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4	Frugal Innovations for the 'Unserved' Customer: An Assessment of India's Attractiveness as a Lead Market for Cost-Effective Products. <i>SSRN Electronic Journal</i> , 2012 ,	1	7
3	Do First Mover Advantages for Producers of Energy Efficient Appliances Exist? The Case of Refrigerators. SSRN Electronic Journal, 2013,	1	1
2	Technology-based Product-services for Supporting Frugal Innovation. <i>Procedia CIRP</i> , 2016 , 47, 126-131	1.8	16
1	Indial Emergence as a Lead Market for Frugal Innovations: An Introduction to the Theme and to the Contributed Volume. <i>India Studies in Business and Economics</i> , 2017 , 1-10	0.1	1