How Critical are Critical Reviews? The Box Office Effect Budgets

Journal of Marketing 67, 103-117

DOI: 10.1509/jmkg.67.4.103.18692

Citation Report

#	Article	IF	CITATIONS
2	Managerial Objectives, the Râ€Rating Puzzle, and the Production of Violent Films. The Journal of Business, 2004, 77, S155-S192.	2.1	98
4	Micro-Level Product-Market Dynamics: Shared Knowledge and Its Relationship to Market Development. Journal of the Academy of Marketing Science, 2005, 33, 197-216.	11.2	37
5	Reputation and Strength of Ties in Predicting Commercial Success and Artistic Merit of Independents in the Italian Feature Film Industry*. Journal of Management Studies, 2005, 42, 975-1002.	8.3	139
6	THE INFLUENCE OF EXPERT REVIEWS ON CONSUMER DEMAND FOR EXPERIENCE GOODS: A CASE STUDY OF MOVIE CRITICS*. Journal of Industrial Economics, 2005, 53, 27-51.	1.3	424
7	Interactive influence of genre familiarity, star power, and critics' reviews in the cultural goods industry: The case of motion pictures. Psychology and Marketing, 2005, 22, 203-223.	8.2	97
8	The Role of Ordinary Evaluations in the Market for Popular Culture: Do Consumers Have "Good Taste�. Marketing Letters, 2005, 16, 75-86.	2.9	51
9	Film Production in the Digital Age – What Do We Know about the Past and the Future?. , 2005, , 32-58.		7
10	Choosing to Co-Finance - An Analysis of Project Specific Alliances in the Film Industry. SSRN Electronic Journal, 2005, , .	0.4	4
11	Success in the Dutch Music Festival Market: The Role of Format and Content. JMM International Journal on Media Management, 2005, 7, 148-157.	0.8	18
12	Devising a Practical Model for Predicting Theatrical Movie Success: Focusing on the Experience Good Property. Journal of Media Economics, 2005, 18, 247-269.	0.8	133
13	Diffusion of Hedonic Goods: A Literature Review. JMM International Journal on Media Management, 2006, 8, 155-163.	0.8	31
14	Cultural Discount and Cross-Culture Predictability: Examining the Box Office Performance of American Movies in Hong Kong. Journal of Media Economics, 2006, 19, 259-278.	0.8	93
15	The Event Movie: Marketing Filmed Entertainment for Transnational Media Corporations. JMM International Journal on Media Management, 2006, 8, 84-91.	0.8	10
16	Evaluative schemas and the attention of critics in the US film industry. Industrial and Corporate Change, 2006, 15, 467-496.	2.8	92
17	Word of Mouth for Movies: Its Dynamics and Impact on Box Office Revenue. Journal of Marketing, 2006, 70, 74-89.	11.3	1,468
18	Pay for Play: Sponsored Recommendations in Information Gatekeepers. SSRN Electronic Journal, 2006, ,	0.4	1
19	Audience Judgments as the Potential Missing Link Between Expert Judgments and Audience Appeal: An Illustration Based on Musical Recordings of "My Funny Valentine". Journal of the Academy of Marketing Science, 2006, 34, 8-18.	11.2	23
20	The Differing Roles of Success Drivers Across Sequential Channels: An Application to the Motion Picture Industry. Journal of the Academy of Marketing Science, 2006, 34, 559-575.	11.2	100

#	ARTICLE	IF	CITATIONS
21	Is silence golden? An inquiry into the meaning of silence in professional product evaluations. Quantitative Marketing and Economics, 2006, 4, 119-141.	1.5	40
22	Distributors and film critics: does it take two to Tango?. Journal of Cultural Economics, 2006, 30, 201-218.	2.2	40
23	Can good marketing carry a bad product? Evidence from the motion picture industry. Marketing Letters, 2006, 17, 205-219.	2.9	82
24	Der Einfluss von Meinungsfýhrern auf den Erfolg von hedonischen Produkten. Journal of Business Economics, 2006, 76, 797-824.	1.9	13
25	Jacks of All Trades and Masters of None: Audiences' Reactions to Spanning Genres in Feature Film Production. Administrative Science Quarterly, 2006, 51, 420-450.	6.9	470
26	Marketing Models of Service and Relationships. Marketing Science, 2006, 25, 560-580.	4.1	392
27	Open-Domain Question–Answering. Foundations and Trends in Information Retrieval, 2006, 1, 91-231.	6.8	111
28	L'impact de la critique de presse sur la consommation culturelle: Un essai de synthÃ'se dans le champ cinématographique. Recherche Et Applications En Marketing, 2006, 21, 43-59.	0.5	18
29	Word of Mouth for Movies: Its Dynamics and Impact on Box Office Revenue. Journal of Marketing, 2006, 70, 74-89.	11.3	1,079
30	Buzz and Recommendations on the Internet. What Impacts on Box-Office Success?. Recherche Et Applications En Marketing, 2007, 22, 43-62.	0.5	6
31	The Power of Stars: Do Star Actors Drive the Success of Movies?. Journal of Marketing, 2007, 71, 102-120.	11.3	273
32	The impact of sponsored results on the quality of information gatekeepers. , 2007, , .		1
33	Web User Opinions as an Information Source. What Impact on Cinema Attendances?. Recherche Et Applications En Marketing, 2007, 22, 65-81.	0.5	5
35	Taste versus the Market: An Extension of Research on the Consumption of Popular Culture. Journal of Consumer Research, 2007, 34, 415-424.	5.1	53
36	Masculine Jealousy and Contemporary Cinema. , 2007, , .		16
37	Les recommandations d'internautes comme source d'information. Quel impact sur les entrées des films au cinéma?. Recherche Et Applications En Marketing, 2007, 22, 65-82.	0.5	17
38	<i>Buzz</i> et recommandations sur Internet: quels effets sur le box-office?. Recherche Et Applications En Marketing, 2007, 22, 45-64.	0.5	30
39	Do Critics Make Bestsellers? Opinion Leaders and the Success of Books. Journal of Media Economics, 2007, 20, 77-105.	0.8	65

#	Article	IF	CITATIONS
40	Why Do Online Product Reviews Have a J-Shaped Distribution? Overcoming Biases in Online Word-of-Mouth Communication. SSRN Electronic Journal, 0, , .	0.4	18
41	Financial accounting in movies and television. , 0, , 164-227.		0
42	Performing arts and culture., 2007,, 449-476.		0
43	Exploring the value of online product reviews in forecasting sales: The case of motion pictures. Journal of Interactive Marketing, 2007, 21, 23-45.	6.2	1,171
44	Reviewing the reviewers: The impact of individual film critics on box office performance. Quantitative Marketing and Economics, 2007, 5, 401-425.	1.5	103
45	The impact of film reviews on the box office performance of art house versus mainstream motion pictures. Journal of Cultural Economics, 2007, 31, 43-63.	2.2	112
46	Determinants of motion picture box office and profitability: an interrelationship approach. Review of Managerial Science, 2007, 1, 65-92.	7.1	73
47	Determinants of UK Box Office Success: The Impact of Quality Signals. Review of Industrial Organization, 2008, 33, 93-111.	0.7	49
48	Do online reviews affect product sales? The role of reviewer characteristics and temporal effects. Information Technology and Management, 2008, 9, 201-214.	2.4	473
49	Art versus commerce in the movie industry: a Two-Path Model of Motion-Picture Success. Journal of Cultural Economics, 2008, 32, 87-107.	2.2	70
50	Herd behavior in purchasing books online. Computers in Human Behavior, 2008, 24, 1977-1992.	8.5	207
51	Do online reviews matter? — An empirical investigation of panel data. Decision Support Systems, 2008, 45, 1007-1016.	5.9	1,270
52	The dynamics of online word-of-mouth and product sales—An empirical investigation of the movie industry. Journal of Retailing, 2008, 84, 233-242.	6.2	926
53	Fast and frequent: Investigating box office revenues of motion picture sequels. Journal of Business Research, 2008, 61, 798-803.	10.2	67
54	Dynamic impacts of online reviews and other information sources on sales in panel data environment: Evidence from movie industry., 2008,,.		4
55	Procedural Priming and Consumer Judgments: Effects on the Impact of Positively and Negatively Valenced Information. Journal of Consumer Research, 2008, 34, 727-737.	5.1	43
56	Cultural proximity in TV entertainment: An eight-country study on the relationship of nationality and the evaluation of U.S. prime-time fiction. Communications: the European Journal of Communication Research, 2008, 33, 1-25.	0.5	35
57	THE EFFECT OF SOCIAL INFLUENCE ON MARKET INEQUALITIES IN THE MOTION PICTURE INDUSTRY. International Journal of Modeling, Simulation, and Scientific Computing, 2008, 11, 273-287.	1.4	4

#	Article	IF	CITATIONS
58	Why Some Awards Are More Effective Signals of Quality Than Others: A Study of Movie Awardsâ€. Journal of Management, 2008, 34, 25-54.	9.3	104
59	Word of Mouse. Journal of Interactive Advertising, 2008, 9, 3-13.	5.3	233
60	Choosing to Cofinance: Analysis of Project-Specific Alliances in the Movie Industry. Review of Financial Studies, 2008, 21, 483-511.	6.8	74
61	Using Online WOM to Forecast Box Office for Movies Coming Soon. , 2008, , .		4
62	Pricing an Option on Revenue from an Innovation: An Application to Movie Box Office Revenue. Management Science, 2008, 54, 1015-1028.	4.1	22
64	Do Online Reviews Affect Product Sales? The Role of Reviewer Characteristics and Temporal Effects. SSRN Electronic Journal, 2008, , .	0.4	17
65	We Don't Need Another Hero — Implications from Network Structure and Resource Commitment for Movie Performance. Schmalenbach Business Review, 2008, 60, 74-98.	0.9	13
66	The Worth of Product Placement in Successful Films: An Event Study Analysis. Journal of Marketing, 2009, 73, 44-63.	11.3	60
67	Positive Effects of Negative Publicity: When Negative Reviews Increase Sales. SSRN Electronic Journal, 0, , .	0.4	6
68	Controversial and Volatile Flicks: Concurrent Dissension and Temporal Instability in Film Critic Assessments. Creativity Research Journal, 2009, 21, 311-318.	2.6	5
69	Word of Mouth and Critical Reviews for the Motion Picture Industry in South Korea: On Mainstream and Non-Mainstream Movies. , 2009, , .		0
70	Does culture affect evaluation expressions?. European Journal of Marketing, 2009, 43, 686-707.	2.9	19
71	Movie Advertising and the Stock Market Valuation of Studios: A Case of "Great Expectations?― Marketing Science, 2009, 28, 239-250.	4.1	150
72	Is a "star―worth a thousand words?. European Journal of Marketing, 2009, 43, 1269-1280.	2.9	94
73	Cinematic success criteria and their predictors: The art and business of the film industry. Psychology and Marketing, 2009, 26, 400-420.	8.2	57
74	Tried and tested: The impact of online hotel reviews on consumer consideration. Tourism Management, 2009, 30, 123-127.	9.8	941
75	Cultural discount of cinematic achievement: the academy awards and U.S. movies' East Asian box office. Journal of Cultural Economics, 2009, 33, 239-263.	2.2	60
76	Revealed word-of-mouth demand and adaptive supply: survival of motion pictures at the Australian box office. Journal of Cultural Economics, 2009, 33, 279-299.	2.2	39

#	ARTICLE	IF	Citations
77	Motion picture performance: A review and research agenda. International Journal of Management Reviews, 2009, 11, 297-335.	8.3	92
78	The Worth of Product Placement in Successful Films: An Event Study Analysis. Journal of Marketing, 2009, 73, 44-63.	11.3	111
79	Playoff payoff: Super Bowl advertising for movies. International Journal of Research in Marketing, 2009, 26, 168-179.	4.2	44
80	Does Advertising Spending Influence Media Coverage of the Advertiser?. Journal of Marketing, 2009, 73, 33-46.	11.3	97
81	Cinematic success, aesthetics, and economics: An exploratory recursive model Psychology of Aesthetics, Creativity, and the Arts, 2009, 3, 128-138.	1.3	19
82	Effects of Valence and Extremity of eWOM on Attitude toward the Brand and Website. Journal of Current Issues and Research in Advertising, 2009, 31, 1-11.	4.3	182
83	Integrating Experience, Advertising, and Electronic Word of Mouth. Journal of Internet Commerce, 2009, 8, 246-267.	5.5	35
84	How Uncertainty and Risk Management Impacts the Success of Spanish Film Projects. Journal of Media Business Studies, 2009, 6, 49-74.	2.0	14
85	Sex doesn't sellâ€"nor impress! Content, box office, critics, and awards in mainstream cinema Psychology of Aesthetics, Creativity, and the Arts, 2009, 3, 200-210.	1.3	14
86	Research Note—Wine Journalism—Marketing or Consumers' Guide?. Marketing Science, 2009, 28, 573-579.	4.1	22
87	Crossâ€cultural differences in evaluating product characteristics: motion pictures. Management Research Review, 2010, 33, 423-436.	2.7	6
88	Legitimizing illegitimacy: How creating market identity legitimizes illegitimate products. Research in the Sociology of Organizations, 2010, , 39-80.	0.8	44
89	Marketing Expenditures and Word-of-Mouth Communication: Complements or Substitutes?. Foundations and Trends in Marketing, 2010, 5, 1-53.	1.1	5
90	Commercial success and artistic recognition of motion picture projects. Journal of Cultural Economics, 2010, 34, 45-80.	2.2	46
91	Expert judgements and the demand for novels in Flanders. Journal of Cultural Economics, 2010, 34, 197-218.	2.2	17
92	Modeling the appeal of movie features to demographic segments of theatrical demand. Journal of Cultural Economics, 2010, 34, 299-315.	2.2	24
93	The White Savior Film and Reviewers' Reception. Symbolic Interaction, 2010, 33, 475-496.	1.1	47
94	Identifying influential reviewers for word-of-mouth marketing. Electronic Commerce Research and Applications, 2010, 9, 294-304.	5.0	89

#	ARTICLE	IF	CITATIONS
95	The Differential Effects of Online Word-of-Mouth and Critics' Reviews on Pre-release Movie Evaluation. Journal of Interactive Marketing, 2010, 24, 185-197.	6.2	193
96	Amusement/theme parks. , 0, , 508-522.		0
97	L'influence du critique américain Robert Parker dans l'univers du vignoble bordelais. Annales Des Mines, 2010, N° 101, 60-71.	0.2	5
98	Kingmakers, Executioners or Lost Voices from the Ivory Tower: When Do Critics Matter for the Performance of Creative Products?. SSRN Electronic Journal, 0, , .	0.4	0
99	Impact of Online Consumer Reviews on Sales: The Moderating Role of Product and Consumer Characteristics. Journal of Marketing, 2010, 74, 133-148.	11.3	1,431
100	Blogs and Local-market Movie Box-office Performance. SSRN Electronic Journal, 0, , .	0.4	5
101	An Interdisciplinary Perspective on IT Services Management and Service Science. Journal of Management Information Systems, 2010, 26, 13-64.	4.3	189
104	Impact of Online Consumer Reviews on Sales: The Moderating Role of Product and Consumer Characteristics. Journal of Marketing, 2010, 74, 133-148.	11.3	855
105	Effects of Celebrity Media Exposure on Box-Office Performance. Journal of Media Economics, 2010, 23, 5-16.	0.8	33
106	The Main Determinants of Bollywood Movie Box Office Sales. Journal of Global Marketing, 2010, 23, 461-476.	3.4	28
107	Dynamic Effects among Movie Ratings, Movie Revenues, and Viewer Satisfaction. Journal of Marketing, 2010, 74, 108-121.	11.3	273
108	Positive Effects of Negative Publicity: When Negative Reviews Increase Sales. Marketing Science, 2010, 29, 815-827.	4.1	503
109	How stable is the seasonal pattern in cinema admissions? Evidence from the UK. Applied Economics Letters, 2010, 18, 81-85.	1.8	8
110	Online Reviews as a Driver of New Product Sales. , 2010, , .		18
111	Why Do Moviegoers Go to the Theater? The Role of Prerelease Media Publicity and Online Word of Mouth in Driving Moviegoing Behavior. Journal of Interactive Advertising, 2010, 11, 50-62.	5.3	36
112	Marketplace footprints: connecting marketing communication and corporate brands. European Journal of Marketing, 2010, 44, 591-609.	2.9	14
113	Do â€~African American' films perform better or worse at the box office? An empirical analysis of motion picture revenues and profits. Applied Economics Letters, 2010, 17, 1559-1564.	1.8	3
114	Understanding preferences for motion pictures. Journal of Business Research, 2011, 64, 854-861.	10.2	46

#	Article	IF	CITATIONS
115	Investigating the roles of online buzz for new product diffusion and its cross-country dynamics. Journal of Business Research, 2011, 64, 1183-1189.	10.2	13
116	Impact of star and movie buzz on motion picture distribution and box office revenue. International Journal of Research in Marketing, 2011, 28, 62-74.	4.2	143
117	What is Advertising Content Worth? Evidence from the Motion Pictures Industry. SSRN Electronic Journal, $0,  ,  .$	0.4	5
118	The Effects of Publicity on Demand: The Case of Anti-Cholesterol Drugs. SSRN Electronic Journal, 0, , .	0.4	5
119	The Assimilative and Contrastive Effects of Word-of-Mouth Volume: An Experimental Examination of Online Consumer Ratings. Journal of Retailing, 2011, 87, 111-126.	6.2	167
120	"Highly Recommended!―The Content Characteristics and Perceived Usefulness of Online Consumer Reviews. Journal of Computer-Mediated Communication, 2011, 17, 19-38.	3.3	273
121	Critic power or star power? The influence of hallmarks of quality of motion pictures: an experimental approach. Journal of Cultural Economics, 2011, 35, 119-135.	2.2	15
122	DVD sales and the R-rating puzzle. Journal of Cultural Economics, 2011, 35, 267-286.	2.2	7
123	The effectiveness of publicity versus advertising: a meta-analytic investigation of its moderators. Journal of the Academy of Marketing Science, 2011, 39, 906-921.	11.2	85
125	Cultural products go online: Comparing the internet and print media on distributions of gender, genre and commercial success. Communications: the European Journal of Communication Research, 2011, 36, .	0.5	30
126	Scaling Professional Critics: Men and Women Rate Films. Empirical Studies of the Arts, 2011, 29, 209-223.	1.7	1
127	Do Marketing Media Have Life Cycles? The Case of Product Placement in Movies. Journal of Marketing, 2011, 75, 27-48.	11.3	75
128	When Film Critics Agree: Does Film Genre Matter?. Empirical Studies of the Arts, 2011, 29, 39-50.	1.7	4
129	Movies with smoking make less money. Tobacco Control, 2012, 21, 569-571.	3.2	2
130	Mature Cinematic Content for Immature Minds: "Pushing the Envelope―versus "Toning it Down―in Family Films. Empirical Studies of the Arts, 2012, 30, 143-166.	1.7	1
131	A qualitative inquiry and a quantitative exploration into the meaning of game reviews. Journal of Applied Journalism and Media Studies, 2012, 1, 209-229.	0.2	3
132	Investigating the impact of online word-of-mouth on hotel sales with panel data., 2012,,.		3
133	Helpfulness of Online Consumer Reviews: Readers' Objectives and Review Cues. International Journal of Electronic Commerce, 2012, 17, 99-126.	3.0	408

#	Article	IF	CITATIONS
134	The heterogeneous effect of WOM on product sales: why the effect of WOM valence is mixed?. European Journal of Marketing, 2012, 46, 1523-1538.	2.9	81
135	When do Third-Party Product Reviews Affect Firm Value and what can Firms Do? The Case of Media Critics and Professional Movie Reviews. Journal of Marketing, 2012, 76, 116-134.	11.3	136
136	Impact of online consumer reviews on sales and price strategies: a review and directions for future research. Journal of Product and Brand Management, 2012, 21, 132-139.	4.3	79
137	The Impact of Movie Reviews on Box Office: Media Portfolios and the Intermediation of Genre. Journal of Media Economics, 2012, 25, 35-53.	0.8	13
138	Performance drivers of serial entrepreneurs. International Journal of Entrepreneurial Behaviour and Research, 2012, 18, 305-329.	3.8	30
139	A two-path model on the effects of positivity and empathy reflected by online reviews: a choice mechanism perspective. International Journal of Internet Marketing and Advertising, 2012, 7, 260.	0.2	7
140	Consensus and contrasts in consumers' cinematic assessments: Gender, age, and nationality in rating the top-250 films Psychology of Popular Media Culture, 2012, 1, 87-96.	2.4	1
141	The effects of having more than one good reputation on distributor investments in the film industry. Journal of Cultural Economics, 2012, 36, 227-248.	2.2	18
142	Spatial competition and market share: an application to motion pictures. Journal of Cultural Economics, 2012, 36, 207-225.	2.2	22
143	The relationship between reviewer judgments and motion picture success: re-analysis and extension. Journal of Cultural Economics, 2012, 36, 249-283.	2.2	41
144	More effective assessment of market performance in later stages of the product development process: The case of the motion picture industry. Marketing Letters, 2012, 23, 1019-1031.	2.9	18
145	Effects of attribute and valence of e-WOM on message adoption: Moderating roles of subjective knowledge and regulatory focus. Computers in Human Behavior, 2012, 28, 1974-1984.	8.5	170
146	Research on the influence of online reviews on internet consumer purchasing decision., 2012,,.		1
147	The Effect of Online Consumer Reviews on New Product Sales. International Journal of Electronic Commerce, 2012, 17, 39-58.	3.0	420
148	Nascent ventures competing for start-up capital: Matching reputations and investors. Journal of Business Venturing, 2012, 27, 372-384.	6.3	49
149	Customer knowledge discovery from online reviews. Electronic Markets, 2012, 22, 131-142.	8.1	22
150	Racial bias in expert quality assessment: A study of newspaper movie reviews. Journal of Economic Behavior and Organization, 2012, 84, 292-307.	2.0	7
151	Word of mouth: measuring the power of individual messages. European Journal of Marketing, 2012, 46, 237-257.	2.9	188

#	Article	IF	CITATIONS
152	Tackling the â€~Galácticos' Effect: Team Familiarity and the Performance of Star-Studded Projects. SSRN Electronic Journal, 0, , .	0.4	1
153	Dissecting Movie Genres from an Audience Perspective: MTI Movie Classification Method. SSRN Electronic Journal, 2012, , .	0.4	1
154	The Influence of Online Word-of-Mouth on Long Tail Formation. SSRN Electronic Journal, 0, , .	0.4	0
155	'To Infinity and Beyond!' - A Genre-Specific Film Analysis of Movie Success Mechanisms. SSRN Electronic Journal, 2012, , .	0.4	1
156	Exploring the 'Twitter Effect:' An Investigation of the Impact of Microblogging Word of Mouth on Consumers $\hat{a} \in \mathbb{T}^M$ Early Adoption of New Products. SSRN Electronic Journal, $0,$	0.4	12
157	The Impact of Online User Reviews and Professional Reviews: A Bayesian Approach to Examine Mediation and Moderation Effects. SSRN Electronic Journal, 2012, , .	0.4	1
158	Robust analogizing and the outside view: two empirical tests of caseâ€based decision making. Strategic Management Journal, 2012, 33, 496-512.	7.3	77
159	Movie stars and box office revenues: an empirical analysis. Journal of Cultural Economics, 2012, 36, 141-166.	2.2	90
160	Adapting to succeed? Leveraging the brand equity of best sellers to succeed at the box office. Journal of the Academy of Marketing Science, 2012, 40, 558-571.	11.2	55
161	THE ECONOMICS OF MOVIES: A LITERATURE SURVEY. Journal of Economic Surveys, 2012, 26, 42-70.	6.6	90
162	Online Damage Control: The Effects of Proactive Versus Reactive Webcare Interventions in Consumer-generated and Brand-generated Platforms. Journal of Interactive Marketing, 2012, 26, 131-140.	6.2	324
163	A pre-diffusion growth model of intentions and purchase. Journal of the Academy of Marketing Science, 2012, 40, 137-154.	11.2	28
164	Recognition and renown, the structure of cultural markets: evidence from French poetry. Journal of Cultural Economics, 2012, 36, 27-48.	2.2	8
165	The long-term box office performance of sequel movies. Marketing Letters, 2012, 23, 13-29.	2.9	42
166	Australian films at the Australian box office: performance, distribution, and subsidies. Journal of Cultural Economics, 2013, 37, 247-269.	2,2	32
167	The pricing of soft and hard information: economic lessons from screenplay sales. Journal of Cultural Economics, 2013, 37, 271-307.	2.2	23
168	The influence of online word-of-mouth on long tail formation. Decision Support Systems, 2013, 56, 474-481.	5.9	45
169	The moderating role of socio-semantic networks on online buzz diffusion. Journal of Business Research, 2013, 66, 1367-1374.	10.2	13

#	Article	IF	CITATIONS
170	Cultural variations in the use of marketing signals: a multilevel analysis of the motion picture industry. Journal of the Academy of Marketing Science, 2013, 41, 601-624.	11.2	65
171	Do consumer critics write differently from professional critics? A genre analysis of online film reviews. Discourse, Context and Media, 2013, 2, 75-83.	1.9	19
172	Exploring the Effects of Online Word of Mouth and Expert Reviews on Theatrical Movies' Box Office Success. Journal of Media Economics, 2013, 26, 98-114.	0.8	72
173	The Impact of Interactive Corporate Social Responsibility Communication on Corporate Reputation. Journal of Business Ethics, 2013, 118, 731-746.	6.0	237
174	Tackling the "Galacticos" effect: team familiarity and the performance of star-studded projects. Industrial and Corporate Change, 2013, 22, 1629-1662.	2.8	34
175	Talking about Films: Word-of-Mouth Behavior and the Network of Success Determinants of Motion Pictures. Journal of Promotion Management, 2013, 19, 299-316.	3.4	10
176	Rising from the Ashes: How Brands and Categories Can Overcome Product-Harm Crises. Journal of Marketing, 2013, 77, 58-77.	11.3	216
177	Pricing in a social world: The influence of non-price information on hotel choice. Journal of Revenue and Pricing Management, 2013, 12, 385-401.	1.1	43
178	Blogs, Advertising, and Local-Market Movie Box Office Performance. Management Science, 2013, 59, 2635-2654.	4.1	136
179	Balancing the skill sets of founders: Implications for the quality of organizational outputs. Strategic Organization, 2013, 11, 35-55.	5.0	15
180	The Effect of Online Review Configurations, Prices, and Personality on Online Purchase Decisions: A Study of Online Review Profiles on eBay. Journal of Internet Commerce, 2013, 12, 131-153.	5.5	8
181	In Search of Negativity Bias: An Empirical Study of Perceived Helpfulness of Online Reviews. Psychology and Marketing, 2013, 30, 971-984.	8.2	187
182	Temporal Contiguity and Negativity Bias in the Impact of Online Word of Mouth. Journal of Marketing Research, 2013, 50, 463-476.	4.8	337
183	The Comparative Impact of Critics and Consumers: Applying the Generalisability Theory to Online Movie Ratings. International Journal of Market Research, 2013, 55, 413-436.	3.8	14
184	The Benefits of Product Quality Disagreement - When Divergent Reviews Drive Online Word of Mouth. SSRN Electronic Journal, 2013, , .	0.4	2
185	A Temporal Study of the Effects of Online Opinions: Information Sources Matter. SSRN Electronic Journal, 2013, , .	0.4	0
186	Opinion Ecosystems and the Evolution Within., 0,, 69-88.		0
187	Measuring Consumer Motivations to Share Rumors. International Journal of Online Marketing, 2014, 4, 51-67.	1.1	6

#	Article	IF	Citations
188	A mathematical model of cinematic box-office dynamics with geographic effects. IMA Journal of Management Mathematics, 2014, 25, 233-257.	1.6	5
189	Effects of Price and User-Generated Content on Consumers' Prepurchase Evaluations of Variably Priced Services. Journal of Hospitality and Tourism Research, 2014, 38, 562-581.	2.9	75
190	When Kerry Met Sally: Politics and Perceptions in the Demand for Movies. Management Science, 2014, 60, 1617-1631.	4.1	31
191	Seasonality in the Non-U.S. Motion Picture Industry: A Case of South Korea. Journal of Media Economics, 2014, 27, 38-55.	0.8	6
192	Impact of Online Firm Generated Content (FGC) on Supply Chain Performance: An Empirical Analysis., 2014, , .		5
193	Which type of online review is more persuasive? The influence of consumer reviews and critic ratings on moviegoers. Electronic Commerce Research, 2014, 14, 559-583.	5.0	54
194	Classifying Movies Based on Audience Perceptions: MTI Framework and Box Office Performance. Journal of Media Economics, 2014, 27, 79-106.	0.8	12
195	Age, Gender, and Compensation. Journal of Management Inquiry, 2014, 23, 407-420.	3.9	24
196	The impact of text product reviews on sales. European Journal of Marketing, 2014, 48, 2176-2197.	2.9	53
197	The Economics of Cultural Awards. Handbook of the Economics of Art and Culture, 2014, 2, 119-143.	0.9	4
198	Empirical generalizations of demand and supply dynamics for movies. International Journal of Research in Marketing, 2014, 31, 207-223.	4.2	30
199	The commercial contribution of clinical studies for pharmaceutical drugs. International Journal of Research in Marketing, 2014, 31, 65-77.	4.2	16
200	Determining consumers' most preferred eWOM platform for movie reviews: A fuzzy analytic hierarchy process approach. Computers in Human Behavior, 2014, 31, 250-258.	8.5	56
201	Marketing and technology sophistication as key determinants of the demand for â€~art house' cinema films: A cross country analysis. Tékhne, 2014, 12, 15-25.	0.8	1
202	History matters: The impact of reviews and sales of earlier versions of a product on consumer and expert reviews of new editions. European Management Journal, 2014, 32, 73-83.	5.1	6
203	How Online Product Reviews Affect Retail Sales: A Meta-analysis. Journal of Retailing, 2014, 90, 217-232.	6.2	437
204	The good, the bad and the variable. European Journal of Marketing, 2014, 48, 1466-1486.	2.9	10
205	Social media and consumer choice. International Journal of Market Research, 2014, 56, 51-71.	3.8	42

#	Article	IF	CITATIONS
206	Adverse Selection and Moral Hazard in Equity Partnerships: Evidence from Hollywood's Slate Financing Agreements. Journal of Economics and Management Strategy, 2014, 23, 811-838.	0.8	6
207	The influence of movie's quality on its performance: evidence based on Oscar Awards. Managing Service Quality, 2014, 24, 122-138.	2.4	14
208	Context as a mediator in film projects: lessons from Cleopatra to John Carter. International Journal of Project Organisation and Management, 2015, 7, 389.	0.1	0
209	Online movie ratings: a cross-cultural, emerging Asian markets perspective. International Marketing Review, 2015, 32, 366-388.	3.6	19
210	The impact of the Entropy of review text sentiments on movie box office sales. , 2015, , .		1
211	Online word of mouth using text mining: A review of literature and future directions. , 2015, , .		4
212	The Good, the Bad, and the Expert: How Consumer Expertise Affects Review Valence Effects on Purchase Intentions in Online Product Reviews. Journal of Computer-Mediated Communication, 2015, 20, 649-666.	3.3	37
213	The impact of deregulation on the movie box office after Taiwan's entry into the WTO: the difference-in-differences estimation. Eurasian Business Review, 2015, 5, 289-308.	4.2	4
214	An Empirical Observation of Chinese Film Performance Drivers. Empirical Studies of the Arts, 2015, 33, 192-206.	1.7	1
215	An old model for a new age: Consumer decision making in participatory digital culture. Journal of Customer Behavior, 2015, 14, 127-146.	0.0	52
216	How do reviews from professional critics interact with other signals of product quality? Evidence from the video game industry. Journal of Consumer Behaviour, 2015, 14, 366-377.	4.2	27
217	Selfâ€Restraining Bass Models. Journal of Forecasting, 2015, 34, 472-477.	2.8	3
218	The Impact of On-Line Consumer Reviews on Value Perception. Journal of Organizational and End User Computing, 2015, 27, 32-57.	2.9	10
219	A Dynamic Structural Model of Endogenous Consumer Reviews in Durable Goods Markets. SSRN Electronic Journal, 2015, , .	0.4	3
220	Interplay between Social Media and Traditional Media: A Study in the Motion Picture Industry. SSRN Electronic Journal, 0, , .	0.4	0
221	Word of Mouth and Interpersonal Communication. , 2015, , 368-397.		6
222	The Good and the Bad of Negative Word-of-Mouth: Empirical Investigation into the Effect of Online Messages., 2015,, 75-88.		1
223	Product success in cultural markets: The mediating role of familiarity, peers, and experts. Poetics, 2015, 51, 17-36.	1.3	24

#	Article	IF	Citations
224	Does advertising spending improve sales performance?. International Journal of Hospitality Management, 2015, 48, 161-166.	8.8	34
225	Australian films at large: expanding the evidence about Australian cinema performance. Studies in Australasian Cinema, 2015, 9, 7-20.	0.6	7
226	Everyone's a critic: The power of expert and consumer reviews to shape readers' post-viewing motion picture evaluations. Poetics, 2015, 52, 91-103.	1.3	12
227	Extratextual effects on the evaluation of narrative texts. Poetics, 2015, 48, 42-54.	1.3	8
228	The Roles of Cultural Elements in International Retailing of Cultural Products: An Application to the Motion Picture Industry. Journal of Retailing, 2015, 91, 154-170.	6.2	33
229	What drives purchase intention for paid mobile apps? – An expectation confirmation model with perceived value. Electronic Commerce Research and Applications, 2015, 14, 46-57.	5.0	416
230	Economics of motion pictures: the state of the art. Journal of Cultural Economics, 2015, 39, 1-13.	2.2	57
231	Cultural Agenda Setting and the Role of Critics. Communication Research, 2015, 42, 732-754.	5.9	13
232	Analyzing superstars' power using support vector machines. Empirical Economics, 2015, 49, 1521-1542.	3.0	2
233	Distribution strategy and movie performance: an empirical note. Eurasian Economic Review, 2015, 5, 179-187.	3.0	6
234	An empirical study of how third-party websites influence the feedback mechanism between online Word-of-Mouth and retail sales. Decision Support Systems, 2015, 76, 14-23.	5.9	50
235	Impact of User-Generated and Professional Critics Reviews on Bollywood Movie Success. Australasian Marketing Journal, 2015, 23, 179-187.	5.4	11
236	Film Award Choices. Empirical Studies of the Arts, 2015, 33, 175-191.	1.7	5
237	Innovation Sequences over Iterated Offerings: A Relative Innovation, Comfort, and Stimulation Framework of Consumer Responses. Journal of Marketing, 2015, 79, 71-93.	11.3	24
238	User Reviews Variance, Critic Reviews Variance, and Product Sales: An Exploration of Customer Breadth and Depth Effects. Journal of Retailing, 2015, 91, 372-389.	6.2	85
239	Three's company: Investigating cognitive and sentiment unit imbalance in co-branding partnerships. Journal of Brand Management, 2015, 22, 281-298.	3.5	9
240	The Squeaky Wheel Gets the Grease—An Empirical Analysis of Customer Voice and Firm Intervention on Twitter. Marketing Science, 2015, 34, 627-645.	4.1	182
241	The effect of individual professional critics on books' sales: capturing selection biases from observable and unobservable factors. Marketing Letters, 2015, 26, 423-436.	2.9	4

#	Article	IF	CITATIONS
243	Asymmetric effects of online consumer reviews. Annals of Tourism Research, 2015, 50, 67-83.	6.4	415
244	Exploring the small movie profitability puzzle. Marketing Letters, 2015, 26, 43-55.	2.9	5
245	Counterfactual Decomposition of Movie Star Effects with Star Selection. Management Science, 2015, 61, 1704-1721.	4.1	29
246	When does it make sense to do it again? An empirical investigation of contingency factors of movie remakes. Journal of Cultural Economics, 2015, 39, 15-41.	2.2	38
247	Pre-production forecasting of movie revenues with a dynamic artificial neural network. Expert Systems With Applications, 2015, 42, 3176-3193.	7.6	81
248	Does Twitter matter? The impact of microblogging word of mouth on consumers' adoption of new movies. Journal of the Academy of Marketing Science, 2015, 43, 375-394.	11.2	287
249	In Mobile We Trust: How Mobile Reviews Can Overcome Consumer Distrust of User-Generated Reviews. SSRN Electronic Journal, 2016, , .	0.4	0
250	Star Replacement as a Pseudo-Natural Experiment in the Value of Human Capital - Evidence from Broadway Shows. SSRN Electronic Journal, 2016, , .	0.4	0
251	HOW AFFINITY INFLUENCES ON DECISION MAKING INCONSISTENT WITH WOM TRUSTWORTHINESS AND EWOM TRUSTWORTHINESS. Psychologia, 2016, 59, 19-37.	0.3	5
252	The impact of online word of mouth on fund sales. , 2016, , .		0
253	The usefulness of online reviews in financial services. International Journal of Electronic Marketing and Retailing, 2016, 7, 66.	0.2	1
254	Is a most helpful eWOM review really helpful? The impact of conflicting aggregate valence and consumer's goals on product attitude. Internet Research, 2016, 26, 827-844.	4.9	29
255	Benefits of Customer Codevelopment of New Products: The Moderating Effects of Utilitarian and Hedonic Radicalness. Journal of Product Innovation Management, 2016, 33, 418-434.	9.5	29
256	Do Professional Reviews Affect Online User Choices Through User Reviews? An Empirical Study. Journal of Management Information Systems, 2016, 33, 202-228.	4.3	78
257	Measuring Economic Efficiency in the Motion Picture Industry: a Data Envelopment Analysis Approach. Customer Needs and Solutions, 2016, 3, 144-158.	0.8	12
258	Success factors of motion picture actors – an empirical analysis. Creative Industries Journal, 2016, 9, 162-180.	1.7	16
259	Impact of attitudinal loyalty on the frequent unmanaged business traveler's use of price and consumer reviews in hotel choice. Journal of Revenue and Pricing Management, 2016, 15, 20-36.	1.1	16
260	Understanding Consumers' Inferences from Price and Nonprice Information in the Online Lodging Purchase Decision. Service Science, 2016, 8, 108-123.	1.3	25

#	Article	IF	CITATIONS
261	How are arts organizations responding to critique in the digital age?. Arts and the Market, 2016, 6, 17-32.	0.5	2
262	Logic combination and performance across occupational communities: The case of French film directors. Journal of Business Research, 2016, 69, 2371-2379.	10.2	6
263	Bidirectional Causality for Word of Mouth and the Movie Box Office: An Empirical Investigation of Panel Data. Journal of Media Economics, 2016, 29, 139-152.	0.8	10
264	Post-visit and pre-visit tourist destination image through eWOM sentiment analysis and perceived helpfulness. International Journal of Contemporary Hospitality Management, 2016, 28, 2609-2627.	8.0	122
265	Comparing the persuasiveness and professionalism of newspaper, blog, and social media sources of information in marketing and reviewing theatre. Arts and the Market, 2016, 6, 166-186.	0.5	6
266	The effect of online word of mouth on fantasy readers' preference stability: The moderating role of involvement and knowledge. Library and Information Science Research, 2016, 38, 292-300.	2.0	4
267	Mining customer requirements from online reviews: A product improvement perspective. Information and Management, 2016, 53, 951-963.	6.5	229
268	Predicting box office from the screenplay: A text analytical approach. Journal of Screenwriting, 2016, 7, 135-154.	0.2	15
269	Consumers' pre-launch awareness and preference on movie sales. European Journal of Marketing, 2016, 50, 1024-1046.	2.9	23
270	When It Pays to Wait: Optimizing Release Timing Decisions for Secondary Channels in the Film Industry. Journal of Marketing, 2016, 80, 20-38.	11.3	18
271	How to Measure the Power of Actors and Film Directors?. Empirical Studies of the Arts, 2016, 34, 147-159.	1.7	3
272	Competencies and success of motion picture actors: a resource-based and competence-based empirical analysis. Journal of Media Practice, 2016, 17, 98-116.	0.7	19
273	Are online communities on par with experts in the evaluation of new movies? Evidence from the Fandango community. Information Technology and People, 2016, 29, 120-145.	3.2	10
274	The effect of product placements on the evaluation of movies. European Journal of Marketing, 2016, 50, 530-549.	2.9	18
275	The Effectiveness of E-tailers' Communication Practices in Stimulating Sales of Niche versus Popular Products. Journal of Retailing, 2016, 92, 319-332.	6.2	16
276	Risk-taking behavior of technology firms: The role of performance feedback in the video game industry. Technovation, 2016, 54, 22-34.	7.8	16
277	The Impact of User Review Volume on Consumers' Willingness-to-Pay: A Consumer Uncertainty Perspective. Journal of Interactive Marketing, 2016, 33, 43-56.	6.2	26
278	Network-based recommendation algorithms: A review. Physica A: Statistical Mechanics and Its Applications, 2016, 452, 192-208.	2.6	<b>7</b> 5

#	Article	IF	CITATIONS
279	Research Noteâ€"When Do Consumers Value Positive vs. Negative Reviews? An Empirical Investigation of Confirmation Bias in Online Word of Mouth. Information Systems Research, 2016, 27, 131-144.	3.7	241
280	The power of expert identity: How website-recognized expert reviews influence travelers' online rating behavior. Tourism Management, 2016, 55, 15-24.	9.8	133
281	The role of network embeddedness in film success. International Journal of Research in Marketing, 2016, 33, 328-342.	4.2	23
282	Analysis of the perceived value of online tourism reviews: Influence of readability and reviewer characteristics. Tourism Management, 2016, 52, 498-506.	9.8	423
283	The effect of critical reviews on exhibitors' decisions: Do reviews affect the survival of a movie on screen?. International Journal of Research in Marketing, 2016, 33, 357-374.	4.2	33
284	The role of social media and brand equity during a product recall crisis: A shareholder value perspective. International Journal of Research in Marketing, 2016, 33, 59-77.	4.2	108
285	The unrealized value of incentivized eWOM recommendations. Marketing Letters, 2016, 27, 411-421.	2.9	32
286	Managerial ability and success: Evidence from the career paths of film directors. Journal of Corporate Finance, 2017, 44, 425-439.	5.5	32
287	A study on the influence of eWOM using content analysis: how do comments on value for money, product sophistication and experiential feeling affect our choices? Enterprise Information Systems, 2017, 11, 927-948.	4.7	11
288	Too good to be true: the role of online reviews' features in probability to buy. International Journal of Advertising, 2017, 36, 142-163.	6.7	81
289	First You Get the Money, Then You Get the Reviews, Then You Get the Internet Comments: A Quantitative Examination of the Relationship Between Critics, Viewers, and Box Office Success. Quarterly Review of Film and Video, 2017, 34, 101-129.	0.2	3
290	RESEARCH ON THE MOTION PICTURE INDUSTRY: STATE OF THE ART AND NEW DIRECTIONS OFF THE BEATEN TRACK AWAY FROM THEATRICAL RELEASE. Journal of Economic Surveys, 2017, 31, 577-601.	6.6	10
291	Online review helpfulness: Impact of reviewer profile image. Decision Support Systems, 2017, 96, 39-48.	5.9	153
292	Electronic word-of-mouth, box office revenue and social media. Electronic Commerce Research and Applications, 2017, 22, 13-23.	5.0	49
293	Predictive value of video-sharing behavior: sharing of movie trailers and box-office revenue. Internet Research, 2017, 27, 691-708.	4.9	17
295	Mere newness: Decline of movie preference over time. Canadian Journal of Administrative Sciences, 2017, 34, 33-46.	1.5	2
296	The dynamics of the Chinese film industry: factors affecting Chinese audiences' intentions to see movies. Asia Pacific Business Review, 2017, 23, 658-676.	2.9	14
297	The impact of online reviews on exhibitor behaviour: evidence from movie industry. Enterprise Information Systems, 2017, 11, 1518-1534.	4.7	13

#	Article	IF	Citations
298	Reviewing the Reviews: Discussions of Race by Film Reviewers. Sociological Spectrum, 2017, 37, 188-204.	1.9	3
299	Pre-launch Prediction of Market Performance for Short Lifecycle Products Using Online Community Data. Journal of Interactive Marketing, 2017, 38, 12-28.	6.2	24
300	The impact of advertising content on movie revenues. Marketing Letters, 2017, 28, 341-355.	2.9	13
301	The role of entropy of review text sentiments on online WOM and movie box office sales. Electronic Commerce Research and Applications, 2017, 22, 42-52.	5.0	55
302	Review popularity and review helpfulness: A model for user review effectiveness. Decision Support Systems, 2017, 97, 92-103.	5.9	64
303	Gender and Islam in Indonesian Cinema. Gender, Sexualities and Culture in Asia, 2017, , .	0.4	14
304	Tourists' willingness to pay for an accommodation: The effect of eWOM and internal reference price. International Journal of Hospitality Management, 2017, 62, 67-77.	8.8	107
305	Shared experience in pretrip and experience sharing in posttrip: A survey of Airbnb users. Information and Management, 2017, 54, 714-727.	6.5	87
306	Who's the main attraction? Star power as a determinant of Ultimate Fighting Championship pay-per-view demand. European Sport Management Quarterly, 2017, 17, 132-151.	3.8	18
307	Understanding the Importance of the Length of Global Product Rollout: An Examination in the Motion Picture Industry. Journal of International Marketing, 2017, 25, 50-69.	4.4	12
308	Predicting Innovation Success in the Motion Picture Industry: The Influence of Multiple Quality Signals. Journal of Product Innovation Management, 2017, 34, 659-680.	9.5	15
309	The Beckham effect: examining the longitudinal impact of a star performer on league marketing, novelty, and scarcity. European Sport Management Quarterly, 2017, 17, 610-634.	3.8	35
310	Are You a "Viral Star� Conceptualizing and Modeling Inter-media Virality. Journal of the Association for Consumer Research, 2017, 2, 196-215.	1.7	2
311	Knowledge and Systems Sciences. Communications in Computer and Information Science, 2017, , .	0.5	2
312	Managing Negative Reviews: The Persuasive Role of Webcare Characteristics. Journal of Internet Commerce, 2017, 16, 148-173.	5.5	20
313	Understanding and predicting what influence online product sales? A neural network approach. Production Planning and Control, 2017, 28, 964-975.	8.8	37
314	Analyzing electronic word of mouth: A social commerce construct. International Journal of Information Management, 2017, 37, 202-213.	17.5	110
315	Measuring Electronic Word-of-Mouth Effectiveness. , 2017, , .		12

#	Article	IF	CITATIONS
316	Empirical generalizations on the impact of stars on the economic success of movies. International Journal of Research in Marketing, 2017, 34, 442-461.	4.2	52
317	A Temporal Study of the Effects of Online Opinions: Information Sources Matter. Journal of Management Information Systems, 2017, 34, 1169-1202.	4.3	26
318	Sales Forecasting of New Entertainment Media Products. Journal of Media Economics, 2017, 30, 143-171.	0.8	14
319	Entertainment Marketing. Foundations and Trends in Marketing, 2017, 10, 215-333.	1.1	6
321	Does Conflict of Interest Lead to Biased Coverage? Evidence from Movie Reviews*. Review of Economic Studies, 0, , .	5.4	3
322	A qualitative analysis of service experience, perceptions of service quality and service management. International Journal of Qualitative Research in Services, 2017, 2, 280.	0.2	1
323	The Impact of Word of Mouth via Twitter On Moviegoers' Decisions and Film Revenues. Journal of Advertising Research, 2017, 57, 144-158.	2.1	34
324	Mediating effect of word-of-mouth in movie theatre industry. Journal of Media and Communication Studies, 2017, 9, 17-23.	0.1	6
325	The Globalization of Popular Music, 1960-2010: A Multilevel Analysis of Music Flows. Communication Research, 2018, 45, 603-627.	5.9	24
327	Do expert reviews affect the decision to see motion pictures in movie theatres? An experimental approach. Applied Economics, 2018, 50, 3066-3075.	2.2	8
328	Does Twitter chatter matter? Online reviews and box office revenues. Applied Economics, 2018, 50, 3702-3717.	2.2	14
329	Do Sex, Horror and Violence Sell Movies?. , 2018, , 109-126.		2
330	Tailoring management response to negative reviews: The effectiveness of accommodative versus defensive responses. Computers in Human Behavior, 2018, 84, 272-284.	8.5	64
331	Advertising non-premium products as if they were premium: The impact of advertising up on advertising elasticity and brand equity. International Journal of Research in Marketing, 2018, 35, 471-489.	4.2	21
332	Risking the self: the impact of self-esteem on negative word-of-mouth behavior. Marketing Letters, 2018, 29, 101-113.	2.9	20
333	An Empirical Study of Uniform and Differential Pricing in the Movie Theatrical Market. Journal of Marketing Research, 2018, 55, 414-431.	4.8	19
334	Attitudes toward Star Ratings: Generational Differences among Indian Consumers. Journal of Global Marketing, 2018, 31, 128-141.	3.4	8
335	How Word-of-Mouth Influences Box-Office Revenues in China. , 2018, , .		0

#	ARTICLE	IF	CITATIONS
336	Marketing and consumption of art products: the movie industry. Arts and the Market, 2018, 8, 80-98.	0.5	16
337	Estimating the potential of collaborating professionals, with an application to the Dutch film industry. OR Spectrum, 2018, 40, 69-95.	3.4	0
338	The Detrimental Effect of Cause-Related Marketing Parodies. Journal of Business Ethics, 2018, 151, 517-537.	6.0	17
339	Predicting movie success with machine learning techniques: ways to improve accuracy. Information Systems Frontiers, 2018, 20, 577-588.	6.4	30
340	Sentiment Manipulation in Online Platforms: An Analysis of Movie Tweets. Production and Operations Management, 2018, 27, 393-416.	3.8	73
341	Debates and assumptions about motion picture performance: a meta-analysis. Journal of the Academy of Marketing Science, 2018, 46, 273-299.	11.2	47
342	Predicting hotel book intention: The influential role of helpfulness and advocacy of online reviews. Journal of Hospitality Marketing and Management, 2018, 27, 299-322.	8.2	32
343	Attribute Dismissal and Valence Effects in Preferential Decision Processing. Journal of Behavioral Decision Making, 2018, 31, 164-178.	1.7	5
344	Effects of online consumer reviews on firm-based and expert-based communications. Journal of Research in Interactive Marketing, 2018, 12, 45-78.	8.9	11
345	Identifying paths to audience success of media products: the media decision-makers' perspective. JMM International Journal on Media Management, 2018, 20, 51-77.	0.8	8
346	Customer engagement and online reviews. Journal of Retailing and Consumer Services, 2018, 41, 48-59.	9.4	180
347	Technology-enabled community data for gaining pre-release brand insights. Technological Forecasting and Social Change, 2018, 127, 217-226.	11.6	3
348	The Competitive Dynamics of New DVD Releases. Management Science, 2018, 64, 3536-3553.	4.1	8
349	Cultural Values Guide Consumers' Deference to Experts. SSRN Electronic Journal, 2018, , .	0.4	2
350	Predicting Box Office and Audience Rating of Chinese Films using Machine Learning., 2018,,.		2
351	Effects of Negative Customer Reviews on Sales: Evidence Based on Text Data Mining. , 2018, , .		3
352	Investigating the Effect of eWOM in Movie Box Office Success Through an Aspect-Based Approach. International Journal of Business Analytics, 2018, 5, 1-15.	0.4	10
353	Conquering the Box Office: Factors Influencing Success of International Movies in Russia. Review of Network Economics, 2018, 17, 245-266.	0.8	14

#	ARTICLE	IF	CITATIONS
354	Relation Analysis between Hotel Review Rating Scores and Sentiment Analysis of Reviews by Chinese Tourists Visiting Japan., 2018, 6, 95-99.	0.2	O
355	The impact of atmospherics on WOM about short life-cycle products: the case of motion pictures. Journal of Product and Brand Management, 2018, 27, 471-483.	4.3	9
356	Research on the Influence of eWOM on Consumers' Willingness to Watch. , $2018,  \ldots$		0
357	Is movie success a judgment device? When more is not better. Psychology and Marketing, 2018, 35, 881-890.	8.2	6
358	Considering online consumer reviews to predict movie box-office performance between the years 2009 and 2014 in the US. Electronic Library, 2018, 36, 1010-1026.	1.4	17
359	More "team―than "fame― spin-off success in the US television sitcom industry. Industrial and Corporate Change, 2018, 27, 957-974.	2.8	0
360	Goodwill and System Dynamics Modeling for Film Investment Decision by Interactive Efforts. Discrete Dynamics in Nature and Society, 2018, 2018, 1-10.	0.9	1
361	"Take My Film and Let It Be― Critics and Consecration in Faith-Based Cinema. Journal of Religion and Popular Culture, 2018, 30, 143-164.	0.1	1
362	A comparative study: Performance of Hollywood and Korean sequel films in Korea. Journal of Media Economics, 2018, 31, 36-49.	0.8	2
363	Digital word of mouth usage in the movie consumption decision process: the role of Mobile-WOM among young adults in Spain. JMM International Journal on Media Management, 2018, 20, 107-128.	0.8	3
364	How reviewers' use of profanity affects perceived usefulness of online reviews. Marketing Letters, 2018, 29, 151-163.	2.9	24
365	The effects of online reviews on service expectations: Do cultural value orientations matter?. Journal of Business Research, 2018, 90, 123-133.	10.2	24
366	The Economics of Film Financing: An Introduction. Media Business and Innovation, 2018, , 39-49.	0.2	4
367	Do consumers always follow "useful―reviews? The interaction effect of review valence and review usefulness on consumers' purchase decisions. Journal of the Association for Information Science and Technology, 2018, 69, 1304-1317.	2.9	21
368	Decision-making under Risk: Evidence from the Hindi Movie Industry. Journal of Operations and Strategic Planning, 2018, 1, 15-33.	1.1	1
369	Forecasting model of a movie's profitability. , 2018, , .		2
370	Effect of the dynamics of human behavior on the competitive spreading of information. Computers in Human Behavior, 2018, 89, 1-7.	8.5	17
371	Gulping the Poison: How Webcare Attributes Reduce Damages to Brands Caused by Negative Reviews. Journal of Internet Commerce, 2018, 17, 216-254.	5.5	11

#	Article	IF	CITATIONS
372	The Differential Effects of Online Peer Review and Expert Review on Service Evaluations. Journal of Service Research, 2018, 21, 474-489.	12.2	38
373	Leveraging User-Generated Content for Product Promotion: The Effects of Firm-Highlighted Reviews. Information Systems Research, 2019, 30, 711-725.	3.7	41
374	How Network Topologies Impact Project Alliance Performance: Evidence from the Movie Industry. Entropy, 2019, 21, 859.	2.2	9
375	David vs. Goliath in the Digital Age: The Effect of Network Structure and Content on the Adoption of Cultural Products. SSRN Electronic Journal, 0, , .	0.4	1
376	The more the better? Exploring the effects of reviewer social networks on online reviews. Journal of Marketing Management, 2019, 35, 1667-1688.	2.3	4
377	Branded entertainment: Gender differences in reactions to star ratings. Journal of Consumer Behaviour, 2019, 18, 166-176.	4.2	6
378	When consumers can return digital products: Influence of firm- and consumer-induced communication on the returns and profitability of news articles. International Journal of Research in Marketing, 2019, 36, 454-470.	4.2	20
379	Freemium Killer Apps. SSRN Electronic Journal, 2019, , .	0.4	0
380	The impact of movie titles on box office success. Journal of Business Research, 2019, 103, 100-109.	10.2	20
381	In Mobile We Trust: The Effects of Mobile Versus Nonmobile Reviews on Consumer Purchase Intentions. Journal of Marketing Research, 2019, 56, 791-808.	4.8	106
382	A Text Mining Approach for Sustainable Performance in the Film Industry. Sustainability, 2019, 11, 3207.	3.2	8
383	It's not fake, it's biased: insights into morality of incentivized reviewers. Journal of Consumer Marketing, 2019, 36, 401-409.	2.3	9
384	The brand personality dimensions of business-to-business firms: a content analysis of employer reviews on social media. Journal of Business-to-Business Marketing, 2019, 26, 109-124.	1.5	21
385	Analyzing dynamic review manipulation and its impact on movie box office revenue. Electronic Commerce Research and Applications, 2019, 35, 100840.	5.0	25
386	The complementary role of advertising and electronic word-of-mouth for blockbusters and low-budget motion pictures. International Journal of Internet Marketing and Advertising, 2019, 13, 1.	0.2	1
387	Influences of Online Negative Word of Mouth on Purchase Intention. International Journal of E-Adoption, 2019, 11, 1-11.	1.0	3
388	Public tax credits and the film industry: an analysis of the Italian system. Creative Industries Journal, 2019, 12, 48-65.	1.7	1
389	A text mining and topic modelling perspective of ethnic marketing research. Journal of Business Research, 2019, 103, 275-285.	10.2	53

#	Article	IF	CITATIONS
390	Impacts of online images of a tourist destination on tourist travel decision. Tourism Geographies, 2019, 21, 635-664.	4.0	37
391	The impact of superstar and non-superstar software on hardware sales: the moderating role of hardware lifecycle. Journal of the Academy of Marketing Science, 2019, 47, 394-416.	11.2	15
392	The impact of headline features on the attraction of online financial articles. International Journal of Web Information Systems, 2019, 15, 510-534.	2.4	5
393	The business model of Chinese movies. Journal of Contemporary Marketing Science, 2019, 2, 246-261.	1.1	0
394	When and why do negative reviews have positive effects?. Nankai Business Review International, 2019, 11, 87-101.	1.0	1
395	Sentiment analysis of customer data. Web Intelligence, 2019, 17, 343-363.	0.2	12
396	Network Effects, Bargaining Power, and Product Review Bias: Theory and Evidence. Journal of Industrial Economics, 2019, 67, 372-407.	1.3	3
397	What moderates the influence of extremely negative ratings? The role of review and reviewer characteristics. International Journal of Hospitality Management, 2019, 77, 333-341.	8.8	97
398	Uncertainty in Prerelease Advertising. Journal of Advertising, 2019, 48, 167-180.	6.6	10
399	The effects of eWOM volume and valence on product sales – an empirical examination of the movie industry. International Journal of Advertising, 2019, 38, 471-488.	6.7	45
400	Do consumer and expert reviews affect the length of time a film is kept on screens in the USA?. Journal of Cultural Economics, 2019, 43, 145-171.	2.2	11
401	Star power and box office revenues: evidence from China. Journal of Cultural Economics, 2019, 43, 247-278.	2.2	25
402	A comparative study of the online film ratings of US and Chinese audiences: An analytical approach based on big data. International Communication Gazette, 2019, 81, 283-302.	1.5	8
403	Using sentiment analysis to improve supply chain intelligence. Information Systems Frontiers, 2019, 21, 469-484.	6.4	40
404	For love or money? Assessing outcomes from direct public investment in film. International Journal of Cultural Policy, 2020, 26, 459-475.	1.5	5
405	Is everybody an expert? An investigation into the impact of professional versus user reviews on movie revenues. Journal of Cultural Economics, 2020, 44, 57-96.	2.2	22
406	The Indian film industry in a changing international market. Journal of Cultural Economics, 2020, 44, 97-116.	2.2	20
407	Effects of online reviews and managerial responses from a review manipulation perspective. Current Issues in Tourism, 2020, 23, 2207-2222.	7.2	30

#	ARTICLE	IF	CITATIONS
408	Reviews, expectations, and the experience of stories. Media Psychology, 2020, 23, 365-390.	3.6	11
409	The influence of user-generated content on video game demand. Journal of Cultural Economics, 2020, 44, 35-56.	2.2	6
410	Recommender System for Improving Customer Loyalty. Studies in Big Data, 2020, , .	1.1	24
411	Topic Features in Negative Customer Reviews: Evidence Based on Text Data Mining. The Review of Socionetwork Strategies, 2020, 14, 19-40.	1.5	2
412	Pre-production box-office success quotient forecasting. Soft Computing, 2020, 24, 6635-6653.	3.6	22
413	Star Turnover and the Value of Human Capitalâ€"Evidence from Broadway Shows. Management Science, 2020, 66, 958-978.	4.1	24
414	Testing loss aversion and diminishing sensitivity in review sentiment. Tourism Management, 2020, 77, 104020.	9.8	21
415	Popularity prediction of movies: from statistical modeling to machine learning techniques. Multimedia Tools and Applications, 2020, 79, 35583-35617.	3.9	18
416	eWOM anatomy of online product reviews: interaction effects of review number, valence, and star ratings on perceived credibility. International Journal of Advertising, 2020, 39, 892-920.	6.7	35
417	Can negative buzz increase awareness and purchase intent?. Marketing Letters, 2020, 31, 89-104.	2.9	9
418	When profile photos matter: the roles of reviewer profile photos in the online review generation and consumption processes. Journal of Research in Interactive Marketing, 2020, 14, 391-412.	8.9	22
419	Exploring how consumer goods companies innovate in the digital age: The role of big data analytics companies. Journal of Business Research, 2020, 121, 338-352.	10.2	118
420	Making and Marketing Movies., 2020,, 134-204.		0
421	Publishing. , 2020, , 405-427.		0
422	Performing Arts and Culture., 2020,, 533-570.		0
426	Financial Accounting in Movies and Television. , 2020, , 205-280.		0
428	You're not yelping your case: the unexpected social consequences of word of mouth. European Journal of Marketing, 2020, 54, 419-447.	2.9	7
430	Economic Perspectives. , 2020, , 3-47.		0

#	Article	IF	CITATIONS
431	Basic Elements. , 2020, , 48-86.		0
432	Movie Macroeconomics. , 2020, , 89-133.		0
434	Cable. , 2020, , 372-404.		0
435	Toys and Games., 2020,, 428-452.		O
436	Gaming and Wagering. , 2020, , 455-496.		0
438	Amusement/Theme Parks. , 2020, , 571-586.		0
439	Performance and Policy., 2020,, 589-597.		0
442	Changing Style in Style-changing Industries: The Role of Critics as Gatekeepers in High-end Fashion. Advances in Strategic Management, 2020, , 155-181.	0.1	1
443	Does Stylistic Similarity to Popular Competitors Affect Consumer Evaluations of Quality? Evidence from Online Movie Evaluations. Advances in Strategic Management, 2020, , 183-210.	0.1	0
444	How does film adaptation influence box office performance? An empirical analysis of science fiction films in Hollywood. Arts and the Market, 2020, 10, 125-143.	0.5	3
445	An Investigation of Peripheral and Central Cues of Online Customer Review Voting and Helpfulness through the Lens of Elaboration Likelihood Model. Information Systems Frontiers, 2022, 24, 211-231.	6.4	21
446	Investigating the effects of textual reviews from consumers and critics on movie sales. Online Information Review, 2020, 44, 1245-1265.	3.2	8
447	Negative Reviews, Positive Impact: Consumer Empathetic Responding to Unfair Word of Mouth. Journal of Marketing, 2020, 84, 86-108.	11.3	65
448	Online persuasion of review emotional intensity: A text mining analysis of restaurant reviews. International Journal of Hospitality Management, 2020, 89, 102558.	8.8	55
450	Can online user reviews be more helpful? Evaluating and improving ranking approaches. Information and Management, 2020, 57, 103281.	6.5	11
451	Negative word of mouth for a failed innovation from higher/lower equity brands: Moderating roles of opinion leadership and consumer testimonials. Journal of Business Research, 2020, 115, 1-13.	10.2	14
452	Extremely Negative Ratings and Online Consumer Review Helpfulness: The Moderating Role of Product Quality Signals. Journal of Travel Research, 2021, 60, 699-717.	9.0	64
453	Artificial intelligence-based predictions of movie audiences on opening Saturday. International Journal of Forecasting, 2021, 37, 274-288.	6.5	7

#	Article	IF	CITATIONS
454	Moved to Justice: The Effects of Socially Conscious Films on Social Justice Concerns. Mass Communication and Society, 2021, 24, 106-129.	2.1	2
455	Expertise Makes Perfect: How the Variance of a Reviewer's Historical Ratings Influences the Persuasiveness of Online Reviews. Journal of Retailing, 2021, 97, 238-250.	6.2	27
456	Mitigating resource dependence on internet visibility providers: Exploring complementarity effects in the positioning of small hotels on online intermediaries. Information and Management, 2021, 58, 103279.	6.5	4
457	The Impact of Online Review Content and Linguistic Style Matching on New Product Sales: The Moderating Role of Review Helpfulness. Decision Sciences, 2021, 52, 749-775.	4.5	33
458	The impact of online buzz on internet IPO valuation. Journal of Strategic Marketing, 2021, 29, 24-46.	5.5	3
459	Too obvious to ignore: Influence of popular reviews on consumer online purchasing decisions. Human Systems Management, 2021, 40, 211-222.	1.1	0
460	Dual portfolio management strategies of online subscription video on demand (SVOD) companies: a genre perspective. Journal of Media Business Studies, 2021, 18, 132-153.	2.0	2
461	Content valuation strategies for digital subscription platforms. Journal of Cultural Economics, 2021, 45, 295-326.	2.2	27
462	Factors affecting the choice of a dental care provider by older adults based on online consumer reviews. IISE Transactions on Healthcare Systems Engineering, 2021, 11, 51-69.	1.7	8
463	Red Giants or Black Holes? The Antecedent Conditions and Multilevel Impacts of Star Performers. Academy of Management Annals, 2021, 15, 223-265.	9.6	30
464	Expert product reviews and conflict of interest. Managerial and Decision Economics, 2021, 42, 170-176.	2.5	2
465	Moral tribalism and its discontents: How intuitive theories of ethics shape consumers' deference to experts. Journal of Behavioral Decision Making, 2021, 34, 47-65.	1.7	3
466	Predicting Selfâ€declared Movie Watching Behavior Using Facebook Data and Informationâ€Fusion Sensitivity Analysis. Decision Sciences, 2021, 52, 776-810.	4.5	5
467	Unraveling the Effect of Competing Product Reviews on Consumer Choice and the Moderating Role of Consumer–Reviewer Peer Types. IEEE Transactions on Engineering Management, 2023, 70, 3315-3329.	3.5	1
468	The economics of movies (revisited): A decade of literature in review. SSRN Electronic Journal, 0, , .	0.4	1
469	Can negative word-of-mouth have any impact on brand sustainability?. Marketing and Management of Innovations, 2021, , 212-224.	1.5	1
470	What types of films are successful at the box office? Predicting opening weekend and non-opening gross earnings of films. Journal of Media Business Studies, 2021, 18, 214-234.	2.0	2
471	Interdependent relation between earned media and TV ratings. Asia Pacific Journal of Marketing and Logistics, 2022, 34, 132-158.	3.2	1

#	ARTICLE	IF	CITATIONS
472	Is the devil in the details? Construal-level effects on perceived usefulness of online reviews for experience services. Electronic Commerce Research and Applications, 2021, 46, 101033.	5.0	13
473	Effect of eWOM review on beauty enterprise: a new interpretation of the attitude contagion theory and information adoption model. Journal of Enterprise Information Management, 2022, 35, 376-413.	7.5	12
474	Connecting with the future: The role of science fiction movies in helping consumers understand privacyâ€technology tradeâ€offs. Journal of Consumer Affairs, 2021, 55, 737-762.	2.3	4
475	Reconciling the effects of positive and negative electronic word of mouth: roles of confirmation bias and involvement. Online Information Review, 2022, 46, 114-133.	3.2	8
476	Differences in Chinese and Western tourists faced with Japanese hospitality: a natural language processing approach. Information Technology and Tourism, 2021, 23, 381-438.	5.8	5
477	Prevision model and empirical test of box office results for sequels. Journal of Business Research, 2021, 130, 38-48.	10.2	5
478	From intuition to intelligence: a text mining–based approach for movies' green-lighting process. Internet Research, 2022, 32, 1003-1022.	4.9	5
479	Relating entertainment features in screenplays to movie performance: an empirical investigation. Journal of the Academy of Marketing Science, 2021, 49, 1222-1242.	11.2	8
480	The Digitalization of Motion Picture Production and Its Value Chain Implications. Journalism and Media, 2021, 2, 397-416.	1.5	6
481	The Audience's Perspective: Decline of Mythical Elements in Films. SAGE Open, 2021, 11, 215824402110408.	1.7	O
482	Segmentation of both reviewers and businesses on social media. Journal of Retailing and Consumer Services, 2021, 61, 102524.	9.4	13
483	Does construction service provider's response matter? Understanding the influence of anecdotal information on online consumer decisions. Developments in the Built Environment, 2021, 8, 100061.	4.0	1
484	Buying a New Product with Inconsistent Product Reviews from Multiple Sources: The Role of Information Diagnosticity and Advertising. Journal of Interactive Marketing, 2021, 55, 81-103.	6.2	28
485	Professional reviews as service: A mix method approach to assess the value of recommender systems in the entertainment industry. Technological Forecasting and Social Change, 2021, 169, 120800.	11.6	7
486	The effect of consumer group breadth and depth on movie sales: the mediating effect of eWOM-to-viewing ratio. Asia Pacific Journal of Marketing and Logistics, 2022, 34, 707-738.	3.2	1
487	When should star power and eWOM be responsible for the box office performance? - An empirical study based on signaling theory. Journal of Retailing and Consumer Services, 2021, 62, 102591.	9.4	15
488	Speaking the same language: the power of words in crowdfunding success and failure. Marketing Letters, 2022, 33, 311-323.	2.9	11
489	Content characterization of Latin American film productions on Netflix: a Bolivian perspective. Comunicacion Y Sociedad (Mexico), 2021, 2021, 1-41.	0.5	O

#	Article	IF	Citations
490	Consumers with specialised and diverse experience produce more helpful reviews. Online Information Review, 2022, 46, 645-659.	3.2	1
491	A bibliometric analysis of creative industries: Current trends and future directions. Journal of Business Research, 2021, 135, 252-267.	10.2	36
492	Investigating negative reviews and detecting negative influencers in Yelp through a multi-dimensional social network based model. International Journal of Information Management, 2021, 60, 102377.	17.5	19
493	SOSYAL MEDYADA TÜKETİCİ KATILIMI: SİNEMA FİLMI GİŞE SATIŞLARINDAKİ DİNAMİKLERİ VE Pazarlama Araştırmaları Dergisi, 0, , .	ETKİSİ.	. Pazarlama 1
495	Environmentally framed eWOM messages of different valence: The role of environmental concerns, moral norms, and product environmental impact. Psychology and Marketing, 2021, 38, 431-454.	8.2	30
496	Does Marketing and Promotion Create Box Office Success?. , 2018, , 71-87.		2
497	Performance Implications of Network Structure, Resource Investment, and Competition in the German Motion Picture Industry. Contributions To Management Science, 2008, , 347-372.	0.5	3
498	The Effectiveness of Publicity versus Advertising: A Meta-Analysis. , 2011, , 277-291.		3
499	Negative Information in Sport: Minimizing Crisis Damage. , 2015, , 103-111.		5
502	Moneyball for TV: A Model for Forecasting the Audience of New Dramatic Television Series. Studies in Media and Communication, 2016, 4, .	0.2	7
503	Success in the Dutch Music Festival Market: The Role of Format and Content. JMM International Journal on Media Management, 2005, 7, 148-157.	0.8	10
504	Fans vs. critics: Challenging critical authority through memes. The Journal of Fandom Studies, 2019, 7, 279-301.	0.1	3
505	Film criticism and the legitimization of a New Wave in contemporary Greek cinema. Journal of Greek Media and Culture, 2020, 6, 29-49.	0.1	4
506	Using Academy Awards to Predict Success of Bollywood Movies using Machine Learning Algorithms. International Journal of Advanced Computer Science and Applications, 2019, 10, .	0.7	3
507	Temporal Contiguity and Negativity Bias in the Impact of Online Word of Mouth. Journal of Marketing Research, 2013, 50, 463-476.	4.8	6
508	Timing Matters: How Social Influence Affects Adoption Pre- and Post-Product Release. Sociological Science, 0, 3, 915-939.	2.0	2
510	Forecasting Movie Box Office Profitability. Journal of Information Systems Engineering and Management, 2018, 3, .	0.7	10
511	Structural Estimation of Expert Strategic Bias: The Case of Movie Reviewers. SSRN Electronic Journal, 0, , .	0.4	8

#	ARTICLE	IF	CITATIONS
512	Network Effects, Bargaining Power, and Product Review Bias: Theory and Evidence from the Video Game Industry. SSRN Electronic Journal, 0, , .	0.4	2
513	Expert Product Reviews and Conflict of Interest. SSRN Electronic Journal, 0, , .	0.4	2
514	Actor Replacement as a Pseudo-Natural Experiment in the Value of Human Capital- Evidence from Broadway Shows. SSRN Electronic Journal, 0, , .	0.4	1
515	More than the Quantity: The Value of Editorial Reviews for a UGC Platform. SSRN Electronic Journal, 0, , .	0.4	2
516	Competing for Attention: An Empirical Study of Online Reviewers' Strategic Behavior. MIS Quarterly: Management Information Systems, 2015, 39, 683-696.	4.2	121
518	Programmatik und Bestandsaufnahme einer empirisch-analytischen Kunstsoziologie. Sociologia Internationalis, 2012, 50, 115-143.	0.1	6
519	A Comparison Study of the Determinants of Performance of Motion Pictures: Art Film vs. Commercial Film. The Journal of the Korea Contents Association, 2010, 10, 381-393.	0.1	6
520	Modeling the Main Determinants of Movie Sales: An Econometric Study of Chinese Marketplace. Journal of Reviews on Global Economics, 0, 5, 190-209.	0.0	5
521	Movie Recommendation Systems Using Actor-Based Matrix Computations in South Korea. IEEE Transactions on Computational Social Systems, 2022, 9, 1387-1393.	4.4	6
522	Judgment Aggregation in Creative Production: Evidence from the Movie Industry. Management Science, 2021, 67, 6358-6377.	4.1	4
523	The Role of Termination in Employment Contracts: Theory and Evidence from Film Directors' Careers. SSRN Electronic Journal, 0, , .	0.4	2
524	Produktmanagement von Medieng $ ilde{A}^{1\!\!/\!4}$ tern. , 2007, , 1053-1068.		0
525	Entertainment industry economics: a guide for financial analysis. Choice Reviews, 2007, 45, 45-0982-45-0982.	0.2	71
526	Replication Research in Marketing Revisited: A Note on a Disturbing Trend. SSRN Electronic Journal, 0, , .	0.4	3
527	Cinema Talent: Individual and Collective. , 2009, , 699-712.		0
528	In Search of Blockbuster Drama: The Effects of Genre Familarity, Star Power, and Internet Accounts on Rating Performance. Journal of Strategic Management, 2009, 12, 25-54.	0.3	3
529	A Note on Revenue Versus Profitability as Indicators of Motion Picture Performance. SSRN Electronic Journal, 0, , .	0.4	0
530	The Research on the Factors of the Movie Viewing Intention: Prior Satisfaction and Present Review. Journal of Product Research, 2010, 28, 23-32.	0.0	0

#	Article	IF	CITATIONS
531	Markendifferenzierung durch die Nutzung von Human Brands., 2011,, 295-314.		2
532	What's a Movie Worth? Determining the Monetary Value of Motion Pictures' TV Rights. SSRN Electronic Journal, 0, , .	0.4	0
533	Impacto de la crÃtica cinematográfica sobre la demanda de cine. Contaduria Y Administracion, 2012, 57, .	0.1	1
534	Determinants for Korean Film Success: Reflection of Mass Culture Code and the Interaction Effect of Director and Actor. Communications for Statistical Applications and Methods, 2012, 19, 731-741.	0.3	O
535	The Impact of Third-Party Information Influence the Dynamics of Online Word-of-Mouth and Retail Sales. SSRN Electronic Journal, 0, , .	0.4	0
536	Empirical Generalizations of Demand and Supply Dynamics for Movies. SSRN Electronic Journal, 0, , .	0.4	0
537	The Signaling Effect of Critics – Evidence from a Market for Experience Goods. SSRN Electronic Journal, 0, , .	0.4	0
538	Determinants of U. S. Theatrical Animation Box Office Performance. The Journal of the Korea Contents Association, 2013, 13, 597-607.	0.1	0
539	The Determinants of Japanese Animation Movies' Box Office Performance â€'Evidence from Movies Released in 2000â°¼2012 in Koreaâ€'. Ilbon Geundaehag Yeon'gu, 2013, null, 417-437.	0.0	0
540	The Interaction of Signals: A Fuzzy Set Analysis of the Video Game Industry. SSRN Electronic Journal, 0,	0.4	1
541	Predicting Movies User Ratings with Imdb Attributes. Lecture Notes in Computer Science, 2014, , 444-453.	1.3	10
542	A Study on the cultural and narrative audience reaction ï¼The movie 《Hangoverã€∢ in South Korean and American5 Film Studies, 2014, null, 119-149.	0.0	О
543	USING TEXT MINING TECHNIQUES TO ANALYZE HOW MOVIE FORUMS AFFECT THE BOX OFFICE. International Journal of Electronic Commerce Studies, 2014, 5, 91-96.	0.6	7
545	Examining Genre Tastes of Hollywood Movies in Korea. Cartoon and Animation Studies, 2014, 36, 511-551.	0.1	0
546	The Effects of the Pattern of the Movie Title on the Box Office Performance. Journal of Product Research, 2014, 32, 179-186.	0.0	0
547	Estimating the Efficiency of Sequels in the Film Industry. SSRN Electronic Journal, 0, , .	0.4	0
548	Electronic Word of Mouth Marketing. Advances in Marketing, Customer Relationship Management, and E-services Book Series, 2015, , 268-289.	0.8	1
549	From Technological Transitions to Service Transitions : A Study of Attenuation Effects in IT Service Provisioning. Journal of the Korea Society of IT Services, 2015, 14, 337-354.	0.0	1

#	Article	IF	CITATIONS
550	A Study to Compare between Groups Glassified by Demographic Characteristic into Effects of Word of Mouth and Methods of Sales Promotion in Intention of Watching Movies. Asia-Pacific Journal of Business Venturing and Entrepreneurship, 2015, 10, 59-68.	0.1	0
551	Film Marketing. Advances in Marketing, Customer Relationship Management, and E-services Book Series, 2016, , 324-341.	0.8	1
552	The Impact of On-Line Consumer Reviews on Value Perception. , 2016, , 1498-1524.		1
553	Performance and Policy., 2016,, 259-265.		0
554	Management von Ingredient Brands. , 2016, , 1-25.		0
555	Why Do You Like What You Like? The Impact of Previous Netflix User Ratings on Subsequent User Experience. SSRN Electronic Journal, 0, , .	0.4	1
556	The Rise of the Racial Reviewer, 1990–2004. , 2016, , 165-181.		0
557	Influencias y prescriptores del consumo teatral. Un estudio sobre el efecto de las cr $\tilde{A}$ ticas teatrales y otras instancias de prescripci $\tilde{A}^3$ n en los h $\tilde{A}_i$ bitos de asistencia al teatro. Estudios Sobre El Mensaje Periodistico, 2016, 22, 391-410.	0.6	0
558	A Study on the Factors Affecting to the Export Performance for Korean Drama Using Sentimental Analysis. The E-Business Studies, 2016, 17, 87-99.	0.1	0
559	Cleaning and Sentiment Tasks for News Transcript Data. Advances in Intelligent Systems and Computing, 2017, , 189-200.	0.6	0
560	Gender and the Divine Pleasures of the Cinema. Gender, Sexualities and Culture in Asia, 2017, , 1-29.	0.4	0
561	Examining Customer Responses to Fake Online Reviews: The Role of Suspicion and Product Knowledge. Lecture Notes in Business Information Processing, 2017, , 177-184.	1.0	2
562	Researching The Role Of Online Movie Reviews Based On User Classification. , 2017, , 281-286.		1
564	Identifying Fake Review Comments for Hostel Industry. Lecture Notes in Computer Science, 2017, , 421-429.	1.3	1
565	An Empirical Analysis of the Chronergy of the Impact of Web Search Volume on the Premiere Box Office. Communications in Computer and Information Science, 2017, , 162-174.	0.5	0
566	The Role of the Level of Consumer on the Effect of Persuasion Knowledge on the Online Reviews. Journal of Product Research, 2017, 35, 33-41.	0.0	0
567	The Relationship between Consumers' WOM Motivations and the Valence of WOM on Movie. Journal of Product Research, 2017, 35, 125-132.	0.0	0
568	Understanding the Film Audience – Providing Insight into the Viewer's Experience from Text Mining and Manual Text Analysis of Online Film Reviews. , 2017, 15, 177-193.	0.2	2

#	Article	IF	CITATIONS
569	WOS-Based Path Analysis for the Development of Negative Word-of-Mouth. Hans Journal of Data Mining, 2018, 08, 201-209.	0.1	0
570	What Is the Role of Critics' Reviews?. , 2018, , 209-225.		0
571	Do High Ratings Signal a Good Movie? An Empirical Investigation of Signaling Effectiveness. Asia-Pacific Journal of Business Venturing and Entrepreneurship, 2018, 13, 113-124.	0.1	1
572	Entertainment Communication Decisions, Episode 2: "Earned―Channels. , 2019, , 587-677.		0
573	Entertainment Product Decisions, Episode 3: Brands as Quality Signals., 2019,, 369-461.		0
574	Advertising Skepticism and Media Credibility., 0, , .		0
575	Management von Ingredient Brands. Springer Reference Wirtschaft, 2019, , 435-458.	0.1	0
576	Almost Famous: How Wealth Shocks Impact Career Choices. SSRN Electronic Journal, 0, , .	0.4	0
579	Predicting Movies' Box Office Result - A Large Scale Study Across Hollywood and Bollywood. Studies in Computational Intelligence, 2020, , 982-994.	0.9	0
580	The Influence of Film Critics. , 2020, , 41-51.		1
581	Is Imitation Bad for the Production of Creative Works?. Review of Network Economics, 2021, 19, 115-144.	0.8	0
582	Freemium Killer Apps. Proceedings - Academy of Management, 2020, 2020, 12497.	0.1	0
583	The effects of the format of two-sided online reviews: A linguistic perspective. Information and Management, 2021, 58, 103554.	6.5	7
584	The Features and Effectiveness of Chinese Language Online Recommendations. Journal of International Consumer Marketing, 2021, 33, 371-385.	3.7	1
585	Proposal of an Estimate of Box Office Revenues Using a Movie Scripts – Case of Romance Movies in Japan. Journal of Japan Society for Fuzzy Theory and Intelligent Informatics, 2020, 32, 935-943.	0.0	0
586	Research on E-commerce Service Improvement Based on Text Mining of Negative Review Information. Journal of Management and Humanity Research, 0, 2, 1-10.	0.0	0
588	Effects of User Reviews and Critic Rating on Online Healthcare Sales. American Journal of Industrial and Business Management, 2020, 10, 1902-1915.	0.6	0
589	Neurophysiological Assessment of Ambivalence to Information. Lecture Notes in Information Systems and Organisation, 2020, , 49-57.	0.6	0

#	Article	IF	CITATIONS
590	The Structure of Social Influence in Recommender Networks. , 2020, , .		5
591	Filmpreise und Filmerfolg. , 2009, , 493-510.		0
592	Die Relevanz fiktionaler Medienwelten f $\tilde{A}\frac{1}{4}$ r das Marketing. , 2009, , 97-129.		2
593	Forecasting US movies box office performances in Turkey using machine learning algorithms. Journal of Intelligent and Fuzzy Systems, 2020, 39, 6579-6590.	1.4	2
594	All that glitters is not gold: Do movie quality and contents influence box-office revenues in China?. Journal of Policy Modeling, 2022, 44, 492-510.	3.1	3
595	An empirical investigation of director selection in movie preproduction: A two-sided matching approach. International Journal of Research in Marketing, 2022, 39, 888-906.	4.2	3
596	A Comparative Analysis of Consumption: Evidence from a Cultural Goods Market. Sustainability, 2021, 13, 13275.	3.2	2
597	Green-lighting scripts in the movie pre-production stage: An application of consumption experience carryover theory. Journal of Business Research, 2021, 140, 332-332.	10.2	3
598	Forecasting the box offices of movies coming soon using social media analysis: A method based on improved Bass models. Expert Systems With Applications, 2022, 191, 116241.	7.6	7
599	What Movie Will I Watch Today?. Projections (New York), 2021, 15, 24-46.	0.4	2
601	Sentiment change and negative herding: Evidence from microblogging and news. Journal of Business Research, 2022, 142, 364-376.	10.2	21
602	5.ÂÉléments de l'économie des singularités. Quadrige, 0, , 163-206.	0.0	9
603	Determining Relation Amongst Movie Ratings and Market Returns using Regression Analysis., 2020,,.		2
604	Critics' conformity to consumers in movie evaluation. Journal of the Academy of Marketing Science, 2022, 50, 864-887.	11.2	6
605	The Destiny of Movies' Box Office Performance in China: An Expectation–Evaluation Model. Journal of Arts Management Law and Society, 0, , 1-19.	0.6	0
606	Do You Really Know if It's True? How Asking Users to Rate Stories Affects Belief in Fake News on Social Media. Information Systems Research, 2022, 33, 887-907.	3.7	6
607	When and how brands affect importance of product attributes in consumer decision process. European Journal of Marketing, 2022, 56, 1-25.	2.9	10
608	Quantifying the impacts of online fake news on the equity value of social media platforms – Evidence from Twitter. International Journal of Information Management, 2022, 64, 102474.	17.5	24

#	Article	IF	Citations
609	Complementing human effort in online reviews: A deep learning approach to automatic content generation and review synthesis. International Journal of Research in Marketing, 2023, 40, 54-74.	4.2	10
611	LGBT-Inclusive Representation in Entertainment Products and Its Market Response: Evidence from Field and Lab. Journal of Business Ethics, 2023, 183, 1189-1209.	6.0	9
612	The economics of movies (revisited): A survey of recent literature. Journal of Economic Surveys, 2023, 37, 480-525.	6.6	9
613	The Effects of Consumer Preference and Peer Influence on Trial of an Experience Good. Journal of Marketing Research, 2022, 59, 1161-1178.	4.8	3
614	More than the Quantity: The Value of Editorial Reviews for a User-Generated Content Platform. Management Science, 2022, 68, 6865-6888.	4.1	22
615	Observational learning: Influence of regulatory focus, knowledge, and summarized observable recommendations on consumer decision outcomes in an online environment. International Journal of Consumer Studies, 2022, 46, 1428-1450.	11.6	2
616	Motivations for sharing negative experiences through online review sites among different generations., 0, 26, 2607.		1
617	Assessing star value: The influence of prior performance and visibility on compensation strategy. Human Resource Management Journal, 2023, 33, 307-327.	5.7	5
618	Administrative trade barrier: An empirical analysis of exporting Hollywood movies to China. International Journal of Research in Marketing, 2022, 39, 1253-1274.	4.2	2
623	The Effects of the Brand Extension of Movies on Box Office Performance in the Korean Film Market. SSRN Electronic Journal, 0, , .	0.4	0
624	The influence and moderating effect of trust in streamers in a live streaming shopping environment., 2022, 52, 6.		3
625	Eric is bad, but Erica is worse: greater negativity bias toward female brands. Journal of Marketing Theory and Practice, 2023, 31, 300-315.	4.3	1
626	Referrals are A Double-Edged Sword: A Relative Theory of Referral Effects. Journal of Business-to-Business Marketing, 0, , 1-18.	1.5	1
627	A voice of the customer real-time strategy: An integrated quality function deployment approach. Computers and Industrial Engineering, 2022, 169, 108233.	6.3	9
628	Women and Minority Film Directors in Hollywood: Performance Implications of Product Development and Distribution Biases. Journal of Marketing Research, 2023, 60, 25-51.	4.8	7
629	Bundle Up Before You Go: Toward a Bundle Approach to Product Categorization. Journal of Management, 2023, 49, 1695-1737.	9.3	1
630	Do Critical Reviews Affect Box Office Revenues Through Community Engagement and User Reviews?. Frontiers in Psychology, 2022, 13, .	2.1	1
631	WHAT COGNITIVE BIASES ATTACK POTENTIAL CUSTOMERS IN USER REVIEWS THE MOST?. Acta Academica Karviniensia, 2022, 22, 5-21.	0.1	0

#	Article	IF	CITATIONS
632	Eliciting brand association networks: A new method using online community data. Technological Forecasting and Social Change, 2022, 181, 121769.	11.6	1
634	Comments and responses' combination: tourist destination's moderating effect. Marketing Intelligence and Planning, 2022, 40, 914-928.	3.5	1
635	Movie Box Office Prediction Based on Multi-Model Ensembles. Information (Switzerland), 2022, 13, 299.	2.9	4
636	The making of box-office collection: qualitative insights from Bollywood. Marketing Intelligence and Planning, 2022, 40, 1010-1023.	3.5	4
637	Effects of Customer Reviews on Product Sales of Strong Brands:. Japan Marketing Journal, 2022, 42, 6-16.	0.1	0
638	Design of Product Quality Scales for Conveying Information by Infomediaries. International Journal of Research in Marketing, 2022, , .	4.2	0
639	The value of context-specific studies for marketing. Journal of the Academy of Marketing Science, 2023, 51, 50-65.	11.2	18
640	Risk sensitive scheduling strategies of production studios on the US movie market: An agent-based simulation. Intelligenza Artificiale, 2022, 16, 81-92.	1.6	1
641	Beyond the box office: A conceptual framework for the drivers of audience engagement. Journal of Business Research, 2022, 151, 473-488.	10.2	3
642	A Methodology for Machine-Learning Content Analysis to Define the Key Labels in the Titles of Online Customer Reviews with the Rating Evaluation. Sustainability, 2022, 14, 9183.	3.2	0
643	Generation, susceptibility, and response regarding negativity: An in-depth analysis on negative online reviews. Journal of Business Research, 2022, 153, 235-250.	10.2	7
644	EXPRESS: Does Topic Consistency Matter? A Study of Critic and User Reviews in the Movie Industry. Journal of Marketing, 0, , 002224292211279.	11.3	2
645	A study of the relationship between online movie reviews and the intention to watch the movie. Journal of Economics and Management, 2022, 44, 344-375.	0.4	0
646	Quality in Context: Evidence That Consumption Context Influences User-Generated Product Ratings. SSRN Electronic Journal, 0, , .	0.4	0
647	The retailer's puzzle: influencer opinions and consumer-generated information. Journal of Consumer Marketing, 2022, ahead-of-print, .	2.3	0
648	FATORES DETERMINANTES PARA O SUCESSO DE BILHETERIA DE FILMES NO BRASIL. Comunicação & Inovação, 2022, 25, .	0.0	0
649	Smash that subscribe button! – The evolution of the third-party product reviewer market on YouTube. Marketing & Menedzsment, 2022, 56, 13-22.	0.1	0
650	How Positive and Negative Electronic Word of Mouth (eWOM) Affects Customers' Intention to Use Social Commerce? A Dual-Stage Multi Group-SEM and ANN Analysis. International Journal of Human-Computer Interaction, 2024, 40, 808-837.	4.8	38

#	Article	IF	CITATIONS
651	Exclusivity strategies for digital products across digital and physical markets. Journal of the Academy of Marketing Science, $0$ , , .	11.2	1
652	The Impact of Subsidies on Film Quality: Empirical Evidence from France, Korea, the United Kingdom, and United States. Journal of Arts Management Law and Society, 0, , 1-16.	0.6	0
653	The weight of the crowd, social information credibility, and firm strategy. Production and Operations Management, 2023, 32, 1079-1095.	3.8	1
654	Save the cinema, kill the critic: review of the film <i>Chup: Revenge of the Artist</i> (2022). Media Asia, 2023, 50, 485-491.	1.1	1
655	Comercio electrónico y hábitos de los consumidores durante la pandemia de COVID-19 en México. Innovar, 2022, 32, 119-134.	0.4	1
656	How Electronic Word of Mouth (eWOM) and Trust Affect Customers' Intention. , 2022, , 165-178.		0
657	Konsumenverhalten im digitalen Kontext. , 2022, , 61-89.		0
658	The Determinants of Box Office Performance in Turkey. İletişim Kuram Ve Araştırma Dergisi, 0, , .	0.6	0
659	Incorporating Model Uncertainty in Market Response Models with Multiple Endogenous Variables by Bayesian Model Averaging. , 0, , .		0
660	Publics of interest and the death of the critic on Australian TV. Media International Australia, 0, , $1329878X2211450$ .	2.4	0
661	Vertical Integration Strategies and Environmental Uncertainty: China's Film Industry. SAGE Open, 2023, 13, 215824402311563.	1.7	0
662	What is the impact of a conflict delisting on firm value? An investigation of the role of conflict and firm characteristics. Journal of the Academy of Marketing Science, 2024, 52, 240-259.	11.2	1
663	Crowdfunding performance, market performance, and the moderating roles of product innovativeness and experts' judgment: Evidence from the movie industry. Journal of Product Innovation Management, 2023, 40, 297-339.	9.5	6
664	Positive emotions help rank negative reviews for sellers and producers in e-commerce. , 2022, , .		0
665	Building human brands: the role of critical reviews. Journal of Research in Interactive Marketing, 2023, ahead-of-print, .	8.9	0
667	Does star power mitigate the negative effect of cultural distance on box office revenue? Evidence from Taiwan. Journal of Media Economics, 2022, 34, 243-265.	0.8	1
668	Once upon a time in a foreign market: The role of cultural distance in the economic performance of multilateral non-equity partnerships. International Business Review, 2023, , 102139.	4.8	1
669	Search & Search Search Search results. Decision Support Systems, 2023, 171, 113976.	5.9	1

#	Article	IF	CITATIONS
670	What reviews foretell about opening weekend box office revenue: the harbinger of failure effect in the movie industry. Marketing Letters, $0$ , , .	2.9	0
671	Understanding asymmetric synergistic effect between movie actors. PLoS ONE, 2023, 18, e0284613.	2.5	O
673	When do details matter? News source evaluation summaries and details against misinformation on social media. International Journal of Information Management, 2023, 72, 102666.	17.5	2
674	DENEYİME DAYALI YENİ ÜRÜNLERDE PAZARLAMA İLETİŞİM UNSURLARININ TALEBE OLAN ETKİSİ: ÜZERİNE BİR ARAŞTIRMA. Marmara Business Review, 2023, 8, 254-277.	SİNEMA 0.2	∖SEKT×RÂ
675	Critical Analysis of Lean Construction Maturity Models: A Systematic Literature Review. Buildings, 2023, 13, 1508.	3.1	2
676	Star power as quality signal or marketing effect? A path analysis on China's motionâ€picture industry. International Journal of Finance and Economics, 0, , .	3.5	1
677	THE EFFECT OF ONLINE REVIEWS ON CONSUMERS' ATTITUDE, RESTAURANT PREFERENCE, AND PURCHASE INTENTION. Doğuş Üniversitesi Dergisi, 0, , .	0.2	0
678	The global impact of public and private funding on cultural and economic movie success: evidence from German film funding. Journal of Cultural Economics, 0, , .	2.2	O
679	<i>And Just Like That</i> … misogyny reigns supreme: disciplining womanhood in the critical framings of <i>Sex and the City</i> 's new chapter. Critical Studies in Media Communication, 2023, 40, 348-362.	1.2	0
680	Popular appeal and artistic merit: overcoming the experience good problem in Broadway theater. Applied Economics, 0, , 1-14.	2.2	O
681	How the Financing Source Affects a Film's Box Office. The Value of Subsidies and International Co-Production on the Polish Market. JMM International Journal on Media Management, 0, , 1-16.	0.8	0
682	Let's not talk about men: When meaningful female-to-female interaction and dialogue drive higher box office sales. Journal of Global Scholars of Marketing Science, 2024, 34, 57-70.	2.0	O
683	Review disagreements, cultural capital, and cultural discount on imported hollywood movies in China. Heliyon, 2023, 9, e22157.	3.2	1
684	Machine Learning Applications on Box-Office Revenue Forecasting: The Taiwanese Film Market Case Study. Studies in Systems, Decision and Control, 2024, , 384-402.	1.0	O
685	Distance Brings About Beauty: When Does the Influence of Positive Travel Online Reviews Grow Stronger Relative to Negative Reviews?. Journal of Travel Research, 0, , .	9.0	O
686	A bibliometric analysis of virtual influencers in the Web of Science. Journal of Marketing Analytics, 0,	3.7	2
687	Design Thinking Approach in International Markets: Implications for the Movie Industry. AIB Insights, 2024, 24, .	1.8	O
688	How reviews influence product usage post-purchase: An examination of video game playtime. Journal of Business Research, 2024, 172, 114456.	10.2	O

#	Article	IF	CITATIONS
689	The influence of opinion leaders and the type of posted information on the following behavior of Weibo users. , $2023$ , , .		0
690	Review Ratings, Sentiment in Review Comments, and Restaurant Profitability: Firm-Level Evidence. Cornell Hospitality Quarterly, 0, , .	3.8	0
691	The preference for users to experts in the domain of online product ratings. Journal of Business Research, 2024, 173, 114455.	10.2	0
692	Can the Conditional Rebate Strategy Work? Signaling Quality via Induced Online Reviews. Journal of Theoretical and Applied Electronic Commerce Research, 2024, 19, 54-72.	5.7	0
693	A Study on DVD Jackets in Movies. Transactions of Japan Society of Kansei Engineering, 2024, 23, 1-6.	0.1	0
694	The relationship between electronic word of mouth and brand: <scp>A</scp> systematic review and future research agenda. International Journal of Consumer Studies, 2024, 48, .	11.6	1
695	How consumers evaluate movies on online platforms? Investigating the role of consumer engagement and external engagement. Journal of Business Research, 2024, 176, 114613.	10.2	0
696	Actors' facial similarity and its impact on US movies' box-office performance in East and South-East Asia. International Marketing Review, 2024, 41, 469-489.	3.6	0
697	Critics' pick or social media smash: the effect of critics' reviews and social media on Broadway. Applied Economics Letters, 0, , 1-8.	1.8	0
698	Facebook likes and corporate revenue: testing the consistency between attitude and behavior. International Journal of Advertising, 0, , $1$ -24.	6.7	0