

# Estimating the Effect of Personality on Male and Female

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Citation Report

#	ARTICLE	IF	CITATIONS
1	Gender Differences in Personality and Earnings: Evidence from Russia. SSRN Electronic Journal, 2005, , .	0.4	12
2	Software-Agent Designs in Economics: An Interdisciplinary [Research Frontier]. IEEE Computational Intelligence Magazine, 2008, 3, 18-22.	3.4	20
3	The Economics and Psychology of Personality Traits. Journal of Human Resources, 2008, 43, 972-1059.	1.9	745
4	Discovering Your Personality: A Group Exercise In Personal Sensemaking. Journal of Management Education, 2008, 32, 651-676.	0.6	1
5	Political Interest, Cognitive Ability and Personality: Determinants of Voter Turnout in Britain. British Journal of Political Science, 2008, 38, 291-310.	2.2	195
6	Interpersonal Styles and Labor Market Outcomes. Journal of Human Resources, 2008, 43, 815-858.	1.9	136
7	Job Mobility and the Gender Wage Gap in Italy. SSRN Electronic Journal, 2008, , .	0.4	5
8	The Returns to Cognitive Abilities and Personality Traits in Germany. SSRN Electronic Journal, 0, , .	0.4	27
9	The Gender Wage Gap among Young Adults in the United States: The Importance of Money versus People. Journal of Human Resources, 2008, 43, 884-918.	1.9	189
10	Personality and Career - She's Got What it Takes (Pers�nlichkeit und Karriere - She's Got What it Takes) (German). SSRN Electronic Journal, 2009, , .	0.4	1
11	Effects of positive attitude on happiness and wage: Evidence from the US data. Journal of Economic Psychology, 2009, 30, 884-897.	1.1	41
12	Personality and career success: Concurrent and longitudinal relations. European Journal of Personality, 2009, 23, 71-84.	1.9	176
13	MALE MARITAL WAGE DIFFERENTIALS: TRAINING, PERSONAL CHARACTERISTICS, AND FIXED EFFECTS. Economic Inquiry, 2010, 48, 722-742.	1.0	13
14	Emotional labour demands, wages and gender: A within�person, between�jobs study. Journal of Occupational and Organizational Psychology, 2009, 82, 683-707.	2.6	31
15	Gender and competition. Labour Economics, 2009, 16, 599-606.	0.9	68
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18	Do smart parents raise smart children? The intergenerational transmission of cognitive abilities. Journal of Population Economics, 2010, 23, 1105-1132.	3.5	127
19	Understanding fixed effects in human well-being. Journal of Economic Psychology, 2010, 31, 1-16.	1.1	67

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20	Assessing the impact of obesity on labor market outcomes. <i>Economics and Human Biology</i> , 2010, 8, 309-319.	0.7	95
21	<scp>If You Are So Smart, Why Aren't You an Entrepreneur? Returns to Cognitive and Social Ability: Entrepreneurs Versus Employees</scp>. <i>Journal of Economics and Management Strategy</i> , 2010, 19, 947-989.	0.4	165
22	ALCOHOL CONSUMPTION AND HUMAN CAPITAL: A RETROSPECTIVE STUDY OF THE LITERATURE. <i>Journal of Economic Surveys</i> , 2010, 24, 309-338.	3.7	20
23	Personality and Labour Market Income: Evidence from Longitudinal Data. <i>Labour</i> , 2010, 24, 201-220.	0.5	46
24	Personality and the Foundations of Political Behavior. , 0, , xv-xvi.		31
26	Female Labor Force Participation and the Big Five. <i>SSRN Electronic Journal</i> , 0, , .	0.4	20
27	Do Non-Cognitive Skills Help Explain the Occupational Segregation of Young People?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	11
28	The Intergenerational Transmission of Cognitive and Non-Cognitive Abilities. <i>SSRN Electronic Journal</i> , 0, , .	0.4	18
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37	Personality and the marginal utility of income: Personality interacts with increases in household income to determine life satisfaction. <i>Journal of Economic Behavior and Organization</i> , 2011, 78, 183-191.	1.0	88
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40	Mirror, mirror on the wall: The effect of time spent grooming on earnings. <i>Journal of Socio-Economics</i> , 2011, 40, 26-34.	1.0	6
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45	The Gender Pay Gap Beyond Human Capital. <i>Journal of Human Resources</i> , 2011, 46, 827-874.	1.9	59
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47	Gender Sorting at the Application Interface. <i>Industrial Relations</i> , 2011, 50, 591-609.	0.9	41
48	Psychology and Family Economics. <i>Perspektiven Der Wirtschaftspolitik</i> , 2011, 12, 66-81.	0.2	8
49	Unemployment duration and personality. <i>Journal of Economic Psychology</i> , 2011, 32, 980-992.	1.1	151
50	Personality and performance: A comparative analysis of workers in transition economies. <i>Personality and Individual Differences</i> , 2011, 51, 293-301.	1.6	7
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52	Does it Pay to Be Nice? Personality and Earnings in the United Kingdom. <i>ILR Review</i> , 2011, 64, 1020-1038.	1.3	105
53	The Male Marital Wage Premium: Sorting Vs. Differential Pay. <i>ILR Review</i> , 2011, 64, 283-304.	1.3	39
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59	The effect of breastfeeding on children's cognitive and noncognitive development. Labour Economics, 2012, 19, 496-515.	0.9	40
60	Personality and the gender wage gap. Applied Economics, 2012, 44, 105-118.	1.2	60
61	The stability of big-five personality traits. Economics Letters, 2012, 115, 11-15.	0.9	620
62	Personality and marital surplus. IZA Journal of Labor Economics, 2012, 1, .	0.5	49
63	Personality traits and unemployment: Evidence from longitudinal data. Journal of Economic Psychology, 2012, 33, 1204-1222.	1.1	84
64	Personality and Choice in Risky and Ambiguous Environments: An Experimental Study. SSRN Electronic Journal, 2012, , .	0.4	1
65	Gregariousness, interactive jobs and wages. Journal for Labour Market Research, 2012, 45, 147-159.	1.1	0
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67	Dispositional Optimism and the Emergence of Social Network Diversity. Sociological Quarterly, 2012, 53, 92-115.	0.8	93
68	Are Relative-Income Effects Constant Across the Well-Being Distribution?. Journal of Happiness Studies, 2013, 14, 1379-1408.	1.9	15
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75	Work ethic in formerly socialist economies. Journal of Economic Psychology, 2013, 39, 185-203.	1.1	12

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76	Noncognitive skills in economics: Models, measurement, and empirical evidence. <i>Research in Economics</i> , 2013, 67, 189-214.	0.4	33
77	The effect of noncognitive ability on the earnings of young men: A distributional analysis with measurement error correction. <i>Labour Economics</i> , 2013, 24, 293-304.	0.9	19
78	Class Origin and Elite Position of Men in Business Firms in Sweden, 1993-2007: The Importance of Education, Cognitive Ability, and Personality. <i>European Sociological Review</i> , 2013, 29, 939-954.	1.3	18
79	Pharmacists' earnings determinants: differences by ethnic group. <i>Journal of Pharmaceutical Health Services Research</i> , 2013, 4, 19-27.	0.3	8
80	Individual determinants of work attendance: evidence on the role of personality. <i>Applied Economics</i> , 2013, 45, 2863-2875.	1.2	67
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82	The Gender Pay Gap Beyond Human Capital: Heterogeneity in Noncognitive Skills and in Labor Market Tastes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
83	The Type to Train? Impacts of Personality Characteristics on Further Training Participation. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	11
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87	Labor Market Integration of German Immigrants and Their Children: Does Personality Matter?. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	1
88	When You Say Nothing at All: The Predictive Power of Student Effort on Surveys. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
89	Do Personality Traits Affect Productivity? Evidence from the Lab. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
90	Personality and Pay Satisfaction: Examining the Relationship of a Sample of Blue Collar Workers Personality and Their Pay Satisfaction Levels. <i>Journal of Management Research</i> , 2014, 6, 63.	0.0	1
91	Direct and indirect effect of depression in adolescence on adult wages. <i>Applied Economics</i> , 2014, 46, 4431-4444.	1.2	16
92	Explaining personality pay gaps in the UK. <i>Applied Economics</i> , 2014, 46, 3131-3150.	1.2	30
93	Personality Traits and the Marriage Market. <i>Journal of Political Economy</i> , 2014, 122, 1271-1319.	3.3	120

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94	It pays to be happy (if you are a man). <i>International Journal of Manpower</i> , 2014, 35, 392-414.	2.5	15
95	Sexual Orientation and Wages in Young Adulthood: New Evidence from Add Health. <i>ILR Review</i> , 2014, 67, 239-267.	1.3	29
96	Bullying at school and labour market outcomes. <i>International Journal of Manpower</i> , 2014, 35, 1185-1211.	2.5	20
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99	The meerkat effect: Personality and market returns affect investors' portfolio monitoring behaviour. <i>Journal of Economic Behavior and Organization</i> , 2014, 107, 512-526.	1.0	40
100	“Behind Every Great Man” – The Male Marriage Wage Premium Examined Qualitatively. <i>Journal of Marriage and Family</i> , 2014, 76, 37-55.	1.6	15
101	Heterogeneous returns to personality: the role of occupational choice. <i>Empirical Economics</i> , 2014, 47, 553-592.	1.5	26
102	Variability of operator performance in remote-sensing image interpretation: the importance of human and external factors. <i>International Journal of Remote Sensing</i> , 2014, 35, 754-778.	1.3	55
103	Personality and the Reproduction of Social Class. <i>Social Forces</i> , 2014, 93, 209-240.	0.9	62
104	Behavioral labor economics: Advances and future directions. <i>Labour Economics</i> , 2014, 30, 71-85.	0.9	43
105	Better sexy than flexy? A lab experiment assessing the impact of perceived attractiveness and personality traits on hiring decisions. <i>Applied Economics Letters</i> , 2014, 21, 597-601.	1.0	31
106	Sexual Orientation, Prejudice, and Segregation. <i>Journal of Labor Economics</i> , 2014, 32, 123-159.	1.5	60
107	The feminine sector: explaining the overrepresentation of women in the nonprofit sector in the USA. <i>International Journal of Social Economics</i> , 2014, 41, 556-572.	1.1	12
108	Labor market performance of dropouts: the role of personality. <i>Journal of Economic Studies</i> , 2014, 41, 453-468.	1.0	3
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110	Personality change following unemployment.. <i>Journal of Applied Psychology</i> , 2015, 100, 991-1011.	4.2	167
111	The wealthy: A financial psychological profile.. <i>Consulting Psychology Journal</i> , 2015, 67, 127-143.	0.6	6

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114	The importance of early conscientiousness for socio-economic outcomes: evidence from the British Cohort Study. <i>Oxford Economic Papers</i> , 2015, 67, 918-948.	0.7	35
115	Glass Ceilings versus Sticky Floors: Evidence from <scp>S</scp>outheast <scp>A</scp>sia and an International Update. <i>Asian Economic Journal</i> , 2015, 29, 215-242.	0.5	15
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117	Challenging the Sustainability of an Education System of Evaluation and Labor Market Outcomes. <i>Sustainability</i> , 2015, 7, 16060-16075.	1.6	4
118	The Role of Personality, Cognition, and Shocks in Determining Labor Outcomes of Young Adults in Madagascar. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
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120	Fluidity in Sexual Identity, Unmeasured Heterogeneity, and the Earnings Effects of Sexual Orientation. <i>Industrial Relations</i> , 2015, 54, 33-58.	0.9	28
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122	Cognitive versus Nonâ€‘Cognitive Individual Differences and the Dynamics of Career Success. <i>Applied Psychology</i> , 2015, 64, 701-726.	4.4	5
123	Can Risk-taking Preferences be Modified? Some Experimental Evidence. <i>CESifo Economic Studies</i> , 2015, 61, 7-32.	0.3	4
124	The effect of sexual activity on wages. <i>International Journal of Manpower</i> , 2015, 36, 192-215.	2.5	1
125	Life satisfaction, income and personality. <i>Journal of Economic Psychology</i> , 2015, 48, 17-32.	1.1	45
126	Facial Attractiveness and Lifetime Earnings: Evidence from a Cohort Study. <i>Review of Economics and Statistics</i> , 2015, 97, 14-28.	2.3	102
127	Height, Human Capital, and Earnings: The Contributions of Cognitive and Noncognitive Ability. <i>Journal of Human Capital</i> , 2015, 9, 94-115.	0.6	35
128	Costs and benefits of iodine supplementation for pregnant women in a mildly to moderately iodine-deficient population: a modelling analysis. <i>Lancet Diabetes and Endocrinology</i> , the, 2015, 3, 715-722.	5.5	42
129	Human Capital and Leadership: The Impact of Cognitive and Noncognitive Abilities. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
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132	Gender Gap in Upward Mobility: What Is the Role of Non-Cognitive Traits?. SSRN Electronic Journal, 0, , .	0.4	0
133	Worker Personality: Another Skill Bias Beyond Education in the Digital Age. SSRN Electronic Journal, 2016, , .	0.4	2
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135	Personality traits and body weight: Evidence using sibling comparisons. Social Science and Medicine, 2016, 163, 54-62.	1.8	35
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137	The Gender Wage Gap in Offered, Observed, and Reservation Wages for Spain. Feminist Economics, 2016, 22, 101-128.	2.4	6
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139	Gender and the returns to attractiveness. Research in Social Stratification and Mobility, 2016, 44, 113-123.	1.2	38
140	Personality and wealth accumulation among older couples: Do dispositional characteristics pay dividends?. Journal of Economic Psychology, 2016, 56, 1-19.	1.1	29
141	Employer Voices, Employer Demands, and Implications for Public Skills Development Policy Connecting the Labor and Education Sectors. World Bank Research Observer, 2016, 31, 102-134.	3.3	47
142	Locus of Control and Mothersâ€™ Return to Employment. Journal of Human Capital, 2016, 10, 442-481.	0.6	6
143	Cognitive Ability, Character Skills, and Learning to Play Equilibrium: A Level- <i>k</i> Analysis. Journal of Political Economy, 2016, 124, 1619-1676.	3.3	187
145	Individual Differences in Loss Aversion. Personality and Social Psychology Bulletin, 2016, 42, 471-484.	1.9	39
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149	An examination of personality in occupational outcomes: antagonistic managers, careless workers and extraverted salespeople. Applied Economics, 2016, 48, 636-651.	1.2	12

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151	Brain Types and Wages. Manchester School, 2017, 85, 183-211.	0.4	1
152	Can arts-based interventions enhance labor market outcomes among youth? Evidence from a randomized trial in Rio de Janeiro. Labour Economics, 2017, 45, 131-142.	0.9	9
153	The stability of personality traits in adolescence and young adulthood. Journal of Economic Psychology, 2017, 60, 37-52.	1.1	78
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157	Personality and field of study choice in university. Education Economics, 2017, 25, 366-378.	0.6	28
158	Involuntary job loss and changes in personality traits. Journal of Economic Psychology, 2017, 60, 71-91.	1.1	47
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162	PERSONALITY, INFORMATION ACQUISITION, AND CHOICE UNDER UNCERTAINTY: AN EXPERIMENTAL STUDY. Economic Inquiry, 2017, 55, 1468-1488.	1.0	17
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167	Selecting for extroversion but rewarding for conscientiousness. European Journal of Work and Organizational Psychology, 2017, 26, 314-323.	2.2	10

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169	Elite mobility among college graduated men in Sweden. <i>Acta Sociologica</i> , 2017, 60, 291-308.	1.1	0
170	Gender gap in upward mobility: what is the role of non-cognitive traits?. <i>International Journal of Manpower</i> , 2017, 38, 835-853.	2.5	2
171	Role of personality style on bargaining outcomes. <i>International Journal of Social Economics</i> , 2017, 44, 1166-1196.	1.1	0
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175	Healing and/or breaking? The mental health implications of repeated economic insecurity. <i>Social Science and Medicine</i> , 2017, 188, 119-127.	1.8	31
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178	The Intergenerational Transmission of Cognitive and Noncognitive Abilities. <i>Journal of Human Resources</i> , 2017, 52, 887-918.	1.9	65
179	Interest in school and educational success in Portugal. <i>Journal of Educational Research</i> , 2017, 110, 589-603.	0.8	2
180	The Role of Confidence and Noncognitive Skills for Post-Baccalaureate Academic and Labor Market Outcomes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
182	Job insecurity and mental health in Canada. <i>Applied Economics</i> , 2018, 50, 4137-4152.	1.2	20
183	Test scores, noncognitive skills and economic growth. <i>Economics of Education Review</i> , 2018, 63, 134-153.	0.7	29
184	Personality, IQ, and lifetime earnings. <i>Labour Economics</i> , 2018, 51, 170-183.	0.9	75
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188	The Credit Card Debt Puzzle and Noncognitive Ability*. <i>Review of Finance</i> , 2018, 22, 2109-2137.	3.2	37
189	Beauty still matters: The role of attractiveness in labour market outcomes. <i>International Sociology</i> , 2018, 33, 269-291.	0.4	20
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