

George J Mailath

List of Publications by Year in descending order

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Version: 2024-02-01

82
papers

5,998
citations

236612

25
h-index

133063

59
g-index

83
all docs

83
docs citations

83
times ranked

2207
citing authors

#	ARTICLE	IF	CITATIONS
1	Learning, Mutation, and Long Run Equilibria in Games. <i>Econometrica</i> , 1993, 61, 29.	2.6	1,581
2	Social Norms, Savings Behavior, and Growth. <i>Journal of Political Economy</i> , 1992, 100, 1092-1125.	3.3	499
3	Asymmetric Information Bargaining Problems with Many Agents. <i>Review of Economic Studies</i> , 1990, 57, 351.	2.9	325
4	Who Wants a Good Reputation?. <i>Review of Economic Studies</i> , 2001, 68, 415-441.	2.9	319
5	Belief-Based Refinements in Signalling Games. <i>Journal of Economic Theory</i> , 1993, 60, 241-276.	0.5	303
6	Incentive Compatibility in Signaling Games with a Continuum of Types. <i>Econometrica</i> , 1987, 55, 1349.	2.6	209
7	A Positive Analysis of Bank Closure. <i>Journal of Financial Intermediation</i> , 1994, 3, 272-299.	1.4	201
8	Introduction: Symposium on evolutionary game theory. <i>Journal of Economic Theory</i> , 1992, 57, 259-277.	0.5	155
9	Imperfect Monitoring and Impermanent Reputations. <i>Econometrica</i> , 2004, 72, 407-432.	2.6	136
10	Collusion in second price auctions with heterogeneous bidders. <i>Games and Economic Behavior</i> , 1991, 3, 467-486.	0.4	134
11	Repeated Games with Almost-Public Monitoring. <i>Journal of Economic Theory</i> , 2002, 102, 189-228.	0.5	120
12	Efficient Non-Contractible Investments in Large Economies. <i>Journal of Economic Theory</i> , 2001, 101, 333-373.	0.5	111
13	Endogenous Sequencing of Firm Decisions. <i>Journal of Economic Theory</i> , 1993, 59, 169-182.	0.5	99
14	Stable Matching With Incomplete Information. <i>Econometrica</i> , 2014, 82, 541-587.	2.6	89
15	Endogenous Inequality in Integrated Labor Markets with Two-Sided Search. <i>American Economic Review</i> , 2000, 90, 46-72.	4.0	85
16	Workers Versus Firms: Bargaining Over a Firm's Value. <i>Review of Economic Studies</i> , 1990, 57, 369.	2.9	59
17	Extensive Form Reasoning in Normal Form Games. <i>Econometrica</i> , 1993, 61, 273.	2.6	55
18	Class systems and the enforcement of social norms. <i>Journal of Public Economics</i> , 1998, 70, 5-35.	2.2	55

#	ARTICLE	IF	CITATIONS
19	Simultaneous Signaling in an Oligopoly Model. Quarterly Journal of Economics, 1989, 104, 417.	3.8	50
20	Pricing and investments in matching markets. Theoretical Economics, 2013, 8, 535-590.	0.5	46
21	Common Learning. Econometrica, 2008, 76, 909-933.	2.6	44
22	Correlated equilibria and local interactions. Economic Theory, 1997, 9, 551-556.	0.5	37
23	Investment and concern for relative position. Review of Economic Design, 2001, 6, 241-261.	0.2	37
24	Folk theorems with bounded recall under (almost) perfect monitoring. Games and Economic Behavior, 2011, 71, 174-192.	0.4	37
25	Purification in the infinitely-repeated prisoners' dilemma. Review of Economic Dynamics, 2008, 11, 515-528.	0.7	36
26	The Social Context of Economic Decisions. Journal of the European Economic Association, 2003, 1, 354-362.	1.9	33
27	A Foundation for Markov Equilibria in Sequential Games with Finite Social Memory. Review of Economic Studies, 2013, 80, 925-948.	2.9	33
28	Efficient Non-Contractible Investments in Finite Economies. The BE Journal in Theoretical Economics, 2001, 1, .	0.4	32
29	Incentive compatibility and differentiability: New results and classic applications. Journal of Economic Theory, 2013, 148, 1841-1861.	0.5	29
30	Market Selection and Asymmetric Information. Review of Economic Studies, 2003, 70, 343-368.	2.9	28
31	Disappearing private reputations in long-run relationships. Journal of Economic Theory, 2007, 134, 287-316.	0.5	28
32	The Maximum Efficient Equilibrium Payoff in the Repeated Prisoners' Dilemma. Games and Economic Behavior, 2002, 40, 99-122.	0.4	27
33	Contemporaneous perfect epsilon-equilibria. Games and Economic Behavior, 2005, 53, 126-140.	0.4	27
34	SOCIAL ASSETS. International Economic Review, 2006, 47, 1057-1091.	0.6	27
35	An abstract two-period game with simultaneous signaling—Existence of separating equilibria. Journal of Economic Theory, 1988, 46, 373-394.	0.5	22
36	Incorporating Concern for Relative Wealth Into Economic Models. Quarterly Review, 1995, 19, .	2.8	22

#	ARTICLE	IF	CITATIONS
37	Financing Losers in Competitive Markets. <i>Journal of Financial Intermediation</i> , 1994, 3, 139-165.	1.4	20
38	Laws and authority. <i>Research in Economics</i> , 2017, 71, 32-42.	0.4	20
39	Learning under Diverse World Views: Model-Based Inference. <i>American Economic Review</i> , 2020, 110, 1464-1501.	4.0	18
40	Reputations in Repeated Games. <i>Handbook of Game Theory With Economic Applications</i> , 2015, 4, 165-238.	1.3	17
41	Normal Form Structures in Extensive Form Games. <i>Journal of Economic Theory</i> , 1994, 64, 325-371.	0.5	16
42	Business Strategy, Human Capital, and Managerial Incentives. <i>Journal of Economics and Management Strategy</i> , 2004, 13, 617-633.	0.4	15
43	Premuneration Values and Investments in Matching Markets. <i>Economic Journal</i> , 2017, 127, 2041-2065.	1.9	15
44	Does competitive pricing cause market breakdown under extreme adverse selection?. <i>Journal of Economic Theory</i> , 2008, 140, 97-125.	0.5	14
45	How Proper Is Sequential Equilibrium?. <i>Games and Economic Behavior</i> , 1997, 18, 193-218.	0.4	12
46	A Foundation for Markov Equilibria in Infinite Horizon Perfect Information Games. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	11
47	WHEN AND HOW THE PUNISHMENT MUST FIT THE CRIME. <i>International Economic Review</i> , 2017, 58, 315-330.	0.6	11
48	The curse of long horizons. <i>Journal of Mathematical Economics</i> , 2019, 82, 74-89.	0.4	10
49	Perpetual randomness in evolutionary economics. <i>Economics Letters</i> , 1993, 42, 291-299.	0.9	9
50	Response to "Aristocratic Equilibria". <i>Journal of Political Economy</i> , 1995, 103, 439-443.	3.3	9
51	Coordination Failure in Repeated Games with Almost-Public Monitoring, Second Version. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
52	Common learning with intertemporal dependence. <i>International Journal of Game Theory</i> , 2013, 42, 55-98.	0.5	6
53	On the behavior of separating equilibria of signaling games with a finite set of types as the set of types becomes dense in an interval. <i>Journal of Economic Theory</i> , 1988, 44, 413-424.	0.5	5
54	Disappearing Private Reputations in Long-Run Relationships. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	5

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55	Investment and concern for relative position. , 2003, , 115-135.		5
56	Premuneration Values and Investments in Matching Markets. SSRN Electronic Journal, 0, , .	0.4	5
57	BUYING LOCALLY. International Economic Review, 2016, 57, 1179-1200.	0.6	4
58	Folk Theorems with Bounded Recall Under (Almost) Perfect Monitoring. SSRN Electronic Journal, 0, , .	0.4	4
59	The impact of asymmetric information on entry deterrence: An example. Economics Letters, 1991, 35, 333-338.	0.9	3
60	Private Strategies in Finitely Repeated Games with Imperfect Public Monitoring. SSRN Electronic Journal, 2001, , .	0.4	3
61	Sunk Investments Lead to Unpredictable Prices. American Economic Review, 2004, 94, 896-918.	4.0	3
62	Folk Theorems with Bounded Recall under (Almost) Perfect Monitoring, Second Version. SSRN Electronic Journal, 0, , .	0.4	3
63	Incentive Compatibility and Differentiability: New Results and Classic Applications. SSRN Electronic Journal, 0, , .	0.4	3
64	Premuneration Values and Investments in Matching Markets. SSRN Electronic Journal, 0, , .	0.4	3
65	Common Learning with Intertemporal Dependence. SSRN Electronic Journal, 0, , .	0.4	2
66	The Curse of Long Horizons. SSRN Electronic Journal, 0, , .	0.4	2
67	A Foundation for Markov Equilibria with Finite Social Memory. SSRN Electronic Journal, 0, , .	0.4	2
68	Reputation Effects. , 2020, , 185-198.		2
69	Sunk Investments Lead to Unpredictable Prices. SSRN Electronic Journal, 2003, , .	0.4	1
70	Does Competitive Pricing Cause Market Breakdown under Extreme Adverse Selection?. SSRN Electronic Journal, 0, , .	0.4	1
71	Pricing in Matching Markets. SSRN Electronic Journal, 2010, , .	0.4	1
72	Folk Theorems with Bounded Recall Under (Almost) Perfect Monitoring, Third Version. SSRN Electronic Journal, 0, , .	0.4	1

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73	Social Assets. SSRN Electronic Journal, 0, , .	0.4	1
74	Evolutionary Game Theory. , 2002, , 742-746.		1
75	Social Assets, Second Version. SSRN Electronic Journal, 0, , .	0.4	1
76	A Foundation for Markov Equilibria in Infinite Horizon Perfect Information Games. SSRN Electronic Journal, 0, , .	0.4	1
77	Disappearing Private Reputations in Long-Run Relationships, Second Version. SSRN Electronic Journal, 0, , .	0.4	0
78	Social Assets, Third Version. SSRN Electronic Journal, 0, , .	0.4	0
79	'Pricing and Investments in Matching Markets' Second Version. SSRN Electronic Journal, 0, , .	0.4	0
80	Reputation Effects. , 2012, , 2656-2667.		0
81	Premuneration Values and Investments in Matching Markets. SSRN Electronic Journal, 0, , .	0.4	0
82	Reputation Effects. , 2017, , 1-15.		0