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#	Paper	IF	Citations
127	Theory Building through Conceptual Methods. <i>International Journal of Operations and Production Management</i> , <b>1993</b> , 13, 3-11	6.8	339
126	ERP system and implementation-process benefits. <i>International Journal of Operations and Production Management</i> , <b>2005</b> , 25, 304-319	6.8	71
125	Determinants of value sharing in channel relationships. <i>Journal of Business and Industrial Marketing</i> , <b>2008</b> , 23, 544-553	3	27
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122	Past achievements and future directions for the Journal of Purchasing & Supply Management. Journal of Purchasing and Supply Management, <b>2013</b> , 19, 1-4	5.7	14
121	Corporate Social Responsibility in Buyer-Supplier Relationships: Is it Beneficial for Top-Tier Suppliers to Market their Capability to Ensure a Responsible Supply Chain?. <b>2013</b> , 6, 126-152		24
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115	Pressure or Pamper? The Effects of Power and Trust Dimensions on Supplier Resource Allocation. <b>2014</b> , 50, 16-36		76
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110	A fuzzy logic approach to supplier evaluation for development. <i>International Journal of Production Economics</i> , <b>2014</b> , 153, 95-112	9.3	58
109	The Future of Purchasing and Supply Management Research: About Relevance and Rigor. <b>2014</b> , 50, 56-7	2	95
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