

Hofstede, Schwartz, or managerial perceptions? The effect of cultural  
measures on establishment mode choices by multinational corporations

International Business Review

15, 361-380

DOI: [10.1016/j.ibusrev.2006.05.003](https://doi.org/10.1016/j.ibusrev.2006.05.003)

Citation Report

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 1  | Explaining export development through psychic distance: enlightening or elusive?. <i>International Marketing Review</i> , 1998, 15, 357-372.   | 3.6 | 165       |
| 2  | Interpretation, Culture and the Creation of Place. <i>Tourism Recreation Research</i> , 2007, 32, 57-64.   | 4.9 | 5         |
| 3  | Cultural differences and capability transfer in cross-border acquisitions: the mediating roles of capability complementarity, absorptive capacity, and social integration. <i>Journal of International Business Studies</i> , 2007, 38, 658-672. | 7.3 | 437       |
| 4  | Firm and target country characteristics as factors explaining wealth creation from international expansion moves of mobile network operators. <i>Telecommunications Policy</i> , 2007, 31, 72-92.  | 5.3 | 23        |
| 5  | The impact of national culture and communication on exporterâ€™ distributor relations and on export performance. <i>International Business Review</i> , 2007, 16, 405-424.   | 4.8 | 119       |
| 6  | Paths to foreign markets: Does distance to market affect firm internationalisation?. <i>International Business Review</i> , 2007, 16, 573-593.   | 4.8 | 89        |
| 7  | Entry mode research: Past and future. <i>International Business Review</i> , 2008, 17, 267-284.  | 4.8 | 352       |
| 8  | Social capital dynamics and foreign market entry. <i>International Business Review</i> , 2008, 17, 663-675.  | 4.8 | 77        |
| 9  | Do Cultural Differences Matter in Mergers and Acquisitions? A Tentative Model and Examination. <i>Organization Science</i> , 2008, 19, 160-176.  | 4.5 | 569       |
| 10 | Knowledge Management in Central and Eastern Europe Through Network Development and Boundary Spanners. <i>Journal of East-West Business</i> , 2008, 14, 159-186.  | 0.7 | 7         |
| 11 | Cultural distance and subsidiary roles in knowledge transfer in MNCs in China. <i>Chinese Management Studies</i> , 2008, 2, 260-280.   | 1.4 | 30        |
| 12 | Developing the International Business Curriculum: Results and Implications of a Delphi Study on the Futures of Teaching and Learning in International Business. <i>Journal of Teaching in International Business</i> , 2008, 19, 109-141.        | 0.5 | 14        |
| 13 | Breaking through the cultural clutter. <i>International Marketing Review</i> , 2008, 25, 183-201.  | 3.6 | 118       |
| 14 | National cultural values and the perceived relational risks in biotechnology alliance relationships. <i>International Business Review</i> , 2009, 18, 14-25.   | 4.8 | 47        |
| 15 | The impact of corporate and national cultures on decentralization in multinational corporations. <i>International Business Review</i> , 2009, 18, 156-167.   | 4.8 | 57        |
| 16 | Psychic distance in exporterâ€™ importer relationships: A grounded theory approach. <i>International Business Review</i> , 2009, 18, 184-198.  | 4.8 | 108       |
| 17 | Cultural distance, political risk, or governance quality? Towards a more accurate conceptualization and measurement of external uncertainty in foreign entry mode research. <i>International Business Review</i> , 2009, 18, 276-291.            | 4.8 | 259       |
| 18 | Challenging the Conceptualization and Measurement of Distance and International Experience in Entry Mode Choice Research. <i>Journal of International Marketing</i> , 2009, 17, 74-98.   | 4.4 | 192       |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 19 | Walking the cultural distance: in search of direction beyond friction. <i>Advances in International Management</i> , 2010, , 189-212.  | 0.3 | 27        |
| 20 | International Firm Strategies: Is Cultural Distance a Main Determinant?. <i>Transition Studies Review</i> , 2010, 17, 611-623.   | 0.4 | 9         |
| 21 | Press release disclosures in Spain and the UK. <i>International Business Review</i> , 2010, 19, 1-15.  | 4.8 | 16        |
| 22 | Shareholdersâ€™ reactions to announcements of acquisitions of private firms: Do target and bidder markets make a difference?. <i>International Business Review</i> , 2010, 19, 360-377.          | 4.8 | 20        |
| 23 | Quo vadis? The entry into new technologies in advanced foreign subsidiaries of the multinational enterprise. <i>Journal of International Business Studies</i> , 2010, 41, 1525-1549.             | 7.3 | 65        |
| 24 | An institutional approach to cross-national distance. <i>Journal of International Business Studies</i> , 2010, 41, 1460-1480.  | 7.3 | 984       |
| 25 | The Lexus or the olive tree? Trading off between global convergence and local divergence. <i>International Journal of Research in Marketing</i> , 2010, 27, 107-118.                             | 4.2 | 42        |
| 26 | The Effect of Cultural Distance on International Marketing Strategy: A Comparison of Cultural Distance and Managerial Perception Measures. <i>Journal of Global Marketing</i> , 2011, 24, 18-40. | 3.4 | 18        |
| 27 | Ownership Strategy in SMEsâ€™ International Joint Ventures. <i>Journal of Small Business and Entrepreneurship</i> , 2011, 24, 551-566.   | 4.9 | 1         |
| 28 | When in China â€¦ The HRM practices of Chinese and foreign-owned enterprises during a global crisis. <i>Asia Pacific Business Review</i> , 2011, 17, 473-491.                                    | 2.9 | 22        |
| 29 | In search of alliance-level relational capabilities: Balancing innovation value creation and appropriability in R&D alliances. <i>Scandinavian Journal of Management</i> , 2011, 27, 273-286.    | 1.9 | 74        |
| 30 | Managing Culture in International Mergers and Acquisitions. <i>SSRN Electronic Journal</i> , 2011, , .   | 0.4 | 0         |
| 31 | Are You Planning to Use Culture as a Variable in International Marketing Research. <i>Metamorphosis</i> , 2011, 10, 6-26.  | 1.1 | 0         |
| 32 | Subsidiary manager socio-political interaction: the impact of host country culture. , 2011, , 283-314.   |     | 7         |
| 33 | Determinants of export performance: a study of large brazilian manufacturing firms. <i>BAR - Brazilian Administration Review</i> , 2011, 8, 107-132.   | 0.8 | 31        |
| 34 | An Interdisciplinary Study: Culture Distance in Ultimatum Game Experiment. <i>SSRN Electronic Journal</i> , 2011, , .  | 0.4 | 0         |
| 35 | Headquarters-subsidiary relationship governance in Poland. <i>Journal on Chain and Network Science</i> , 2011, 11, 49-68.  | 1.6 | 1         |
| 37 | A generic conceptualization of the cultural distance index. <i>Journal of Strategy and Management</i> , 2011, 4, 325-346.  | 3.3 | 17        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 38 | Do emotions matter?. Management Research, 2011, 9, 207-229.   | 0.7 | 8         |
| 39 | Dutch MNE Foreign Expansion into Developed and Developing Economies. Management International, 0, 16, 31-44.  | 0.1 | 4         |
| 40 | The relevance of the organisational and geographical dimensions in business networks. International Journal of Business Environment, 2011, 4, 254.  | 0.4 | 3         |
| 41 | Inversi3n exterior y modo de entrada: resolviendo la paradoja de la distancia cultural. Cuadernos De EconomÃa Y Direcci3n De La Empresa, 2011, 14, 14-25.   | 0.5 | 6         |
| 42 | Time to Success in Offshoring Business Processes. Management International Review, 2011, 51, 65-92.   | 3.3 | 31        |
| 43 | Disentangling the Roles of International Experience and Distance in Establishment Mode Choice. Management International Review, 2011, 51, 321-355.  | 3.3 | 76        |
| 44 | The Impact of Cultural Distance on Bilateral Arm's Length Exports. Management International Review, 2011, 51, 875-896.  | 3.3 | 32        |
| 45 | Does the meta-environment determine firm performance? Theory and evidence from European multinational enterprises. International Business Review, 2011, 20, 454-465.  | 4.8 | 12        |
| 46 | Performance and Management Independence in the ERP Implementations in Spain: A Dynamic View. Information Systems Management, 2011, 28, 147-164.   | 5.7 | 13        |
| 47 | A hybrid model for export market opportunity analysis. International Marketing Review, 2011, 28, 163-182.   | 3.6 | 37        |
| 48 | The effect of home and host country cultures on the manager's individual decision making related to ethical issues in a MNC. International Journal of Business Governance and Ethics, 2011, 6, 1.                   | 0.3 | 3         |
| 49 | Value and Virtue in Public Administration. , 2011, , .  |     | 16        |
| 50 | Are cultural values the same as the values of individuals? An examination of similarities in personal, social and cultural value structures. International Journal of Cross Cultural Management, 2012, 12, 157-170. | 2.1 | 58        |
| 51 | A review of establishment mode choice in International market entry (2000&#x2013;2011). , 2012, , .   |     | 0         |
| 52 | Assessing the Psychometric Properties of Hofstede's versus Schwartz's Cultural Values of Chinese Customers. Journal of International Consumer Marketing, 2012, 24, 304-319.   | 3.7 | 11        |
| 53 | The effects of ERP implementations on the profitability of big firms: the case of Spain. International Journal of Technology Management, 2012, 59, 22.  | 0.5 | 3         |
| 54 | Cultural distance or cultural positions? Analysing the effect of culture on the HQ's subsidiary relationship. International Business Review, 2012, 21, 383-396.   | 4.8 | 36        |
| 55 | Urban destination loyalty drivers and cross-national moderator effects: The case of Barcelona. Tourism Management, 2012, 33, 1309-1320.   | 9.8 | 102       |

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 56 | The Relationship Between Psychic and Cultural Distance and Business Ethicality Attitudinal Values of Future Business Leaders. <i>Journal of Global Marketing</i> , 2012, 25, 112-123.  | 3.4  | 3         |
| 57 | Korean Science and Technology in an International Perspective. , 2012, , .   |      | 4         |
| 58 | Entry mode choices of multinational companies (MNCs) and host countriesâ€™ corruption: A review. <i>African Journal of Business Management</i> , 2012, 6, .  | 0.5  | 3         |
| 59 | On the Role of Cultural Distance in the Decision to Cross-List. <i>SSRN Electronic Journal</i> , 0, , .  | 0.4  | 3         |
| 60 | The effects of spatial and contextual factors on headquarters resource allocation to MNE subsidiaries. <i>Journal of International Business Studies</i> , 2012, 43, 219-243.   | 7.3  | 143       |
| 61 | The Impact of Psychic Distance on Chinese Outward Foreign Direct Investments. <i>Management International Review</i> , 2013, 53, 659-686.  | 3.3  | 67        |
| 62 | Cultural distance and the choice between wholly owned subsidiaries and joint ventures. <i>Journal of Business Research</i> , 2013, 66, 2252-2261.  | 10.2 | 60        |
| 63 | The impact of the institution of patent protection and enforcement on entry mode strategy: A panel data investigation of U.S. firms. <i>International Business Review</i> , 2013, 22, 278-292.   | 4.8  | 25        |
| 64 | The motives and performance of cross-border acquirers from emerging economies: Comparison between Chinese and Indian firms. <i>International Business Review</i> , 2013, 22, 963-980.  | 4.8  | 156       |
| 65 | Decoupling management and technological innovations: Resolving the individualismâ€™collectivism controversy. <i>Journal of International Management</i> , 2013, 19, 103-117.   | 4.2  | 61        |
| 66 | Cultural distance and its implication for the duration of the international alliance in a high technology sector. <i>International Business Review</i> , 2013, 22, 699-712.  | 4.8  | 51        |
| 67 | The impact of psychological distance on Chinese customers when selecting an international healthcare service country. <i>Tourism Management</i> , 2013, 35, 32-40.   | 9.8  | 42        |
| 68 | Differences Between Management Philosophies Among American and Chinese Hotel Managers: A Cultural Comparison Between Las Vegas and Shanghai. <i>International Journal of Hospitality and Tourism Administration</i> , 2013, 14, 121-138. | 2.5  | 3         |
| 69 | Cultural values influencing project team success. <i>International Journal of Managing Projects in Business</i> , 2013, 6, 425-456.  | 2.5  | 19        |
| 70 | Language distance and international acquisitions. <i>International Journal of Cross Cultural Management</i> , 2013, 13, 47-63.   | 2.1  | 17        |
| 71 | Lâ€™influence du risque pays et de la distance culturelle sur les modes de prÃ©sence et de contrÃªle des PME Ã  lâ€™Ã©tranger. <i>Management International</i> , 0, 18, 73-86.   | 0.1  | 4         |
| 72 | The Impact of Cultural Distance on the Success and Stability of International Cooperation Forms: Student Organizations. <i>IFAC Postprint Volumes IPPV / International Federation of Automatic Control</i> , 2013, 46, 89-94.            | 0.4  | 2         |
| 73 | A compound index of cultural dimensions: implications and applications. <i>International Journal of Organizational Analysis</i> , 2013, 21, 53-65.   | 2.9  | 9         |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 74 | Cultural distance and the performance of international joint ventures: a critical assessment of model specifications and variable measurement. <i>International Journal of Strategic Business Alliances</i> , 2013, 3, 93.    | 0.2 | 9         |
| 75 | Is the level of taxation a product of culture? A cultural economics approach. <i>Society and Economy</i> , 2013, 35, 513-529.   | 0.3 | 34        |
| 76 | Finding Paths in the Forest: A Meta-Analytic Study on Entry Mode Determination. <i>SSRN Electronic Journal</i> , 2013, , .  | 0.4 | 1         |
| 77 | Factors affecting mobile users' switching intentions: a comparative study between the brazilian and german markets. <i>BAR - Brazilian Administration Review</i> , 2013, 10, 239-262.   | 0.8 | 20        |
| 78 | Modos de Entrada no Investimento Direto no Exterior: Um Estudo da Literatura Empírica. <i>RAC: Revista De Administraçã£o Contemporânea</i> , 2014, 18, 416-445.   | 0.4 | 5         |
| 79 | Culture and corruption. <i>International Journal of Development Issues</i> , 2014, 13, 2-24.  | 1.2 | 32        |
| 80 | Innovations in marketing of higher education: Foreign market entry mode of not-for-profit universities. <i>Journal of Business and Industrial Marketing</i> , 2014, 29, 546-558.  | 3.0 | 23        |
| 81 | Protean and boundaryless careers. <i>Career Development International</i> , 2014, 19, 73-100.   | 2.7 | 33        |
| 82 | Congruency of humour and cultural values in print ads. <i>International Journal of Advertising</i> , 2014, 33, 681-705.   | 6.7 | 34        |
| 83 | The internationalization of Chinese industries: Overseas acquisition activity in Chinese mining and manufacturing industries. <i>Asian Business and Management</i> , 2014, 13, 89-116.  | 2.8 | 18        |
| 84 | Country Distance (COD): Development and Validation of a New Objective Measure. <i>Journal of Small Business Management</i> , 2014, 52, 102-125.   | 4.8 | 23        |
| 85 | Testing for Linear and Quadratic Effects between Price Adaptation and Export Performance: The Impact of Values and Perceptions. <i>Journal of Small Business Management</i> , 2014, 52, 501-520.                              | 4.8 | 18        |
| 86 | Homeâ€œHost Country Distance in Offshore Governance Choices. <i>Journal of International Management</i> , 2014, 20, 73-86.  | 4.2 | 65        |
| 87 | Win, Place, or Show? How Foreign Investment Strategies Contribute to the Technological Growth of the Multinational Corporation. <i>Long Range Planning</i> , 2014, 47, 16-31.   | 4.9 | 20        |
| 88 | Does the Interactive Use of Headquarter Performance Measurement Systems in Foreign Subsidiaries Endanger the Potential to Profit from Local Relationships?. <i>Australian Accounting Review</i> , 2014, 24, 21-38.            | 4.6 | 9         |
| 89 | Explaining equity shares in international joint ventures: Combining the influence of asset characteristics, culture and institutional differences. <i>Research in International Business and Finance</i> , 2014, 31, 212-233. | 5.9 | 17        |
| 90 | Longitudinal Associations of Cultural Distance With Psychological Well-Being Among Australian Immigrants From 49 Countries. <i>Journal of Cross-Cultural Psychology</i> , 2014, 45, 587-600.                                  | 1.6 | 32        |
| 91 | Unbundling the differences between Psychic and Cultural Distance: An empirical examination of the existing measures. <i>International Business Review</i> , 2014, 23, 660-674.  | 4.8 | 43        |

| #   | ARTICLE   | IF   | CITATIONS |
|-----|---|------|-----------|
| 92  | Cultural Proximity and Local Firms' catch up with Multinational Enterprises. <i>World Development</i> , 2014, 60, 1-13.   | 4.9  | 25        |
| 93  | The impact of MNE cultural diversity on the internationalization-performance relationship. <i>International Business Review</i> , 2014, 23, 313-326.  | 4.8  | 61        |
| 94  | Modes d'implantation des PME à l'étranger: le choix entre filiale 100% et coentreprise internationale. <i>Management International</i> , 2014, 18, 195-208.   | 0.1  | 3         |
| 95  | Perceptions Versus National-Level Differences: A Mediating Model of Psychic Distance. <i>Progress in International Business Research</i> , 2014, , 133-170.   | 0.4  | 8         |
| 96  | Different native languages as proxy for cultural differences in travel behaviour: insights from multilingual Switzerland. <i>International Journal of Culture, Tourism and Hospitality Research</i> , 2014, 8, 140-152. | 2.9  | 10        |
| 97  | Institutional distance and entry mode choice by Brazilian firms. <i>Management Research</i> , 2014, 12, 152-175.  | 0.7  | 3         |
| 98  | Buyer control in domestic and international supplier-buyer relationships. <i>European Journal of Marketing</i> , 2014, 48, 722-741.   | 2.9  | 10        |
| 99  | How congruent are managers' perceptions of cultural distance with objective reality?. <i>Cross Cultural Management</i> , 2014, 21, 400-421.   | 1.1  | 14        |
| 102 | Assessment of interaction in multinational projects: A comparison based on geographical location. , 2015, , .   |      | 4         |
| 103 | Entrepreneurial Relations of Pakistani Entrepreneurs. <i>SAGE Open</i> , 2015, 5, 215824401560735.  | 1.7  | 0         |
| 104 | Understanding establishment mode choice of foreign manufacturing firms in Ghana. <i>International Journal of Emerging Markets</i> , 2015, 10, 896-920.  | 2.2  | 14        |
| 105 | <i>International Business</i> . , 2015, , 269-285.  |      | 2         |
| 106 | Religion, Culture, and Tax Evasion: Evidence from the Czech Republic. <i>Religions</i> , 2015, 6, 657-669.  | 0.6  | 44        |
| 107 | Towards a more balanced treatment of culture in international business studies: The need for positive cross-cultural scholarship. <i>Journal of International Business Studies</i> , 2015, 46, 391-414.                 | 7.3  | 291       |
| 108 | Quo Vadis? The Entry into New Technologies in Advanced Foreign Subsidiaries of the Multinational Enterprises. , 0, , .  |      | 0         |
| 109 | Distance and perceptions of risk in internationalization decisions. <i>Journal of Business Research</i> , 2015, 68, 1501-1505.  | 10.2 | 97        |
| 110 | Knowledge, Networks and Power. , 2015, , .  |      | 4         |
| 111 | Acquisition Entry Strategy of Nordic Multinational Enterprises in China: An Analysis of Key Determinants. <i>Journal of Global Marketing</i> , 2015, 28, 32-51.   | 3.4  | 13        |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 112 | A Comparative Analysis of Arab and U.S. Cultural Values on the Web. <i>Journal of Global Marketing</i> , 2015, 28, 99-112.  | 3.4 | 25        |
| 113 | The Rise of Multinationals from Emerging Economies. , 2015, , .   |     | 0         |
| 114 | Does country context distance determine subsidiary decision-making autonomy? Theory and evidence from European transition economies. <i>International Business Review</i> , 2015, 24, 874-889.                        | 4.8 | 40        |
| 115 | Doing business in Libya: Assessing the nature and effectiveness of international marketing programs in an evolving economy. <i>International Business Review</i> , 2015, 24, 781-797.                                 | 4.8 | 18        |
| 116 | Geographic, cultural, and psychic distance to foreign markets in the context of small and new ventures. <i>International Business Review</i> , 2015, 24, 825-835.   | 4.8 | 76        |
| 117 | The Impact of Culture on Creativity. <i>Administrative Science Quarterly</i> , 2015, 60, 189-227.   | 6.9 | 237       |
| 118 | The Effect of Cultural Distance on Tourism: A Study of International Visitors to Hong Kong. <i>Asia Pacific Journal of Tourism Research</i> , 2015, 20, 94-113.   | 3.7 | 93        |
| 119 | On the Role of Cultural Distance in the Decision to Crossâ€‹ <i>ist</i> . <i>European Financial Management</i> , 2015, 21, 706-741.   | 2.9 | 20        |
| 120 | Relevant dimensions and contextual weights of distance in international business decisions: Evidence from Spanish and Chinese outward FDI. <i>International Business Review</i> , 2015, 24, 133-147.                  | 4.8 | 49        |
| 121 | Quelle mesure pour la culture nationale? Hofstede vs Schwartz vs Globe. <i>Management International</i> , 0, 20, 26-37.   | 0.1 | 8         |
| 122 | A Meta-Analysis About the Relationship between Family Firms and Firm Performance. <i>SSRN Electronic Journal</i> , 2016, , .  | 0.4 | 0         |
| 123 | Foreign affiliates of the multinational firms in the wine and spirits industry: location-specific advantages and cultural distance. <i>International Journal of Economics and Business Research</i> , 2016, 12, 274.  | 0.2 | 3         |
| 124 | COMPARATIVE ANALYSIS OF AMERICAN AND SPANISH CRUISE PASSENGERS' BEHAVIORAL INTENTIONS. <i>RAE Revista De Administracao De Empresas</i> , 2016, 56, 87-100.  | 0.3 | 4         |
| 125 | Understanding the relevance of national culture in international business research: a quantitative analysis. <i>Scientometrics</i> , 2016, 108, 1553-1590.  | 3.0 | 11        |
| 126 | Reframing the influence of national culture with theory-based multi-resolution simulation models. <i>Management Research Review</i> , 2016, 39, 521-545.  | 2.7 | 3         |
| 127 | Internationalisation of family and non-family firms: a conjoint experiment among CEOs. <i>European Journal of International Management</i> , 2016, 10, 581.   | 0.2 | 26        |
| 128 | Averting risk or embracing opportunity? Exploring the impact of ambidextrous capabilities on innovation of Chinese firms in internationalization. <i>Cross Cultural and Strategic Management</i> , 2016, 23, 569-589. | 1.7 | 22        |
| 129 | Corporate culture and absorptive capacity: The moderating role of national culture dimensions on innovation management. <i>International Business Review</i> , 2016, 25, 1149-1168.                                   | 4.8 | 44        |



| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 130 | A Cross-National Comparison of Brand Perceptions of Global Franchise Chains in the BRICS. <i>Journal of Marketing Channels</i> , 2016, 23, 196-216.  | 0.4 | 13        |
| 131 | Categorizing the Liability of Foreignness: Ownership, Location, and Internalization—Specific Dimensions. <i>Global Strategy Journal</i> , 2016, 6, 309-329.  | 7.4 | 51        |
| 132 | Ownership mode, cultural distance, and the extent of parent firms'™ strategic control over subsidiaries in the PRC. <i>Asia Pacific Journal of Management</i> , 2016, 33, 1075-1105.   | 4.5 | 15        |
| 133 | Technological proximity and recombinative innovation in the alternative energy field. <i>Research Policy</i> , 2016, 45, 1460-1473.  | 6.4 | 104       |
| 134 | Headquarters Resource Allocation for Inter-Subsidiary Innovation Transfer: The Effect of Within-Country and Cross-Country Cultural Differences. <i>Management International Review</i> , 2016, 56, 665-698.                        | 3.3 | 23        |
| 135 | The Internationalization of African Firms: Effects of Cultural Differences on the Management of Subsidiaries. <i>Africa Journal of Management</i> , 2016, 2, 117-137.  | 1.1 | 18        |
| 136 | Family Matters?: A Cross-National Analysis of the Performance Implications of Family Ownership. <i>Corporate Governance: an International Review</i> , 2016, 24, 584-598.  | 2.4 | 24        |
| 137 | Influence of Institutional Differences on Firm Innovation from International Alliances. <i>Long Range Planning</i> , 2016, 49, 129-144.  | 4.9 | 19        |
| 138 | Experience in Different Institutional Environments and Foreign Subsidiary Ownership Structure. <i>Journal of Management</i> , 2016, 42, 1434-1461.   | 9.3 | 47        |
| 139 | Reconceptualizing cultural distance: The role of cultural experience reserve in cross-border acquisitions. <i>Journal of World Business</i> , 2016, 51, 404-412.   | 7.7 | 113       |
| 140 | Standardisation vs. adaption: a conjoint experiment on the influence of psychic, cultural and geographical distance on international marketing mix decisions. <i>European Journal of International Management</i> , 2016, 10, 127. | 0.2 | 19        |
| 141 | Cultural distance, innovation and export performance. <i>European Business Review</i> , 2016, 28, 176-207.   | 3.4 | 49        |
| 143 | Benchmarking national culture and decent work practice indicators in project-based industry. <i>Benchmarking</i> , 2016, 23, 490-518.  | 4.6 | 7         |
| 144 | A new dataset of cultural distances for European countries and regions. <i>Research in International Business and Finance</i> , 2016, 37, 231-241.   | 5.9 | 30        |
| 145 | Does national culture affect the intensity of volatility linkages in international equity markets?. <i>Research in International Business and Finance</i> , 2016, 36, 85-95.   | 5.9 | 7         |
| 146 | Do We Need to Distance Ourselves from the Distance Concept? Why Home and Host Country Context Might Matter More Than (Cultural) Distance. <i>Management International Review</i> , 2016, 56, 1-34.                                 | 3.3 | 116       |
| 147 | How do ownership control position and national culture influence conflict resolution strategies in international joint ventures?. <i>International Business Review</i> , 2016, 25, 559-568.  | 4.8 | 25        |
| 148 | Do cross-border acquisitions create value? Evidence from overseas acquisitions by Chinese firms. <i>International Business Review</i> , 2016, 25, 471-483.   | 4.8 | 118       |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 149 | International Establishment Mode Choice: Past, Present and Future. <i>Management International Review</i> , 2016, 56, 489-530.  | 3.3 | 63        |
| 150 | The impact of knowledge transfer on MNC subsidiary performance: does cultural distance matter?. <i>Knowledge Management Research and Practice</i> , 2017, 15, 78-89.  | 4.1 | 12        |
| 151 | Knowledge and internationalization of returnee entrepreneurial firms. <i>International Business Review</i> , 2017, 26, 652-665.   | 4.8 | 57        |
| 152 | An overview of Hofstede-inspired country-level culture research in international business since 2006. <i>Journal of International Business Studies</i> , 2017, 48, 30-47.   | 7.3 | 258       |
| 153 | Regulative Distance, Cultural Distance, Host Country Risk, and the Choice of Subsidiary Activity: Evidence from Brazilian Multinationals. <i>Latin American Business Review</i> , 2017, 18, 251-271.                                    | 1.3 | 3         |
| 154 | Foreign Market Entry Mode Research: A Review and Research Agenda. <i>International Trade Journal</i> , 2017, 31, 429-456.   | 0.9 | 43        |
| 155 | Whistleblowing propensity in power distance societies. <i>Journal of Global Responsibility</i> , 2017, 8, 212-224.  | 1.9 | 14        |
| 156 | Cross-border mergers and acquisitions with heterogeneous firms: Technology vs. market motives. <i>North American Journal of Economics and Finance</i> , 2017, 42, 20-37.  | 3.5 | 13        |
| 157 | “Neighbors in values”: A new dataset of cultural distances between countries based on individuals’ values, and its application to the study of global trade. <i>Research in International Business and Finance</i> , 2017, 42, 966-985. | 5.9 | 6         |
| 158 | How Do Managers’ Deviant Perceptions of “Cultural Distance” Relate to the Performance of International SMEs?. <i>Progress in International Business Research</i> , 2017, , 91-106.  | 0.4 | 1         |
| 159 | Watch his deed or examine his words? Exploring the potential of the behavioral experiment method for collecting data to measure culture. <i>Cross Cultural and Strategic Management</i> , 2017, 24, 669-695.                            | 1.7 | 5         |
| 160 | Institutional impacts on ownership decisions by emerging and advanced market MNCs. <i>Cross Cultural and Strategic Management</i> , 2017, 24, 454-481.  | 1.7 | 22        |
| 161 | Operational complexity of foreign innovation projects and the inter-organisational alliance in the biopharmaceutical industry in China. <i>Technology Analysis and Strategic Management</i> , 2017, 29, 829-842.                        | 3.5 | 4         |
| 162 | Locals know best? Subsidiary HR autonomy and subsidiary performance. <i>Journal of World Business</i> , 2017, 52, 83-96.  | 7.7 | 40        |
| 163 | Which Resources Matter How and Where? A Meta-Analysis on Firms’ Foreign Establishment Mode Choice. <i>Journal of Management Studies</i> , 2017, 54, 304-339.  | 8.3 | 57        |
| 164 | The Concept of Institutional and Cultural Compatibility. <i>Progress in International Business Research</i> , 2017, , 107-133.  | 0.4 | 1         |
| 165 | Cultural distance and foreign direct investment: the moderating effect of vicarious experience. <i>European Journal of International Management</i> , 2017, 11, 153.  | 0.2 | 3         |
| 166 | When Distance is Good: An Upper-Echelons Perspective on the Role of Distance in Internationalization. <i>Progress in International Business Research</i> , 2017, , 403-423.   | 0.4 | 6         |

| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 167 | Equity Commitment in Cross-Border Acquisitions: The Influence of Distance and Organizational Resources. <i>Progress in International Business Research</i> , 2017, , 297-337.  | 0.4 | 3         |
| 169 | Better Directors or Distracted Directors? An International Analysis of Busy Boards. <i>SSRN Electronic Journal</i> , 2017, , .   | 0.4 | 1         |
| 170 | Localizing to Arabic consumers: Insights from print advertising. <i>Journal of Marketing Communications</i> , 2018, 24, 190-211.   | 4.0 | 11        |
| 171 | What is in a name? Cross-national distances and subsidiaryâ€™s corporate visual identity change in emerging-market firmsâ€™ cross-border acquisitions. <i>International Marketing Review</i> , 2018, 35, 301-319.  | 3.6 | 20        |
| 172 | Why is Informal Employment Too Difficult to Control? Further Evidence from Cultural Perspective. <i>Journal of Interdisciplinary Economics</i> , 2018, 30, 128-147.  | 1.1 | 2         |
| 173 | Global Mindset and Entry Mode Decisions: Moderating Roles of Managersâ€™ Decision-Making Style and Managerial Experience. <i>Management International Review</i> , 2018, 58, 413-447.  | 3.3 | 22        |
| 174 | Cultural Fit and the Choice of International Market Entry Scale of Chinese Firms. <i>Journal of Global Marketing</i> , 2018, 31, 308-323.  | 3.4 | 4         |
| 175 | Culture and capital flowsâ€™ Exploring the spatial differentiation of China's OFDI. <i>China Economic Review</i> , 2018, 48, 27-45.  | 4.4 | 17        |
| 176 | Perceived cultural distance and international destination choice: The role of destination familiarity, geographic distance, and cultural motivation. <i>Journal of Destination Marketing &amp; Management</i> , 2018, 9, 300-309.                              | 5.3 | 56        |
| 177 | How does interpersonal justice affect outside directorsâ€™ governance behavior? A cross-cultural comparison. <i>Review of Managerial Science</i> , 2018, 12, 683-709.  | 7.1 | 6         |
| 178 | International market entry mode â€™ a systematic literature review. <i>Journal of Strategic Marketing</i> , 2018, 26, 601-627.   | 5.5 | 41        |
| 179 | Cultural Distance and Firm Internationalization: A Meta-Analytical Review and Theoretical Implications. <i>Journal of Management</i> , 2018, 44, 89-130.   | 9.3 | 247       |
| 180 | A metacultural approach to predicting self-employment across the globe. <i>International Business Review</i> , 2018, 27, 481-500.  | 4.8 | 17        |
| 181 | Culturally Contingent Crowdsourcing: Examples from Three Arab Gulf Countries. <i>SSRN Electronic Journal</i> , 2018, , .   | 0.4 | 0         |
| 182 | The largest financial groups from emerging economies. <i>International Journal of Emerging Markets</i> , 2018, 13, 1050-1069.  | 2.2 | 5         |
| 183 | The effect of franchisor characteristics and host country features on the foreign entry mode. Lessons from the Spanish franchise system lessons from the Spanish franchise system. <i>International Journal of Business and Globalisation</i> , 2018, 20, 457. | 0.2 | 7         |
| 184 | THE INDIVIDUALISTIC VIEW OF CULTURE AND THE NASCENT ENTREPRENEURSHIP: AN EXAMINATION OF SCHWARTZâ€™S CULTURAL VALUES. <i>Journal of Developmental Entrepreneurship</i> , 2018, 23, 1850026.  | 0.8 | 5         |
| 185 | Culture, Board Composition and Corporate Social Reporting in the Banking Sector. <i>Administrative Sciences</i> , 2018, 8, 41.   | 2.9 | 16        |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 186 | Greenfield versus merger and acquisition FDI: Same wine, different bottles?. Canadian Journal of Economics, 2018, 51, 1151-1190.  | 1.2 | 35        |
| 187 | Conceptualizing and measuring distance in international business research: Recurring questions and best practice guidelines. Journal of International Business Studies, 2018, 49, 1113-1137.    | 7.3 | 141       |
| 189 | Cultural antecedents of inbound tourism in five Asian and Middle East countries: A fuzzy set qualitative comparative analysis. International Journal of Tourism Research, 2018, 20, 698-712.    | 3.7 | 14        |
| 190 | Internationalization of exploitation alliance portfolios and firm performance. Management Decision, 2019, 57, 86-99.  | 3.9 | 6         |
| 191 | Re-entry friction: The curious effects of cultural dislocation on outcomes for global service learning returnees. International Journal of Intercultural Relations, 2019, 72, 96-108.           | 2.0 | 6         |
| 192 | Power distance and migrant nurses: The liminality of acculturation. Nursing Inquiry, 2019, 26, e12311.  | 2.1 | 17        |
| 193 | The Role of Cultural Distance Across Quantiles of International Joint Venture Longevity. Journal of International Marketing, 2019, 27, 3-21.  | 4.4 | 22        |
| 194 | The geography of venture capital and entrepreneurial venturesâ€™ demand for external equity. Research Policy, 2019, 48, 1150-1170.  | 6.4 | 50        |
| 195 | Evaluating 22 EU member statesâ€™ waste culture using Hofstedeâ€™s and Schwartzâ€™s cultural dimensions. International Journal of Sustainable Development and World Ecology, 2019, 26, 313-328. | 5.9 | 4         |
| 196 | Twenty-five years (1992â€“2016) of the International Business Review: A bibliometric overview. International Business Review, 2019, 28, 101587.   | 4.8 | 79        |
| 197 | Added distance, entry mode choice, and the moderating effect of experience: The case of British MNEs in emerging markets. Thunderbird International Business Review, 2019, 61, 581-594.         | 1.8 | 6         |
| 198 | Research on Tibetan Folkâ€™s Contemporary Tibetan Cultural Adaptive Differences and Its Influencing Factorsâ€”Taking ShigatseCity, Tibet, China as an Example. Sustainability, 2019, 11, 1956.  | 3.2 | 0         |
| 199 | On the future of international joint venture research. Journal of International Business Studies, 2019, 50, 555-597.  | 7.3 | 91        |
| 200 | Chapter 8 Marketing for Scientists. , 2019, , 113-127.  |     | 0         |
| 201 | Subsidiary strategy and managersâ€™ perceptions of distance to foreign markets. Review of International Business and Strategy, 2019, 29, 347-364.   | 3.3 | 13        |
| 202 | Culture, corruption, and women in government. International Journal of Cross Cultural Management, 2019, 19, 315-332.  | 2.1 | 3         |
| 203 | Ex-post Performance Implications of Divergence of Managersâ€™ Perceptions of â€Distanceâ€ From â€Realityâ€ in International Business. Management International Review, 2019, 59, 67-92.         | 3.3 | 13        |
| 204 | The influence of cultural distance on the volatility of the international stock market. Economic Modelling, 2019, 77, 289-300.  | 3.8 | 17        |

| #   | ARTICLE   | IF   | CITATIONS |
|-----|---|------|-----------|
| 205 | The role of perceived institutional distance in foreign ownership level decisions of new MNEs. <i>Journal of Business Research</i> , 2020, 108, 435-449.  | 10.2 | 16        |
| 206 | Hoftsedde's cultural dimensions and corporate social responsibility in online communication: Are they independent constructs?. <i>Corporate Social Responsibility and Environmental Management</i> , 2020, 27, 53-64.       | 8.7  | 46        |
| 207 | National Culture and Africa Revisited: Ethnolinguistic Group Data From 35 African Countries. <i>Cross-Cultural Research</i> , 2020, 54, 73-91.  | 2.7  | 8         |
| 208 | Better directors or distracted directors? An international analysis of busy boards. <i>Global Finance Journal</i> , 2020, 44, 100437.   | 5.1  | 24        |
| 209 | Antecedents and performance effect of managerial misperception of institutional differences. <i>Journal of World Business</i> , 2020, 55, 101018.   | 7.7  | 12        |
| 210 | Establishment mode choice by Chinese firms in Latin America: The role of host country-specific experience and government official visits. <i>Thunderbird International Business Review</i> , 2020, 62, 49-63.               | 1.8  | 6         |
| 211 | How does distance affect market entry mode choice? Evidence from French companies. <i>European Management Journal</i> , 2020, 38, 135-145.  | 5.1  | 19        |
| 213 | Navigating geographic and cultural distances in international expansion: The paradoxical roles of firm size, age, and ownership. <i>Strategic Management Journal</i> , 2020, 41, 921-949.                                   | 7.3  | 69        |
| 214 | FDI drivers and establishment mode choice of emerging-market MNEs: the role of state ownership. <i>European Journal of International Management</i> , 2020, 14, 144.  | 0.2  | 3         |
| 215 | Cognitive biases in the perceptions of country distance. <i>Journal of International Management</i> , 2020, 26, 100774.   | 4.2  | 3         |
| 216 | Country Brand Equity: The Decision Making of Corporate Brand Architecture in Cross-Border Mergers and Acquisitions. <i>Sustainability</i> , 2020, 12, 7373.   | 3.2  | 3         |
| 217 | Impact of culture differences on performance of international construction joint ventures: the moderating role of conflict management. <i>Engineering, Construction and Architectural Management</i> , 2020, 27, 2353-2377. | 3.1  | 25        |
| 218 | What determines the adoption of employee empowerment practices by MNE subsidiaries in China?. <i>Chinese Management Studies</i> , 2020, 14, 871-894.  | 1.4  | 2         |
| 219 | An acquisition or a greenfield subsidiary? The impact of knowledge on sequential establishments in a host country. <i>International Marketing Review</i> , 2020, 37, 377-396.   | 3.6  | 7         |
| 220 | How the spatial dispersion and size of country networks shape the geographic distance that firms add during international expansion. <i>International Business Review</i> , 2020, 29, 101738.                               | 4.8  | 6         |
| 221 | Cultural Distance and Cross-Border Replication of China Multinational Corporations. <i>Forum for Social Economics</i> , The, 2021, 50, 363-385.   | 2.2  | 2         |
| 222 | Economic and Financial Challenges for Balkan and Eastern European Countries. <i>Springer Proceedings in Business and Economics</i> , 2020, , .  | 0.3  | 2         |
| 223 | Greenfield or M&A? An institutional and learning perspective on the establishment mode choice of Chinese outward investments. <i>Journal of International Management</i> , 2020, 26, 100758.                                | 4.2  | 36        |

| #   | ARTICLE   | IF   | CITATIONS |
|-----|---|------|-----------|
| 224 | Firm Survival between Manufacturing and Non-Manufacturing Industries: Cultural Distance, Country Risk, Entry Mode, Market Size, Firm Age and Location. <i>Chinese Economy</i> , 2020, 53, 412-431.                          | 2.0  | 5         |
| 225 | Ambidextrous Knowledge Sharing within R&D Teams and Multinational Enterprise Performance: The Moderating Effects of Cultural Distance in Uncertainty Avoidance. <i>Management International Review</i> , 2020, 60, 387-425. | 3.3  | 21        |
| 226 | The effect of national culture on pro-environmental behavioural intentions of tourists in the UK and China. <i>Tourism Management Perspectives</i> , 2020, 35, 100716.  | 5.2  | 39        |
| 227 | An imposed etic approach with Schwartz polar dimensions to explore cross-cultural use of social network services. <i>Information and Management</i> , 2020, 57, 103261.   | 6.5  | 15        |
| 228 | Talent management and the HR function in cross-cultural mergers and acquisitions: The role and impact of bi-cultural identity. <i>Human Resource Management Review</i> , 2021, 31, 100744.                                  | 4.8  | 18        |
| 229 | Wine Consumption and Culture: A Cross-Country Analysis. <i>Applied Economic Perspectives and Policy</i> , 2021, 43, 1101-1124.  | 5.6  | 3         |
| 230 | Impact of culture on organizational readiness to change: context of bank M&A. <i>Benchmarking</i> , 2021, 28, 1503-1523.  | 4.6  | 6         |
| 231 | SOCIO-POLITICAL DETERMINANTS OF INTERDEPENDENT REGIONAL TRADE AGREEMENTS: AN EMPIRICAL APPLICATION. <i>Singapore Economic Review</i> , 2021, 66, 721-742.   | 1.7  | 1         |
| 232 | Antecedents and Outcomes of a Culturally Diverse Workforce in Hotels. <i>Journal of Hospitality and Tourism Research</i> , 2021, 45, 1383-1416.   | 2.9  | 7         |
| 233 | The effects of cultural distance on online brand popularity. <i>Journal of Brand Management</i> , 2021, 28, 302-324.  | 3.5  | 3         |
| 234 | Cultural distance and inter-organizational knowledge transfer: a case study of a multinational company. <i>Journal of Knowledge Management</i> , 2021, 25, 2316-2333.   | 5.1  | 5         |
| 235 | Using interdisciplinary lenses to enrich the treatment of culture in international business. <i>International Business Review</i> , 2021, 30, 101799.   | 4.8  | 8         |
| 236 | IIAG: a data-driven and theory-inspired approach for advising how to interact with new remote collaborators in OSS teams. <i>Automated Software Engineering</i> , 2021, 28, 1.  | 2.9  | 2         |
| 237 | Choices and Consequences: Recommendations for an Improved Understanding of Cultural Distance in International Marketing Research. <i>Journal of International Marketing</i> , 2021, 29, 23-42.                              | 4.4  | 20        |
| 238 | Does cultural distance energize employees? The moderating role of psychological safety. <i>PLoS ONE</i> , 2021, 16, e0252406.   | 2.5  | 2         |
| 239 | International governance mode choice: Evidence from Brazilian franchisors. <i>Journal of International Management</i> , 2021, 27, 100851.   | 4.2  | 6         |
| 240 | Revisiting the "œmatching managers to strategy" argument in the context of a firm's internationalisation strategy. <i>Multinational Business Review</i> , 2021, 29, 348-373.  | 2.5  | 2         |
| 241 | Intangible resources and cross-border acquisition decisions: The impact of reputation and the moderating effect of experiential knowledge. <i>Journal of Business Research</i> , 2021, 131, 297-310.                        | 10.2 | 12        |

| #   | ARTICLE  | IF   | CITATIONS |
|-----|--|------|-----------|
| 242 | National cultural distance and cross-border M&A. <i>Asia-Pacific Journal of Accounting and Economics</i> , 0, , 1-18.  | 1.2  | 0         |
| 243 | Delimitation of the experience factor in the decision to select international markets by Spanish SMEs: The influence of psychic distance. <i>Small Business International Review</i> , 2021, 5, e368.                    | 2.0  | 1         |
| 244 | “Koreans are the Israelis of the East”: a postcolonial reading of cultural similarities in cross-cultural management. <i>Culture and Organization</i> , 2021, 27, 507-525.   | 0.8  | 4         |
| 245 | When does the global mindset affect headquarters’ subsidiary relationships?. <i>Journal of Business Research</i> , 2021, 136, 523-542.   | 10.2 | 5         |
| 246 | Conceptualizing and Measuring Distance in International Business Research: Recurring Questions and Best Practice Guidelines. <i>JIBS Special Collections</i> , 2020, , 449-498.  | 1.2  | 8         |
| 247 | Cultural differences and synergy realization in cross-border acquisitions. <i>International Business Review</i> , 2020, 29, 101675.  | 4.8  | 15        |
| 248 | Cultural Distance or Cultural Positions? Analysing the Effect of Culture on the HQ’s Subsidiary Relationship. , 2015, , 366-392.   |      | 3         |
| 249 | A Conceptual Model of Cultural Distance, MNC Subsidiary Roles, and Knowledge Transfer in China-based Subsidiaries. <i>Organizations and Markets in Emerging Economies</i> , 2011, 2, 8-27.                               | 0.7  | 7         |
| 250 | Cultural Influences on Foreign Direct Investment. <i>Internext</i> , 2019, 14, 128-144.  | 0.2  | 7         |
| 251 | Communication about Corporate Social Responsibility practices and Return on Equity. <i>European Journal of Family Business</i> , 2018, 5, .  | 1.1  | 2         |
| 252 | The Influence of Culture in Customers’ Expectations about the Hotel Service in Latin Countries with Different Human Development Levels. <i>European Journal of Tourism Hospitality and Recreation</i> , 2020, 10, 56-73. | 0.8  | 4         |
| 253 | The Theory of Cultural Dimensions. <i>Advances in Business Strategy and Competitive Advantage Book Series</i> , 0, , 1-22.   | 0.3  | 9         |
| 254 | Consumer Culture. , 2013, , 72-99.   |      | 1         |
| 256 | How do formal and informal institutional distance affect the reverse knowledge spillover of Chinese MNCs?. <i>European Journal of Innovation Management</i> , 2023, 26, 617-635.   | 4.6  | 4         |
| 257 | The choice of master international franchising – A modified transaction cost model. <i>International Business Review</i> , 2022, 31, 101942.   | 4.8  | 6         |
| 258 | Controlling in Transition Environments: Empirical Evidence from Croatia. <i>South East European Journal of Economics and Business</i> , 2009, 4, .   | 0.2  | 2         |
| 259 | ESTRATÉGIA E CULTURA NA INTERNACIONALIZAÇÃO DA EDUCAÇÃO SUPERIOR: A EXPERIÊNCIA DA UNIVERSIDAD DE LA INTEGRACIÓN DE LAS AMÉRICAS. <i>Revista De Negócios</i> , 2010, 14, 72.   | 0.2  | 1         |
| 260 | A Study about Cross-Cultural Content Analysis on Global Website in Korea, US, Japan, China. <i>Journal of the Korea Society of Computer and Information</i> , 2010, 15, 45-53.   | 0.0  | 2         |

| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 261 | National Innovation Systems: An Institutional Perspective. , 2012, , 159-170.  |     | 0         |
| 262 | Does Diversity in Executive Boards Make a Difference? Nationality Diversity and Firm Performance in German, Dutch and British Multinational Enterprises. SSRN Electronic Journal, 0, , .                   | 0.4 | 0         |
| 263 | Influence of Cultural Distance on Chinese Outward Foreign Direct Investment. , 2013, , 154-178.  |     | 2         |
| 264 | Cultural Brand as a Manifestation of Contemporaneity in the Management Theory. SSRN Electronic Journal, 0, , .   | 0.4 | 0         |
| 265 | L'impact du risque pays perÃ§u sur le contrÃ1le des filiales Ã l'Ã©tranger. Une Ã©tude qualitative sur le cas des multinationales franÃ§aises. Management & Avenir, 2013, NÃ° 62, 14-31.                   | 0.5 | 1         |
| 267 | The Theory of Cultural Dimensions. , 2014, , 285-306.  |     | 1         |
| 268 | Country Distance and Chinese Outward Foreign Direct Investment : Focused on Sub-components of Psychic Distance. Korea International Trade Research Institute, 2014, 10, 477-500.                           | 0.2 | 0         |
| 269 | The Effect of Psychic Distance Stimuli and Psychic Distance on International Marketing Strategy Adaptation and Export Performance. Korea International Trade Research Institute, 2014, 10, 57-82.          | 0.2 | 1         |
| 270 | Control Position Strategy, Cultural Distance, Conflict Resolution Strategies and Performance of International Joint Ventures. , 2015, , 159-175.   |     | 0         |
| 271 | Quo Vadis? The Entry into New Technologies in Advanced Foreign Subsidiaries of the Multinational Enterprise. , 2015, , 421-459.  |     | 0         |
| 272 | Business Process Offshoring Services in India. Advances in Business Strategy and Competitive Advantage Book Series, 2015, , 165-184.   | 0.3 | 0         |
| 273 | Consumer Culture. , 2015, , 133-153.   |     | 0         |
| 274 | How Diverse is Africa, Really? Do We Know? How Can We Find Out?. SSRN Electronic Journal, 0, , .   | 0.4 | 0         |
| 275 | Examining Tacit Knowledge Acquisition and Opportunity Recognition in International Buyer-Supplier Collaborations. , 2016, , 58-75.   |     | 3         |
| 276 | Examining Tacit Knowledge Acquisition and Opportunity Recognition in International Buyer-Supplier Collaborations. Advances in Finance, Accounting, and Economics, 2016, , 93-110.                          | 0.3 | 0         |
| 277 | Sustainable Management of Water Resources: Cultural Roots of a Stakeholder Perspective. China-USA Business Review, 2016, 15, .   | 0.1 | 0         |
| 278 | FACTORES CHAVE DOS INVESTIMENTOS GRENFIELD INVESTMENT ESPAÃIS: TRANSFERENCIA INTERNACIONAL DE ACTIVIDADES DE I+D. Revista Galega De Economia, 2016, 25, 41-56.  | 0.6 | 0         |
| 279 | The Entry Process of Higher Education Institutions in Brazil: The Case of Laureate International Universities. The International Journal of Management Science and Business Administration, 2017, 3, 7-18. | 0.9 | 0         |



| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 280 | Psychic Distance and FDI: The Case of China. , 2017, , 9-41.   |     | 1         |
| 283 | M&A vs. Greenfield. Advances in Finance, Accounting, and Economics, 2018, , 169-185.   | 0.3 | 1         |
| 284 | Do National Borders Matter? Distance as FDI Determinant: The Case of Serbia. Contributions To Economics, 2018, , 35-50.  | 0.3 | 1         |
| 285 | Cross-Cultural Effects on the Budgeting Cycle: The Impact of Power Distance on Participation, Voice, and Explanation in the Libyan Oil Sector. International Journal of Business and Applied Social Science, 2018, 9, .                          | 0.2 | 0         |
| 286 | Institutional Distance on International Joint Ventures: An Expansion of Cultural Dimensions. Regional Industry Review, 2018, 41, 5-20.   | 0.1 | 0         |
| 287 | Chinese investments in Latin America: An analysis of host country determinants.. Journal of Evolutionary Studies in Business, 0, 2, .  | 0.5 | 0         |
| 288 | Corporate Governance and Tax Avoidance: Evidence from U.S. Cross-listing. SSRN Electronic Journal, 0, , .  | 0.4 | 0         |
| 289 | Determinants of Foreign Direct Investment in Serbia: Is the Concept of Distance Relevant?. Palgrave Studies of Internationalization in Emerging Markets, 2020, , 129-162.  | 0.2 | 0         |
| 290 | StratÃ©gies de Localisation des AcquÃ©reursÂet Influences des Institutions Formelles et Informelles sur les Fusions-Acquisitions. Finance-contrÃªle-stratÃ©gie, 2020, , .  | 0.1 | 0         |
| 292 | Illicit Trade and Hofstedeâ€™s Cultural Dimensions. Economics and Culture, 2020, 17, 63-74.  | 0.5 | 2         |
| 293 | Distance as Determinant of FDI in Transition Countries. The Case of Serbia. Springer Proceedings in Business and Economics, 2020, , 47-71.   | 0.3 | 0         |
| 294 | Cultural Models and Variations. Advances in Business Strategy and Competitive Advantage Book Series, 0, , 278-291.   | 0.3 | 0         |
| 295 | Cultural Models and Variations. , 0, , 1560-1573.  |     | 2         |
| 296 | Acquisition versus greenfield in Colombia: Reviewing the effect of cultural distance and vicarious experience. International Journal of Cross Cultural Management, 0, , 147059582110644.   | 2.1 | 0         |
| 297 | Accelerating Cultural Dimensions at International Companies in the Evidence of Internationalisation. Sustainability, 2022, 14, 1524.   | 3.2 | 4         |
| 299 | Toward a more in-depth measurement of cultural distance: A re-evaluation of the underlying assumptions. International Journal of Cross Cultural Management, 2022, 22, 157-188.   | 2.1 | 5         |
| 300 | Corporate Governance and Tax Avoidance: Evidence from U.S. Cross-Listing. Accounting Review, 2022, 97, 49-78.  | 3.2 | 7         |
| 301 | The Moderating Effects of Host Country Governance and Trade Openness on the Relationship between Cultural Distance and Financial Performance of Foreign Subsidiaries in Latin America. International Journal of Financial Studies, 2022, 10, 26. | 2.3 | 2         |

| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 303 | K REL VE KURUMSAL MESAFENİN HRACAT ZERNE ETKESİ: T RKYE RNEZİ. mer Halisdemir  niversitesi  ktisadi Ve  dari Bilimler Fak ltesi Dergisi, 0, , .  | 0.8 | 0         |
| 304 | Does City Public Service Distance Increase Sense of Gain to Public Health Service? Evidence from 1394 Migrant Workers in Six Provinces. International Journal of Environmental Research and Public Health, 2022, 19, 6131. | 2.6 | 4         |
| 305 | Effects of Internationalization Rhythm and Speed on E-Commerce Firms' Growth and the Role of Institutional Distances. Management International Review, 2022, 62, 169-201.  | 3.3 | 7         |
| 306 | Impacts of advisory perception and cultural distance on travel intention: evidence from China. Journal of Modelling in Management, 2022, ahead-of-print, .   | 1.9 | 1         |
| 307 | How do emerging debt market participants recognize firm internationalization? Evidence from effects on credit ratings. Emerging Markets Review, 2022, , 100939.  | 4.4 | 0         |
| 308 | The Asymmetric Utility of Cultural Distance in International Business based on the Cultural Bias. Security and Communication Networks, 2022, 2022, 1-13.   | 1.5 | 1         |
| 310 | Build, buy, or partner? A systematic literature review on the choice between alternative modes of growth. Management Review Quarterly, 0, , .  | 9.2 | 0         |
| 311 | A Study of the Influence of Cultural Distance on the Retention of Multinational Exhibitors. Journal of Quality Assurance in Hospitality and Tourism, 2024, 25, 22-36.  | 3.0 | 1         |
| 312 | The gravity of culture on project citizenship behaviors. Current Psychology, 2023, 42, 27415-27427.  | 2.8 | 1         |
| 313 | Spanish FDI in the European Union and Establishment Mode: An Analysis Form a Qualitative Comparative Perspective. , 2014, 7, 60-72.  |     | 0         |
| 314 | Conceptual Similarities and Empirical Differences in Theoretical Approaches to Personal Values and Cultural Values Predicting Pro-Environmental Behavior in Hospitality and Tourism. Sustainability, 2022, 14, 15811.      | 3.2 | 1         |
| 315 | THE LIMITS TO INTERNATIONAL OPEN INNOVATION WITHIN SMEs: THE ROLE OF DISTANCE. International Journal of Innovation Management, 0, , .  | 1.2 | 0         |
| 316 | IP protection and ownership in cross-border acquisitions. International Business Review, 2023, 32, 102101.   | 4.8 | 1         |
| 317 | Entry Mode Choice: A Meta-Analysis of Antecedents and Outcomes. Management International Review, 2023, 63, 193-246.  | 3.3 | 2         |
| 318 | Cultural distance, language dissimilarity and trade disputes. Applied Economics, 2024, 56, 941-955.  | 2.2 | 1         |
| 320 | The establishment mode of Chinese MNEs abroad and the Belt and Road Initiative: insights from a strategy tripod perspective. Cross Cultural and Strategic Management, 2023, 30, 441.                                       | 1.7 | 0         |
| 321 | Culture and performance of non-equity alliances in the Tunisian hotel industry. International Journal of Research in Business and Social Science, 2023, 12, 55-67.   | 0.3 | 0         |
| 322 | Geographic distance and tax fundamentals: An empirical analysis of location choice of Japanese firms' outbound mergers and acquisitions. Journal of Corporate Accounting and Finance, 2024, 35, 11-37.                     | 0.9 | 0         |

| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 323 | The Interplay of Formal Institutional and Cultural Distances and the Financial Performance of Foreign Subsidiaries in Latin America. <i>International Journal of Financial Studies</i> , 2023, 11, 80. | 2.3 | 0         |
| 324 | The influence of cultural differences on marketing strategies of MNEs. <i>SHS Web of Conferences</i> , 2023, 163, 02036.   | 0.2 | 0         |
| 325 | Institutional distances and equity-based entry modes: a systematic literature review. <i>Management Review Quarterly</i> , 0, , .  | 9.2 | 0         |
| 326 | Cultural Distances and Its Association to Time Spent on Conflicts. <i>Foundations of Management</i> , 2023, 15, 63-78.   | 0.5 | 0         |
| 327 | The effect of cultural differences on the relationship between contract governance and opportunism. <i>European Journal of Marketing</i> , 0, , .  | 2.9 | 0         |
| 328 | Do geographic distances proxy a high probability of foreign divestment? Evidence from Japanese multinational firms. <i>Journal of Corporate Accounting and Finance</i> , 0, , .                        | 0.9 | 0         |
| 329 | Unlocking the gender diversityâ€“group performance link:Âthe moderating role of relative cultural distance. <i>Cross Cultural and Strategic Management</i> , 2023, 30, 676-703.                        | 1.7 | 1         |
| 330 | Geert Hofstede'nin kÃ¼ltÃ¼rel boyutlarÃ± dÃ¼nya Ã§apÃ±ndaki pandemi istatistikleriyle iliÅŸkili mi?. GÃ¼lhaner AÄŸhane Ãœniversitesi AÄŸtim FakÃ¼ltesi Elektronik Dergisi, 2023, 11, 1510-1536.        | 0.4 | 0         |
| 331 | Rethinking internationalization processes: toward a circular framework. <i>Review of Managerial Science</i> , 0, , .   | 7.1 | 0         |
| 333 | The dual lens of authenticity and likability:Âthe effect of cultural familiarity on consumer responses to ethnic foods. <i>International Journal of Hospitality Management</i> , 2024, 117, 103655.    | 8.8 | 0         |
| 334 | The Hofstede Model: Understanding a Multicultural Environment. , 2024, , 47-76.  |     | 0         |
| 335 | Una aproximaciÃ³n al proceso de internacionalizaciÃ³n de las empresas turÃsticas. <i>Revista Facultad De Ciencias EconÃ3micas</i> , 2023, 31, 117-136.   | 0.3 | 0         |
| 336 | Business environment and the choice of entry mode of OFDI: Evidence from China. <i>Journal of Asian Economics</i> , 2024, 92, 101717.  | 2.7 | 0         |
| 337 | The impact of personality traits and cultural values on coordination effectiveness: A study of software development teams effectiveness. <i>Journal of Software: Evolution and Process</i> , 0, , .    | 1.6 | 0         |