

# Aku Valtakoski

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

13  
papers

375  
citations

8  
h-index

16  
g-index

16  
ext. papers

455  
ext. citations

4.9  
avg, IF

4.83  
L-index

#	Paper	IF	Citations
13	Service-driven manufacturing. <i>Journal of Service Management</i> , <b>2012</b> , 23, 120-136	7.4	105
12	Explaining servitization failure and deservitization: A knowledge-based perspective. <i>Industrial Marketing Management</i> , <b>2017</b> , 60, 138-150	6.9	101
11	Service capabilities and servitized SME performance: contingency on firm age. <i>International Journal of Operations and Production Management</i> , <b>2018</b> , 38, 1144-1164	6.8	34
10	The evolution and impact of qualitative research in Journal of Services Marketing. <i>Journal of Services Marketing</i> , <b>2019</b> , 34, 8-23	4	34
9	Organizing for solutions: How project-based firms integrate project and service businesses. <i>Industrial Marketing Management</i> , <b>2015</b> , 45, 70-83	6.9	30
8	Initiation of buyer-seller relationships: The impact of intangibility, trust and mitigation strategies. <i>Industrial Marketing Management</i> , <b>2015</b> , 44, 107-118	6.9	29
7	Productization of knowledge-intensive services. <i>Journal of Service Management</i> , <b>2016</b> , 27, 360-390	7.4	12
6	Two routes of service modularization: advancing standardization and customization. <i>Journal of Services Marketing</i> , <b>2019</b> , 33, 73-87	4	11
5	Cross-country differences in new service development. <i>Journal of Service Management</i> , <b>2019</b> , 30, 186-208	4	6
4	Diversity of Business Models in Software Industry. <i>Lecture Notes in Business Information Processing</i> , <b>2010</b> , 1-12	0.6	5
3	The Case for Software Business as a Research Discipline. <i>Lecture Notes in Business Information Processing</i> , <b>2010</b> , 205-210	0.6	4
2	Service innovativeness in retailing: Increasing the relative attractiveness during the COVID-19 pandemic. <i>Journal of Retailing and Consumer Services</i> , <b>2022</b> , 67, 102962	8.5	3
1	Peer-to-Peer Service Quality in Virtual Communities. <i>International Journal of Virtual Communities and Social Networking</i> , <b>2011</b> , 3, 13-22		