

Comparing the resource-based and relational views: k vertical alliances

Strategic Management Journal

29, 913-941

DOI: 10.1002/smj.699

Citation Report

#	ARTICLE	IF	CITATIONS
1	From the Colony to the Corporation. <i>Group and Organization Management</i> , 2009, 34, 90-113.	2.7	48
3	A fresh look at strategic alliances: research issues and future directions. <i>International Journal of Strategic Business Alliances</i> , 2009, 1, 4.	0.2	57
4	The effects of Absorptive Capacity on Operational Performance within the Context of Customer-Supplier Relationships. <i>Supply Chain Forum</i> , 2009, 10, 52-56.	2.7	13
5	Understanding the impact of relational capital and organizational learning on alliance outcomes. <i>Journal of World Business</i> , 2010, 45, 237-249.	4.6	178
6	Guest Editors' Note: Don't miss the boat: Research on HRM and supply chains. <i>Human Resource Management</i> , 2010, 49, 813-828.	3.5	46
7	Alliance Activity as a Dynamic Capability in the Face of a Discontinuous Technological Change. <i>Organization Science</i> , 2010, 21, 1213-1232.	3.0	113
8	Le transfert inter-organisationnel de connaissances par les multinationales vers leurs fournisseurs locaux: une typologie des pratiques des firmes américaines au Brésil. <i>Management International</i> , 2011, 15, 25-35.	0.1	0
9	Interfirm market orientation as antecedent of knowledge transfer, innovation and value creation in networks. <i>Management Decision</i> , 2011, 49, 444-467.	2.2	109
10	External social capital of the firm: A review. , 2011, , .		0
11	Packing more punch? Developing the field of inter-organisational relations. <i>International Journal of Strategic Business Alliances</i> , 2011, 2, 153.	0.2	8
12	Measuring network competence in buyer-supplier relationships. <i>South African Journal of Economic and Management Sciences</i> , 2011, 12, 429-447.	0.4	4
13	Persistence of, and Interrelation between, Horizontal and Vertical Technology Alliances. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
14	Theoretical perspectives of strategic alliances: a literature review and an integrative framework. <i>International Journal of Information Technology and Management</i> , 2011, 10, 272.	0.1	5
15	BENEFITING FROM SUPPLIER OPERATIONAL INNOVATIVENESS: THE INFLUENCE OF SUPPLIER EVALUATIONS AND ABSORPTIVE CAPACITY. <i>Journal of Supply Chain Management</i> , 2011, 47, 49-64.	7.2	105
16	The boundary spanning capabilities of purchasing agents in buyer-supplier trust development. <i>Journal of Operations Management</i> , 2011, 29, 318-328.	3.3	120
17	Strategic change and termination of interfirm partnerships. <i>Strategic Management Journal</i> , 2011, 32, 402-423.	4.7	87
18	Clarifying the conditions and limits of the contributions of ordinary and dynamic capabilities to relative firm performance. <i>Strategic Management Journal</i> , 2011, 32, 254-279.	4.7	439
19	The value of relational learning in global buyer-supplier exchanges: a dyadic perspective and test of the pie-sharing premise. <i>Strategic Management Journal</i> , 2011, 32, 1061-1082.	4.7	144

#	ARTICLE	IF	CITATIONS
20	Capabilities that enhance outcomes of an episodic supply chain collaboration. <i>Journal of Operations Management</i> , 2011, 29, 591-603.	3.3	232
21	Unpacking Absorptive Capacity: A Study of Knowledge Utilization from Alliance Portfolios. <i>Academy of Management Journal</i> , 2011, 54, 611-623.	4.3	247
22	How Qualitative Elements Of Relational Exchanges Influence an Implementation of Purchasing Marketing Strategies – A Case Of Service Companies In Slovenia. <i>Economic Research-Ekonomiska Istrazivanja</i> , 2011, 24, 28-48.	2.6	3
23	What goes around, comes around: Effects of offshore outsourcing on the export performance of firms. <i>Journal of International Business Studies</i> , 2011, 42, 334-344.	4.6	98
24	Complexity, context and governance in biotechnology alliances. <i>Journal of International Business Studies</i> , 2012, 43, 61-83.	4.6	50
25	A Temporal Perspective of Merger and Acquisition and Strategic Alliance Initiatives. <i>Journal of Management</i> , 2012, 38, 164-209.	6.3	131
26	Persistence of, and Interrelation Between, Horizontal and Vertical Technology Alliances. <i>Journal of Management</i> , 2012, 38, 1812-1834.	6.3	51
27	Network partner knowledge and internal relationships influencing customer relationship quality and company performance. <i>Journal of Business and Industrial Marketing</i> , 2012, 27, 486-496.	1.8	30
28	The role of relative absorptive capacity in improving suppliers' operational performance. <i>International Journal of Operations and Production Management</i> , 2012, 32, 611-630.	3.5	48
29	An investigation of relationship learning in cross-border buyer-supplier relationships: The role of trust. <i>International Business Review</i> , 2012, 21, 311-327.	2.6	69
30	Antecedents and Consequences of Supply Chain Agility: Establishing the Link to Firm Performance. <i>Journal of Business Logistics</i> , 2012, 33, 295-308.	7.0	153
31	Do inter-organizational collaborations enhance a firm's environmental performance? a study of the largest U.S. companies. <i>Journal of Cleaner Production</i> , 2012, 37, 304-315.	4.6	108
32	An analytical theory of knowledge behaviour in networks. <i>European Journal of Operational Research</i> , 2012, 223, 807-817.	3.5	8
33	Affects of alliance entrepreneurship on common vision, alliance capability and alliance performance. <i>International Business Review</i> , 2012, 21, 891-905.	2.6	31
34	Managing Spillovers: An Endogenous Sunk Cost Approach. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
35	Resource-Based Coalitions in Marketing Channels: An Empirical Investigation of Managerial Tendencies. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
36	Knowledge Mobility in Cross-Border Buyer-Supplier Relationships. <i>Management International Review</i> , 2012, 52, 275-291.	2.1	13
38	The Effects of Strategic Supplier Selection on Buyer Competitive Performance in Matched Domains: Does Supplier Integration Mediate the Relationships?. <i>Journal of Supply Chain Management</i> , 2012, 48, 93-115.	7.2	123

#	ARTICLE	IF	CITATIONS
39	Partner Characteristics, Information Asymmetry, and the Signaling Effects of Joint Ventures. <i>Managerial and Decision Economics</i> , 2012, 33, 127-145.	1.3	8
40	Leveraging supplier capabilities: The role of locus of capability deployment. <i>Strategic Management Journal</i> , 2013, 34, 1-21.	4.7	56
41	Knowledge management, relational learning, and the effectiveness of innovation outcomes. <i>Service Industries Journal</i> , 2013, 33, 1294-1311.	5.0	31
42	Disentangling the role of knowledge similarity on the choice of alliance structure. <i>Journal of Engineering and Technology Management - JET-M</i> , 2013, 30, 350-362.	1.4	5
43	Relational configurations with information intermediaries: The effect of firm's investment bank ties on expected acquisition performance. <i>Strategic Management Journal</i> , 2013, 34, 957-977.	4.7	31
44	An empirical study on the source of vendors' relational performance in offshore information systems outsourcing. <i>International Journal of Information Management</i> , 2013, 33, 10-19.	10.5	33
45	Supplier development efforts: The suppliers' point of view. <i>Industrial Marketing Management</i> , 2013, 42, 180-188.	3.7	97
46	Balancing the trade-off between learning prospects and spillover risks: MNC subsidiaries' vertical linkage patterns in developed countries. <i>Journal of World Business</i> , 2013, 48, 503-514.	4.6	51
47	The impact of buyer-supplier relationships on supplier innovativeness: An empirical study in cross-border supply networks. <i>Industrial Marketing Management</i> , 2013, 42, 580-594.	3.7	96
48	<scp>R</scp>&<scp>D</scp> Outsourcing and the Effectiveness of Intangible Investments: Is Proprietary Core Knowledge Walking out of the Door?. <i>Journal of Management Studies</i> , 2013, 50, 67-91.	6.0	69
49	Crossing Borders and Industry Sectors: Behavioral Governance in Strategic Alliances and Product Innovation for Competitive Advantage. <i>Long Range Planning</i> , 2013, 46, 13-38.	2.9	78
50	A Meta-Analysis of Supply Chain Integration and Firm Performance. <i>Journal of Supply Chain Management</i> , 2013, 49, 34-57.	7.2	346
51	Improving operational performance through knowledge exchange with customers. <i>Production Planning and Control</i> , 2013, 24, 658-670.	5.8	23
52	Exploring Cross-Cultural Competence in East Asia. , 2013, , .		0
53	Multi-partner alliance teams for product innovation: The role of human resource management fit. <i>Innovation: Management, Policy and Practice</i> , 2013, 15, 161-169.	2.6	8
54	Exploration and Resource Commitments in Unequal Partnerships: An Examination of Corporate Venture Capital Investments. <i>Journal of Product Innovation Management</i> , 2013, 30, 916-936.	5.2	31
55	Determining and classifying drivers of sustainable competitive advantages in green supply chain management: Resource-based and relational views. , 2013, , .		3
56	Proprietary technologies: building a manufacturer's flexibility and competitive advantage. <i>International Journal of Production Research</i> , 2013, 51, 5711-5727.	4.9	10

#	ARTICLE	IF	CITATIONS
57	Base of the pyramid success: a relational view. South Asian Journal of Global Business Research, 2013, 2, 59-81.	0.7	15
58	Does Knowledge Base Compatibility Help or Hurt Knowledge Sharing between Suppliers in Competition? the Role of Customer Participation. Journal of Marketing, 2013, 77, 91-107.	7.0	143
60	Conduits of innovation or imitation? assessing the effect of alliances on the persistence of profits in U.S. firms. BAR - Brazilian Administration Review, 2013, 10, 1-17.	0.4	4
61	A Meta-Analysis of Supply Chain Integration and Firm Performance: The Mediating Effect of Competitive Advantage. SSRN Electronic Journal, 2014, , .	0.4	3
62	What gets suppliers to play and who gets the pay? On the antecedents and outcomes of collaboration in retailer-supplier dyads. International Journal of Logistics Management, 2014, 25, 226-244.	4.1	19
63	A Meta-Analysis of the "Purchasing and Supply Management Practice" Performance Link. Journal of Supply Chain Management, 2014, 50, 37-54.	7.2	99
64	Relational value creation and appropriation in buyer-supplier relationships. International Journal of Physical Distribution and Logistics Management, 2014, 44, 559-576.	4.4	25
65	Building exploration and exploitation in the high-tech industry: The role of relationship learning. Technological Forecasting and Social Change, 2014, 81, 331-340.	6.2	63
66	Learning process and capability formation in cross-border buyer-supplier relationships: A qualitative case study of Taiwanese technological firms. International Business Review, 2014, 23, 718-730.	2.6	45
67	From potential absorptive capacity to innovation outcomes in project teams: The conditional mediating role of the realized absorptive capacity in a relational learning context. International Journal of Project Management, 2014, 32, 894-907.	2.7	180
68	Reducing the Carbon Footprint within Fast-Moving Consumer Goods Supply Chains through Collaboration: The Manufacturers' Perspective. Journal of Supply Chain Management, 2014, 50, 44-61.	7.2	70
69	What type of cooperation with suppliers and customers leads to superior performance?. Journal of Business Research, 2014, 67, 952-959.	5.8	63
70	Service provision for co-creation of value. International Journal of Physical Distribution and Logistics Management, 2014, 44, 155-168.	4.4	21
71	From core to periphery and back: A study on the deliberate shaping of knowledge flows in interfirm dyads and networks. Strategic Management Journal, 2014, 35, 578-595.	4.7	60
72	The dynamics and evolution of knowledge transfer in international master franchise agreements. International Journal of Hospitality Management, 2014, 36, 52-62.	5.3	52
73	Can knowledge be more accessible in a virtual network?: Collective dynamics of knowledge transfer in a virtual knowledge organization network. Decision Support Systems, 2014, 59, 180-189.	3.5	20
74	Use of automakers'™ technological knowledge in component suppliers'™ innovations: Different effects in different situations. Innovation: Management, Policy and Practice, 2014, 16, 126-143.	2.6	7
76	Resource Transformation Through Alliances: The Resource-Based and Relational Rents Dilemma and Implications for the Evolution of Firm Boundaries. SSRN Electronic Journal, 2015, , .	0.4	1

#	ARTICLE	IF	CITATIONS
77	Evaluating Supply Chain Management: A Methodology Based on a Theoretical Model. RAC: Revista De Administraç�o Contempor�nea, 2015, 19, 26-44.	0.1	10
78	Business relationship process management as company dynamic capability improving relationship portfolio. Industrial Marketing Management, 2015, 46, 193-203.	3.7	66
79	Cultural beliefs, agency relationship, and network governance. Chinese Management Studies, 2015, 9, 176-196.	0.7	3
80	Internal capabilities, network resources and appropriation mechanisms as determinants of R&D outsourcing. Research Policy, 2015, 44, 711-725.	3.3	94
81	Strategic Suppliers' Technical Contributions to New Product Advantage: Substitution and Configuration Options. Journal of Product Innovation Management, 2015, 32, 760-776.	5.2	28
82	Asymmetric Learning Capabilities and Stock Market Returns. Academy of Management Journal, 2015, 58, 356-374.	4.3	64
83	Knowledge transfer from international joint ventures to local suppliers in a developing economy. Journal of International Business Studies, 2015, 46, 656-675.	4.6	75
84	Technological catch-up by component suppliers in the Pakistani automotive industry: A four-dimensional analysis. Industrial Marketing Management, 2015, 50, 40-50.	3.7	10
85	Supply chain management research in management journals. International Journal of Physical Distribution and Logistics Management, 2015, 45, 404-458.	4.4	13
86	How does trust affect alliance performance? The mediating role of resource sharing. Industrial Marketing Management, 2015, 45, 128-138.	3.7	73
87	The impact of host country regulatory quality on the value creation process in e-business supply chains. International Journal of Production Research, 2015, 53, 4963-4978.	4.9	14
88	The Influence of Knowledge Management on Financial and Non-Financial Performance. Journal of Information and Knowledge Management, 2015, 14, 1550013.	0.8	12
89	Competitive investments in cost reducing process improvement: The role of managerial incentives and spillover learning. International Journal of Production Economics, 2015, 170, 701-709.	5.1	14
90	Release capacity in the vendor selection process. Journal of Business Research, 2015, 68, 405-414.	5.8	9
91	Improving Supplier New Product Development Performance: The Role of Supplier Development. Journal of Product Innovation Management, 2015, 32, 777-792.	5.2	100
92	Identifying Robust portfolios of suppliers: a sustainability selection and development perspective. Journal of Cleaner Production, 2016, 112, 2088-2100.	4.6	108
93	Moderating effects of the relationship between offshore outsourcing and the export capability of firms. South African Journal of Business Management, 2016, 47, 33-42.	0.3	3
94	Managing spillovers: An endogenous sunk cost approach. Information Economics and Policy, 2016, 35, 45-64.	1.7	4

#	ARTICLE	IF	CITATIONS
95	Factor Market Rivalry: Toward an Integrated Understanding of Firm Action. <i>Transportation Journal</i> , 2016, 55, 97-123.	0.3	10
96	Supplier relationship management capability: a qualification and extension. <i>Industrial Marketing Management</i> , 2016, 57, 185-200.	3.7	72
97	An Empirical Test of the Relational View in the Context of Corporate Venture Capital. <i>Strategic Entrepreneurship Journal</i> , 2016, 10, 274-299.	2.6	33
98	Mediation effects in the "purchasing and supply management (PSM) practice"performance link™: Findings from a meta-analytical structural equation model. <i>Journal of Purchasing and Supply Management</i> , 2016, 22, 351-366.	3.1	22
99	Characterizing agile supply partnerships in the fashion industry. <i>International Journal of Operations and Production Management</i> , 2016, 36, 923-947.	3.5	19
100	Winning the competition for supplier resources. <i>International Journal of Operations and Production Management</i> , 2016, 36, 1458-1481.	3.5	28
101	IT and relationship learning in networks as drivers of green innovation and customer capital: evidence from the automobile sector. <i>Journal of Knowledge Management</i> , 2016, 20, 444-464.	3.2	83
102	Impact of R&D on profitability in the pharma sector: an empirical study from India. <i>Journal of Asia Business Studies</i> , 2016, 10, 194-210.	1.3	25
103	Entrepreneurial orientation in vertical alliances: joint product innovation and learning from allies. <i>Review of Managerial Science</i> , 2016, 10, 381-409.	4.3	103
104	Mechanisms of Hybrid Governance: Administrative Committees in Non-Equity Alliances. <i>Academy of Management Journal</i> , 2016, 59, 510-533.	4.3	70
105	The Relationship between Supply Chain Integration and Operational Performances: A Study of Priorities and Synergies. <i>Transportation Journal</i> , 2016, 55, 31-50.	0.3	31
106	Metadata analysis of knowledge management in supply chain. <i>Business Process Management Journal</i> , 2016, 22, 140-172.	2.4	30
107	The causal relationship between risk and trust in the online marketplace: A bidirectional perspective. <i>Computers in Human Behavior</i> , 2016, 55, 1020-1029.	5.1	46
108	Knowledge transfer and the learning process in Spanish wineries. <i>Knowledge Management Research and Practice</i> , 2016, 14, 60-68.	2.7	38
109	Resource based theory in operations management research. <i>Journal of Operations Management</i> , 2016, 41, 77-94.	3.3	314
110	The impact of customer attractiveness and supplier satisfaction on becoming a preferred customer. <i>Industrial Marketing Management</i> , 2016, 54, 129-140.	3.7	86
111	How dynamic capabilities affect adoption of management innovations. <i>Journal of Business Research</i> , 2016, 69, 862-876.	5.8	134
112	Risk, risk management practices, and the success of supply chain integration. <i>International Journal of Production Economics</i> , 2016, 171, 361-370.	5.1	209

#	ARTICLE	IF	CITATIONS
113	A Capability Perspective on Relationship Ending and Its Impact on Product Innovation Success and Firm Performance. <i>Long Range Planning</i> , 2017, 50, 184-199.	2.9	79
114	The challenges of radical innovation in Iran: Knowledge transfer and absorptive capacity highlights "Evidence from a joint venture in the construction sector. <i>Technological Forecasting and Social Change</i> , 2017, 122, 151-169.	6.2	53
115	Do firms with more alliance experience outperform others with less? A three-level sigmoid model and the moderating effects of diversification. <i>Canadian Journal of Administrative Sciences</i> , 2017, 34, 229-243.	0.9	4
116	Influencing Acquisition Performance in High-Technology Industries: The Role of Innovation and Relational Overlap. <i>Journal of Marketing Research</i> , 2017, 54, 219-238.	3.0	34
117	How does market learning affect radical innovation? The moderation roles of horizontal ties and vertical ties. <i>Journal of Business and Industrial Marketing</i> , 2017, 32, 57-74.	1.8	9
118	Toward a spirituality mode of firm sustainability strategic planning processes. <i>Society and Business Review</i> , 2017, 12, 46-62.	1.7	17
119	Social Value Creation in Inter-Organizational Collaborations in the Not-for-Profit Sector "Give and Take from a Dyadic Perspective. <i>Journal of Management Studies</i> , 2017, 54, 929-956.	6.0	56
121	Alliance or Acquisition? A Mechanisms-Based, Policy-Capturing Analysis. <i>Strategic Management Journal</i> , 2017, 38, 2353-2369.	4.7	14
122	Entrepreneurial orientation and strategic alliance success: The contingency role of relational factors. <i>Journal of Business Research</i> , 2017, 72, 46-56.	5.8	60
123	Fuzzy front end patent management and innovation performance. <i>Management Decision</i> , 2017, 55, 1143-1162.	2.2	7
124	Networking capability in supplier relationships and its impact on product innovation and firm performance. <i>International Journal of Operations and Production Management</i> , 2017, 37, 577-606.	3.5	95
126	Relational capabilities in Thai buyer-supplier relationships. <i>Journal of Business and Industrial Marketing</i> , 2017, 32, 1228-1244.	1.8	33
127	Organizational governance of inter-firm resource combinations: The impact of structural embeddedness and vertical resource relatedness. <i>Journal of Management and Organization</i> , 2017, 23, 524-544.	1.6	9
128	Global outsourcing, explorative innovation and firm financial performance: A knowledge-exchange based perspective. <i>Journal of World Business</i> , 2017, 52, 17-27.	4.6	38
129	Relationship Learning Strategy as a Mechanism of Network and the Effectiveness of Green Innovation. <i>Innovation, Technology and Knowledge Management</i> , 2017, , 81-95.	0.4	4
130	Using information systems to achieve complementarity in SME innovation networks. <i>Information and Management</i> , 2017, 54, 438-451.	3.6	46
132	Strategic alliances as agents of competitive change. , 2017, , .		2
133	When Do Vendors Behave Opportunistically?. , 2017, , .		0

#	ARTICLE	IF	CITATIONS
135	Relational resources and capabilities in acquisitions, joint ventures and alliances in the automotive industry. <i>International Journal of Automotive Technology and Management</i> , 2017, 17, 72.	0.4	1
136	A matter of perspective – the role of interpersonal relationships in supply chain risk management. <i>International Journal of Operations and Production Management</i> , 2018, 38, 1866-1887.	3.5	53
137	Social capital, relational learning, and performance of suppliers. <i>Asia Pacific Journal of Marketing and Logistics</i> , 2018, 30, 417-437.	1.8	33
138	Knowledge spillovers through quality control requirements on innovation development of global suppliers: The firm size effects. <i>Industrial Marketing Management</i> , 2018, 73, 171-180.	3.7	12
139	The relational view revisited: A dynamic perspective on value creation and value capture. <i>Strategic Management Journal</i> , 2018, 39, 3140-3162.	4.7	340
140	How Do Dynamic Capabilities Drive Adoptive Management Innovation?. , 2018, , 141-178.		0
141	Location, shared suppliers and the innovation performance of R&D outsourcing agreements. <i>Industry and Innovation</i> , 2018, 25, 308-332.	1.7	27
142	Geographic Co-location of Partners and Rivals: Implications for the Design of R&D Alliances. <i>Academy of Management Journal</i> , 2018, 61, 945-965.	4.3	53
144	External technology sourcing through alliances and acquisitions: a technology interdependence perspective. <i>Total Quality Management and Business Excellence</i> , 2018, 29, 1381-1401.	2.4	0
145	The effect of external supply knowledge acquisition, development activities and organizational status on the supply performance of SMEs. <i>Journal of Purchasing and Supply Management</i> , 2018, 24, 247-259.	3.1	26
146	Open Innovation of SMEs - An Innovation Ecosystem Perspective. , 2018, , .		0
147	Measuring shared value in multinational corporations. <i>Social Responsibility Journal</i> , 2018, 14, 917-933.	1.6	20
148	Capabilities in business relationships and networks: An introduction to the special issue. <i>Industrial Marketing Management</i> , 2018, 74, 1-3.	3.7	11
149	What more can we learn from R&D alliances? A review and research agenda. <i>BRQ Business Research Quarterly</i> , 2018, 21, 195-212.	2.2	62
150	ENHANCING SUPPLIER’S INVOLVEMENT IN STARTUP’S INNOVATION THROUGH EQUITY OFFERING AND TRUST BUILDING. <i>International Journal of Innovation Management</i> , 2019, 23, 1950013.	0.7	5
151	Knowledge transfer in interorganizational partnerships: what do we know?. <i>Business Process Management Journal</i> , 2019, 25, 27-68.	2.4	43
152	Moderators affecting the relationship between coopetition and company performance. <i>Journal of Business and Industrial Marketing</i> , 2019, 34, 518-531.	1.8	51
153	Pie-Sharing zwischen Entwicklungspartnern. , 2019, , .		0

#	ARTICLE	IF	CITATIONS
154	Theory of Logistics Service Providers Integration: A Literature Review. , 2019, , .		2
155	Does Construct Multidimensionality Matter? A Nuanced Examination of the Relationship among Supply Chain Integration, Green Supply Chain Management, and Business Performance. Sustainability, 2019, 11, 5455.	1.6	4
156	Interorganizational information processing and the contingency effects of buyer-incurred uncertainty in a supplier's component development project. International Journal of Production Economics, 2019, 210, 169-183.	5.1	14
157	How to stimulate supplier innovation? Insights from a multiple case study. Journal of Purchasing and Supply Management, 2019, 25, 100536.	3.1	27
158	Re-evaluating supply chain integration and firm performance: linking operations strategy to supply chain strategy. Supply Chain Management, 2019, 24, 540-559.	3.7	59
159	Reward meritocracy or nepotism: The case of independent financial advisors appointed by Chinese listed companies. China Journal of Accounting Research, 2019, 12, 315-335.	0.9	2
160	Exploring the effects of inter-firm linkages on SMEs' open innovation from an ecosystem perspective: An empirical study of Chinese manufacturing SMEs. Technological Forecasting and Social Change, 2019, 144, 118-128.	6.2	90
161	A Multilevel Framework of Alliance Management. , 2019, , 169-184.		1
162	Performance Differences of Jointly Owned Firms in the US Electronics Sector. , 2019, , 114-122.		0
163	Critical review of supply chain innovation research (1999â€“2016). Industrial Marketing Management, 2019, 82, 158-187.	3.7	51
164	The impact of modular design and innovation on new product performance. Journal of Manufacturing Technology Management, 2019, 31, 370-391.	3.3	7
165	The effects of brokered network governance on relational embeddedness in the triadic supply chains: is there a room for the â€œColeman rentâ€?. Supply Chain Management, 2019, 25, 301-323.	3.7	7
166	Resource sharing in interfirm alliances between SMEs and large firms and SME access to finance. Management Research Review, 2019, 42, 1375-1399.	1.5	20
167	Operational competencies and relational resources: a multiple case study. RAUSP Management Journal, 2019, 54, 305-320.	0.8	5
168	The Effects of Labor Market Characteristics on Womenâ€™s Poverty in Korea. Economies, 2019, 7, 110.	1.2	4
169	Developing and deploying marketing agility in an emerging economy: the case of Blue Skies. International Marketing Review, 2019, 36, 190-212.	2.2	36
171	The co-evolution of competition and parasitism in the resource-based view: A risk model of product counterfeiting. European Journal of Operational Research, 2019, 276, 300-313.	3.5	17
172	Similarities between disaster supply chains and commercial supply chains: a SCM process view. Annals of Operations Research, 2019, 283, 517-542.	2.6	16

#	ARTICLE	IF	CITATIONS
173	Buyer-supplier relationships from the perspective of working environment and organisational performance: review and research agenda. <i>Management Review Quarterly</i> , 2020, 70, 1-50.	5.7	21
174	Comparing the impact of alliance-learning activities on alliance performance across small and large firms. <i>Knowledge Management Research and Practice</i> , 2020, 18, 188-198.	2.7	4
175	Vertical stakeholder collaborations for firm innovativeness in new product development: The moderating roles of legal bonds and operational linkages. <i>Journal of Business Research</i> , 2020, 119, 172-184.	5.8	22
176	The vertical keiretsu advantage in the era of Westernization in the Japanese automobile industry: investigation from transaction cost economics and a resource-based view. <i>Asian Business and Management</i> , 2020, 19, 36-61.	1.7	7
177	Generating customer value through the boosting of relationships and organisational innovativeness. <i>Knowledge Management Research and Practice</i> , 2020, 18, 336-347.	2.7	5
178	The more the better? Relational governance in platforms and the role of appropriability mechanisms. <i>Journal of Business Research</i> , 2020, 108, 62-73.	5.8	20
179	Overcoming blind spots in global sourcing research: Exploiting the cross-sections between supply chain management and international business. <i>Journal of International Management</i> , 2020, 26, 100709.	2.4	23
180	Learning to be a Platform Owner: How BMW Enhances App Development for Cars. <i>IEEE Transactions on Engineering Management</i> , 2022, 69, 4019-4035.	2.4	2
181	Glue or Gasoline? The Role of Interorganizational Linkages in the Occurrence and Spillover of Competitive Wars. <i>Academy of Management Journal</i> , 2022, 65, 304-330.	4.3	2
182	Firm-advisor ties and financial performance in the context of corporate divestiture. <i>Journal of Business Research</i> , 2020, 121, 315-328.	5.8	3
183	Lost in Transfer? Exploring the Influence of Culture on the Transfer of Knowledge Categories. <i>Africa Journal of Management</i> , 2020, 6, 350-376.	0.8	7
184	More (new) products, more problems? A systems perspective on increased capability deployment and organizational errors. <i>Long Range Planning</i> , 2021, 54, 102012.	2.9	4
185	The complexity of collaboration in supply chain networks. <i>Supply Chain Management</i> , 2020, 25, 393-410.	3.7	65
186	Reviewing and conceptualizing supplier development. <i>Benchmarking</i> , 2020, 27, 2565-2598.	2.9	18
187	Explaining Changes in Supplier Involvement in Complex New Product Development: A Resource Orchestration Perspective. <i>IEEE Transactions on Engineering Management</i> , 2022, 69, 2234-2247.	2.4	7
188	Relational flexibility norms and relationship-building capabilities as a mediating mechanism in export performance: insights from exporting SMEs in an emerging economy, Peru. <i>International Journal of Emerging Markets</i> , 2021, 16, 1745-1768.	1.3	10
190	A five-factor KMS success model: An empirical study. <i>Human Systems Management</i> , 2020, , 1-18.	0.5	4
191	In search of corporate governance in franchising. <i>Journal of Marketing Channels</i> , 2020, 26, 178-193.	0.4	2

#	ARTICLE	IF	CITATIONS
192	Does Organizational Forgetting Affect Quality Knowledge Gained Through Spillover?â€”Evidence from the Automotive Industry. <i>Production and Operations Management</i> , 2020, 29, 907-934.	2.1	5
193	Effect of information technology-enabled supply chain integration on firm's operational performance. <i>Journal of Enterprise Information Management</i> , 2021, 34, 948-989.	4.4	39
194	Complements or substitutes? The contingent role of corporate reputation on the interplay between internal R&D and external knowledge sourcing. <i>European Management Journal</i> , 2021, 39, 70-83.	3.1	15
195	Maritime knowledge clusters: A conceptual model and empirical evidence. <i>Marine Policy</i> , 2021, 123, 104299.	1.5	10
196	Inhibitors and enablers of supply chain integration across multiple supply chain tiers: evidence from Malawi. <i>International Journal of Logistics Management</i> , 2021, 32, 618-649.	4.1	10
197	Nonprofit organizations and social-alliance portfolio size: Evidence from website content analysis. <i>Industrial Marketing Management</i> , 2021, 93, 147-160.	3.7	11
198	Towards a further step in understanding business excellence models: a comparative approach. <i>Benchmarking</i> , 2021, 28, 2465-2495.	2.9	7
199	The Evolution of Resource-Based Inquiry: A Review and Meta-Analytic Integration of the Strategic Resourcesâ€”Actionsâ€”Performance Pathway. <i>Journal of Management</i> , 2021, 47, 1383-1429.	6.3	45
200	Operational competencies rooted in resource theory: operations strategy and supply chain performance. <i>Independent Journal of Management & Production</i> , 2021, 12, 756-780.	0.1	1
201	Influence of relational resources on the development of relational operating skills. <i>Independent Journal of Management & Production</i> , 2021, 12, 781-804.	0.1	0
202	Servitization and performance: the moderating effect of supply chain integration. <i>Production Planning and Control</i> , 2023, 34, 242-259.	5.8	14
203	Can systems integration lead to improved performance? The role of strategic alliances. <i>Industrial Marketing Management</i> , 2021, 95, 17-28.	3.7	11
204	The role of buyer and supplier knowledge stocks for supplier-led improvements in logistics outsourcing. <i>Journal of Purchasing and Supply Management</i> , 2021, 27, 100697.	3.1	3
205	Unravelling supplier-laboratory knowledge spillovers: Evidence from Toyota's central R&D laboratory and subsidiary R&D centers. <i>Research Policy</i> , 2021, 50, 104200.	3.3	8
206	Evolution of B2B relationship stages in China: A study of confucianism philosophy. <i>Industrial Marketing Management</i> , 2021, 96, 1-17.	3.7	10
207	Turning a curse into a blessing: Contingent effects of geographic distance on startupâ€”VC partnership performance. <i>Journal of Business Venturing</i> , 2021, 36, 106108.	4.0	13
208	Managing global value chain triversity and innovation performance using social mechanisms. <i>Thunderbird International Business Review</i> , 2021, 63, 565-576.	0.9	3
209	Vertical integration to mitigate internal capital market inefficiencies. <i>Journal of Corporate Finance</i> , 2021, 69, 101994.	2.7	4

#	ARTICLE	IF	CITATIONS
210	Extending the resource and knowledge based view: A critical analysis into its theoretical evolution and future research directions. <i>Journal of Business Research</i> , 2021, 132, 557-570.	5.8	114
211	Export market orientation and export performance in emerging markets: insights from the Peruvian agri-export sector. <i>Journal of Agribusiness in Developing and Emerging Economies</i> , 2021, ahead-of-print, .	1.2	1
212	Versatile capabilities for growth in the context of transforming countries: Evidence from Polish manufacturing companies. <i>Journal of Business Research</i> , 2021, 134, 156-170.	5.8	22
213	Up- and down- alliances: A systematic literature review. <i>International Business Review</i> , 2021, 30, 101813.	2.6	0
214	The micro-processes of supplier satisfaction: A longitudinal multiple case study. <i>Journal of Purchasing and Supply Management</i> , 2021, 27, 100711.	3.1	3
215	Anti-aging: How innovation is shaped by firm age and mutual knowledge creation in an alliance. <i>Journal of Business Research</i> , 2021, 137, 422-429.	5.8	23
216	Spatial competition, strategic R&D and the structure of innovation networks. <i>Journal of Business Research</i> , 2022, 139, 13-31.	5.8	7
218	Relation between dynamic analytical capabilities and competitive advantage: theoretical approach. <i>Ekonomia I Prawo</i> , 2017, 16, 259.	0.1	5
219	Using Information Systems in Innovation Networks: Uncovering Network Resources. <i>Journal of the Association for Information Systems</i> , 2017, 18, 577-604.	2.4	18
221	An Empirical Analysis of Intellectual Property Rights Sharing in Software Development Outsourcing. <i>MIS Quarterly: Management Information Systems</i> , 2017, 41, 131-161.	3.1	34
224	The Role of Knowledge Management Strategies in Cooperation Agreements. <i>Advances in Business Information Systems and Analytics Book Series</i> , 2017, , 128-150.	0.3	1
225	Digital Category Management. <i>Advances in Marketing, Customer Relationship Management, and E-services Book Series</i> , 2019, , 139-163.	0.7	6
227	Beyond Contracts: Governing Structures in Non-Equity Alliances. <i>Proceedings - Academy of Management</i> , 2012, 2012, 10448.	0.0	3
228	Estruturas de governana interna e a capacidade de inovao em pequenas firmas brasileiras de torrefao e moagem de caf. <i>RAUSP: Revista De Administrao Da Universidade De So Paulo</i> , 2013, , 239-253.	1.0	3
229	Can relational governance improve sustainability in public-private partnership infrastructure projects? An empirical study based on structural equation modeling. <i>Engineering, Construction and Architectural Management</i> , 2023, 30, 19-40.	1.8	10
230	Conversations in Competitive Advantage: A Bibliographic Analysis of the Major Research Streams and Their Influence on the Field. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
231	Dynamic Relational Capabilities (DRC) “ Dynamische Beziehungsfhigkeiten und interorganisationaler Wissenstransfer von Unternehmen. , 2010, , 255-276.		0
232	Strategic Alliances and Knowledge Management Strategies. , 2010, , 240-260.		0

#	ARTICLE	IF	CITATIONS
233	Shared Mental Models " ein integratives Konzept zur Erklärung von Kooperationskompetenz in Netzwerken. , 2010, , 277-305.		4
234	The Relation between Alliance Entrepreneurship, Alliance Capability and Foreign Market Performance " An Empirical Investigation. , 2011, , 11-26.		0
235	University Technology Transfer Factors as Predictors of Entrepreneurial Orientation. Administrative Issues Journal Education Practice and Research, 2011, 1, .	0.1	0
236	El Outsourcing en el desempeño de las exportaciones de las empresas. Contaduria Y Administracion, 2012, 57, .	0.2	2
237	Interorganizational Learning between Convergence and Cospecialization " A Knowledge-Based Typology of Strategic Alliances. , 2013, , 243-258.		1
238	Knowledge Management for Strategic Alliances. International Journal of Strategic Information Technology and Applications, 2012, 3, 1-19.	0.6	1
239	The Role of Control Mechanisms to Knowledge Transfer in Service Supply Chain: a Contingency Perspective. Advances in Information Sciences and Service Sciences, 2012, 4, 332-339.	0.1	0
240	Modularity and Relational Mechanisms of Governance: An Analysis of Modular Consortium and Industrial Condominium. Journal of Operations and Supply Chain Management, 2013, 6, .	0.3	1
241	Benefits of Cooperation between Buyers and Providers: a study in the field of information and communications technology DOI: 10.7819/rbgn.v15i47.1354. Revista Brasileira De Gestao De Negocios, 2013, 15, .	0.2	3
243	Prioritizing Drivers of Sustainable Competitive Advantages in Green Supply Chain Management Based on Fuzzy AHP. Journal of Medical and Bioengineering, 2014, , 259-266.	0.5	3
244	Governance Structures and Innovation: The Case of the Brazilian Coffee Roasting and Grinding Industry. , 2015, , 249-271.		0
246	Developing a Framework for the Identification and Analysis of the Strategic Resources and Capabilities in Supply Chains. Operations and Supply Chain Management, 0, , 59-75.	0.0	2
247	Dynamiczne zdolnoÅci marketingowe jako obiekt badaÅa, w zarzÄdzaniu (Dynamic marketing capabilities as a Tj ETQq0 0 0 rgBT /Ov	0.3	4
248	Title is missing!. Logforum, 2016, 12, .	0.6	0
249	A Study on a Network Perspective Added Tasks: The Case of Agri-Food Value Chain in Malaysia. SSRN Electronic Journal, 0, , .	0.4	0
251	Informational Costs of Integration. Proceedings - Academy of Management, 2017, 2017, 16541.	0.0	0
252	VISÃO BASEADA EM RECURSOS NO CLUSTER VITIVINÁCOLA DA SERRA GAÁŠCHA. Revista VisÃO GestÃO Organizacional, 2018, 7, 104-120.	0.1	0
253	Collocation for Supplier"Client Knowledge-Based Coordination: Niche Positioning, Task Complexity, and Comparative Costs. Contributions To Management Science, 2019, , 269-293.	0.4	0

#	ARTICLE	IF	CITATIONS
254	Applying Theory to Understand How Multinational Firms Address Brexit. <i>The Academy of International Business</i> , 2019, , 27-48.	0.2	1
255	Examining the Link between the Governance Mechanisms and Supply Chain Performance – an Empirical Study within the Triadic Context. <i>Engineering Management in Production and Services</i> , 2019, 11, 117-131.	0.5	3
256	COTRANS model of knowledge transfer based on the design thinking method in inter-organizational relationships. <i>Journal of Positive Management</i> , 2020, 10, 60.	0.2	0
257	Effect of Supply Chain Coordination on Performance. <i>International Journal of Information Systems and Supply Chain Management</i> , 2022, 15, 0-0.	0.6	0
258	Technology-Enabled Marketing and Supply Chain Collaboration. <i>Advances in Marketing, Customer Relationship Management, and E-services Book Series</i> , 2020, , 223-240.	0.7	1
259	A Five-Factor KMS Success Model. <i>Advances in Intelligent Systems and Computing</i> , 2020, , 1126-1131.	0.5	0
260	Reviewing Global Relational Governance Research from 2002 to 2020. <i>Journal of Business-to-Business Marketing</i> , 2021, 28, 421-439.	0.8	7
261	Multiplicity of alliance learning in the entrepreneurial process: strategies of early-stage biotech firms. <i>Journal of Small Business and Entrepreneurship</i> , 0, , 1-28.	3.0	1
262	Broadening our understanding of interfirm rivalry: A call for research on how supply networks shape competitive behavior and performance. <i>Journal of Supply Chain Management</i> , 2022, 58, 8-25.	7.2	9
263	The Client and Service Provider Relationship in IT Outsourcing Project Success. <i>Journal of Global Information Management</i> , 2022, 30, 1-27.	1.4	9
264	The Interplay Between Supplier-Specific Investments and Supplier Dependence: Do Two Pluses Make a Minus?. <i>Journal of Management</i> , 2023, 49, 1430-1459.	6.3	4
265	Strategic Alliance Outcomes: Consolidation and New Directions. <i>Academy of Management Annals</i> , 2022, 16, 719-758.	5.8	8
266	Vertical alliances and innovation: A systematic review of the literature and a future research agenda. <i>Technovation</i> , 2023, 122, 102588.	4.2	2
267	The impact of institutional distance in export management: insights from Peruvian agro-exporting SMEs. <i>Review of International Business and Strategy</i> , 2023, 33, 416-439.	2.3	2
268	Managing relational practices for performance improvement in a complex supply chain network: the mediating roles of proactive and reactive resilience in apparel industry of Bangladesh. <i>International Journal of Logistics Management</i> , 2023, 34, 34-59.	4.1	7
269	Fairness asymmetry, changes in mutual trust, and supplier performance in buyer-supplier exchanges in China: A dyadic view. <i>Industrial Marketing Management</i> , 2022, 106, 14-30.	3.7	7
270	Performance Management of Strategic Sourcing Process: A Case of the Footwear Industry. <i>Journal of Independent Studies and Research Management Social Science and Economics</i> , 2022, 20, 209-233.	0.1	0
271	The future of global strategy. <i>Global Strategy Journal</i> , 2022, 12, 421-450.	4.4	12

#	ARTICLE	IF	CITATIONS
272	The role of clan in the hybrid and alternative modes of supply chain governance. <i>Logforum</i> , 2020, 16, 47-60.	0.6	0
273	Developing a shared supplier with endogenous spillovers. <i>Production and Operations Management</i> , 2023, 32, 723-739.	2.1	2
274	Digitization of interorganizational relationships: direct effects of benefit magnitude and indirect effects of benefit asymmetry on reseller profit. <i>Journal of Business and Industrial Marketing</i> , 2022, ahead-of-print, .	1.8	1
275	Collaboration of Firms With New Forms of Organizing: Extending the Relational View. <i>Organization Theory</i> , 2022, 3, 263178772211315.	2.7	1
276	Strategic Alliances between Foreign-Owned Firms and Local Firms: The Role of Partner and Industry Types. <i>Global Economic Review</i> , 2022, 51, 355-376.	0.5	0
277	Power Symmetry in Global Value Chains: Evidence from the Russian Retail Market. <i>Journal of Eurasian Studies</i> , 2024, 15, 30-43.	0.9	1
278	How does disruptive innovation influence the funding decisions of different venture capital investors? An empirical analysis on the role of startups' communication. <i>Long Range Planning</i> , 2023, 56, 102293.	2.9	5
279	IT vendor integration as catalyst of IT outsourcing success. <i>Journal of Business and Industrial Marketing</i> , 2023, ahead-of-print, .	1.8	2
280	Coopetition, Where Do You Come From? Identification, Categorization, and Configuration of Theoretical Roots of Coopetition. <i>SAGE Open</i> , 2023, 13, 215824402210850.	0.8	2
281	Learning in strategic alliances: Reviewing the literature streams and crafting the agenda for future research. <i>Industrial Marketing Management</i> , 2023, 110, 68-84.	3.7	7
282	SME networking capabilities in export markets and contingencies related to power asymmetry and brand assets. <i>Industrial Marketing Management</i> , 2023, 110, 129-146.	3.7	5