

# Aku Valtakoski

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/9356479/publications.pdf>

Version: 2024-02-01

16  
papers

523  
citations

1039406

9  
h-index

1125271

13  
g-index

16  
all docs

16  
docs citations

16  
times ranked

468  
citing authors

#	ARTICLE	IF	CITATIONS
1	Explaining servitization failure and deservitization: A knowledge-based perspective. <i>Industrial Marketing Management</i> , 2017, 60, 138-150.	3.7	136
2	Service-driven manufacturing. <i>Journal of Service Management</i> , 2012, 23, 120-136.	4.4	133
3	The evolution and impact of qualitative research in <i>Journal of Services Marketing</i> . <i>Journal of Services Marketing</i> , 2019, 34, 8-23.	1.7	61
4	Service capabilities and servitized SME performance: contingency on firm age. <i>International Journal of Operations and Production Management</i> , 2018, 38, 1144-1164.	3.5	52
5	Organizing for solutions: How project-based firms integrate project and service businesses. <i>Industrial Marketing Management</i> , 2015, 45, 70-83.	3.7	35
6	Initiation of buyer-seller relationships: The impact of intangibility, trust and mitigation strategies. <i>Industrial Marketing Management</i> , 2015, 44, 107-118.	3.7	33
7	Productization of knowledge-intensive services. <i>Journal of Service Management</i> , 2016, 27, 360-390.	4.4	19
8	Two routes of service modularization: advancing standardization and customization. <i>Journal of Services Marketing</i> , 2019, 33, 73-87.	1.7	18
9	Service innovativeness in retailing: Increasing the relative attractiveness during the COVID-19 pandemic. <i>Journal of Retailing and Consumer Services</i> , 2022, 67, 102962.	5.3	15
10	Cross-country differences in new service development. <i>Journal of Service Management</i> , 2019, 30, 186-208.	4.4	8
11	Diversity of Business Models in Software Industry. <i>Lecture Notes in Business Information Processing</i> , 2010, , 1-12.	0.8	6
12	The Case for Software Business as a Research Discipline. <i>Lecture Notes in Business Information Processing</i> , 2010, , 205-210.	0.8	5
13	Interfirm network structure and firm resources: Towards a unifying concept. <i>Journal of Entrepreneurship, Management and Innovation</i> , 2021, 17, 227-264.	0.6	2
14	On the Role of Partners in a Multi-Disciplinary Business Network: A Knowledge Management Perspective. , 2010, , .		0
15	Peer-to-Peer Service Quality in Virtual Communities. <i>International Journal of Virtual Communities and Social Networking</i> , 2011, 3, 13-22.	0.2	0
16	The What and Where of Employee Diversity, and Effects on Innovative Performance. <i>Proceedings - Academy of Management</i> , 2017, 2017, 16584.	0.0	0