

Hau L Lee

List of Publications by Year in descending order

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Version: 2024-02-01

47
papers

12,058
citations

159585

30
h-index

233421

45
g-index

48
all docs

48
docs citations

48
times ranked

5509
citing authors

#	ARTICLE	IF	CITATIONS
1	Information Distortion in a Supply Chain: The Bullwhip Effect. <i>Management Science</i> , 1997, 43, 546-558.	4.1	3,809
2	The Value of Information Sharing in a Two-Level Supply Chain. <i>Management Science</i> , 2000, 46, 626-643.	4.1	1,716
3	Aligning Supply Chain Strategies with Product Uncertainties. <i>California Management Review</i> , 2002, 44, 105-119.	6.3	935
4	The triple-A supply chain. <i>Harvard Business Review</i> , 2004, 82, 102-12, 157.	3.1	712
5	Modelling the Costs and Benefits of Delayed Product Differentiation. <i>Management Science</i> , 1997, 43, 40-53.	4.1	572
6	Unlocking the Value of RFID. <i>Production and Operations Management</i> , 2007, 16, 40-64.	3.8	422
7	Decentralized Multi-Echelon Supply Chains: Incentives and Information. <i>Management Science</i> , 1999, 45, 633-640.	4.1	398
8	Manufacturer Benefits from Information Integration with Retail Customers. <i>Management Science</i> , 2004, 50, 431-444.	4.1	381
9	A Generalized Quantity Discount Pricing Model to Increase Supplier's Profits. <i>Management Science</i> , 1986, 32, 1177-1185.	4.1	376
10	Socially and Environmentally Responsible Value Chain Innovations: New Operations Management Research Opportunities. <i>Management Science</i> , 2018, 64, 983-996.	4.1	269
11	Effective Inventory and Service Management Through Product and Process Redesign. <i>Operations Research</i> , 1996, 44, 151-159.	1.9	241
12	Responsible Sourcing in Supply Chains. <i>Management Science</i> , 2016, 62, 2722-2744.	4.1	208
13	Sourcing Under Supplier Responsibility Risk: The Effects of Certification, Audit, and Contingency Payment. <i>Management Science</i> , 2017, 63, 2795-2812.	4.1	204
14	Information Sharing and Order Variability Control Under a Generalized Demand Model. <i>Management Science</i> , 2009, 55, 781-797.	4.1	189
15	Higher supply chain security with lower cost: Lessons from total quality management. <i>International Journal of Production Economics</i> , 2005, 96, 289-300.	8.9	183
16	Price Protection in the Personal Computer Industry. <i>Management Science</i> , 2000, 46, 467-482.	4.1	137
17	RFID and Operations Management: Technology, Value, and Incentives. <i>Production and Operations Management</i> , 2007, 16, 646-655.	3.8	136
18	Bullwhip Effect Measurement and Its Implications. <i>Operations Research</i> , 2012, 60, 771-784.	1.9	125

#	ARTICLE	IF	CITATIONS
19	The Impact of Logistics Performance on Trade. <i>Production and Operations Management</i> , 2013, 22, 236-252.	3.8	114
20	Carrots or Sticks? Improving Social and Environmental Compliance at Suppliers Through Incentives and Penalties. <i>Production and Operations Management</i> , 2015, 24, 1402-1413.	3.8	100
21	Using Fairness Models to Improve Equity in Health Delivery Fleet Management. <i>Production and Operations Management</i> , 2014, 23, 965-977.	3.8	95
22	Designing the Right Global Supply Chain Network. <i>Manufacturing and Service Operations Management</i> , 2020, 22, 15-24.	3.7	77
23	Satisfying customer preferences via mass customization and mass production. <i>IIE Transactions</i> , 2006, 38, 25-38.	2.1	73
24	Managing the Reverse Channel with RFID-Enabled Negative Demand Information. <i>Production and Operations Management</i> , 2007, 16, 625-645.	3.8	67
25	OM Forum-“Benchmarking Global Production Sourcing Decisions: Where and Why Firms Offshore and Reshore. <i>Manufacturing and Service Operations Management</i> , 2018, 20, 389-402.	3.7	63
26	Using Value Chains to Enhance Innovation. <i>Production and Operations Management</i> , 2017, 26, 617-632.	3.8	55
27	Big Data and the Innovation Cycle. <i>Production and Operations Management</i> , 2018, 27, 1642-1646.	3.8	53
28	Designing Contracts and Sourcing Channels to Create Shared Value. <i>Manufacturing and Service Operations Management</i> , 2019, 21, 271-289.	3.7	52
29	A PROCESS ANALYSIS OF GLOBAL TRADE MANAGEMENT: AN INDUCTIVE APPROACH. <i>Journal of Supply Chain Management</i> , 2010, 46, 5-29.	10.2	42
30	Incentive Alignment and Coordination of Project Supply Chains. <i>Management Science</i> , 2017, 63, 1011-1025.	4.1	35
31	Supply Chain Coordination with Multiple Shipments: The Optimal Inventory Subsidizing Contracts. <i>Operations Research</i> , 2016, 64, 1320-1337.	1.9	34
32	Pricing Schemes in Cloud Computing: Utilization-Based vs. Reservation-Based. <i>Production and Operations Management</i> , 2019, 28, 82-102.	3.8	32
33	Retailing with 3D Printing. <i>Production and Operations Management</i> , 2021, 30, 1986-2007.	3.8	24
34	Bespoke supply-chain resilience: The gap between theory and practice. <i>Journal of Operations Management</i> , 2022, 68, 515-531.	5.2	21
35	Embedding sustainability: lessons from the front line. <i>International Commerce Review</i> , 2008, 8, 10-20.	0.2	17
36	Peering through a glass darkly. <i>International Commerce Review</i> , 2007, 7, 60-68.	0.2	13

#	ARTICLE	IF	CITATIONS
37	Introduction to Special Issue on POM Research on Emerging Markets. Production and Operations Management, 2013, 22, 233-235.	3.8	10
38	Government Interventions to Promote Agricultural Innovation. Manufacturing and Service Operations Management, 2020, , .	3.7	10
39	Modeling and Measuring the Bullwhip Effect. Springer Series in Supply Chain Management, 2017, , 3-25.	0.7	9
40	Vehicle Maintenance Contracting in Developing Economies: The Role of Social Enterprise. Manufacturing and Service Operations Management, 2021, 23, 1651-1668.	3.7	9
41	Sourcing Under Supplier Responsibility Risk: The Effects of Certification, Audit and Contingency Payment. SSRN Electronic Journal, 0, , .	0.4	9
42	Dynamic Trade Finance in the Presence of Information Frictions and FinTech. Manufacturing and Service Operations Management, 0, , .	3.7	8
43	Supply Chains with a Conscience. Production and Operations Management, 2021, 30, 815-820.	3.8	7
44	Systematic Motorcycle Management and Health Care Delivery: A Field Trial. American Journal of Public Health, 2016, 106, 87-94.	2.7	6
45	Introduction to the Special Issue on Value Chain Innovations in Developing Economies. Manufacturing and Service Operations Management, 2019, 21, 252-253.	3.7	3
46	Introduction to the Special Issue on Innovations and Sustainability. Production and Operations Management, 2019, 28, 2929-2929.	3.8	2
47	Supply Chain Compliance. , 2021, , 145-157.		2