

Daniel John Zizzo

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

99
papers

1,743
citations

18
h-index

39
g-index

127
ext. papers

2,171
ext. citations

1.4
avg, IF

5.54
L-index

#	Paper	IF	Citations
99	Experimenter demand effects in economic experiments. <i>Experimental Economics</i> , 2010 , 13, 75-98	2.1	586
98	The Value of Groups. <i>American Economic Review</i> , 2009 , 99, 295-323	9.7	123
97	The Conjunction Effect: New Evidence for Robustness. <i>American Journal of Psychology</i> , 2003 , 116, 15	0.5	103
96	The Self-Fulfilling Property of Trust: An Experimental Study. <i>Theory and Decision</i> , 2007 , 63, 349-388	0.8	76
95	Trust responsiveness and beliefs. <i>Journal of Economic Behavior and Organization</i> , 2004 , 55, 25-30	1.6	76
94	Money burning and rank egalitarianism with random dictators. <i>Economics Letters</i> , 2003 , 81, 263-266	1.3	73
93	Racing with uncertainty: a patent race experiment. <i>International Journal of Industrial Organization</i> , 2002 , 20, 877-902	1.4	40
92	Can experimental measures of sensitivity to social pressure predict public good contribution?. <i>Economics Letters</i> , 2011 , 111, 239-242	1.3	34
91	Compliance and the power of authority. <i>Journal of Economic Behavior and Organization</i> , 2016 , 124, 67-80	1.6	29
90	Vendettas. <i>American Economic Journal: Microeconomics</i> , 2014 , 6, 93-130	1.4	25
89	Does product complexity matter for competition in experimental retail markets?. <i>Theory and Decision</i> , 2011 , 70, 65-82	0.8	24
88	Groups, cooperation and conflict in games. <i>Journal of Socio-Economics</i> , 2008 , 37, 1-17		23
87	Keep up with the winners: Experimental evidence on risk taking, asset integration, and peer effects. <i>European Economic Review</i> , 2015 , 79, 59-79	1.9	22
86	Not all anchors are created equal. <i>Journal of Economic Psychology</i> , 2013 , 39, 21-31	2.5	22
85	Inattentive consumers in markets for services. <i>Theory and Decision</i> , 2015 , 79, 307-332	0.8	21
84	Group status, minorities and trust. <i>Experimental Economics</i> , 2014 , 17, 215-244	2.1	21
83	A violation of the monotonicity axiom: experimental evidence on the conjunction fallacy. <i>Journal of Economic Behavior and Organization</i> , 2000 , 41, 263-276	1.6	20

82	Trust, inequality and the market. <i>Theory and Decision</i> , 2013 , 74, 311-333	0.8	18
81	On Reminder Effects, Drop-Outs and Dominance: Evidence from an Online Experiment on Charitable Giving. <i>PLoS ONE</i> , 2015 , 10, e0134705	3.7	18
80	Empirical evidence on interdependent preferences: nature or nurture?. <i>Cambridge Journal of Economics</i> , 2003 , 27, 867-880	1.4	18
79	The cyber trust tension in E-government: Balancing identity, privacy, security. <i>Information Polity</i> , 2005 , 10, 13-23	2.1	17
78	You are not in my boat: common fate and discrimination against outgroup members. <i>International Review of Economics</i> , 2011 , 58, 91-103	0.7	16
77	Learning to play 3B games: Neural networks as bounded-rational players. <i>Journal of Economic Behavior and Organization</i> , 2009 , 69, 27-38	1.6	16
76	Understanding perpetual R&D races. <i>Economic Theory</i> , 2010 , 44, 445-467	1.2	16
75	Between utility and cognition: the neurobiology of relative position. <i>Journal of Economic Behavior and Organization</i> , 2002 , 48, 71-91	1.6	15
74	Why do people file share unlawfully? A systematic review, meta-analysis and panel study. <i>Computers in Human Behavior</i> , 2017 , 72, 535-548	7.7	14
73	Emotions and Chat in a Financial Markets Experiment. <i>SSRN Electronic Journal</i> , 2011 ,	1	13
72	INEQUALITY AND PROCEDURAL FAIRNESS IN A MONEY-BURNING AND STEALING EXPERIMENT. <i>Research on Economic Inequality</i> , 215-247	0.4	12
71	Perceived harmony, similarity and cooperation in 2 D games: An experimental study. <i>Journal of Economic Psychology</i> , 2007 , 28, 365-386	2.5	11
70	A simple stress test of experimenter demand effects. <i>Theory and Decision</i> , 2015 , 78, 219-231	0.8	10
69	Verbal and Behavioral Learning in a Probability Compounding Task. <i>Theory and Decision</i> , 2003 , 54, 287-314	1.8	10
68	Determinants of unlawful file sharing: a scoping review. <i>PLoS ONE</i> , 2015 , 10, e0127921	3.7	10
67	The impact of environmental recall and carbon taxation on the carbon footprint of supermarket shopping. <i>Journal of Environmental Economics and Management</i> , 2018 , 109, 102137	5.3	10
66	Does it Matter Which Effort Task You Use? A Comparison of Four Effort Tasks When Agents Compete for a Prize. <i>SSRN Electronic Journal</i> , 2015 ,	1	9
65	Social Preferences and Agricultural Innovation: An Experimental Case Study from Ethiopia. <i>World Development</i> , 2015 , 67, 267-280	5.5	8

64	Heterogeneity in preferences towards complexity. <i>Journal of Risk and Uncertainty</i> , 2015 , 51, 147-170	3.1	8
63	Contract Choice: Efficiency and Fairness in Revenue-Sharing Contracts. <i>Scandinavian Journal of Economics</i> , 2017 , 119, 962-986	1	8
62	Price lower and then higher or price higher and then lower?. <i>Journal of Economic Psychology</i> , 2012 , 33, 1084-1099	2.5	8
61	Neural networks and bounded rationality. <i>Physica A: Statistical Mechanics and Its Applications</i> , 2007 , 375, 717-725	3.3	8
60	Implicit learning of (boundedly) rational behaviour. <i>Behavioral and Brain Sciences</i> , 2000 , 23, 700-701	0.9	8
59	Institutional authority and collusion. <i>Southern Economic Journal</i> , 2015 , 82, 13-37	1	7
58	Social desirability, approval and public good contribution. <i>Personality and Individual Differences</i> , 2011 , 51, 258-262	3.3	7
57	On the beliefs off the path: Equilibrium refinement due to quantal response and level-k. <i>Games and Economic Behavior</i> , 2014 , 86, 102-125	1.1	6
56	Claims and confounds in economic experiments. <i>Journal of Economic Behavior and Organization</i> , 2013 , 93, 186-195	1.6	6
55	Risk, Benefit, and Moderators of the Affect Heuristic in a Widespread Unlawful Activity: Evidence from a Survey of Unlawful File-Sharing Behavior. <i>Risk Analysis</i> , 2017 , 37, 1146-1156	3.9	6
54	Inferential Expectations. <i>B E Journal of Macroeconomics</i> , 2009 , 9,	0.5	6
53	Neurobiological measurements of cardinal utility: Hedonimeters or learning algorithms?. <i>Social Choice and Welfare</i> , 2002 , 19, 477-488	0.7	6
52	Monetary policy and inferential expectations of exchange rates. <i>Journal of International Financial Markets, Institutions and Money</i> , 2012 , 22, 359-380	3.6	5
51	Anger and economic rationality. <i>Journal of Economic Methodology</i> , 2008 , 15, 147-167	0.7	5
50	Economics of Trust in the Information Economy: Issues of Identity, Privacy and Security. <i>SSRN Electronic Journal</i> , 2003 ,	1	5
49	A triple test for behavioral economics models and public health policy. <i>Theory and Decision</i> , 2017 , 83, 513-533	0.8	4
48	Barro-Gordon revisited: Reputational equilibria with inferential expectations. <i>Economics Letters</i> , 2011 , 112, 144-147	1.3	4
47	Game Harmony: A Behavioral Approach to Predicting Cooperation in Games. <i>American Behavioral Scientist</i> , 2011 , 55, 987-1013	1.8	4

46	Experimenter Demand Effects in Economic Experiments. <i>SSRN Electronic Journal</i> , 2008 ,	1	4
45	Switching cost models as hypothesis tests. <i>Economics Letters</i> , 2019 , 175, 32-35	1.3	4
44	Take it or leave it: Experimental evidence on the effect of time-limited offers on consumer behaviour. <i>Journal of Economic Behavior and Organization</i> , 2019 , 168, 1-23	1.6	3
43	What happens if you single out? An experiment. <i>Social Choice and Welfare</i> , 2014 , 43, 703-729	0.7	3
42	Conflicting evidence and decisions by agency professionals: an experimental test in the context of merger regulation. <i>Theory and Decision</i> , 2012 , 73, 465-499	0.8	3
41	A test of the experimental method in the spirit of Popper. <i>Journal of Economic Methodology</i> , 2012 , 19, 63-76	0.7	3
40	Complexity and Smart Nudges with Inattentive Consumers. <i>SSRN Electronic Journal</i> , 2012 ,	1	3
39	The Cognitive and Behavioral Economics of Envy. <i>SSRN Electronic Journal</i> , 2007 ,	1	3
38	Which is the More Predictable Gender? Public Good Contribution and Personality. <i>SSRN Electronic Journal</i> , 2005 ,	1	3
37	The Data Retention Directive Never Existed. <i>Script Ed</i> , 2014 , 11,	3	3
36	Do dictator games measure altruism?108-111		3
35	The Cognitive and Behavioral Economics of Envy 2008 , 190-210		3
34	Three dimensions of central bank credibility and inferential expectations: The Euro zone. <i>Journal of Macroeconomics</i> , 2019 , 60, 294-308	1.3	2
33	Responding to (un)reasonable requests by an authority. <i>Theory and Decision</i> , 2020 , 89, 287-311	0.8	2
32	Competence Versus Trustworthiness: What Do Voters Care About?. <i>SSRN Electronic Journal</i> , 2014 ,	1	2
31	Trust Responsiveness and Beliefs. <i>SSRN Electronic Journal</i> , 2003 ,	1	2
30	Economic man: Self-interest and rational choice. <i>Behavioral and Brain Sciences</i> , 2005 , 28, 837-838	0.9	2
29	Competence Versus Honesty: What Do Voters Care About?. <i>SSRN Electronic Journal</i> ,	1	2

28	A Self-Funding Reward Mechanism for Tax Compliance. <i>SSRN Electronic Journal</i> ,	1	2
27	Personal accountability and cooperation in teams. <i>Journal of Economic Behavior and Organization</i> , 2019 , 158, 428-448	1.6	2
26	Identifying voter preferences: The trade-off between honesty and competence. <i>European Economic Review</i> , 2018 , 105, 27-50	1.9	1
25	Social preferences, accountability, and wage bargaining. <i>Social Choice and Welfare</i> , 2017 , 48, 659-678	0.7	1
24	Obedience. <i>SSRN Electronic Journal</i> , 2014 ,	1	1
23	Social Preferences, Accountability, and Wage Bargaining. <i>SSRN Electronic Journal</i> , 2012 ,	1	1
22	Can Experimental Measures of Sensitivity to Social Pressure Predict Public Good Contribution?. <i>SSRN Electronic Journal</i> , 2010 ,	1	1
21	Group Status, Minorities and Trust. <i>SSRN Electronic Journal</i> , 2010 ,	1	1
20	Out-Group Favouritism. <i>SSRN Electronic Journal</i> , 2009 ,	1	1
19	serotonin, dopamine, and cooperation. <i>Behavioral and Brain Sciences</i> , 2005 , 28,	0.9	1
18	Do Only Economists Rely on Statistical Significance?. <i>SSRN Electronic Journal</i> ,	1	1
17	Trust, Inequality and the Market. <i>SSRN Electronic Journal</i> ,	1	1
16	Game Harmony: A Behavioral Approach to Predicting Cooperation in Games. <i>SSRN Electronic Journal</i> ,	1	1
15	Inducing Natural Group Identity: A RDP Analysis. <i>SSRN Electronic Journal</i> ,	1	1
14	Is Trust Self-Fulfilling? An Experimental Study. <i>SSRN Electronic Journal</i> ,	1	1
13	Cooperation and Harmony in Finite Games. <i>SSRN Electronic Journal</i> ,	1	1
12	Inferential Expectations. <i>SSRN Electronic Journal</i> ,	1	1
11	Exchange Rate Markets and Conservative Inferential Expectations. <i>SSRN Electronic Journal</i> ,	1	1

10	The Enthusiastic Few, Peer Effects and Entrapping Bandwagons. <i>SSRN Electronic Journal</i> ,	1	1
9	Vote and voice: an experiment on the effects of inclusive governance rules. <i>Social Choice and Welfare</i> , 2020 , 54, 111-139	0.7	1
8	A self-funding reward mechanism for tax compliance. <i>Journal of Economic Psychology</i> , 2021 , 86, 102421	2.5	1
7	Introspection and intuition in the decision sciences. <i>Behavioral and Brain Sciences</i> , 2004 , 27, 274-275	0.9	0
6	Belief adjustment: a double hurdle model and experimental evidence. <i>Experimental Economics</i> ,1	2.1	0
5	The impact of taxation and signposting on diet: an online field study with breakfast cereals and soft drinks. <i>Experimental Economics</i> ,1	2.1	0
4	The indeterminacy of the beliefs, preferences, and constraints framework. <i>Behavioral and Brain Sciences</i> , 2007 , 30, 44-45	0.9	
3	From reinforcement of acts to reinforcement of social preferences. <i>Behavioral and Brain Sciences</i> , 2002 , 25, 282-283	0.9	
2	Individual psychology, market scaffolding, and behavioral tests. <i>Behavioral and Brain Sciences</i> , 2001 , 24, 432-433	0.9	
1	Information defaults in repeated public good provision. <i>Journal of Economic Behavior and Organization</i> , 2022 , 197, 356-369	1.6	