

Daniel John Zizzo

List of Publications by Year in Descending Order

Source: <https://exaly.com/author-pdf/9493870/daniel-john-zizzo-publications-by-year.pdf>

Version: 2024-04-27

This document has been generated based on the publications and citations recorded by exaly.com. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

99
papers

1,743
citations

18
h-index

39
g-index

127
ext. papers

2,171
ext. citations

1.4
avg, IF

5.54
L-index

#	Paper	IF	Citations
99	Information defaults in repeated public good provision. <i>Journal of Economic Behavior and Organization</i> , 2022 , 197, 356-369	1.6	
98	A self-funding reward mechanism for tax compliance. <i>Journal of Economic Psychology</i> , 2021 , 86, 102421	2.5	1
97	Responding to (un)reasonable requests by an authority. <i>Theory and Decision</i> , 2020 , 89, 287-311	0.8	2
96	Vote and voice: an experiment on the effects of inclusive governance rules. <i>Social Choice and Welfare</i> , 2020 , 54, 111-139	0.7	1
95	Three dimensions of central bank credibility and inferential expectations: The Euro zone. <i>Journal of Macroeconomics</i> , 2019 , 60, 294-308	1.3	2
94	Take it or leave it: Experimental evidence on the effect of time-limited offers on consumer behaviour. <i>Journal of Economic Behavior and Organization</i> , 2019 , 168, 1-23	1.6	3
93	Switching cost models as hypothesis tests. <i>Economics Letters</i> , 2019 , 175, 32-35	1.3	4
92	Personal accountability and cooperation in teams. <i>Journal of Economic Behavior and Organization</i> , 2019 , 158, 428-448	1.6	2
91	Identifying voter preferences: The trade-off between honesty and competence. <i>European Economic Review</i> , 2018 , 105, 27-50	1.9	1
90	The impact of environmental recall and carbon taxation on the carbon footprint of supermarket shopping. <i>Journal of Environmental Economics and Management</i> , 2018 , 109, 102137	5.3	10
89	Why do people file share unlawfully? A systematic review, meta-analysis and panel study. <i>Computers in Human Behavior</i> , 2017 , 72, 535-548	7.7	14
88	Contract Choice: Efficiency and Fairness in Revenue-Sharing Contracts. <i>Scandinavian Journal of Economics</i> , 2017 , 119, 962-986	1	8
87	A triple test for behavioral economics models and public health policy. <i>Theory and Decision</i> , 2017 , 83, 513-533	0.8	4
86	Social preferences, accountability, and wage bargaining. <i>Social Choice and Welfare</i> , 2017 , 48, 659-678	0.7	1
85	Risk, Benefit, and Moderators of the Affect Heuristic in a Widespread Unlawful Activity: Evidence from a Survey of Unlawful File-Sharing Behavior. <i>Risk Analysis</i> , 2017 , 37, 1146-1156	3.9	6
84	Compliance and the power of authority. <i>Journal of Economic Behavior and Organization</i> , 2016 , 124, 67-80	1.6	29
83	Inattentive consumers in markets for services. <i>Theory and Decision</i> , 2015 , 79, 307-332	0.8	21

82	Keep up with the winners: Experimental evidence on risk taking, asset integration, and peer effects. <i>European Economic Review</i> , 2015 , 79, 59-79	1.9	22
81	Social Preferences and Agricultural Innovation: An Experimental Case Study from Ethiopia. <i>World Development</i> , 2015 , 67, 267-280	5.5	8
80	A simple stress test of experimenter demand effects. <i>Theory and Decision</i> , 2015 , 78, 219-231	0.8	10
79	Heterogeneity in preferences towards complexity. <i>Journal of Risk and Uncertainty</i> , 2015 , 51, 147-170	3.1	8
78	Institutional authority and collusion. <i>Southern Economic Journal</i> , 2015 , 82, 13-37	1	7
77	Does it Matter Which Effort Task You Use? A Comparison of Four Effort Tasks When Agents Compete for a Prize. <i>SSRN Electronic Journal</i> , 2015 ,	1	9
76	On Reminder Effects, Drop-Outs and Dominance: Evidence from an Online Experiment on Charitable Giving. <i>PLoS ONE</i> , 2015 , 10, e0134705	3.7	18
75	Determinants of unlawful file sharing: a scoping review. <i>PLoS ONE</i> , 2015 , 10, e0127921	3.7	10
74	What happens if you single out? An experiment. <i>Social Choice and Welfare</i> , 2014 , 43, 703-729	0.7	3
73	Group status, minorities and trust. <i>Experimental Economics</i> , 2014 , 17, 215-244	2.1	21
72	On the beliefs off the path: Equilibrium refinement due to quantal response and level-k. <i>Games and Economic Behavior</i> , 2014 , 86, 102-125	1.1	6
71	Vendettas. <i>American Economic Journal: Microeconomics</i> , 2014 , 6, 93-130	1.4	25
70	Competence Versus Trustworthiness: What Do Voters Care About?. <i>SSRN Electronic Journal</i> , 2014 ,	1	2
69	Obedience. <i>SSRN Electronic Journal</i> , 2014 ,	1	1
68	The Data Retention Directive Never Existed. <i>Script Ed</i> , 2014 , 11,	3	3
67	Trust, inequality and the market. <i>Theory and Decision</i> , 2013 , 74, 311-333	0.8	18
66	Claims and confounds in economic experiments. <i>Journal of Economic Behavior and Organization</i> , 2013 , 93, 186-195	1.6	6
65	Not all anchors are created equal. <i>Journal of Economic Psychology</i> , 2013 , 39, 21-31	2.5	22

64	Conflicting evidence and decisions by agency professionals: an experimental test in the context of merger regulation. <i>Theory and Decision</i> , 2012 , 73, 465-499	0.8	3
63	A test of the experimental method in the spirit of Popper. <i>Journal of Economic Methodology</i> , 2012 , 19, 63-76	0.7	3
62	Monetary policy and inferential expectations of exchange rates. <i>Journal of International Financial Markets, Institutions and Money</i> , 2012 , 22, 359-380	3.6	5
61	Price lower and then higher or price higher and then lower?. <i>Journal of Economic Psychology</i> , 2012 , 33, 1084-1099	2.5	8
60	Complexity and Smart Nudges with Inattentive Consumers. <i>SSRN Electronic Journal</i> , 2012 ,	1	3
59	Social Preferences, Accountability, and Wage Bargaining. <i>SSRN Electronic Journal</i> , 2012 ,	1	1
58	Can experimental measures of sensitivity to social pressure predict public good contribution?. <i>Economics Letters</i> , 2011 , 111, 239-242	1.3	34
57	Barro Gordon revisited: Reputational equilibria with inferential expectations. <i>Economics Letters</i> , 2011 , 112, 144-147	1.3	4
56	Emotions and Chat in a Financial Markets Experiment. <i>SSRN Electronic Journal</i> , 2011 ,	1	13
55	Social desirability, approval and public good contribution. <i>Personality and Individual Differences</i> , 2011 , 51, 258-262	3.3	7
54	Does product complexity matter for competition in experimental retail markets?. <i>Theory and Decision</i> , 2011 , 70, 65-82	0.8	24
53	You are not in my boat: common fate and discrimination against outgroup members. <i>International Review of Economics</i> , 2011 , 58, 91-103	0.7	16
52	Game Harmony: A Behavioral Approach to Predicting Cooperation in Games. <i>American Behavioral Scientist</i> , 2011 , 55, 987-1013	1.8	4
51	Can Experimental Measures of Sensitivity to Social Pressure Predict Public Good Contribution?. <i>SSRN Electronic Journal</i> , 2010 ,	1	1
50	Group Status, Minorities and Trust. <i>SSRN Electronic Journal</i> , 2010 ,	1	1
49	Understanding perpetual R&D races. <i>Economic Theory</i> , 2010 , 44, 445-467	1.2	16
48	Experimenter demand effects in economic experiments. <i>Experimental Economics</i> , 2010 , 13, 75-98	2.1	586
47	Out-Group Favouritism. <i>SSRN Electronic Journal</i> , 2009 ,	1	1

46	The Value of Groups. <i>American Economic Review</i> , 2009 , 99, 295-323	9.7	123
45	Inferential Expectations. <i>B E Journal of Macroeconomics</i> , 2009 , 9,	0.5	6
44	Learning to play 3B games: Neural networks as bounded-rational players. <i>Journal of Economic Behavior and Organization</i> , 2009 , 69, 27-38	1.6	16
43	Groups, cooperation and conflict in games. <i>Journal of Socio-Economics</i> , 2008 , 37, 1-17		23
42	Anger and economic rationality. <i>Journal of Economic Methodology</i> , 2008 , 15, 147-167	0.7	5
41	Experimenter Demand Effects in Economic Experiments. <i>SSRN Electronic Journal</i> , 2008 ,	1	4
40	The Cognitive and Behavioral Economics of Envy 2008 , 190-210		3
39	The Cognitive and Behavioral Economics of Envy. <i>SSRN Electronic Journal</i> , 2007 ,	1	3
38	Neural networks and bounded rationality. <i>Physica A: Statistical Mechanics and Its Applications</i> , 2007 , 375, 717-725	3.3	8
37	Perceived harmony, similarity and cooperation in 2 D games: An experimental study. <i>Journal of Economic Psychology</i> , 2007 , 28, 365-386	2.5	11
36	The Self-Fulfilling Property of Trust: An Experimental Study. <i>Theory and Decision</i> , 2007 , 63, 349-388	0.8	76
35	The indeterminacy of the beliefs, preferences, and constraints framework. <i>Behavioral and Brain Sciences</i> , 2007 , 30, 44-45	0.9	
34	serotonin, dopamine, and cooperation. <i>Behavioral and Brain Sciences</i> , 2005 , 28,	0.9	1
33	Economic man: Self-interest and rational choice. <i>Behavioral and Brain Sciences</i> , 2005 , 28, 837-838	0.9	2
32	The cyber trust tension in E-government: Balancing identity, privacy, security. <i>Information Polity</i> , 2005 , 10, 13-23	2.1	17
31	Which is the More Predictable Gender? Public Good Contribution and Personality. <i>SSRN Electronic Journal</i> , 2005 ,	1	3
30	Introspection and intuition in the decision sciences. <i>Behavioral and Brain Sciences</i> , 2004 , 27, 274-275	0.9	0
29	Trust responsiveness and beliefs. <i>Journal of Economic Behavior and Organization</i> , 2004 , 55, 25-30	1.6	76

28	The Conjunction Effect: New Evidence for Robustness. <i>American Journal of Psychology</i> , 2003 , 116, 15	0.5	103
27	Empirical evidence on interdependent preferences: nature or nurture?. <i>Cambridge Journal of Economics</i> , 2003 , 27, 867-880	1.4	18
26	Trust Responsiveness and Beliefs. <i>SSRN Electronic Journal</i> , 2003 ,	1	2
25	Economics of Trust in the Information Economy: Issues of Identity, Privacy and Security. <i>SSRN Electronic Journal</i> , 2003 ,	1	5
24	Verbal and Behavioral Learning in a Probability Compounding Task. <i>Theory and Decision</i> , 2003 , 54, 287-314	1.8	10
23	Money burning and rank egalitarianism with random dictators. <i>Economics Letters</i> , 2003 , 81, 263-266	1.3	73
22	From reinforcement of acts to reinforcement of social preferences. <i>Behavioral and Brain Sciences</i> , 2002 , 25, 282-283	0.9	
21	Neurobiological measurements of cardinal utility: Hedonimeters or learning algorithms?. <i>Social Choice and Welfare</i> , 2002 , 19, 477-488	0.7	6
20	Between utility and cognition: the neurobiology of relative position. <i>Journal of Economic Behavior and Organization</i> , 2002 , 48, 71-91	1.6	15
19	Racing with uncertainty: a patent race experiment. <i>International Journal of Industrial Organization</i> , 2002 , 20, 877-902	1.4	40
18	Individual psychology, market scaffolding, and behavioral tests. <i>Behavioral and Brain Sciences</i> , 2001 , 24, 432-433	0.9	
17	Implicit learning of (boundedly) rational behaviour. <i>Behavioral and Brain Sciences</i> , 2000 , 23, 700-701	0.9	8
16	A violation of the monotonicity axiom: experimental evidence on the conjunction fallacy. <i>Journal of Economic Behavior and Organization</i> , 2000 , 41, 263-276	1.6	20
15	INEQUALITY AND PROCEDURAL FAIRNESS IN A MONEY-BURNING AND STEALING EXPERIMENT. <i>Research on Economic Inequality</i> , 215-247	0.4	12
14	Do Only Economists Rely on Statistical Significance?. <i>SSRN Electronic Journal</i> ,	1	1
13	Trust, Inequality and the Market. <i>SSRN Electronic Journal</i> ,	1	1
12	Game Harmony: A Behavioral Approach to Predicting Cooperation in Games. <i>SSRN Electronic Journal</i> ,	1	1
11	Inducing Natural Group Identity: A RDP Analysis. <i>SSRN Electronic Journal</i> ,	1	1

10	Competence Versus Honesty: What Do Voters Care About?. <i>SSRN Electronic Journal</i> ,	1	2
9	A Self-Funding Reward Mechanism for Tax Compliance. <i>SSRN Electronic Journal</i> ,	1	2
8	Is Trust Self-Fulfilling? An Experimental Study. <i>SSRN Electronic Journal</i> ,	1	1
7	Cooperation and Harmony in Finite Games. <i>SSRN Electronic Journal</i> ,	1	1
6	Inferential Expectations. <i>SSRN Electronic Journal</i> ,	1	1
5	Exchange Rate Markets and Conservative Inferential Expectations. <i>SSRN Electronic Journal</i> ,	1	1
4	The Enthusiastic Few, Peer Effects and Entrapping Bandwagons. <i>SSRN Electronic Journal</i> ,	1	1
3	Do dictator games measure altruism?108-111		3
2	Belief adjustment: a double hurdle model and experimental evidence. <i>Experimental Economics</i> ,1	2.1	0
1	The impact of taxation and signposting on diet: an online field study with breakfast cereals and soft drinks. <i>Experimental Economics</i> ,1	2.1	0