

# CITATION REPORT

List of articles citing

The role of trust and relationship structure in improving supply chain responsiveness

DOI: 10.1016/s0019-8501(01)00169-9  
Industrial Marketing Management, 2002, 31, 367-382.

**Source:** <https://exaly.com/paper-pdf/34774493/citation-report.pdf>

**Version:** 2024-04-28

This report has been generated based on the citations recorded by exaly.com for the above article. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

#	Paper	IF	Citations
603	Organizational learning as a strategic resource in supply management. <b>2003</b> , 21, 541-556		168
602	Understanding trust in supply chain relationships. <b>2003</b> , 103, 553-563		151
601	Strategic models for the development of obligation based inter-firm relationships. <b>2003</b> , 23, 1447-1474		39
600	Influence of initiators on supply chain value creation. <b>2004</b> , 42, 4377-4399		60
599	Supply and Operations: Parallel Paths and Integrated Strategies. <b>2004</b> , 15, 303-320		16
598	Towards a theory of supply chain management: the constructs and measurements. <b>2004</b> , 22, 119-150		1238
597	BUILDING CARS TO CUSTOMER ORDER [WHAT DOES IT MEAN FOR INBOUND LOGISTICS OPERATIONS?]. <b>2004</b> , 25, 171-197		24
596	Maintaining the quality focus in the business-to-business auction model. <b>2004</b> , 21, 651-661		
595	Understanding supply chain management: critical research and a theoretical framework. <b>2004</b> , 42, 131-163		402
594	Trust formation in cross-cultural business-to-business relationships. <b>2004</b> , 7, 114-125		40
593	Supplier integration into new product development: coordinating product, process and supply chain design. <b>2005</b> , 23, 371-388		749
592	On characterizing the 4 C's in supply chain management. <b>2005</b> , 23, 81-100		131
591	Joint and interactive effects of trust and (inter) dependence on relational behaviors in long-term channel dyads. <i>Industrial Marketing Management</i> , <b>2005</b> , 34, 235-248	6.9	69
590	Development and validation of a measurement instrument for studying supply chain management practices. <b>2005</b> , 23, 618-641		473
589	The Potential of Cooperative Game Theory for Supply Chain Management. <b>2005</b> , 477-491		5
588	Moderating effect of type of product exchanged in long-term orientation of firm-supplier relationships: an empirical study. <b>2005</b> , 14, 424-437		15
587	Use the supply relationship to develop lean and green suppliers. <b>2005</b> , 10, 60-68		309

586	Perceived managerial sincerity, feedback-seeking orientation and motivation among front-line employees of a service organization. <b>2005</b> , 19, 3-12		24
585	An investigation into supplier responsiveness. <b>2005</b> , 16, 96-119		45
584	Trust as sensemaking: the microdynamics of trust in interfirm alliances. <b>2005</b> , 58, 330-337		86
583	Information technology and supply chain collaboration: moderating effects of existing relationships between partners. <b>2005</b> , 52, 440-448		105
582	Supply chain management: a structured literature review and implications for future research. <b>2006</b> , 26, 703-729		371
581	Determinants of supplier-retailer collaboration: evidence from an international study. <b>2006</b> , 26, 24-49		221
580	MODELLING INFORMATION SHARING IN A VMI ENVIRONMENT WITH INVENTORY HUB. <b>2006</b> , 39, 523-528		
579	Human Factors and Ergonomics in Automation Design. <b>2006</b> , 1570-1596		35
578	Effectiveness of information systems in supply chain performance: a system dynamics study. <b>2006</b> , 1, 241		11
577	The impact of psychological contracts upon trust and commitment within supplierBuyer relationships: A social exchange view. <i>Industrial Marketing Management</i> , <b>2006</b> , 35, 724-739	6.9	137
576	Anxiety of dependency in international joint ventures? An empirical study of drivers and consequences of relationship insecurity. <i>Industrial Marketing Management</i> , <b>2006</b> , 35, 556-566	6.9	18
575	Supply-chain pricingA new perspective on pricing in industrial markets. <i>Industrial Marketing Management</i> , <b>2006</b> , 35, 83-90	6.9	27
574	The supply base and its complexity: Implications for transaction costs, risks, responsiveness, and innovation. <b>2006</b> , 24, 637-652		567
573	The implications of socialization and integration in supply chain management. <b>2006</b> , 24, 604-620		342
572	Creating supply chain relational capital: The impact of formal and informal socialization processes. <b>2006</b> , 24, 851-863		305
571	The impact of supply chain management practices on competitive advantage and organizational performance. <b>2006</b> , 34, 107-124		885
570	An empirical taxonomy of purchasing functions. <b>2006</b> , 26, 775-794		121
569	Moderating Effect of Relationship Life Cycle in Long-Term Orientation of Firm-Supplier Relationships. <b>2006</b> , 19, 63-91		7

568	Collaborating for customisation: an extended resource-based view of the firm. <b>2006</b> , 1, 8	11
567	The Long-Term Orientation of Firm-Suppliers Relationships. <b>2006</b> , 12, 79-108	9
566	Creating the customer-responsive supply chain: a reconciliation of concepts. <b>2007</b> , 27, 1144-1172	132
565	Managing complexity in agile global fashion industry supply chains. <b>2007</b> , 18, 238-254	102
564	Modularization and the impact on supply relationships. <b>2007</b> , 27, 1192-1212	66
563	Research on trust: a bibliography and brief bibliometric analysis of the special issue submissions. <b>2007</b> , 41, 1203-1240	42
562	VMI modelling in global and electronic markets. <b>2007</b> , 3, 271	11
561	Adapting different media types to trust development in the supply chain. <b>2007</b> , 4, 373	11
560	The soccer club-sponsor relationship: identifying the critical variables for success. <b>2007</b> , 8, 4-22	6
559	Relational behaviors in marketing channel relationships: Transaction cost implications. <b>2007</b> , 60, 1125-1134	26
558	Flexibility from a supply chain perspective: definition and review. <b>2007</b> , 27, 685-713	365
557	Importance of company size in long-term orientation of supply function: an empirical research. <b>2007</b> , 22, 236-248	30
556	Greening the automotive supply chain: a relationship perspective. <b>2007</b> , 27, 28-48	234
555	Creating Strategic Value from Supply Chain Visibility- the Dynamic Capabilities View. <b>2007</b> ,	6
554	Trust and reliance in business relationships. <b>2007</b> , 41, 1016-1032	87
553	Process approach to supply chain integration. <b>2007</b> , 12, 116-128	90
552	Negotiation, email, and Internet reverse auctions: How sourcing mechanisms deployed by buyers affect suppliers' trust. <b>2007</b> , 25, 184-202	75
551	A multi-theoretic perspective on trust and power in strategic supply chains. <b>2007</b> , 25, 482-497	357

550	Erfolgswirkung des internetbasierten Supply Chain Managements. <b>2007</b> , 77, 911-954		2
549	Modeling agility of supply chain. <i>Industrial Marketing Management</i> , <b>2007</b> , 36, 443-457	6.9	399
548	Impact of relational norms, supplier development and trust on supplier performance. <b>2008</b> , 1, 24-30		41
547	Dynamics of supply chain networks with corporate social responsibility through integrated environmental decision-making. <b>2008</b> , 184, 1005-1031		165
546	Influence of the standardization of a firm's productive process on the long-term orientation of its supply relationships: An empirical study. <i>Industrial Marketing Management</i> , <b>2008</b> , 37, 407-420	6.9	35
545	The influence of business conditions on supply chain information-sharing mechanisms: A study among supply chain links of SMEs. <b>2008</b> , 113, 706-720		73
544	The influence of general trust and specific trust on buying behaviour. <b>2008</b> , 36, 461-476		46
543	BUYER DEPENDENCY AND RELATIONAL CAPITAL FORMATION: THE MEDIATING EFFECTS OF SOCIALIZATION PROCESSES AND SUPPLIER INTEGRATION. <b>2008</b> , 44, 53-65		143
542	A DECADE OF SCM LITERATURE: PAST, PRESENT AND FUTURE IMPLICATIONS. <b>2008</b> , 44, 66-86		190
541	Search for Alternatives and Collaboration with Incumbents: Two-Sided Sourcing Behavior in Business Markets*. <b>2008</b> , 39, 85-114		12
540	Relationship marketing. <b>2008</b> , 26, 183-199		67
539	Performance measurement in strategic buyer-supplier relationships. <b>2008</b> , 28, 238-258		120
538	Educational level as moderating element of long-term orientation of supply relationships. <b>2008</b> , 24, 383-408		7
537	Creating satisfaction in the demand-supply chain: the buyers' perspective. <b>2008</b> , 13, 211-224		47
536	Organizational factors affecting supply chains in developing countries. <b>2008</b> , 18, 234-251		29
535	The role of trust in supply chain governance. <b>2008</b> , 14, 453-470		103
534	Factors affecting trust between Korean IT firms and their Chinese counterparts. <b>2008</b> , 6, 321-334		
533	Information sharing, buyer-supplier relationships, and firm performance. <b>2008</b> , 38, 296-310		109

532	Long-term Orientation of the Supply Function in the SME Context: Reasons, Determining Factors and Implications. <b>2008</b> , 26, 619-646	20
531	A strategic approach of internal service quality for improving employees' job satisfaction in e-business. <b>2008</b> ,	1
530	Supply strategies for build-to-order: managing global auto operations. <b>2008</b> , 13, 3-8	16
529	Collaboration in Finnish-Russian supply chains. <b>2008</b> , 3, 246-265	22
528	The importance of collaborative frontloading in automotive supply networks. <b>2008</b> , 19, 315-331	27
527	Modelling the enablers of supply chain collaboration. <b>2008</b> , 4, 617	23
526	Paiement à la prestation et PSL : vers une gestion dynamique de la chaîne logistique pharmaceutique aux Etats-Unis. <b>2008</b> , 16, 69-80	0
525	THE KEY STRATEGIC SUPPLIERS WITH IN TOYOTA'S GLOBAL SUPPLY CHAIN. <b>2008</b> , 10, 89-97	
524	Community of self-organisation: supply chain perspective of Finnish electronic music. <b>2008</b> , 44, 93	7
523	Supply Chain Flexibility: Review and Future Directions. <b>2009</b> ,	1
522	Inter-arrival time patterns in manufacturing systems with main and side loops. <b>2009</b> , 47, 2721-2744	4
521	Analysis on the Establishment of Trust Mechanism in Real Estate Supply Chain. <b>2009</b> ,	
520	A relational approach of the supply function: an extension to the new ventures phenomenon in the small and medium enterprise (SME) context. <b>2009</b> , 17, 411-431	16
519	The Empirical Study of Competitive Advantage to Service Integrator in Service Supply Chain. <b>2009</b> ,	
518	SUPPLIER INTEGRATION AND TIME-BASED CAPABILITIES: AN EMPIRICAL STUDY. <b>2009</b> , 26, 215-227	7
517	Integrating transactional and relational exchange into the study of Exchange Orientation in customer relationships. <b>2009</b> , 25, 1003-1025	15
516	The role of human factors in agile supply chains. <b>2009</b> , 3, 2	16
515	Increasing hotel responsiveness to customers through information sharing. <b>2009</b> , 64, 12-26	27

514	Excellent supply chain management. <b>2009</b> , 29, 52-60	29
513	Fostering the determinants of knowledge sharing in professional virtual communities. <b>2009</b> , 25, 929-939	280
512	A RFID-case-based sample management system for fashion product development. <b>2009</b> , 22, 882-896	31
511	Revenue sharing in semiconductor industry supply chain: Cooperative game theoretic approach. <b>2009</b> , 34, 501-527	7
510	Knowledge Sharing in Interorganizational Product Development Teams: The Effect of Formal and Informal Socialization Mechanisms*. <b>2009</b> , 26, 156-172	291
509	The effects of trust and coercive power on supplier integration. <b>2009</b> , 120, 66-78	182
508	The impact of trust on innovativeness and supply chain performance. <b>2009</b> , 122, 35-46	197
507	The effect of supplier manufacturing capabilities on buyer responsiveness. <b>2009</b> , 29, 766-788	75
506	Supply chain information flow strategies: an empirical taxonomy. <b>2009</b> , 29, 1213-1241	58
505	The collaborative supply chain. <b>2009</b> , 29, 127-136	31
504	Collaboration in the Era of Internationalization: A Chinese Case. <b>2009</b> ,	
503	Strategic purchasing, supply management practices and buyer performance improvement: an empirical study of UK manufacturing organisations. <b>2009</b> , 47, 2649-2667	98
502	Configuring and operating global production networks. <b>2009</b> , 47, 2013-2030	31
501	Supply chain networks with corporate social responsibility through integrated environmental decision-making. <b>2009</b> , 47, 621-648	102
500	Trust, Transactions, and Information Technologies in the U.S. Logistics Industry. <b>2009</b> , 83, 159-180	24
499	Avoiding quality fade in Chinese global supply chains. <b>2009</b> , 15, 876-894	9
498	The evolution of buyer-supplier relationships: an historical industry approach. <b>2009</b> , 24, 227-236	24
497	A comparison of perceived quality in business relationships in Norway and Sweden. <b>2009</b> , 4, 7-33	5

496	A conceptual framework for Supply Chain Management with specific reference to a developing economy. <b>2009</b> , 5, 473		8
495	Benchmarking supply chains on risk dimensions. <b>2009</b> , 5, 402		17
494	A conceptual framework for designing and building Web-based Revenue-sharing Collaboration Systems (WRCS) in supply chain management. <b>2009</b> , 3, 4		2
493	Implementation of agile supply chain model in an electronic switches manufacturing company. <b>2010</b> , 6, 452		8
492	Socially shaping supply chain integration through learning. <b>2010</b> , 51, 92		6
491	The strategic value of supply chain visibility: increasing the ability to reconfigure. <b>2010</b> , 19, 238-249		84
490	The relationship between mediated power asymmetry, relational risk perception, and governance mechanism in new product development relationships. <b>2010</b> , 4, 296-315		17
489	Supplier selected relationships: choosing friends, over family. <b>2010</b> , 19, 47		2
488	The effects of customer and supplier involvement on competitive advantage: An empirical study in China. <i>Industrial Marketing Management</i> , <b>2010</b> , 39, 1384-1394	6.9	123
487	Implementing supply chain information integration in China: The role of institutional forces and trust?. <b>2010</b> , 28, 257-268		306
486	Collaborative fractal-based supply chain management based on a trust model for the automotive industry. <b>2010</b> , 22, 183-213		15
485	Supply integration: An investigation of its multi-dimensionality and relational antecedents. <b>2010</b> , 124, 489-505		121
484	Notice of Retraction: The maintenance mechanism of coal-electricity supply chain based on trust and power. <b>2010</b> ,		
483	Outsourcing decisions in global supply chains: an exploratory multi-country survey. <b>2010</b> , 48, 343-378		49
482	BUYER-SUPPLIER RELATIONSHIP DEVELOPMENT: AN EMPIRICAL STUDY AMONG DUTCH PURCHASING PROFESSIONALS. <b>2010</b> , 18, 107-137		18
481	Human capital for supply chain management capabilities: a study of international trade intermediaries. <b>2010</b> , 13, 1-12		5
480	Impact of information sharing on competitive strength of Indian manufacturing enterprises. <b>2010</b> , 16, 226-243		21
479	Inter-organizational governance, learning and performance in supply chains. <b>2010</b> , 15, 101-114		102



478	Supply chain collaboration: conceptualisation and instrument development. <b>2010</b> , 48, 6613-6635	224
477	Evaluating antecedents and consequences of supply chain activities: an integrative perspective. <b>2010</b> , 48, 657-682	40
476	Total Trust and Trust Asymmetry: Does Trust Need to Be Equally Distributed in Interfirm Relationships?. <b>2010</b> , 9, 43-53	13
475	Exploring trustvis-^visreliance in business relationships. <b>2010</b> , 28, 706-722	8
474	Customer relationship management and innovation capability: an empirical study. <b>2010</b> , 110, 111-133	153
473	Benchmarking trust signals in supply chain alliances: moving toward a robust measure of trust. <b>2010</b> , 17, 705-727	23
472	Impact of trust, asset specificity, and environmental uncertainty on manufacturing collaborative processes. <b>2010</b> ,	2
471	CAPABILITY FOR INFRASTRUCTURE ASSET CAPACITY MANAGEMENT / INFRASTRUKTŪROS ITEKLIPAJŪUMO VALDYMO GALIMYBĖS. <b>2011</b> , 15, 152-172	12
470	Managing organizational culture change and knowledge to enhance customer experiences: analysis and framework. <b>2011</b> , 19, 123-151	30
469	Trust in B-to-B: Toward a Dynamic and Integrative Approach. <b>2011</b> , 26, 1-21	8
468	La confiance en B to B: vers une approche dynamique et int�grative. <b>2011</b> , 26, 59-80	7
467	Entrepreneurial SCM competence and performance of manufacturing SMEs. <b>2011</b> , 49, 6629-6649	34
466	Adaptation and Value Creating Collaborative Networks. <b>2011</b> ,	3
465	The Role of Social Mechanisms in Promoting Supplier Flexibility. <b>2011</b> , 18, 155-187	9
464	Supply chain management: A multidisciplinary content analysis of vertical relations between companies, 1997�2006. <i>Industrial Marketing Management</i> , <b>2011</b> , 40, 1347-1367	6.9 30
463	A new viewpoint on risk control decision models for natural disasters. <b>2011</b> , 59, 1715-1733	35
462	Supplier relationship management in the construction industry: the effects of trust and dependence. <b>2011</b> , 27, 3-15	49
461	Achieving competitive advantage in service supply chain: evidence from the Chinese steel industry. <b>2011</b> , 5, 68-81	13

460	Antecedents and postcedents of satisfaction in business relationships in Canada. <b>2011</b> , 3, 189	9
459	Coopetitive BuyerSupplier Relationship: An Investigation of Bargaining Power, Relational Context, and Investment Strategies. <b>2011</b> , 42, 93-127	48
458	Creating sustainable relationships using the strengths, opportunities, aspirations and results framework, trust, and environmentalism: a research-based case study. <b>2011</b> , 15, 39-57	8
457	Building trust in construction partnering projects: An exploratory case-study. <b>2011</b> , 17, 98-108	92
456	The effect of relational factors on open-book accounting and inter-organizational cost management in buyerSupplier partnerships. <b>2011</b> , 17, 121-131	20
455	The influence of contractual and relational factors on the effectiveness of third party logistics relationships. <b>2011</b> , 17, 167-175	57
454	Global Multisourcing Strategy: Integrating Learning From Manufacturing Into IT Service Outsourcing. <b>2011</b> , 58, 717-729	33
453	Robust supply base management: Determining the optimal number of suppliers utilized by contractors. <b>2011</b> , 134, 333-343	18
452	The antecedent factors on trust and commitment in supply chain relationships. <b>2011</b> , 33, 262-270	109
451	The impact of internal integration and relationship commitment on external integration?. <b>2011</b> , 29, 17-32	419
450	The boundary spanning capabilities of purchasing agents in buyerSupplier trust development. <b>2011</b> , 29, 318-328	80
449	Supply chain collaboration: Impact on collaborative advantage and firm performance. <b>2011</b> , 29, 163-180	890
448	Coping with time pressure in interfirm supply chain relationships. <i>Industrial Marketing Management</i> , <b>2011</b> , 40, 414-423	6.9 24
447	Does IT Integration Really Enhance Supplier Responsiveness in Global Supply Chains?. <b>2011</b> , 51, 193-212	41
446	Capabilities that enhance outcomes of an episodic supply chain collaboration. <b>2011</b> , 29, 591-603	159
445	INNOVATIVE BUSINESS MODELS IN SEMICONDUCTOR FOUNDRY INDUSTRY: FROM SILICON INTELLECTUAL PROPERTY PERSPECTIVES. <b>2011</b> , 10, 411-433	2
444	Aligning operant resources for global performance: An assessment of supply chain human resource management. <b>2011</b> , 17, 364-382	8
443	Post-satisfaction factors affecting the long-term orientation of supply relationships. <b>2011</b> , 26, 395-406	18

442	Achieving mass customization through trust-driven information sharing: a supplier's perspective. <b>2011</b> , 34, 541-552	18
441	Suppliers' affective trust and trust in competency in buyers. <b>2011</b> , 31, 56-77	128
440	Human resource management and supply chain effectiveness: an exploratory study. <b>2011</b> , 6, 202	7
439	Collaborative planning and its antecedents: An assessment in supply chain relationships. <b>2012</b> , 18, 36-52	5
438	Modelling the integration-performance relationship. <b>2012</b> , 32, 1043-1074	39
437	Green Supply Chain Management: A Potent Tool for Sustainable Green Marketing. <b>2012</b> , 8, 491-507	8
436	Exploring the role of HR practices in supply chain. <b>2012</b> , 9, 113-123	6
435	How to increase supplier flexibility through social mechanisms and influence strategies?. <b>2012</b> , 27, 115-131	28
434	Retail service-based operant resources and market performance. <b>2012</b> , 23, 408-434	18
433	An empirical investigation of customer dependence in interpersonal buyer-seller relationships. <b>2012</b> , 24, 102-124	19
432	Effect of sharing forecast information on the performance of a supply chain experiencing disruptions. <b>2012</b> , 13, 509	8
431	Trust-driven joint operational activities to achieve mass customization. <b>2012</b> , 19, 585-603	11
430	A management framework for organisational networks: a case study. <b>2012</b> , 23, 593-614	19
429	Enhancing interfirm relationship and performance through internet driven management of knowledge processes. <b>2012</b> , 6, 93	1
428	The effect speed and replenishment flexibility has on overall costs of sourcing apparel products. <b>2012</b> , 103, 604-621	3
427	Enabling relationship structures and relationship performance improvement: The moderating role of relational capital. <i>Industrial Marketing Management</i> , <b>2012</b> , 41, 1298-1309	6.9 59
426	Information Sharing in Supply Chains: An Overview. <b>2012</b> , 38, 2147-2154	31
425	The relationship between employee involvement, partnership management and supply performance. <b>2012</b> , 61, 157-172	40

424	EL TAMADØ EMPRESARIAL Y LA IMPORTANCIA DEL SUMINISTRO COMO CONDICIONANTES EN LA GENERACIØN DE RELACIONES A LARGO PLAZO CON EMPRESAS PROVEEDORAS. <b>2012</b> , 16, 7-28		
423	Effect of purchase volume flexibility and purchase mix flexibility on e-procurement performance: An analysis of two perspectives. <b>2012</b> , 30, 509-520		36
422	The Impact of Value Co-creation Capability on Cooperation Performance in Service Supply Chain with Trust as Mediator. <b>2012</b> ,		1
421	Research on the selection of strategic supplier based on grey relation and multi level fuzzy evaluation in the electronics industry. <b>2012</b> ,		3
420	The impact of supply chain integration on company performance: an organizational capability perspective. <b>2012</b> , 17, 596-610		204
419	The dark side of logistics outsourcing ¶Unraveling the potential risks leading to failed relationships. <b>2012</b> , 48, 178-189		67
418	The bonding effects of relationship value and switching costs in industrial buyer¶seller relationships: An investigation into role differences. <i>Industrial Marketing Management</i> , <b>2012</b> , 41, 82-93	6.9	86
417	Value for value¶The dynamics of supplier value in collaborative new product development. <i>Industrial Marketing Management</i> , <b>2012</b> , 41, 156-165	6.9	58
416	¶Green¶Supply chain management: The role of trust and top management in B2B and B2C markets. <i>Industrial Marketing Management</i> , <b>2012</b> , 41, 609-620	6.9	173
415	Human Factors and Ergonomics in Automation Design. <b>2012</b> , 1615-1642		20
414	A multi-variable approach to supplier segmentation. <b>2012</b> , 50, 4593-4611		64
413	The effect of individual, network, and collaborative competencies on the supply chain management system. <b>2012</b> , 140, 888-899		60
412	An empirical study on the impact of critical success factors on the balanced scorecard performance in Korean green supply chain management enterprises. <b>2012</b> , 50, 2465-2483		75
411	Outcomes of inter-organizational trust in supply chain relationships: a systematic literature review and a meta-analysis of the empirical evidence. <b>2012</b> , 17, 377-402		123
410	An Investigation on the Effect of Supply Chain Integration on Competitive Capability: An Empirical Analysis of Iranian Food Industry. <b>2012</b> , 7,		2
409	Proposta de um mØtodo para atingir a manufatura responsiva na indØstria de calØados: implantaØØ e avaliaØØ por meio de uma pesquisa-aØØ. <b>2012</b> , 19, 509-529		4
408	Business analytics in supply chains ¶The contingent effect of business process maturity. <b>2012</b> , 39, 5488-5498		59
407	Trust and Information Sharing in Supply Chains. <b>2012</b> , 21, 444-464		74

406	Knowledge risks in organizational networks: An exploratory framework. <b>2012</b> , 21, 1-17		99
405	Managing supply chain relationships in the hospitality services: An empirical study of hotels and restaurants. <b>2013</b> , 35, 112-121		35
404	Supply Chain Collaboration. <b>2013</b> ,		21
403	Development of B2B marketing theory. <i>Industrial Marketing Management</i> , <b>2013</b> , 42, 294-305	6.9	100
402	Trust and relational embeddedness: Exploring a paradox of trust pattern development in key supplier relationships. <i>Industrial Marketing Management</i> , <b>2013</b> , 42, 152-165	6.9	79
401	Assessing the impact of ERP on supplier performance. <b>2013</b> , 113, 1025-1047		16
400	Distribution Channel Network and Relational Performance: The Intervening Mechanism of Adaptive Distribution Flexibility. <b>2013</b> , 44, 915-950		32
399	Temporal dynamics of trust in ongoing inter-organizational relationships. <i>Industrial Marketing Management</i> , <b>2013</b> , 42, 932-949	6.9	29
398	Trust among supply chain partners: a review. <b>2013</b> , 17, 51-71		45
397	Supply Chain Collaboration Characterization. <b>2013</b> , 55-75		1
396	The impact of dependence and trust on supply chain integration. <b>2013</b> , 43, 544-563		125
395	A rewarding-punishing coordination mechanism based on Trust in a divergent supply chain. <b>2013</b> , 230, 527-538		17
394	Collaborative supply chain: a conceptual model for operationalisation. <b>2013</b> , 12, 195		11
393	Biological System Behaviours and Natural-Inspired Methods and their Applications to Supply Chain Management. <b>2013</b> , 461, 942-958		2
392	Socially responsible supply chains: power asymmetries and joint dependence. <b>2013</b> , 18, 277-291		70
391	Drivers of information sharing and export performance in the Jordanian agri-food export supply chain. <b>2013</b> , 30, 323-356		37
390	Vendors Design Capabilities Enabler Towards Proton Internationalization Strategy. <b>2013</b> , 285-299		2
389	Supplier involvement in integrated product development: evidence from a group of Italian SMEs. <b>2013</b> , 24, 158-171		11

388	Customer Participation and Project Performance: The Mediating Role of Knowledge Sharing in the Chinese Telecommunication Service Industry. <b>2013</b> , 20, 227-244	17
387	Power and trust in supply chain collaboration. <b>2013</b> , 7, 76	24
386	Simulation of Trust in Supply Chains. <b>2013</b> , 267-315	2
385	Challenges of supply chain finance. <b>2013</b> , 19, 624-647	97
384	Learning from failed supply chains: the application of complex adaptive systems and a modified SAFE framework in evaluating proposed system improvements. <b>2013</b> , 6, 232	3
383	Firm and whole chain success: network management in the Ukrainian food industry. <b>2013</b> , 13, 47-70	17
382	The Role of Supply Chain Antecedents on Supply Chain Agility in SMEs: The Conceptual Framework. <b>2013</b> , 66,	0
381	Measuring Trust in Decentralized Supply Chain. <b>2013</b> ,	0
380	Interorganizational Information Systems Adoption in Supply Chains. <b>2013</b> , 6, 24-40	17
379	Cadeia reversa do ão de cozinha: coordenaã, estrutura e aspectos relacionais. <b>2013</b> , 53, 442-453	2
378	Managing Risk in Small and Medium Enterprises (SMEs) Supply Chains—Using Quality Function Deployment (QFD) Approach. <b>2013</b> , 4, 64-83	4
377	The Impact of Supplier Relationship Management on Competitive Performance of Manufacturing Firms. <b>2014</b> , 9,	8
376	New Product Development in an Emerging Economy: Analysing the Role of Supplier Involvement Practices by Using Bayesian Markov Chain Monte Carlo Technique. <b>2014</b> , 2014, 1-12	4
375	Demand-Oriented Supply Chain Strategies A Review of the Literature. <b>2014</b> ,	
374	Green Supply Chain Collaboration for Fashionable Consumer Electronics Products under Third-Party Power Intervention—A Resource Dependence Perspective. <b>2014</b> , 6, 2832-2875	28
373	Can Trustworthiness in a Supply Chain Be Signaled?. <b>2014</b> ,	2
372	Os mecanismos de socializaã e a criaã de valor no relacionamento cliente-fornecedor. <b>2014</b> , 21, 571-585	
371	Supply Chain Management Practices, Competitive Advantage and Organizational Performance. <b>2014</b> , 7, 22-46	14

370	Developing a conceptual model for examining the supply chain relationships between behavioural antecedents of collaboration, integration and performance. <b>2014</b> , 25, 418-462	70
369	Extending the ERP system: considering the business relationship portfolio. <b>2014</b> , 20, 480-501	10
368	What gets suppliers to play and who gets the pay? On the antecedents and outcomes of collaboration in retailer-supplier dyads. <b>2014</b> , 25, 226-244	13
367	Truck-sharing challenges for hinterland trucking companies. <b>2014</b> , 20, 290-334	31
366	Social capital, information sharing and performance. <b>2014</b> , 34, 1440-1462	84
365	Governance Choice, Sourcing Relationship Characteristics, and Relationship Performance. <b>2014</b> , 45, 717-751	26
364	The Effects of Competitive Environment on Supply Chain Information Sharing and Performance: An Empirical Study in China. <b>2014</b> , 23, 552-569	112
363	Supply chain orientation in SMEs as an attitudinal construct. <b>2014</b> , 19, 395-412	21
362	Performance Control in Buyer-Supplier Relationships. <b>2014</b> ,	
361	The development of a lean, agile and leagile supply network taxonomy based on differing types of flexibility. <b>2014</b> , 151, 100-111	129
360	The effects of a trust mechanism on a dynamic supply chain network. <b>2014</b> , 41, 3060-3068	24
359	Collaborative green innovation in emerging countries: a social capital perspective. <b>2014</b> , 34, 347-363	63
358	Critical factors for sub-supplier management: A sustainable food supply chains perspective. <b>2014</b> , 152, 159-173	279
357	Resources and governance in Base of the pyramid partnerships: Assessing collaborations between businesses and non-business actors. <b>2014</b> , 67, 1321-1333	88
356	The benefits of supply chain visibility: A value assessment model. <b>2014</b> , 151, 1-19	95
355	A causal model for supply chain partner commitment. <b>2014</b> , 25, 800-813	12
354	Relationship Marketing Moderating Effect on Value Chain of Horticulture Produce: An Intermediaries Perspective. <b>2014</b> , 1, 82-92	5
353	Impact of Supply Chain Collaboration on Value Co-creation and Firm Performance: A Healthcare Service Sector Perspective. <b>2014</b> , 11, 676-694	38

352	Can small firms gain relational advantage? Exploring strategic choice and trustworthiness signals in supply chain relationships. <b>2014</b> , 52, 5451-5466	25
351	Trust and its Innovation in Asymmetric Environments of the Supply Chain Management Process. <b>2014</b> , 54, 10-24	11
350	Determination of the effect of product substitutability on sales performance of integrated and decentralised supply chains through Nash equilibria. <b>2014</b> , 63, 863-878	4
349	The Effect of Communication Channels on Buyers' Cooperative Behavior. <b>2015</b> , 16, 48-59	1
348	An empirical-relational investigation on supply chain responsiveness. <b>2015</b> , 20, 59	5
347	Análise de práticas na indústria naval: contribuições para a construção de redes de suprimentos. <b>2015</b> , 25, 864-875	
346	The Maintaining of Quality Management Framework Towards Manufacturing Industry in Malaysia. <b>2015</b> ,	
345	The influence of information sharing, supplier trust and supplier synergy on supplier performance: The case of small and medium enterprises. <b>2015</b> , 9,	10
344	Generating a causal model of supply chain collaboration using the fuzzy DEMATEL technique. <b>2015</b> , 87, 283-295	42
343	From Value Chain Analysis to Global Value Chain Analysis: Fresh Orange Export Sector in Mediterranean Partner Countries. <b>2015</b> , 197-225	1
342	Green supply chain management and SMEs: a qualitative study. <b>2015</b> , 18, 198	9
341	Old habits die hard: exploring the effect of supply chain dependency and culture on performance outcomes and relationship satisfaction. <b>2015</b> , 26, 53-77	32
340	Entrepreneurial Marketing for SMEs. <b>2015</b> ,	5
339	The role of relationship integration in supply chain agility and flexibility development. <b>2015</b> , 26, 1126-1157	30
338	Developing supply base strategies. <b>2015</b> , 9, 64-84	7
337	Trust in manufacturing engineering project systems: an evolutionary perspective. <b>2015</b> , 26, 1013-1030	9
336	The influence of supply chain architecture on new product launch and performance in the high-tech industry. <b>2015</b> , 30, 677-687	12
335	Building knowledge integration in buyer-supplier relationships. <b>2015</b> , 35, 1408-1436	47



334	Integral supply chain performance management system design and implementation. <b>2015,</b>		
333	The impact of dependence and relationship commitment on logistics outsourcing. <b>2015, 45, 887-912</b>		35
332	Impact of greening attitude and buyer power on supplier environmental management strategy. <b>2015, 12, 3145-3160</b>		14
331	Managing strategic supplier relationships: antecedents and outcomes. <b>2015, 30, 129-138</b>		13
330	Linking Leadership Behaviors and Information Exchange to Improve Supply Chain Performance: A Conceptual Model. <b>2015, 16, 205-217</b>		18
329	How Australian manufacturing firms perceive and understand the concepts of agility and flexibility in the supply chain. <b>2015, 35, 246-281</b>		47
328	The governance of inter-organisational relationships during different supply chain maturity phases. <i>Industrial Marketing Management, 2015, 46, 68-82</i>	6.9	34
327	Inter-firm dependence, inter-firm trust, and operational performance: The mediating effect of e-business integration. <b>2015, 52, 943-950</b>		28
326	Power, buyer trustworthiness and supplier performance: Evidence from the Armenian dairy sector. <i>Industrial Marketing Management, 2015, 50, 69-77</i>	6.9	21
325	Sustainable Agricultural Development. <b>2015,</b>		1
324	Knowledge sharing, commitment and opportunism in new product development. <b>2015, 35, 1056-1074</b>		36
323	How does trust affect performance in the supply chain? The moderating role of interdependence. <b>2015, 166, 36-49</b>		61
322	Absorptive capacity and performance: The role of customer relationship and technological capabilities in high-tech SMEs. <i>Industrial Marketing Management, 2015, 47, 134-142</i>	6.9	119
321	A Structure-Conduct-Performance Perspective of How Strategic Supply Chain Integration Affects Firm Performance. <b>2015, 51, 47-64</b>		107
320	Identifying the drivers of enterprise resource planning and assessing its impacts on supply chain performances. <b>2015, 115, 541-569</b>		27
319	Developing a model for an agile supply chain in pharmaceutical industry. <b>2015, 9, 74-91</b>		43
318	Relations Between Trust and Networks. <b>2015, 39-49</b>		1
317	Operational flexibility: Review and meta-analysis. <b>2015, 169, 190-202</b>		68

316	Buyer Loyalty in Business Markets: Can the Firm and Salesperson Get What They Truly Desire?. <b>2015</b> , 22, 197-210		5
315	Assessing the contingent effects of collaboration on agility performance in buyer-supplier relationships. <b>2015</b> , 33-34, 140-154		102
314	Drivers and performance implications of international key account management capability. <b>2015</b> , 24, 543-555		10
313	Optimal design of multi-echelon supply chain networks under normally distributed demand. <b>2015</b> , 227, 63-91		27
312	Information technology and partnership dynamic capabilities in international subcontracting relationships. <b>2015</b> , 24, 276-286		17
311	Interdependence and network-level trust in supply chain networks: A computational study. <i>Industrial Marketing Management</i> , <b>2015</b> , 44, 180-195	6.9	47
310	Revisiting the interplay between contractual and relational governance: A qualitative and meta-analytic investigation. <b>2015</b> , 33-34, 15-42		362
309	Strategic buyer-supplier relationship improvement: development of constructs and measurement. <b>2016</b> , 1, 306		1
308	Determinando los factores del capital relacional en la interacción de cliente proveedor en MiPyMES. <b>2016</b> , 12, 38-49		1
307	Flow management and its impacts on operational performance. <b>2016</b> , 27, 1233-1248		9
306	Enhancing Brand Equity Through Sustainability: Waste Recycling. <b>2016</b> , 58, 213-223		3
305	Traceability and transaction governance: a transaction cost analysis in seafood supply chain. <b>2016</b> , 17, 125-135		9
304	Supplier relationship management capability: a qualification and extension. <i>Industrial Marketing Management</i> , <b>2016</b> , 57, 185-200	6.9	46
303	An Empirical Investigation of the Impact of Commitment and Trust on Internal Marketing. <b>2016</b> , 15, 35-53		9
302	Green strategy, supplier relationship building and supply chain performance: total interpretive structural modelling approach. <b>2016</b> , 9, 398		34
301	Information sharing and its integrative role. <b>2016</b> , 118, 3012-3029		7
300	Multi-criteria assessment of partnership components. <b>2016</b> , 64, 605-617		15
299	Examining the impact of socialization and information sharing and the mediating effect of trust on innovation capability. <b>2016</b> , 36, 1601-1624		39

298	Mitigation, Avoidance, or Acceptance? Managing Supplier Sustainability Risk. <b>2016</b> , 52, 48-65	93
297	Supply chain readiness, response and recovery for resilience. <b>2016</b> , 21, 709-731	83
296	Systemic leanness. <b>2016</b> , 27, 1014-1053	24
295	Effects of experience and contract on relational norms and performance in SCM. <b>2016</b> , 25, 361	
294	Building the supplier's trust: Role of institutional forces and buyer firm practices. <b>2016</b> , 180, 25-37	36
293	Trust and Project Success: A Twofold Perspective between Owners and Contractors. <b>2016</b> , 32, 04016022	56
292	Supply chain organizational infrastructure for promoting entrepreneurial emphasis and innovativeness: The role of trust and learning. <b>2016</b> , 179, 212-227	40
291	Strategic value of RFID for inter-firm supply chain networks: An empirical study from a resource and social capital perspective. <b>2016</b> , 32, 509-526	6
290	RETRACTED: Antecedents to Customer Dependency in Buyer-Seller Relationship: A BOP Retailer Investigation. <b>2016</b> , 17, 610-629	5
289	Do Environmental Sustainable Practices of Organic Wine Suppliers Affect Consumers' Behavioral Intentions? The Moderating Role of Trust. <b>2016</b> , 57, 21-37	74
288	Enablers of supply chain integration. <b>2016</b> , 116, 838-855	26
287	Supply Chain Management and the Role of ICT: DART-SCM Perspective. <b>2016</b> , 161-176	2
286	Supply Management Research. <b>2016</b> ,	1
285	Performance analysis of new product development projects. <b>2016</b> , 65, 177-206	21
284	Supply Chain Collaboration or Conflict? Information Sharing and Supply Chain Performance in the Automotive Industry. <b>2016</b> , 303-318	6
283	Multidimensional competences of supply chain managers: an empirical study. <b>2017</b> , 11, 58-74	11
282	Understanding and Development of Supply Chain Agility and Flexibility: A Structured Literature Review. <b>2017</b> , 19, 379-407	79
281	Firm-bank trusting relationship and discouraged borrowers. <b>2017</b> , 11, 519-541	14

280	Strategic and operational considerations for the Extended Enterprise: insights from the aerospace industry. <b>2017</b> , 28, 267-280		11
279	Redefining relational rent. <b>2017</b> , 117, 315-326		11
278	Supply chain integration strategies in fast evolving industries. <b>2017</b> , 28, 29-46		28
277	Financial Dependence, Lean Inventory Strategy, and Firm Performance. <b>2017</b> , 53, 22-38		48
276	The effect of trust with suppliers on hospital supply chain performance. <b>2017</b> , 24, 694-715		33
275	Relationship between Project's Added Value and the Trust-Conflict Interaction among Project Teams. <b>2017</b> , 33, 04017011		44
274	Do resource differences between manufacturers and suppliers help or hinder product innovation of manufacturers? The moderating role of trust and contracts. <i>Industrial Marketing Management</i> , <b>2017</b> , 64, 79-90	6.9	10
273	Supply Chain Management Practices and Product Development: A Moderated Mediation Model of Supply Chain Responsiveness, Organization Structure, and Research and Development. <b>2017</b> , 16, 35-56		12
272	Relationship governance for very different partners: The corporation-nonprofit case. <i>Industrial Marketing Management</i> , <b>2017</b> , 63, 31-41	6.9	6
271	Influence of initial trust on control from client perspective: construction industry in China. <b>2017</b> , 24, 326-345		11
270	To examine the relationships between supplier development practices and supplier-buyer relationship practices from the supplier's perspective. <b>2017</b> , 24, 1309-1336		10
269	Assessing the influence of supply chain collaboration value innovation, supply chain capability and competitive advantage in Taiwan's networking communication industry. <b>2017</b> , 191, 143-153		72
268	Manufacturer-supplier relationships and service performance in service triads. <b>2017</b> , 37, 950-969		27
267	Improving supply chain flexibility and agility through variety management. <b>2017</b> , 28, 464-487		36
266	Modeling reconfigurability in supply chains using total interpretive structural modeling. <b>2017</b> , 14, 194-221		11
265	Pragmatic engagement in a low trust supply chain: Beef farmers' perceptions of power, trust and agency. <b>2017</b> , 21, 114-131		5
264	Managing social responsibility in Chinese agriculture supply chains through the 'company + farmers' model. <b>2017</b> , 29, 344-359		14
263	Supply chain relationships: exploring the effects of both relational and structural embeddedness on operational performance. <b>2017</b> , 10, 639		7

262	The empirical model of trust, loyalty, and business performance of the dairy milk supply chain. <b>2017</b> , 119, 2765-2787		17
261	Customer relationship management: Innovation and performance. <b>2017</b> , 9, 374-395		30
260	Effects of inter-organizational conflicts on construction project added value in China. <b>2017</b> , 28, 695-723		31
259	Information Sharing for Supply Chain Management Based on Block Chain Technology. <b>2017</b> ,		89
258	The use of asset specific investments to increase customer dependence: A study of OEM suppliers. <i>Industrial Marketing Management</i> , <b>2017</b> , 67, 174-184	6.9	20
257	The symbiotic existence of interorganizational and interpersonal ties in supply chain collaboration. <b>2017</b> , 28, 723-754		11
256	A focused supply chain strategy for luxury fashion management. <b>2017</b> , 21, 544-563		10
255	Information quality, sharing and usage in farmer organizations: The case of rice value chains in Bugiri and Luwero Districts, Uganda. <b>2017</b> , 3, 1350089		6
254	. <b>2017</b> ,		
253	Interorganizational Trust and Technology Complexity: Evidence for New Technology-Based Firms. <b>2017</b> , 55, 256-274		11
252	A conceptual mitigation model for asymmetric information of supply chain in seaweed cultivation. <b>2017</b> , 89, 012022		2
251	Interorganizational teams in low-versus high-dependence contexts. <b>2017</b> , 191, 15-25		6
250	Analyzing the coevolution of interorganizational networks and organizational performance: Automakers' production networks in Japan. <b>2017</b> , 2, 5		5
249	The role of power and trust in spreading sustainability initiatives across supply networks: A case study in the bio-chemical industry. <i>Industrial Marketing Management</i> , <b>2017</b> , 62, 61-76	6.9	34
248	The effects of alliance governance on knowledge acquisition and alliance performance of Korean firms. <b>2017</b> , 25, 428-446		4
247	Stimuli of Collaboration in Product Development: A Case Study in a Project Manufacturing Company. <b>2017</b> , 8, 13-26		1
246	The Role Played by Trust and Its Effect on the Competiveness of Logistics Service Providers in Hungary. <b>2017</b> , 9, 2303		19
245	(Dis)Trust, Control, and Project Success: From a Chinese Project Owner's Perspective. <b>2017</b> , 9, 1936		5

244	DIMENSION IN ESTABLISHING THE RESPONSIVE MANUFACTURING PERFORMANCE [A] REVIEW. <b>2017</b> , 79,		
243	Key success factors for implementing purchasing groups in the healthcare sector. <b>2018</b> , 19, 90-100		9
242	Research on the relationship between relational capital and relational rent. <b>2018</b> , 6, 1431091		3
241	Improved coordination during disaster relief operations through sharing of resources. <b>2018</b> , 69, 1227-1241		14
240	IMP thinking and IMM: Co-creating value for business marketing. <i>Industrial Marketing Management</i> , <b>2018</b> , 69, 18-31	6.9	22
239	The impact of buyer-supplier relationships&social capital on bi-directional information sharing in the supply chain. <b>2018</b> , 33, 325-336		34
238	Contract learning in the aftermath of exchange disruptions: An empirical study of renewing interfirm relationships. <i>Industrial Marketing Management</i> , <b>2018</b> , 71, 215-226	6.9	15
237	Citation classics from <i>Industrial Marketing Management</i> : Celebrating forty-seven years of publications on business-to-business marketing management. <i>Industrial Marketing Management</i> , <b>2018</b> , 73, 1-6	6.9	9
236	A structural equation modeling analysis of relational governance and economic performance in agri-food supply chains: evidence from the dairy sheep industry in Sardinia (Italy). <b>2018</b> , 6,		11
235	National Culture as an Antecedent for Information Sharing in Supply Chains: A Study of Manufacturing Companies in OECD Countries. <b>2018</b> , 187-211		1
234	Flexibility, collaboration and relationship quality in the logistics service industry. <b>2018</b> , 30, 555-570		14
233	Improving supply chain performance by Supplier Development program through enhanced visibility. <b>2018</b> , 5, 3629-3638		4
232	Sustainable supply chain management practices, supply chain dynamic capabilities, and enterprise performance. <b>2018</b> , 172, 3508-3519		151
231	Innovation resources integration pattern in high-tech entrepreneurial enterprises. <b>2018</b> , 14, 51-66		22
230	Understanding the long-term implications of retailer returns in business-to-business relationships. <b>2018</b> , 46, 252-272		13
229	Configuration of volume flexibility in Indian manufacturing firms: evidence from case studies. <b>2018</b> , 35, 232-265		6
228	STIMULATING SUPPLIER INNOVATION IN A COMPLEX AND REGULATED BUSINESS ENVIRONMENT [A] DYADIC CASE STUDY. <b>2018</b> , 22, 1850027		3
227	An empirical study on effect of information sharing on supply chain performance - the case of Indian automotive industry. <b>2018</b> , 31, 299		4

226	The Impact of Supply Chain Relationship on Food Quality. <b>2018</b> , 131, 860-865	4
225	Supply Chain Efficiency Measurement to Maintain Sustainable Performance in the Automobile Industry. <b>2018</b> , 10, 2852	3
224	Supply chain integration capabilities, green design strategy and performance: a comparative study in the auto industry. <b>2018</b> , 23, 431-443	34
223	Supply chain management and the circular economy: towards the circular supply chain. <b>2018</b> , 29, 425-437	185
222	How Does Suppliers' Fairness Affect the Relationship Quality of Agricultural Product Supply Chains?. <b>2018</b> , 2018, 1-15	10
221	Development of sustainable supplier selection index for new product development using multi criteria decision making. <b>2018</b> , 197, 1587-1596	37
220	Corporate Social Responsibility of a French SME in the Transport Sector: Networking for Change. <b>2018</b> , 261-278	
219	Drivers of Performance of Privately Owned, Rapid-Growth Firms: A Reconceptualization of the Trust Commitment Model of Relationship Marketing. <b>2018</b> , 283-319	2
218	Trust and Contracts. <b>2018</b> , 228-244	5
217	Supply chain coordination and innovativeness: A social contagion and learning perspective. <b>2018</b> , 205, 47-61	19
216	22 Years of Governance Structures and Performance: What Has Been Achieved in Agrifood Chains and Beyond? A Review. <b>2018</b> , 8, 51	6
215	Bridging the gap between supply chain risk management and strategic technology partnering capabilities: insights from social capital theory. <b>2018</b> , 23, 278-292	15
214	Recent developments in the garment supply chain. <b>2018</b> , 377-396	2
213	Lean versus agile production: flexibility trade-offs within the automotive supply chain. <b>2018</b> , 56, 3974-3993	26
212	Enablers of co-creation in hospital-supplier relationships: empirical study in Indian healthcare context. <b>2018</b> , 19, 331-352	7
211	The effect of managerial intention and initiative on green supply chain management adoption in Indonesian manufacturing performance. <b>2018</b> , 5, 1485212	15
210	The relationship between information sharing, informal contracts and trust on performance of supply chain management in the SMEs of batik. <b>2018</b> , 22, 292-314	9
209	Interpersonal and inter-organizational relationship drivers of supply chain integration. <b>2018</b> , 118, 1170-1191	11

208	Interrelationships amongst factors for sub-supplier corporate sustainability standards compliance: An exploratory field study. <b>2018</b> , 203, 240-259	29
207	Missing link between sustainability collaborative strategy and supply chain performance: Role of dynamic capability. <b>2018</b> , 203, 96-109	48
206	The influence of supply chain management to sugarcane farming performance in Madura. <b>2019</b> , 250, 012101	0
205	Blockchain and supply chain relations: A transaction cost theory perspective. <b>2019</b> , 25, 100552	174
204	Barrier analysis of supply chain finance adoption in manufacturing companies. <b>2019</b> , 26, 2122-2145	10
203	Supply chain resilience for performance: role of relational practices and network complexities. <b>2019</b> , 24, 659-676	30
202	The Impact of Medical Tourist Relationship Management Dimensions on Innovation Capabilities. <b>2019</b> , 9, 70	2
201	Recombine supplier-side search via innovation ambidexterity. <b>2019</b> , 49, 178-199	5
200	An Integrated Approach in Selecting Best Supplier Selection Process in Supply Chain Management Using MAT LAB-A Review. <b>2019</b> , 16, 1350-1356	
199	Trust in humanitarian operations: a content analytic approach for an Indian NGO. <b>2019</b> , 57, 2626-2641	9
198	Supply chain redesign for lead-time reduction through Kraljic purchasing portfolio and AHP integration. <b>2019</b> , 26, 1194-1209	14
197	Advances in Enterprise Engineering XII. <b>2019</b> ,	
196	A cloud-based supply chain management system: effects on supply chain responsiveness. <b>2019</b> , 32, 585-607	24
195	Multi-Agent-Based Simulation XIX. <b>2019</b> ,	
194	What impacts do behaviour-based and buffer-based management mechanisms have on enterprise agility?. <b>2019</b> , 31, 169-192	1
193	Investigating the fair treatment of suppliers and its trust fostering role and performance benefits. <b>2019</b> , 216, 54-66	8
192	The impact of trust in the strategic decisions of a decentralized supply chain. <b>2019</b> , 56, 757-779	2
191	Supply chain management in industrial marketing Relationships matter. <i>Industrial Marketing Management</i> , <b>2019</b> , 79, 36-45	6.9 33



190	Mitigating counterfeit risk in the supply chain: an empirical study. <b>2019</b> , 32, 983-1002	4
189	Supply chain management, national culture, and refugee network performance. <b>2019</b> , 9, 109-130	1
188	The joint effects of lead time, information sharing, and the accounts receivable period on reverse factoring. <b>2019</b> , 120, 215-230	4
187	The effect of motivators, supply, and lean management on sustainable supply chain management practices and performance. <b>2019</b> , 27, 347-381	11
186	Trust and the intent to cooperate in energy performance contracting for public buildings in China. <b>2019</b> , 28, 372-396	6
185	The moderating effect of firm size on relational capital and firm performance. <b>2019</b> , 20, 510-532	14
184	The essence of supply chain collaboration: a consideration of information sharing types and benefits (SC-Info-Shr). <b>2019</b> , 8, 292	
183	Exploring the implications of blockchain technology for brand-consumer relationships: a future research agenda. <b>2019</b> , 29, 307-320	19
182	A learning perspective of supply chain quality management: empirical evidence from US supply chains. <b>2019</b> , 25, 17-34	10
181	Backward supply chain information sharing: who does it benefit?. <b>2019</b> , ahead-of-print,	4
180	Empirical investigation of trust antecedents and consequences in decentralized supply chain: The case of cosmetics market in Iran. <b>2019</b> , 483-504	3
179	Shifts in buyer-seller relationships: A retrospective on. <i>Industrial Marketing Management</i> , <b>2019</b> , 83, 194-206	10
178	Sustainable procurement: a critical analysis of the research trend in supply chain management journals. <b>2019</b> , 10, 266	5
177	Is Network Trust Beneficial For Supply Network Resilience? A Simulation Analysis. <b>2019</b> , 52, 2437-2442	5
176	The Future of Resilient Supply Chains. <b>2019</b> , 169-186	4
175	Understanding blockchain technology for future supply chains: a systematic literature review and research agenda. <b>2019</b> , 24, 62-84	360
174	Interaction effects between supply chain capabilities and information technology on firm performance. <b>2019</b> , 20, 91-106	11
173	Decentralized Enforcement of Business Process Control Using Blockchain. <b>2019</b> , 69-87	4

172	Leveraging supply chain orientation for global supplier responsiveness. <b>2019</b> , 30, 39-56		11
171	Development and validation of a lean supply chain management measurement instrument. <b>2019</b> , 30, 20-32		29
170	The role of relationship promoter in new product development collaboration. <b>2019</b> , 26, 57-77		2
169	The Role of Precontractual Signals in Creating Sustainable Global Supply Chains. <b>2020</b> , 164, 81-94		9
168	The vertical keiretsu advantage in the era of Westernization in the Japanese automobile industry: investigation from transaction cost economics and a resource-based view. <b>2020</b> , 19, 36-61		3
167	Industrial marketing management: Bibliometric overview since its foundation. <i>Industrial Marketing Management</i> , <b>2020</b> , 84, 19-38	6.9	40
166	No-Size-Fits-All: Collaborative Governance as an Alternative for Addressing Labour Issues in Global Supply Chains. <b>2020</b> , 162, 291-305		4
165	An empirical study of relationships between goal alignment, centralised decision-making, commitment to networking and supply chain effectiveness using structural equation modelling. <b>2020</b> , 23, 390-415		3
164	Supplier relationship management and organizational performance of hospitals in an emerging economy context. <b>2020</b> , 15, 1451-1478		1
163	Mitigating the performance implications of buyer dependence on supplier: the role of absorptive capacity and long-term relationship. <b>2020</b> , 25, 693-707		8
162	Supply base innovation and firm financial performance. <b>2020</b> , 66, 768-796		17
161	Connecting supplier-supplier relationships to achieve supply chain performance of restaurant companies. <b>2020</b> , 3, 311-328		5
160	Modelling the enablers of food supply chain for reduction in carbon footprint. <b>2020</b> , 275, 122932		15
159	Effect of buyer-supplier supply chain strategic collaboration on operating performance: evidence from Chinese companies. <b>2020</b> , 25, 823-839		6
158	Effect of supply chain strategic collaboration announcements on shareholder value: an empirical investigation from China. <b>2020</b> , 40, 389-414		4
157	Prerequisites and incentives for digital information sharing in Industry 4.0 [An international comparison across data types. <b>2020</b> , 148, 106733		30
156	An empirical model of salesperson competence, buyer-seller trust and collaboration: the moderating role of technological turbulence and product complexity. <b>2020</b> , 28, 447-459		5
155	Barriers to multi-tier supply chain risk management. <b>2020</b> , 31, 465-487		12

154	Contract duration: Barrier or bridge to successful public-private partnerships?. <b>2020</b> , 63, 101403		0
153	Collaborative process competence as an enabler of supply chain collaboration in competitive environments and the impact on customer account management. <b>2020</b> , 31, 905-929		3
152	Contract design and supplier performance: an empirical investigation using multi-criteria, decision analysis. <b>2020</b> , ahead-of-print,		1
151	Fostering Trust and Commitment in Complex Project Networks through Dedicated Investment in Partnership Management. <b>2020</b> , 12, 10397		3
150	The Stochastic Evolution Game of Knowledge Sharing in the Infrastructure PPP Supply Chain Network. <b>2020</b> , 2020, 1-17		1
149	Examining the antecedents and consequences of green product innovation. <i>Industrial Marketing Management</i> , <b>2021</b> , 93, 413-427	6.9	11
148	The role of strategic supplier relationships in enhancing supply chain innovation: A qualitative study in the South African automotive manufacturing industry. <b>2021</b> , 13, 1-14		1
147	Bilateral dependency and supplier performance ambiguity in supply chain contracting: Evidence from the railroad industry. <b>2021</b> , 67, 49-70		4
146	A Study and Comparison of Shipment Policies with Repair Options in a Two-Tier Supply Chain Model. <b>2021</b> , 33, 96-125		
145	Effect of information technology-enabled supply chain integration on firm's operational performance. <b>2021</b> , 34, 948-989		9
144	Marketing for sustainability: Travellers' intentions to stay in green hotels. <b>2021</b> , 27, 187-202		7
143	Why Supply Chain Collaboration Matters for Indonesian Dry Port Firms?. <b>2021</b> ,		
142	Drug Trafficking As Illegal Supply Chain: A Social Simulation. <b>2021</b> , 9-22		
141	The Impact of Information and Communication Systems on Organizations. <b>2021</b> , 1-25		3
140	An examination of competitive strategy in buyer-supplier relationships for remanufacturing. <b>2021</b> , 11, 147-174		0
139	Influencing factors on organizational efficiency of smart logistics ecological chain: a multi-case study in China. <b>2021</b> , 121, 545-566		0
138	Di-ANFIS: an integrated blockchain and big data-enabled framework for evaluating service supply chain performance. <b>2021</b> , 8, 676-690		15
137	The zero trust supply chain: Managing supply chain risk in the absence of trust. <b>2021</b> , 59, 3430-3445		13

- 136 Four supply chain management systems: From supply chain strategies to human resource management. **2021**, 64, 249-260 1
- 135 Used vehicle global supply chains: perspectives on a direct-import model. **2021**, ahead-of-print, 0
- 134 Mapeamento da percepção dos clientes internos sobre a qualidade dos processos: estudo de caso na indústria automotiva. Volume 19, Issue 3, 550-563
- 133 Understanding SME suppliers' response to supply chain finance: a transaction cost economics perspective. **2021**, 51, 813-836 1
- 132 How interfirm governance mechanisms and capabilities determine supply chain responsiveness in small businesses: Evidence from an African market. **2021**, 7, 423-446 0
- 131 Implementing Strategic Sustainable Supply Chain Management. **2021**, 13, 8132 6
- 130 Understanding the influential and mediating role of cultural enablers of AI integration to supply chain. 1-29 4
- 129 Yeniden Yapılandırılabilir İretim Sistemlerinin ve Tedarik Çevap Verebilirliğinin, İki Cevap Verebilirliğindeki Rolü Üzerinde Bir Uygulama. 4
- 128 The effects of circular economy initiative implementation on business performance: the moderating role of organizational culture. **2021**, ahead-of-print, 4
- 127 Will foundry become a competitor of manufacturer in ODM supply chain?. **2021**, ahead-of-print, 0
- 126 Examining the impact of strategic supplier partnership, customer relationship and supply chain responsiveness on operational performance: the moderating effect of demand uncertainty. **2021**, ahead-of-print, 1
- 125 How green product demands influence industrial buyer/seller relationships, knowledge, and marketing dynamic capabilities. **2021**, 136, 402-413 2
- 124 It is not all About Trust-The Role of Distrust in Inter-Organizational Relationships. **2006**, 181-188 5
- 123 The Evolution of Animal Agricultural Systems and Supply Chains: Theory and Practice. **2012**, 31-56 1
- 122 Introduction. **2013**, 1-15 1
- 121 Impact of Trust on Agent-Based Simulation for Supply Chains. **2019**, 45-58 2
- 120 Human Factors in Automation Design. **2009**, 417-436 41
- 119 Collaborative recovery from supply chain disruptions. **2019**, 51-75 1

118	Review on Perspectives in Supply Chain Trust Evaluation. <b>2020</b> , 285-298	2
117	The Role of Virtual Integration, Commitment, and Knowledge-Sharing in Improving International Supplier Responsiveness. <b>2010</b> , 27-43	1
116	Do social capital and relationship quality matter to the key account management effectiveness?. <b>2020</b> , 35, 134-149	3
115	What Makes Logistics Integration More Effective? Governance from Contractual and Relational Perspectives. <b>2020</b> , 41, 259-281	11
114	The Effect of Emotional Trust and Cognitive Trust on Mutual Information Sharing and Logistics Performance. <b>2015</b> , 23, 67-86	5
113	Integraço Externa e Capacidade de Inovaço Organizacional Moderada pelo Nvel de Confiança. <b>2019</b> , 18, 85-104	1
112	Affects of Transaction Cost and Social Exchange Constructs on Trust in Supply Chain Relationship. <b>2013</b> , 20, 109-128	3
111	Trust and Long-Term Satisfaction within Asymmetric Business Relationships. <b>2013</b> , 1-19	1
110	Supply Chain Management Practices, Competitive Advantage and Organizational Performance. <b>2018</b> , 1181-1207	2
109	The Myth of Sustainability in Fashion Supply Chains. <b>2020</b> , 160-188	1
108	Trust and Long-Term Satisfaction within Asymmetric Business Relationships. <b>2011</b> , 2, 1-18	1
107	Integrating the SRM and Lean Paradigms: The Constructs and Measurements. <b>2019</b> , 09, 2371-2396	7
106	Measuring performance at the supply chain level: the role of the chain director. <b>2016</b> , 7, 1	3
105	Aligning operant resources for global performance: An assessment of supply chain human resource management. <b>2011</b> , 17, 364-382	8
104	Collaborative planning and its antecedents: An assessment in supply chain relationships. <b>2012</b> , 18, 36-52	1
103	An Investigation of Firm Performance on Conflict, Cooperation and Dependence between the Two Firms : Moderating Effects of Relationship Length and Firm Type. <b>2015</b> , 40, 97-117	1
102	Identification of factors and outcomes of trust in mobile supply chains. <b>2021</b> , ahead-of-print,	2
101	Design and Implementation of High-dimensional Index Structure for the support of Concurrency Control. <b>2003</b> , 10D, 1-12	

- 100 An Effect Analysis for Improvement of Information Lead Time on Supply Chains : A Case Study of Manufacturing Industry. **2003**, 10D, 161-166
- 99 Perceptual Mapping of Practical Ethics Along the Value Chain: A Multiple Correspondence Analysis with Industry and Cultural Indices as Supplementary Variables.
- 98 Supply Chain Management in der Automobilindustrie. **2008**, 41-73
- 97 Vertrauen und Controlling – Ein Spannungsverhältnis im Spiegel der Forschung. **2009**, 97-116 1
- 96 Collaborative Planning in Supply Chains: The Importance of Creating High Quality Relationships. **2010**, 83-104
- 95 Mitigating Risk through Building Trust in Virtual Enterprise Networks. **2010**, 49-71
- 94 A Review of Factors Influencing Collaborative Relationships. **2011**, 535-542 2
- 93 Collaborative planning and its antecedents: An assessment in supply chain relationships. 36-52
- 92 Supply Chain Integration, a Chain of Efficient Utilization of Information Technology: Its Benefits & Challenges. **2012**, 02, 298-301
- 91 An Empirical Study on Cooperation-Performance Path Structures in Shipper-LSP(Logistic Service Provider) Cooperations. **2012**, 20, 71-89
- 90 The Influence of Relationship Strength between the Buyer and the Supplier on Cooperation and Relational Performance. **2012**, 9, 21-39 1
- 89 Doing Organized Garment Retailing Business in India: A Critical Analysis. **2013**, 03, 472-479
- 88 The Impact of Trust on Inventory Replenishment Decision and Extended Inventory.
- 87 Research on the Strategic Alliance Between Hospitals and Suppliers Based on Evolutionary Game Theory. **2013**, 1215-1225
- 86 Networks and Their Goals: Implications for Strategic Chain Management. **2013**, 107-123
- 85 A tranzakciós költségelmélet és a társadalmi csereelmélet hatása a bizalomra az ellátási láncban (Affects of Transaction cost and Social Exchange Constructs on trust In supply chain relationship). **2013**, 2-13 1
- 84 Champions and Trust as Drivers of Industry/University Collaborations: A Relationship Marketing Perspective. **2014**, 269-284
- 83 A confianza interorganizacional nas compras. **2014**, 21, 199-214

82	A Fabric Resource Management System (FRMS) for Fashion Product Development. <b>2015</b> , 710-720	2
81	Managing Risk in Small and Medium Enterprises (SMEs) Supply Chains' Using Quality Function Deployment (QFD) Approach. <b>2015</b> , 1469-1489	1
80	Evolutionary Approach of the Logistics Collaboration System. <b>2015</b> , 11, 563-585	
79	Improving the Development of Supply Chain Management Maturity Models by Analyzing Design Characteristics. <b>2016</b> , 97-119	1
78	Ensuring Sub-Suppliers' Compliance with Corporate Sustainability Standards in Supply Chains. <b>2016</b> , 37-57	
77	A Study on the Impact of SCM Characteristics on Supply Chain Partnership and Corporate Performance. <b>2015</b> , 20, 81-93	
76	Linking Supply Chain Network Complexity to Interdependence and Risk-Assessment: Scale Development and Empirical Investigation. <b>2015</b> , 17, 1-12	1
75	XXIV. Robert B. Handfield. La relation client-fournisseur et l'intégration des dimensions qualité et environnement au Supply Chain Management. <b>2016</b> , 365	
74	Networks Collaboration in Wine Sector SME. <b>2016</b> , 858-878	0
73	L'intégration des chaînes logistiques au Maroc. <b>2016</b> , 55-62	
72	Supply Chain Management. <b>2016</b> , 313-340	1
71	Impacts of Buyer-Supplier Cooperation on Trust and Performance: Moderating Role of Governance Mechanism. <b>2016</b> , 14, 113-121	1
70	Improving the Supply Chain Performance Using Variety Management in Malaysia.	
69	Critical Success Factors for Supplier Development and Buyer Supplier Relationship. <b>2018</b> , 1512-1535	
68	Collaboration. <b>2018</b> , 243-259	
67	The Role of Strategic Sourcing in Global Supply Chain Competitiveness. <b>2019</b> , 159-180	1
66	Secure Routing Protocols Using Trust-Based Mechanisms in the Internet of Things for Smart City Environment Challenges and Future Trends. <b>2019</b> , 103-129	0
65	Competitiveness Identification of Supply Chain Management Enterprises Based on DEMATEL-ANP Method. <b>2019</b> , 07, 93-105	

- 64 Big Data and Predictive Analysis Is Key to Superior Supply Chain Performance. **2019**, 1507-1529
- 63 The Impact of CRM on Innovation Capabilities: A Study on Industries of Pakistan. **2019**, 6, 71-78
- 62 Networks Collaboration in Wine Sector SME. **2020**, 1136-1156
- 61 Do Collaborative Relationships in Supply Chain Pay-Off?. **2020**, 1980-1992
- 60 Assessment of behavioral factors influencing cooperation in logistics. **2020**, 18, 34-44 1
- 59 Experimental Analysis of Cultural Factors on Trust in Global Supply Chain Management. **2020**, 540-550
- 58 Managing Collaborative Relationships in Third Party Logistics. **2020**, 1783-1809
- 57 Supply Chain Knowledge Integration in Emerging Economies. 1002-1018
- 56 The Recognition of Collaboration. 43-75
- 55 Literature Review. 76-139
- 54 The Myth of Sustainability in Fashion Supply Chains. 481-508 0
- 53 Supply Chain Management Practices, Competitive Advantage and Organizational Performance. 871-897
- 52 Theoretical Foundations and Literature Review. 17-57
- 51 Supply Chain Knowledge Integration in Emerging Economies. 104-121
- 50 Problemstellung und Aufbau der Arbeit: Bedeutung der organisatorischen Verankerung von Supply Chain Management. **2008**, 1-22
- 49 ??????????????????????. **2006**, 26, 95-113
- 48 Technological Innovations in Supply Chain Management Towards a Circular Economy in the Healthcare Sector of the UAE. **2022**, 142-155
- 47 The effects of supply chain flexibility on customer responsiveness: the moderating role of innovation orientation. 1-19 1



46	Blockchain and Information Integration: Applications in New Zealand's Prefabrication Supply Chain. <b>2021</b> , 11, 608	5
45	Managing the Tension between Trust and Confidentiality in Mobile Supply Chains. <b>2022</b> , 14, 2347	
44	Software-Defined Mobile Supply Chains: Rebalancing Resilience and Efficiency in Production Systems. <b>2022</b> , 14, 2837	1
43	The impact of a blockchain platform on trust in established relationships: a case study of wine supply chains. <b>2022</b> , 27, 128-146	7
42	An Evolutionary Numerical Method of Supply Chain Trust Networks with the Degree of Distribution. <b>2022</b> , 14, 587	1
41	Information sharing based on two-way perceptions of trust and supply chain decisions: A simulation based approach. <b>2022</b> , 157, 111938	
40	Why Do Small Firms Implement Web Sales? The Italian Olive Oil Case. 1-31	0
39	Preparing supply chain for the next disruption beyond COVID-19: managerial antecedents of supply chain resilience. <b>2022</b> , 42, 59-90	4
38	Mitigating interorganizational conflicts in humanitarian logistics collaboration: the roles of contractual agreements, trust and post-disaster environmental uncertainty phases. <b>2022</b> , 33, 28-52	0
37	Supplier-dedicated resources and flexibility's roles in a manufacturer's superior performance. <b>2022</b> , 47, 86-96	0
36	Understanding opportunism in buyer-supplier-supplier triadic relationships: the role of power asymmetry. <b>2022</b> , ahead-of-print,	1
35	Impact des réseaux sociaux sur les supply chains: une interaction dynamique vue à travers le prisme de la proximité. <b>2022</b> , Vol. XXVIII, 27-51	
34	Dependence and resource commitment as antecedents of supply chain integration. <b>2022</b> , 28, 23-47	0
33	Role of flexibility, agility and responsiveness for sustainable supply chain resilience during COVID-19. <b>2022</b> , 132431	4
32	Supply chain relational capital and firm performance: an empirical enquiry from India.	1
31	Creating Valuable Relationships with Third-Party Logistics (3PL) Providers: A Multiple-Case Study. <b>2022</b> , 6, 38	1
30	The impact of a firm's corporate social responsibility on firm-supplier relationships: The effect of secondary stakeholder CSR on inventory days.	1
29	THE RELATIONSHIP BETWEEN INFORMATION SHARING, ABSORPTIVE CAPACITY, SUPPLY CHAIN INNOVATIVENESS AND PERFORMANCE.	0

- 28 Old guards or new friends? Relational awareness and motivation in opportunities seizing. **2022**, ○
- 27 A Review of Collaboration and Secure Information-Sharing for Supply Chain Management. ○
- 26 Shared auditors, social trust, and relationship-specific investment in the supply chain. **2022**, 100329 ○
- 25 Social cross-functional vendor selection in technologically uncertain sourcing situations. **2022**, 65, 101696 ○
- 24 Blockchain as the Trust-building machine for supply chain management. 1
- 23 Application of AHP and G-TOPSIS for prioritizing capabilities and related practices for a mature and resilient supply chain during disruption. ○
- 22 Blockchain Deployment in the Retail Supply Chain. **2022**, 9, 1-23 ○
- 21 Opportunism and Specific Investment in Buyer-Supplier Relationships: The Role of Communication, Branding and Identity. **2022**, 213-244 ○
- 20 Impact of Information Sharing on Supply Chain Performance with Mediation of Trust. 56-79 ○
- 19 Environmental uncertainty, relationship commitment, and information sharing: the social exchange theory and transaction cost economics perspectives. 1-25 ○
- 18 Paragons of sustainability: transforming luxury markets through value-in-impact. Insights from an Ecuadorian artisan chocolate case study. ○
- 17 The impact of human resource and information technology on supply chain learning and operational performance. ○
- 16 Different types of innovations and dynamic capabilities in achieving timely responsiveness: Some implications for supply chain management. 030630702211230 ○
- 15 Temporary extra-regional linkages and export product and market diversification. 1-14 ○
- 14 Inventory Management and Pharmaceutical Supply Chain Performance of Hospital Pharmacies in Bahrain: A Structural Equation Modeling Approach. **2023**, 13, 215824402211497 ○
- 13 CSR orientation for competitive advantage in business-to-business markets of emerging economies: the mediating role of trust and corporate reputation. ○
- 12 The contingency effects of dependence relationship on supply chain information sharing and agility. ○
- 11 Information sharing antecedents in the supply chain: a dynamic network perspective. ○

- 10 Manufacturing firms' credibility towards customers and operational performance: the counteracting roles of corruption and ICT readiness. 1-17
- 9 The bright side of trust-less relationships: A dyadic investigation of the role of trust congruence on supplier knowledge acquisition across borders.
- 8 Introduction. **2023**, 1-26
- 7 Supplier evaluation and selection in the constrained environment of advance purchasing.
- 6 ASSOCIATING PRODUCT DESIGN TO SUPPLY CHAIN MANAGEMENT FOR BUSINESS RESPONSIVENESS. 747-766
- 5 Examining agile supply chains: an empirical study in Australia. 1-19
- 4 Literature Review. **2023**, 27-75
- 3 Identification of Asymmetric Information in Agriculture Supplier-Buyer Relationships. **2023**, 31-42
- 2 Psychological contract breach and opportunism in the sharing economy: Examining the platform-provider relationship. **2023**, 111, 189-201
- 1 Blockchain application in consumer services: A review and future research agenda.