

Hessel Oosterbeek

List of Publications by Year in descending order

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63
papers

5,532
citations

172207

29
h-index

110170

64
g-index

64
all docs

64
docs citations

64
times ranked

3822
citing authors

#	ARTICLE	IF	CITATIONS
1	The impact of entrepreneurship education on entrepreneurship skills and motivation. <i>European Economic Review</i> , 2010, 54, 442-454.	1.2	925
2	Cultural Differences in Ultimatum Game Experiments: Evidence from a Meta-Analysis. <i>Experimental Economics</i> , 2004, 7, 171-188.	1.0	568
3	Gender, Competitiveness, and Career Choices *. <i>Quarterly Journal of Economics</i> , 2014, 129, 1409-1447.	3.8	549
4	The Returns to Education: Microeconomics. <i>Journal of Economic Surveys</i> , 2003, 17, 115-156.	3.7	349
5	A review of estimates of the schooling/earnings relationship, with tests for publication bias. <i>Labour Economics</i> , 1999, 6, 453-470.	0.9	345
6	The Impact of Gender Diversity on the Performance of Business Teams: Evidence from a Field Experiment. <i>Management Science</i> , 2013, 59, 1514-1528.	2.4	331
7	Education, allocation and earnings in the Netherlands: Overschooling?. <i>Economics of Education Review</i> , 1988, 7, 185-194.	0.7	191
8	Long-Term Effects of Class Size *. <i>Quarterly Journal of Economics</i> , 2013, 128, 249-285.	3.8	187
9	Health, wealth and happiness: why pursue a higher education?. <i>Economics of Education Review</i> , 1998, 17, 245-256.	0.7	171
10	The Effect of Extra Funding for Disadvantaged Pupils on Achievement. <i>Review of Economics and Statistics</i> , 2007, 89, 721-736.	2.3	144
11	Explaining International Differences in Male Skill wage Differentials by Differences in Demand and Supply of Skill. <i>Economic Journal</i> , 2004, 114, 466-486.	1.9	96
12	An alternative approach to estimate the wage returns to private sector training. <i>Journal of Applied Econometrics</i> , 2008, 23, 423-434.	1.3	95
13	Public and private sector wages in the Netherlands. <i>European Economic Review</i> , 1993, 37, 97-114.	1.2	80
14	Wage effects of an extra year of basic vocational education. <i>Economics of Education Review</i> , 2007, 26, 408-419.	0.7	79
15	The causal effect of class size on scholastic achievement: distinguishing the pure class size effect from the effect of changes in class composition. <i>Oxford Bulletin of Economics and Statistics</i> , 2002, 64, 17-38.	0.9	72
16	Quasi-experimental Estimates of the Effect of Class Size on Achievement in Norway*. <i>Scandinavian Journal of Economics</i> , 2008, 110, 663-693.	0.7	71
17	The Effect of Financial Rewards on Students' Achievement: Evidence from a Randomized Experiment. <i>Journal of the European Economic Association</i> , 2010, 8, 1243-1265.	1.9	68
18	Evaluating the Effect of Tax Deductions on Training. <i>Journal of Labor Economics</i> , 2004, 22, 461-488.	1.5	66

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19	The role of information in the take-up of student loans. <i>Economics of Education Review</i> , 2012, 31, 33-44.	0.7	66
20	Unravelling supply and demand factors in work-related training. <i>Oxford Economic Papers</i> , 1998, 50, 266-283.	0.7	65
21	Does Studying Abroad Induce a Brain Drain?. <i>Economica</i> , 2011, 78, 347-366.	0.9	64
22	Gender peer effects in university: Evidence from a randomized experiment. <i>Economics of Education Review</i> , 2014, 38, 51-63.	0.7	58
23	Expanding schooling opportunities for 4-year-olds. <i>Economics of Education Review</i> , 2010, 29, 319-328.	0.7	46
24	A decomposition of training probabilities. <i>Applied Economics</i> , 1996, 28, 799-805.	1.2	42
25	Worker Reciprocity and Employer Investment in Training. <i>Economica</i> , 2005, 72, 137-149.	0.9	39
26	An empirical analysis of borrowing behaviour of higher education students in the Netherlands. <i>Economics of Education Review</i> , 2009, 28, 170-177.	0.7	39
27	Incentives versus Sorting in Tournaments: Evidence from a Field Experiment. <i>Journal of Labor Economics</i> , 2011, 29, 637-658.	1.5	39
28	An empirical analysis of university choice and earnings. <i>De Economist</i> , 1992, 140, 293-309.	0.9	36
29	Enrolment in higher education in The Netherlands. <i>De Economist</i> , 1995, 143, 367-380.	0.9	33
30	Ramadan, fasting and educational outcomes. <i>Economics of Education Review</i> , 2013, 34, 219-226.	0.7	33
31	Further evidence on the wage curve. <i>Economics Letters</i> , 1992, 38, 355-359.	0.9	32
32	On the Relation Between Asset Ownership and Specific Investments*. <i>Economic Journal</i> , 2001, 111, 791-820.	1.9	30
33	The impact of training vouchers on low-skilled workers. <i>Labour Economics</i> , 2014, 31, 117-128.	0.9	30
34	Stochastic reservation and offer wages. <i>Labour Economics</i> , 1994, 1, 383-390.	0.9	29
35	Schooling choices: Preferences, discount rates, and rates of return. <i>Empirical Economics</i> , 2000, 25, 15-34.	1.5	28
36	Does Making Specific Investments Unobservable Boost Investment Incentives?. <i>Journal of Economics and Management Strategy</i> , 2007, 16, 911-942.	0.4	28

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37	Optimal investment in human capital under uncertainty. <i>Economics of Education Review</i> , 1992, 11, 41-49.	0.7	27
38	Firm-size wage differentials in the Netherlands. <i>Small Business Economics</i> , 1995, 7, 173-182.	4.4	27
39	Innovative Ways to Finance Education and Their Relation to Lifelong Learning. <i>Education Economics</i> , 1998, 6, 219-251.	0.6	27
40	The need for marriage contracts: An experimental study. <i>Journal of Population Economics</i> , 2003, 16, 431-453.	3.5	26
41	School Consolidation and Student Achievement. <i>Journal of Law, Economics, and Organization</i> , 2016, 32, 816-839.	0.8	26
42	The Returns to Medical School: Evidence from Admission Lotteries. <i>American Economic Journal: Applied Economics</i> , 2016, 8, 225-254.	1.5	23
43	Returns from computer use: A simple test on the productivity interpretation. <i>Economics Letters</i> , 1997, 55, 273-277.	0.9	19
44	Specific investments, holdup, and the outside option principle. <i>European Economic Review</i> , 2004, 48, 1399-1410.	1.2	19
45	Breach remedies, reliance and renegotiation. <i>International Review of Law and Economics</i> , 2006, 26, 263-296.	0.5	18
46	Can provision of free school uniforms harm attendance? Evidence from Ecuador. <i>Journal of Development Economics</i> , 2013, 103, 43-51.	2.1	17
47	School Choice in Amsterdam: Which Schools are Chosen When School Choice is Free?. <i>Education Finance and Policy</i> , 2019, 14, 1-30.	1.2	16
48	Peers at work: Evidence from the lab. <i>PLoS ONE</i> , 2018, 13, e0192038.	1.1	15
49	Adverse Selection and the Demand for Supplementary Dental Insurance. <i>De Economist</i> , 2001, 149, 177-190.	0.9	14
50	Education and earnings in the Netherlands: an empirical analysis. <i>European Economic Review</i> , 1990, 34, 1353-1375.	1.2	12
51	Tuition Fees and Sunk-cost Effects. <i>Economic Journal</i> , 2016, 126, 2342-2362.	1.9	12
52	Study duration and earnings: A test in relation to the human capital versus screening debate. <i>Economics Letters</i> , 1992, 40, 223-228.	0.9	11
53	Is There a Hidden Technical Potential?. <i>De Economist</i> , 1997, 145, 159-177.	0.9	9
54	The effects of medical school on health outcomes: Evidence from admission lotteries. <i>Journal of Health Economics</i> , 2013, 32, 698-707.	1.3	9

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55	Long-term effects of school-starting-age rules. <i>Economics of Education Review</i> , 2021, 84, 102144.	0.7	9
56	Evidence on screening: a comment. <i>Economics of Education Review</i> , 1993, 12, 89-90.	0.7	8
57	Choosing the optimum mix of duration and effort in education. <i>Economics of Education Review</i> , 1995, 14, 253-263.	0.7	8
58	Promotion Rules and Skill Acquisition: An Experimental Study. <i>Economica</i> , 2007, 74, 259-297.	0.9	8
59	Who should invest in specific training?. <i>Journal of Population Economics</i> , 2007, 20, 329-357.	3.5	8
60	The impact of computer use on earnings in a developing country: Evidence from Ecuador. <i>Labour Economics</i> , 2011, 18, 434-440.	0.9	8
61	Rent-seeking versus productive activities in a multi-task experiment. <i>European Economic Review</i> , 2011, 55, 630-643.	1.2	6
62	Preference heterogeneity and school segregation. <i>Journal of Public Economics</i> , 2021, 197, 104400.	2.2	5
63	Financing lifelong learning. <i>Empirical Research in Vocational Education and Training</i> , 2009, 1, 19-37.	0.5	5