

One Swallow Doesn't Make a Summer: New Evidence on

American Economic Review

104, 277-290

DOI: [10.1257/aer.104.1.277](https://doi.org/10.1257/aer.104.1.277)

Citation Report

#	ARTICLE	IF	CITATIONS
1	Relational Contracting Under the Threat of Expropriation - Experimental Evidence. SSRN Electronic Journal, 2010, , .	0.4	0
3	Savings and Consumption When Children Move Out. SSRN Electronic Journal, 0, , .	0.4	3
4	Anchoring is Not a False-Positive: Maniadis, Tufano, and List's (2014) 'Failure-to-Replicate' is Actually Entirely Consistent with the Original. SSRN Electronic Journal, 2013, , .	0.4	9
5	Rational Anchoring in Economic Valuations. SSRN Electronic Journal, 0, , .	0.4	3
6	Are Groups 'Less Behavioral'? The Case of Anchoring. SSRN Electronic Journal, 2014, , .	0.4	0
7	Getting policy-makers to listen to field experiments. Oxford Review of Economic Policy, 2014, 30, 725-752.	1.0	13
8	Field experiments in the developed world: an introduction. Oxford Review of Economic Policy, 2014, 30, 585-596.	1.0	22
9	Consequentiality: A Theoretical and Experimental Exploration of a Single Binary Choice. Journal of the Association of Environmental and Resource Economists, 2014, 1, 171-207.	1.0	133
11	One Swallow Doesn't Make a Summer: New Evidence on Anchoring Effects. American Economic Review, 2014, 104, 277-290.	4.0	214
12	Things you Wanted to Know about Bias in Evaluations but Never Dared to Think. IDS Bulletin, 2014, 45, 49-64.	0.4	15
13	How to Make Experimental Economics Research More Reproducible: Lessons from Other Disciplines and a New Proposal. Research in Experimental Economics, 2015, , 215-230.	0.2	18
14	Reflections on the Replication Corner: In Praise of Conceptual Replications. SSRN Electronic Journal, 2015, , .	0.4	2
15	Cross Channel Effects of Search Engine Advertising on Brick & Mortar Retail Sales: Meta Analysis of Large Scale Field Experiments on Google.com. SSRN Electronic Journal, 0, , .	0.4	14
16	Fostering Voluntary Contributions to a Public Good: A Large-Scale Natural Field Experiment at Wikipedia. SSRN Electronic Journal, 2015, , .	0.4	6
17	Markets for replication. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 15267-15268.	3.3	4
18	Anchoring in social context. Journal of Behavioral and Experimental Economics, 2015, 55, 29-39.	0.5	23
19	Willpower depletion and framing effects. Journal of Economic Behavior and Organization, 2015, 117, 47-61.	1.0	21
20	Learning how to chooseâ€”effects of instructional choice sets in discrete choice experiments. Resources and Energy Economics, 2015, 41, 122-142.	1.1	13

#	ARTICLE	IF	CITATIONS
21	Anchoring effects in an experimental auction – Are farmers anchored?. Journal of Economic Psychology, 2015, 48, 106-117.	1.1	16
22	FIELD EXPERIMENTS ON THE ANCHORING OF ECONOMIC VALUATIONS. Economic Inquiry, 2015, 53, 1522-1538.	1.0	32
23	Reflections on the replication corner: In praise of conceptual replications. International Journal of Research in Marketing, 2015, 32, 333-342.	2.4	79
24	Using prediction markets to estimate the reproducibility of scientific research. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 15343-15347.	3.3	206
25	Do control questions influence behavior in experiments?. Experimental Economics, 2015, 18, 185-194.	1.0	19
26	Ever Failed, Try Again, Succeed Better: Results from a Randomized Educational Intervention on Grit. SSRN Electronic Journal, 0, , .	0.4	11
27	Online Fundraising, Self-Deception, and the Long-Term Impact of Ask Avoidance. SSRN Electronic Journal, 2016, , .	0.4	5
28	Hidden Persuaders: Do Small Gifts Lubricate Business Negotiations?. SSRN Electronic Journal, 0, , .	0.4	1
29	A Perspective on Consumers 3.0: They Are Not Better Decision-Makers than Previous Generations. Frontiers in Psychology, 2016, 7, 848.	1.1	9
30	Using Field Experiments in Accounting and Finance. SSRN Electronic Journal, 0, , .	0.4	0
32	Measuring the effects of publication bias in political science. Research and Politics, 2016, 3, 205316801666585.	0.7	9
33	Using Field Experiments in Accounting and Finance. Journal of Accounting Research, 2016, 54, 437-475.	2.5	59
34	Savings and Consumption When Children Move Out. Review of Finance, 2016, 20, 2349-2377.	3.2	33
35	Evaluating replicability of laboratory experiments in economics. Science, 2016, 351, 1433-1436.	6.0	789
36	Chamberlin Meets Ciriacy-Wantrup: Using Insights from Experimental Economics to Inform Stated Preference Research. Canadian Journal of Agricultural Economics, 2016, 64, 33-48.	1.2	5
37	Do markets reveal preferences or shape them?. Journal of Economic Behavior and Organization, 2016, 122, 1-16.	1.0	17
38	Anchoring in Payment: Evaluating a Judgmental Heuristic in Field Experimental Settings. Journal of Marketing Research, 2016, 53, 354-368.	3.0	69
39	Negative campaigning, fundraising, and voter turnout: A field experiment. Journal of Economic Behavior and Organization, 2016, 121, 99-113.	1.0	15

#	ARTICLE	IF	CITATIONS
40	The Seller's Sense: Buyingâ€™Selling Perspective Affects the Sensitivity to Expected Value Differences. Journal of Behavioral Decision Making, 2017, 30, 197-208.	1.0	6
41	When the Meaning of Work Has Disappeared: Experimental Evidence on Employeesâ€™ Performance and Emotions. Management Science, 2017, 63, 1696-1707.	2.4	32
42	Does Gender Diversity Promote Nonconformity?. Management Science, 2017, 63, 1085-1096.	2.4	27
43	Learning to Manage and Managing to Learn: The Effects of Student Leadership Service. Management Science, 2017, 63, 3246-3261.	2.4	12
44	The behavioralist as tax collector: Using natural field experiments to enhance tax compliance. Journal of Public Economics, 2017, 148, 14-31.	2.2	432
45	What Can We Learn from Experiments? Understanding the Threats to the Scalability of Experimental Results. American Economic Review, 2017, 107, 282-286.	4.0	77
46	The effect of fast and slow decisions on risk taking. Journal of Risk and Uncertainty, 2017, 54, 37-59.	0.8	73
47	Persuasion Bias in Science: Can Economics Help?. Economic Journal, 2017, 127, F266-F304.	1.9	16
48	The Research Reproducibility Crisis and Economics of Science. Economic Journal, 2017, 127, F200-F208.	1.9	19
49	To Replicate or Not to Replicate? Exploring Reproducibility in Economics through the Lens of a Model and a Pilot Study. Economic Journal, 2017, 127, F209-F235.	1.9	54
50	A computer game to help people understand the energy performance of buildings. Proceedings of the Institution of Civil Engineers: Engineering Sustainability, 2017, 170, 308-321.	0.4	2
51	Scaling for Economists: Lessons from the Non-Adherence Problem in the Medical Literature. Journal of Economic Perspectives, 2017, 31, 125-144.	2.7	55
52	Does Market Experience Attenuate Risk Aversion? Evidence from Landed Farm Households in Ethiopia. World Development, 2017, 98, 447-466.	2.6	21
53	The Role of Communication of Performance Schemes: Evidence from a Field Experiment. Management Science, 2017, 63, 4061-4080.	2.4	28
54	The Threat of Exclusion and Implicit Contracting. Management Science, 2017, 63, 4081-4100.	2.4	6
55	Fostering Public Good Contributions with Symbolic Awards: A Large-Scale Natural Field Experiment at Wikipedia. Management Science, 2017, 63, 3999-4015.	2.4	158
56	Personâ€™Organization Fit and Incentives: A Causal Test. Management Science, 2017, 63, 73-96.	2.4	21
58	Scalable Price Targeting. SSRN Electronic Journal, 0, , .	0.4	7

#	ARTICLE	IF	CITATIONS
59	The More You Know: Information Effects on Job Application Rates in a Large Field Experiment. Management Science, 2018, , .	2.4	7
60	Anchoring Bias in Recall Data: Evidence from Central America. American Journal of Agricultural Economics, 2018, 100, 479-501.	2.4	22
61	Risk Aversion and Son Preference: Experimental Evidence from Chinese Twin Parents. Management Science, 2018, 64, 3896-3910.	2.4	14
62	Replication in Criminology and the Social Sciences. Annual Review of Criminology, 2018, 1, 19-38.	2.1	68
63	Cross channel effects of search engine advertising on brick & mortar retail sales: Meta analysis of large scale field experiments on Google.com. Quantitative Marketing and Economics, 2018, 16, 1-42.	0.7	25
64	Recover Overnight? Work Interruption and Worker Productivity. Management Science, 2018, 64, 3489-3500.	2.4	23
65	Are groups "less behavioral"? The case of anchoring. Theory and Decision, 2018, 85, 117-150.	0.5	8
66	Voluntary Leadership and Asymmetric Endowments in the Investment Game. Games, 2018, 9, 51.	0.4	0
67	Does Choice Change Preference?. SSRN Electronic Journal, 2018, , .	0.4	0
69	Testing Preference Formation in Learning Design Contingent Valuation Using Advance Information and Repetitive Treatments. Land Economics, 2018, 94, 284-301.	0.5	5
70	Evaluating the replicability of social science experiments in Nature and Science between 2010 and 2015. Nature Human Behaviour, 2018, 2, 637-644.	6.2	845
71	Short-term subsidies and seller type: A health products experiment in Uganda. Journal of Development Economics, 2019, 137, 110-124.	2.1	18
72	Who Said or What Said? Estimating Ideological Bias in Views Among Economists. SSRN Electronic Journal, 2019, , .	0.4	5
74	Reexamining How Utility and Weighting Functions Get Their Shapes: A Quasi-Adversarial Collaboration Providing a New Interpretation. Management Science, 2019, 65, 4841-4862.	2.4	41
75	The Dozen Things Experimental Economists Should Do (More of). Southern Economic Journal, 2019, 86, 371-432.	1.3	50
77	Multiple hypothesis testing in experimental economics. Experimental Economics, 2019, 22, 773-793.	1.0	236
79	Uninformative Anchors Have Persistent Effects on Valuation Judgments. Journal of Consumer Psychology, 2019, 29, 391-410.	3.2	17
80	How redefining statistical significance can worsen the replication crisis. Economics Letters, 2019, 181, 65-69.	0.9	3

#	ARTICLE	IF	CITATIONS
81	The Dozen Things Experimental Economists Should Do (More Of). SSRN Electronic Journal, 0, , .	0.4	0
82	Social Structures and Reputation in Expert Review Systems. SSRN Electronic Journal, 0, , .	0.4	0
83	Viewpoint: The need for a formalised system of Quality Assurance for Environmental Policy-Science and for improved policy advice to Government on the Great Barrier Reef. Reply to "Support for improved quality control but misplaced criticism of GBR science" by Britta Schaffelke, Katharina Fabricius, Frederieke Kroon, Jon Brodie, Glenn De'ath, Roger Shaw, Diane Tarte, Michael Warne, Peter Thorburn (Marine Pollution Bulletin 129: 357-363, 2018). Marine Pollution Bulletin, 2019, 143, 50-57.	2.3	0
84	Ex-ante commitments to "give if you win" exceed donations after a win. Journal of Public Economics, 2019, 169, 109-127.	2.2	3
85	What You Don't Know Can't Hurt You? A Natural Field Experiment on Relative Performance Feedback in Higher Education. Management Science, 2019, 65, 3714-3736.	2.4	69
86	All You Need is Cable TV?. Journal of Development Studies, 2019, 55, 946-966.	1.2	2
87	A Sharp Test of the Portability of Expertise. Management Science, 2019, 65, 2820-2831.	2.4	4
88	Voting Rules in Sequential Search by Committees: Theory and Experiments. Management Science, 2019, 65, 4349-4364.	2.4	3
89	Preregistration and reproducibility. Journal of Economic Psychology, 2019, 75, 102143.	1.1	10
90	Ever Failed, Try Again, Succeed Better: Results from a Randomized Educational Intervention on Grit*. Quarterly Journal of Economics, 0, , .	3.8	47
91	Failure of the Becker-DeGroot-Marschak mechanism in inexperienced subjects: New tests of the game form misconception hypothesis. Journal of Economic Behavior and Organization, 2019, 159, 235-253.	1.0	11
92	Rational expectations in an experimental asset market with shocks to market trends. European Economic Review, 2019, 114, 116-140.	1.2	8
93	How to run an experimental auction: a review of recent advances. European Review of Agricultural Economics, 2019, 46, 862-922.	1.5	58
94	How natural field experiments have enhanced our understanding of unemployment. Nature Human Behaviour, 2019, 3, 33-39.	6.2	9
95	Predicting replication outcomes in the Many Labs 2 study. Journal of Economic Psychology, 2019, 75, 102117.	1.1	44
96	Does size matter? The Allais paradox and preference reversals with varying outcome magnitudes. Journal of Behavioral and Experimental Economics, 2019, 78, 45-60.	0.5	1
97	Hidden Persuaders: Do Small Gifts Lubricate Business Negotiations?. Management Science, 2019, 65, 3877-3888.	2.4	20
98	Replication of Strazicich and List (2003): Are CO2 emission levels converging among industrial countries?. Energy Economics, 2019, 82, 135-138.	5.6	25

#	ARTICLE	IF	CITATIONS
99	On the External Validity of Social Preference Games: A Systematic Lab-Field Study. <i>Management Science</i> , 2019, 65, 976-1002.	2.4	122
100	Prosocial Compliance in P2P Lending: A Natural Field Experiment. <i>Management Science</i> , 2020, 66, 315-333.	2.4	47
101	When Commitment Fails: Evidence from a Field Experiment. <i>Management Science</i> , 2020, 66, 503-529.	2.4	37
102	Market interaction and efficient cooperation. <i>European Economic Review</i> , 2020, 121, 103318.	1.2	9
103	Multi-modes for Detecting Experimental Measurement Error. <i>Political Analysis</i> , 2020, 28, 263-283.	2.8	7
104	Judgment Error in Lottery Play: When the Hot Hand Meets the Gambler's Fallacy. <i>Management Science</i> , 2020, 66, 844-862.	2.4	34
105	Online Fundraising, Self-Image, and the Long-Term Impact of Ask Avoidance. <i>Management Science</i> , 2020, 66, 722-743.	2.4	34
106	Improving College Instruction through Incentives. <i>Journal of Political Economy</i> , 2020, 128, 2925-2972.	3.3	15
107	Narcissism in CEO research: a review and replication of the archival approach. <i>Management Review Quarterly</i> , 2020, 70, 629-674.	5.7	16
109	2017 KLEIN LECTURE: THE SCIENCE OF USING SCIENCE: TOWARD AN UNDERSTANDING OF THE THREATS TO SCALABILITY. <i>International Economic Review</i> , 2020, 61, 1387-1409.	0.6	16
110	Effort is not a monotonic function of skills: Results from a global mobile experiment. <i>Journal of Economic Behavior and Organization</i> , 2020, 176, 634-652.	1.0	7
111	On the effect of anchoring on valuations when the anchor is transparently uninformative. <i>Journal of the Economic Science Association</i> , 2020, 6, 77-94.	1.8	10
112	Effect of reduced opportunities on bargaining outcomes: an experiment with status asymmetries. <i>Theory and Decision</i> , 2020, 89, 313-346.	0.5	4
114	Using survey questions to measure preferences: Lessons from an experimental validation in Kenya. <i>European Economic Review</i> , 2020, 127, 103493.	1.2	19
115	Educational inequality and public policy preferences: Evidence from representative survey experiments. <i>Journal of Public Economics</i> , 2020, 188, 104226.	2.2	13
116	Social Structures and Reputation in Expert Review Systems. <i>Management Science</i> , 2020, 66, 3249-3276.	2.4	9
117	The Effects of Tip Recommendations on Customer Tipping, Satisfaction, Repatronage, and Spending. <i>Management Science</i> , 2021, 67, 146-165.	2.4	24
118	Isolating the effect of injunctive norms on conservation behavior: New evidence from a field experiment in California. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 163, 30-42.	1.4	39

#	ARTICLE	IF	CITATIONS
119	In absence of money: a field experiment on volunteer work motivation. <i>Experimental Economics</i> , 2021, 24, 952-984.	1.0	7
120	Closing a mental account: the realization effect for gains and losses. <i>Experimental Economics</i> , 2021, 24, 303-329.	1.0	10
121	How can experiments play a greater role in public policy? Twelve proposals from an economic model of scaling. <i>Behavioural Public Policy</i> , 2021, 5, 2-49.	1.6	20
122	Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 90, 101629.	0.5	16
123	Young children use commodities as an indirect medium of exchange. <i>Games and Economic Behavior</i> , 2021, 125, 48-61.	0.4	0
124	Can information regarding previous sales stabilize the house price index? Evidence from a field experiment in Spain. <i>Journal of Housing and the Built Environment</i> , 2021, 36, 353-366.	0.9	0
125	A field experiment to estimate the effects of anchoring and framing on residents' willingness to purchase water runoff management technologies. <i>Resources and Energy Economics</i> , 2021, 63, 101107.	1.1	10
126	Motivating bureaucrats through social recognition: External validity? A tale of two states. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 163, 117-131.	1.4	5
127	Updating Stochastic Choice. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
128	The Formation of Risk Preferences Through Small-Scale Events. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
129	Can gender quotas in candidate lists empower women? Evidence from a regression discontinuity design. <i>Journal of Public Economics</i> , 2021, 194, 104315.	2.2	38
130	Gender differences in willingness to compete: The role of public observability. <i>Journal of Economic Psychology</i> , 2021, 83, 102366.	1.1	20
131	Predicting replicability? Analysis of survey and prediction market data from large-scale forecasting projects. <i>PLoS ONE</i> , 2021, 16, e0248780.	1.1	14
132	How Cognitive Biases Can Undermine Program Scale-Up Decisions. , 2021, , 41-57.		4
133	How best to quantify replication success? A simulation study on the comparison of replication success metrics. <i>Royal Society Open Science</i> , 2021, 8, 201697.	1.1	8
134	The coordinating power of social norms. <i>Experimental Economics</i> , 2022, 25, 1-25.	1.0	11
135	Smartphone bans and workplace performance. <i>Experimental Economics</i> , 2022, 25, 287-317.	1.0	2
136	Revisiting status quo bias. <i>Meta-Psychology</i> , 0, 5, .	0.0	2

#	ARTICLE	IF	CITATIONS
137	Inequality and giving. Journal of Economic Behavior and Organization, 2021, 186, 189-200.	1.0	10
138	The effects of language on patience: an experimental replication study of the linguistic-savings hypothesis in Austria. Journal of the Economic Science Association, 2021, 7, 88-97.	1.8	4
139	Does choice change preferences? An incentivized test of the mere choice effect. Experimental Economics, 0, , 1.	1.0	1
140	Discrimination at young age: Experimental evidence from preschool children. Journal of Economic Behavior and Organization, 2020, 175, 55-70.	1.0	12
141	Exploration in Teams and the Encouragement Effect: Theory and Experimental Evidence. Management Science, 2020, 66, 5861-5885.	2.4	5
142	Anchors as Semantic Primes in Value Construction: An EEG Study of the Anchoring Effect. PLoS ONE, 2015, 10, e0139954.	1.1	10
143	From ideals to deals – The effect of impartiality experience on stakeholder behavior. PLoS ONE, 2017, 12, e0182263.	1.1	1
144	On the Need for a Replication Journal. , 2015, 2015, .		25
145	Exploring the Meaning of Significance in Experimental Economics. SSRN Electronic Journal, 0, , .	0.4	19
146	Stochastic Income and Conditional Generosity. SSRN Electronic Journal, 0, , .	0.4	2
147	Replication Talk Costs Lives: Why are Economists so Concerned About the Reputational Effects of Replications?. SSRN Electronic Journal, 0, , .	0.4	0
148	A Mobile Experiment on Tree Construction. SSRN Electronic Journal, 0, , .	0.4	1
149	Is a Double Auction Market Needed to Reduce the Effects of Anchoring? On the Robustness of Anchoring of Valuations. SSRN Electronic Journal, 0, , .	0.4	0
150	Reconsidering Rational Expectations and the Aggregation of Diverse Information in Laboratory Security Markets. SSRN Electronic Journal, 0, , .	0.4	2
151	Sample Size Calculation in Economic Experiments. Jahrbucher Fur Nationalokonomie Und Statistik, 2020, 240, 791-823.	0.4	1
152	The robustness of the anchoring effect in valuation tasks. Decyzje, 2020, 2020, .	0.3	0
153	Cheap talk and coordination in the lab and in the field: Collective commercialization in Senegal. Journal of Development Economics, 2022, 154, 102751.	2.1	2
154	False Discovery in A/B Testing. SSRN Electronic Journal, 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
155	Gift-exchange in society and the social integration of refugeesâ€“Evidence from a survey, a laboratory, and a field experiment. <i>Journal of Economic Behavior and Organization</i> , 2021, 192, 482-499.	1.0	3
157	Anchors on prices of consumer goods only hold when decisions are hypothetical. <i>PLoS ONE</i> , 2022, 17, e0262130.	1.1	3
158	The Effect of Incentives in Non-Routine Analytical Team Tasks. <i>SSRN Electronic Journal</i> , 0, , .	0.4	10
159	Income Contingency and the Electorate's Support for Tuition. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
160	Consciously Uncertain: A Bayesian Analysis of Preferences Formation. <i>Games</i> , 2022, 13, 14.	0.4	0
161	Is formalism the key to resolving the generalizability crisis? An experimental economics perspective. <i>Behavioral and Brain Sciences</i> , 2022, 45, e27.	0.4	1
162	Cognitive Reflection and 2D:4D: Evidence from a Large Population Sample. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
163	Do women always behave as corruption cleaners?. <i>Public Choice</i> , 2022, 191, 173-192.	1.0	6
164	On the Strategic Timing of Sales by Real Estate Developers: To Wait or To Presell?. <i>Journal of Real Estate Finance and Economics</i> , 2023, 66, 169-196.	0.8	3
165	Addressing the social barriers to green stormwater infrastructure in residential areas from a socio-ecological perspective. <i>Journal of Environmental Management</i> , 2022, 313, 114987.	3.8	2
166	False Discovery in A/B Testing. <i>Management Science</i> , 2022, 68, 6762-6782.	2.4	12
167	Noise Increases Anchoring Effects. <i>Psychological Science</i> , 2022, 33, 60-75.	1.8	6
168	Free will without consciousness?. <i>Trends in Cognitive Sciences</i> , 2022, 26, 555-566.	4.0	8
169	Which choices merit deference? A comparison of three behavioural proxies of subjective welfare. <i>Economics and Philosophy</i> , 2023, 39, 124-151.	0.3	2
170	A reassessment of the potential for loss-framed incentive contracts to increase productivity: a meta-analysis and a real-effort experiment. <i>Experimental Economics</i> , 2022, 25, 1441-1466.	1.0	3
171	Are groups always more dishonest than individuals? The case of salient negative externalities. <i>Journal of Economic Behavior and Organization</i> , 2022, 198, 598-611.	1.0	4
172	Preferences and Perceptions in Provision and Maintenance Public Goods. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
173	Emotional Differences between Isomorphic Auctions. <i>Journal of Behavioral Finance</i> , 2022, 23, 427-437.	0.8	1

#	ARTICLE	IF	CITATIONS
174	Personalized fundraising: A field experiment on threshold matching of donations. Journal of Economic Behavior and Organization, 2022, 200, 1-20.	1.0	8
175	Anchoring on Valuations and Perceived Randomness. SSRN Electronic Journal, 0, , .	0.4	0
176	Preferences and perceptions in Provision and Maintenance public goods. Games and Economic Behavior, 2022, 135, 338-355.	0.4	4
177	On the persistence of dishonesty. Journal of Economic Behavior and Organization, 2022, 200, 1053-1065.	1.0	3
178	Locus of Control and Prosocial Behavior. SSRN Electronic Journal, 0, , .	0.4	0
179	When Do Security Markets Aggregate Dispersed Information?. Management Science, 0, , .	2.4	5
180	Empirical evidence of anchoring and loss aversion from art auctions. Journal of Cultural Economics, 0, , .	1.3	0
181	Locus of Control and Prosocial Behavior. SSRN Electronic Journal, 0, , .	0.4	0
182	Inferential misconceptions and replication crisis. , 2022, 13, .		1
183	Incentivized learning, selective attention and durable treatment effects in energy usage. SSRN Electronic Journal, 0, , .	0.4	0
184	Norms, prices, and commitment: A comprehensive overview of field experiments in the energy domain and treatment effect moderators. Frontiers in Psychology, 0, 13, .	1.1	9
185	The robustness of anchoring effects on preferential judgments. Judgment and Decision Making, 2019, 14, 470-487.	0.8	17
186	Cognitive reflection and 2D:4D: Evidence from a large population sample. Journal of Economic Behavior and Organization, 2023, 209, 288-307.	1.0	3
187	Dictator giving and taking: Evidence from Africa. Journal of Economic Behavior and Organization, 2023, 209, 326-333.	1.0	1
188	The intrinsic value of decision rights: A replication and an extension to team decision making. Journal of Economic Behavior and Organization, 2023, 209, 560-571.	1.0	0
189	A discipline-wide investigation of the replicability of Psychology papers over the past two decades. Proceedings of the National Academy of Sciences of the United States of America, 2023, 120, .	3.3	21
190	Social Reference Points and Risk Taking. Management Science, 2024, 70, 616-632.	2.4	7
191	On the Interpretation of Giving in Dictator Games When the Recipient is a Charity. Journal of Economic Behavior and Organization, 2023, 208, 275-285.	1.0	2

#	ARTICLE	IF	CITATIONS
192	Non-Numerical and Social Anchoring in Consumer-Generated Ratings. SSRN Electronic Journal, 0, , .	0.4	0
193	Coherently arbitrary pro-environmental behavior. Current Research in Ecological and Social Psychology, 2023, 4, 100094.	0.9	0
213	Optimally generate policy-based evidence before scaling. Nature, 2024, 626, 491-499.	13.7	0