

# Motivated Closed-Mindedness Mediates the Effect of

Political Psychology

32, 785-811

DOI: [10.1111/j.1467-9221.2011.00840.x](https://doi.org/10.1111/j.1467-9221.2011.00840.x)

Citation Report

#	ARTICLE	IF	CITATIONS
1	Difficulties Awakening the Sense of Injustice and Overcoming Oppression: On the Soporific Effects of System Justification. , 2011, , 227-246.		21
2	Americans respond politically to 9/11: Understanding the impact of the terrorist attacks and their aftermath.. American Psychologist, 2011, 66, 455-467.	3.8	166
3	Not All Ideologies are Created Equal: Epistemic, Existential, and Relational Needs Predict System-Justifying Attitudes. Social Cognition, 2012, 30, 669-688.	0.5	158
4	Personality and political orientation: Meta-analysis and test of a Threat-Constraint Model. Journal of Research in Personality, 2012, 46, 664-677.	0.9	233
5	Political ideology as motivated social cognition: Behavioral and neuroscientific evidence. Motivation and Emotion, 2012, 36, 55-64.	0.8	308
6	Where Do We Go From Here in Political Psychology? An Introduction by Special Issue Editor. Political Psychology, 2012, 33, 1-9.	2.2	10
7	Criminal victimisation fosters conservatism among people living in areas with high unemployment rates: A multilevel longitudinal study. European Journal of Social Psychology, 2013, 43, 585-592.	1.5	3
8	Relations between risk perceptions and socio-political ideology are domain- and ideology- dependent. Personality and Individual Differences, 2013, 54, 29-34.	1.6	55
9	Polarized Attitudes Toward the Ground Zero Mosque are Reduced by High-Level Construal. Social Psychological and Personality Science, 2013, 4, 244-250.	2.4	16
10	Ideology as Rationalization and as Self-Righteousness: Psychology and Law as Paths to Critical Business Ethics. Business Ethics Quarterly, 2013, 23, 527-560.	1.3	7
11	The 12 Item Social and Economic Conservatism Scale (SECS). PLoS ONE, 2013, 8, e82131.	1.1	246
12	Pathogens and Politics: Further Evidence That Parasite Prevalence Predicts Authoritarianism. PLoS ONE, 2013, 8, e62275.	1.1	141
13	Ideological Differences in Epistemic Motivation: Implications for Attitude Structure, Depth of Information Processing, Susceptibility to Persuasion, and Stereotyping. Advances in Motivation Science, 2014, 1, 181-231.	2.2	49
14	The ideological divide and climate change opinion: “top-down” and “bottom-up” approaches. Frontiers in Psychology, 2014, 5, 1458.	1.1	39
15	We the People. Social Psychological and Personality Science, 2014, 5, 616-622.	2.4	6
16	On the Precipice of a “Majority-Minority” America. Psychological Science, 2014, 25, 1189-1197.	1.8	365
17	The Boom and the Bust: Can Theories from Social Psychology and Related Disciplines Account for One Country’s Economic Crisis?. Analyses of Social Issues and Public Policy, 2014, 14, 281-310.	1.0	10
18	Do needs for security and certainty predict cultural and economic conservatism? A cross-national analysis.. Journal of Personality and Social Psychology, 2014, 106, 1031-1051.	2.6	177

#	ARTICLE	IF	CITATIONS
19	The devil is in the details: Abstract versus concrete construals of multiculturalism differentially impact intergroup relations.. Journal of Personality and Social Psychology, 2014, 106, 772-789.	2.6	111
20	The Relationships Between Internal and External Threats and Right-Wing Attitudes. Personality and Social Psychology Bulletin, 2014, 40, 712-725.	1.9	46
21	The "Deliberative Digital Divide": Opinion Leadership and Integrative Complexity in the U.S. Political Blogosphere. Political Psychology, 2014, 35, 741-755.	2.2	32
22	Reply to Kenneth Thomas's "Wild Analysis in Politics". Political Psychology, 2014, 35, 113-118.	2.2	3
23	Political Neuroscience: The Beginning of a Beautiful Friendship. Political Psychology, 2014, 35, 3-42.	2.2	104
24	How conflict begets conflict: Activation of the ethos of conflict in times of distress in a society involved in an intractable conflict. Journal of Experimental Social Psychology, 2014, 55, 252-261.	1.3	24
25	Lack of political diversity and the framing of findings in personality and clinical psychology. Behavioral and Brain Sciences, 2015, 38, e149.	0.4	7
26	The Wished-For Always Wins Until the Winner Was Inevitable All Along: Motivated Reasoning and Belief Bias Regulate Emotion During Elections. Political Psychology, 2015, 36, 431-448.	2.2	30
28	Complaints as starting point for vicious cycles in customer"employee-interactions. Frontiers in Psychology, 2015, 6, 1454.	1.1	14
29	Why so Few Conservatives and Should we Care?. Society, 2015, 52, 28-34.	0.7	24
30	Fear Among the Extremes. Personality and Social Psychology Bulletin, 2015, 41, 485-497.	1.9	89
31	Without God, everything is permitted? The reciprocal influence of religious and meta-ethical beliefs. Journal of Experimental Social Psychology, 2015, 58, 95-100.	1.3	49
32	Effects of viewing 9/11 footage on distress and Islamophobia: a temporally expanded approach. Journal of Applied Social Psychology, 2015, 45, 345-354.	1.3	7
33	Ethos of Conflict: A System Justification Perspective. Peace Psychology Book Series, 2015, , 47-59.	0.1	2
34	Personality Dispositions and Political Preferences Across Hard and Easy Issues. Political Psychology, 2015, 36, 35-53.	2.2	70
35	Mortality Salience, System Justification, and Candidate Evaluations in the 2012 U.S. Presidential Election. PLoS ONE, 2016, 11, e0150556.	1.1	4
36	Intergroup Identities, Moral Foundations, and Their Political Consequences: A Review of Social Psychology of Political Polarization"by Piercarlo Valdesolo and Jesse Graham (Eds). Social Justice Research, 2016, 29, 345-353.	0.6	1
37	Assessing Adolescents' Communicative Self-Efficacy to Discuss Controversial Issues: Findings From a Randomized Study of the Word Generation Program. Theory and Research in Social Education, 2016, 44, 316-343.	1.4	9

#	ARTICLE	IF	CITATIONS
38	Harm mediates the disgust-immorality link.. <i>Emotion</i> , 2016, 16, 862-876.	1.5	60
39	On the Grammar of Politicsâ€”or Why Conservatives Prefer Nouns. <i>Political Psychology</i> , 2016, 37, 799-815.	2.2	54
40	Better the devil you know: Threat effects and attachment to the European Union. <i>Comparative European Politics</i> , 2016, 14, 717-734.	2.0	2
41	Ideological Asymmetries and the Essence of Political Psychology. <i>Political Psychology</i> , 2017, 38, 167-208.	2.2	411
42	Asymmetries abound: Ideological differences in emotion, partisanship, motivated reasoning, social network structure, and political trust. <i>Journal of Consumer Psychology</i> , 2017, 27, 546-553.	3.2	24
43	Are Conservatives More Sensitive to Threat than Liberals? It Depends on How We Define Threat and Conservatism. <i>Social Cognition</i> , 2017, 35, 354-373.	0.5	92
44	The Politics of Fear: Is There an Ideological Asymmetry in Existential Motivation?. <i>Social Cognition</i> , 2017, 35, 324-353.	0.5	181
45	The marketplace of ideology: â€œElective affinitiesâ€•in political psychology and their implications for consumer behavior. <i>Journal of Consumer Psychology</i> , 2017, 27, 502-520.	3.2	92
46	What you wish for is not what you expect: Measuring hope for peace during intractable conflicts. <i>International Journal of Intercultural Relations</i> , 2017, 60, 60-66.	1.0	24
47	A focus on partisanship: How it impacts voting behaviors and political attitudes. <i>Journal of Consumer Psychology</i> , 2017, 27, 537-545.	3.2	23
48	Anger Promotes Economic Conservatism. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 1440-1454.	1.9	16
49	Replacing the Moral Foundations: An Evolutionaryâ€•Coalitional Theory of Liberalâ€•Conservative Differences. <i>Political Psychology</i> , 2017, 38, 1043-1064.	2.2	46
51	Historical narratives and post-conflict reconciliation: An experiment in Azerbaijan. <i>Conflict Management and Peace Science</i> , 2018, 35, 154-174.	1.0	7
52	The Contingent, Contextual Nature of the Relationship Between Needs for Security and Certainty and Political Preferences: Evidence and Implications. <i>Political Psychology</i> , 2018, 39, 3-48.	2.2	111
53	A return of the repressed: Symptom, fantasy and campaigns for justice for Guantanamo detainees post-2010. <i>British Journal of Politics and International Relations</i> , 2018, 20, 206-222.	1.8	3
54	Revisiting the Effects of Societal Threat Perceptions on Conflict-related Positions. <i>Journal of Conflict Resolution</i> , 2018, 62, 1753-1783.	1.1	9
55	Superheroes for change: Physical safety promotes socially (but not economically) progressive attitudes among conservatives. <i>European Journal of Social Psychology</i> , 2018, 48, 187-195.	1.5	28
56	Ambiguity Tolerance Toward Nonbinary Sexuality Concepts: Evidence from British Newspapers. <i>Journal of Bisexuality</i> , 2018, 18, 446-477.	0.8	6

#	ARTICLE	IF	CITATIONS
57	Elites are people, too: The effects of threat sensitivity on policymakers's spending priorities. PLoS ONE, 2018, 13, e0193781.	1.1	14
58	Speculations on the Evolutionary Origins of System Justification. Evolutionary Psychology, 2018, 16, 147470491876534.	0.6	13
59	Job Insecurity, Innovative Employee Behavior and Outcome Expectations. SSRN Electronic Journal, 0, , .	0.4	4
60	Confidence to spare: individual differences in cognitive and metacognitive arrogance and competence. Metacognition and Learning, 2019, 14, 479-508.	1.3	16
61	Anger and Authoritarianism Mediate the Effects of Fear on Support for the Far Right" What Vasilopoulos et al. (2019) Really Found. Political Psychology, 2019, 40, 705-711.	2.2	20
62	Bridging Political Divides: Perceived Threat and Uncertainty Avoidance Help Explain the Relationship Between Political Ideology and Immigrant Attitudes Within Diverse Intergroup Contexts. Frontiers in Psychology, 2019, 10, 1236.	1.1	19
63	Left Threatened by Right: Political Intergroup Bias in the Contemporary Italian Context. Frontiers in Psychology, 2019, 10, 26.	1.1	9
64	The Pivotal Role of the Enemy in Inducing Hope for Peace. Political Studies, 2019, 67, 693-711.	2.0	12
65	A quarter century of system justification theory: Questions, answers, criticisms, and societal applications. British Journal of Social Psychology, 2019, 58, 263-314.	1.8	254
66	Deep Alignment with Country Shrinks the Moral Gap Between Conservatives and Liberals. Political Psychology, 2019, 40, 657-675.	2.2	15
67	Political Attitudes and the Processing of Misinformation Corrections. Political Psychology, 2019, 40, 241-260.	2.2	99
68	Are Cultural and Economic Conservatism Positively Correlated? A Large-Scale Cross-National Test. British Journal of Political Science, 2019, 49, 1045-1069.	2.2	119
69	Political ideology of the board and CEO dismissal following financial misconduct. Strategic Management Journal, 2020, 41, 108-123.	4.7	34
70	The Effects of the Mating Market, Sex, Age, and Income on Sociopolitical Orientation. Human Nature, 2020, 31, 88-111.	0.8	14
71	The Relationship between Political Ideology and the Pursuit of Staying Forever Young. Journal of Population Ageing, 2020, , 1.	0.8	1
72	Individual Differences in Miserly Thinking Predict Endorsement of Racial/Ethnic Stereotypes. Social Cognition, 2020, 38, 405-421.	0.5	4
73	Identifying the domains of ideological similarities and differences in attitudes. Comprehensive Results in Social Psychology, 2020, 4, 53-77.	1.1	1
74	Do you believe what you have been told? Morality and scientific literacy as predictors of pseudoscience susceptibility. Applied Cognitive Psychology, 2020, 34, 1072-1082.	0.9	4

#	ARTICLE	IF	CITATIONS
75	In Search of the Missing Links Between Economic Insecurity and Political Protest: Why Does Neoliberalism Evoke Identity Politics Instead of Class Interests?. <i>Frontiers in Sociology</i> , 2020, 5, 28.	1.0	1
76	Towards Dialogical Models of Radicalization and de-Radicalization. <i>Journal of Constructivist Psychology</i> , 2020, 33, 290-306.	0.7	1
77	Situational insecurity versus entrenched ideologies as the source of right-wing voters' anti-migrant sentiment on both sides of the Atlantic. <i>Journal of Applied Social Psychology</i> , 2020, 50, 337-350.	1.3	5
78	Talking Politics: The Relationship Between Supportive and Opposing Discussion With Partisan Media Credibility and Use. <i>Communication Research</i> , 2022, 49, 221-244.	3.9	12
79	How Job Insecurity Affects Political Attitudes: Identity Threat Plays a Role. <i>Applied Psychology</i> , 2021, 70, 1267-1294.	4.4	5
80	The Politics of Choice: Political Ideology and Intolerance of Ambiguity. <i>Journal of Consumer Psychology</i> , 2021, 31, 6-21.	3.2	20
81	It's a man's world! the role of political ideology in the early stages of leader recruitment. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 162, 24-41.	1.4	6
82	The Association Between Threat and Politics Depends on the Type of Threat, the Political Domain, and the Country. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 324-343.	1.9	29
83	Pumping the Brakes: Examining the Impact of CEO Political Ideology Divergence on Firm Responses. <i>Academy of Management Journal</i> , 2022, 65, 516-544.	4.3	26
84	Are voters too afraid to tackle corruption? Survey and experimental evidence from Mexico. <i>Political Science Research and Methods</i> , 2021, 9, 709-727.	1.7	1
85	Adjusting to the canon. <i>Journal of Pacific Rim Psychology</i> , 2021, 15, 183449092199395.	1.0	1
87	Introverted and Closed-Minded: The Psychological Roots of Support for Autocracy in Latin America. <i>Journal of Politics in Latin America</i> , 2021, 13, 40-66.	0.7	2
88	Moving Morality Beyond the In-Group: Liberals and Conservatives Show Differences on Group-Framed Moral Foundations and These Differences Mediate the Relationships to Perceived Bias and Threat. <i>Frontiers in Psychology</i> , 2021, 12, 579908.	1.1	8
89	The effect of awe on natural risk-taking preferences: The role of need for closure. <i>Current Psychology</i> , 2023, 42, 4181-4195.	1.7	7
90	The role of ideological attitudes in responses to COVID-19 threat and government restrictions in Australia. <i>Personality and Individual Differences</i> , 2021, 175, 110734.	1.6	34
91	A neurocognitive model of ideological thinking. <i>Politics and the Life Sciences</i> , 2021, 40, 224-238.	0.5	6
92	Ideological homophily in board composition and interlock networks: Do liberal directors inhibit viewpoint diversity?. <i>Corporate Governance: an International Review</i> , 2022, 30, 272-289.	2.4	4
93	Risk aversion and elite-group ignorance. <i>Philosophy and Phenomenological Research</i> , 2023, 106, 35-57.	0.5	9

#	ARTICLE	IF	CITATIONS
94	Nostalgia: Triggers and its role on new product purchase intentions. <i>Journal of Business Research</i> , 2021, 135, 183-194.	5.8	24
95	Determinants of store patronage: The roles of political ideology, consumer and market characteristics. <i>Journal of Retailing and Consumer Services</i> , 2021, 63, 102691.	5.3	7
96	How Political Identity Influences COVID-19 Risk Perception: A Model of Identity-Based Risk Perception. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
97	Uses and Misuses of Threats in the Public Sphere. <i>Frontiers in Sociology and Social Research</i> , 2020, , 13-26.	2.5	1
98	Hope During Conflict. , 2020, , 179-196.		10
99	Why Is It So Difficult to Resolve Intractable Conflicts Peacefully? A Sociopsychological Explanation. , 2015, , 73-92.		4
101	Lower Levels of Resistance to Change (but not Opposition to Equality) Is Related to Analytic Cognitive Style. <i>Social Psychology</i> , 2018, 49, 65-75.	0.3	17
102	Conservative Ideological Shift Among Adolescents in Response to System Threat. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2017, 225, 357-362.	0.7	9
103	Asymmetry of Partisan Media Effects?: Examining the Reinforcing Process of Conservative and Liberal Media with Political Beliefs. <i>Political Communication</i> , 2020, 37, 852-868.	2.3	22
104	Social Marginalization Motivates Indiscriminate Sharing of COVID-19 News on Social Media. <i>Journal of the Association for Consumer Research</i> , 2022, 7, 107-114.	1.0	5
105	The End of the End of Ideology. , 2012, , 32-78.		4
106	Why Should the Republicans Pray for Rain? Electoral Consequences of Rainfall Revisited. <i>American Politics Research</i> , 2018, 46, 869-889.	0.9	12
107	Rendszerigazolás és rendszerkritika. <i>Magyar Pszichológiai Szemle</i> , 2018, 73, 269-298.	0.1	5
108	The Psychological Spectrum: Political Orientation and its Origins in Perception and Culture. <i>Undergraduate Journal of Politics and International Relations</i> , 2018, 1, 2.	0.2	2
109	Rethinking the Rigidity of the Right Model. , 2017, , 116-135.		22
110	Interrogating Boundaries against Animals and Machines: Human Speciesism in British Newspapers. <i>Journal of Posthuman Studies: Philosophy, Technology, Media</i> , 2020, 4, 129-165.	0.2	5
111	Effect of Individual Differences on Online Review Perception and Usage Behavior: The Need for Cognitive Closure and Demographics. <i>Journal of the Korean Society of Clothing and Textiles</i> , 2012, 36, 1270-1284.	0.0	2
112	The Impact of Closed-mindedness on the Assessment of Threat: An Empirical Study. <i>Open Psychology Journal</i> , 2013, 6, 10-19.	0.2	2

#	ARTICLE	IF	CITATIONS
113	People's Perception of Public Conflict Resolution and its Determinants: 2010-2013. Korean Political Science Review, 2014, 48, 104-120.	0.1	2
114	Electoral Consequences of Rainfall on the Election Day: Compositional Data Analysis. SSRN Electronic Journal, 0, , .	0.4	1
115	Psychological Dispositions, Political Orientations, and a Theoretical Framework of Ideological Differences in Attitudinal Hypocrisy. , 2018, , 57-118.		0
116	Abordagem psicossociol3gica sobre ameaças e seus usos sociais*. Sociedade E Estado, 2019, 34, 287-305.	0.1	0
117	A Tale of Two Outcomes: Understanding and Countering Extremist Narratives. , 2020, , 5-46.		1
118	Segregation and the Spatial Externalities of Inequality: A Theory of Collateral Cooperation for Public Goods in Cities. SSRN Electronic Journal, 0, , .	0.4	1
119	Belief in the Round Table conspiracy and political division in Poland. Social Psychological Bulletin, 2019, 14, .	2.8	5
120	Explaining Autocratic Support: The Varying Effects of Threat on Personality. Political Psychology, 2022, 43, 993-1007.	2.2	4
121	Demokratiakansalaisuuden haasteet Theodor W. Adornon nÄkÄntulmasta. Kasvatus & Aika, 2021, 15, .	0.0	1
122	Emotion and Politics: Noncognitive Psychological Biases in Public Opinion. Annual Review of Political Science, 2022, 25, 401-418.	3.5	23
123	When danger strikes: A linguistic tool for tracking America's collective response to threats. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, .	3.3	13
124	How Political Identity Influences COVID-19 Risk Perception: A Model of Identity-Based Risk Perception. Journal of the Association for Consumer Research, 2022, 7, 316-324.	1.0	4
125	Political beliefs and the acceptance of the SARS-CoV-2 pandemic restrictions. The case of Poland. PLoS ONE, 2022, 17, e0264502.	1.1	7
126	The politics of vaccine hesitancy in Europe. European Journal of Public Health, 2022, , .	0.1	22
136	Costs and Benefits of a Market-Based Model of Ideological Choice: Responding to Consumers and Critics. Psychological Inquiry, 2022, 33, 123-137.	0.4	0
137	Predictors and consequences of intellectual humility. , 2022, 1, 524-536.		36
138	A comparison of political violence by left-wing, right-wing, and Islamist extremists in the United States and the world. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, .	3.3	25
139	A Perspective on the Influence of National Corporate Governance Institutions and Government's Political Ideology on the Speed to Lockdown as a Means of Protection Against Covid-19. Journal of Business Ethics, 2023, 185, 611-628.	3.7	3



#	ARTICLE	IF	CITATIONS
140	Using Political Psychology to Understand Populism, Intellectual Virtues, and Democratic Backsliding. , 2022, , 27-42.		0
141	No Evidence of a Gender-Equality Paradox in Gendered Names: Comment on Vishkin, Slepian, and Galinsky (2022). Social Psychological and Personality Science, 2023, 14, 964-971.	2.4	1
142	An Investigation on the Usability of Socio-cultural Features for Authoring Support During the Development of Interactive Discourse Environments (IDE). Lecture Notes in Computer Science, 2022, , 309-328.	1.0	0
143	State anxiety by itself does not change political attitudes: A threat of shock experiment. Frontiers in Psychology, 0, 13, .	1.1	0