

Subject pool recruitment procedures: organizing experi

Journal of the Economic Science Association

1, 114-125

DOI: [10.1007/s40881-015-0004-4](https://doi.org/10.1007/s40881-015-0004-4)

Citation Report

#	ARTICLE	IF	CITATIONS
1	Quitting and Peer Effects at Work. SSRN Electronic Journal, 2012, , .	0.4	2
2	Do Discriminatory Leniency Policies Disrupt Cartel Formation? Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	1
3	Price Competition and Reputation in Credence Goods Markets: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	5
4	Price Signaling and Tacit Collusion Under Multimarket Contact. SSRN Electronic Journal, 2014, , .	0.4	0
5	Strategic Trustworthiness via Unstrategic Third-Party Reward An Experiment. SSRN Electronic Journal, 0, , .	0.4	1
6	Minimizing Learning Behavior in Experiments with Repeated Real-Effort Tasks. SSRN Electronic Journal, 2014, , .	0.4	11
7	How Many Competitors Are Enough to Ensure Competition? A Note on Number Effects in Oligopolies. SSRN Electronic Journal, 0, , .	0.4	0
8	An experimental study of persuasion bias and social influence in networks. European Economic Review, 2015, 80, 214-229.	1.2	17
9	Stochasticity in economic losses increases the value of reputation in indirect reciprocity. Scientific Reports, 2015, 5, 18182.	1.6	0
10	Does feedback really matter in one-shot first-price auctions?. Journal of Economic Behavior and Organization, 2015, 119, 139-152.	1.0	8
11	The veil of experimental currency units in second price auctions. Journal of the Economic Science Association, 2015, 1, 182-196.	1.8	21
12	How does the effect of pre-play suggestions vary with group size? Experimental evidence from a threshold public-good game. European Economic Review, 2015, 79, 263-280.	1.2	25
14	Cross-modal Interactions between Color and Texture of Food. Psychology and Marketing, 2015, 32, 950-966.	4.6	30
15	Obviously Strategy-Proof Mechanisms. SSRN Electronic Journal, 0, , .	0.4	17
16	Testing Psychological Forward Induction in the Lost Wallet Game. SSRN Electronic Journal, 0, , .	0.4	0
17	A Process Analysis of Heuristic Use in Games Under Time Constraints. SSRN Electronic Journal, 2015, , .	0.4	4
18	The Case for Nil Votes: Voter Behavior Under Asymmetric Information in Compulsory and Voluntary Voting Systems. SSRN Electronic Journal, 0, , .	0.4	0
19	We are the Champions! Overconfidence in Groups. SSRN Electronic Journal, 2015, , .	0.4	0

#	ARTICLE	IF	CITATIONS
20	Wholesale Competition and Open Access Regimes: Experimental Evidence. SSRN Electronic Journal, 2015, , .	0.4	0
21	Gender Differences in Incentive Effects after Compensation Scheme Changes. SSRN Electronic Journal, 0, , .	0.4	0
22	Alleviation and Sanctions in Social Dilemma Games. Games, 2015, 6, 368-380.	0.4	1
23	Equality Concerns and the Limits of Self-Governance in Heterogeneous Populations. SSRN Electronic Journal, 2015, , .	0.4	1
24	Equality Concerns and the Limits of Self-Governance in Heterogeneous Populations. SSRN Electronic Journal, 2015, , .	0.4	1
25	Communication, Leadership and Coordination Failure. SSRN Electronic Journal, 2015, , .	0.4	2
26	Small Victories: Creating Intrinsic Motivation in Task Completion and Debt Repayment. Journal of Marketing Research, 2015, 52, 768-783.	3.0	29
27	Learning through passive participation in asset market bubbles. Journal of the Economic Science Association, 2015, 1, 170-181.	1.8	16
28	The role of beliefs, trust, and risk in contributions to a public good. Journal of Economic Psychology, 2015, 51, 236-244.	1.1	39
29	Coordination with third-party externalities. European Economic Review, 2015, 80, 1-15.	1.2	18
30	The role of gender composition and size of the group in a minimum effort game. Economics Letters, 2015, 137, 168-170.	0.9	5
31	Using competition to stimulate regulatory compliance: A tournament-based dynamic targeting mechanism. Journal of Economic Behavior and Organization, 2015, 119, 182-196.	1.0	12
32	Pledges of Commitment and Cooperation in Partnerships. Games, 2016, 7, 4.	0.4	1
33	Decisions Under Uncertainty in Social Contexts. SSRN Electronic Journal, 2016, , .	0.4	1
34	Carbon is Forever: A Climate Change Experiment on Cooperation. SSRN Electronic Journal, 2016, , .	0.4	7
35	Thinking About Prices Versus Thinking About Returns in Financial Markets. SSRN Electronic Journal, 2016, , .	0.4	7
36	Desire to Win Drives Overbidding in Tullock Contests. SSRN Electronic Journal, 0, , .	0.4	5
37	Communicating Intentions in Noisy Repeated Games. SSRN Electronic Journal, 2016, , .	0.4	1

#	ARTICLE	IF	CITATIONS
38	Lying About Luck versus Lying About Performance. SSRN Electronic Journal, 2016, , .	0.4	1
39	Is Charitable Giving a Zero Sum Game? - An Experimental Investigation of Why People Give to Charity. SSRN Electronic Journal, 2016, , .	0.4	3
40	Lying Aversion and the Size of the Lie. SSRN Electronic Journal, 2016, , .	0.4	9
41	Overcoming Coordination Failure in a Critical Mass Game: Strategic Motives and Action Disclosure. SSRN Electronic Journal, 2016, , .	0.4	0
42	Information Disclosure and Cooperation in a Finitely-Repeated Dilemma: Experimental Evidence. SSRN Electronic Journal, 2016, , .	0.4	1
43	Sabotage in Capital Budgeting: The Effects of Control and Honesty on Investment Decisions. SSRN Electronic Journal, 0, , .	0.4	1
44	Strategy Revision Opportunities and Collusion. SSRN Electronic Journal, 2016, , .	0.4	1
45	Designing Contests between Heterogeneous Contestants: An Experimental Study of Tie-Breaks and Bid-Caps in All-Pay Auctions. SSRN Electronic Journal, 0, , .	0.4	6
46	Constructing Strategies in the Indefinitely Repeated Prisoner's Dilemma Game. SSRN Electronic Journal, 0, , .	0.4	2
47	Knowing When to Stop and Make a Choice, an Experiment on Optimal Sequential Sampling. SSRN Electronic Journal, 0, , .	0.4	2
48	Conducting Interactive Experiments Online. SSRN Electronic Journal, 0, , .	0.4	7
49	Kickbacks, Referrals and Efficiency in Health Care Markets: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	1
50	Fool Me Once: An Experiment on Credibility and Leadership. SSRN Electronic Journal, 0, , .	0.4	0
51	The Evolution of Cooperation: The Role of Costly Strategy Adjustments. SSRN Electronic Journal, 2016, , .	0.4	2
52	Nice to You, Nicer to Me: Does Self-Serving Generosity Diminish the Reciprocal Response?. SSRN Electronic Journal, 2016, , .	0.4	0
53	Let the Punishment Fit the Criminal: An Experimental Study. SSRN Electronic Journal, 2016, , .	0.4	3
54	The Role of Psychological and Physiological Factors in Decision Making under Risk and in a Dilemma. Frontiers in Behavioral Neuroscience, 2016, 10, 2.	1.0	9
55	Monopolizing Sanctioning Power under Noise Eliminates Perverse Punishment But Does Not Increase Cooperation. Frontiers in Behavioral Neuroscience, 2016, 10, 180.	1.0	7

#	ARTICLE	IF	CITATIONS
56	Spillover Effects of Loss of Control on Risky Decision-Making. <i>PLoS ONE</i> , 2016, 11, e0150470.	1.1	9
57	Cheap Talk with Multiple Strategically Interacting Audiences: An Experimental Study. <i>PLoS ONE</i> , 2016, 11, e0163783.	1.1	0
58	Comparison of Objective Measures for Predicting Perceptual Balance and Visual Aesthetic Preference. <i>Frontiers in Psychology</i> , 2016, 7, 335.	1.1	23
59	Fluid Intelligence and Cognitive Reflection in a Strategic Environment: Evidence from Dominance-Solvable Games. <i>Frontiers in Psychology</i> , 2016, 7, 1188.	1.1	8
60	The role of personal interaction in the assessment of risk attitudes. <i>Journal of Behavioral and Experimental Economics</i> , 2016, 63, 106-113.	0.5	8
61	Social Interaction Promotes Risk Taking in a Stag Hunt Game. <i>German Economic Review</i> , 2016, 17, 409-423.	0.5	18
62	How to reveal people's preferences: Comparing time consistency and predictive power of multiple price list risk elicitation methods. <i>Journal of Risk and Uncertainty</i> , 2016, 53, 107-136.	0.8	32
63	The Effect of Structured Emotion Expression on Reciprocity in Bilateral Gift Exchange. <i>Research in Experimental Economics</i> , 2016, , 1-18.	0.2	1
64	Does Group Identity Prevent Inefficient Investment in Outside Options? An Experimental Investigation. <i>Research in Experimental Economics</i> , 2016, , 105-126.	0.2	3
65	Understanding Social Impact Bonds and Their Alternatives: An Experimental Investigation. <i>Research in Experimental Economics</i> , 2016, , 39-83.	0.2	5
66	Efficient Coordination in Weakest-Link Games. <i>Review of Economic Studies</i> , 2016, 83, 737-767.	2.9	64
67	Quitting and peer effects at work. <i>Labour Economics</i> , 2016, 39, 55-67.	0.9	28
68	Colors and Trust: The Influence of User Interface Design on Trust and Reciprocity. , 2016, , .		15
69	An experimental study of corporate social responsibility through charitable giving in Bertrand markets. <i>Journal of Economic Behavior and Organization</i> , 2016, 124, 88-101.	1.0	16
70	Logical abilities and behavior in strategic-form games. <i>Journal of Economic Psychology</i> , 2016, 56, 39-59.	1.1	15
71	Social dilemmas in the laboratory and in the field. <i>Journal of Economic Behavior and Organization</i> , 2016, 128, 85-96.	1.0	25
72	Regulatory performance of audit tournaments and compliance observability. <i>European Economic Review</i> , 2016, 85, 288-306.	1.2	37
73	Social motives in intergroup conflict: Group identity and perceived target of threat. <i>European Economic Review</i> , 2016, 90, 122-133.	1.2	42

#	ARTICLE	IF	CITATIONS
74	Cheating and Loss Aversion: Do People Cheat More to Avoid a Loss?. <i>Management Science</i> , 2016, 62, 3428-3438.	2.4	109
75	Identity and group conflict. <i>European Economic Review</i> , 2016, 90, 107-121.	1.2	51
76	The curse of uninformed voting: An experimental study. <i>Games and Economic Behavior</i> , 2016, 97, 205-226.	0.4	36
77	Does group discussion lead to better informed and more strategic market entry decisions?. <i>Economics Letters</i> , 2016, 144, 25-28.	0.9	5
78	Second-order beliefs in reputation systems with endogenous evaluations – an experimental study. <i>Games and Economic Behavior</i> , 2016, 97, 32-43.	0.4	12
79	Medical insurance and free choice of physician shape patient overtreatment: A laboratory experiment. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 78-105.	1.0	43
80	Asymmetric network monitoring and punishment in public goods experiments. <i>Journal of Economic Behavior and Organization</i> , 2016, 132, 26-41.	1.0	15
81	Testing psychological forward induction and the updating of beliefs in the lost wallet game. <i>Journal of Economic Psychology</i> , 2016, 56, 116-125.	1.1	10
82	Information-sensitive Leviathans. <i>Journal of Public Economics</i> , 2016, 144, 1-13.	2.2	30
83	Loss averse agents and lenient supervisors in performance appraisal. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 183-197.	1.0	23
84	Fair and efficient division through unanimity bargaining when claims are subjective. <i>Journal of Economic Psychology</i> , 2016, 57, 56-73.	1.1	7
85	The effect of charitable giving on workers' performance: Experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 61-74.	1.0	46
86	Equilibrium selection with coupled populations in hawk-dove games: Theory and experiment in continuous time. <i>Journal of Economic Theory</i> , 2016, 165, 472-486.	0.5	22
87	The Provision of Relative Performance Feedback: An Analysis of Performance and Satisfaction. <i>Journal of Economics and Management Strategy</i> , 2016, 25, 77-110.	0.4	61
88	Dynamics of Voting Propensity. <i>Political Research Quarterly</i> , 2016, 69, 813-829.	1.1	2
89	Market Design and Moral Behavior. <i>Management Science</i> , 2016, 62, 2615-2625.	2.4	70
90	Fundamentals, momentum, and bubbles in experimental asset markets. <i>Review of Behavioral Finance</i> , 2016, 8, 17-38.	1.2	0
91	Enacting Dismal Science. , 2016, , .		22

#	ARTICLE	IF	CITATIONS
92	The reversed description-experience gap: Disentangling sources of presentation format effects in risky choice.. Journal of Experimental Psychology: General, 2016, 145, 486-508.	1.5	54
93	Price competition and reputation in credence goods markets: Experimental evidence. Games and Economic Behavior, 2016, 100, 337-352.	0.4	44
94	Revealing side effects of quota rules on group cooperation. Journal of Economic Psychology, 2016, 57, 136-152.	1.1	7
95	One, Two, Manyâ€”Insensitivity to Group Size in Games with Concentrated Benefits and Dispersed Costs. Review of Economic Studies, 2016, , rdw043.	2.9	5
98	Cooperation Survives and Cheating Pays in a Dynamic Network Structure with Unreliable Reputation. Scientific Reports, 2016, 6, 27160.	1.6	22
99	Delegated bargaining in a competitive agent market: an experimental study. Journal of the Economic Science Association, 2016, 2, 22-35.	1.8	7
100	From imitation to collusion: a replication. Journal of the Economic Science Association, 2016, 2, 13-21.	1.8	14
101	Time for helping. Journal of the Economic Science Association, 2016, 2, 36-47.	1.8	9
102	Eliciting and measuring betrayal aversion using the BDM mechanism. Journal of the Economic Science Association, 2016, 2, 48-59.	1.8	12
103	Response time and click position: cheap indicators of preferences. Journal of the Economic Science Association, 2016, 2, 109-126.	1.8	22
104	Leveraging social relationships and transparency in the insider game. Journal of the Economic Science Association, 2016, 2, 127-143.	1.8	4
105	Editorsâ€™ preface: reviewing statistics and first evidence of impact. Journal of the Economic Science Association, 2016, 2, 97-100.	1.8	0
106	Combining â€œreal effortâ€•with induced effort costs: the ball-catching task. Experimental Economics, 2016, 19, 687-712.	1.0	52
107	Preferences over Punishment and Reward Mechanisms in Social Dilemmas. Journal of Institutional and Theoretical Economics, 2016, 172, 163.	0.1	2
108	Should I stay or should I go? Exit options within mixed systems of public and private health care finance. Journal of Economic Behavior and Organization, 2016, 131, 62-77.	1.0	10
109	An experimental study of the decision process with interactive technology. Journal of Economic Behavior and Organization, 2016, 130, 20-32.	1.0	6
110	Reputation formation in economic transactions. Journal of Economic Behavior and Organization, 2016, 121, 1-14.	1.0	25
111	The anticipatory effect of nonverbal communication. Economics Letters, 2016, 144, 45-48.	0.9	6

#	ARTICLE	IF	CITATIONS
112	Norm elicitation in within-subject designs: Testing for order effects. <i>Journal of Behavioral and Experimental Economics</i> , 2016, 62, 1-7.	0.5	42
113	Smart or selfish? When smart guys finish nice. <i>Journal of Behavioral and Experimental Economics</i> , 2016, 64, 28-40.	0.5	36
114	Who knows it is a game? On strategic awareness and cognitive ability. <i>Experimental Economics</i> , 2016, 19, 713-726.	1.0	42
115	Competition, Cost Innovation, and X-inefficiency in Experimental Markets. <i>Review of Industrial Organization</i> , 2016, 48, 307-331.	0.4	5
116	Who are the voluntary leaders? Experimental evidence from a sequential contribution game. <i>Theory and Decision</i> , 2016, 81, 581-599.	0.5	16
117	Conditional cooperation and confusion in public-goods experiments. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 1291-1296.	3.3	103
118	The effects of induced emotions on pro-social behaviour. <i>Journal of Public Economics</i> , 2016, 134, 1-8.	2.2	79
119	Second opinions in markets for expert services: Experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 106-125.	1.0	37
120	When is the risk of cooperation worth taking? The prisoner's dilemma as a game of multiple motives. <i>Applied Economics Letters</i> , 2016, 23, 1157-1161.	1.0	36
121	Divided majority and information aggregation: Theory and experiment. <i>Journal of Public Economics</i> , 2016, 134, 114-128.	2.2	49
122	Complexity and asset legitimacy in retirement investment. <i>Journal of Behavioral and Experimental Economics</i> , 2016, 60, 35-48.	0.5	4
123	Collusion in Dynamic Buyer-Determined Reverse Auctions. <i>Management Science</i> , 2016, 62, 518-533.	2.4	39
124	Old age and prosocial behavior: Social preferences or experimental confounds?. <i>Journal of Economic Psychology</i> , 2016, 53, 118-130.	1.1	27
125	Political self-serving bias and redistribution. <i>Journal of Public Economics</i> , 2016, 134, 67-74.	2.2	69
126	How does the perception of pain determine the selection between different treatments?. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 174-182.	1.0	10
127	Elicited salience and salience-based level-k. <i>Economics Letters</i> , 2016, 141, 134-137.	0.9	1
128	Fairness and persuasion. <i>Economics Letters</i> , 2016, 141, 173-176.	0.9	6
129	As easy as pie: How retirement savers use prescribed investment disclosures. <i>Journal of Economic Behavior and Organization</i> , 2016, 121, 60-76.	1.0	20

#	ARTICLE	IF	CITATIONS
130	Do students behave like real taxpayers in the lab? Evidence from a real effort tax compliance experiment. <i>Journal of Economic Behavior and Organization</i> , 2016, 124, 102-114.	1.0	54
131	Peer effects on risk behaviour: the importance of group identity. <i>Experimental Economics</i> , 2017, 20, 100-129.	1.0	39
132	Enhancing fundraising with refund bonuses. <i>Games and Economic Behavior</i> , 2017, 101, 218-233.	0.4	15
133	Voting for Burden Sharing Rules in Public Goods Games. <i>Environmental and Resource Economics</i> , 2017, 67, 535-557.	1.5	25
134	Strategic risk in supply chain contract design. <i>Journal of Business Economics</i> , 2017, 87, 125-153.	1.3	7
135	When charities compete: A laboratory experiment with simultaneous public goods. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 66, 40-57.	0.5	17
136	An experiment on behavior in social learning games with collective preferences. <i>Economics Letters</i> , 2017, 152, 93-95.	0.9	1
137	Transaction costs, communication and spatial coordination in Payment for Ecosystem Services Schemes. <i>Journal of Environmental Economics and Management</i> , 2017, 83, 68-89.	2.1	56
138	A note on testing guilt aversion. <i>Games and Economic Behavior</i> , 2017, 102, 233-239.	0.4	28
139	Unanimous rules in the laboratory. <i>Games and Economic Behavior</i> , 2017, 102, 179-198.	0.4	16
140	Costly communication and learning from failure in organizational coordination. <i>European Economic Review</i> , 2017, 93, 106-122.	1.2	11
141	I paid a bribe : An experiment on information sharing and extortionary corruption. <i>European Economic Review</i> , 2017, 94, 1-22.	1.2	33
142	The impact of communication regimes and cognitive abilities on group rationality: Experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2017, 135, 229-238.	1.0	4
143	Do People Order Cues by Retrieval Fluency when Making Probabilistic Inferences?. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 843-854.	1.0	7
144	Stereotypes are only a threat when beliefs are reinforced: On the sensitivity of gender differences in performance under competition to information provision. <i>Journal of Economic Behavior and Organization</i> , 2017, 135, 99-111.	1.0	39
145	The effect of conflict history on cooperation within and between groups: Evidence from a laboratory experiment. <i>Journal of Economic Psychology</i> , 2017, 63, 168-183.	1.1	17
146	The effect of acute pain on risky and intertemporal choice. <i>Experimental Economics</i> , 2017, 20, 878-893.	1.0	35
147	Punishment Motives for Small and Big Lies. <i>Journal of Economics and Management Strategy</i> , 2017, 26, 484-498.	0.4	3

#	ARTICLE	IF	CITATIONS
148	No need for more time: Intertemporal allocation decisions under time pressure. <i>Journal of Economic Psychology</i> , 2017, 60, 53-70.	1.1	17
149	Decision-environment effects on intertemporal financial choices: How relevant are resource-depletion models?. <i>Journal of Economic Behavior and Organization</i> , 2017, 137, 72-89.	1.0	19
150	Rent-seeking and competitive preferences. <i>Journal of Economic Psychology</i> , 2017, 63, 102-116.	1.1	14
151	Feelings of ownership in dictator games. <i>Journal of Economic Psychology</i> , 2017, 61, 145-151.	1.1	27
152	Subliminal influence on generosity. <i>Experimental Economics</i> , 2017, 20, 531-555.	1.0	12
153	You Are in Charge: Experimentally Testing the Motivating Power of Holding a Judicial Office. <i>Journal of Legal Studies</i> , 2017, 46, 1-50.	0.2	19
154	Evolution von Kollusion. , 2017, , .		0
155	Knowledge, power, and self-interest. <i>Journal of Public Economics</i> , 2017, 150, 39-52.	2.2	9
156	Social preferences and cooperation in simple social dilemma games. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 69, 1-3.	0.5	6
157	Framing effects and the reinforcement heuristic. <i>Economics Letters</i> , 2017, 156, 32-35.	0.9	6
158	Do Leaders Affect Ethical Conduct?. <i>Journal of the European Economic Association</i> , 2017, 15, 1177-1213.	1.9	48
159	Skewness-adjusted social preferences: Experimental evidence on the relation between inequality, elite behavior, and economic efficiency. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 68, 130-139.	0.5	8
160	Social learning and the demise of costly cooperation in humans. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2017, 284, 20170067.	1.2	25
161	The effect of production technology on trust and reciprocity in principal-agent relationships with team production. <i>Journal of Economic Behavior and Organization</i> , 2017, 137, 324-338.	1.0	4
162	“You must not know about me” On the willingness to share personal data. <i>Journal of Economic Behavior and Organization</i> , 2017, 141, 1-13.	1.0	31
163	Continuity, Inertia, and Strategic Uncertainty: A Test of the Theory of Continuous Time Games. <i>Econometrica</i> , 2017, 85, 915-935.	2.6	30
164	Affirmative action, cooperation, and the willingness to work in teams. <i>Journal of Economic Psychology</i> , 2017, 62, 50-62.	1.1	22
165	Overcoming coordination failure in a critical mass game: Strategic motives and action disclosure. <i>Journal of Economic Behavior and Organization</i> , 2017, 139, 214-251.	1.0	10

#	ARTICLE	IF	CITATIONS
166	Imitation under stress. <i>Journal of Economic Behavior and Organization</i> , 2017, 139, 252-266.	1.0	23
167	Trust in third parties. <i>Journal of Economic Behavior and Organization</i> , 2017, 137, 410-427.	1.0	1
168	Reinforcement, Rationality, and Intentions: How Robust Is Automatic Reinforcement Learning in Economic Decision Making?. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 913-932.	1.0	8
169	Evidence for strategic cooperation in humans. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2017, 284, 20170689.	1.2	15
170	Repeated pro-social behavior in the presence of economic interventions. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 69, 18-28.	0.5	7
171	The efficiency of market-assisted choice: an experimental analysis of mobile phone connection service recommendations. <i>Journal of Institutional Economics</i> , 2017, 13, 849-873.	1.3	4
172	Explicit vs implicit proprietorship: Can endowment effect theory explain exchange asymmetry?. <i>Economics Letters</i> , 2017, 154, 117-119.	0.9	5
173	Real-time tacit bargaining, payoff focality, and coordination complexity: Experimental evidence. <i>Games and Economic Behavior</i> , 2017, 102, 687-699.	0.4	11
174	Matching donations without crowding out? Some theoretical considerations, a field, and a lab experiment. <i>Journal of Public Economics</i> , 2017, 148, 32-42.	2.2	33
175	Health insurance choice and risk preferences under cumulative prospect theory "an experiment. <i>Journal of Economic Behavior and Organization</i> , 2017, 137, 374-397.	1.0	33
176	The impact of affirmative action: Evidence from a cross-country laboratory experiment. <i>Economics Letters</i> , 2017, 155, 67-71.	0.9	2
177	Heart rate variability indicates emotional value during pro-social economic laboratory decisions with large external validity. <i>Scientific Reports</i> , 2017, 7, 44471.	1.6	8
178	The Detrimental Effects of Oxytocin-Induced Conformity on Dishonesty in Competition. <i>Psychological Science</i> , 2017, 28, 751-759.	1.8	23
179	The effect of economic cycles on job satisfaction in a two-sector economy. <i>Journal of Economic Behavior and Organization</i> , 2017, 138, 1-9.	1.0	7
180	Collusion and information revelation in auctions. <i>European Economic Review</i> , 2017, 95, 84-102.	1.2	9
181	The impact of physicians' communication styles on evaluation of physicians and information processing: A randomized study with simulated video consultations on contraception with an intrauterine device. <i>Health Expectations</i> , 2017, 20, 845-851.	1.1	26
182	Asymmetric discouragement in asymmetric contests. <i>Economics Letters</i> , 2017, 151, 23-27.	0.9	7
183	Obviously Strategy-Proof Mechanisms. <i>American Economic Review</i> , 2017, 107, 3257-3287.	4.0	281

#	ARTICLE	IF	CITATIONS
184	How voice shapes reactions to impartial decision-makers: An experiment on participation procedures. <i>Journal of Economic Behavior and Organization</i> , 2017, 143, 241-253.	1.0	5
185	Normative conflict and the limits of self-governance in heterogeneous populations. <i>European Economic Review</i> , 2017, 100, 143-156.	1.2	33
186	Does self-control depletion affect risk attitudes?. <i>European Economic Review</i> , 2017, 100, 463-487.	1.2	18
187	Internal conflict, market uniformity, and transparency in price competition between teams. <i>Journal of Economic Behavior and Organization</i> , 2017, 144, 121-132.	1.0	4
188	Depth of Reasoning and Information Revelation: An Experiment on the Distribution of k-Levels. <i>International Game Theory Review</i> , 2017, 19, 1750021.	0.3	10
189	When foul play seems fair: Exploring the link between just deserts and honesty. <i>Journal of Economic Behavior and Organization</i> , 2017, 142, 451-467.	1.0	14
190	How income and tax rates provoke cheating – An experimental investigation of tax morale. <i>Journal of Economic Psychology</i> , 2017, 63, 27-42.	1.1	20
191	The bad consequences of teamwork. <i>Economics Letters</i> , 2017, 160, 12-15.	0.9	27
192	Experimental evidence on the relative efficiency of forward contracting and tradable entitlements in water markets. <i>Water Resources and Economics</i> , 2017, 20, 1-15.	0.9	13
193	Decision making for others: The case of loss aversion. <i>Economics Letters</i> , 2017, 161, 154-156.	0.9	39
194	Contests with group size uncertainty: Experimental evidence. <i>Games and Economic Behavior</i> , 2017, 105, 212-229.	0.4	20
195	Clean up your own mess: An experimental study of moral responsibility and efficiency. <i>Journal of Public Economics</i> , 2017, 155, 138-146.	2.2	24
196	Evasive lying in strategic communication. <i>Journal of Public Economics</i> , 2017, 156, 59-72.	2.2	17
197	Competitive pricing reduces wasteful counterproductive behaviors. <i>Journal of Public Economics</i> , 2017, 156, 34-47.	2.2	14
198	The role of gender in the provision of public goods through tax compliance. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 71, 45-55.	0.5	24
199	Ultimatum bargaining over losses and gains – An experimental comparison. <i>Social Science Research</i> , 2017, 67, 49-58.	1.1	16
200	Trust and Promises as Friendly Advances Experimental Evidence on Reciprocated Kindness. , 2017, , .		1
201	Peer punishment promotes enforcement of bad social norms. <i>Nature Communications</i> , 2017, 8, 609.	5.8	48

#	ARTICLE	IF	CITATIONS
202	The case for nil votes: Voter behavior under asymmetric information in compulsory and voluntary voting systems. <i>Journal of Public Economics</i> , 2017, 154, 34-48.	2.2	8
203	Reciprocity and the tragedies of maintaining and providing the commons. <i>Nature Human Behaviour</i> , 2017, 1, 650-656.	6.2	94
204	Gender Differences in the Giving and Taking Variants of the Dictator Game. <i>Southern Economic Journal</i> , 2017, 84, 474-483.	1.3	28
205	The effect of voluntary participation on cooperation. <i>Journal of Economic Behavior and Organization</i> , 2017, 142, 307-319.	1.0	15
206	Signaling cooperation. <i>European Economic Review</i> , 2017, 98, 199-216.	1.2	10
207	A shared sense of responsibility: Money versus effort contributions in the voluntary provision of public goods. <i>Journal of Economic Behavior and Organization</i> , 2017, 139, 74-87.	1.0	2
208	Turf wars. <i>Journal of Public Economics</i> , 2017, 152, 143-153.	2.2	10
209	Salient compromises in the newsvendor game. <i>Journal of Economic Behavior and Organization</i> , 2017, 141, 301-315.	1.0	10
210	Social influence on third-party punishment: An experiment. <i>Journal of Economic Psychology</i> , 2017, 62, 204-230.	1.1	12
211	Paternalism and Ethnicity in Giving. <i>Economic Record</i> , 2017, 93, 420-433.	0.2	4
212	Endogenous reputation formation under the shadow of the future. <i>Journal of Economic Behavior and Organization</i> , 2017, 142, 189-204.	1.0	11
213	Team incentives and leadership. <i>Journal of Economic Psychology</i> , 2017, 62, 173-185.	1.1	15
214	Consumer or citizen? Prosocial behaviors in markets and non-markets. <i>Social Choice and Welfare</i> , 2017, 49, 231-253.	0.4	3
215	Auctioning Risky Conservation Contracts. <i>Environmental and Resource Economics</i> , 2017, 68, 1111-1144.	1.5	9
216	The effect of olfactory sensory cues on willingness to pay and choice under risk. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 70, 33-46.	0.5	6
217	Unbundling Efficient Breach: An Experiment. <i>Journal of Empirical Legal Studies</i> , 2017, 14, 527-547.	0.5	15
218	Communication and visibility in public goods provision. <i>Games and Economic Behavior</i> , 2017, 105, 276-296.	0.4	12
219	Dependency Status and Demand for Social Insurance: Evidence from Experiments and Surveys. <i>Political Science Research and Methods</i> , 2017, 5, 31-53.	1.7	3

#	ARTICLE	IF	CITATIONS
220	Experienced vs. inexperienced participants in the lab: do they behave differently?. Journal of the Economic Science Association, 2017, 3, 12-25.	1.8	24
221	Assessing the benefit of the agroecosystem services: Lithuanian preferences using a latent class approach. Land Use Policy, 2017, 68, 277-286.	2.5	24
222	Price-setting and attainment of equilibrium: Posted offers versus an administered price. Games and Economic Behavior, 2017, 106, 277-293.	0.4	4
223	Watch his deed or examine his words? Exploring the potential of the behavioral experiment method for collecting data to measure culture. Cross Cultural and Strategic Management, 2017, 24, 669-695.	1.0	5
224	Just Donâ€™t Call it a Tax! Framing in an Experiment on Voting and Redistribution. Journal of Experimental Political Science, 2017, 4, 183-194.	1.9	12
225	The importance of peers for compliance with norms of fair sharing. European Economic Review, 2017, 97, 72-86.	1.2	64
226	Social preferences, accountability, and wage bargaining. Social Choice and Welfare, 2017, 48, 659-678.	0.4	2
227	â€œI'm just a soul whose intentions are goodâ€: The role of communication in noisy repeated games. Games and Economic Behavior, 2017, 104, 726-743.	0.4	20
228	Corruption, social judgment and culture: An experiment. Journal of Economic Behavior and Organization, 2017, 142, 64-78.	1.0	39
229	Conditional cooperation and betrayal aversion. Journal of Economic Behavior and Organization, 2017, 141, 110-121.	1.0	19
230	(Sub) Optimality and (non) optimal satisficing in risky decision experiments. Theory and Decision, 2017, 83, 195-243.	0.5	4
231	Reward self-reporting to deter corruption: An experiment on mitigating collusive bribery. Journal of Economic Behavior and Organization, 2017, 133, 256-272.	1.0	47
232	What are the equilibria in public-good experiments?. Economics Letters, 2017, 150, 83-85.	0.9	6
233	Who never tells a lie?. Experimental Economics, 2017, 20, 448-459.	1.0	14
234	Social Value Orientation Moderates the Effects of Intuition versus Reflection on Responses to Unfair Ultimatum Offers. Journal of Behavioral Decision Making, 2017, 30, 569-581.	1.0	88
235	Social comparison and risk taking behavior. Theory and Decision, 2017, 82, 221-248.	0.5	27
236	Are People Interested in Probabilities of Natural Disasters?. Risk Analysis, 2017, 37, 1005-1017.	1.5	7
237	Analytic cognitive style predicts paranormal explanations of anomalous experiences but not the experiences themselves: Implications for cognitive theories of delusions. Journal of Behavior Therapy and Experimental Psychiatry, 2017, 56, 90-96.	0.6	52

#	ARTICLE	IF	CITATIONS
238	An experimental study of democracy breakdown, income and inequality. <i>Experimental Economics</i> , 2017, 20, 420-447.	1.0	11
239	Communication in vertical markets: Experimental evidence. <i>International Journal of Industrial Organization</i> , 2017, 50, 214-258.	0.6	18
240	Wage Increases and the Dynamics of Reciprocity. <i>Journal of Labor Economics</i> , 2017, 35, 299-344.	1.5	40
241	The effect of communication channels on promise-making and promise-keeping: experimental evidence. <i>Journal of Economic Interaction and Coordination</i> , 2017, 12, 595-611.	0.4	19
242	A practical guide for human lab experiments in information systems research. <i>Journal of Systems and Information Technology</i> , 2017, 19, 228-256.	0.8	8
243	Oxytocin promotes altruistic punishment. <i>Social Cognitive and Affective Neuroscience</i> , 2017, 12, 1740-1747.	1.5	14
244	Democracy for Polarized Committees: The Tale of Blotto's Lieutenants. <i>Games and Economic Behavior</i> , 2017, 106, 239-259.	0.4	8
245	Sorting into payment schemes and medical treatment: A laboratory experiment. <i>Health Economics (United Kingdom)</i> , 2017, 26, 52-65.	0.8	10
246	The effects of competition on medical service provision. <i>Health Economics (United Kingdom)</i> , 2017, 26, 6-20.	0.8	14
247	Quality competition and hospital mergers—An experiment. <i>Health Economics (United Kingdom)</i> , 2017, 26, 36-51.	0.8	8
248	Matching Donations Without Crowding Out? Some Theoretical Considerations, a Field, and a Lab Experiment. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	0
249	The Collaborative Roots of Corruption? A Replication of Weisel & Shalvi (2015). <i>Collabra: Psychology</i> , 2017, 3, .	0.9	10
250	Individual Characteristics vs. Experience: An Experimental Study on Cooperation in Prisoner's Dilemma. <i>Frontiers in Psychology</i> , 2017, 8, 596.	1.1	11
251	Exposure to Hedione Increases Reciprocity in Humans. <i>Frontiers in Behavioral Neuroscience</i> , 2017, 11, 79.	1.0	7
252	The (Null) Effect of Affective Touch on Betrayal Aversion, Altruism, and Risk Taking. <i>Frontiers in Behavioral Neuroscience</i> , 2017, 11, 251.	1.0	10
253	Creating an Efficient Culture of Cooperation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
254	Candidate Entry and Political Polarization: An Experimental Study. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
255	On the Effectiveness of Elected Male and Female Leaders and Team Coordination. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2

#	ARTICLE	IF	CITATIONS
256	Motivating Whistleblowers. SSRN Electronic Journal, 2017, , .	0.4	7
257	Is there an omission effect in prosocial behavior? A laboratory experiment on passive vs. active generosity. PLoS ONE, 2017, 12, e0172496.	1.1	4
258	Eliciting interval beliefs: An experimental study. PLoS ONE, 2017, 12, e0175163.	1.1	3
259	The dynamics of behavior in modified dictator games. PLoS ONE, 2017, 12, e0176199.	1.1	16
260	Laboratory Experiments: Their Potential for Public Management Research. , 2017, , 139-164.		10
261	Defaults in Green Electricity Markets: Preference Match Not Guaranteed. Journal of the Association of Environmental and Resource Economists, 2017, 4, S37-S84.	1.0	12
262	Too Cold for Warm Glow? Christmas-Season Effects in Charitable Giving. SSRN Electronic Journal, 2017, , .	0.4	0
263	Preferences and Decision Support in Competitive Bidding. SSRN Electronic Journal, 0, , .	0.4	2
264	Gender and Peer Effects in Social Networks. SSRN Electronic Journal, 2017, , .	0.4	0
265	Leaky Bucket in the Lab. The Effect of System Inefficiency on Voting on Redistribution. SSRN Electronic Journal, 2017, , .	0.4	0
266	Who Cares About Social Image?. SSRN Electronic Journal, 2017, , .	0.4	3
267	Payoff-Based Belief Distortion. SSRN Electronic Journal, 0, , .	0.4	1
268	Transparency Diminishes Framing-Effects in Voting on Redistribution: Some Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	0
269	Asymmetric Dominance Effect with Multiple Decoys for Low- and High-Variance Lotteries. SSRN Electronic Journal, 0, , .	0.4	0
270	Network Formation and Disruption - An Experiment: Are Efficient Networks Too Complex?. SSRN Electronic Journal, 0, , .	0.4	0
271	Crime and Punishment under Evidentiary Uncertainty: Laboratory Evidence. Supreme Court Economic Review, 2017, 25, 65-104.	0.2	6
272	Corruption and Cooperation. SSRN Electronic Journal, 0, , .	0.4	4
273	Cognitive Load and Cooperation. Review of Behavioral Economics, 2017, 4, 69-92.	0.2	12

#	ARTICLE	IF	CITATIONS
274	Does Nudging Intentions Translate into Action? Why Nudging Pledges to Charities Does Not Result in Increased Donations. SSRN Electronic Journal, 2017, , .	0.4	1
275	Maintaining vs. Milking Good Reputation When Customer Feedback is Inaccurate. SSRN Electronic Journal, 2017, , .	0.4	0
276	When in Rome: Lying in a Foreign Language. SSRN Electronic Journal, 2017, , .	0.4	0
277	Legislative Oversight of the Bureaucracy: Insights from Formal Modelling and Experimental Testing. , 2017, , 394-414.		1
278	Financing of Public Goods through Taxation in a General Equilibrium Economy: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	0
279	Monetary and Non-Monetary Incentives in Real-Effort Tournaments. SSRN Electronic Journal, 2017, , .	0.4	0
280	Endogenous Claims and Collective Production: An Experimental Study on the Timing of Profit-Sharing Negotiations and Production. SSRN Electronic Journal, 2017, , .	0.4	1
281	Gender Differences in Competitive Positions: Experimental Evidence on Job Promotion. SSRN Electronic Journal, 2017, , .	0.4	0
282	Equity Meets Costly Monitoring and Heterogeneous Social Identities. SSRN Electronic Journal, 2017, , .	0.4	0
283	Democracy and Compliance in Public Goods Games. SSRN Electronic Journal, 2017, , .	0.4	1
284	The Industrial Organization of Corruption: Monopoly, Competition and Collusion. SSRN Electronic Journal, 0, , .	0.4	2
285	Aiming to Choose Correctly or to Choose Wisely? The Optimality-Accuracy Trade-Off in Decisions Under Uncertainty. SSRN Electronic Journal, 0, , .	0.4	1
286	Effects of Gain-Loss Frames on Social Preferences. SSRN Electronic Journal, 0, , .	0.4	0
287	Measuring Indirect Effects of Unfair Employer Behavior on Worker Productivity A Field Experiment. SSRN Electronic Journal, 0, , .	0.4	4
288	The Causal Effects of Competition on Innovation: Experimental Evidence. Journal of Law, Economics, and Organization, 2018, 34, 162-195.	0.8	59
289	Virtual team development of a web-based recruitment system for an iD-lab. Education and Information Technologies, 2018, 23, 1955-1970.	3.5	5
290	Financing of public goods through taxation in a general equilibrium economy: Experimental evidence. Journal of Economic Behavior and Organization, 2018, 148, 171-188.	1.0	4
291	Countercyclical risk aversion: Beyond financial professionals. Journal of Behavioral and Experimental Finance, 2018, 18, 94-101.	2.1	18

#	ARTICLE	IF	CITATIONS
292	PROPERTY RIGHTS AND LOSS AVERSION IN CONTESTS. <i>Economic Inquiry</i> , 2018, 56, 1492-1511.	1.0	25
293	Social preferences and self-control. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 74, 161-166.	0.5	17
294	The impact of fine size and uncertainty on punishment and deterrence: Theory and evidence from the laboratory. <i>Journal of Economic Behavior and Organization</i> , 2018, 149, 58-73.	1.0	28
295	Asymmetric outside options in ultimatum bargaining: a systematic analysis. <i>International Journal of Game Theory</i> , 2018, 47, 301-329.	0.5	17
296	Are biased beliefs fit to survive? An experimental test of the market selection hypothesis. <i>Journal of Economic Theory</i> , 2018, 176, 342-371.	0.5	9
297	The effect of oxytocin on group formation and strategic thinking in men. <i>Hormones and Behavior</i> , 2018, 100, 100-106.	1.0	5
298	Constructing strategies in the indefinitely repeated prisoner's dilemma game. <i>European Economic Review</i> , 2018, 104, 185-219.	1.2	40
299	Search deterrence in experimental consumer goods markets. <i>European Economic Review</i> , 2018, 104, 167-184.	1.2	4
300	Paternalistic giving: Restricting recipient choice. <i>Journal of Economic Behavior and Organization</i> , 2018, 151, 143-170.	1.0	21
301	The hidden benefits of abstaining from control. <i>Journal of Economic Behavior and Organization</i> , 2018, 147, 1-12.	1.0	19
302	How do beliefs about skill affect risky decisions?. <i>Journal of Economic Behavior and Organization</i> , 2018, 150, 350-371.	1.0	16
303	Observational and reinforcement pattern-learning: An exploratory study. <i>European Economic Review</i> , 2018, 104, 1-21.	1.2	6
304	Lying Aversion and the Size of the Lie. <i>American Economic Review</i> , 2018, 108, 419-453.	4.0	317
305	Peer pressure and social comparisons with heterogeneous ability. <i>Managerial and Decision Economics</i> , 2018, 39, 142-157.	1.3	3
306	Testing the impact of frustration and anger when responsibility is low. <i>Journal of Economic Behavior and Organization</i> , 2018, 145, 435-448.	1.0	12
307	Self-selecting random or cumulative pay? A bargaining experiment. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 72, 106-120.	0.5	2
308	Transparency diminishes framing-effects in voting on redistribution: Some experimental evidence. <i>European Journal of Political Economy</i> , 2018, 55, 169-184.	1.0	9
309	Designing a robo-advisor for risk-averse, low-budget consumers. <i>Electronic Markets</i> , 2018, 28, 367-380.	4.4	105

#	ARTICLE	IF	CITATIONS
310	What Makes a Price Fair? An Experimental Study of Transaction Experience and Endogenous Fairness Views. <i>Journal of the European Economic Association</i> , 2018, 16, 316-352.	1.9	19
311	Prolific.acâ€”A subject pool for online experiments. <i>Journal of Behavioral and Experimental Finance</i> , 2018, 17, 22-27.	2.1	1,581
312	A laboratory experiment on the heuristic switching model. <i>Journal of Economic Dynamics and Control</i> , 2018, 91, 21-42.	0.9	16
313	PROVIDING GLOBAL PUBLIC GOODS: ELECTORAL DELEGATION AND COOPERATION. <i>Economic Inquiry</i> , 2018, 56, 381-397.	1.0	12
314	Contests as selection mechanisms: The impact of risk aversion. <i>Journal of Economic Behavior and Organization</i> , 2018, 150, 114-131.	1.0	7
315	The Effect of Whistleâ€”Blowing Incentives on Collusion: An Experimental Study of Leniency Programs. <i>Southern Economic Journal</i> , 2018, 84, 1024-1049.	1.3	20
316	The Binary Conditional Contribution Mechanism for public good provision in dynamic settings â€” Theory and experimental evidence. <i>Journal of Public Economics</i> , 2018, 159, 104-115.	2.2	6
317	Does the allocation of property rights matter in the commons?. <i>Journal of Environmental Economics and Management</i> , 2018, 89, 201-217.	2.1	6
318	An offer you can refuse: The effect of transparency with endogenous conflict of interest. <i>Journal of Public Economics</i> , 2018, 161, 44-55.	2.2	9
319	DISAPPOINTMENT AVERSION AND SOCIAL COMPARISONS IN A REALâ€”EFFORT COMPETITION. <i>Economic Inquiry</i> , 2018, 56, 1512-1525.	1.0	4
320	Exclusion in allâ€”pay auctions: An experimental investigation. <i>Journal of Economics and Management Strategy</i> , 2018, 27, 326-339.	0.4	7
321	Decision making with risk-based weather warnings. <i>International Journal of Disaster Risk Reduction</i> , 2018, 30, 59-73.	1.8	19
322	Parametric Recoverability of Preferences. <i>Journal of Political Economy</i> , 2018, 126, 1558-1593.	3.3	51
323	Rational conflict and pre-commitment to peace. <i>Journal of Economic Behavior and Organization</i> , 2018, 149, 215-238.	1.0	1
324	Measuring trust: A reinvestigation. <i>Southern Economic Journal</i> , 2018, 84, 992-1000.	1.3	27
325	Dynamic Bargaining and Normative Conflict. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 74, 112-126.	0.5	4
326	Leadership with individual rewards and punishments. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 74, 57-69.	0.5	12
327	Intentions under cover â€” Hiding intentions is considered unfair. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 73, 11-21.	0.5	5

#	ARTICLE	IF	CITATIONS
328	Market Interaction and Pro-social Behavior: An Experimental Study. <i>Southern Economic Journal</i> , 2018, 84, 692-715.	1.3	8
329	The Effects of Recommended Retail Prices on Consumer and Retailer Behaviour. <i>Economica</i> , 2018, 85, 649-668.	0.9	4
330	The Willingness to Sell Personal Data. <i>Scandinavian Journal of Economics</i> , 2018, 120, 1260-1278.	0.7	53
331	Contract design and insurance fraud: an experimental investigation. <i>Review of Managerial Science</i> , 2018, 12, 711-736.	4.3	5
332	Conducting interactive experiments online. <i>Experimental Economics</i> , 2018, 21, 99-131.	1.0	226
333	What is an Unregulated and Potentially Misleading Label Worth? The case of "Natural" Labelled Groceries. <i>Environmental and Resource Economics</i> , 2018, 70, 545-564.	1.5	10
334	Coordination with communication under oath. <i>Experimental Economics</i> , 2018, 21, 627-649.	1.0	24
335	Noisy Introspection in the 11-20 Game. <i>Economic Journal</i> , 2018, 128, 1509-1530.	1.9	13
336	Climate Negotiations in the Lab: A Threshold Public Goods Game with Heterogeneous Contributions Costs and Non-binding Voting. <i>Environmental and Resource Economics</i> , 2018, 70, 343-362.	1.5	8
337	Predicting norm enforcement: the individual and joint predictive power of economic preferences, personality, and self-control. <i>European Journal of Law and Economics</i> , 2018, 45, 127-146.	0.5	13
338	Coordination and transfer. <i>Experimental Economics</i> , 2018, 21, 487-512.	1.0	6
339	Why did he do that? Using counterfactuals to study the effect of intentions in extensive form games. <i>Experimental Economics</i> , 2018, 21, 1-26.	1.0	6
340	Communication, leadership and coordination failure. <i>Theory and Decision</i> , 2018, 84, 557-584.	0.5	6
341	The perils of aiming too high: Discrepancy between goals and performance in individuals with depressive symptoms. <i>Journal of Behavior Therapy and Experimental Psychiatry</i> , 2018, 58, 12-17.	0.6	3
342	Ambiguity aversion is not universal. <i>European Economic Review</i> , 2018, 101, 268-283.	1.2	76
343	Provision of environmental public goods: Unconditional and conditional donations from outsiders. <i>Journal of Environmental Economics and Management</i> , 2018, 92, 815-831.	2.1	15
344	Will any gossip do? Gossip does not need to be perfectly accurate to promote trust. <i>Games and Economic Behavior</i> , 2018, 107, 253-281.	0.4	41
345	Facebook-to-Facebook: online communication and economic cooperation. <i>Applied Economics Letters</i> , 2018, 25, 762-767.	1.0	7

#	ARTICLE	IF	CITATIONS
346	Dispute Resolution or Escalation? The Strategic Gaming of Feedback Withdrawal Options in Online Markets. <i>Management Science</i> , 2018, 64, 4009-4031.	2.4	21
347	Performance curiosity. <i>Journal of Economic Psychology</i> , 2018, 64, 1-17.	1.1	17
348	Concession Bargaining. <i>Journal of Conflict Resolution</i> , 2018, 62, 2017-2039.	1.1	5
349	Teams in a public goods experiment with punishment. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 72, 28-39.	0.5	9
350	Deception under time pressure: Conscious decision or a problem of awareness?. <i>Journal of Economic Behavior and Organization</i> , 2018, 146, 31-42.	1.0	38
351	Justice Sensitivity and Cooperation Dynamics in Repeated Public Good Games. <i>Social Justice Research</i> , 2018, 31, 1-22.	0.6	11
352	How fully do people exploit their bargaining position? The effects of bargaining institution and the 50€50 norm. <i>Journal of Economic Behavior and Organization</i> , 2018, 145, 320-334.	1.0	18
353	Institutions, Norms, and Accountability: A Corruption Experiment with Northern and Southern Italians. <i>Journal of Experimental Political Science</i> , 2018, 5, 11-25.	1.9	5
354	Monetary and non-monetary incentives in real-effort tournaments. <i>European Economic Review</i> , 2018, 101, 528-545.	1.2	44
355	Allowing for reflection time does not change behavior in dictator and cheating games. <i>Journal of Economic Behavior and Organization</i> , 2018, 145, 24-33.	1.0	25
356	Is increasing inequality harmful? Experimental evidence. <i>Games and Economic Behavior</i> , 2018, 107, 123-134.	0.4	29
357	I Lie? We Lie! Why? Experimental Evidence on a Dishonesty Shift in Groups. <i>Management Science</i> , 2018, 64, 3995-4008.	2.4	111
358	On the performance of rule-based contribution schemes under endowment heterogeneity. <i>Experimental Economics</i> , 2018, 21, 180-204.	1.0	16
359	Belief formation in a signaling game without common prior: an experiment. <i>Theory and Decision</i> , 2018, 84, 483-505.	0.5	0
360	Cognitive bubbles. <i>Experimental Economics</i> , 2018, 21, 132-153.	1.0	62
361	Do Individuals Value Distributional Fairness? How Inequality Affects Majority Decisions. <i>Political Behavior</i> , 2018, 40, 809-829.	1.7	6
362	On the effectiveness of elected male and female leaders and team coordination. <i>Journal of the Economic Science Association</i> , 2018, 4, 123-135.	1.8	7
363	Bargaining and the Role of Negotiators Competitiveness. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
364	Voluntary Leadership and Asymmetric Endowments in the Investment Game. Games, 2018, 9, 51.	0.4	0
365	Gender Differences in Yielding to Social Influence: An Impunity Experiment. Games, 2018, 9, 86.	0.4	1
366	The Causal Effect of Trust. SSRN Electronic Journal, 2018, , .	0.4	2
367	Number Effects and Tacit Collusion in Experimental Oligopolies. Journal of Industrial Economics, 2018, 66, 650-700.	0.6	21
368	Prospect Theory, Fairness, and the Escalation of Conflict at Negotiation Impasse. SSRN Electronic Journal, 2018, , .	0.4	0
369	Endogenously Emerging Gender Pay Gap in an Experimental Teamwork Setting. Games, 2018, 9, 98.	0.4	3
370	Does Choice Change Preference?. SSRN Electronic Journal, 2018, , .	0.4	0
371	Commitment to a No-Cheating Rule Can Increase Cheating. SSRN Electronic Journal, 0, , .	0.4	0
372	Willing to pay to save the planet? Evaluating support for increased spending on sustainable development and environmentally friendly policies in five countries. PLoS ONE, 2018, 13, e0207862.	1.1	9
373	Work Motivation and Teams. SSRN Electronic Journal, 2018, , .	0.4	0
374	Correct Me if I'm Wrong: Groups Outperform Individuals in the Climate Stabilization Task. Frontiers in Psychology, 2018, 9, 2274.	1.1	6
375	Contagion of Pro- and Anti-Social Behavior Among Peers and the Role of Social Proximity. SSRN Electronic Journal, 2018, , .	0.4	2
376	Strategic Demand Response to Dynamic Pricing: A Lab Experiment for the Electricity Market. SSRN Electronic Journal, 2018, , .	0.4	4
377	Antitrust and the "Beckerian Proposition": the effects of investigation and fines on cartels. , 2018, , .		8
378	Anchoring in Project Duration Estimation. SSRN Electronic Journal, 0, , .	0.4	1
379	Cross-Cultural Behavioral Experiments: Potential and Challenges. SSRN Electronic Journal, 2018, , .	0.4	0
380	I Might Be a Liar, but Not a Thief: An Experimental Distinction between the Moral Costs of Lying and Stealing. SSRN Electronic Journal, 0, , .	0.4	0
381	When Happy People Make Society Unhappy: How Incidental Emotions Affect Compliance Behavior. SSRN Electronic Journal, 0, , .	0.4	6

#	ARTICLE	IF	CITATIONS
382	The Causal Effect of Trust. SSRN Electronic Journal, 2018, , .	0.4	5
384	Ambiguity preferences for health. Health Economics (United Kingdom), 2018, 27, 1699-1716.	0.8	22
385	Maintaining vs. milking good reputation when customer feedback is inaccurate. PLoS ONE, 2018, 13, e0207172.	1.1	1
386	Attitude-behavior consistency in tax compliance: A cross-national comparison. Journal of Economic Behavior and Organization, 2018, 156, 184-205.	1.0	32
387	Investment in Outside Options as Opportunistic Behavior: An Experimental Investigation. Southern Economic Journal, 2018, 85, 457-484.	1.3	4
388	Moral licensing, instrumental apology and insincerity aversion: Taking Immanuel Kant to the lab. PLoS ONE, 2018, 13, e0206878.	1.1	4
389	The Limits of Buyer Power: Experimental Evidence. Review of Behavioral Economics, 2018, 5, 149-167.	0.2	0
390	Confidence and Career Choices: An Experiment. SSRN Electronic Journal, 0, , .	0.4	3
391	Dishonesty in health care practice: A behavioral experiment on upcoding in neonatology. Health Economics (United Kingdom), 2019, 28, 319-338.	0.8	18
392	Motivational Crowding Out Effects in Charitable Giving: Experimental Evidence. SSRN Electronic Journal, 2018, , .	0.4	1
393	Delegation and Team Selection in Organizations: An Experimental Study. SSRN Electronic Journal, 2018, , .	0.4	1
394	Gender differences in giving in the Dictator Game: the role of reluctant altruism. Journal of the Economic Science Association, 2018, 4, 110-122.	1.8	5
395	Prosociality spillovers of working with others. Journal of Economic Behavior and Organization, 2018, 155, 205-216.	1.0	3
396	Equality over intentionality: The normative social preferences of neutral third-parties. PLoS ONE, 2018, 13, e0205240.	1.1	1
397	Social image concerns and welfare take-up. Journal of Public Economics, 2018, 168, 174-192.	2.2	21
398	Unleashing Animal Spirits - Self-Control and Overpricing in Experimental Asset Markets. SSRN Electronic Journal, 0, , .	0.4	4
399	Does heterogeneity spoil the basket? The role of productivity and feedback information on public good provision. Journal of Behavioral and Experimental Economics, 2018, 77, 40-49.	0.5	2
400	Carbon is forever: A climate change experiment on cooperation. Journal of Environmental Economics and Management, 2018, 92, 169-184.	2.1	17

#	ARTICLE	IF	CITATIONS
401	Information Asymmetry and Exposure Effects in Dictator Games. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 77, 29-39.	0.5	4
402	Favoritism and Fairness in Teams. <i>Games</i> , 2018, 9, 65.	0.4	2
403	Unequal Incentives and Perceived Fairness in Groups. <i>Games</i> , 2018, 9, 71.	0.4	0
404	The Cognitive Underpinnings of Option Generation in Everyday Life Decision-Making: A Latent Variable Analysis. <i>Cognitive Science</i> , 2018, 42, 2562-2591.	0.8	6
405	United we stand, divided we fall: The limitations of between-group comparisons for fostering within-group cooperation. <i>Journal of Economic Psychology</i> , 2018, 69, 19-29.	1.1	3
406	A fine rule from a brutish world? An experiment on endogenous punishment institution and trust. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 77, 158-169.	0.5	1
407	Emergence of cooperative route-choice: A model and experiment of compliance with system-optimal ATIS. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , 2018, 59, 348-364.	1.8	24
408	The Power of Attention: Using Eye Gaze to Predict Other-Regarding and Moral Choices. <i>Psychological Science</i> , 2018, 29, 1878-1889.	1.8	50
409	Hard labor in the lab: Deterrence, non-monetary sanctions, and severe procedures. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 77, 107-121.	0.5	3
410	Acute social and physical stress interact to influence social behavior: The role of social anxiety. <i>PLoS ONE</i> , 2018, 13, e0204665.	1.1	41
411	Why factors facilitating collusion may not predict cartel occurrence – experimental evidence. <i>Southern Economic Journal</i> , 2018, 85, 255-275.	1.3	5
412	Effects of gain-loss frames on advantageous inequality aversion. <i>Journal of the Economic Science Association</i> , 2018, 4, 99-109.	1.8	13
413	Representation effects in the centipede game. <i>PLoS ONE</i> , 2018, 13, e0204422.	1.1	2
414	Social Value Orientation and Group Size Uncertainty in Public Good Dilemmas. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
415	EMISSION TAXES, CLEAN TECHNOLOGY COOPERATION, AND PRODUCT MARKET COLLUSION: EXPERIMENTAL EVIDENCE. <i>Economic Inquiry</i> , 2018, 56, 1950-1979.	1.0	7
416	Closing a Mental Account: The Realization Effect for Gains and Losses. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0
417	Endogenous incentive contracts and efficient coordination. <i>Games and Economic Behavior</i> , 2018, 112, 78-97.	0.4	5
418	Cooperation and Strategic Complementarity: An Experiment with Two Voluntary Contribution Mechanism Games with Interior Equilibria. <i>Games</i> , 2018, 9, 45.	0.4	1

#	ARTICLE	IF	CITATIONS
419	A shared identity promotes herding in an information cascade game. <i>Journal of the Economic Science Association</i> , 2018, 4, 63-72.	1.8	13
420	Competitive escalation and interventions. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 695-714.	1.0	4
421	Do sellers exploit biased beliefs of buyers? An experiment. <i>Games and Economic Behavior</i> , 2018, 110, 194-215.	0.4	2
422	When less information is good enough: experiments with global stag hunt games. <i>Experimental Economics</i> , 2018, 21, 527-548.	1.0	7
423	Competition and subsequent risk-taking behaviour: Heterogeneity across gender and outcomes. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 75, 84-94.	0.5	9
424	Behavioral spillovers in local public good provision: An experimental study. <i>Journal of Economic Psychology</i> , 2018, 67, 116-134.	1.1	6
425	Should I Stay or should I Go? Bandwagons in the lab. <i>Journal of Economic Behavior and Organization</i> , 2018, 150, 86-97.	1.0	4
426	Sorting and communication in weak-link group contests. <i>Journal of Economic Behavior and Organization</i> , 2018, 152, 64-80.	1.0	15
427	The joint benefits of observed and unobserved social sanctions. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 75, 105-116.	0.5	1
428	How feedback about leadership potential impacts ambition, organizational commitment, and performance. <i>Leadership Quarterly</i> , 2018, 29, 637-647.	3.6	29
429	Cognitive ability and in-group bias: An experimental study. <i>Journal of Public Economics</i> , 2018, 167, 280-292.	2.2	16
430	Dispositional free riders do not free ride on punishment. <i>Nature Communications</i> , 2018, 9, 2390.	5.8	28
431	Guilt averse or reciprocal? Looking at behavioral motivations in the trust game. <i>Journal of the Economic Science Association</i> , 2018, 4, 1-14.	1.8	7
432	Pushing the bad away: reverse Tullock contests. <i>Journal of the Economic Science Association</i> , 2018, 4, 73-85.	1.8	1
433	Lying about luck versus lying about performance. <i>Journal of Economic Behavior and Organization</i> , 2018, 153, 194-199.	1.0	26
434	Setting the bar - an experimental investigation of immigration requirements. <i>Journal of Public Economics</i> , 2018, 165, 160-169.	2.2	2
435	Instagram Likes for Architectural Photos Can Be Predicted by Quantitative Balance Measures and Curvature. <i>Frontiers in Psychology</i> , 2018, 9, 1050.	1.1	27
436	ENDOGENOUS ROLE ASSIGNMENT AND TEAM PERFORMANCE. <i>International Economic Review</i> , 2018, 59, 1547-1569.	0.6	5

#	ARTICLE	IF	CITATIONS
437	THE EQUITABLE TOP TRADING CYCLES MECHANISM FOR SCHOOL CHOICE. <i>International Economic Review</i> , 2018, 59, 2219-2258.	0.6	29
438	Social preferences under chronic stress. <i>PLoS ONE</i> , 2018, 13, e0199528.	1.1	10
439	Typical visual-field locations facilitate access to awareness for everyday objects. <i>Cognition</i> , 2018, 180, 118-122.	1.1	11
440	Valence-space associations in touchscreen interactions: Valence match between emotional pictures and their vertical touch location leads to pictures' positive evaluation. <i>PLoS ONE</i> , 2018, 13, e0199972.	1.1	2
441	We should totally open a restaurant: How optimism and overconfidence affect beliefs. <i>Journal of Economic Psychology</i> , 2018, 67, 177-190.	1.1	31
442	Social interactions and the influence of "extremists". <i>Journal of Economic Behavior and Organization</i> , 2018, 153, 238-266.	1.0	8
443	Intention-Based Sharing. <i>Games</i> , 2018, 9, 22.	0.4	2
444	The Impact of Dynamic Feedback and Personal Budgets on Arousal and Funding Behaviour in Participatory Budgeting. <i>Group Decision and Negotiation</i> , 2018, 27, 611-636.	2.0	5
445	The reinforcement heuristic in normal form games. <i>Journal of Economic Behavior and Organization</i> , 2018, 152, 224-234.	1.0	13
446	Cooperation and norm enforcement - The individual-level perspective. <i>Journal of Public Economics</i> , 2018, 165, 1-16.	2.2	16
447	Social interaction effects: The impact of distributional preferences on risky choices. <i>Journal of Risk and Uncertainty</i> , 2018, 56, 141-164.	0.8	4
448	Security Bonding in Unconventional Gas Development: Evidence from an Economic Experiment. <i>Ecological Economics</i> , 2018, 153, 139-146.	2.9	1
449	Endogenous audits, uncertainty, and taxpayer assistance services: Theory and experiments. <i>Journal of Public Economics</i> , 2018, 165, 217-229.	2.2	10
450	Who cares about social image?. <i>European Economic Review</i> , 2018, 110, 61-77.	1.2	30
451	Asymmetric voluntary cooperation: a repeated sequential best-shot experiment. <i>International Journal of Game Theory</i> , 2018, 47, 873-891.	0.5	3
452	Voluntary Disclosure of Private Information and Unraveling in the Market for Lemons: An Experiment. <i>Games</i> , 2018, 9, 23.	0.4	5
453	How anonymity and norms influence costly support for environmental causes. <i>Journal of Environmental Psychology</i> , 2018, 58, 27-30.	2.3	22
454	Implicit communication in the ultimatum game. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 77, 11-19.	0.5	2

#	ARTICLE	IF	CITATIONS
455	Be Close to Me and I Will Be Honest. How Social Distance Influences Honesty. SSRN Electronic Journal, 0, , .	0.4	4
456	The long-run effects of communication as a conflict resolution mechanism. Journal of Economic Behavior and Organization, 2018, 154, 121-136.	1.0	9
457	The role of communication content and reputation in the choice of transaction partners. Games and Economic Behavior, 2018, 112, 49-66.	0.4	6
458	What causes rockets and feathers? An experimental investigation. Journal of Economic Behavior and Organization, 2018, 153, 223-237.	1.0	5
459	Does decentralization of decisions increase the stability of large groups?. Social Choice and Welfare, 2018, 51, 681-716.	0.4	0
460	Ambiguity attitudes in the loss domain: Decisions for self versus others. Economics Letters, 2018, 170, 100-103.	0.9	5
461	No Rage Against the Machine: How Computer Agents Mitigate Human Emotional Processes in Electronic Negotiations. Group Decision and Negotiation, 2018, 27, 543-571.	2.0	7
462	A minimum effort coordination game experiment in continuous time. Experimental Economics, 2018, 21, 549-572.	1.0	16
463	Does risk communication really decrease cooperation in climate change mitigation?. Climatic Change, 2018, 149, 147-158.	1.7	15
464	Designing feedback in voluntary contribution games: the role of transparency. Experimental Economics, 2019, 22, 552-576.	1.0	10
465	The interaction between competition and unethical behaviour. Experimental Economics, 2019, 22, 101-130.	1.0	13
466	Do discriminatory leniency policies fight hard-core cartels?. Journal of Economics and Management Strategy, 2019, 28, 336-354.	0.4	9
467	The influence of group size on distributional fairness under voting by veto. European Journal of Political Economy, 2019, 56, 90-102.	1.0	6
468	Risk, time pressure, and selection effects. Experimental Economics, 2019, 22, 216-246.	1.0	29
469	Is Knowledge Cursed When Forecasting the Forecasts of Others?. Journal of Behavioral Finance, 2019, 20, 66-72.	0.8	2
470	Strategy revision opportunities and collusion. Experimental Economics, 2019, 22, 834-856.	1.0	3
471	Public Goods and Minimum Provision Levels: Does the Institutional Formation Affect Cooperation?*. Scandinavian Journal of Economics, 2019, 121, 1473-1499.	0.7	10
472	Higher order risk attitudes and prevention under different timings of loss. Experimental Economics, 2019, 22, 197-215.	1.0	11

#	ARTICLE	IF	CITATIONS
473	Auction fever: The unrecognized effects of incidental arousal. <i>Journal of Experimental Social Psychology</i> , 2019, 80, 52-58.	1.3	8
474	The reliability of questionnaires in laboratory experiments: What can we do?. <i>Journal of Economic Psychology</i> , 2019, 74, 102197.	1.1	7
475	Lying on Two Dimensions and Moral Spillovers. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
476	Whistleblowing and diffusion of responsibility: An experiment. <i>European Economic Review</i> , 2019, 119, 287-301.	1.2	13
477	Prior interaction, identity, and cooperation in the Inter-group Prisoner's Dilemma. <i>Journal of Economic Behavior and Organization</i> , 2019, 166, 613-629.	1.0	19
478	Physician behavior and conditional altruism: the effects of payment system and uncertain health benefit. <i>Theory and Decision</i> , 2019, 87, 365-387.	0.5	15
479	Additional deliberation reduces pessimism: evidence from the double-response method. <i>Journal of the Economic Science Association</i> , 2019, 5, 51-64.	1.8	2
480	The effects of voice with(out) punishment: Public goods provision and rule compliance. <i>Journal of Economic Psychology</i> , 2019, 74, 102190.	1.1	5
481	Disincentives from Redistribution: Evidence on a Dividend of Democracy. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
482	The disposition effect when deciding on behalf of others. <i>Journal of Economic Psychology</i> , 2019, 74, 102192.	1.1	13
483	Methods in Experimental Economics. <i>Springer Texts in Business and Economics</i> , 2019, , .	0.2	6
484	Intergroup inequality and the breakdown of prosociality. <i>Economics of Governance</i> , 2019, 20, 285-303.	0.6	2
485	Fair Enough? Minimum Wage Effects on Fair Wages. <i>SSRN Electronic Journal</i> , 2019, , .	0.4	3
486	Pretrial settlement and coercion: An experiment. <i>International Review of Law and Economics</i> , 2019, 60, 105849.	0.5	2
487	Preferences for Truth-telling. <i>Econometrica</i> , 2019, 87, 1115-1153.	2.6	438
488	No Effect of Ego Depletion on Risk Taking. <i>Scientific Reports</i> , 2019, 9, 9724.	1.6	10
489	Hedging, ambiguity, and the reversal of order axiom. <i>Games and Economic Behavior</i> , 2019, 117, 380-387.	0.4	9
490	Iterative Versus Standard Deferred Acceptance: Experimental Evidence.... <i>Economic Journal</i> , 0, , .	1.9	2

#	ARTICLE	IF	CITATIONS
491	When Two Become One: How Group Mergers Affect Solidarity. <i>Games</i> , 2019, 10, 30.	0.4	1
492	Reexamining How Utility and Weighting Functions Get Their Shapes: A Quasi-Adversarial Collaboration Providing a New Interpretation. <i>Management Science</i> , 2019, 65, 4841-4862.	2.4	41
493	The power of joint decision-making in a finitely-repeated dilemma. <i>Oxford Economic Papers</i> , 2019, 71, 600-622.	0.7	8
494	Retaliation, Remedies, and Contracts. <i>American Law and Economics Review</i> , 2019, 21, 280-306.	0.4	2
495	Reciprocity through ratings: An experimental study of bias in evaluations. <i>Journal of Behavioral and Experimental Economics</i> , 2019, 83, 101480.	0.5	1
496	Correlation neglect and case-based decisions. <i>Journal of Risk and Uncertainty</i> , 2019, 59, 23-49.	0.8	2
497	Incentive schemes and peer effects on risk behaviour: an experiment. <i>Theory and Decision</i> , 2019, 87, 473-495.	0.5	2
498	Individual preferences for voluntary vs. mandatory vaccination policies: an experimental analysis. <i>European Journal of Public Health</i> , 2019, 30, 50-55.	0.1	5
499	A behavioral rebound effect. <i>Journal of Environmental Economics and Management</i> , 2019, 98, 102257.	2.1	32
500	Can competition between forecasters stabilize asset prices in learning to forecast experiments?. <i>Journal of Economic Dynamics and Control</i> , 2019, 109, 103770.	0.9	5
501	The role of communication in fair division with subjective claims. <i>Journal of Economic Behavior and Organization</i> , 2019, 167, 72-89.	1.0	6
502	Electoral rules, strategic entry and polarization. <i>Journal of Public Economics</i> , 2019, 178, 104065.	2.2	8
503	Cooperation in the Prisoner's Dilemma: an experimental comparison between pure and mixed strategies. <i>Royal Society Open Science</i> , 2019, 6, 182142.	1.1	12
504	Two strikes and you are out! An experiment on exclusion. <i>Economics Letters</i> , 2019, 185, 108716.	0.9	0
505	Voting as a war of attrition. <i>Journal of Economic Behavior and Organization</i> , 2019, 167, 104-121.	1.0	1
506	Laws and norms: Experimental evidence with liability rules. <i>International Review of Law and Economics</i> , 2019, 60, 105858.	0.5	13
507	Liquidity regulation, banking history and financial fragility: An experimental examination. <i>Journal of Economic Behavior and Organization</i> , 2022, 200, 1372-1383.	1.0	5
508	What drives motivated agents: The "right" mission or sharing it with the principal?. <i>Journal of Behavioral and Experimental Economics</i> , 2019, 83, 101463.	0.5	8

#	ARTICLE	IF	CITATIONS
509	Self-Confidence and Unraveling in Matching Markets. <i>Management Science</i> , 2019, 65, 5603-5618.	2.4	15
510	Thinking about Prices versus Thinking about Returns in Financial Markets. <i>Journal of Finance</i> , 2019, 74, 2997-3039.	3.2	40
511	On the Nature of Fair Behaviour: Further Evidence. <i>Homo Oeconomicus</i> , 2019, 36, 193-207.	0.2	0
512	Managerial bonuses and subordinate mistreatment. <i>European Economic Review</i> , 2019, 119, 509-525.	1.2	2
513	Rent extraction and prosocial behavior. <i>Journal of Economic Behavior and Organization</i> , 2019, 166, 709-723.	1.0	2
514	Complementary Consumer Responsibility - The Limits to Immoral Delegation in Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
515	Individual, Dictator, and Democratic punishment in public good games with perfect and imperfect observability. <i>Journal of Public Economics</i> , 2019, 178, 104053.	2.2	7
516	An Experimental Study of Self-Enforcing Coalitions. <i>Games</i> , 2019, 10, 31.	0.4	3
517	Trust in Procurement Interactions. <i>Management Science</i> , 2019, 65, 5110-5127.	2.4	20
518	Increased Preference and Value of Consumer Products by Attentional Selection. <i>Frontiers in Psychology</i> , 2019, 10, 2086.	1.1	3
519	Partisan lobbyists in conflicts. <i>European Journal of Political Economy</i> , 2019, 60, 101811.	1.0	0
520	The impact of endogenous and exogenous cash inflows in experimental asset markets. <i>Journal of Economic Behavior and Organization</i> , 2019, 166, 216-238.	1.0	1
521	Donation-based crowdfunding with refund bonuses. <i>European Economic Review</i> , 2019, 119, 452-471.	1.2	34
522	An experimental test of the predictive power of dynamic ambiguity models. <i>Journal of Risk and Uncertainty</i> , 2019, 59, 51-83.	0.8	4
523	Behavioral Contract Design Under Asymmetric Forecast Information. <i>Decision Sciences</i> , 2019, 50, 786-815.	3.2	15
524	The Evolution of Cooperation: The Role of Costly Strategy Adjustments. <i>American Economic Journal: Microeconomics</i> , 2019, 11, 299-328.	0.7	11
525	Effective leadership and the allocation and exercise of power in organizations. <i>Leadership Quarterly</i> , 2021, 32, 101277.	3.6	14
526	Solidarity through punishment: An experiment on the merits of centralized enforcement in generalized exchange. <i>Social Science Research</i> , 2019, 78, 156-169.	1.1	4

#	ARTICLE	IF	CITATIONS
527	Individual versus group choices of repeated game strategies: A strategy method approach. <i>Games and Economic Behavior</i> , 2019, 114, 128-145.	0.4	22
528	Factors Affecting Support for Transnational Conservation Targeting Migratory Species. <i>Ecological Economics</i> , 2019, 157, 156-164.	2.9	10
529	Selection into self-improvement and competition pay: Gender, stereotypes, and earnings volatility. <i>Journal of Economic Behavior and Organization</i> , 2019, 158, 128-146.	1.0	13
530	I might be a liar, but I am not a thief: An experimental distinction between the moral costs of lying and stealing. <i>Journal of Economic Behavior and Organization</i> , 2019, 163, 135-139.	1.0	7
531	Best-of-five contest: An experiment on gender differences. <i>Journal of Economic Behavior and Organization</i> , 2019, 162, 164-187.	1.0	17
532	Choice as justification for dishonesty. <i>Journal of Behavioral and Experimental Economics</i> , 2019, 81, 185-194.	0.5	0
533	Perceptual Balance, Stability, and Aesthetic Appreciation: Their Relations Depend on the Picture Type. <i>I-Perception</i> , 2019, 10, 204166951985604.	0.8	9
534	How group identification distorts beliefs. <i>Journal of Economic Behavior and Organization</i> , 2019, 164, 63-76.	1.0	13
535	Are risks over multiple attributes traded off? A case study of aid. <i>Journal of Economic Behavior and Organization</i> , 2019, 164, 166-198.	1.0	6
536	Standing up for the Paris Agreement: Do global climate targets influence individuals' greenhouse gas emissions?. <i>Environmental Science and Policy</i> , 2019, 99, 72-79.	2.4	46
537	Anchoring in project duration estimation. <i>Journal of Economic Behavior and Organization</i> , 2019, 162, 49-65.	1.0	11
538	The asymmetric dominance effect: Reexamination and extension in risky choice – An experimental study. <i>Journal of Economic Psychology</i> , 2019, 73, 102-122.	1.1	7
539	Public good provision by large groups – the logic of collective action revisited. <i>European Economic Review</i> , 2019, 118, 348-363.	1.2	32
540	Too cold for warm glow? Christmas-season effects in charitable giving. <i>PLoS ONE</i> , 2019, 14, e0215844.	1.1	1
542	Minimizing learning in repeated real-effort tasks. <i>Journal of Behavioral and Experimental Finance</i> , 2019, 22, 239-248.	2.1	19
543	AN EXPERIMENT ON INNOVATION AND COLLUSION. <i>Economic Inquiry</i> , 2019, 57, 1526-1546.	1.0	0
544	Novelty Before or After Word Learning Does Not Affect Subsequent Memory Performance. <i>Frontiers in Psychology</i> , 2019, 10, 1379.	1.1	13
545	Cash versus opportunity costs and revenues in bilateral bargaining. <i>Journal of Business Economics</i> , 2019, 89, 357-383.	1.3	0

#	ARTICLE	IF	CITATIONS
546	Battle for the thermostat: Gender and the effect of temperature on cognitive performance. PLoS ONE, 2019, 14, e0216362.	1.1	51
547	Algorithm Aversion in Financial Investing. SSRN Electronic Journal, 0, , .	0.4	5
548	Virtual humans as co-workers: A novel methodology to study peer effects. Journal of Behavioral and Experimental Economics, 2019, 78, 17-29.	0.5	20
549	Suspicious success â€“ Cheating, inequality acceptance, and political preferences. European Economic Review, 2019, 117, 36-55.	1.2	9
550	Trusting versus monitoring: an experiment of endogenous institutional choices. Evolutionary and Institutional Economics Review, 2019, 16, 329-355.	0.3	2
551	Web-based experimental economics software: How do they compare to desirable features?. Journal of Behavioral and Experimental Finance, 2019, 23, 138-160.	2.1	5
552	Guilt aversion in economics and psychology. Journal of Economic Psychology, 2019, 73, 52-59.	1.1	22
553	Social value orientation and group size uncertainty in public good dilemmas. Journal of Behavioral and Experimental Economics, 2019, 81, 19-38.	0.5	13
554	Cooperation and Competition in Public-Sector Negotiations: A Laboratory Experiment. Public Performance & Management Review, 2019, 42, 1164-1185.	1.3	9
555	Contagion of pro- and anti-social behavior among peers and the role of social proximity. Journal of Economic Psychology, 2019, 73, 66-88.	1.1	99
556	The Dose Does it: Punishment and Cooperation in Dynamic Public-Good Games. Review of Behavioral Economics, 2019, 6, 19-37.	0.2	0
557	Purely procedural preferences - Beyond procedural equity and reciprocity. European Journal of Political Economy, 2019, 59, 108-128.	1.0	12
558	Best-of-five Contest: An Experiment on Gender Differences. SSRN Electronic Journal, 2019, , .	0.4	0
559	Decisions under uncertainty in social contexts. Games and Economic Behavior, 2019, 116, 73-95.	0.4	19
560	Elusive optima: A process tracing analysis of procedural rationality in mobile phone connection plan choices. Journal of Economic Behavior and Organization, 2019, 161, 303-322.	1.0	2
561	Do good and talk about it! Disclosure and reward of discretionary kindness. Journal of Economic Behavior and Organization, 2019, 161, 323-342.	1.0	1
562	It pays to be a man: Rewards for leaders in a coordination game. Journal of Economic Behavior and Organization, 2019, 161, 197-215.	1.0	27
563	Efficiency Versus Equality in Bargaining. Journal of the European Economic Association, 2019, 17, 1941-1970.	1.9	19

#	ARTICLE	IF	CITATIONS
564	Conflict resolution in the Eriksen flanker task: Similarities and differences to the Simon task. PLoS ONE, 2019, 14, e0214203.	1.1	48
565	Loss aversion and competition in Vickrey auctions: Money ain't no good. Games and Economic Behavior, 2019, 115, 188-208.	0.4	28
566	Fair share and social efficiency: A mechanism in which peers decide on the payoff division. Games and Economic Behavior, 2019, 115, 209-224.	0.4	12
567	Leading-by-example and third-party punishment: Experimental evidence. Journal of Behavioral and Experimental Finance, 2019, 24, 100207.	2.1	2
568	The role of social information, market framing, and diffusion of responsibility as determinants of socially responsible behavior. Journal of Behavioral and Experimental Economics, 2019, 80, 141-161.	0.5	28
569	Focal points and payoff information in tacit bargaining. Games and Economic Behavior, 2019, 114, 193-214.	0.4	21
570	Competition and the role of group identity. Journal of Economic Behavior and Organization, 2019, 162, 136-145.	1.0	6
571	Biased judgements of fairness in bargaining: A replication in the laboratory. International Review of Law and Economics, 2019, 58, 63-74.	0.5	10
572	A Psychometric Investigation of the Personality Traits Underlying Individual Tax Morale. B E Journal of Economic Analysis and Policy, 2019, 19, .	0.5	3
573	Effects of choice observability on risk taking: The role of norms. Journal of Behavioral and Experimental Economics, 2019, 80, 34-46.	0.5	3
574	Using Machine Learning for Modeling Human Behavior and Analyzing Friction in Generalized Second Price Auctions. SSRN Electronic Journal, 0, , .	0.4	2
575	Civility and trust in social media. Journal of Economic Behavior and Organization, 2019, 160, 83-99.	1.0	28
576	Offers beyond the negotiating dyad: Including the excluded in a network exchange experiment. Social Science Research, 2019, 79, 258-271.	1.1	4
577	Framing and salience effects in tax evasion decisions – An experiment on underreporting and overdeducting. Journal of Economic Psychology, 2019, 72, 260-277.	1.1	19
578	Blaming the refugees? Experimental evidence on responsibility attribution. Journal of Economic Psychology, 2019, 72, 156-178.	1.1	5
579	Sharing Guilt: How Better Access to Information May Backfire. Management Science, 2019, 65, 3322-3336.	2.4	14
580	Personal Information Disclosure under Competition for Benefits: Is Sharing Caring?. SSRN Electronic Journal, 2019, , .	0.4	1
581	How many games are we playing? An experimental analysis of choice bracketing in games. Journal of Behavioral and Experimental Economics, 2019, 80, 80-91.	0.5	6

#	ARTICLE	IF	CITATIONS
582	Gender robustness of overconfidence and excess entry. <i>Journal of Economic Psychology</i> , 2019, 72, 179-199.	1.1	9
583	Activation Is Not Always Inference: Word-Based Priming in Spontaneous Trait Inferences. <i>Social Cognition</i> , 2019, 37, 145-173.	0.5	3
584	Land-assembly and externalities: How do positive post-development externalities affect land aggregation outcomes?. <i>Regional Science and Urban Economics</i> , 2019, 77, 104-124.	1.4	5
585	Collusion and bargaining in asymmetric Cournot duopoly—An experiment. <i>European Economic Review</i> , 2019, 111, 360-379.	1.2	20
586	Does revealing personality data affect prosocial behaviour?. <i>Journal of Economic Behavior and Organization</i> , 2019, 159, 409-420.	1.0	10
588	Gender and peer effects on performance in social networks. <i>European Economic Review</i> , 2019, 113, 207-224.	1.2	27
589	Loss-induced emotions and criminal behavior: An experimental analysis. <i>Journal of Economic Behavior and Organization</i> , 2019, 159, 134-145.	1.0	11
590	Learning from Unknown Information Sources. <i>SSRN Electronic Journal</i> , 2019, , .	0.4	3
591	The dark side of the vote: Biased voters, social information, and information aggregation through majority voting. <i>Games and Economic Behavior</i> , 2019, 113, 461-481.	0.4	7
592	Taxation with Mobile High-Income Agents: Experimental Evidence on Tax Compliance and Equity Perceptions. <i>Games</i> , 2019, 10, 42.	0.4	5
593	Symmetry and Balance as Factors of Aesthetic Appreciation: Ethel Puffer's (1903) "Studies in Symmetry" Revised. <i>Symmetry</i> , 2019, 11, 1468.	1.1	1
594	Social comparisons in job search. <i>Journal of Economic Behavior and Organization</i> , 2019, 168, 338-361.	1.0	6
595	When are women willing to lead? The effect of team gender composition and gendered tasks. <i>Leadership Quarterly</i> , 2019, 30, 101340.	3.6	28
596	The anatomy of distributional preferences with group identity. <i>Journal of Economic Behavior and Organization</i> , 2019, 166, 785-807.	1.0	22
597	Behavioral Effects of Withholding Taxes on Labor Supply*. <i>Scandinavian Journal of Economics</i> , 2019, 121, 1417-1440.	0.7	2
598	Partial Versus General Compulsory Solidarity: an Experimental Analysis. <i>Homo Oeconomicus</i> , 2019, 36, 249-279.	0.2	0
599	Adaptive loss aversion and market experience. <i>Journal of Economic Behavior and Organization</i> , 2019, 168, 43-61.	1.0	4
600	Do individuals successfully cover up their lies? Evidence from a compliance experiment. <i>Journal of Economic Psychology</i> , 2019, 71, 74-87.	1.1	9

#	ARTICLE	IF	CITATIONS
601	Thou shalt not steal: Taking aversion with legal property claims. <i>Journal of Economic Psychology</i> , 2019, 71, 88-101.	1.1	15
602	Is There a Loyalty-Enhancing Effect of Retroactive Price-Reduction Schemes?. <i>Review of Industrial Organization</i> , 2019, 54, 575-593.	0.4	0
603	Are groups more competitive, more selfish-rational or more prosocial bargainers?. <i>Journal of Behavioral and Experimental Economics</i> , 2019, 78, 146-159.	0.5	4
604	Overearning " Revisited. <i>Journal of Economic Psychology</i> , 2019, 75, 102135.	1.1	4
605	An experiment investigating the spillover effects of communication opportunities. <i>Journal of Economic Behavior and Organization</i> , 2019, 158, 147-157.	1.0	2
606	Investments in and returns on network embeddedness: An experiment with trust games. <i>Social Networks</i> , 2019, 56, 81-92.	1.3	14
607	Network formation and disruption - An experiment are equilibrium networks too complex?. <i>Journal of Economic Behavior and Organization</i> , 2019, 157, 708-734.	1.0	5
608	Do altruists lie less?. <i>Journal of Economic Behavior and Organization</i> , 2019, 157, 560-579.	1.0	12
609	Common fate motivates cooperation: The influence of risks on contributions to public goods. <i>Journal of Economic Psychology</i> , 2019, 70, 12-21.	1.1	12
610	Candidate Entry and Political Polarization: An Experimental Study. <i>American Political Science Review</i> , 2019, 113, 209-225.	2.6	6
611	Personal research, second opinions, and the diagnostic effort of experts. <i>Journal of Economic Behavior and Organization</i> , 2019, 158, 44-61.	1.0	10
612	Communication is more than information sharing: The role of status-relevant knowledge. <i>Games and Economic Behavior</i> , 2019, 113, 651-672.	0.4	6
613	Elicitation of expectations using Colonel Blotto. <i>Experimental Economics</i> , 2019, 22, 268-288.	1.0	1
614	The mediating effect of employee commitment on recruitment process towards organizational performance in UAE organizations. <i>Management Science Letters</i> , 2019, , 169-182.	0.8	5
615	Voter motivation and the quality of democratic choice. <i>Games and Economic Behavior</i> , 2019, 116, 241-259.	0.4	3
616	Experience in public goods experiments. <i>Theory and Decision</i> , 2019, 86, 65-93.	0.5	10
617	Personal accountability and cooperation in teams. <i>Journal of Economic Behavior and Organization</i> , 2019, 158, 428-448.	1.0	3
618	Active information sampling varies across the cardiac cycle. <i>Psychophysiology</i> , 2019, 56, e13322.	1.2	37

#	ARTICLE	IF	CITATIONS
619	Voluntary contributions of time: Time-based incentives in a linear public goods game. <i>Journal of Economic Psychology</i> , 2019, 75, 102139.	1.1	5
620	Gossip and the efficiency of interactions. <i>Games and Economic Behavior</i> , 2019, 113, 448-460.	0.4	25
621	A Test of the Modigliani-Miller Invariance Theorem and Arbitrage in Experimental Asset Markets. <i>Journal of Finance</i> , 2019, 74, 493-529.	3.2	30
622	IS MORE COMPETITION ALWAYS BETTER? AN EXPERIMENTAL STUDY OF EXTORTIONARY CORRUPTION. <i>Economic Inquiry</i> , 2019, 57, 50-72.	1.0	6
623	Deception and reciprocity. <i>Experimental Economics</i> , 2019, 22, 980-1001.	1.0	14
624	A self-regulatory approach to rational decisions: The implemental mindset optimizes economic decision making in situations requiring belief updating. <i>Journal of Theoretical Social Psychology</i> , 2019, 3, 115-126.	1.2	8
625	Humans reciprocate by discriminating against group peers. <i>Evolution and Human Behavior</i> , 2019, 40, 90-95.	1.4	6
626	The power of sunspots: An experimental analysis. <i>Journal of Monetary Economics</i> , 2019, 103, 123-136.	1.8	14
627	RISK AVERSION AND OVERBIDDING IN FIRST PRICE SEALED BID AUCTIONS: NEW EXPERIMENTAL EVIDENCE. <i>Economic Inquiry</i> , 2019, 57, 631-647.	1.0	7
628	Endogenous claims and collective production: an experimental study on the timing of profit-sharing negotiations and production. <i>Experimental Economics</i> , 2019, 22, 857-884.	1.0	11
629	A new experimental mechanism to investigate polarized demands for public goods: the effects of censoring. <i>Experimental Economics</i> , 2019, 22, 585-609.	1.0	3
630	GENDER DIFFERENCES IN MOTIVATIONAL CROWDING OUT OF WORK PERFORMANCE. <i>Economic Inquiry</i> , 2019, 57, 206-226.	1.0	7
631	Unleashing Animal Spirits: Self-Control and Overpricing in Experimental Asset Markets. <i>Review of Financial Studies</i> , 2019, 32, 2149-2178.	3.7	20
632	To claim or not to claim: Anonymity, symmetric externalities and honesty. <i>Journal of Economic Psychology</i> , 2019, 71, 13-36.	1.1	11
633	Sabotage in Capital Budgeting: The Effects of Control and Honesty on Investment Decisions. <i>European Accounting Review</i> , 2019, 28, 71-100.	2.1	11
634	Do two bribe less than one? "An experimental study on the four-eyes-principle. <i>Applied Economics Letters</i> , 2019, 26, 191-195.	1.0	7
635	Charity in the Laboratory: Matching, Competition, and Group Identity. <i>Management Science</i> , 2019, 65, 1398-1407.	2.4	39
636	The aggregate impacts of tournament incentives in experimental asset markets. <i>Experimental Economics</i> , 2019, 22, 441-476.	1.0	3

#	ARTICLE	IF	CITATIONS
637	Job Mission as a Substitute for Monetary Incentives: Benefits and Limits. <i>Management Science</i> , 2019, 65, 896-912.	2.4	55
638	Ambiguous Correlation. <i>Review of Economic Studies</i> , 2019, 86, 668-693.	2.9	34
639	Nice to you, nicer to me: Does self-serving generosity diminish the reciprocal response?. <i>Experimental Economics</i> , 2019, 22, 506-529.	1.0	7
640	First-Place Loving and Last-Place Loathing: How Rank in the Distribution of Performance Affects Effort Provision. <i>Management Science</i> , 2019, 65, 494-507.	2.4	88
641	Public Goods Provision with Rent-extracting Administrators. <i>Economic Journal</i> , 2019, 129, 1593-1617.	1.9	2
642	At the Root of the North-South Cooperation Gap in Italy: Preferences or Beliefs?. <i>Economic Journal</i> , 2019, 129, 1139-1152.	1.9	25
643	Why Do People Volunteer? An Experimental Analysis of Preferences for Time Donations. <i>Management Science</i> , 2019, 65, 1455-1468.	2.4	63
644	Information aggregation in Arrow-Debreu markets: an experiment. <i>Experimental Economics</i> , 2019, 22, 625-652.	1.0	19
645	Experimental stock market dynamics: Excess bids, directional learning, and adaptive style-investing in a call-auction with multiple multi-period lived assets. <i>Journal of Economic Behavior and Organization</i> , 2019, 157, 209-224.	1.0	6
646	Peer Influence on Managerial Honesty: The Role of Transparency and Expectations. <i>Journal of Business Ethics</i> , 2019, 154, 127-145.	3.7	38
647	Corruption and competition among bureaucrats: An experimental study. <i>Journal of Economic Behavior and Organization</i> , 2020, 175, 439-451.	1.0	15
648	Behavioral coordination as an individual best-response to punishing role models. <i>Journal of Economic Behavior and Organization</i> , 2020, 174, 301-319.	1.0	3
649	Relations Between Balance, Prototypicality, and Aesthetic Appreciation for Japanese Calligraphy. <i>Empirical Studies of the Arts</i> , 2020, 38, 172-190.	0.9	6
650	Dynamic runs and circuit breakers: an experiment. <i>Experimental Economics</i> , 2020, 23, 127-153.	1.0	5
651	Prospect Theory, Fairness, and the Escalation of Conflict at a Negotiation Impasse*. <i>Scandinavian Journal of Economics</i> , 2020, 122, 1535-1574.	0.7	1
652	Liquidity requirements and the interbank loan market: An experimental investigation. <i>Journal of Monetary Economics</i> , 2020, 115, 113-126.	1.8	8
653	The Pied Piper: Prizes, Incentives, and Motivation Crowding-in. <i>Journal of Business Ethics</i> , 2020, 166, 643-658.	3.7	9
654	Experiments in high-frequency trading: comparing two market institutions. <i>Experimental Economics</i> , 2020, 23, 322-352.	1.0	13

#	ARTICLE	IF	CITATIONS
655	Social dilemmas with public and private insurance against losses. <i>Journal of Economic Behavior and Organization</i> , 2020, 180, 924-937.	1.0	6
656	Where to look for the morals in markets?. <i>Experimental Economics</i> , 2020, 23, 30-52.	1.0	37
657	The perils of democracy. <i>Journal of Economic Behavior and Organization</i> , 2020, 175, 328-340.	1.0	11
658	Let the punishment fit the criminal: An experimental study. <i>Journal of Economic Behavior and Organization</i> , 2020, 175, 423-438.	1.0	5
659	Script-based Reappraisal Test introducing a new paradigm to investigate the effect of reappraisal inventiveness on reappraisal effectiveness. <i>Cognition and Emotion</i> , 2020, 34, 793-799.	1.2	13
660	Motivational crowding out effects in charitable giving: Experimental evidence. <i>Journal of Economic Psychology</i> , 2020, 76, 102210.	1.1	5
661	Saliency and Skewness Preferences. <i>Journal of the European Economic Association</i> , 2020, 18, 2057-2107.	1.9	48
662	Silence is golden: team problem solving and communication costs. <i>Experimental Economics</i> , 2020, 23, 668-693.	1.0	2
663	Promoting voter registration: the effects of low-cost interventions on behaviour and norms. <i>Behavioural Public Policy</i> , 2020, 4, 26-49.	1.6	8
664	Behavioral constraints on price discrimination: Experimental evidence on pricing and customer antagonism. <i>European Economic Review</i> , 2020, 121, 103303.	1.2	13
665	The effects of conflict budget on the intensity of conflict: an experimental investigation. <i>Experimental Economics</i> , 2020, 23, 240-258.	1.0	15
666	Motivating Whistleblowers. <i>Management Science</i> , 2020, 66, 605-621.	2.4	29
667	Tracing risky decisions for oneself and others: The role of intuition and deliberation. <i>Journal of Economic Psychology</i> , 2020, 77, 102188.	1.1	20
668	Cognitive processes underlying distributional preferences: a response time study. <i>Experimental Economics</i> , 2020, 23, 421-446.	1.0	10
669	Eliciting utility curvature in time preference. <i>Experimental Economics</i> , 2020, 23, 493-525.	1.0	39
670	Telling the other what one knows? Strategic lying in a modified acquiring-a-company experiment with two-sided private information. <i>Theory and Decision</i> , 2020, 88, 97-119.	0.5	3
671	Vote and voice: an experiment on the effects of inclusive governance rules. <i>Social Choice and Welfare</i> , 2020, 54, 111-139.	0.4	5
672	The attraction effect and its explanations. <i>Games and Economic Behavior</i> , 2020, 119, 123-147.	0.4	15

#	ARTICLE	IF	CITATIONS
673	Games played through agents in the laboratory – a test of Prat & Rustichini's model. Games and Economic Behavior, 2020, 119, 30-55.	0.4	1
674	Should I default on my mortgage even if I can pay? Experimental evidence. Journal of Economic Dynamics and Control, 2020, 110, 103733.	0.9	4
675	Reputations in mixed-role markets: A theory and an experimental test. Social Science Research, 2020, 85, 102366.	1.1	2
676	How Do Gender Quotas Affect Workplace Relationships? Complementary Evidence from a Representative Survey and Labor Market Experiments. Management Science, 2020, 66, 805-822.	2.4	19
677	Who inflates the bubble? Forecasters and traders in experimental asset markets. Journal of Economic Dynamics and Control, 2020, 110, 103718.	0.9	6
678	Pro-environmental behavior as a signal of cooperativeness: Evidence from a social dilemma experiment. Journal of Environmental Psychology, 2020, 67, 101362.	2.3	36
679	Preferences for observable information in a strategic setting: An experiment. Journal of Economic Behavior and Organization, 2020, 170, 268-285.	1.0	6
680	Underpricing of initial public offerings in experimental asset markets. Experimental Economics, 2020, 23, 1002-1029.	1.0	12
681	Aggression, Conflict, and the Formation of Intimidating Group Reputation. Social Psychology Quarterly, 2020, 83, 70-87.	1.4	2
682	An experimental test of the under-annuitization puzzle with smooth ambiguity and charitable giving. Journal of Economic Behavior and Organization, 2020, 180, 694-717.	1.0	5
683	Donations as an incentive for cooperation in public good games. Journal of Behavioral and Experimental Economics, 2020, 85, 101510.	0.5	5
684	Catch Me If You Can: Testing the reduction of compound lotteries axiom in a tax compliance experiment. Journal of Behavioral and Experimental Economics, 2020, 84, 101479.	0.5	9
685	Near-losses in insurance markets: An experiment. Economics Letters, 2020, 186, 108781.	0.9	0
686	Framing effects in the prisoner's dilemma but not in the dictator game. Journal of the Economic Science Association, 2020, 6, 1-12.	1.8	7
687	That's the ticket: explicit lottery randomisation and learning in Tullock contests. Theory and Decision, 2020, 88, 405-429.	0.5	5
688	Gain versus loss contracts: Does contract framing affect agents' reciprocity?. Economics Letters, 2020, 187, 108846.	0.9	5
689	Evaluating the impact of visualization of risk upon emergency route-planning. International Journal of Geographical Information Science, 2020, 34, 1022-1050.	2.2	8
690	What drives the (un)empathic bystander to intervene? Insights from eye tracking. British Journal of Social Psychology, 2020, 59, 733-751.	1.8	4

#	ARTICLE	IF	CITATIONS
691	Cooperation, contributor types, and control questions. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 85, 101489.	0.5	4
692	The benefit of the doubt: willful ignorance and altruistic punishment. <i>Experimental Economics</i> , 2020, 23, 848-872.	1.0	7
693	Are choices based on conditional or conjunctive probabilities in a sequential risk-taking task?. <i>Journal of Behavioral Decision Making</i> , 2020, 33, 333-347.	1.0	2
694	How dominance hierarchies emerge from conflict: A game theoretic model and experimental evidence. <i>Social Science Research</i> , 2020, 86, 102393.	1.1	6
695	Democracy and compliance in public goods games. <i>European Economic Review</i> , 2020, 121, 103346.	1.2	12
696	When upward social mobility leads to frustration: Boudon's game-theoretic model of relative deprivation and experimental evidence. <i>Research in Social Stratification and Mobility</i> , 2020, 65, 100440.	1.2	2
697	Preferences for the resolution of uncertainty and the timing of information. <i>Journal of Economic Theory</i> , 2020, 189, 105090.	0.5	23
698	Threshold and Group Size Uncertainty in Common-pool Resources: An Experimental Study. <i>Public Finance Review</i> , 2020, 48, 751-777.	0.2	4
699	Gender, Social Value Orientation, and Tax Compliance. <i>CESifo Economic Studies</i> , 2020, 66, 265-284.	0.3	14
700	Altruistic observational learning. <i>Journal of Economic Theory</i> , 2020, 190, 105123.	0.5	3
701	The effects of COVID-19 lockdown on fairness and cooperation: Evidence from a lablike experiment. <i>Economics Letters</i> , 2020, 196, 109577.	0.9	22
702	The timing of discretionary bonuses – effort, signals, and reciprocity. <i>Games and Economic Behavior</i> , 2020, 124, 254-280.	0.4	4
703	Uncertainty aversion in game theory: Experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2020, 176, 720-734.	1.0	15
704	Curbing the consumption of positional goods: Behavioral interventions versus taxation. <i>Journal of Economic Behavior and Organization</i> , 2020, 179, 1-21.	1.0	8
705	Payoff-Based Belief Distortion. <i>Economic Journal</i> , 2020, 130, 1416-1444.	1.9	4
706	Fool Me Once: An Experiment on Credibility and Leadership. <i>Economic Journal</i> , 2020, 130, 2105-2133.	1.9	4
707	Conditional Pension Funds to Combat Cheating in Sporting Contests: Theory and Experimental Evidence. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 89, 101537.	0.5	5
708	Gender differences in giving and the anticipation regarding giving in dictator games*. <i>Oxford Economic Papers</i> , 2020, 72, 772-779.	0.7	2

#	ARTICLE	IF	CITATIONS
709	Preferences over wealth: Experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2022, 200, 1297-1317.	1.0	1
710	Non-equilibrium play in centipede games. <i>Games and Economic Behavior</i> , 2020, 120, 391-433.	0.4	15
711	Peers or police?: The effect of choice and type of monitoring in the provision of public goods. <i>Games and Economic Behavior</i> , 2020, 123, 210-227.	0.4	8
712	Prosocial Preferences Condition Decision Effort and Ingroup Biased Generosity in Intergroup Decision-Making. <i>Scientific Reports</i> , 2020, 10, 10132.	1.6	6
713	Risk-taking and fairness among cocaine-dependent patients in dual diagnoses: Schizophrenia and Anti-Social Personality Disorder. <i>Scientific Reports</i> , 2020, 10, 10120.	1.6	5
714	Economic Rationality under Cognitive Load. <i>Economic Journal</i> , 2020, 130, 2382-2409.	1.9	17
715	Data or interpretations: Impacts of information presentation strategies on diagnostic processes. <i>Human Factors and Ergonomics in Manufacturing</i> , 2020, 30, 266-281.	1.4	6
716	Measuring preferences for competition with experimentally-validated survey questions. <i>Journal of Economic Behavior and Organization</i> , 2020, 178, 402-423.	1.0	21
717	Social value orientation, subjective effectiveness, perceived cost, and the use of protective measures during the COVID-19 pandemic in Germany. <i>Comprehensive Results in Social Psychology</i> , 2020, 4, 227-249.	1.1	7
718	AGENDA CONTROL AND RECIPROCITY IN SEQUENTIAL VOTING DECISIONS. <i>Economic Inquiry</i> , 2020, 58, 1813-1829.	1.0	5
719	What Makes a Rule Complex?. <i>American Economic Review</i> , 2020, 110, 3913-3951.	4.0	42
720	Can users infer missing information in conversational case-based reasoning: the effects of providing context. <i>International Journal of Human Factors and Ergonomics</i> , 2020, 7, 55.	0.2	2
721	Performance Pay in Hospitals: An Experiment on Bonusâ€“Malus Incentives. <i>International Journal of Environmental Research and Public Health</i> , 2020, 17, 8320.	1.2	7
722	Similarity increases collaborative cheating. <i>Journal of Economic Behavior and Organization</i> , 2020, 178, 148-173.	1.0	11
723	Bracelets of pride and guilt? An experimental test of self-signaling. <i>Journal of Economic Behavior and Organization</i> , 2020, 172, 280-291.	1.0	13
724	Formal versus Informal System to Mitigate Nonâ€“point Source Pollution: An Experimental Investigation. <i>Journal of Agricultural Economics</i> , 2020, 71, 838-852.	1.6	5
725	Positional concerns and social network structure: An experiment. <i>European Economic Review</i> , 2020, 129, 103547.	1.2	3
726	Inequality in minimum-effort coordination. <i>Journal of Economic Behavior and Organization</i> , 2020, 177, 341-370.	1.0	0

#	ARTICLE	IF	CITATIONS
727	Honesty and Self-Selection into Cheap Talk. <i>Economic Journal</i> , 2020, 130, 2468-2496.	1.9	7
728	On the empirical validity of axioms in unstructured bargaining. <i>Games and Economic Behavior</i> , 2020, 121, 117-145.	0.4	4
729	Getting a yes. An experiment on the power of asking. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 86, 101550.	0.5	7
730	Physician Behavior under Prospective Payment Schemes—Evidence from Artefactual Field and Lab Experiments. <i>International Journal of Environmental Research and Public Health</i> , 2020, 17, 5540.	1.2	20
731	Auctions with external incentives: experimental evidence. <i>International Journal of Game Theory</i> , 2020, 49, 1003-1043.	0.5	2
732	We, the rich: Inequality, identity and cooperation. <i>Journal of Economic Behavior and Organization</i> , 2020, 178, 249-266.	1.0	27
733	Mechanisms and Consequences of Anthropomorphizing Autonomous Products. <i>Schmalenbach Business Review</i> , 2020, 72, 485-510.	0.9	4
734	Social interactions and asset pricing bubbles. <i>Journal of Economic Behavior and Organization</i> , 2020, 179, 503-522.	1.0	8
735	Do markets encourage risk-seeking behaviour?. <i>European Journal of Finance</i> , 2020, , 1-7.	1.7	0
736	Inequality, fairness and social capital. <i>European Economic Review</i> , 2020, 129, 103566.	1.2	27
737	Heterogeneous groups cooperate in public good problems despite normative disagreements about individual contribution levels. <i>Scientific Reports</i> , 2020, 10, 16702.	1.6	14
738	Protocol for creating new warnings on cigarette packs and evaluating their efficacy in a randomised experimental setting. <i>BMJ Open</i> , 2020, 10, e036166.	0.8	1
739	PROCEDURAL UNFAIR WAGE DIFFERENTIALS AND THEIR EFFECTS ON UNETHICAL BEHAVIOR. <i>Economic Inquiry</i> , 2020, 58, 1689-1706.	1.0	12
740	Social norms with private values: Theory and experiments. <i>Games and Economic Behavior</i> , 2020, 124, 288-304.	0.4	33
741	A Translational Paradigm to Study the Effects of Uncontrollable Stress in Humans. <i>International Journal of Molecular Sciences</i> , 2020, 21, 6010.	1.8	3
742	Communication in a threshold public goods game under ambiguity. <i>Applied Economics</i> , 2020, 52, 5821-5842.	1.2	1
743	Gender differences in multi-employee gift exchange with self-reported contributions. <i>PLoS ONE</i> , 2020, 15, e0238236.	1.1	0
744	Reactions to (the absence of) control and workplace arrangements: experimental evidence from the internet and the laboratory. <i>Experimental Economics</i> , 2020, 23, 933-960.	1.0	11

#	ARTICLE	IF	CITATIONS
745	Designing Call Auction Institutions to Eliminate Price Bubbles: Is English Dutch the Best?. American Economic Review Insights, 2020, 2, 225-236.	1.6	2
746	Providing personal information to the benefit of others. PLoS ONE, 2020, 15, e0237183.	1.1	4
747	Do people minimize regret in strategic situations? A level-k comparison. Games and Economic Behavior, 2020, 124, 82-104.	0.4	2
748	Being watched in an investment game setting: Behavioral changes when making risky decisions. Journal of Behavioral and Experimental Economics, 2020, 88, 101593.	0.5	1
749	Inter-firm social dilemmas with agency risk. European Economic Review, 2020, 129, 103570.	1.2	1
750	Vying for dominance: An experiment in dynamic network formation. Journal of Economic Behavior and Organization, 2020, 178, 719-739.	1.0	6
751	Decisions on Extending Group Membership—Evidence from a Public Good Experiment. Games, 2020, 11, 61.	0.4	0
752	The Differential Effects of Anger on Trust: A Cross-Cultural Comparison of the Effects of Gender and Social Distance. Frontiers in Psychology, 2020, 11, 597436.	1.1	8
753	Playing with money. Journal of Economic Behavior and Organization, 2022, 200, 1221-1239.	1.0	5
754	Framing and repeated competition. Games and Economic Behavior, 2020, 124, 604-619.	0.4	1
755	Sharing or gambling? On risk attitudes in social contexts. Experimental Economics, 2020, , 1.	1.0	1
756	Hot versus cold behavior in centipede games. Journal of the Economic Science Association, 2020, 6, 226-238.	1.8	3
757	Nudging Climate Change Mitigation: A Laboratory Experiment with Inter-Generational Public Goods. Games, 2020, 11, 42.	0.4	9
758	Communication, Expectations, and Trust: An Experiment with Three Media. Games, 2020, 11, 48.	0.4	1
759	Audience effects and other-regarding preferences against corruption: Experimental evidence. Journal of Economic Behavior and Organization, 2020, 180, 159-173.	1.0	7
760	Hiring an employee's friends is good for business: Overcoming moral hazard with social networks. Labour Economics, 2020, 67, 101928.	0.9	4
761	Moderate Versus Radical NGOs. American Journal of Agricultural Economics, 2021, 103, 1478-1501.	2.4	10
762	The effects of option generation on post-decisional regret in everyday life decision-making: A field experiment. Journal of Economic Psychology, 2020, 81, 102326.	1.1	1

#	ARTICLE	IF	CITATIONS
763	Don't patronize me! An experiment on preferences for authorship. <i>Journal of Economics and Management Strategy</i> , 2020, 29, 420-438.	0.4	2
764	Optimization incentives in dilemma games with strategic complementarity. <i>European Economic Review</i> , 2020, 127, 103453.	1.2	1
765	Correlated beliefs: Predicting outcomes in 2-player games. <i>Games and Economic Behavior</i> , 2020, 122, 256-276.	0.4	4
766	Personal traits and trading in an experimental asset market. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 86, 101538.	0.5	4
767	Deterrence in sequential contests: An experimental study. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 86, 101541.	0.5	1
768	Nudging cooperation in public goods provision. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 88, 101542.	0.5	14
769	Self-selecting into being a dictator: Distributional consequences. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 87, 101559.	0.5	1
770	Solar geoengineering may lead to excessive cooling and high strategic uncertainty. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 13393-13398.	3.3	22
771	Anticipated Discrimination, Choices, and Performance: Experimental Evidence. <i>European Economic Review</i> , 2020, 127, 103473.	1.2	12
772	Prosocial and moral behavior under decision reveal in a public environment. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 87, 101561.	0.5	13
773	Signaling and Stakeholder Honesty: On the Individual and Combined Effects of Owner Family Membership and Religious Affiliation. <i>Family Business Review</i> , 2020, 33, 265-283.	4.5	3
774	Post-cartel tacit collusion: Determinants, consequences, and prevention. <i>International Journal of Industrial Organization</i> , 2020, 70, 102590.	0.6	8
775	Neural oscillations and event-related potentials reveal how semantic congruence drives long-term memory in both young and older humans. <i>Scientific Reports</i> , 2020, 10, 9116.	1.6	10
776	Wage Subsidies and Fair Wages. <i>European Economic Review</i> , 2020, 127, 103497.	1.2	1
777	Negative side effects of affirmative action: How quotas lead to distortions in performance evaluation. <i>European Economic Review</i> , 2020, 130, 103500.	1.2	6
778	The Fragility of a Nudge: the power of self-set norms to contain a social dilemma. <i>Journal of Economic Psychology</i> , 2020, 81, 102293.	1.1	8
779	Sandwich feedback: The empirical evidence of its effectiveness. <i>Learning and Motivation</i> , 2020, 71, 101649.	0.6	15
780	The conflict-cooperation effect persists under intragroup payoff asymmetry. <i>Group Processes and Intergroup Relations</i> , 2021, 24, 815-835.	2.4	5

#	ARTICLE	IF	CITATIONS
781	Political Accountability and Democratic Institutions: An Experimental Assessment. <i>Journal of Experimental Political Science</i> , 0, , 1-17.	1.9	3
782	Stereotypes and tournament self-selection: A theoretical and experimental approach. <i>European Economic Review</i> , 2020, 126, 103448.	1.2	6
783	Financial education and digital asset management: What's in the black box?. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 87, 101573.	0.5	27
784	Mental accounting of public funds – The flypaper effect in the lab. <i>Journal of Economic Behavior and Organization</i> , 2020, 176, 321-336.	1.0	5
785	The gains of a 4-week cognitive training are not modulated by novelty. <i>Human Brain Mapping</i> , 2020, 41, 2596-2610.	1.9	17
786	The one player guessing game: a diagnosis on the relationship between equilibrium play, beliefs, and best responses. <i>Experimental Economics</i> , 2020, 23, 1129-1147.	1.0	10
787	Einfluss des Integrated Reportings auf Urteile und Entscheidungen privater Investoren. , 2020, , .		0
788	High-powered Contracts, Self-selection and Welfare in Settings with Externalities. <i>Economica</i> , 2020, 87, 328-363.	0.9	0
789	Coordinating intergenerational redistribution and the repayment of public debt: an experimental test of Tabellini (1991). <i>Social Choice and Welfare</i> , 2020, 55, 301-323.	0.4	0
790	Framing and the disposition effect in a scopic regime. <i>Quarterly Review of Economics and Finance</i> , 2020, 78, 175-185.	1.5	4
791	Reputation and lying aversion in the die roll paradigm: Reducing ambiguity fosters honest behavior. <i>Managerial and Decision Economics</i> , 2020, 41, 651-657.	1.3	6
792	Thankful or Thankless: Does the Past's Altruism Increase the Present's Public Good Contributions?. <i>Games</i> , 2020, 11, 6.	0.4	2
793	Improving Truthful Reporting of Polluting Firms by Rotating Inspectors: Experimental Evidence from a Bribery Game. <i>Environmental and Resource Economics</i> , 2020, 76, 201-233.	1.5	1
794	Leviathan for Sale: The Fallacy of Trusting in People Instead of Institutions. <i>European Journal of Political Economy</i> , 2020, 63, 101898.	1.0	0
795	On the relation between perceived stability and aesthetic appreciation. <i>Acta Psychologica</i> , 2020, 208, 103082.	0.7	1
796	I care what you think: social image concerns and the strategic revelation of past pro-social behavior. <i>Journal of the Economic Science Association</i> , 2020, 6, 43-56.	1.8	1
797	Revisiting a Remedy Against Chains of Unkindness. <i>Schmalenbach Business Review</i> , 2020, 72, 347-364.	0.9	3
798	The disposition effect in a scopic regime: Data from a laboratory experiment. <i>Data in Brief</i> , 2020, 31, 105680.	0.5	0

#	ARTICLE	IF	CITATIONS
799	Corrupt police. <i>Games and Economic Behavior</i> , 2020, 123, 101-119.	0.4	5
800	The differential impact of friendship on cooperative and competitive coordination. <i>Theory and Decision</i> , 2020, 89, 423-452.	0.5	7
801	The ethics of student participation in economic experiments: Arguments and evidence. <i>Journal of Behavioral and Experimental Economics</i> , 2020, 85, 101521.	0.5	1
802	Retrieval Practice Improves Recollection-Based Memory Over a Seven-Day Period in Younger and Older Adults. <i>Frontiers in Psychology</i> , 2019, 10, 2997.	1.1	15
803	Self-interest or joint welfare? Person and situation factors in interpersonal decisions about time. <i>Journal of Theoretical Social Psychology</i> , 2020, 4, 32-42.	1.2	1
804	On the Importance of Context in Sequential Search. <i>Southern Economic Journal</i> , 2020, 86, 1510-1530.	1.3	4
805	From high- to one-dimensional dynamics of decision making: testing simplifications in attractor models. <i>Cognitive Processing</i> , 2020, 21, 303-313.	0.7	4
806	Gain-loss framing in interdependent choice. <i>Games and Economic Behavior</i> , 2020, 121, 232-251.	0.4	23
807	Games as frames. <i>Journal of Economic Behavior and Organization</i> , 2020, 172, 97-106.	1.0	0
808	Estimating information cost functions in models of rational inattention. <i>Journal of Economic Theory</i> , 2020, 187, 105011.	0.5	21
809	Words and deeds – Experimental evidence on leading-by-example. <i>Leadership Quarterly</i> , 2020, 31, 101383.	3.6	17
810	An Experimental Analysis of Regulatory Interventions for Complex Pricing. <i>Southern Economic Journal</i> , 2020, 86, 1241-1266.	1.3	2
811	A little good is good enough: Ethical consumption, cheap excuses, and moral self-licensing. <i>PLoS ONE</i> , 2020, 15, e0227036.	1.1	18
812	EXPLORING THE CONSISTENCY OF HIGHER ORDER RISK PREFERENCES. <i>International Economic Review</i> , 2020, 61, 283-320.	0.6	15
813	Short- & long-term effects of monetary and non-monetary incentives to cooperate in public good games: An experiment. <i>PLoS ONE</i> , 2020, 15, e0227360.	1.1	11
814	Female and male role models and competitiveness. <i>Journal of Economic Behavior and Organization</i> , 2020, 173, 55-67.	1.0	9
815	Building, Hosting and Recruiting: A Brief Introduction to Running Behavioral Experiments Online. <i>Brain Sciences</i> , 2020, 10, 251.	1.1	78
816	The impact of need on distributive decisions: Experimental evidence on anchor effects of exogenous thresholds in the laboratory. <i>PLoS ONE</i> , 2020, 15, e0228753.	1.1	4

#	ARTICLE	IF	CITATIONS
817	Altruism, fast and slow? Evidence from a meta-analysis and a new experiment. <i>Experimental Economics</i> , 2020, 23, 979-1001.	1.0	26
818	Nash versus coarse correlation. <i>Experimental Economics</i> , 2020, 23, 1178-1204.	1.0	5
819	On the instability of majority decision-making: testing the implications of the "chaos theorems" in a laboratory experiment. <i>Theory and Decision</i> , 2020, 88, 505-526.	0.5	4
820	Always doing your best? Effort and performance in dynamic settings. <i>Theory and Decision</i> , 2020, 89, 249-286.	0.5	6
821	Beyond risk and return: What motivates environmentally friendly or harmful student fund investments in Germany?. <i>Energy Research and Social Science</i> , 2020, 67, 101509.	3.0	6
822	Conditional cooperation and the effect of punishment. <i>Journal of Economic Behavior and Organization</i> , 2020, 174, 150-172.	1.0	7
823	Belief updating: does the "good-news, bad-news" asymmetry extend to purely financial domains?. <i>Experimental Economics</i> , 2021, 24, 31-58.	1.0	46
824	The effects of communication on the occurrence of the tyranny of the majority under voting by veto. <i>Social Choice and Welfare</i> , 2021, 56, 1-20.	0.4	5
825	Information exchange in laboratory markets: competition, transfer costs, and the emergence of reputation. <i>Experimental Economics</i> , 2021, 24, 118-142.	1.0	1
826	Strategic gaze: an interactive eye-tracking study. <i>Experimental Economics</i> , 2021, 24, 177-205.	1.0	9
827	Learning while shopping: an experimental investigation into the effect of learning on consumer search. <i>Experimental Economics</i> , 2021, 24, 238-273.	1.0	9
828	Trust in generosity: an experiment of the repeated Yes/No game. <i>Evolutionary and Institutional Economics Review</i> , 2021, 18, 63-77.	0.3	0
829	Trading votes for votes: A laboratory study. <i>Games and Economic Behavior</i> , 2021, 125, 1-26.	0.4	2
830	Closing a mental account: the realization effect for gains and losses. <i>Experimental Economics</i> , 2021, 24, 303-329.	1.0	10
831	Playing the field in all-pay auctions. <i>Experimental Economics</i> , 2021, 24, 489-514.	1.0	7
832	Does having insurance change individuals' self-confidence?. <i>Journal of Risk and Insurance</i> , 2021, 88, 429-442.	1.0	1
833	Social Influence Undermines the Wisdom of the Crowd in Sequential Decision Making. <i>Management Science</i> , 2021, 67, 4273-4286.	2.4	34
834	Last word not yet spoken: a reinvestigation of last place aversion with aversion to rank reversals. <i>Experimental Economics</i> , 2021, 24, 800-820.	1.0	2

#	ARTICLE	IF	CITATIONS
835	Hedonic Responses to Touch are Modulated by the Perceived Attractiveness of the Caresser. <i>Neuroscience</i> , 2021, 464, 79-89.	1.1	14
836	To stay or not to stay: The stability of choice perseveration in value-based decision making. <i>Quarterly Journal of Experimental Psychology</i> , 2021, 74, 199-217.	0.6	5
837	An endogenous-timing conflict game. <i>Journal of Economic Behavior and Organization</i> , 2021, 186, 592-607.	1.0	1
838	Learning and dropout in contests: an experimental approach. <i>Theory and Decision</i> , 2021, 90, 245-278.	0.5	4
839	Attainment of equilibrium via Marshallian path adjustment: Queueing and buyer determinism. <i>Games and Economic Behavior</i> , 2021, 125, 94-106.	0.4	0
840	Delegation to a Group. <i>Management Science</i> , 2021, 67, 3714-3743.	2.4	4
841	Possession is Nine-Tenths of the Law: possession, property, and coordination in a Hawk-Dove Experiment. <i>Journal of Institutional Economics</i> , 2021, 17, 267-288.	1.3	5
842	Tax Misperceptions and the Effect of Informational Tax Nudges on Retirement Savings. <i>Management Science</i> , 2021, 67, 5011-5031.	2.4	6
843	Resource scarcity and prioritization decisions in medical care: A lab experiment with heterogeneous patient types. <i>Health Economics (United Kingdom)</i> , 2021, 30, 470-477.	0.8	4
844	Lying in a foreign language?. <i>Journal of Economic Behavior and Organization</i> , 2021, 185, 946-961.	1.0	7
845	Gender and cooperative preferences. <i>Journal of Economic Behavior and Organization</i> , 2021, 181, 39-48.	1.0	5
846	The emergence of conventions in the repeated volunteer's dilemma: The role of social value orientation, payoff asymmetries and focal points. <i>Social Science Research</i> , 2021, 93, 102488.	1.1	4
847	Further from the truth: The impact of moving from in-person to online settings on dishonest behavior. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 90, 101649.	0.5	12
848	Bubbles and incentives: an experiment on asset markets. <i>Economic and Political Studies</i> , 2021, 9, 68-89.	0.9	0
849	An experiment on referrals in health care. <i>European Economic Review</i> , 2021, 131, 103612.	1.2	12
850	Simple guilt and cooperation. <i>Journal of Economic Psychology</i> , 2021, 82, 102347.	1.1	6
851	Lying for others: The impact of agency on misreporting. <i>Economics Letters</i> , 2021, 198, 109677.	0.9	1
852	Improving the Accuracy of Project Schedules. <i>Production and Operations Management</i> , 2021, 30, 1633-1646.	2.1	5

#	ARTICLE	IF	CITATIONS
853	AUCTIONS WITH LEAKS ABOUT EARLY BIDS: ANALYSIS AND EXPERIMENTAL BEHAVIOR. Economic Inquiry, 2021, 59, 722-739.	1.0	7
854	Cognitive sophistication and deliberation times. Experimental Economics, 2021, 24, 558-592.	1.0	9
855	The impact of taxes and wasteful government spending on giving. Experimental Economics, 2021, 24, 355-386.	1.0	4
856	The Role of Reciprocity in the Creation of Reputation. European Sociological Review, 2021, 37, 137-154.	1.3	1
857	Artificial Intelligence, Ethics, and Diffused Pivotality. SSRN Electronic Journal, 0, , .	0.4	0
858	Preference for Randomization and Validity of Random Incentive System Under Ambiguity: An Experiment. SSRN Electronic Journal, 0, , .	0.4	0
859	Encouraging Energy Efficiency Among Residents of Smart and Green Buildings. Lecture Notes in Information Systems and Organisation, 2021, , 141-157.	0.4	0
860	Beliefs in Repeated Games. SSRN Electronic Journal, 0, , .	0.4	2
861	Beliefs in Repeated Games. SSRN Electronic Journal, 0, , .	0.4	2
862	Self-regulation and governmental oversight: a theoretical and experimental study. Journal of Regulatory Economics, 2021, 59, 161-174.	0.8	1
863	People Prefer Moral Discretion to Fair Algorithms: Algorithm Aversion Beyond Intransparency. SSRN Electronic Journal, 0, , .	0.4	0
864	PLANNED VS. ACTUAL ATTENTION. SSRN Electronic Journal, 0, , .	0.4	1
865	Decreasing Incomes Increase Selfishness. SSRN Electronic Journal, 0, , .	0.4	0
866	â€œDas Modell ist dafÃ¼r nicht geeignet!â€ (â€œThe Model is not Suitable for This!â€): The Model of Frame Selection and a Corrective Replication of the Findings in the Fehr-GÃachter Experiments on the Development of Cooperation in Public Good Situations. , 2021, , 45-66.		0
867	Testing the causes of betrayal aversion. Economics Letters, 2021, 198, 109663.	0.9	2
868	The Effects of Private Damage Claims on Cartel Activity: Experimental Evidence. Journal of Law, Economics, and Organization, 2023, 39, 27-76.	0.8	3
869	Participantsâ€™ Characteristics at Iser-Lab in 2020. SSRN Electronic Journal, 0, , .	0.4	1
870	Do Robo-Advisors Make Us Better Investors?. SSRN Electronic Journal, 0, , .	0.4	2

#	ARTICLE	IF	CITATIONS
871	Incentivizing Data Donations and the Adoption of COVID-19 Contact-Tracing Apps: A Randomized Controlled Online Experiment on the German Corona-Warn-App. SSRN Electronic Journal, 0, , .	0.4	3
872	The Complementary Nature of Trust and Contract Enforcement. SSRN Electronic Journal, 0, , .	0.4	2
873	The impact of smiling cues on social cooperation. Southern Economic Journal, 2021, 87, 1390-1404.	1.3	2
874	Making it public: The effect of (private and public) wage proposals on efficiency and income distribution. SSRN Electronic Journal, 0, , .	0.4	0
875	Artificial Intelligence, Ethics, and Intergenerational Responsibility. SSRN Electronic Journal, 0, , .	0.4	2
876	Prosociality in Majority Decisions: A Laboratory Experiment on the Robustness of the Uncovered Set. Journal of Experimental Political Science, 2022, 9, 22-35.	1.9	2
877	Combating overreporting of deductions in tax returns: prefilling and restricting the deductibility of expenditures. Journal of Business Economics, 2021, 91, 935-964.	1.3	0
878	Evidence Games: Lying Aversion and Commitment. SSRN Electronic Journal, 0, , .	0.4	0
879	Knowing Me, Knowing You: An Experiment on Mutual Payoff Information and Strategic Uncertainty. SSRN Electronic Journal, 0, , .	0.4	0
880	Social Cohesion and Cooperation for Public Goods. Connections, 2021, 41, 1-6.	0.2	1
881	Randomized double auctions: gains from trade, trader roles, and price discovery. Experimental Economics, 2021, 24, 1325-1364.	1.0	2
882	Risk Taking with Left- and Right-Skewed Lotteries*. Journal of Risk and Uncertainty, 2021, 62, 89-112.	0.8	9
883	(Im)patience by proxy: Making intertemporal decisions for others. Journal of Economic Behavior and Organization, 2021, 182, 83-99.	1.0	4
884	How to elicit distributional preferences: A stress-test of the equality equivalence test. Journal of Economic Behavior and Organization, 2021, 182, 13-28.	1.0	5
885	Is Charitable Giving a Zero-Sum Game? The Effect of Competition Between Charities on Giving Behavior. Management Science, 2021, 67, 6333-6349.	2.4	13
886	Lab-Sophistication: Does Repeated Participation in Laboratory Experiments Affect Pro-Social Behaviour?. Games, 2021, 12, 18.	0.4	3
887	Intention or Request: The Impact of Message Structures. Games, 2021, 12, 12.	0.4	1
888	Experimental evidence of behavioral improvement by learning and intermediate advice. Theory and Decision, 2021, 91, 173-187.	0.5	0

#	ARTICLE	IF	CITATIONS
889	Economic polarization and antisocial behavior: An experiment. <i>Games and Economic Behavior</i> , 2021, 126, 387-401.	0.4	3
890	Indefinitely repeated contests: An experimental study. <i>Experimental Economics</i> , 2021, 24, 1390-1419.	1.0	4
891	The price of expungements. <i>International Review of Law and Economics</i> , 2021, 65, 105976.	0.5	2
892	The Standard Portfolio Choice Problem in Germany. <i>Economic Journal</i> , 2021, 131, 2413-2446.	1.9	10
893	Behavioral effects of tax withholding on tax compliance: Implications for information initiatives. <i>Journal of Economic Behavior and Organization</i> , 2021, 183, 301-319.	1.0	2
894	Gender differences in willingness to compete: The role of public observability. <i>Journal of Economic Psychology</i> , 2021, 83, 102366.	1.1	20
895	Equal Performance, Different Grade: Women's Performance in Discussion Perceived Worse Than Men's. <i>Personality and Social Psychology Bulletin</i> , 2022, 48, 222-238.	1.9	0
896	Recommendations in credence goods markets with horizontal product differentiation. <i>Journal of Economic Behavior and Organization</i> , 2021, 183, 19-38.	1.0	3
897	Contracts as reference points: A replication. <i>International Review of Law and Economics</i> , 2021, 65, 105973.	0.5	2
898	Who benefits from corporate social responsibility? Reciprocity in the presence of social incentives and self-selection. <i>Games and Economic Behavior</i> , 2021, 126, 288-304.	0.4	16
899	Litigation Spending and Care under the English and American Rules: Experimental Evidence. <i>American Law and Economics Review</i> , 2021, 23, 164-206.	0.4	8
900	The evolution of morals under indirect reciprocity. <i>Games and Economic Behavior</i> , 2021, 126, 251-277.	0.4	4
901	Bargaining with a residual claimant: An experimental study. <i>Games and Economic Behavior</i> , 2021, 126, 335-354.	0.4	6
902	An exploratory real-world wayfinding experiment: A comparison of drivers' spatial learning with a paper map vs. turn-by-turn audiovisual route guidance. <i>Transportation Research Interdisciplinary Perspectives</i> , 2021, 9, 100280.	1.6	12
903	Multiple behavioral rules in Cournot oligopolies. <i>Journal of Economic Behavior and Organization</i> , 2021, 183, 250-267.	1.0	5
904	Do traders learn to select efficient market institutions?. <i>Experimental Economics</i> , 0, , 1.	1.0	3
905	Is value-based choice repetition susceptible to medial frontal transcranial direct current stimulation (tDCS)? A preregistered study. <i>Cognitive, Affective and Behavioral Neuroscience</i> , 2021, 21, 747-762.	1.0	1
906	Data from an incentivized laboratory experiment on strategic medical choices. <i>Data in Brief</i> , 2021, 35, 106926.	0.5	3

#	ARTICLE	IF	CITATIONS
907	Public cooperation statements. <i>Journal of Economic Interaction and Coordination</i> , 2021, 16, 747-767.	0.4	4
908	The Effect of Disclosing Identities in a Socially Incentivized Public Good Game. <i>Games</i> , 2021, 12, 32.	0.4	3
909	The lead time updating trap: Analyzing human behavior in capacitated supply chains. <i>International Journal of Production Economics</i> , 2021, 234, 108034.	5.1	6
910	The lottery player's fallacy: Why labels predict strategic choices. <i>Journal of Economic Behavior and Organization</i> , 2021, 184, 16-29.	1.0	2
911	A tale of two cities: an experiment on inequality and preferences. <i>Theory and Decision</i> , 2022, 92, 189-222.	0.5	3
912	Structuring Communication Effectively – The Causal Effects of Communication Elements on Cooperation in Social Dilemmas. <i>Environmental and Resource Economics</i> , 2021, 79, 683-712.	1.5	8
913	Behavioral Constraints on the Design of Subgame-Perfect Implementation Mechanisms. <i>American Economic Review</i> , 2021, 111, 1055-1091.	4.0	10
914	Incentives, mission and productivity. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 91, 101668.	0.5	1
915	Simple belief elicitation: An experimental evaluation. <i>Journal of Risk and Uncertainty</i> , 2021, 62, 137-155.	0.8	9
916	Confidence and career choices: an experiment*. <i>Scandinavian Journal of Economics</i> , 2022, 124, 35-68.	0.7	2
917	The leniency rule revisited: Experiments on cartel formation with open communication. <i>International Journal of Industrial Organization</i> , 2021, 76, 102728.	0.6	18
918	Inequality and competitive effort: The roles of asymmetric resources, opportunity and outcomes. <i>Journal of Economic Behavior and Organization</i> , 2021, 185, 81-96.	1.0	4
919	Payoff-based learning best explains the rate of decline in cooperation across 237 public-goods games. <i>Nature Human Behaviour</i> , 2021, 5, 1330-1338.	6.2	30
920	Moving on up: The impact of income mobility on antisocial behaviour. <i>European Economic Review</i> , 2021, 134, 103686.	1.2	2
921	When a nudge is (not) enough: Experiments on social information and incentives. <i>European Economic Review</i> , 2021, 134, 103711.	1.2	4
922	Do upfront investments increase cooperation? A laboratory experiment. <i>European Economic Review</i> , 2021, 140, 103779.	1.2	0
923	Do bystanders react to bribery?. <i>Journal of Economic Behavior and Organization</i> , 2021, 185, 442-462.	1.0	9
924	Is Generosity Time-Inconsistent? Present Bias across Individual and Social Contexts. <i>Review of Economics and Statistics</i> , 2023, 105, 683-699.	2.3	7

#	ARTICLE	IF	CITATIONS
925	Common-Value Public Goods and Informational Social Dilemmas. <i>American Economic Journal: Microeconomics</i> , 2021, 13, 343-369.	0.7	1
926	Efficiency loss and support for income redistribution: Evidence from a laboratory experiment. <i>Rationality and Society</i> , 0, , 104346312110155.	0.2	3
927	Obviousness around the clock. <i>Experimental Economics</i> , 2022, 25, 483-513.	1.0	9
928	Trust and reputation under asymmetric information. <i>Journal of Economic Behavior and Organization</i> , 2021, 185, 97-124.	1.0	2
929	Because I (donâ€™t) deserve it: Entitlement and lying behavior. <i>Journal of Economic Behavior and Organization</i> , 2021, 185, 495-512.	1.0	5
930	Earning responsibility increases risk taking among representative decision makers. <i>Journal of Economic Behavior and Organization</i> , 2021, 185, 317-329.	1.0	0
931	Age-related iron accumulation and demyelination in the basal ganglia are closely related to verbal memory and executive functioning. <i>Scientific Reports</i> , 2021, 11, 9438.	1.6	10
932	Small group forecasting using proportional-prize contests. <i>Theory and Decision</i> , 0, , 1.	0.5	1
933	Flip a coin or vote? An experiment on the implementation and efficiency of social choice mechanisms. <i>Experimental Economics</i> , 2022, 25, 624-655.	1.0	3
934	Cognitive heterogeneity and complex belief elicitation. <i>Experimental Economics</i> , 2021, , 1-36.	1.0	3
935	Modelling visibility judgments using models of decision confidence. <i>Attention, Perception, and Psychophysics</i> , 2021, 83, 3311-3336.	0.7	4
936	Nonverbal content and trust: An experiment on digital communication. <i>Economic Inquiry</i> , 2021, 59, 1517-1532.	1.0	7
937	Making and breaking coalitions: Strategic sophistication and prosociality in majority decisions. <i>European Journal of Political Economy</i> , 2022, 71, 102064.	1.0	2
938	Exposure to inequality may cause under-provision of public goods: Experimental evidence. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 92, 101679.	0.5	12
939	Self-Governance in Generalized Exchange. A Laboratory Experiment on the Structural Embeddedness of Peer Punishment. <i>Games</i> , 2021, 12, 50.	0.4	0
940	R&D productivity and the nexus between product substitutability and innovation: Theory and experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2021, 186, 135-151.	1.0	1
941	Does mutual knowledge of preferences lead to more Nash equilibrium play? Experimental evidence. <i>European Economic Review</i> , 2021, 135, 103735.	1.2	1
942	Reciprocity and uncertainty: When do people forgive?. <i>Journal of Economic Psychology</i> , 2021, 84, 102362.	1.1	4

#	ARTICLE	IF	CITATIONS
943	Feedback quality and performance in organisations. <i>Leadership Quarterly</i> , 2022, 33, 101534.	3.6	5
944	The triple-store experiment: a first simultaneous test of classical and quantum probabilities in choice over menus. <i>Theory and Decision</i> , 0, , 1.	0.5	3
945	Network defense and behavioral biases: an experimental study. <i>Experimental Economics</i> , 2022, 25, 254-286.	1.0	7
946	Multilevel Hidden Markov Models for Behavioral Data: A Hawk-and-Dove Experiment. <i>Multivariate Behavioral Research</i> , 2022, 57, 825-839.	1.8	1
947	Asymmetric information and insurance: An experimental approach. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 92, 101696.	0.5	0
948	Learning to hesitate. <i>Experimental Economics</i> , 2022, 25, 359-383.	1.0	5
949	Games with coupled populations: An experiment in continuous time. <i>Journal of Economic Theory</i> , 2021, 195, 105281.	0.5	1
950	The Attraction and Compromise Effects in Bargaining: Experimental Evidence. <i>Management Science</i> , 2022, 68, 2987-3007.	2.4	5
951	Angry Women Are More Trusting: The Differential Effects of Perceived Social Distance on Trust Behavior. <i>Frontiers in Psychology</i> , 2021, 12, 591312.	1.1	2
952	How to Avoid Black Markets for Appointments with Online Booking Systems. <i>American Economic Review</i> , 2021, 111, 2127-2151.	4.0	7
953	Managing expectations: How selective information affects cooperation and punishment in social dilemma games. <i>Journal of Economic Behavior and Organization</i> , 2021, 187, 111-136.	1.0	10
954	Should regulators always be transparent? a bank run experiment. <i>European Economic Review</i> , 2021, 136, 103764.	1.2	3
955	The Virtuous Cycle of Agreement. <i>Economic Journal</i> , 0, , .	1.9	1
956	Benchmarking information aggregation in experimental markets. <i>Economic Inquiry</i> , 2021, 59, 1500-1516.	1.0	2
957	The effects of price information and communication in markets with capacity constraints: An experiment. <i>Journal of Economics and Management Strategy</i> , 2021, 30, 871-892.	0.4	1
958	Investigating the failure to best respond in experimental games. <i>Experimental Economics</i> , 2022, 25, 656-679.	1.0	2
959	Disincentives from redistribution: evidence on a dividend of democracy. <i>European Economic Review</i> , 2021, 136, 103749.	1.2	4
960	Do people intervene to make others behave prosocially?. <i>Games and Economic Behavior</i> , 2021, 128, 58-72.	0.4	2

#	ARTICLE	IF	CITATIONS
961	On Lies and Hard Truths. <i>Frontiers in Psychology</i> , 2021, 12, 687913.	1.1	0
962	Generous with individuals and selfish to the masses. <i>Nature Human Behaviour</i> , 2022, 6, 88-96.	6.2	9
963	Gender differences in face-to-face deceptive behavior. <i>Journal of Economic Behavior and Organization</i> , 2021, 187, 1-15.	1.0	5
964	Mental health in winter cities: The effect of vegetation on streets. <i>Urban Forestry and Urban Greening</i> , 2021, 63, 127226.	2.3	18
965	When leading by example leads to less corrupt collaboration. <i>Journal of Economic Behavior and Organization</i> , 2021, 188, 288-306.	1.0	9
966	Increased risk-taking, not loss tolerance, drives adolescents' propensity to choose risky prospects more often under peer observation. <i>Journal of Economic Behavior and Organization</i> , 2021, 188, 439-457.	1.0	1
967	How to make universal, voluntary testing for COVID-19 work? A behavioural economics perspective. <i>Health Policy</i> , 2021, 125, 972-980.	1.4	11
968	Gender bias in performance evaluations: The impact of gender quotas. <i>Journal of Economic Psychology</i> , 2021, 85, 102383.	1.1	6
969	Legal Fees, Cost-Shifting Rules and Litigation: Experimental Evidence. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 93, 101705.	0.5	2
970	The Hare and the Hedgehog: Empirical evidence on the relationship between the individual Pace of Life and the speed-accuracy continuum. <i>PLoS ONE</i> , 2021, 16, e0256490.	1.1	2
971	Dictator game variants with probabilistic (and cost-saving) payoffs: A systematic test. <i>Journal of Economic Psychology</i> , 2021, 85, 102387.	1.1	7
972	Paying with your personal data: the insensitivity of private information provision to asymmetric benefits. <i>Journal of the Economic Science Association</i> , 2021, 7, 64-73.	1.8	0
973	Driving a hard bargain is a balancing act: how social preferences constrain the negotiation process. <i>Theory and Decision</i> , 2022, 93, 7-36.	0.5	3
974	On the stability of risk and time preferences amid the COVID-19 pandemic. <i>Experimental Economics</i> , 2022, 25, 759-794.	1.0	31
975	Do non-choice data reveal economic preferences? Evidence from biometric data and compensation-scheme choice. <i>Journal of Economic Behavior and Organization</i> , 2021, 188, 87-104.	1.0	0
976	The Deceiving Game. <i>Journal of the American Philosophical Association</i> , 0, , 1-21.	0.4	0
977	Forced distribution rating systems and team collaboration. <i>Journal of Economic Behavior and Organization</i> , 2021, 188, 18-35.	1.0	3
978	Different Behavioral Types of Distributional Preferences Are Characterized by Distinct Neural Signatures. <i>Journal of Cognitive Neuroscience</i> , 2021, 33, 1-14.	1.1	0

#	ARTICLE	IF	CITATIONS
979	The effects of language on patience: an experimental replication study of the linguistic-savings hypothesis in Austria. <i>Journal of the Economic Science Association</i> , 2021, 7, 88-97.	1.8	4
980	Altruistic Giving Toward Refugees: Identifying Factors That Increase Citizens' Willingness to Help. <i>Frontiers in Psychology</i> , 2021, 12, 689184.	1.1	6
981	Leadership selection: Can changing the default break the glass ceiling?. <i>Leadership Quarterly</i> , 2022, 33, 101563.	3.6	13
982	Public information and the concern for coordination. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 93, 101710.	0.5	0
983	Escalating commitment to a failing course of action – A re-examination. <i>European Economic Review</i> , 2021, 137, 103811.	1.2	2
984	Las preferencias individuales y sus determinantes. Un análisis de las preferencias sobre el riesgo y el tiempo. <i>Cuadernos De Economía (Colombia)</i> , 2021, 40, 515-556.	0.2	2
985	Can the Paris Agreement deliver ambitious climate cooperation? An experimental investigation of the effectiveness of pledge-and-review and targeting short-lived climate pollutants. <i>Environmental Science and Policy</i> , 2021, 123, 35-43.	2.4	7
986	Risk Preference Elicitation and Financial Advice Taking. <i>Journal of Behavioral Finance</i> , 2023, 24, 259-275.	0.8	4
987	Social Exchange of Motivated Beliefs. <i>Journal of the European Economic Association</i> , 2022, 20, 667-699.	1.9	10
989	Can simple advice eliminate the gender gap in willingness to compete?. <i>European Economic Review</i> , 2021, 138, 103777.	1.2	14
990	Does voting on tax fund destination imply a direct democracy effect?. <i>International Review of Law and Economics</i> , 2021, 67, 106003.	0.5	0
991	Semantic Congruence Drives Long-Term Memory and Similarly Affects Neural Retrieval Dynamics in Young and Older Adults. <i>Frontiers in Aging Neuroscience</i> , 2021, 13, 683908.	1.7	1
992	Concentration Bias in Intertemporal Choice. <i>Review of Economic Studies</i> , 2022, 89, 1314-1334.	2.9	10
993	By chance or by choice? Biased attribution of others' outcomes when social preferences matter. <i>Experimental Economics</i> , 2021, , 1-31.	1.0	7
994	The demand for punishment to promote cooperation among like-minded people. <i>European Economic Review</i> , 2021, 138, 103862.	1.2	4
995	Norm enforcement with incomplete information. <i>Journal of Economic Behavior and Organization</i> , 2021, 189, 403-430.	1.0	4
996	Two-Period Duopolies with Forward Markets. <i>Review of Industrial Organization</i> , 0, , 1.	0.4	0
997	Early refund bonuses increase successful crowdfunding. <i>Games and Economic Behavior</i> , 2021, 129, 78-95.	0.4	9

#	ARTICLE	IF	CITATIONS
998	Either with us or against us: experimental evidence on partial cartels. <i>Theory and Decision</i> , 2022, 93, 237-257.	0.5	1
999	An experiment on partial cross-ownership in oligopolistic markets. <i>International Journal of Industrial Organization</i> , 2021, 78, 102773.	0.6	3
1000	The effects of induced emotions on environmental preferences and behavior: An experimental study. <i>PLoS ONE</i> , 2021, 16, e0258045.	1.1	10
1001	Teamwork in health care and medical malpractice liability: an experimental investigation. <i>European Journal of Law and Economics</i> , 2022, 54, 251-282.	0.5	2
1002	Observability and lying. <i>Journal of Economic Behavior and Organization</i> , 2021, 189, 132-149.	1.0	15
1003	Empirical tests of stochastic binary choice models. <i>Theory and Decision</i> , 0, , 1.	0.5	0
1004	Disclosure of information under competition: An experimental study. <i>Games and Economic Behavior</i> , 2021, 129, 158-180.	0.4	9
1005	“Thanks in advance” The negative effect of a polite phrase on compliance with a request. <i>German Economic Review</i> , 2021, .	0.5	0
1006	Who initiates punishment, who joins punishment? Disentangling types of third-party punishers by neural traits. <i>Human Brain Mapping</i> , 2021, 42, 5703-5717.	1.9	5
1007	A survey on experimental elicitation of creativity in economics. <i>Revue D'Economie Industrielle</i> , 2021, , 273-324.	0.4	5
1008	Altruism among consumers as donors. <i>Journal of Economic Behavior and Organization</i> , 2021, 189, 611-622.	1.0	2
1009	Predicting Trustworthiness Across Cultures: An Experiment. <i>Frontiers in Psychology</i> , 2021, 12, 727550.	1.1	2
1010	Cooperation between newcomers and incumbents: The role of normative disagreements. <i>Journal of Economic Psychology</i> , 2021, 87, 102448.	1.1	6
1011	The effect of options to reward and punish on behavior in bargaining. <i>Journal of Economics and Management Strategy</i> , 2022, 31, 171-192.	0.4	0
1012	Preference reversals with social distances. <i>Journal of Economic Psychology</i> , 2021, 86, 102410.	1.1	1
1013	Coordination problems triggered by sunspots in the laboratory. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 94, 101741.	0.5	2
1014	Monetary policy rules in a non-rational world: A macroeconomic experiment. <i>Journal of Economic Theory</i> , 2021, 197, 105203.	0.5	11
1015	Consumer information in a market for expert services: Experimental evidence. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 94, 101754.	0.5	4

#	ARTICLE	IF	CITATIONS
1016	A self-funding reward mechanism for tax compliance. <i>Journal of Economic Psychology</i> , 2021, 86, 102421.	1.1	7
1017	The influence of empirical and normative expectations on cooperation. <i>Journal of Economic Behavior and Organization</i> , 2021, 190, 691-703.	1.0	16
1018	Confidence snowballing and relative performance feedback. <i>Journal of Economic Behavior and Organization</i> , 2021, 190, 550-572.	1.0	3
1019	Manipulating perception: The effect of product similarity on valuations and markets. <i>Journal of Economic Behavior and Organization</i> , 2021, 190, 263-286.	1.0	1
1020	Compliance in teams – Implications of joint decisions and shared consequences. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 94, 101745.	0.5	7
1021	Equal opportunities for all? How income redistribution promotes support for economic inclusion. <i>Journal of Economic Behavior and Organization</i> , 2021, 190, 390-407.	1.0	6
1022	Information acquisition and provision in school choice: An experimental study. <i>Journal of Economic Theory</i> , 2021, 197, 105345.	0.5	15
1023	Pledge-and-review in the laboratory. <i>Games and Economic Behavior</i> , 2021, 130, 179-195.	0.4	2
1024	When are mixed equilibria relevant?. <i>Journal of Economic Behavior and Organization</i> , 2021, 191, 51-65.	1.0	4
1025	Mean versus median voting in multi-dimensional budget allocation problems. A laboratory experiment. <i>Games and Economic Behavior</i> , 2021, 130, 309-330.	0.4	2
1026	Perceptions of conflict: Parochial cooperation and outgroup spite revisited. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 167, 57-71.	1.4	14
1027	Taking turns in continuous time. <i>Journal of Economic Behavior and Organization</i> , 2021, 191, 257-279.	1.0	7
1028	Descriptive Norms and Guilt Aversion. <i>Journal of Economic Behavior and Organization</i> , 2021, 191, 293-311.	1.0	4
1029	Referral hiring and wage formation in a market with adverse selection. <i>Games and Economic Behavior</i> , 2021, 130, 109-130.	0.4	5
1030	Division of labor and the organization of knowledge in production: A laboratory experiment. <i>Games and Economic Behavior</i> , 2021, 130, 196-210.	0.4	2
1031	Functional coupling between CA3 and laterobasal amygdala supports schema dependent memory formation. <i>NeuroImage</i> , 2021, 244, 118563.	2.1	9
1032	What are you calling intuitive? Subject heterogeneity as a driver of response times in an impunity game. <i>Journal of Economic Psychology</i> , 2021, 87, 102419.	1.1	4
1033	Faster, harder, greener? Empirical evidence on the role of the individual Pace of Life for productivity and pro-environmental behavior. <i>Ecological Economics</i> , 2022, 191, 107212.	2.9	4

#	ARTICLE	IF	CITATIONS
1034	The Status Quo and Belief Polarization of Inattentive Agents: Theory and Experiment. SSRN Electronic Journal, 0, , .	0.4	2
1035	Bandits in the lab. Quantitative Economics, 2021, 12, 1021-1051.	0.9	6
1036	Pecunia non olet: on the self-selection into (dis)honest earning opportunities. Experimental Economics, 0, , 1.	1.0	3
1037	Labor Market Choices of Migrants and Redistributive Policies. SSRN Electronic Journal, 0, , .	0.4	0
1039	Central bank communication that works: Lessons from lab experiments. Journal of Monetary Economics, 2021, 117, 760-780.	1.8	62
1040	Strategic Uncertainty and Probabilistic Sophistication. SSRN Electronic Journal, 0, , .	0.4	1
1041	Auction Design and Order of Sale with Budget-Constrained Bidders. SSRN Electronic Journal, 0, , .	0.4	0
1042	Voting for Compromises: Alternative Voting Methods in Polarized Societies. SSRN Electronic Journal, 0, , .	0.4	0
1043	Reputation Formation in Bargaining. Partners vs. Strangers in the Ultimatum Game. Jahrbuch Für Handlungs- Und Entscheidungstheorie, 2019, , 179-189.	0.1	2
1044	The cognitive foundations of cooperation. Journal of Economic Behavior and Organization, 2020, 175, 71-85.	1.0	30
1045	Legal restrictions and international currencies: An experimental approach. Journal of International Economics, 2020, 126, 103342.	1.4	8
1046	Mindsets Affect Risk Perception and Risk-Taking Behavior. Social Psychology, 2017, 48, 135-147.	0.3	72
1047	Complexity, attention, and choice in games under time constraints: A process analysis.. Journal of Experimental Psychology: Learning Memory and Cognition, 2018, 44, 1609-1640.	0.7	13
1048	â€Doingâ€™ Laboratory Experiments: An Ethnomethodological Study of the Performative Practice in Behavioral Economic Research. , 2016, , 87-108.		5
1051	Spot on for liars! How public scrutiny influences ethical behavior. PLoS ONE, 2017, 12, e0181682.	1.1	8
1052	From ideals to dealsâ€™The effect of impartiality experience on stakeholder behavior. PLoS ONE, 2017, 12, e0182263.	1.1	1
1053	One-shot exogenous interventions increase subsequent coordination in Denmark, Spain and Ghana. PLoS ONE, 2017, 12, e0187840.	1.1	6
1054	Consensual punishment does not promote cooperation in the six-person prisoner's dilemma game with noisy public monitoring. PLoS ONE, 2017, 12, e0188503.	1.1	3

#	ARTICLE	IF	CITATIONS
1055	Contrasting effects of information sharing on common-pool resource extraction behavior: Experimental findings. PLoS ONE, 2020, 15, e0240212.	1.1	2
1056	Likes and impulsivity: Investigating the relationship between actual smartphone use and delay discounting. PLoS ONE, 2020, 15, e0241383.	1.1	13
1057	Sharing Compromising Information as a Cooperative Strategy. Sociological Science, 0, 6, 352-379.	2.0	5
1058	Tax Evasion in the Lab: How Context Affects Tax Compliance. Politicka Ekonomie, 2016, 64, 524-540.	0.1	3
1059	Does Social Judgment Diminish Rule Breaking?. SSRN Electronic Journal, 0, , .	0.4	3
1060	Cognitive Bubbles. SSRN Electronic Journal, 0, , .	0.4	11
1061	I Want to Know it Now: Measuring Preferences Over the Temporal Resolution of Consumption Uncertainty. SSRN Electronic Journal, 0, , .	0.4	6
1062	An Experimental Test of the Anscombe-Aumann Monotonicity Axiom. SSRN Electronic Journal, 0, , .	0.4	1
1063	Fair Share and Social Efficiency: A Mechanism in Which Peers Decide on the Payoff Division. SSRN Electronic Journal, 0, , .	0.4	1
1064	Unbundling Efficient Breach: An Experiment. SSRN Electronic Journal, 0, , .	0.4	1
1065	Entitlements and Loyalty in Groups: An Experimental Study. SSRN Electronic Journal, 0, , .	0.4	1
1066	At the Root of the North-South Cooperation Gap in Italy: Preferences or Beliefs?. SSRN Electronic Journal, 0, , .	0.4	3
1067	Speculation Rather than Enterprise? Keynes Beauty Contest Revisited in Theory and Experiment. SSRN Electronic Journal, 0, , .	0.4	2
1068	Do Discriminatory Pay Regimes Unleash Antisocial Behavior?. SSRN Electronic Journal, 0, , .	0.4	5
1069	Strategy-Proofness of Stochastic Assignment Mechanisms. SSRN Electronic Journal, 0, , .	0.4	1
1070	Self-Promotion, Social-Image and Gender Inequality: Aiding Women Break The Shackles of Modesty. SSRN Electronic Journal, 0, , .	0.4	1
1071	Auctions and Leaks: A Theoretical and Experimental Investigation. SSRN Electronic Journal, 0, , .	0.4	3
1072	Moral Wiggle Room Reverted: Information Avoidance is Myopic. SSRN Electronic Journal, 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
1073	Compliance in Teams - Implications of Joint Decisions and Shared Consequences. SSRN Electronic Journal, 0, , .	0.4	2
1074	Public Statements of Good Conduct Promote Pro-Social Behavior. SSRN Electronic Journal, 0, , .	0.4	1
1075	Conditional Cooperation and the Effect of Punishment. SSRN Electronic Journal, 0, , .	0.4	1
1076	Time-Inconsistent Generosity: Present Bias Across Individual and Social Contexts. SSRN Electronic Journal, 0, , .	0.4	7
1077	A New Approach to the Analysis of Cooperation Under the Shadow of the Future: Theory and Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	6
1078	What Drives Conditional Cooperation in Public Goods Games?. SSRN Electronic Journal, 0, , .	0.4	1
1079	Macprudential Policy in the Lab. SSRN Electronic Journal, 0, , .	0.4	1
1080	Correlated Beliefs: Predicting Outcomes in 2Ã—2 Games. SSRN Electronic Journal, 0, , .	0.4	1
1081	Benign vs. Self-Serving Information Reduction: Do Individuals Understand the Difference?. SSRN Electronic Journal, 0, , .	0.4	1
1082	Learning in Contests with Payoff Risk and Foregone Payoff Information. SSRN Electronic Journal, 0, , .	0.4	1
1083	Multiple Behavioral Rules in Cournot Oligopolies. SSRN Electronic Journal, 0, , .	0.4	1
1084	Content Matters: The Effects of Commitment Requests on Truth-Telling. SSRN Electronic Journal, 0, , .	0.4	5
1085	Spread of Information, Inequality and Cooperation. SSRN Electronic Journal, 0, , .	0.4	1
1086	Do Women Always Behave As Corruption Cleaners?. SSRN Electronic Journal, 0, , .	0.4	2
1087	Can Biased Polls Distort Electoral Results? Evidence From The Lab. SSRN Electronic Journal, 0, , .	0.4	2
1088	Beliefs, Learning, and Personality in the Indefinitely Repeated Prisoner's Dilemma. SSRN Electronic Journal, 0, , .	0.4	7
1089	Personal Norms " and Not Only Social Norms " Shape Economic Behavior. SSRN Electronic Journal, 0, , .	0.4	13
1090	Are Victims Truly Worse Off in the Presence of Bystanders? Revisiting the Bystander Effect. Revue Economique, 2019, Vol. 70, 927-943.	0.1	2

#	ARTICLE	IF	CITATIONS
1091	R��gle anglaise versus r��gle am��ricaine d'allocati��n des frais de justice: une analyse exp��rimentale. <i>Revue Economique</i> , 2020, Vol. 71, 973-1004.	0.1	1
1092	La force du symbole. <i>Revue Economique</i> , 2017, Vol. 68, 829-841.	0.1	2
1093	Non-Monetary Feedback Induces More Cooperation: Students and Workers in Voluntary Contribution Mechanism. <i>Revue Economique</i> , 2017, Vol. 68, 793-808.	0.1	1
1094	Does antecedent complexity affect ellipsis processing? An empirical investigation. <i>Glossa</i> , 2017, 2, .	0.2	2
1095	Information Avoidance and Moral Behavior: Experimental Evidence from Food Choices. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
1096	Gender differences in the stability of risk attitudes. <i>Journal of Risk and Uncertainty</i> , 2021, 63, 169.	0.8	4
1097	Autonomous systems in ethical dilemmas: Attitudes towards randomization. <i>Computers in Human Behavior Reports</i> , 2021, , 100145.	2.3	3
1098	Does Whistleblowing on Tax Evaders Reduce Ingroup Cooperation?. <i>Frontiers in Psychology</i> , 2021, 12, 732248.	1.1	2
1099	Flexible work arrangements and precautionary behavior: Theory and experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2021, 191, 442-481.	1.0	1
1100	Information quality and regime change: Evidence from the lab. <i>Journal of Economic Behavior and Organization</i> , 2021, 191, 538-554.	1.0	2
1101	The value of bad ratings: An experiment on the impact of distortions in reputation systems. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 95, 101782.	0.5	1
1102	Wage bargaining in a matching market: Experimental evidence. <i>Labour Economics</i> , 2021, 73, 102078.	0.9	1
1103	Naivety about hidden information: An experimental investigation. <i>Journal of Economic Behavior and Organization</i> , 2021, 192, 92-116.	1.0	9
1104	Rebels Without a Clue? Experimental Evidence on Explicit Cartels. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1105	Voice Effects on Attitudes Towards an Impartial Decision Maker: Experimental Evidence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1106	Investment in Outside Options as Opportunistic Behavior: An Experimental Investigation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1107	Pledges of Commitment and Cooperation in Partnerships. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1109	Oligopoly Competition in Continuous Time. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2

#	ARTICLE	IF	CITATIONS
1110	The Roommate's Dilemma: An Experimental Analysis of Choice Bracketing in Games. SSRN Electronic Journal, 0, , .	0.4	0
1111	The Anticipatory Effect of Nonverbal Communication on Generosity. SSRN Electronic Journal, 0, , .	0.4	0
1112	Predictably Irrational: Gambling for Resurrection in Experimental Asset Markets?. SSRN Electronic Journal, 0, , .	0.4	0
1113	Signaling Cooperation. SSRN Electronic Journal, 0, , .	0.4	0
1114	How to Reveal People's Preferences: Comparing Time Consistency and Predictive Power of Multiple Price List Risk Elicitation Methods. SSRN Electronic Journal, 0, , .	0.4	1
1115	Wholesale Competition, Open Access Regulation and Tacit Collusion. SSRN Electronic Journal, 0, , .	0.4	1
1116	Market Design for Altruistic Supply: Evidence from the Lab. SSRN Electronic Journal, 0, , .	0.4	0
1117	Flip a Coin or Vote: An Experiment on Choosing Group Decision. SSRN Electronic Journal, 0, , .	0.4	0
1118	Strategic Corporate Hedging. SSRN Electronic Journal, 0, , .	0.4	0
1119	Common Value Auctions with Voluntary and Qualified Entry. <i>Revue Economique</i> , 2016, Vol. 67, 953-976.	0.1	0
1120	Voluntary Cooperation in Local Public Goods Provision: An Experimental Study. SSRN Electronic Journal, 0, , .	0.4	0
1121	Disclosure and Reward of Discretionary Kindness. SSRN Electronic Journal, 0, , .	0.4	0
1122	Non-Monetary Feedback Induces More Cooperation: Students and Workers in a Voluntary Contribution Mechanism. SSRN Electronic Journal, 0, , .	0.4	0
1123	Avatars as Peers at Work: An Experimental Study in Virtual Reality. SSRN Electronic Journal, 0, , .	0.4	0
1124	(Non)Exclusive Contracting Under Adverse Selection: An Experiment. SSRN Electronic Journal, 0, , .	0.4	1
1125	Does Corruption Affect the Private Provision of Public Goods?. SSRN Electronic Journal, 0, , .	0.4	0
1126	Coordination via Redistribution. SSRN Electronic Journal, 0, , .	0.4	1
1127	Time is (Not) Money - Incentive Effects of Granting Leisure Time. SSRN Electronic Journal, 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
1128	Public Goods Provision with Rent-Extracting Administrators. SSRN Electronic Journal, 0, , .	0.4	1
1129	Gender Differences in Willingness to Compete: The Role of Public Observability. SSRN Electronic Journal, 0, , .	0.4	3
1130	That's the Ticket: Explicit Lottery Randomisation and Learning in Tullock Contests. SSRN Electronic Journal, 0, , .	0.4	0
1131	L'Évasion fiscale est-elle un trait de personnalité? Revue Economique, 2017, Vol. 68, 809-828.	0.1	2
1132	Negotiating Cooperation Under Uncertainty: Communication in Noisy, Indefinitely Repeated Interactions. SSRN Electronic Journal, 0, , .	0.4	2
1133	Always Doing Your Best? Effort and Performance in Dynamic Settings. SSRN Electronic Journal, 0, , .	0.4	0
1134	Mistrust and Opposition to Large-Scale Projects: An Experiment on the Role of Uncertainty. SSRN Electronic Journal, 0, , .	0.4	0
1135	Information Order Shifts Criterion Placement in Perceptual Decisions. SSRN Electronic Journal, 0, , .	0.4	0
1136	Competing by Default: A New Way to Break the Glass Ceiling. SSRN Electronic Journal, 0, , .	0.4	0
1137	Standing versus Ad Hoc Committees with Costly Information Acquisition. SSRN Electronic Journal, 0, , .	0.4	0
1138	When Foul Play Seems Fair: Exploring the Link between Just Deserts and Honesty. SSRN Electronic Journal, 0, , .	0.4	0
1139	Heuristics Adoption and Abandonment: Experimental Evidence from Cournot Contests. SSRN Electronic Journal, 0, , .	0.4	0
1140	To Claim or Not to Claim: Anonymity, Reciprocal Externalities and Honesty. SSRN Electronic Journal, 0, , .	0.4	0
1141	Price-Setting and Attainment of Equilibrium: Posted Offers Versus an Administered Price. SSRN Electronic Journal, 0, , .	0.4	0
1143	Trust and Delegated Investing: A Money Doctors Experiment. SSRN Electronic Journal, 0, , .	0.4	2
1144	When Two Become One: How Group Mergers Affect Solidarity. SSRN Electronic Journal, 0, , .	0.4	0
1145	Cognitive Sophistication and Deliberation Times. SSRN Electronic Journal, 0, , .	0.4	3
1146	Corrupt Police. SSRN Electronic Journal, 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
1147	Accident Aversion: An Experiment. SSRN Electronic Journal, 0, , .	0.4	0
1148	Can Non-Binding Promises Increase Cooperation in a Voluntary Contribution Mechanism Game? An Experiment. SSRN Electronic Journal, 0, , .	0.4	0
1149	General 2x2 Games With Coupled Populations: An Experiment in Continuous Time. SSRN Electronic Journal, 0, , .	0.4	0
1150	Does Decentralization of Decisions Increase the Stability of Large Groups?. SSRN Electronic Journal, 0, , .	0.4	0
1151	Liquidity Requirements and the Interbank Loan Market: An Experimental Investigation. SSRN Electronic Journal, 0, , .	0.4	0
1152	Preferences and Strategic Behavior in Public Goods Games. SSRN Electronic Journal, 0, , .	0.4	0
1153	Gain-Loss Framing in Interdependent Choice. SSRN Electronic Journal, 0, , .	0.4	0
1154	Confrontation Costs in Negotiations: Bargaining Under the Veil of a Screen. SSRN Electronic Journal, 0, , .	0.4	0
1155	Do Fixed-Prize Lotteries Crowd Out Public Good Contributions Driven by Social Preferences?. SSRN Electronic Journal, 0, , .	0.4	0
1156	The Big Robber Game. SSRN Electronic Journal, 0, , .	0.4	0
1157	The Ethics of Student Participation in Economic Experiments: Arguments and Evidence. SSRN Electronic Journal, 0, , .	0.4	0
1158	Dishonesty in Healthcare Practice: A Behavioral Experiment on Upcoding in Neonatology. SSRN Electronic Journal, 0, , .	0.4	0
1159	Higher Order Risk Attitudes and Prevention Under Different Timings of Loss. SSRN Electronic Journal, 0, , .	0.4	0
1160	Social Image Concerns and Welfare Take-Up. SSRN Electronic Journal, 0, , .	0.4	1
1161	Communication With Partially Verifiable Information: An Experiment. SSRN Electronic Journal, 0, , .	0.4	0
1162	Video Recordings in Experiments – Are There Effects on Self-Selection or the Outcome of the Experiment?. SSRN Electronic Journal, 0, , .	0.4	0
1163	Experiments in High-Frequency Trading: Testing the Frequent Batch Auction. SSRN Electronic Journal, 0, , .	0.4	2
1167	Optimal framing of scores in procurement auctions. , 2019, , 77-92.		0

#	ARTICLE	IF	CITATIONS
1168	Fairness in Bargaining: How Self-selected Frames Affect the Fairness of Negotiation Outcomes. <i>Jahrbuch Für Handlungs- Und Entscheidungstheorie</i> , 2019, , 3-31.	0.1	0
1169	Why Join a Team?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1170	Job Assignment and Fairness Concerns. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1171	Two-Period Duopolies with Forward Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1172	Investigating the Failure to Best Respond in Experimental Games. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1173	Strategic Competition and Self-Confidence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1174	Possession Is Nine-Tenths of the Law: Bourgeois Behavior, Property and Inequality in a Hawk-Dove Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1175	Experimental Practice. <i>Springer Texts in Business and Economics</i> , 2019, , 147-168.	0.2	0
1176	Selection into Experiments: Evidence from a Population of Students. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1177	Behavioral Bandits: Analyzing the Exploration Versus Exploitation Trade-Off in the Lab. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
1178	No Face, No Name, No Shame? Overcoming Barriers to Intra-Organizational Public Knowledge-Seeking. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1179	Virtue Signaling: Using Risk Preferences to Signal Trustworthiness. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1180	Menacer, sanctionner ou conseiller? Prosociaux vs individualistes: quels leviers incitatifs pour quels individus?. <i>Revue Economique</i> , 2019, Vol. 70, 1125-1138.	0.1	0
1181	Thou Shalt Not Steal. Taking Aversion with Legal Property Claims. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1182	A Dual-Process Memory Account of How to Make an Evaluation from Complex and Complete Information. <i>Revue Economique</i> , 2019, Vol. 70, 1079-1093.	0.1	0
1183	No Face, No Name, No Shame? Overcoming Barriers to Intra-Organizational Public Knowledge-Seeking. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1184	Foretelling What Makes People Pay: Predicting the Results of Field Experiments on TV Fee Enforcement. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1185	Competition and Fatigue at Work. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
1186	The General versus Specific Deterrence Effects of Expungements: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	1
1187	Personality Traits and Endogenous Group Formation. Revue Economique, 2019, Vol. 70, 999-1020.	0.1	0
1188	Do Upfront Investments Increase Cooperation? A Laboratory Experiment. SSRN Electronic Journal, 0, , .	0.4	0
1189	Ours, Not Yours: Property-Rights, Poaching and Deterrence in Common-Pool Resources. SSRN Electronic Journal, 0, , .	0.4	0
1190	Promoting Socially Desirable Behaviors: Experimental Comparison of the Procedures of Persuasion and Commitment. SSRN Electronic Journal, 0, , .	0.4	0
1191	How to Improve the Accuracy of Project Schedules? The Effect of Project Specification and Historical Information on Duration Estimates. SSRN Electronic Journal, 0, , .	0.4	0
1192	Time is (Not) Money - Incentive Effects of Granting Leisure Time. SSRN Electronic Journal, 0, , .	0.4	0
1193	Consumer Behavior in Bidding Markets with Participation Costs. SSRN Electronic Journal, 0, , .	0.4	1
1194	Talkin' Bout Cooperation. SSRN Electronic Journal, 0, , .	0.4	1
1195	On the Predictive Power of Theories of One-Shot Play. SSRN Electronic Journal, 0, , .	0.4	0
1196	When Are Mixed Equilibria Relevant?. SSRN Electronic Journal, 0, , .	0.4	0
1197	Audience and Other-Regarding Effects in an Experimental Auction With Bribery. SSRN Electronic Journal, 0, , .	0.4	0
1198	Corruption and externalities: Assessing the role of intentions. Papers, 2020, 105, 111.	0.0	0
1199	Fines versus Damages: Experimental Evidence on Care Investments. SSRN Electronic Journal, 0, , .	0.4	0
1200	The Neglected Costs of Helping: An Experiment on Motives for Harmful Support. SSRN Electronic Journal, 0, , .	0.4	0
1201	The Effect of Leadership on Free-Riding: Results from a Public-Good Experiment. Review of Behavioral Economics, 2020, 7, 31-63.	0.2	4
1202	The nexus between moral licensing and behavioral consistency: Is organic consumption a door-opener for commitment to climate protection?. Social Science Journal, 2023, 60, 665-679.	0.9	6
1203	You are who your friends are?. Rationality and Society, 2020, 32, 223-251.	0.2	0

#	ARTICLE	IF	CITATIONS
1204	Social preferences and coordination: An experiment. <i>Journal of Economic Behavior and Organization</i> , 2020, 173, 26-54.	1.0	6
1205	Strategic thinking in contests. <i>Experimental Economics</i> , 0, , 1.	1.0	1
1206	Decoding subjective emotional arousal from EEG during an immersive virtual reality experience. <i>ELife</i> , 2021, 10, .	2.8	34
1207	Effortful Bayesian updating: A pupil-dilation study. <i>Journal of Risk and Uncertainty</i> , 2021, 63, 81.	0.8	5
1208	EEG microstate analysis of emotion regulation reveals no sequential processing of valence and emotional arousal. <i>Scientific Reports</i> , 2021, 11, 21277.	1.6	5
1209	Bank instability: Interbank linkages and the role of disclosure. <i>Journal of Banking and Finance</i> , 2022, 134, 106353.	1.4	3
1210	Spite vs. risk: Explaining overbidding in the second-price all-pay auction. <i>Games and Economic Behavior</i> , 2021, 130, 616-635.	0.4	4
1211	Spillover Effects of Institutions on Cooperative Behavior, Preferences, and Beliefs. <i>American Economic Journal: Microeconomics</i> , 2021, 13, 261-299.	0.7	6
1212	Audits, Audit Effectiveness, and Post-audit Tax Compliance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
1213	The Value of Bad Ratings: An Experiment on the Impact of Distortions in Reputation Systems. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1214	Personalized coupons for lower-calorie fast-food choices among young German adults and the influence of consumers' nutritional attitudes on promotion effectiveness. <i>British Food Journal</i> , 2021, 123, 1413-1432.	1.6	0
1215	Unequal chances: ex ante fairness and individual control. <i>Scientific Reports</i> , 2020, 10, 21862.	1.6	4
1216	Gambling in Risk-Taking Contests: Experimental Evidence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1217	Beliefs about Beliefs about Gender. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
1218	Still in Search of the Sunk Cost Bias. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1219	Social Preferences Under the Shadow of the Future. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
1220	Iâ€™m in a Hurry, I Donâ€™t Want to Know! Strategic Ignorance Under Time Pressure. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1221	Equal Opportunities for All? How Income Redistribution Promotes Support for Economic Inclusion. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
1222	Slipping on Stereotypes – Gender Effects in the Erosion of Ethical Behavior. SSRN Electronic Journal, 0, , .	0.4	0
1223	Regional Variation in Tax Compliance and the Role of Culture. SSRN Electronic Journal, 0, , .	0.4	0
1224	Spillover Effects of Institutions on Cooperative Behavior, Preferences, and Beliefs. SSRN Electronic Journal, 0, , .	0.4	1
1225	z-Tree in VLab: A Method for Running Online Economic Experiments. SSRN Electronic Journal, 0, , .	0.4	0
1226	Taking Turns in Continuous Time. SSRN Electronic Journal, 0, , .	0.4	0
1227	Cooperation in Queueing Systems. SSRN Electronic Journal, 0, , .	0.4	2
1228	Do People Minimize Regret in Strategic Situations? A Level-k Comparison. SSRN Electronic Journal, 0, , .	0.4	0
1229	Because I (Donâ€™t) Deserve It: Entitlement and Lying Behavior. SSRN Electronic Journal, 0, , .	0.4	0
1230	Trust Them, Threaten Them, or Lure Them? Effective Audit Systems to Promote Compliance. SSRN Electronic Journal, 0, , .	0.4	0
1231	Salient Cues and Complexity. SSRN Electronic Journal, 0, , .	0.4	0
1232	Hidden Inefficiency: Strategic Inflation of Project Schedules. SSRN Electronic Journal, 0, , .	0.4	1
1233	Sweetheart Deals in Tax Bargaining? How Trust Affects Concessionary Behavior. SSRN Electronic Journal, 0, , .	0.4	2
1234	Why Are Rational Expectations Violated in Social Interactions?. SSRN Electronic Journal, 0, , .	0.4	1
1235	We Value Your Privacy: Behavior-Based Pricing Under Endogenous Privacy. SSRN Electronic Journal, 0, , .	0.4	0
1236	Policies for Transactional De-Dollarization: A Laboratory Study. SSRN Electronic Journal, 0, , .	0.4	0
1237	Rate This Transaction: Coordinating Mappings in Market Feedback Systems. SSRN Electronic Journal, 0, , .	0.4	0
1238	I (Donâ€™t) Like You! But Who Cares? Gender Differences in Same-Sex and Mixed-Sex Teams. Economic Journal, 2020, 130, 716-739.	1.9	1
1239	Reporting under Ignorance – Is it a Lie if I Don't Know?. SSRN Electronic Journal, 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
1240	Corruption and Within-Country Stereotypes. SSRN Electronic Journal, 0, , .	0.4	0
1241	Combating Tax Evasion of Individuals: Prefilling and Restricting the Deductibility of Expenditures in Tax Returns. SSRN Electronic Journal, 0, , .	0.4	0
1242	Ideological Motives and Group Decision-Making. SSRN Electronic Journal, 0, , .	0.4	0
1243	Measuring preferences over the temporal resolution of consumption uncertainty. Journal of Economic Theory, 2022, 200, 105379.	0.5	8
1244	Acute effects of alcohol on social and personal decision making. Neuropsychopharmacology, 2022, 47, 824-831.	2.8	9
1245	Preordered service in contract enforcement. Games and Economic Behavior, 2020, 122, 130-149.	0.4	1
1247	Social Responsibility in Market Interaction. SSRN Electronic Journal, 0, , .	0.4	1
1248	Cheating in Labour Markets. SSRN Electronic Journal, 0, , .	0.4	0
1249	Can market selection reduce anomalous behaviour in games?. European Economic Review, 2022, 141, 103958.	1.2	0
1250	Social norms and preferences for generosity are domain dependent. Games and Economic Behavior, 2022, 131, 121-140.	0.4	2
1251	Biases in belief reports. Journal of Economic Psychology, 2022, 88, 102458.	1.1	4
1252	Game form recognition in preference elicitation, cognitive abilities, and cognitive load. Journal of Economic Behavior and Organization, 2022, 193, 49-65.	1.0	3
1253	Peer effects of ambition. Journal of Economic Behavior and Organization, 2022, 193, 161-195.	1.0	0
1254	Asset price volatility and investment horizons: An experimental investigation. Journal of Economic Behavior and Organization, 2022, 193, 19-48.	1.0	5
1255	Ours, not yours: Property rights, poaching and deterrence in common-pool resources. Journal of Economic Psychology, 2021, 89, 102452.	1.1	3
1256	How to Prevent Destruction “ On the Malleability of Anti-Social Behavior. Journal of Behavioral and Experimental Economics, 2021, 97, 101798.	0.5	0
1257	Decoupling cooperation and punishment in humans shows that punishment is not an altruistic trait. Proceedings of the Royal Society B: Biological Sciences, 2021, 288, 20211611.	1.2	5
1258	Imperfect tacit collusion and asymmetric price transmission. Journal of Economic Behavior and Organization, 2021, 192, 584-599.	1.0	1

#	ARTICLE	IF	CITATIONS
1259	A Kuhnâ€™Tucker model for behaviour in dictator games. <i>Journal of the Economic Science Association</i> , 2021, 7, 226-243.	1.8	1
1260	Effects of Inequality on Trust and Reciprocity: An Experiment With Real Effort. <i>Frontiers in Psychology</i> , 2021, 12, 745948.	1.1	1
1261	Who Runs? Honesty and Self-Selection into Politics. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
1262	The Importance of Peers for Compliance with Norms of Fair Sharing. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1263	Selection into Leadership and Dishonest Behavior of Leaders: A Gender Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1264	Ideological Motives and Group Decision-Making. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1265	Asset Market Experiments: Does Inequality of Endowment Stimulate Bubbles and Bursts?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1266	(Dis)Honest Politicians and the Value of Transparency for Campaign Promises. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1267	Artificial Intelligence, Ethics, and Diffused Pivotality. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1268	Artificial Intelligence, Ethics, and Intergenerational Responsibility. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
1269	Ultimatum Game Behavior in a Social-Preferences Vacuum Chamber. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1270	Risk-Taking Under Limited Liability: Quantifying the Role of Motivated Beliefs. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1271	Gender Biases in Performance Evaluation: The Role of Beliefs versus Outcomes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
1272	Rewards for Information Provision in Patient Referrals: A Theoretical Model and an Experimental Test. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1273	Experimental Analysis of Endogenous Institutional Choice: Constantly Revealing Versus Ad-Hoc Contracting. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1274	Cross-Game Learning and Cognitive Ability in Auctions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1275	How Do Antitrust Regimes Impact on Cartel Formation and Managersâ€™ Labor Market? An Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1276	Selfish Learning is More Important than Fair-Minded Conditional Cooperation in Public-Goods Games. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
1277	Rewards for Information Provision in Patient Referrals: A Theoretical Model and an Experimental Test. SSRN Electronic Journal, 0, , .	0.4	0
1278	Model-Rich Approaches to Eliciting Weak Preferences: Evidence from a Multi-Valued Choice Experiment. SSRN Electronic Journal, 0, , .	0.4	0
1279	Born to Run: Adaptive and Strategic Behavior in Experimental Bank-Run Games. SSRN Electronic Journal, 0, , .	0.4	0
1280	Productivity Shocks and Conflict. SSRN Electronic Journal, 0, , .	0.4	0
1281	Experimental study of the effects of structural assurance, personal experiences, and product reviews on repurchase behavior in e-commerce platforms. Electronic Commerce Research, 2023, 23, 1971-2010.	3.0	2
1282	Group identity and charitable contributions: Experimental evidence. Journal of Economic Behavior and Organization, 2022, 194, 542-549.	1.0	3
1283	A Tale of Two Cities: An Experiment on Inequality and Preferences. SSRN Electronic Journal, 0, , .	0.4	2
1284	Is the 'Smoke-filled Room' Necessary? An Experimental Study of the Effect of Communication Networks on Collusion. SSRN Electronic Journal, 0, , .	0.4	0
1285	Delegation to a Group. SSRN Electronic Journal, 0, , .	0.4	0
1286	Algorithmic and Human Collusion. SSRN Electronic Journal, 0, , .	0.4	3
1287	Decreasing Incomes Increase Selfishness. SSRN Electronic Journal, 0, , .	0.4	0
1288	Leveraging the Honor Code: Public Goods Contributions under Oath. Environmental and Resource Economics, 2022, 81, 591-616.	1.5	5
1289	How success breeds success. Quantitative Economics, 2022, 13, 355-385.	0.9	8
1290	People Prefer Moral Discretion to Algorithms: Algorithm Aversion Beyond Intransparency. Philosophy and Technology, 2022, 35, 1.	2.6	10
1291	The Stabilizing Effects of Publishing Strategic Central Bank Projections. Macroeconomic Dynamics, 0, , 1-43.	0.6	1
1292	A test of the Modigliani-Miller theorem, dividend policy and algorithmic arbitrage in experimental asset markets. SSRN Electronic Journal, 0, , .	0.4	1
1293	Who Cares When Value (Mis)reporting May Be Found Out?. SSRN Electronic Journal, 0, , .	0.4	0
1294	Counting on my vote not counting: Expressive voting in committees. Journal of Public Economics, 2022, 205, 104555.	2.2	8

#	ARTICLE	IF	CITATIONS
1295	Fairness concerns and job assignment to positions with different surplus. Southern Economic Journal, 2022, 88, 1490-1516.	1.3	1
1296	Herding with Leading Traders: Evidence from a Laboratory Social Trading Platform. SSRN Electronic Journal, 0, , .	0.4	0
1297	Asset Market Experiments Does Inequality of Endowment Stimulate Bubbles and Bursts?. SSRN Electronic Journal, 0, , .	0.4	0
1298	Group size and matching protocol in contests. Canadian Journal of Economics, 2021, 54, 1716-1736.	0.6	1
1299	Anti-competitive effects of partial cross-ownership: Experimental evidence. Journal of Economic Behavior and Organization, 2022, 193, 399-409.	1.0	6
1300	Audits, audit effectiveness, and post-audit tax compliance. Journal of Economic Behavior and Organization, 2022, 195, 87-102.	1.0	26
1301	Preferences and strategic behavior in public goods games. Journal of Economic Behavior and Organization, 2022, 195, 171-185.	1.0	2
1302	Injunctive vs. descriptive social norms and reference group dependence. Journal of Economic Behavior and Organization, 2022, 195, 199-218.	1.0	8
1303	In The Pursuit of Happiness: Observations of Young Tibetan Refugees in Exile, India. South Asian Survey, 0, , 097152312110699.	1.7	1
1304	Sacrifice: An experiment on the political economy of extreme intergroup punishment. Journal of Economic Psychology, 2022, 90, 102486.	1.1	5
1305	Mind your Ps and Qs! Variable allowance supply in the US Regional Greenhouse Gas Initiative. Journal of Environmental Economics and Management, 2022, 112, 102620.	2.1	7
1306	Defaults with Misaligned Incentives: The Role of Cognitive Effort. SSRN Electronic Journal, 0, , .	0.4	0
1307	Passive or Active? Behavioral Changes in Different Designs of Search Experiments. SSRN Electronic Journal, 0, , .	0.4	0
1308	Deterrence, Settlement, and Litigation Under Adversarial Versus Inquisitorial Systems. SSRN Electronic Journal, 0, , .	0.4	0
1309	How Communication Makes the Difference between a Cartel and Tacit Collusion: A Machine Learning Approach. SSRN Electronic Journal, 0, , .	0.4	0
1310	Gender and Collusion. SSRN Electronic Journal, 0, , .	0.4	2
1311	The Inequality Trap: How High Stakes Fuel Overestimation and Equality Aversion. SSRN Electronic Journal, 0, , .	0.4	0
1312	Benefit from retrieval practice is linked to temporal and frontal activity in healthy young and older humans. Cerebral Cortex Communications, 2022, 3, tgac009.	0.7	1

#	ARTICLE	IF	CITATIONS
1313	Optimal and Fair Prizing in Sequential Round-Robin Tournaments: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	0
1314	Cruising Driversâ€™ Response to Changes in Parking Prices in a Serious Game. Springer Proceedings in Complexity, 2022, , 175-189.	0.2	0
1315	Promotion and Demotion Contests. SSRN Electronic Journal, 0, , .	0.4	0
1316	Experienced entropy drives choice behavior in a boring decision-making task. Scientific Reports, 2022, 12, 3162.	1.6	7
1317	Do women always behave as corruption cleaners?. Public Choice, 2022, 191, 173-192.	1.0	6
1318	Novelty processing associated with neural beta oscillations improves recognition memory in young and older adults. Annals of the New York Academy of Sciences, 2022, , .	1.8	4
1319	Inefficient Cooperation Under Stochastic and Strategic Uncertainty. Journal of Conflict Resolution, 2022, 66, 755-782.	1.1	2
1320	Better together? Social distance affects joint probability discounting. Memory and Cognition, 2022, 50, 1513-1529.	0.9	2
1321	Set Size of Information in Long-Term Memory Similarly Modulates Retrieval Dynamics in Young and Older Adults. Frontiers in Psychology, 2022, 13, 817929.	1.1	0
1322	Using Behavioral Economics to Identify Potential Managed Lane Users. Transportation Research Record, 2022, 2676, 144-158.	1.0	1
1323	Delegation based on cheap talk. Theory and Decision, 2023, 94, 333-361.	0.5	2
1324	What happens to your body during learning with computer-based environments? Exploring negative academic emotions using psychophysiological measurements. Journal of Computers in Education, 2023, 10, 189-215.	5.0	4
1325	The influence of role awareness, empathy induction and trait empathy on dictator game giving. PLoS ONE, 2022, 17, e0262196.	1.1	3
1326	Managing Uncertainty: An Experiment on Delegation and Team Selection. Organization Science, 0, , .	3.0	1
1327	Do self-talk phrases affect behavior in ultimatum games?. Mind and Society, 2022, 21, 89-119.	0.9	0
1328	Keeping the Kids Home. Social Psychology, 0, , .	0.3	1
1329	Prediction and action in cortical pain processing. Cerebral Cortex, 2023, 33, 794-810.	1.6	2
1330	Explaining Excess Entry in Winner-Take-All Markets. Management Science, 2023, 69, 1050-1069.	2.4	0

#	ARTICLE	IF	CITATIONS
1331	Breaking-up should not be hard to do! Designing contracts to avoid wars of attrition. <i>European Economic Review</i> , 2022, 143, 104059.	1.2	0
1332	Invisible Hand, invisible morals: An experiment. <i>Journal of Economic Behavior and Organization</i> , 2022, 197, 395-418.	1.0	0
1333	Sharing with the powerless third: Other-regarding preferences in dynamic bargaining. <i>Journal of Economic Behavior and Organization</i> , 2022, 197, 341-355.	1.0	2
1334	Anonymity and self-expression in online rating systems—An experimental analysis. <i>Journal of Behavioral and Experimental Economics</i> , 2022, 98, 101869.	0.5	3
1335	An experimental analysis of gender discrimination in a credence goods market. <i>Journal of Behavioral and Experimental Economics</i> , 2022, 98, 101853.	0.5	0
1336	Pledges and how social influence shapes their effectiveness. <i>Journal of Behavioral and Experimental Economics</i> , 2022, 98, 101848.	0.5	3
1337	Selection into experiments: New evidence on the role of preferences, cognition, and recruitment protocols. <i>Journal of Behavioral and Experimental Economics</i> , 2022, 98, 101871.	0.5	0
1338	Morality and trust in impersonal relationships. <i>Journal of Economic Psychology</i> , 2022, 90, 102513.	1.1	4
1339	“œJust Words? Just Speeches?œ—On the Economic Value of Charismatic Leadership. <i>Management Science</i> , 2022, 68, 6355-6381.	2.4	34
1340	Can Cold Turkey Reduce Inflation Inertia? Evidence on Disinflation and Level—k Thinking from a Laboratory Experiment. <i>Journal of Money, Credit and Banking</i> , 0, , .	0.9	0
1341	A preference to learn from successful rather than common behaviours in human social dilemmas. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2021, 288, 20211590.	1.2	3
1342	Running online experiments using web-conferencing software. <i>Journal of the Economic Science Association</i> , 2021, 7, 167-183.	1.8	17
1343	Social Information and Gender Differences in Competitive Preferences. <i>American economist, The</i> , 2022, 67, 24-45.	0.5	0
1344	Lab-like findings from online experiments. <i>Journal of the Economic Science Association</i> , 2021, 7, 184-193.	1.8	21
1345	(Non-)Parametric Recoverability of Preferences and Choice Prediction. <i>Review of Economics and Statistics</i> , 2024, 106, 217-229.	2.3	0
1346	Behavioral Economics for Human-in-the-Loop Control Systems Design: Overconfidence and the Hot Hand Fallacy. <i>IEEE Control Systems</i> , 2020, 40, 57-76.	1.0	9
1348	Weighting the Waiting: Intertemporal Social Preferences. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1349	Ambiguity and enforcement. <i>Experimental Economics</i> , 0, , 1.	1.0	0

#	ARTICLE	IF	CITATIONS
1350	Choosing Competition on Behalf of Someone Else. <i>Management Science</i> , 2023, 69, 1555-1574.	2.4	3
1351	The role of information in a continuous double auction: An experiment and learning model. <i>Journal of Economic Dynamics and Control</i> , 2022, 141, 104387.	0.9	1
1352	The double dividend of relative auditing—Theory and experiments on corporate tax enforcement. <i>Journal of Public Economic Theory</i> , 2022, 24, 1433-1462.	0.6	1
1353	Image concerns in ex-ante self-assessments—Gender differences and behavioral consequences. <i>Labour Economics</i> , 2022, 76, 102166.	0.9	3
1360	Revealing good deeds: disclosure of social responsibility in competitive markets. <i>Experimental Economics</i> , 2022, 25, 1349-1373.	1.0	0
1361	Preferences for the Resolution of Risk and Ambiguity. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1362	Understanding Entry Games using Laboratory Experiments. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1363	Motivated Beliefs, Markets, and Information Aggregation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1364	Setting Adequate Wages for Workers: Managers' Work Experience, Incentive Scheme and Gender Matter. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1365	The Effect of Wage Proposals on Efficiency and Income Distribution. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1366	Explicit and Implicit Belief-Based Gender Discrimination: A Hiring Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
1367	Letting third parties who suffer from petty corruption talk: Evidence from a collusive bribery experiment. <i>European Journal of Political Economy</i> , 2023, 76, 102233.	1.0	0
1368	Are groups always more dishonest than individuals? The case of salient negative externalities. <i>Journal of Economic Behavior and Organization</i> , 2022, 198, 598-611.	1.0	4
1369	Strategic risk-taking in dynamic contests. <i>Journal of Economic Behavior and Organization</i> , 2022, 198, 511-534.	1.0	0
1370	School Choice with Consent: An Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
1371	An experimental study of intra- and international cooperation: Chinese and American play in the Prisoner's Dilemma Game. <i>China Economic Review</i> , 2022, 74, 101807.	2.1	0
1372	Market Liquidity and Excess Volatility: Theory and Experiment. <i>Journal of Economic Dynamics and Control</i> , 2022, , 104442.	0.9	1
1373	Decomposing coordination failure in stag hunt games. <i>Experimental Economics</i> , 2022, 25, 1109-1145.	1.0	3

#	ARTICLE	IF	CITATIONS
1374	Experimental Effects of Institutionalizing Co-determination by a Procedurally Fair Bidding Rule. <i>Journal of Business Ethics</i> , 0, , .	3.7	1
1375	Macroeconomic Expectations, Central Bank Communication, and Background Uncertainty: A COVID-19 Laboratory Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1376	The Effect of Voluntary Managerial Pay Cuts on Employee Effort. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1377	An Experimental Study of CrÃ©merâ€™s McLean Auctions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1378	Risk, Temptation, and Efficiency in the One-Shot Prisoner's Dilemma. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1379	Preferences and Perceptions in Provision and Maintenance Public Goods. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1380	Teams, Time Pressure, and Coordination. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1381	Rules of Communication and Asymmetric Common-Pool Resource Use: Lab Experiment Evidence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1382	Strategic Complexity and the Value of Thinking. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1383	Communication in multilateral bargaining with joint production. <i>Experimental Economics</i> , 2023, 26, 55-77.	1.0	2
1384	A portion cap rule with two products: An experimental evaluation. <i>Canadian Journal of Agricultural Economics</i> , 2022, 70, 123-137.	1.2	1
1385	Wealth and Vulnerability to Climate Change: An Experimental Study on Burden Sharing among Heterogeneous Agents. <i>Environmental and Resource Economics</i> , 0, , .	1.5	0
1386	Reaching agreement on contribution behavior in different cultures-a public goods game with representatives in Japan and Germany. <i>Journal of Behavioral and Experimental Economics</i> , 2022, 99, 101894.	0.5	0
1387	Construction of a Research Requirement Participant Pool Using Open-Source Software. <i>Teaching of Psychology</i> , 0, , 009862832210887.	0.7	0
1388	Can paying politicians well reduce corruption? The effects of wages and uncertainty on electoral competition. <i>Games and Economic Behavior</i> , 2022, 135, 60-73.	0.4	2
1389	Policies for transactional de-dollarization: A laboratory study. <i>Journal of Economic Behavior and Organization</i> , 2022, 200, 31-54.	1.0	2
1390	The gradual nature of economic errors. <i>Journal of Economic Behavior and Organization</i> , 2022, 200, 55-66.	1.0	8
1391	Do Good Intentions Pay Off? Employee Responses to Well-Intended Actions with Risky Outcomes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
1392	Leadership and Information Transparency: Evidence from a Repeated Play Game. SSRN Electronic Journal, 0, , .	0.4	0
1393	Bearing the Burden - Implications of Tax Reporting Institutions and Image Concerns on Evasion and Incidence. SSRN Electronic Journal, 0, , .	0.4	0
1394	Control Aversion in Hierarchies. SSRN Electronic Journal, 0, , .	0.4	0
1395	Price Expectations and Reference-Dependent Preferences. SSRN Electronic Journal, 0, , .	0.4	0
1396	Do Good Intentions Pay Off? Employee Responses to Well-Intended Actions with Risky Outcomes. European Accounting Review, 2024, 33, 313-334.	2.1	0
1397	Gender Differences in Tournament Choices: Risk Preferences, Overconfidence, or Competitiveness?. Journal of the European Economic Association, 2022, 20, 1595-1618.	1.9	23
1398	Human competition is not lower if competing is socially wasteful instead of socially beneficial. Scientific Reports, 2022, 12, .	1.6	0
1399	Continuous Versus Discrete Time in Dynamic Common Pool Resource Game Experiments. Environmental and Resource Economics, 0, , .	1.5	0
1400	Ignorance, intention and stochastic outcomes. Journal of Behavioral and Experimental Economics, 2022, 100, 101913.	0.5	6
1401	Overriding in Teams: The Role of Beliefs, Social Image, and Gender. Management Science, 2023, 69, 2239-2262.	2.4	1
1402	Several liability with sequential care: an experiment. European Journal of Law and Economics, 0, , .	0.5	0
1403	Non-monetary incentives for sustainable biomass harvest: An experimental approach. Resources and Energy Economics, 2022, 69, 101317.	1.1	2
1404	Sequential Search with Ex Post Uncertainty. SSRN Electronic Journal, 0, , .	0.4	0
1405	Do Women Receive Less Blame Than Men? Attribution of Outcomes in a Prosocial Setting. SSRN Electronic Journal, 0, , .	0.4	0
1406	Work Motivation and Teams. SSRN Electronic Journal, 0, , .	0.4	0
1407	Redistributive Policies and Migrants' Labor Market Choices. SSRN Electronic Journal, 0, , .	0.4	0
1408	Choice, deferral, and consistency. Quantitative Economics, 2022, 13, 1297-1318.	0.9	6
1410	Getting Dynamic Implementation to Work. Journal of Political Economy, 2023, 131, 285-387.	3.3	3

#	ARTICLE	IF	CITATIONS
1411	Macroeconomic expectations, central bank communication, and background uncertainty: A COVID-19 laboratory experiment. <i>Journal of Economic Dynamics and Control</i> , 2022, 143, 104460.	0.9	1
1412	Residential location and education in the United States. , 2022, , 106-136.		4
1413	Is housing still the business cycle? Perhaps not.. , 2022, , 269-283.		2
1414	Governance and competition. <i>European Economic Review</i> , 2022, 148, 104199.	1.2	0
1415	Investment Incentives in Tradable Emissions Markets with Price Floors. <i>Journal of the Association of Environmental and Resource Economists</i> , 2023, 10, 283-314.	1.0	1
1416	Preferences and perceptions in Provision and Maintenance public goods. <i>Games and Economic Behavior</i> , 2022, 135, 338-355.	0.4	4
1417	The Incidence of Tariff Schedules and Price Information on Inattentive Consumers: a Lab Experiment. <i>Environmental Modeling and Assessment</i> , 2022, 27, 729-746.	1.2	1
1418	Are preferences for work reference dependent or time nonseparable? New experimental evidence. <i>European Economic Review</i> , 2022, 148, 104206.	1.2	0
1419	Time is (Not) Money: Incentive Effects of Granting Leisure Time. <i>European Accounting Review</i> , 0, , 1-25.	2.1	4
1420	Decision-makers are more impulsive on smartphones than on computers. <i>Journal of Behavioral and Experimental Economics</i> , 2022, 100, 101916.	0.5	4
1421	When Choices Are Mistakes. <i>American Economic Review</i> , 2022, 112, 2237-2268.	4.0	49
1422	Competition, formal governance and trust in alliances: An experimental study. <i>Long Range Planning</i> , 2022, , 102240.	2.9	1
1423	Second-order beliefs and gender. <i>Journal of Economic Behavior and Organization</i> , 2022, 200, 752-781.	1.0	3
1424	The asymmetric effect of narratives on prosocial behavior. <i>Games and Economic Behavior</i> , 2022, 135, 241-270.	0.4	4
1425	Sunk cost in investment decisions. <i>Journal of Economic Behavior and Organization</i> , 2022, 200, 1105-1135.	1.0	2
1426	CO2 Emission reduction “ Real public good provision by large groups in the laboratory. <i>Journal of Economic Behavior and Organization</i> , 2022, 200, 1076-1089.	1.0	1
1427	Physicians’s Incentives, Patients’s Characteristics, and Quality of Care a Systematic Experimental Comparison of Fee-for-Service, Capitation, and Pay for Performance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
1428	Learning Your Own Risk Preferences. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
1429	Risk-taking in dynamic contests. SSRN Electronic Journal, 0, , .	0.4	0
1430	On Point Predictions and Reference Dependence In Behavior-Based Pricing Experiments. SSRN Electronic Journal, 0, , .	0.4	0
1431	Believe it or Not: Experimental Evidence on Sunspot Equilibria with Social Networks. SSRN Electronic Journal, 0, , .	0.4	1
1432	Carrots and sticks: new evidence in public goods games with heterogeneous groups. Journal of Economic Interaction and Coordination, 0, , .	0.4	0
1433	An Experiment on Demand Commitment Bargaining. Dynamic Games and Applications, 0, , .	1.1	2
1434	Regional variation in tax compliance and the role of culture. Economia Politica, 0, , .	1.2	0
1435	Long-lasting effects of incentives and social preference: A public goods experiment. PLoS ONE, 2022, 17, e0273014.	1.1	1
1436	Do experienced subjects bias experimental results? Evidence from 16 laboratories in six countries. Economic and Political Studies, 0, , 1-15.	0.9	0
1437	Setting adequate wages for workers: Managers' work experience, incentive scheme and gender matter. PLoS ONE, 2022, 17, e0271762.	1.1	0
1438	Gender, beliefs, and coordination with externalities. Journal of Public Economics, 2022, 214, 104744.	2.2	1
1439	Getting the prices right: Drivers' cruising choices in a serious parking game. Transportation Research, Part A: Policy and Practice, 2022, 165, 54-75.	2.0	0
1440	Strategic incentives undermine gaze as a signal of prosocial motives. Games and Economic Behavior, 2022, 136, 63-91.	0.4	1
1441	When to stop searching in a highly uncertain world? A theoretical and experimental investigation of two-way sequential search tasks. Journal of Economic Behavior and Organization, 2022, 203, 80-92.	1.0	2
1442	The effect of access to clean technology on pollution reduction: An experiment. Games and Economic Behavior, 2022, 136, 117-141.	0.4	1
1443	Artificial intelligence, ethics, and intergenerational responsibility. Journal of Economic Behavior and Organization, 2022, 203, 284-317.	1.0	5
1444	Herding with leading traders: Evidence from a laboratory social trading platform. Journal of Economic Behavior and Organization, 2022, 203, 93-106.	1.0	1
1445	Promoting socially desirable behaviors through persuasion and commitment: Experimental evidence. Journal of Behavioral and Experimental Economics, 2022, 101, 101931.	0.5	1
1446	Algorithms as partners in crime: A lesson in ethics by design. Computers in Human Behavior, 2023, 138, 107483.	5.1	4

#	ARTICLE	IF	CITATIONS
1447	Sequential Search with Ex Post Uncertainty. SSRN Electronic Journal, 0, , .	0.4	0
1448	Migration Policy and Labor Market Integration. SSRN Electronic Journal, 0, , .	0.4	0
1449	Countervailing Power in a Vertical Market Experiment. SSRN Electronic Journal, 0, , .	0.4	0
1450	Correlated Equilibria and Forecasts based on Naïve Play in Hawk-Dove Games. SSRN Electronic Journal, 0, , .	0.4	0
1451	Beliefs, Learning, and Personality in the Indefinitely Repeated Prisoner's Dilemma. SSRN Electronic Journal, 0, , .	0.4	0
1452	Measuring "Group Cohesion" to Reveal the Power of Social Relationships in Team Production. SSRN Electronic Journal, 0, , .	0.4	1
1453	Preferences Over Taxation of High-Income Individuals: Evidence from a Survey Experiment. SSRN Electronic Journal, 0, , .	0.4	0
1454	Deferred pay: Compliance and productivity with self-selection. Journal of Banking and Finance, 2023, 154, 106657.	1.4	1
1455	Social Preferences of Young Professionals and the Financial Industry. Management Science, 2023, 69, 3905-3919.	2.4	1
1456	Manipulation and (Mis)trust in Prediction Markets. Management Science, 2022, 68, 6716-6732.	2.4	2
1457	Free Riding and Workplace Democracy – Heterogeneous Task Preferences and Sorting. Management Science, 2023, 69, 3884-3904.	2.4	3
1458	Who has the future in mind? Gender, time perspectives, and pro-environmental behaviour. Environmental Research Letters, 2022, 17, 104026.	2.2	2
1459	Teams and individuals in standard auction formats: decisions and emotions. Experimental Economics, 2022, 25, 1327-1348.	1.0	1
1460	The effect of choosing a proposer through a bidding procedure in implementing the Shapley value. Journal of Economic Psychology, 2022, 93, 102568.	1.1	3
1462	Comparing theories of one-shot play out of treatment. Journal of Economic Theory, 2022, 205, 105554.	0.5	1
1464	A Horse Race of Monetary Policy Regimes: An Experimental Investigation. SSRN Electronic Journal, 0, , .	0.4	0
1465	The Broken Chain: Evidence against Emotionally Driven Upstream Indirect Reciprocity. Games and Economic Behavior, 2022, , .	0.4	1
1466	The Value of Response Time Information in Supply Chain Bargaining. Manufacturing and Service Operations Management, 2023, 25, 19-35.	2.3	2

#	ARTICLE	IF	CITATIONS
1467	Statistics and Common Sense. <i>Journal of Statistics and Data Science Education</i> , 0, , 1-29.	0.9	0
1468	Self-interested learning is more important than fair-minded conditional cooperation in public-goods games. <i>Evolutionary Human Sciences</i> , 2022, 4, .	0.9	2
1469	Measuring strategic-uncertainty attitudes. <i>Experimental Economics</i> , 0, , .	1.0	1
1470	Explaining support for redistribution: social insurance systems and fairness. <i>Political Science Research and Methods</i> , 0, , 1-17.	1.7	1
1471	Risk and rationality: The relative importance of probability weighting and choice set dependence. <i>Journal of Risk and Uncertainty</i> , 2022, 65, 139-184.	0.8	4
1472	Selling shares to budget-constrained bidders: an experimental study of the proportional auction. <i>Journal of the Economic Science Association</i> , 2022, 8, 45-55.	1.8	1
1473	Designing contests between heterogeneous contestants: An experimental study of tie-breaks and bid-caps in all-pay auctions. <i>European Economic Review</i> , 2023, 154, 104327.	1.2	2
1474	Fines as enforcersâ€™ rewards or as a transfer to society at large? Evidence on deterrence and enforcement implications. <i>Public Choice</i> , 2023, 196, 229-255.	1.0	2
1475	The Preference Survey Module: A Validated Instrument for Measuring Risk, Time, and Social Preferences. <i>Management Science</i> , 2023, 69, 1935-1950.	2.4	44
1476	An inquiry into the nature and causes of the Description - Experience gap. <i>Journal of Risk and Uncertainty</i> , 2022, 65, 105-137.	0.8	2
1477	Individual and strategic behaviors in a dynamic extraction problem: results from a within-subject experiment in continuous time. <i>Applied Economics</i> , 2023, 55, 4539-4562.	1.2	0
1478	Evaluating capacity auction design for electricity: An experimental analysis. <i>Energy Economics</i> , 2022, 115, 106370.	5.6	1
1479	Stress tests and information disclosure: An experimental analysis. <i>Journal of Banking and Finance</i> , 2023, 154, 106691.	1.4	1
1480	The power of outside options in the presence of obstinate types. <i>Games and Economic Behavior</i> , 2022, 136, 454-468.	0.4	4
1481	Leading to efficient coordination: Individual traits, beliefs and choices in the minimum effort game. <i>Games and Economic Behavior</i> , 2022, 136, 403-427.	0.4	0
1482	Rewards for information provision in patient referrals: A theoretical model and an experimental test. <i>Journal of Health Economics</i> , 2022, 86, 102677.	1.3	2
1483	Whistleblowing and tax evasion: Experimental evidence. <i>Economic and Political Studies</i> , 2023, 11, 316-333.	0.9	0
1484	The Black Box as a Control for Payoff-Based Learning in Economic Games. <i>Games</i> , 2022, 13, 76.	0.4	1

#	ARTICLE	IF	CITATIONS
1485	The impact of nature video exposure on pro-environmental behavior: An experimental investigation. PLoS ONE, 2022, 17, e0275806.	1.1	2
1486	Perceptions of persons who wear face coverings are modulated by the perceivers' attitude. Frontiers in Neuroscience, 0, 16, .	1.4	3
1487	How communication makes the difference between a cartel and tacit collusion: A machine learning approach. European Economic Review, 2023, 152, 104331.	1.2	2
1488	Trimming extreme reports in preference aggregation. Games and Economic Behavior, 2023, 137, 116-151.	0.4	1
1489	How do antitrust regimes impact on cartel formation and managers' labor market? An experiment. Journal of Economic Behavior and Organization, 2022, 204, 643-662.	1.0	2
1490	Algorithm aversion in delegated investing. Journal of Business Economics, 0, , .	1.3	1
1491	Dynamic fairness in repeated bargaining with risk. Journal of Economic Psychology, 2023, 94, 102576.	1.1	2
1492	Coordination under loss contracts. Games and Economic Behavior, 2023, 137, 270-293.	0.4	0
1493	How to counteract biased self-assessments? An experimental investigation of reactions to social information. Journal of Economic Behavior and Organization, 2023, 206, 1-25.	1.0	0
1494	Cooperation in Multiplayer Dilemmas. SSRN Electronic Journal, 0, , .	0.4	1
1495	Lying in two dimensions. Journal of the Economic Science Association, 0, , .	1.8	0
1496	Comparing behavior between a large sample of smart students and Japanese adults. Japanese Economic Review, 2024, 75, 29-67.	0.8	1
1497	What drives conditional cooperation in public good games?. Experimental Economics, 0, , .	1.0	2
1498	Castellum: A participant management tool for scientific studies. Journal of Open Source Software, 2022, 7, 4600.	2.0	0
1499	Deterrence, settlement, and litigation under adversarial versus inquisitorial systems. Public Choice, 2023, 196, 331-356.	1.0	2
1500	Loss aversion in social image concerns. Experimental Economics, 0, , .	1.0	1
1501	How do people discount over spatial distance?. German Economic Review, 2023, 24, 33-67.	0.5	1
1502	The formation of physician altruism. Journal of Health Economics, 2023, 87, 102716.	1.3	11

#	ARTICLE	IF	CITATIONS
1503	Information disclosure under liability: an experiment on public bads. <i>Social Choice and Welfare</i> , 0, , .	0.4	0
1504	Strategic environment effect and communication. <i>Experimental Economics</i> , 0, , .	1.0	0
1505	The restart effect in social dilemmas shows humans are self-interested not altruistic. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	3.3	3
1506	Experimental (re-)analysis of the house-money effect in a public goods game. <i>Journal of the Economic Science Association</i> , 0, , .	1.8	0
1507	The logic of relative frustration revisited: theoretical revision of Boudon's competition model and experimental evidence. <i>European Sociological Review</i> , 2023, 39, 630-645.	1.3	1
1508	Analyzing Frictions in Generalized Second-Price Auction Markets. <i>Information Systems Research</i> , 0, , .	2.2	0
1509	Fixing feedback revision rules in online markets. <i>Journal of Economics and Management Strategy</i> , 2023, 32, 247-256.	0.4	1
1510	The impact of time limitation: Insights from a queueing experiment. <i>Judgment and Decision Making</i> , 2016, 11, 260-274.	0.8	14
1511	I win it's fair, you win it's not. Selective heeding of merit in ambiguous settings. <i>PLoS ONE</i> , 2023, 18, e0279865.	1.1	0
1512	Strategic ambiguity and risk in alternating pie-sharing experiments. <i>Journal of Risk and Uncertainty</i> , 0, , .	0.8	0
1513	On the propensity to settle or litigate in laboratory disputes. <i>Economia Politica</i> , 0, , .	1.2	0
1514	Part-Time Bayesians: Incentives and Behavioral Heterogeneity in Belief Updating. <i>Management Science</i> , 2023, 69, 5523-5542.	2.4	4
1515	Hidden inefficiency: Strategic inflation of project schedules. <i>Journal of Economic Behavior and Organization</i> , 2023, 206, 313-326.	1.0	0
1516	Leadership under the shadow of the future: Intelligence and strategy choice in infinitely repeated games. <i>European Economic Review</i> , 2023, 152, 104372.	1.2	0
1517	Time pressure and regret in sequential search. <i>Journal of Economic Behavior and Organization</i> , 2023, 206, 406-424.	1.0	1
1518	On the Internet you can be anyone: An experiment on strategic avatar choice in online marketplaces. <i>Journal of Economic Behavior and Organization</i> , 2023, 206, 251-261.	1.0	2
1519	Resource booms and group punishment in a coupled social-ecological system. <i>Ecological Economics</i> , 2023, 206, 107730.	2.9	2
1520	Voting under time pressure. <i>Judgment and Decision Making</i> , 2022, 17, 1072-1093.	0.8	0

#	ARTICLE	IF	CITATIONS
1521	Voting and (im)moral behavior. <i>Scientific Reports</i> , 2022, 12, .	1.6	1
1522	Attentional shifts and preference reversals: An eye-tracking study. <i>Judgment and Decision Making</i> , 2021, 16, 57-93.	0.8	11
1523	The Pied Piper: Prizes, Incentives, and Motivation Crowding-in. , 2019, , .		0
1524	On the Internet you can be anyone: An experiment on strategic avatar choice in online marketplaces. , 2021, , .		0
1525	Lab-Sophistication: Does Repeated Participation in Laboratory Experiments Affect Pro-Social Behaviour?. , 2021, , .		0
1527	Beyond the First Offer: Decoding Negotiation Openings and Their Impact on Economic and Subjective Outcomes. <i>Group Decision and Negotiation</i> , 0, , .	2.0	0
1528	Governing Climate Geoengineering: Side Payments Are Not Enough. <i>Journal of the Association of Environmental and Resource Economists</i> , 2023, 10, 1149-1177.	1.0	0
1529	Principal's distributive preferences and the incentivization of agents. <i>Experimental Economics</i> , 0, , .	1.0	0
1530	Tradable planning permits in the field: Executive experimental results from Germany. <i>Land Use Policy</i> , 2023, 127, 106559.	2.5	0
1531	Tax compliance after an audit: Higher or lower?. <i>Journal of Economic Behavior and Organization</i> , 2023, 207, 157-171.	1.0	4
1533	Can biased polls distort electoral results? Evidence from the lab. <i>European Journal of Political Economy</i> , 2023, 78, 102383.	1.0	1
1534	Paying for inattention. <i>Economics Letters</i> , 2023, 226, 111114.	0.9	0
1535	Wage negotiations and strategic responses to transparency. <i>Journal of Economic Behavior and Organization</i> , 2023, 209, 161-175.	1.0	2
1536	Does a leader's self-assessed integrity matter?. <i>Journal of Behavioral and Experimental Economics</i> , 2023, 104, 101997.	0.5	0
1537	Identity breeds inequality: Evidence from a laboratory experiment on redistribution. <i>Journal of Public Economics</i> , 2023, 222, 104866.	2.2	2
1538	A Rubinstein bargaining experiment in continuous time. <i>Games and Economic Behavior</i> , 2023, 140, 115-131.	0.4	1
1539	Personal information disclosure under competition for benefits: Is sharing caring?. <i>Games and Economic Behavior</i> , 2023, 140, 1-32.	0.4	0
1540	Moral awareness polarizes people's fairness judgments. <i>Social Choice and Welfare</i> , 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
1541	The intrinsic value of decision rights: A replication and an extension to team decision making. Journal of Economic Behavior and Organization, 2023, 209, 560-571.	1.0	0
1542	Learning in rent-seeking contests with payoff risk and foregone payoff information. Games and Economic Behavior, 2023, 140, 50-72.	0.4	2
1543	When do robo-advisors make us better investors? The impact of social design elements on investor behavior. Journal of Behavioral and Experimental Economics, 2023, 103, 101984.	0.5	6
1544	Feedback Information on Cumulative Payoff in a Bandit Experiment: Meaningful Learning in Weighted Voting. , 2022, , .		0
1545	Strategic uncertainty aversion in bargaining " Experimental evidence. Journal of Economic Psychology, 2023, 95, 102604.	1.1	2
1546	Facing Reciprocity: How Photos and Avatars Promote Interaction in Micro-communities. Group Decision and Negotiation, 0, , .	2.0	2
1547	Anchoring in a Social Context: How the Possibility of Being Misinformed by Others Impacts One's Judgment. Social Cognition, 2023, 41, 67-87.	0.5	2
1548	Strategic Competition and Self-Confidence. Management Science, 2024, 70, 507-525.	2.4	0
1549	Median voter dynamics in a laboratory experiment on voting over redistribution. Social Science Research, 2023, 111, 102869.	1.1	1
1550	Rate This Transaction: Coordinating Mappings in Market Feedback Systems. Management Science, 2024, 70, 567-588.	2.4	1
1551	Cost-sharing or rebate: The impact of health insurance design on reducing inefficient care. , 0, 2, .		0
1552	A test of the Modigliani-Miller theorem, dividend policy and algorithmic arbitrage in experimental asset markets. Journal of Banking and Finance, 2023, 154, 106814.	1.4	2
1553	Is the "smoke-filled room" necessary? An experimental study of the effect of communication networks on collusion. Southern Economic Journal, 2023, 89, 1056-1077.	1.3	0
1554	Non-Numerical and Social Anchoring in Consumer-Generated Ratings. SSRN Electronic Journal, 0, , .	0.4	0
1555	The team allocator game: Allocation power in public goods games. Games and Economic Behavior, 2023, 140, 73-87.	0.4	2
1556	Internal whistleblowing systems without proper sanctions may backfire. Journal of Business Economics, 2023, 93, 1355-1383.	1.3	1
1557	Male and overconfident groups overinvest due to inflated perceived ability to beat the odds. , 0, 2, .		2
1558	Information about historical emissions drives the division of climate change mitigation costs. Nature Communications, 2023, 14, .	5.8	2

#	ARTICLE	IF	CITATIONS
1559	Cross-game learning and cognitive ability in auctions. <i>Experimental Economics</i> , 2024, 27, 80-108.	1.0	1
1560	Can a Single Model Account for Both Risky Choices and Inter-Temporal Choices? Testing the Assumptions Underlying Models of Risky-Intertemporal Choice: A Conceptual Replication. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1561	Leisure Time, Performance Pay, and Crowding-Out. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
1562	Spatial competition with demand uncertainty: A laboratory experiment. <i>Journal of Economics and Management Strategy</i> , 0, , .	0.4	0
1563	Motivated beliefs, social preferences, and limited liability in financial decision-Making. <i>Journal of Banking and Finance</i> , 2023, 154, 106846.	1.4	1
1564	Data on donation behavior towards the conservation of migratory species. <i>Data in Brief</i> , 2023, 48, 109130.	0.5	0
1565	Exploiting Ultimatum Power When Responders Are Better Informed â Theoretical and Experimental Analysis of Conflict Resolution. <i>Journal of Conflict Resolution</i> , 2024, 68, 381-403.	1.1	1
1566	Preferences for honesty can support cooperation. <i>Journal of Behavioral Decision Making</i> , 0, , .	1.0	0
1567	Gender differences in alternating-offer bargaining: an experimental study. <i>Experimental Economics</i> , 2023, 26, 879-914.	1.0	1
1568	Prospect theoryâs loss aversion is robust to stake size. <i>Judgment and Decision Making</i> , 2023, 18, .	0.8	0
1569	Trivial giving as a signal of trustworthiness. <i>Evolution and Human Behavior</i> , 2023, 44, 332-338.	1.4	1
1575	Social Norms and Prosociality under Voting by Veto. <i>Jahrbuch Fur Handlungs- Und Entscheidungstheorie</i> , 2022, , 137-162.	0.1	0
1753	Involvement of Domain Experts in the AI Training Does not Affect Adherence: An AutoML Study. <i>Lecture Notes in Networks and Systems</i> , 2024, , 178-204.	0.5	0