

Erich Kirchler Kirchler

List of Publications by Year in descending order

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Version: 2024-02-01

184
papers

7,548
citations

66234

42
h-index

85405

71
g-index

205
all docs

205
docs citations

205
times ranked

2692
citing authors

#	ARTICLE	IF	CITATIONS
1	Enforced versus voluntary tax compliance: The "slippery slope" framework. <i>Journal of Economic Psychology</i> , 2008, 29, 210-225.	1.1	682
2	When Social Norms Overpower Competition: Gift Exchange in Experimental Labor Markets. <i>Journal of Labor Economics</i> , 1998, 16, 324-351.	1.5	348
3	Trust and power as determinants of tax compliance: Testing the assumptions of the slippery slope framework in Austria, Hungary, Romania and Russia. <i>Journal of Economic Psychology</i> , 2013, 34, 169-180.	1.1	192
4	Trust in Authorities and Power to Enforce Tax Compliance: An Empirical Analysis of the "Slippery Slope Framework". <i>Law and Policy</i> , 2010, 32, 383-406.	0.3	184
5	Do we need rules for "what's mine is yours"? Governance in collaborative consumption communities. <i>Journal of Business Research</i> , 2016, 69, 2756-2763.	5.8	165
6	Voluntary versus enforced tax compliance: empirical evidence for the "slippery slope" framework. <i>European Journal of Law and Economics</i> , 2011, 32, 89-97.	0.5	163
7	Powerful authorities and trusting citizens: The Slippery Slope Framework and tax compliance in Italy. <i>Journal of Economic Psychology</i> , 2013, 34, 36-45.	1.1	141
8	Psychology, Financial Decision Making, and Financial Crises. <i>Psychological Science in the Public Interest: A Journal of the American Psychological Society</i> , 2009, 10, 1-47.	6.7	139
9	Tax compliance inventory TAX-I: Designing an inventory for surveys of tax compliance. <i>Journal of Economic Psychology</i> , 2010, 31, 331-346.	1.1	136
10	Sequences of audits, tax compliance, and taxpaying strategies. <i>Journal of Economic Psychology</i> , 2009, 30, 405-418.	1.1	128
11	Everyday representations of tax avoidance, tax evasion, and tax flight: Do legal differences matter?. <i>Journal of Economic Psychology</i> , 2003, 24, 535-553.	1.1	122
12	Sex differences in tax compliance: Differentiating between demographic sex, gender-role orientation, and prenatal masculinization (2D:4D). <i>Journal of Economic Psychology</i> , 2010, 31, 542-552.	1.1	120
13	Reactance to taxation: Employers' attitudes towards taxes. <i>Journal of Socio-Economics</i> , 1999, 28, 131-138.	1.0	115
14	Simultaneous Over- and Underconfidence: Evidence from Experimental Asset Markets. <i>Journal of Risk and Uncertainty</i> , 2002, 25, 65-85.	0.8	114
15	Tax authorities' interaction with taxpayers: A conception of compliance in social dilemmas by power and trust. <i>New Ideas in Psychology</i> , 2015, 37, 13-23.	1.2	110
16	Tax compliance within the context of gain and loss situations, expected and current asset position, and profession. <i>Journal of Economic Psychology</i> , 2001, 22, 173-194.	1.1	104
17	Credit use: Psychological perspectives on a multifaceted phenomenon. <i>International Journal of Psychology</i> , 2012, 47, 1-27.	1.7	93
18	The influence of member status differences and task type on group consensus and member position change.. <i>Journal of Personality and Social Psychology</i> , 1986, 51, 83-91.	2.6	87

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19	Procedural Fairness and Tax Compliance. <i>Economic Analysis and Policy</i> , 2008, 38, 137-152.	3.2	87
20	Cooperative Tax Compliance. <i>Current Directions in Psychological Science</i> , 2014, 23, 87-92.	2.8	85
21	Misperception of chance and loss repair: On the dynamics of tax compliance. <i>Journal of Economic Psychology</i> , 2007, 28, 678-691.	1.1	84
22	Preconditions of Voluntary Tax Compliance. <i>Zeitschrift Fuer Psychologie Mit Zeitschrift Fuer Angewandte Psychologie</i> , 2008, 216, 209-217.	1.1	80
23	Shared subjective views, intent to cooperate and tax compliance: Similarities between Australian taxpayers and tax officers. <i>Journal of Economic Psychology</i> , 2006, 27, 502-517.	1.1	79
24	Trust and power as determinants of tax compliance across 44 nations. <i>Journal of Economic Psychology</i> , 2019, 74, 102191.	1.1	77
25	Testing the "slippery slope framework" among self-employed taxpayers. <i>Economics of Governance</i> , 2015, 16, 125-142.	0.6	76
26	Consumer credit use: a process model and literature review. <i>Revue Europeenne De Psychologie Appliquee</i> , 2007, 57, 267-283.	0.4	75
27	A Comparison of Models Describing the Impact of Moral Decision Making on Investment Decisions. <i>Journal of Business Ethics</i> , 2008, 82, 171-187.	3.7	72
28	The slippery slope framework on tax compliance: An attempt to formalization. <i>Journal of Economic Psychology</i> , 2014, 40, 20-34.	1.1	70
29	Savings and investment decisions within private households: Spouses' dominance in decisions on various forms of investment. <i>Journal of Economic Psychology</i> , 1999, 20, 499-519.	1.1	67
30	Differential representations of taxes: Analysis of free associations and judgments of five employment groups. <i>Journal of Socio-Economics</i> , 1998, 27, 117-131.	1.0	66
31	Enhancing Tax Compliance through Coercive and Legitimate Power of Tax Authorities by Concurrently Diminishing or Facilitating Trust in Tax Authorities. <i>Law and Policy</i> , 2014, 36, 290-313.	0.3	63
32	Tax compliance of small business owners. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2012, 18, 330-351.	2.3	62
33	Tax Compliance by Trust and Power of Authorities. <i>International Economic Journal</i> , 2010, 24, 607-610.	0.5	61
34	Social representations of the euro in Austria. <i>Journal of Economic Psychology</i> , 1998, 19, 755-774.	1.1	58
35	Framing of information on the use of public finances, regulatory fit of recipients and tax compliance. <i>Journal of Economic Psychology</i> , 2008, 29, 597-611.	1.1	57
36	"How can I help you?" Perceived Service Orientation of Tax Authorities and Tax Compliance. <i>FinanzArchiv</i> , 2013, 69, 487.	0.2	57

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37	Regulatory Focus Scale (RFS): Development of a Scale to Record Dispositional Regulatory Focus. <i>Swiss Journal of Psychology</i> , 2007, 66, 109-116.	0.9	56
38	Effects of supervision on tax compliance: Evidence from a field experiment in Austria. <i>Economics Letters</i> , 2014, 123, 378-382.	0.9	53
39	Social exchange in the labor market: Reciprocity and trust versus egoistic money maximization. <i>Journal of Economic Psychology</i> , 1996, 17, 313-341.	1.1	52
40	Framing Effects, Selective Information, and Market Behavior: An Experimental Analysis. <i>Journal of Behavioral Finance</i> , 2005, 6, 90-100.	0.8	51
41	Origin of endowments in public good games: The impact of effort on contributions.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2009, 2, 59-67.	0.4	50
42	Patriotism's Impact on Cooperation with the State: An Experimental Study on Tax Compliance. <i>Political Psychology</i> , 2016, 37, 867-881.	2.2	50
43	Spouses' joint purchase decisions: Determinants of influence tactics for muddling through the process. <i>Journal of Economic Psychology</i> , 1993, 14, 405-438.	1.1	49
44	Confidence in the economy in times of crisis: Social representations of experts and laypeople. <i>Journal of Socio-Economics</i> , 2012, 41, 603-614.	1.0	49
45	Tax compliance across sociodemographic categories: Meta-analyses of survey studies in 111 countries. <i>Journal of Economic Psychology</i> , 2017, 62, 63-71.	1.1	49
46	Are we nice(r) to nice(r) people? An experimental analysis. <i>Experimental Economics</i> , 2007, 10, 53-69.	1.0	48
47	The role of emotions in tax compliance behavior: A mixed-methods approach. <i>Journal of Economic Psychology</i> , 2019, 74, 102194.	1.1	48
48	Rationality Versus Emotions: The Case of Tax Ethics and Compliance. <i>Journal of Business Ethics</i> , 2012, 109, 339-350.	3.7	47
49	Spending and credit use in the private household. <i>Journal of Socio-Economics</i> , 2008, 37, 519-532.	1.0	46
50	The Impact of Voting on Tax Payments. <i>Kyklos</i> , 2010, 63, 144-158.	0.7	46
51	Tax compliance depends on voice of taxpayers. <i>Journal of Economic Psychology</i> , 2016, 56, 141-150.	1.1	46
52	Gender Stereotypes of Leaders: An Analysis of the Contents of Obituaries from 1974 to 1998. <i>Sex Roles</i> , 2001, 45, 827-843.	1.4	45
53	Identification with peers as a strategy to muddle through the troubles of the adolescent years. <i>Journal of Adolescence</i> , 1990, 13, 351-369.	1.2	44
54	Price developments after a nominal shock: Benford's Law and psychological pricing after the euro introduction. <i>International Journal of Research in Marketing</i> , 2005, 22, 471-480.	2.4	43

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55	Tax policy and the news: An empirical analysis of taxpayers'™ perceptions of tax-related media coverage and its impact on tax compliance. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 54, 58-63.	0.5	42
56	When violence overshadows the spirit of sporting competition: Italian football fans and their clubs. <i>Journal of Community and Applied Social Psychology</i> , 1991, 1, 5-21.	1.4	41
57	The burden of new taxes: acceptance of taxes as a function of affectedness and egoistic versus altruistic orientation. <i>Journal of Socio-Economics</i> , 1997, 26, 421-437.	1.0	41
58	Studying economic decisions within private households: A critical review and design for a "couple experiences diary". <i>Journal of Economic Psychology</i> , 1995, 16, 393-419.	1.1	39
59	The backfiring effect of auditing on tax compliance. <i>Journal of Economic Psychology</i> , 2017, 62, 284-294.	1.1	39
60	Twenty-five years of the <i>Journal of Economic Psychology</i> (1981-2005): A report on the development of an interdisciplinary field of research. <i>Journal of Economic Psychology</i> , 2006, 27, 793-804.	1.1	37
61	Nationalism and patriotism as determinants of European identity and attitudes towards the euro. <i>Journal of Socio-Economics</i> , 2003, 32, 685-700.	1.0	36
62	Does the Sole Description of a Tax Authority Affect Tax Evasion? - The Impact of Described Coercive and Legitimate Power. <i>PLoS ONE</i> , 2015, 10, e0123355.	1.1	35
63	Hindsight bias in economic expectations: I knew all along what I want to hear.. <i>Journal of Applied Psychology</i> , 2002, 87, 437-443.	4.2	34
64	The Relationship Between Political Ideology and Attitudes Toward Tax Compliance: The Case of Italian Taxpayers. <i>Journal of Social and Political Psychology</i> , 2013, 1, 51-73.	0.6	34
65	Job loss and mood. <i>Journal of Economic Psychology</i> , 1985, 6, 9-25.	1.1	32
66	The decision process for ethical investment. <i>Journal of Financial Services Marketing</i> , 2007, 12, 4-16.	2.2	32
67	Price and its Relation to Objective and Subjective Product Quality: Evidence from the Austrian Market. <i>Journal of Consumer Policy</i> , 2010, 33, 275-286.	0.6	31
68	Delayed feedback on tax audits affects compliance and fairness perceptions. <i>Journal of Economic Behavior and Organization</i> , 2016, 124, 81-87.	1.0	31
69	Mental accounting of income tax and value added tax among self-employed business owners. <i>Journal of Economic Psychology</i> , 2019, 70, 125-139.	1.1	31
70	Differential effects of identification with family and peers on coping with developmental tasks in adolescence. <i>European Journal of Social Psychology</i> , 1991, 21, 381-402.	1.5	30
71	Effort and Aspirations in Tax Evasion: Experimental Evidence. <i>Applied Psychology</i> , 2009, 58, 488-507.	4.4	30
72	Authorities' Coercive and Legitimate Power: The Impact on Cognitions Underlying Cooperation. <i>Frontiers in Psychology</i> , 2017, 8, 5.	1.1	30

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73	Adorable woman, expert man: Changing gender images of women and men in management. <i>European Journal of Social Psychology</i> , 1992, 22, 363-373.	1.5	27
74	What Goes Around Comes Around? Experimental Evidence of the Effect of Rewards on Tax Compliance. <i>Public Finance Review</i> , 2011, 39, 150-167.	0.2	27
75	Emotions and tax compliance among small business owners: An experimental survey. <i>International Review of Law and Economics</i> , 2018, 56, 42-52.	0.5	25
76	Diary reports on daily economic decisions of happy versus unhappy couples. <i>Journal of Economic Psychology</i> , 1988, 9, 327-357.	1.1	24
77	Explaining attitudes towards the euro: Design of a cross-national study. <i>Journal of Economic Psychology</i> , 1998, 19, 663-680.	1.1	24
78	The Backfiring Effect of Auditing on Tax Compliance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	24
79	Peergroups and evolution of the self-system in adolescence. <i>European Journal of Psychology of Education</i> , 1989, 4, 3-15.	1.3	22
80	Social categorization processes as dependent on status differences between groups: A step into adolescents' peer-groups. <i>European Journal of Social Psychology</i> , 1994, 24, 541-563.	1.5	22
81	Tax Amnesties, Justice Perceptions, and Filing Behavior: A Simulation Study. <i>Law and Policy</i> , 2010, 32, 214-225.	0.3	22
82	Regulatory fit effects on perceived fiscal exchange and tax compliance. <i>Journal of Socio-Economics</i> , 2010, 39, 271-277.	1.0	22
83	Mental Accounting of Self-Employed Taxpayers: On the Mental Segregation of the Net Income and the Tax Due. <i>FinanzArchiv</i> , 2013, 69, 412.	0.2	22
84	Mental Accounting and Tax Compliance. <i>Public Finance Review</i> , 2017, 45, 118-139.	0.2	22
85	Coercive and legitimate authority impact tax honesty: evidence from behavioral and ERP experiments. <i>Social Cognitive and Affective Neuroscience</i> , 2017, 12, 1108-1117.	1.5	22
86	â€œIt's practical, but no more controllableâ€ Social representations of the electronic purse in Austria. <i>Journal of Economic Psychology</i> , 2004, 25, 771-787.	1.1	21
87	Spouses' influence strategies in purchase decisions as dependent on conflict type and relationship characteristics. <i>Journal of Economic Psychology</i> , 1990, 11, 101-118.	1.1	20
88	Personal loan usersâ€™ mental integration of payment and consumption. <i>Marketing Letters</i> , 2006, 17, 281-294.	1.9	20
89	Individual Differences in Mental Accounting. <i>Frontiers in Psychology</i> , 2019, 10, 2866.	1.1	20
90	Work performance and tax compliance in flat and progressive tax systems. <i>Journal of Economic Psychology</i> , 2016, 56, 262-273.	1.1	19

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91	Do Audits Deter or Provoke Future Tax Noncompliance? Evidence on Self-Employed Taxpayers. CESifo Economic Studies, 2020, 66, 248-264.	0.3	19
92	Loan repayment plans as sequences of instalments. Journal of Economic Psychology, 2011, 32, 621-631.	1.1	18
93	Towards a General Theory of Tax Practice. Social and Legal Studies, 2015, 24, 289-312.	0.7	18
94	Uncertainty resolution in tax experiments: Why waiting for an audit increases compliance. Journal of Socio-Economics, 2012, 41, 289-291.	1.0	16
95	Attitudes towards the Euro by national identity and relative national status. Journal of Economic Psychology, 2003, 24, 293-299.	1.1	14
96	Sweet sixteen ... Adolescents' problems and the peer group as source of support. European Journal of Psychology of Education, 1991, 6, 393-410.	1.3	13
97	Hindsight Bias and Individual Risk Attitude within the Context of Experimental Asset Markets. Journal of Behavioral Finance, 2002, 3, 227-235.	0.4	13
98	Consumer Adaptation Strategies: From Austrian Shilling to the Euro. Journal of Consumer Policy, 2007, 30, 367-381.	0.6	13
99	Perceived Distributive Fairness of EU Transfer Payments, Outcome Favorability, Identity, and EU-Tax Compliance. Law and Policy, 2011, 33, 60-81.	0.3	13
100	The Dynamics of Internalised and Extrinsic Motivation in the Ethical Decision-Making of Small Business Owners. Applied Psychology, 2019, 68, 177-201.	4.4	13
101	Hard-Earned Income and Tax Compliance. European Psychologist, 2008, 13, 298-304.	1.8	13
102	Causal Attribution and Hindsight Bias for Economic Developments.. Journal of Applied Psychology, 2005, 90, 167-174.	4.2	12
103	Differences in risk-defusing behavior in deciding for oneself versus deciding for other people. Acta Psychologica, 2012, 139, 239-243.	0.7	12
104	Marital relationships and purchasing decisions "to buy or not to buy, that is the question. Journal of Economic Psychology, 1984, 5, 139-157.	1.1	11
105	Sex-Role Specialization in a Transforming Market: Empirical Evidence from Vietnamese Middle-Class Households. Journal of Macromarketing, 2012, 32, 61-73.	1.7	11
106	Inheritance tax compliance " earmarking with normative value principles. International Journal of Sociology and Social Policy, 2017, 37, 452-467.	0.8	11
107	Male Dominance, Role Segregation, and Spouses' Interdependence in Conflict. Journal of Cross-Cultural Psychology, 1990, 21, 48-70.	1.0	10
108	Evolution of the Self Concept in Adolescence and Social Categorization Processes. European Review of Social Psychology, 1992, 3, 285-308.	5.8	10

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109	The Dynamics of Power and Trust in the 'Slippery Slope Framework' and its Impact on the Tax Climate. SSRN Electronic Journal, 0, , .	0.4	10
110	Households in international marketing research. International Marketing Review, 2016, 33, 432-453.	2.2	10
111	RlSk SCReening on the Financial Market (RISC-FM): A tool to assess investorsâ€™ financial risk tolerance. Cogent Psychology, 2020, 7, .	0.6	10
112	Emotions in Tax Related Situations Shape Compliance Intentions: A Comparison between Austria and Italy. Journal of Behavioral and Experimental Economics, 2021, 92, 101698.	0.5	10
113	Financial decisions in the household. , 2008, , 132-154.		9
114	Perceived Distributive Fairness of European Transfer Payments and EUâ€™ Taxes in Austria, the Czech Republic, and the United Kingdom. Applied Psychology, 2012, 61, 454-478.	4.4	9
115	Obituaries of Female and Male Leaders From 1974 to 2016 Suggest Change in Descriptive but Stability of Prescriptive Gender Stereotypes. Frontiers in Psychology, 2018, 9, .	1.1	9
116	The Relationship Between Austrian Tax Auditors and Self-Employed Taxpayers: Evidence From a Qualitative Study. Frontiers in Psychology, 2019, 10, 1034.	1.1	9
117	Experiencing costs and benefits of a loan transaction: The role of costâ€™benefit associations. Journal of Economic Psychology, 2010, 31, 1047-1056.	1.1	8
118	Targeting occupations with varying reputations to increase tax revenue. Journal of Socio-Economics, 2010, 39, 400-406.	1.0	8
119	Household Economic Decision Making. , 1988, , 258-292.		8
120	The â€™Whysâ€™ and â€™Howsâ€™ of ethical investment: Understanding an early-stage market through an explorative approach. Journal of Financial Services Marketing, 2009, 14, 102-117.	2.2	7
121	Over-indebtedness and the interplay of factual and mental money management: An interview study. New Zealand Economic Papers, 2011, 45, 139-160.	0.6	7
122	Trust, Power, and Tax Compliance: Testing the 'Slippery Slope Framework' Among Self-Employed Taxpayers. SSRN Electronic Journal, 0, , .	0.4	7
123	Differentiating Views of Inheritance: The Free Association Task as a Method to Assess Social Representations of Wealth, Inherit, and Bequeath. Review of Behavioral Economics, 2016, 3, 91-111.	0.2	7
124	Gaming the System: An Investigation of Small Business Ownersâ€™ Attitudes to Tax Avoidance, Tax Planning, and Tax Evasion. Games, 2019, 10, 46.	0.4	7
125	Using â€™responsive regulationâ€™ to reduce tax base erosion. Regulation and Governance, 2020, , .	1.9	7
126	Why don't they stay at home? Prejudices against ethnic minorities in Italy. Journal of Community and Applied Social Psychology, 1995, 5, 59-65.	1.4	6

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127	Unbelievable Similarity: Accuracy in Spouses' Reports on their Partners' Tactics to Influence Joint Economic Decisions. <i>Applied Psychology</i> , 1999, 48, 329-348.	4.4	6
128	Drug addicts in therapy-changes in life space in the course of one year. <i>Journal of Community and Applied Social Psychology</i> , 2002, 12, 353-368.	1.4	6
129	Economic and Psychological Determinants of Consumer Behavior. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2011, 219, 195-197.	0.7	6
130	'How Can I Help You?' Perceived Service Orientation of Tax Authorities and Tax Compliance. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	6
131	Horizontal Monitoring in Austria: subjective representations by tax officials and company employees. <i>Business Research</i> , 2019, 12, 75-94.	4.0	6
132	The Impact of Transaction Utility on Consumer Decisions. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2011, 219, 217-223.	0.7	6
133	Status, identification and in-group favouritism of the unemployed compared to other social categories. <i>Journal of Socio-Economics</i> , 2013, 43, 37-43.	1.0	5
134	Wealthy Tax Non-Fileers in a Developing Country: Taxpayer Knowledge, Perceived Corruption and Service Orientation in Pakistan. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
135	<i>Tax Psychology</i> , 0, , 405-429.		5
136	Are consumption taxes really disliked more than equivalent costs? Inconclusive results in the USA and no effect in the UK. <i>Journal of Economic Psychology</i> , 2019, 75, 102145.	1.1	5
137	Research practices and statistical reporting quality in 250 economic psychology master's theses: a meta-research investigation. <i>Royal Society Open Science</i> , 2019, 6, 190738.	1.1	5
138	Women Quotas vs. Men Quotas in Academia: Students Perceive Favoring Women as Less Fair Than Favoring Men. <i>Frontiers in Psychology</i> , 2020, 11, 700.	1.1	5
139	Methods of Studying Economic Decisions in Private Households*. <i>Revista Critica De Ciencias Sociais</i> , 2016, , 81-108.	0.0	5
140	<i>Conflict and Decision Making in Close Relationships</i> , 0, , .		5
141	Do Audits Deter or Provoke Future Tax Noncompliance? Evidence on Self-employed Taxpayers. <i>IMF Working Papers</i> , 2019, 19, .	0.5	5
142	Austrian children's economic socialization: Age differences. <i>Journal of Economic Psychology</i> , 1990, 11, 483-494.	1.1	4
143	Risk-defusing in decisions by probability of detection of harm and promotion and prevention focus. <i>Journal of Socio-Economics</i> , 2010, 39, 595-600.	1.0	4
144	Justice perceptions and cooperation of citizens with the tax-authorities: The group engagement model of cooperation. <i>Citizenship Teaching and Learning</i> , 2013, 8, 179-193.	0.1	4

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145	Kontraproduktives Verhalten durch Schädigung Öffentlicher Güter. Springer-Lehrbuch, 2007, , 357-378.	0.1	4
146	Inequitable wages and tax evasion. Journal of Behavioral and Experimental Economics, 2022, 96, 101811.	0.5	4
147	Diary reports on emotional experiences in the onset of a psychosocial transition: becoming drug-free. Journal of Community and Applied Social Psychology, 2001, 11, 19-35.	1.4	3
148	Holistic experimentation versus decomposition: an ultimatum experiment. Journal of Economic Behavior and Organization, 2002, 48, 445-453.	1.0	3
149	Tax Authorities' Interaction with Taxpayers: Compliance by Power and Trust. SSRN Electronic Journal, 2012, , .	0.4	3
150	Wealthy Tax Non-Filers in a Developing Nation: The Roles of Taxpayer Knowledge, Perceived Corruption and Service Orientation in Pakistan. , 0, , 355-376.		3
151	Psychologie in Zeiten der Krise. Essentials, 2020, , .	0.1	3
152	Confidence in the Economy in Times of Crisis: Social Representations of Experts and Laypeople. SSRN Electronic Journal, 0, , .	0.4	3
153	Tax Compliance Behavior. Advances in Public Policy and Administration, 2016, , 248-267.	0.1	3
154	Taxpayers' Subjective Concepts of Taxes, Tax Evasion, and Tax Avoidance. , 2020, , 191-205.		3
155	Economic Psychology. , 2005, , 29-80.		2
156	Mental Accounting of Self-Employed Taxpayers: On the Mental Segregation of the Net Income and the Tax Due. SSRN Electronic Journal, 0, , .	0.4	2
157	Tax compliance is not fundamentally influenced by incidental emotions: An experiment. Economics of Governance, 2021, 22, 345-362.	0.6	2
158	Effects of Weather and Air Pollution on Mood: An Individual Difference Approach. , 1988, , 149-159.		2
159	Tax Policy and the News: An Empirical Analysis of Taxpayers' Perceptions of Tax-related Media Coverage and its Impact on Tax Compliance. SSRN Electronic Journal, 0, , .	0.4	2
160	Information processing in tax decisions: a MouseLabWEB study on the deterrence model of income tax evasion. Journal of Behavioral Decision Making, 2022, 35, .	1.0	2
161	A Comparison of Models Describing the Impact of Moral Decision Making on Investment Decisions. SSRN Electronic Journal, 2005, , .	0.4	1
162	Enhancing Tax Compliance Through Coercive and Legitimate Power of Authorities. SSRN Electronic Journal, 0, , .	0.4	1

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163	Shedding Light on the Shadow of the Economy: Research Methods in Studies on Tax Behavior. Review of Behavioral Economics, 2016, 3, 1-4.	0.2	1
164	Une typologie des contribuables travailleurs indépendants basée sur les attitudes motivationnelles. Social Science Information, 2016, 55, 60-77.	1.1	1
165	Income tax compliance. , 2017, , .		1
166	Financial decisions in the household. , 2017, , .		1
167	Diary reports on emotional experiences in the onset of a psychosocial transition: becoming drug-free. , 2001, 11, 19.		1
168	Steuern: Widerstand und Kooperation. , 2013, , 229-249.		1
169	Framing Effects, Selective Information and Market Behavior: An Experimental Analysis. , 2010, , .		1
170	Kontraproduktives Verhalten durch Schädigung öffentlicher Güter. Springer-Lehrbuch, 2015, , 323-342.	0.1	1
171	Affective States, Purchase Intention and Perceived Risk in Online Shopping. , 2017, , 191-205.		1
172	Tax Compliance: Research Methods and Decision Processes. , 2020, , 291-330.		1
173	Beginn der Krise. Essentials, 2020, , 7-20.	0.1	1
174	Unbelievable Similarity: Accuracy in Spouses' Reports on their Partners' Tactics to Influence Joint Economic Decisions. Applied Psychology, 1999, 48, 329-348.	4.4	0
175	Konflikte in Organisationen: Erprobung eines Instrumentes zur Messung von Einflusstaktiken. Markt, 2003, 42, 80-88.	0.8	0
176	Editorial Note Special Issue: Good Governance and Tax Compliance. FinanzArchiv, 2013, 69, 391.	0.2	0
177	The Double-Edged Relationship between Coercive Power and Compliance with Public Authority: Evidence from a Representative Sample of Austrian Self-Employed Taxpayers. SSRN Electronic Journal, 2015, , .	0.4	0
178	Money Management in Households. , 0, , 260-284.		0
179	Strengthening Tax Compliance by Balancing Authorities' Power and Trustworthiness. , 2021, , 799-821.		0
180	Steuerhinterziehung: Einstellungen und Verhaltenstendenzen. , 2002, , 452-475.		0

#	ARTICLE	IF	CITATIONS
181	Günter Schmidt and Economic Psychology: an Introduction. , 2006, , 1-16.		0
182	Consumer Decisions as a Central Research Topic in Economic Psychology. Zeitschrift Fur Psychologie / Journal of Psychology, 2011, 219, 253-254.	0.7	0
183	Call for Papers: "Task Switching". Zeitschrift Fur Psychologie / Journal of Psychology, 2011, 219, 255-255.	0.7	0
184	Leben in Zeiten der Krise. Essentials, 2020, , 21-34.	0.1	0