

Self-Perception Theory

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Citation Report

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1	Undermining children's intrinsic interest with extrinsic reward: A test of the "overjustification" hypothesis.. Journal of Personality and Social Psychology, 1973, 28, 129-137.	2.6	1,715
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1876	Emotional Maturity and Self-Perception Among Adolescents Living With HIVâ€™Need for Life-Skills Intervention. <i>Illness Crisis and Loss</i> , 2022, 30, 157-174.	0.4	3
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1880	Setting a Bad Example: Peer, Parental, and Celebrity Norms Predict Celebrity Bashing. <i>Journal of Early Adolescence</i> , 2019, 39, 937-961.	1.1	8
1881	The Self-Perception Connection: Why Consumers Devalue Unattractive Produce. <i>Journal of Marketing</i> , 2019, 83, 89-107.	7.0	106
1882	Influence of Expectation Confirmation, Network Externalities, and Flow on Use of Mobile Shopping Apps. <i>International Journal of Human-Computer Interaction</i> , 2019, 35, 1449-1460.	3.3	48
1883	Inter-individual differences in attitude content: Cognition, affect, and attitudes. <i>Advances in Experimental Social Psychology</i> , 2019, , 53-102.	2.0	19
1884	Examining the asymmetry in judgments of racism in self and others. <i>Journal of Social Psychology</i> , 2019, 159, 611-627.	1.0	3
1885	Exploring thought processing similarity using attitudinal constructs: a Chinese versus U.S. contrast. <i>Journal of Marketing Analytics</i> , 2019, 7, 13-23.	2.2	1
1886	Personal accountability and cooperation in teams. <i>Journal of Economic Behavior and Organization</i> , 2019, 158, 428-448.	1.0	3
1887	Nonverbal Behavior of Persuasive Sources: A Multiple Process Analysis. <i>Journal of Nonverbal Behavior</i> , 2019, 43, 203-231.	0.6	24
1888	Educating children to environmental behaviours with nudges: the effectiveness of social labelling and moderating role of age. <i>Environmental Education Research</i> , 2019, 25, 1495-1509.	1.6	10
1889	The polite wiggle-room effect in charity donation decisions. <i>Journal of Behavioral Decision Making</i> , 2019, 32, 179-193.	1.0	3
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1892	Moderating role of gender amongst various constructs of CRM. <i>Journal of Advances in Management Research</i> , 2019, 16, 123-140.	1.6	3
1893	Antecedents and consequences of autonomy-and dependency-oriented help toward refugees. <i>European Journal of Social Psychology</i> , 2019, 49, 831-838.	1.5	23
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1909	Behavioral Assessment of the Negative Emotion Aspect of Distress Tolerance: Tolerance to Emotional Images. <i>Assessment</i> , 2019, 26, 386-403.	1.9	23
1910	The Transmission of Energy-Saving Behaviors in the Family: A Multilevel Approach to the Assessment of Aggregated and Single Energy-Saving Actions of Parents and Adolescents. <i>Environment and Behavior</i> , 2020, 52, 275-304.	2.1	21
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1912	Feeling Good by Doing Good: A Selfish Motivation for Ethical Choice. <i>Journal of Business Ethics</i> , 2020, 166, 39-49.	3.7	15
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1915	Proteus vs. social identity effects on virtual brainstorming. <i>Behaviour and Information Technology</i> , 2020, 39, 594-606.	2.5	19
1916	Understanding street-level bureaucrats' attitude towards clients: Towards a measurement instrument. <i>Public Policy and Administration</i> , 2020, 35, 84-113.	1.5	23
1917	Mind-Body Dissonance: A Catalyst to Creativity. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 754-768.	1.9	8
1918	Disentangling utilitarian and hedonic consumption behavior in online shopping: An expectation disconfirmation perspective. <i>Information and Management</i> , 2020, 57, 103199.	3.6	61
1919	An Investigation of Adolescents' Reported and Self-Perceived Risk-Taking. <i>Journal of Early Adolescence</i> , 2020, 40, 772-788.	1.1	0
1920	Conversations about binge drinking among vocational community college students: the relation with drinking attitudes and intentions and the moderating role of conversation partner popularity. <i>Psychology and Health</i> , 2020, 35, 467-481.	1.2	0
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1922	Better the devil you know? The moderating role of brand familiarity and indulgence vs. restraint cultural dimension on eWOM influence in the hospitality industry. <i>Journal of Hospitality Marketing and Management</i> , 2020, 29, 310-328.	5.1	28
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1928	Enhancing Healthy Behaviors Through Virtual Self: A Systematic Review of Health Interventions Using Avatars. <i>Games for Health Journal</i> , 2020, 9, 85-94.	1.1	15
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1938	Ethical Consistency and Experience: An Attempt to Influence Researcher Attitudes Toward Questionable Research Practices Through Reading Prompts. <i>Journal of Empirical Research on Human Research Ethics</i> , 2020, 15, 216-226.	0.6	9
1939	When Not Choosing Leads to Not Liking: Choice-Induced Preference in Infancy. <i>Psychological Science</i> , 2020, 31, 1422-1429.	1.8	9
1940	Symbolic Moral Self-Completion – Social Recognition of Prosocial Behavior Reduces Subsequent Moral Striving. <i>Frontiers in Psychology</i> , 2020, 11, 560188.	1.1	4
1941	The experience of commitment in the contemporary workplace: An exploratory reexamination of commitment model antecedents. <i>Human Resource Management</i> , 2021, 60, 885-902.	3.5	15
1942	Preservice teachers' attitudes, attributions, and stereotypes: Exploring the disadvantages of students from families with low socioeconomic status. <i>Studies in Educational Evaluation</i> , 2020, 67, 100929.	1.2	8
1943	Can Avatar Appearance Influence Physical Activity? User-Avatar Similarity and Proteus Effects on Cardiac Frequency and Step Counts. <i>Health Communication</i> , 2022, 37, 222-229.	1.8	20
1944	The five games of Mr Edgar Allan Poe: A study of strategic thought in "The Purloined Letter". <i>Rationality and Society</i> , 2020, 32, 369-401.	0.2	2
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1946	How people know their risk preference. <i>Scientific Reports</i> , 2020, 10, 15365.	1.6	36
1947	Changing Behavior Using Social Cognitive Theory. , 2020, , 32-45.		11
1948	Changing Behavior Using the Model of Action Phases. , 2020, , 77-88.		106
1949	Changing Behavior Using Habit Theory. , 2020, , 178-192.		11

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1951	Changing Behavior Using Social Identity Processes. , 2020, , 225-236.		6
1952	Changing Behavior Using Ecological Models. , 2020, , 237-250.		17
1953	Design, Implementation, and Evaluation of Behavior Change Interventions: A Ten-Task Guide. , 2020, , 269-284.		8
1954	Moving from Theoretical Principles to Intervention Strategies: Applying the Experimental Medicine Approach. , 2020, , 285-299.		13
1955	Developing Behavior Change Interventions. , 2020, , 300-317.		8
1956	Evaluation of Behavior Change Interventions. , 2020, , 318-332.		1
1957	Implementation Science and Translation in Behavior Change. , 2020, , 333-348.		3
1958	Engagement of Stakeholders in the Design, Evaluation, and Implementation of Complex Interventions. , 2020, , 349-360.		6
1959	Maximizing User Engagement with Behavior Change Interventions. , 2020, , 361-371.		3
1960	Cost-Effectiveness Evaluations of Behavior Change Interventions. , 2020, , 372-384.		0
1961	Addressing Underserved Populations and Disparities in Behavior Change. , 2020, , 385-400.		3
1962	Behavior Change in Community Contexts. , 2020, , 401-415.		1
1963	Changing Behavior in the Digital Age. , 2020, , 416-429.		0
1964	Critical and Qualitative Approaches to Behavior Change. , 2020, , 430-442.		5
1965	Attitudes and Persuasive Communication Interventions. , 2020, , 445-460.		22
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1977	Self-Efficacy Interventions. , 2020, , 461-478.		17
1978	Imagery, Visualization, and Mental Simulation Interventions. , 2020, , 479-494.		11
1979	Affect-Based Interventions. , 2020, , 495-509.		2
1980	No Evidence of Within-Domain Moral Licensing in the Environmental Domain. Environment and Behavior, 2021, 53, 1070-1094.	2.1	19
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1988	Explaining leadership: a framework for a layered ontology of leadership. <i>Journal of Critical Realism</i> , 2020, 19, 500-521.	1.6	4
1989	Influence of Habits on Mobile Payment Acceptance: An Ecosystem Perspective. <i>Information Systems Frontiers</i> , 2022, 24, 247-266.	4.1	11
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1992	Changing Behavior Using the Common-Sense Model of Self-Regulation. , 2020, , 60-76.		11
1993	Changing Behavior Using the Health Action Process Approach. , 2020, , 89-103.		42
1994	Changing Behavior Using Self-Determination Theory. , 2020, , 104-119.		16
1995	Changing Behavior Using the Transtheoretical Model. , 2020, , 136-149.		8
1996	Changing Behavior Using Integrative Self-Control Theory. , 2020, , 150-163.		2
1997	Changing Behavior Using Integrated Theories. , 2020, , 208-224.		15
1998	Changing Behavior Using Theories at the Interpersonal, Organizational, Community, and Societal Levels. , 2020, , 251-266.		6
1999	Autonomy-Supportive Interventions. , 2020, , 510-522.		4
2000	Incentive-Based Interventions. , 2020, , 523-536.		5
2001	Goal Setting Interventions. , 2020, , 554-571.		2
2002	Planning and Implementation Intention Interventions. , 2020, , 572-585.		13
2003	Self-Control Interventions. , 2020, , 586-598.		5
2004	Habit Interventions. , 2020, , 599-616.		28

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2006	Social Identity Interventions. , 2020, , 649-660.		10
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2013	Smartphone Addiction and Conflict: An Incentive-Sensitisation Perspective of Addiction for Information Systems. European Journal of Information Systems, 0, , 1-22.	5.5	13
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2021	Consequences of enactment and concealment for felt authenticity: Understanding the effects of stigma through selfâ€™distancing and motive fulfillment. European Journal of Social Psychology, 2020, 50, 1227-1247.	1.5	8
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2025	No pain, no gain: Perceived partner mate value mediates the desire-inducing effect of being hard to get during online and face-to-face encounters. <i>Journal of Social and Personal Relationships</i> , 2020, 37, 2510-2528.	1.4	5
2026	When and Why Consumers "Accidentally" Endanger Their Products. <i>Management Science</i> , 2020, 66, 5757-5782.	2.4	6
2027	Drifting Further Apart? How Exposure to Media Portrayals of Muslims Affects Attitude Polarization. <i>Political Psychology</i> , 2020, 41, 1055-1072.	2.2	14
2028	A video intervention for every straight man: The role of preattitudes and emotions in vicarious-contact effects. <i>Group Processes and Intergroup Relations</i> , 2021, 24, 921-944.	2.4	4
2029	Personality trait change at work: Associations with organizational socialization and identification. <i>Journal of Personality</i> , 2020, 88, 1217-1234.	1.8	12
2030	To Be or Not Be Human-Like in Virtual World. <i>Frontiers in Computer Science</i> , 2020, 2, .	1.7	3
2031	The Road toward Smart Cities: A Study of Citizens' Acceptance of Mobile Applications for City Services. <i>Energies</i> , 2020, 13, 2496.	1.6	18
2032	RE-examining the Effect of Online Social Support on Subjective Well-Being: The Moderating Role of Experience. <i>Future Internet</i> , 2020, 12, 88.	2.4	7
2033	Do bad experiences loom larger than good ones? The role of prior purchase experiences on the effectiveness of IS certifications. <i>Journal of Decision Systems</i> , 2020, 29, 79-101.	2.2	3
2034	The Science of Habit and Its Implications for Student Learning and Well-being. <i>Educational Psychology Review</i> , 2020, 32, 603-625.	5.1	41
2035	Individual Differences in Attitude Consistency Over Time: The Personal Attitude Stability Scale. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 1507-1519.	1.9	9
2036	Factors Influencing Purchase Intention for Low-Sodium and Low-Sugar Products. <i>Foods</i> , 2020, 9, 351.	1.9	5
2037	Thoughts and prayers "Do they crowd out charity donations?". <i>Journal of Risk and Uncertainty</i> , 2020, 60, 1-28.	0.8	5
2038	AI-based chatbots in customer service and their effects on user compliance. <i>Electronic Markets</i> , 2021, 31, 427-445.	4.4	308
2039	The Role of Curtailment Versus Efficiency on Spillovers Among Pro-Environmental Behaviors: Evidence from Two Towns in Granada, Spain. <i>Sustainability</i> , 2020, 12, 769.	1.6	4
2040	Behavioral economics in the time of coronavirus: rebellion or "willful ignorance" in the face of "grand challenges". <i>Review of Evolutionary Political Economy</i> , 2020, 1, 137-143.	0.8	2
2041	Relating the role of green self-concepts and identity on green purchasing behaviour: An empirical analysis. <i>Business Strategy and the Environment</i> , 2020, 29, 3203-3219.	8.5	66

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2044	Nudging individualsâ€™ creativity using social labeling. PLoS ONE, 2020, 15, e0228961.	1.1	7
2045	The effects of offering flexible work practices to employees with unpaid caregiving responsibilities for elderly or disabled family members. Human Resource Management, 2020, 59, 483-495.	3.5	18
2046	The character of character: The 2019 Kohlberg Memorial Lecture. Journal of Moral Education, 2020, 49, 381-395.	0.9	5
2047	Attitudes as prepared reflexes. Journal of Experimental Social Psychology, 2020, 88, 103950.	1.3	5
2048	Measuring the strength of voter turnout habits. Electoral Studies, 2020, 64, 102117.	1.0	3
2049	The limits of energy sufficiency: A review of the evidence for rebound effects and negative spillovers from behavioural change. Energy Research and Social Science, 2020, 64, 101439.	3.0	152
2050	Motivated misremembering of selfish decisions. Nature Communications, 2020, 11, 2100.	5.8	36
2051	All Thinking is â€˜Wishfulâ€™ Thinking. Trends in Cognitive Sciences, 2020, 24, 413-424.	4.0	33
2052	The role of customer behavior in forming perceived value at restaurants: A multidimensional approach. International Journal of Hospitality Management, 2020, 87, 102511.	5.3	30
2053	The Malleability Narrative in Entertainment and Social Media: Explaining Pathways to Happiness in Media Content. Communication Theory, 2021, 31, 506-527.	2.0	3
2054	Perceptions of the Self Versus Oneâ€™s Own Social Group: (Mis)conceptions of Older Womenâ€™s Interest in and Competence With Technology. Frontiers in Psychology, 2020, 11, 848.	1.1	2
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2058	The effect of perceived financial vulnerability on prosocial activity. Journal of Behavioral Decision Making, 2021, 34, 35-46.	1.0	7
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