Pancultural self-enhancement reloaded: A meta-analyti

Journal of Personality and Social Psychology 89, 539-551

DOI: 10.1037/0022-3514.89.4.539

Citation Report

#	Article	IF	CITATIONS
1	Where Is the Evidence for Pancultural Self-Enhancement? A Reply to Sedikides, Gaertner, and Toguchi (2003) Journal of Personality and Social Psychology, 2005, 89, 531-538.	2.6	166
2	The silent need for a positive self: why physical health is not the central human motive in unhealthy and healthy behaviours. Netherlands Journal of Psychology, 2006, 62, 41-50.	0.5	4
3	Self-evaluation in a naturalistic context: The case of juvenile offenders. British Journal of Social Psychology, 2006, 45, 499-518.	1.8	16
4	The impact of stigma, experience, and group referent on HIV risk assessments and HIV testing intentions in Namibia. Social Science and Medicine, 2006, 63, 2649-2660.	1.8	25
5	Toward a Psychological Science for a Cultural Species. Perspectives on Psychological Science, 2006, 1, 251-269.	5.2	133
6	Apparent Universality of Positive Implicit Self-Esteem. Psychological Science, 2007, 18, 498-500.	1.8	210
7	Motivational and Emotional Aspects of the Self. Annual Review of Psychology, 2007, 58, 317-344.	9.9	593
8	Beliefs About the Emotions of Self and Others Among Asian American and Non-Asian American Students. Journal of Cross-Cultural Psychology, 2007, 38, 270-283.	1.0	9
9	The impact of negative moods on self-enhancing cognitions: The role of reflective versus ruminative mood orientations Journal of Personality and Social Psychology, 2007, 93, 728-750.	2.6	23
10	European American and Chinese parents' responses to children's success and failure: Implications for children's responses Developmental Psychology, 2007, 43, 1239-1255.	1.2	142
11	Some Conceptual and Theoretical Challenges for Cross-Cultural Communication Research in the 21st Century. Journal of Intercultural Communication Research, 2007, 36, 205-221.	0.3	43
12	In Search of East Asian Self-Enhancement. Personality and Social Psychology Review, 2007, 11, 4-27.	3.4	455
13	The Why's the Limit: Curtailing Selfâ€Enhancement With Explanatory Introspection. Journal of Personality, 2007, 75, 783-824.	1.8	46
14	Culture, Context, and Behavior. Journal of Personality, 2007, 75, 1285-1320.	1.8	216
15	Inclusion of additional studies yields different conclusions: Comment on Sedikides, Gaertner, & Vevea (2005), Journal of Personality and Social Psychology. Asian Journal of Social Psychology, 2007, 10, 49-58.	1.1	56
16	Inclusion of theory-relevant moderators yield the same conclusions as Sedikides, Gaertner, and Vevea (2005): A meta-analytical reply to Heine, Kitayama, and Hamamura (2007). Asian Journal of Social Psychology, 2007, 10, 59-67.	1.1	79
17	Cultural differences related to positive and negative valence. Asian Journal of Social Psychology, 2007, 10, 68-76.	1.1	10
18	Selfâ€esteem and culture: Differences in cognitive selfâ€evaluations or affective selfâ€regard?. Asian Journal of Social Psychology, 2007, 10, 162-170.	1.1	181

#	Article	IF	CITATIONS
19	Which studies test whether selfâ€enhancement is pancultural? Reply to Sedikides, Gaertner, and Vevea, 2007. Asian Journal of Social Psychology, 2007, 10, 198-200.	1.1	85
20	Evaluating the evidence for pancultural self-enhancement. Asian Journal of Social Psychology, 2007, 10, 201-203.	1.1	68
21	Culture, method, and the content of self-concepts: Testing trait, individual–self-primacy, and cultural psychology perspectives. Journal of Research in Personality, 2007, 41, 1119-1160.	0.9	47
22	Why the better-than-average effect is a worse-than-average measure of self-enhancement: An investigation of conflicting findings from studies of East Asian self-evaluations. Motivation and Emotion, 2007, 31, 247-259.	0.8	101
23	Cultural differences in estimation of other people's selfâ€construals: Comparison of Korea and USA. Asian Journal of Social Psychology, 2008, 11, 208-213.	1.1	5
24	Equivalence of <i>serufuesuteiâ€mu</i> (selfâ€esteem) and <i>jisonshin</i> in Japan. Asian Journal of Social Psychology, 2008, 11, 300-304.	1.1	4
25	Exploring Causes of the Selfâ€serving Bias. Social and Personality Psychology Compass, 2008, 2, 895-908.	2.0	202
26	On the Motivational Primacy of the Individual Self:  l' Is Stronger than  We'. Social and Personality Psychology Compass, 2008, 2, 1913-1929.	2.0	10
27	What fair procedures say about me: Self-construals and reactions to procedural fairness. Organizational Behavior and Human Decision Processes, 2008, 105, 147-168.	1.4	52
28	Forgotten but not gone: The recall and recognition of self-threatening memories. Journal of Experimental Social Psychology, 2008, 44, 547-561.	1.3	103
29	Understanding the Vital Human Quest for Self-Esteem. Perspectives on Psychological Science, 2008, 3, 48-55.	5.2	72
30	American and Japanese beliefs about selfâ€esteem. Asian Journal of Social Psychology, 2008, 11, 293-299.	1.1	19
31	Cultural Differences in Unrealistic Optimism and Pessimism: The Role of Egocentrism and Direct Versus Indirect Comparison Measures. Personality and Social Psychology Bulletin, 2008, 34, 1236-1248.	1.9	58
32	Mutual Self-Enhancement in Japan and the United States. Journal of Cross-Cultural Psychology, 2008, 39, 215-223.	1.0	70
33	Self-Enhancement: Food for Thought. Perspectives on Psychological Science, 2008, 3, 102-116.	5.2	651
34	Self-Enhancement and Self-Stability Predict School Achievement at the National Level. Cross-Cultural Research, 2008, 42, 172-196.	1.6	41
35	The downside of feeling better: Self-regard repair harms performance. Self and Identity, 2008, 7, 262-277.	1.0	5
37	On Pancultural Self-Enhancement. Journal of Cross-Cultural Psychology, 2008, 39, 463-477.	1.0	130

3

#	ARTICLE	IF	Citations
38	Cross-Cultural Differences in Reactions to Daily Events as Indicators of Cross-Cultural Differences in Self-Construction and Affect. Journal of Cross-Cultural Psychology, 2008, 39, 685-702.	1.0	25
39	Individual differences in perceived esteem across cultures. Self and Identity, 2008, 7, 151-167.	1.0	13
40	The nonverbal expression of pride: Evidence for cross-cultural recognition Journal of Personality and Social Psychology, 2008, 94, 516-530.	2.6	265
41	Do collectivists know themselves better than individualists? Cross-cultural studies of the holier than thou phenomenon Journal of Personality and Social Psychology, 2008, 95, 1252-1267.	2.6	86
42	Coming to Terms With Reality: Predictors of Self-deception Within Substance Abuse Recovery. Addictive Disorders and Their Treatment, 2008, 7, 210-218.	0.5	21
43	Two Sides to Self-protection: Self-improvement Strivings and Feedback from Close Relationships Eliminate Mnemic Neglect. Self and Identity, 2009, 8, 233-250.	1.0	37
44	Culture and Implicit Self-Esteem. Journal of Cross-Cultural Psychology, 2009, 40, 24-45.	1.0	59
45	Cultural Similarities in Self-Esteem Functioning. Journal of Cross-Cultural Psychology, 2009, 40, 140-157.	1.0	113
46	Social cognition and selfâ€cognition: Two sides of the same evolutionary coin?. European Journal of Social Psychology, 2009, 39, 1245-1249.	1.5	17
47	Experimentally Detecting How Cultural Differences on Social Anxiety Measures Misrepresent Cultural Differences in Emotional Well-being. Journal of Happiness Studies, 2009, 10, 313-327.	1.9	27
48	Cultureâ€specific appraisal biases contribute to emotion dispositions. European Journal of Personality, 2009, 23, 265-288.	1.9	110
49	Why do Westerners selfâ€enhance more than East Asians?. European Journal of Personality, 2009, 23, 183-203.	1.9	135
50	Perceptions of Japanese and Canadian dental hygiene students towards their profession. International Journal of Dental Hygiene, 2009, 7, 188-195.	0.8	14
51	The "me―l claim to be: Cultural self-construal elicits self-presentational goal pursuit Journal of Personality and Social Psychology, 2009, 97, 88-102.	2.6	111
52	An Exchange Theory of Money and Self-Esteem in Decision Making. Review of General Psychology, 2009, 13, 66-76.	2.1	59
53	Can self-verification strivings fully transcend the self–other barrier? Seeking verification of ingroup identities Journal of Personality and Social Psychology, 2009, 97, 1021-1044.	2.6	88
54	Self-enhancement and self-protection: What they are and what they do. European Review of Social Psychology, 2009, 20, 1-48.	5.8	609
55	Social representations of history, wars and politics in Latin America, Europe and Africa. Revista De Psicologia Social, 2010, 25, 11-26.	0.3	12

#	Article	IF	CITATIONS
56	Cultural congruence between investigators and participants masks the unknown unknowns: Shame research as an example. Behavioral and Brain Sciences, 2010, 33, 92-92.	0.4	6
57	It's not WEIRD, it's WRONG: When Researchers Overlook uNderlying Genotypes, they will not detect universal processes. Behavioral and Brain Sciences, 2010, 33, 93-94.	0.4	15
58	Responsible behavioral science generalizations and applications require much more than non-WEIRD samples. Behavioral and Brain Sciences, 2010, 33, 98-99.	0.4	3
59	WEIRD languages have misled us, too. Behavioral and Brain Sciences, 2010, 33, 103-103.	0.4	24
60	Development: Evolutionary ecology's midwife. Behavioral and Brain Sciences, 2010, 33, 105-106.	0.4	7
61	Donald Campbell's doubt: Cultural difference or failure of communication?. Behavioral and Brain Sciences, 2010, 33, 109-110.	0.4	30
62	Philosophy and WEIRD intuition. Behavioral and Brain Sciences, 2010, 33, 110-111.	0.4	7
63	Why a theory of human nature cannot be based on the distinction between universality and variability: Lessons from anthropology. Behavioral and Brain Sciences, 2010, 33, 83-84.	0.4	154
64	Weird people, yes, but also weird experiments. Behavioral and Brain Sciences, 2010, 33, 84-85.	0.4	34
65	Weirdness is in the eye of the beholder. Behavioral and Brain Sciences, 2010, 33, 85-86.	0.4	15
66	Away from ethnocentrism and anthropocentrism: Towards a scientific understanding of "what makes us human― Behavioral and Brain Sciences, 2010, 33, 86-87.	0.4	8
67	Diversity in representations; uniformity in learning. Behavioral and Brain Sciences, 2010, 33, 90-91.	0.4	3
68	WEIRD walking: Cross-cultural research on motor development. Behavioral and Brain Sciences, 2010, 33, 95-96.	0.4	41
69	Determinants of cognitive variability. Behavioral and Brain Sciences, 2010, 33, 97-98.	0.4	6
70	BIZARRE chimpanzees do not represent "the chimpanzee― Behavioral and Brain Sciences, 2010, 33, 100-101.	0.4	31
71	Explaining why experimental behavior varies across cultures: A missing step in "The weirdest people in the world?― Behavioral and Brain Sciences, 2010, 33, 101-102.	0.4	20
72	WEIRD societies may be more compatible with human nature. Behavioral and Brain Sciences, 2010, 33, 103-104.	0.4	10
73	It's not just the subjects – there are too many WEIRD researchers. Behavioral and Brain Sciences, 2010, 33, 104-105.	0.4	23

#	Article	lF	Citations
74	ODD (observation- and description-deprived) psychological research. Behavioral and Brain Sciences, 2010, 33, 106-107.	0.4	25
75	What is really wrong with a priori claims of universality? Sampling, validity, process level, and the irresistible drive to reduce. Behavioral and Brain Sciences, 2010, 33, 107-108.	0.4	12
76	Getting beyond the "convenience sample―in research on early cognitive development. Behavioral and Brain Sciences, 2010, 33, 91-92.	0.4	46
77	The weirdest brains in the world. Behavioral and Brain Sciences, 2010, 33, 88-90.	0.4	52
78	The socio-ecological approach turns variance among populations from a liability to an asset. Behavioral and Brain Sciences, 2010, 33, 96-97.	0.4	5
79	Selective exposure: The impact of collectivism and individualism. British Journal of Social Psychology, 2010, 49, 745-763.	1.8	25
80	Universal biases in selfâ€perception: Better and more human than average. British Journal of Social Psychology, 2010, 49, 627-636.	1.8	27
81	Understanding Western-East Asian Differences and Similarities in Self-Enhancement. Social and Personality Psychology Compass, 2010, 4, 304-317.	2.0	18
82	Across the (Not So) Great Divide: Cultural Similarities in Self-Evaluative Processes. Social and Personality Psychology Compass, 2010, 4, 318-330.	2.0	36
83	Good, Better, Best: Between Culture and Self-Enhancement. Social and Personality Psychology Compass, 2010, 4, 379-392.	2.0	8
84	Individual Differences in Self-Enhancement and Self-Protection Strategies: An Integrative Analysis. Journal of Personality, 2010, 78, 781-814.	1.8	209
85	Culture and Self-Enhancement. , 0, , 139-153.		1
86	Identification in organizations: The role of self-concept orientations and identification motives. Academy of Management Review, 2010, 35, 516-538.	7.4	173
87	When nurture becomes nature: Ethnocentrism in studies of human development. Behavioral and Brain Sciences, 2010, 33, 99-100.	0.4	15
88	The WEIRD are even weirder than you think: Diversifying contexts is as important as diversifying samples. Behavioral and Brain Sciences, 2010, 33, 87-88.	0.4	28
89	(Dis)advantages of student subjects: What is your research question?. Behavioral and Brain Sciences, 2010, 33, 92-93.	0.4	38
90	Adjusting to death: The effects of mortality salience and self-esteem on psychological well-being, growth motivation, and maladaptive behavior Journal of Personality and Social Psychology, 2010, 99, 897-916.	2.6	194
91	Explaining East-West Differences in the Likelihood of Making Favorable Self-Evaluations: The Role of Evaluation Apprehension and Directness of Expression. Journal of Cross-Cultural Psychology, 2010, 41, 62-75.	1.0	63

#	Article	IF	CITATIONS
92	Wired but not WEIRD: The promise of the Internet in reaching more diverse samples. Behavioral and Brain Sciences, 2010, 33, 94-95.	0.4	85
93	The weirdest people in the world?. Behavioral and Brain Sciences, 2010, 33, 61-83.	0.4	8,390
94	The weirdest people in the world are a harbinger of the future of the world. Behavioral and Brain Sciences, 2010, 33, 108-109.	0.4	16
95	Perceptions of Psychological Adjustment, Achievement Outcomes, and Self-Esteem in Japan and America. Journal of Cross-Cultural Psychology, 2010, 41, 51-61.	1.0	8
97	A test of the personality-culture clash hypothesis among college students in an individualistic and collectivistic culture. International Journal of Culture and Mental Health, 2010, 3, 107-116.	0.6	7
98	Religiosity as Self-Enhancement: A Meta-Analysis of the Relation Between Socially Desirable Responding and Religiosity. Personality and Social Psychology Review, 2010, 14, 17-36.	3.4	281
99	Self-Esteem and Trait Importance Moderate Cultural Differences in Self-Evaluations. Journal of Cross-Cultural Psychology, 2010, 41, 116-123.	1.0	26
101	Do People Embrace Praise Even When They Feel Unworthy? A Review of Critical Tests of Self-Enhancement Versus Self-Verification. Personality and Social Psychology Review, 2010, 14, 263-280.	3.4	265
102	Am I doing better than you? That depends on whether you ask me in English or Chinese: Self-enhancement effects of language as a cultural mindset prime. Journal of Experimental Social Psychology, 2010, 46, 785-791.	1.3	63
103	Self-enhancement and theory-based correction processes. Journal of Experimental Social Psychology, 2010, 46, 830-835.	1.3	16
104	Beyond WEIRD: Towards a broad-based behavioral science. Behavioral and Brain Sciences, 2010, 33, 111-135.	0.4	427
105	Causal Attributions for Corporate Performance: A Cross-Cultural Comparison of Chinese and U.S. American Companies. Journal of International and Intercultural Communication, 2011, 4, 221-239.	0.7	2
106	Motivated Expectations of Positive Feedback in Social Interactions. Journal of Social Psychology, 2011, 151, 455-477.	1.0	88
107	The Psychology of Strengths and Weaknesses: Assessing Self-enhancing and Self-critical Tendencies in Eastern and Western Cultures. Self and Identity, 2011, 10, 203-212.	1.0	9
108	Aiming at self-deception: Deflationism, intentionalism, and biological purpose. Behavioral and Brain Sciences, 2011, 34, 37-38.	0.4	1
109	Protesting too much: Self-deception and self-signaling. Behavioral and Brain Sciences, 2011, 34, 34-35.	0.4	9
110	Two problems with "self-deception― No "self―and no "deception― Behavioral and Brain Sciences, 34, 32-33.	2011, 0.4	3
111	Stability of biases in self-evaluation and relations to well-being among elementary school children. International Journal of Educational Research, 2011, 50, 221-229.	1.2	44

#	Article	IF	CITATIONS
112	The relationship between individual and culture., 0,, 135-162.		5
113	Rethinking culture and the self: some basic principles and their implications. , 0, , 518-542.		4
114	Bribery as Negotiation: A Decision Making Perspective. SSRN Electronic Journal, 2011, , .	0.4	3
115	Applicants' Selfâ€presentational Behavior across Cultures: Less selfâ€presentation in <scp>S</scp> witzerland and <scp>I</scp> celand than in the <scp>U</scp> nited <scp>S</scp> tates. International Journal of Selection and Assessment, 2011, 19, 331-339.	1.7	28
116	Re-examining the positivity of self-evaluations among East Asians and European Americans. Journal of Research in Personality, 2011, 45, 642-647.	0.9	4
117	The evolution and psychology of self-deception. Behavioral and Brain Sciences, 2011, 34, 1-16.	0.4	555
118	Individual Self, Relational Self, Collective Self: Hierarchical Ordering of the Tripartite Self. Psychological Studies, 2011, 56, 98-107.	0.5	60
119	Reconsidering Culture and Self. Psychological Studies, 2011, 56, 12-22.	0.5	12
120	Social comparisons in the classroom: An investigation of the better than average effect among secondary school children. Journal of School Psychology, 2011, 49, 25-53.	1.5	17
121	Culture as situated cognition: Cultural mindsets, cultural fluency, and meaning making. European Review of Social Psychology, 2011, 22, 164-214.	5.8	215
122	Choice blindness and the non-unitary nature of the human mind. Behavioral and Brain Sciences, 2011, 34, 28-29.	0.4	4
123	Set up for a Fall. Administrative Science Quarterly, 2011, 56, 257-302.	4.8	122
124	Tactical Self-Enhancement in China. Social Psychological and Personality Science, 2011, 2, 59-64.	2.4	108
125	Directions and beliefs of self-presentational bias. Behavioral and Brain Sciences, 2011, 34, 23-23.	0.4	5
126	It takes a thief to catch a thief. Behavioral and Brain Sciences, 2011, 34, 28-28.	0.4	5
127	Belief in God and in strong government as accidental cognitive by-products. Behavioral and Brain Sciences, 2011, 34, 31-32.	0.4	O
128	Evolution, lies, and foresight biases. Behavioral and Brain Sciences, 2011, 34, 38-39.	0.4	10
129	Deceiving ourselves about self-deception. Behavioral and Brain Sciences, 2011, 34, 25-26.	0.4	O

#	Article	IF	Citations
130	Self-deception: Adaptation or by-product?. Behavioral and Brain Sciences, 2011, 34, 35-35.	0.4	4
131	Self-deception, lying, and the ability to deceive. Behavioral and Brain Sciences, 2011, 34, 40-41.	0.4	6
132	Self-deceive to countermine detection. Behavioral and Brain Sciences, 2011, 34, 33-33.	0.4	6
133	Get thee to a laboratory. Behavioral and Brain Sciences, 2011, 34, 18-19.	0.4	8
134	Conscious thinking, acceptance, and self-deception. Behavioral and Brain Sciences, 2011, 34, 20-21.	0.4	0
135	Reviewing the logic of self-deception. Behavioral and Brain Sciences, 2011, 34, 22-23.	0.4	2
136	The selfish goal: Self-deception occurs naturally from autonomous goal operation. Behavioral and Brain Sciences, 2011, 34, 27-28.	0.4	5
137	Is social interaction based on guile or honesty?. Behavioral and Brain Sciences, 2011, 34, 17-18.	0.4	1
138	Evolutionary explanations need to account for cultural variation. Behavioral and Brain Sciences, 2011, 34, 26-27.	0.4	4
139	Culture of deception. Behavioral and Brain Sciences, 2011, 34, 24-25.	0.4	6
140	Representations and decision rules in the theory of self-deception. Behavioral and Brain Sciences, 2011, 34, 35-37.	0.4	26
141	Self-deception, social desirability, and psychopathology. Behavioral and Brain Sciences, 2011, 34, 37-37.	0.4	3
142	The weightless hat: Is self-deception optimal?. Behavioral and Brain Sciences, 2011, 34, 30-31.	0.4	4
143	Self-deception: A paradox revisited. Behavioral and Brain Sciences, 2011, 34, 16-17.	0.4	37
144	Deception through self-deception: Take a look at somatoform disorders. Behavioral and Brain Sciences, 2011, 34, 39-40.	0.4	1
145	A single self-deceived or several subselves divided?. Behavioral and Brain Sciences, 2011, 34, 29-30.	0.4	4
146	The evolutionary route to self-deception: Why offensive versus defensive strategy might be a false alternative. Behavioral and Brain Sciences, 2011, 34, 21-22.	0.4	14
147	Domains of deception. Behavioral and Brain Sciences, 2011, 34, 18-18.	0.4	6

#	Article	IF	CITATIONS
148	Self-deception is adaptive in itself. Behavioral and Brain Sciences, 2011, 34, 19-20.	0.4	13
149	Reflections on self-deception. Behavioral and Brain Sciences, 2011, 34, 41-56.	0.4	41
150	Understanding self-deception demands a co-evolutionary framework. Behavioral and Brain Sciences, 2011, 34, 23-24.	0.4	5
151	Communal narcissism Journal of Personality and Social Psychology, 2012, 103, 854-878.	2.6	237
152	Wanting to Be Great and Better But Not Average. Journal of Cross-Cultural Psychology, 2012, 43, 521-526.	1.0	41
153	The Better-Than-Average Effect in Hong Kong and the United States. Journal of Cross-Cultural Psychology, 2012, 43, 915-930.	1.0	19
154	Standing in the glory or shadow of the past self: Cultures differ in how much the past self affects current subjective well-being Emotion, 2012, 12, 1111-1117.	1.5	12
155	Cross-cultural generality and specificity in self-regulation: Avoidance personal goals and multiple aspects of well-being in the United States and Japan Emotion, 2012, 12, 1031-1040.	1.5	34
156	Understanding the Better Than Average Effect. Personality and Social Psychology Bulletin, 2012, 38, 209-219.	1.9	184
157	The effects of culture and self-construal on responses to threatening health information. Psychology and Health, 2012, 27, 1194-1210.	1.2	5
158	A motivational hierarchy within: Primacy of the individual self, relational self, or collective self?. Journal of Experimental Social Psychology, 2012, 48, 997-1013.	1.3	66
159	Self-Enhancement and Self-Protection Motives. , 0, , 303-322.		92
160	A Sociocultural Approach to Narcissism: The Case of Modern China. European Journal of Personality, 2012, 26, 529-535.	1.9	179
161	DIFFERENTIAL PSYCHOLOGICAL PROCESSES UNDERLYING THE SKILL-DEVELOPMENT MODEL AND SELF-ENHANCEMENT MODEL ACROSS MATHEMATICS AND SCIENCE IN 28 COUNTRIES. International Journal of Science and Mathematics Education, 2012, 10, 611-642.	1.5	10
162	A longitudinal-experimental test of the panculturality of self-enhancement: Self-enhancement promotes psychological well-being both in the west and the east. Journal of Research in Personality, 2012, 46, 157-163.	0.9	44
163	Modesty in selfâ€presentation: A comparison between the USA and Japan. Asian Journal of Social Psychology, 2012, 15, 60-68.	1.1	56
164	Social Self-Analysis. Advances in Experimental Social Psychology, 2013, , 173-234.	2.0	31
165	The use of traits and contextual information in free personality descriptions across ethnocultural groups in South Africa Journal of Personality and Social Psychology, 2013, 104, 1077-1091.	2.6	76

#	Article	IF	CITATIONS
166	Agencyâ€Communion and Selfâ€Esteem Relations Are Moderated by Culture, Religiosity, Age, and Sex: Evidence for the "Selfâ€Centrality Breeds Selfâ€Enhancement―Principle. Journal of Personality, 2013, 81, 261-275.	1.8	123
167	Self-Enhancement and Self-Protection Strategies in China. Journal of Cross-Cultural Psychology, 2013, 44, 5-23.	1.0	57
168	People believe that they are prototypically good or bad. Organizational Behavior and Human Decision Processes, 2013, 122, 200-213.	1.4	11
169	Do people want to be flattered or understood? The cross-cultural universality of self-verification. Journal of Experimental Social Psychology, 2013, 49, 169-172.	1.3	77
170	Success Patterns of Exploratory and Exploitative Innovation. Journal of Management, 2013, 39, 1606-1636.	6.3	168
171	Relationships Between Self-Serving Attributional Bias and Subjective Well-Being Among Danish and Spanish Women. Cross-cultural Advancements in Positive Psychology, 2013, , 183-194.	0.1	2
172	Self-Love's Lost Labor: A Self-Enhancement Model of Workplace Incivility. Academy of Management Journal, 2013, 56, 1199-1219.	4.3	137
173	The role of semantic self-perceptions in temporal distance perceptions toward autobiographical events: The semantic congruence model Journal of Personality and Social Psychology, 2013, 105, 852-872.	2.6	8
174	Compassionate and Self-Image Goals in the United States and Japan. Journal of Cross-Cultural Psychology, 2013, 44, 389-405.	1.0	23
175	Cultural differences in emotion regulation during self-reflection on negative personal experiences. Cognition and Emotion, 2013, 27, 416-429.	1.2	42
176	Negative attributes are gendered too: Conceptualizing and measuring positive and negative facets of sexâ€role identity. European Journal of Social Psychology, 2013, 43, 516-531.	1.5	35
177	A Three-Tier Hierarchy of Self-Potency. Advances in Experimental Social Psychology, 2013, 48, 235-295.	2.0	80
178	Attributions to Success and Failure in English Language Learning: A Comparative Study of Urban and Rural Undergraduates in Malaysia. Asian Social Science, 2013, 9, .	0.1	12
180	Attribution as a Gateway to Social Cognition. , 2013, , .		2
181	Self-Esteem and Identities. Sociological Perspectives, 2014, 57, 409-433.	1.4	113
182	ldentity in Descriptions of Others Across Ethnic Groups in South Africa. Journal of Cross-Cultural Psychology, 2014, 45, 1411-1433.	1.0	18
183	Trait and State Authenticity Across Cultures. Journal of Cross-Cultural Psychology, 2014, 45, 1347-1373.	1.0	54
184	A four-culture study of self-enhancement and adjustment using the social relations model: Do alternative conceptualizations and indices make a difference?. Journal of Personality and Social Psychology, 2014, 106, 997-1014.	2.6	25

#	Article	IF	CITATIONS
185	Narcissism: An Integrative Synthesis and Dominance Complementarity Model. Academy of Management Perspectives, 2014, 28, 108-127.	4.3	158
186	Unpacking East–West Differences in the Extent of Selfâ€Enhancement from the Perspective of Face versus Dignity Culture. Social and Personality Psychology Compass, 2014, 8, 314-327.	2.0	23
187	Importance models of the physical self: Improved methodology supports a normativeâ€cultural importance model but not the individual importance model. European Journal of Social Psychology, 2014, 44, 154-174.	1.5	10
188	Behind bars but above the bar: Prisoners consider themselves more prosocial than nonâ€prisoners. British Journal of Social Psychology, 2014, 53, 396-403.	1.8	51
189	Agencyâ€Communion and Interest in Prosocial Behavior: Social Motives for Assimilation and Contrast Explain Sociocultural Inconsistencies. Journal of Personality, 2014, 82, 452-466.	1.8	29
190	Cultural Variation in the Minimal Group Effect. Journal of Cross-Cultural Psychology, 2014, 45, 265-281.	1.0	39
191	From East to West. Personality and Social Psychology Bulletin, 2014, 40, 1391-1405.	1.9	4
192	Self-Construal as a Mediator Between Identity Structure and Subjective Well-Being. Current Psychology, 2014, 33, 130-154.	1.7	59
193	Why self-deprecating? Achieving â€~oneness' in conversation. Journal of Pragmatics, 2014, 69, 82-98.	0.8	24
194	Self-appraisals in Mexico. International Journal of Commerce and Management, 2014, 24, 152-166.	0.5	4
195	Toward a Better Understanding of Self-Construal Theory: An Agency View of the Processes of Self-Construal. Review of General Psychology, 2014, 18, 101-114.	2.1	46
196	Female self-enhancement, ingratiation practices and consumption symbolism: Qualitative insights into personality driven customer behaviour and evaluations of consumer electronics. Journal of Customer Behavior, 2014, 13, 291-324.	0.0	2
197	Cultural norm fulfillment, interpersonal belonging, or getting ahead? A large-scale cross-cultural test of three perspectives on the function of self-esteem Journal of Personality and Social Psychology, 2015, 109, 526-548.	2.6	59
198	Wanting to maximize the positive and minimize the negative: Implications for mixed affective experience in American and Chinese contexts Journal of Personality and Social Psychology, 2015, 109, 292-315.	2.6	101
199	Going Off Script: How Managers Make Sense of the Ending of Their Careers. Journal of Management Studies, 2015, 52, 414-440.	6.0	49
200	On the Panculturality of Self-enhancement and Self-protection Motivation. Advances in Motivation Science, 2015, 2, 185-241.	2.2	106
201	Relationships and the self: Egosystem and ecosystem , 2015, , 93-116.		37
202	Thirty Years of Terror Management Theory. Advances in Experimental Social Psychology, 2015, 52, 1-70.	2.0	304

#	ARTICLE	IF	CITATIONS
203	Is the desire for status a fundamental human motive? A review of the empirical literature Psychological Bulletin, 2015, 141, 574-601.	<b>5.</b> 5	686
204	My child is God's gift to humanity: Development and validation of the Parental Overvaluation Scale (POS) Journal of Personality and Social Psychology, 2015, 108, 665-679.	2.6	43
205	Self-Deception. Evolutionary Psychology, 2015, , 149-158.	1.8	1
206	Biased Selfâ€Perception Tendencies: Selfâ€Enhancement/Selfâ€Diminishment and Leader Derailment in Individualistic and Collectivistic Cultures. Applied Psychology, 2015, 64, 161-207.	4.4	32
207	Am <scp>I</scp> normal? A systematic review and construction of nomograms for flaccid and erect penis length and circumference in up to 15 521 men. BJU International, 2015, 115, 978-986.	1.3	148
208	What Is Implicit Self-Esteem, and Does it Vary Across Cultures?. Personality and Social Psychology Review, 2015, 19, 177-198.	3.4	45
209	Ownership Effect Can Be a Result of Other-Derogation: Evidence from Behavioral and Electrophysiological Studies. PLoS ONE, 2016, 11, e0166054.	1.1	1
211	Self-enhancement among Westerners and Easterners: a cultural neuroscience approach. Social Cognitive and Affective Neuroscience, 2016, 11, 1569-1578.	1.5	23
212	Determinants of effective SoLoMo advertising from the perspective of social capital. Aslib Journal of Information Management, 2016, 68, 326-346.	1.3	12
213	Exploring the Relationship Between Deaf Identity Verification Processes and Self-Esteem. Identity, 2016, 16, 102-114.	1.2	6
214	Refining the vulnerability model of low self-esteem and depression: Disentangling the effects of genuine self-esteem and narcissism Journal of Personality and Social Psychology, 2016, 110, 133-149.	2.6	132
215	Maybe holier, but definitely less evil, than you: Bounded self-righteousness in social judgment Journal of Personality and Social Psychology, 2016, 110, 660-674.	2.6	45
216	Positive Illusions in the Academic Context. Personality and Social Psychology Bulletin, 2016, 42, 1384-1401.	1.9	21
217	Accuracy and bias in self-perception of performance: Narcissism matters in Korea as well. Korean Social Science Journal, 2016, 43, 29-43.	0.2	0
218	Regulatory Fit in Self-Enhancement and Self-Protection: Implications for Life Satisfaction in the West and the East. Journal of Happiness Studies, 2016, 17, 1111-1123.	1.9	10
219	Modesty in the Top Management Team. Journal of Management, 2017, 43, 1283-1306.	6.3	35
220	Effects of branded e-stickers on purchase intentions: The perspective of social capital theory. Telematics and Informatics, 2017, 34, 397-411.	3.5	27
221	7. Multifaceted identity approaches and cross-cultural communication styles: Selective overview and future directions., 2017,, 141-178.		4

#	ARTICLE	IF	CITATIONS
222	Building influence as an outsider: A theoretical approach to cross-cultural impression management. Human Resource Management Review, 2017, 27, 491-506.	3.3	13
223	Making sense of positive selfâ€evaluations in China: The role of sociocultural change. European Journal of Social Psychology, 2017, 47, 36-52.	1.5	17
224	The religiosity as social value hypothesis: A multi-method replication and extension across 65 countries and three levels of spatial aggregation Journal of Personality and Social Psychology, 2017, 113, e18-e39.	2.6	64
225	At Least Bias Is Bipartisan: A Meta-Analytic Comparison of Partisan Bias in Liberals and Conservatives. SSRN Electronic Journal, 0, , .	0.4	4
226	All the work's a stage: exploring the perceived theatricality of organisational working life. International Journal of Work Innovation, 2017, 2, 143.	0.1	0
227	No Lake Wobegon in Beijing? The impact of culture on the perception of relative ranking. Applied Cognitive Psychology, 2018, 32, 192-199.	0.9	3
228	Plagiarism of Chinese Secondary School Students in Hong Kong. Ethics and Behavior, 2018, 28, 316-335.	1.3	7
229	A Longitudinal Test of Three Theories of Overconfidence. Social Psychological and Personality Science, 2018, 9, 353-363.	2.4	6
230	Bilingual comparison of Mandarin and English cognitive bias tasks. Behavior Research Methods, 2018, 50, 302-312.	2.3	4
231	Vitality, Language Use, and Life Satisfaction: A Study of Bilingual Hungarian Adolescents Living in Romania. Journal of Language and Social Psychology, 2018, 37, 431-450.	1.2	5
232	A Theory of Subjective Wellbeing. SSRN Electronic Journal, 0, , .	0.4	1
233	Values congruence, organization-based self-esteem, and employee responses: Evidence from Sri Lanka. International Journal of Cross Cultural Management, 2018, 18, 349-372.	1.3	9
234	We Made History: Citizens of 35 Countries Overestimate Their Nation's Role in World History. Journal of Applied Research in Memory and Cognition, 2018, 7, 521-528.	0.7	26
235	The Evolution of Suicide. Evolutionary Psychology, 2018, , .	1.8	16
236	"Pain-Type Fenders― Frontline Anti-suicide Mechanisms. Evolutionary Psychology, 2018, , 195-232.	1.8	0
237	At Least Bias Is Bipartisan: A Meta-Analytic Comparison of Partisan Bias in Liberals and Conservatives. Perspectives on Psychological Science, 2019, 14, 273-291.	5.2	259
238	Obstacles to the spread of unintuitive beliefs. Evolutionary Human Sciences, 2019, 1, .	0.9	5
239	Functional MRI reveals evidence of a self-positivity bias in the medial prefrontal cortex during the comprehension of social vignettes. Social Cognitive and Affective Neuroscience, 2019, 14, 613-621.	1.5	20

#	Article	IF	CITATIONS
240	WHEN ORGANIZATIONAL JUSTICE ENACTMENT IS A ZERO SUM GAME: A TRADE-OFF AND SELF-CONCEPT MAINTENANCE PERSPECTIVE. Academy of Management Perspectives, 2019, , .	4.3	7
241	Partisan Bias and Its Discontents. Perspectives on Psychological Science, 2019, 14, 304-316.	5.2	26
244	Perspectives of future health in self and others: The moderating role of culture. Journal of Health Psychology, 2020, 25, 703-712.	1.3	2
245	Most People Think They Are More Pro-Environmental than Others: A Demonstration of the Better-than-Average Effect in Perceived Pro-Environmental Behavioral Engagement. Basic and Applied Social Psychology, 2020, 42, 50-61.	1.2	27
246	Verification of ingroup morality promotes willingness to participate in collective action for immigrants' rights. Group Processes and Intergroup Relations, 2022, 25, 174-192.	2.4	4
248	Cultural Differences in Self-Expression on Facebook: A Comparison of Facebook Status Updates in Turkey and the U.S.A International Journal of Human-Computer Interaction, 2020, 36, 1775-1782.	3.3	4
249	Self-enhancement and cross-cultural adjustment: overclaiming in a global mobility context. Journal of Global Mobility, 2020, 8, 161-182.	1.2	2
250	Emotional distress among the Bedouin Arab and Jewish elderly in Israel: The roles of gender, discrimination, and self-esteem. Psychiatry Research, 2020, 291, 113203.	1.7	10
252	The Trait Approach., 2020,, 31-43.		0
253	Accuracy in Person Perception. , 2020, , 44-55.		1
254	Models of Personality Structure. , 2020, , 115-128.		0
255	The Five-Factor Model of Personality: Consensus and Controversy. , 2020, , 129-141.		2
256	Temperament and Brain Networks of Attention. , 2020, , 155-168.		2
257	Personality in Nonhuman Animals. , 2020, , 235-246.		0
258	Genetics of Personality., 2020,, 247-258.		0
259	Approach–Avoidance Theories of Personality. , 2020, , 259-272.		1
260	Cognitive Processes and Models. , 2020, , 295-315.		0
261	Basic Needs, Goals and Motivation. , 2020, , 330-338.		1

#	Article	IF	CITATIONS
262	Personality and the Self., 2020, , 339-351.		6
263	Social Relations and Social Support. , 2020, , 386-399.		0
264	Personality and Politics. , 2020, , 413-424.		1
265	Personality at Work. , 2020, , 427-438.		2
267	Personality in Clinical Psychology. , 2020, , 451-462.		0
269	Conceptual and Historical Perspectives. , 2020, , 13-30.		3
270	Personality and the Unconscious. , 2020, , 69-80.		0
271	Personality and Emotion. , 2020, , 81-100.		8
272	Personality Assessment Methods. , 2020, , 103-114.		0
273	Personality and Intelligence. , 2020, , 142-152.		0
274	Development of Personality across the Life Span. , 2020, , 169-182.		3
275	Personality Traits and Mental Disorders. , 2020, , 183-192.		0
276	Attachment Theory. , 2020, , 208-220.		0
277	Evolutionary Personality Psychology. , 2020, , 223-234.		4
278	Personality Neuroscience., 2020,, 273-292.		5
279	Self-Regulation and Control in Personality Functioning. , 2020, , 316-329.		0
280	Traits and Dynamic Processes. , 2020, , 352-363.		0
281	Anxiety, Depression and Cognitive Dysfunction. , 2020, , 364-374.		0

#	ARTICLE	IF	CITATIONS
282	Personality in Cross-Cultural Perspective. , 2020, , 400-412.		1
283	Personality, Preferences and Socioeconomic Behavior. , 2020, , 477-494.		2
285	States and Situations, Traits and Environments. , 2020, , 56-68.		1
286	Narrative Identity in the Social World. , 2020, , 377-385.		0
287	Personality and Crime. , 2020, , 463-476.		0
288	Models of Physical Health and Personality. , 2020, , 193-207.		2
290	Body Image and Sociocultural Predictors of Body Image Dissatisfaction in Croatian and Chinese Women. Frontiers in Psychology, 2020, 11, 731.	1.1	25
291	No need for pedestals: Idealization does not predict better relationships among Asians. Personal Relationships, 2020, 27, 336-365.	0.9	1
292	When the Dark Shines: The Role of Dark Personality Traits in Leadership Role Occupancy and Hiring Decisions in a Collectivistic Culture. Social Psychological and Personality Science, 2020, 11, 1089-1100.	2.4	6
293	Culture and Health Persuasion: Differences between Koreans and Americans. Journal of Current Issues and Research in Advertising, 2021, 42, 83-101.	2.8	8
295	Understanding Vietnamese Consumer Intention to Use Online Retailer Websites., 2021,, 984-999.		0
296	Is Applied Ethics Morally Problematic?. Journal of Academic Ethics, 0, , 1.	1.5	0
297	Both a curse and a blessing? A social cognitive approach to the paradoxical effects of leader narcissism. Human Relations, 2022, 75, 2011-2038.	3.8	13
298	Self-construal drives preference for partner and servant brands. Journal of Business Research, 2021, 129, 183-192.	5.8	9
299	Identity lost and found: Self-concept clarity in social network site contexts. Self and Identity, 2022, 21, 406-429.	1.0	4
300	Accounting for the evaluative factor in self-ratings provides a more accurate estimate of the relationship between personality traits and well-being. Journal of Research in Personality, 2021, 93, 104120.	0.9	1
301	Reducing prejudice by enhancing the other rather than the self. Self and Identity, $0$ , , $1$ -23.	1.0	1
302	Dynamics of Identity: Between Self-Enhancement and Self-Assessment. , 2011, , 305-327.		67

#	Article	IF	CITATIONS
303	The Relational Self., 2011,, 149-175.		35
304	The Human Pursuit of Well-Being. , 2011, , .		5
305	The Motivation-Achievement Paradox in International Educational Achievement Tests: Toward a Better Understanding., 2016,, 253-268.		13
306	A Cross-Cultural Analysis of Self-Verification Motives. , 2008, , 119-142.		5
307	Motivated Expression of Self-esteem across Cultures. , 2008, , 369-392.		10
309	Conceptual issues in personality theory. , 0, , 3-26.		25
310	Personality and emotion., 0,, 54-71.		35
311	The development of personality across the lifespan. , 0, , 191-204.		71
312	Self-regulation and control in personality functioning. , 0, , 427-440.		53
313	Personality in cross-cultural perspective. , 0, , 556-576.		48
314	Personality at work., 0,, 748-763.		7
315	A social comparison theory meta-analysis 60+ years on Psychological Bulletin, 2018, 144, 177-197.	5.5	367
316	The better-than-average effect in comparative self-evaluation: A comprehensive review and meta-analysis Psychological Bulletin, 2020, 146, 118-149.	5.5	151
317	Intertwinement of individualist and collectivist attributes and response sets Journal of Social, Evolutionary & Cultural Psychology: JSEC, 2011, 5, 51-65.	0.5	29
318	The second pugilist's plight: Why people believe they are above average but are not especially happy about it Journal of Experimental Psychology: General, 2019, 148, 570-587.	1.5	13
319	Does Saying This Make Me Look Good?. , 2016, , .		7
320	Overconfidence Across Cultures. Collabra: Psychology, 2018, 4, .	0.9	14
321	EFFECTS OF COMMUNICATING SUCCESS WITH FRIENDS ON SELF-ESTEEM IN JAPAN AND THE UNITED STATES. Psychologia, 2011, 54, 178-189.	0.3	35

#	Article	IF	CITATIONS
322	Team Formation and Self-serving Biases. SSRN Electronic Journal, 0, , .	0.4	2
323	Perceptions of Indian dental hygiene students toward their profession and its relationship with their explicit self-esteem scores. Indian Journal of Dentistry, 2014, 5, 202.	0.6	4
324	The Big Picture: Theorizing Self-Concept Structure and Construal. , 2008, , 73-88.		4
325	IDENTIFICATION IN ORGANIZATIONS: THE ROLE OF SELF-CONCEPT ORIENTATIONS AND IDENTIFICATION MOTIVES Academy of Management Review, 2010, 35, 516-538.	7.4	183
326	Self-confidence, commitment and goal-setting in Czech athletes at different performance levels. Acta Gymnica, 2018, 48, 130-137.	1.1	3
327	Influence of Culture Priming on Self-Rating. Korean Journal of Social & Personality Psychology, 2008, 22, 177-194.	0.3	0
328	The Relationships among Parental Attachment, Self-Enhancement Bias, and Perception of Facial Expression of University Students. Secondary Education Research, 2008, 56, 23-42.	0.2	0
329	The Relationships among Parental Attachment, Self-Enhancement Bias, Negative Mood Regulation Expectancies, and Anxiety of College Students. Korea Journal of Counseling, 2008, 9, 1023-1041.	0.1	0
330	How Do Learners Form Their Self-Concepts?. Educational Linguistics, 2011, , 73-96.	0.6	0
331	Self-serving Attributional Bias and Hedonic and Eudaimonic Aspects of Well-Being. , 2011, , 15-26.		3
332	Condition and Mechanism of Cultural Differences in the Better-Than-Average Effect. Korean Journal of Social & Personality Psychology, 2014, 28, 127-143.	0.3	1
334	Self-Enhancement Bias. , 2018, , 1-7.		0
335	Moralische Schlussfolgerungen psychologisch betrachtet. , 2019, , 89-115.		0
336	Self-Enhancement Bias., 2020,, 4727-4733.		2
337	Beyond Positive and Negative eWOM: The Role of Trust Propensity and Individuation in Shaping Consumers' Perception of Brand Image. International Journal of Hospitality and Tourism Administration, 2023, 24, 387-414.	1.7	3
338	Understanding Vietnamese Consumer Intention to Use Online Retailer Websites. International Journal of E-Adoption, 2020, 12, 1-15.	1.0	5
340	Variations in Sources of Self-Affirmation: What Can Be Learned from Non-Western Contexts. Identity in A Changing World, 2021, , 247-270.	0.1	0
341	The Homeostatic Ego: Self-Enhancement as a Biological Adaptation. Psychological Inquiry, 2021, 32, 267-274.	0.4	1

#	Article	IF	Citations
342	A psychological-enriched version of Tiberius' value-fulfillment theory of wellbeing. Philosophical Psychology, 0, , 1-25.	0.5	3
343	Authenticity or Self-Enhancement? Effects of Self-Presentation and Authentic Leadership on Trust and Performance. Journal of Management, 2023, 49, 944-973.	6.3	12
347	Does International Status Affect Competence Ratings in Newly Formed Multinational Teams? The Role of Psychological Safety Growth and Verbal Behavior. Journal of Cross-Cultural Psychology, 2022, 53, 1277-1299.	1.0	1
348	Quantitative research without measurement. Reinterpreting the better-than-average-effect. New Ideas in Psychology, 2023, 68, 100976.	1.2	2
349	Reduction of faking with the use of a forcedâ€choice personality test: Crossâ€cultural comparisons between South Korea and the United States. International Journal of Selection and Assessment, 2023, 31, 147-162.	1.7	3
350	Narcissism and tradition: how competing needs result in more conflict, greater exhaustion, and lower performance. International Journal of Conflict Management, 2022, ahead-of-print, .	1.0	1
351	Don't Look Up! Individual Income Comparisons and Subjective Well-Being of Students in Thailand. Journal of Happiness Studies, 2023, 24, 477-503.	1.9	6
352	Interpersonal distance modulates outcome evaluation in the social comparison of ability. Current Psychology, 2023, 42, 31390-31404.	1.7	3
353	Selfâ€Assessment versus Selfâ€Improvement Motives: How Does Social Reference Group Selection Influence Organizational Responses to Performance Feedback?. British Journal of Management, 2023, 34, 2312-2333.	3.3	1
354	Toward Parsimony in Bias Research: A Proposed Common Framework of Belief-Consistent Information Processing for a Set of Biases. Perspectives on Psychological Science, 2023, 18, 1464-1487.	5.2	17
359	Identity Motives., 2023,, 3337-3340.		0