

Ilan Yaniv

List of Publications by Year in descending order

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Version: 2024-02-01

40
papers

3,625
citations

201674

27
h-index

315739

38
g-index

41
all docs

41
docs citations

41
times ranked

2221
citing authors

#	ARTICLE	IF	CITATIONS
1	ADHD Is Associated With a Widespread Pattern of Risky Behavior Across Activity Domains. Journal of Attention Disorders, 2021, 25, 989-1000.	2.6	25
2	Reaping a benefit at the expense of multiple others: How are the losses of others counted?. Organizational Behavior and Human Decision Processes, 2021, 164, 136-146.	2.5	2
3	Advice-giving under conflict of interest: Context enhances self-serving behavior. Journal of Experimental Social Psychology, 2020, 91, 104046.	2.2	3
4	What Drives Risky Behavior in ADHD: Insensitivity to its Risk or Fascination with its Potential Benefits?. Journal of Attention Disorders, 2020, 25, 108705472095082.	2.6	8
5	Rate it again: Using the wisdom of many to improve performance evaluations. Journal of Behavioral Decision Making, 2019, 32, 485-492.	1.7	9
6	The Wisdom of Crowds in Matters of Taste. Management Science, 2018, 64, 1779-1803.	4.1	28
7	ADHD-associated risk taking is linked to exaggerated views of the benefits of positive outcomes. Scientific Reports, 2016, 6, 34833.	3.3	40
8	False Negotiations. Journal of Conflict Resolution, 2015, 59, 671-697.	2.0	10
9	An experimental evaluation of bidders' behavior in ad auctions. , 2014, , .		8
10	When guessing what another person would say is better than giving your own opinion: Using perspective-taking to improve advice-taking. Journal of Experimental Social Psychology, 2012, 48, 1022-1028.	2.2	33
11	Exploiting the Wisdom of Others to Make Better Decisions: Suspending Judgment Reduces Egocentrism and Increases Accuracy. Journal of Behavioral Decision Making, 2012, 25, 427-434.	1.7	39
12	Receiving advice on matters of taste: Similarity, majority influence, and taste discrimination. Organizational Behavior and Human Decision Processes, 2011, 115, 111-120.	2.5	51
13	Group diversity and decision quality: Amplification and attenuation of the framing effect. International Journal of Forecasting, 2011, 27, 41-49.	6.5	65
14	Agency and the construction of social preference: Between inequality aversion and prosocial behavior.. Journal of Personality and Social Psychology, 2011, 101, 1253-1261.	2.8	59
15	Spurious consensus and opinion revision: Why might people be more confident in their less accurate judgments?. Journal of Experimental Psychology: Learning Memory and Cognition, 2009, 35, 558-563.	0.9	56
16	Overconfidence in interval estimates: What does expertise buy you?. Organizational Behavior and Human Decision Processes, 2008, 107, 179-191.	2.5	132
17	Decision Framing and Support for Concessions in the Israeli-Palestinian Conflict. Journal of Peace Research, 2007, 44, 81-91.	2.9	9
18	Using advice from multiple sources to revise and improve judgments. Organizational Behavior and Human Decision Processes, 2007, 103, 104-120.	2.5	179

#	ARTICLE	IF	CITATIONS
19	Resource Priority, Fairness, and Equality-Efficiency Compromises. <i>Social Justice Research</i> , 2007, 20, 497-510.	1.1	14
20	The Benefit of Additional Opinions. <i>Current Directions in Psychological Science</i> , 2004, 13, 75-78.	5.3	203
21	Receiving other people's advice: Influence and benefit. <i>Organizational Behavior and Human Decision Processes</i> , 2004, 93, 1-13.	2.5	444
22	Combining advice: the weight of a dissenting opinion in the consensus. <i>Journal of Behavioral Decision Making</i> , 2004, 17, 333-348.	1.7	74
23	On not wanting to know and not wanting to inform others: choices regarding predictive genetic testing. <i>Risk, Decision and Policy</i> , 2004, 9, 317-336.	0.1	35
24	Inclusive and exclusive modes of thinking: Studies of prediction, preference, and social perception during parliamentary elections. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 352-367.	2.2	28
25	Acceptance and Elimination Procedures in Choice: Noncomplementarity and the Role of Implied Status quo. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 82, 293-313.	2.5	44
26	Advice Taking in Decision Making: Egocentric Discounting and Reputation Formation. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 83, 260-281.	2.5	477
27	Individual and Group Behavior in the Ultimatum Game: Are Groups More "Rational" Players?. <i>Experimental Economics</i> , 1998, 1, 101-108.	2.1	160
28	Individual and group behavior in the ultimatum game: Are groups more "rational" players?. <i>Experimental Economics</i> , 1998, 1, 101-108.	2.1	117
29	Weighting and Trimming: Heuristics for Aggregating Judgments under Uncertainty. <i>Organizational Behavior and Human Decision Processes</i> , 1997, 69, 237-249.	2.5	93
30	Precision and accuracy of judgmental estimation. <i>Journal of Behavioral Decision Making</i> , 1997, 10, 21-32.	1.7	164
31	Elimination and Inclusion Procedures in Judgment. <i>Journal of Behavioral Decision Making</i> , 1997, 10, 211-220.	1.7	108
32	Inferring accuracy for judges and items: Choice of unit of analysis reverses the conclusions. <i>Journal of Behavioral Decision Making</i> , 1997, 10, 343-354.	1.7	0
33	Dynamic memory processes in retrieving answers to questions: Recall failures, judgments of knowing, and acquisition of information.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 1995, 21, 1509-1521.	0.9	7
34	Graininess of judgment under uncertainty: An accuracy-informativeness trade-off.. <i>Journal of Experimental Psychology: General</i> , 1995, 124, 424-432.	2.1	258
35	Judgmental Versus Statistical Prediction: Information Asymmetry and Combination Rules. <i>Psychological Science</i> , 1993, 4, 58-62.	3.3	41
36	A case study of expert judgment: Economists' probabilities versus base-rate model forecasts. <i>Journal of Behavioral Decision Making</i> , 1992, 5, 217-231.	1.7	98

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37	Measures of discrimination skill in probabilistic judgment.. Psychological Bulletin, 1991, 110, 611-617.	6.1	150
38	Heuristics of Reasoning and Analogy in Children's Visual Perspective Taking. Child Development, 1990, 61, 1491-1501.	3.0	10
39	Vowel similarity, connectionist models, and syllable structure in motor programming of speech. Journal of Memory and Language, 1990, 29, 1-26.	2.1	111
40	Activation and metacognition of inaccessible stored information: Potential bases for incubation effects in problem solving.. Journal of Experimental Psychology: Learning Memory and Cognition, 1987, 13, 187-205.	0.9	232