Georges Zaccour

List of Publications by Year
in descending order

182 papers	5,801 citations	101384 36 h-index	102304 66 g-index
186 all docs	186 docs citations	186 times ranked	2237 citing authors

#	Article	IF	Citations
1	Large satellite constellations and space debris: Exploratory analysis of strategic management of the space commons. European Journal of Operational Research, 2023, 304, 1140-1157.	3.5	11
2	A survey of dynamic models of product quality. European Journal of Operational Research, 2023, 307, 991-1007.	3.5	4
3	Dynamic marketing policies with rating-sensitive consumers: A mean-field games approach. European Journal of Operational Research, 2022, 299, 1079-1093.	3.5	4
4	Accounting for consumers' environmental concern in supply chain contracts. European Journal of Operational Research, 2022, 301, 987-1006.	3.5	9
5	A selective survey of game-theoretic models of closed-loop supply chains. Annals of Operations Research, 2022, 314, 77-116.	2.6	22
6	Dynamic pricing and advertising in the presence of strategic consumers and social contagion: A mean-field game approach. Omega, 2022, 109, 102606.	3.6	9
7	Sustainable Cooperation in Dynamic Games on Event Trees with Players' Asymmetric Beliefs. Journal of Optimization Theory and Applications, 2022, 194, 92-120.	0.8	2
8	Payment schemes for sustaining cooperation in dynamic games. Journal of Economic Dynamics and Control, 2022, 139, 104440.	0.9	3
9	Viability of a multi-parcel agroecological system. Ecological Modelling, 2022, 470, 110020.	1.2	0
10	Pricing and advertising in a supply chain in the presence of strategic consumers. Omega, 2021, 101, 102239.	3.6	26
11	Optimal government scrappage subsidies in the presence of strategic consumers. European Journal of Operational Research, 2021, 288, 829-838.	3.5	20
12	Optimal dynamic management of a charity under imperfect altruism. Omega, 2021, 100, 102227.	3.6	2
13	Nash equilibria in nonzero-sum differential games with impulse control. European Journal of Operational Research, 2021, 295, 792-805.	3.5	13
14	Dynamic strategic interactions between a municipality and a firm in the presence of an extended producer responsibility regulation. Journal of Cleaner Production, 2021, 292, 125966.	4.6	7
15	Sampled-Data Nash Equilibria in Differential Games with Impulse Controls. Journal of Optimization Theory and Applications, 2021, 190, 999-1022.	0.8	6
16	Pricing decisions in marketing channels in the presence of optional contingent products. Central European Journal of Operations Research, 2020, 28, 167-192.	1.1	9
17	Existence and characterization of optimal dynamic pricing strategies with reference-price effects. Central European Journal of Operations Research, 2020, 28, 441-459.	1.1	8
18	Vehicle scrappage incentives to accelerate the replacement decision of heterogeneous consumers. Omega, 2020, 91, 102016.	3.6	15

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19	Optimal harvesting and taxation when accounting for the marine environmental quality of the fishery. Natural Resource Modelling, 2020, 33, .	0.8	7
20	Market targeting and information sharing with social influences in a luxury supply chain. Transportation Research, Part E: Logistics and Transportation Review, 2020, 133, 101822.	3.7	34
21	Do charities spend more on their social programs when they cooperate than when they compete?. European Journal of Operational Research, 2020, 283, 1055-1063.	3.5	4
22	Strategic pricing under quality signaling and imitation behaviors in supply chains. Transportation Research, Part E: Logistics and Transportation Review, 2020, 142, 102072.	3.7	22
23	Exploitation of a Productive Asset in the Presence of Strategic Behavior and Pollution Externalities. Mathematics, 2020, 8, 1682.	1.1	3
24	Pricing and order quantity of substitutes in two inventory€related markets. International Transactions in Operational Research, 2020, , .	1.8	1
25	Non-deceptive Counterfeiting andÂConsumer Welfare: A Differential Game Approach. Annals of the International Society of Dynamic Games, 2020, , 255-298.	0.3	3
26	Impact of social externalities on the formation of an international environmental agreement: an exploratory analysis. International Transactions in Operational Research, 2019, 26, 64-79.	1.8	1
27	Open-loop and feedback Nash equilibria in constrained linear€"quadratic dynamic games played over event trees. Automatica, 2019, 107, 162-174.	3.0	4
28	Extended producer responsibility: Regulation design and responsibility sharing policies for a supply chain. Journal of Cleaner Production, 2019, 236, 117516.	4.6	29
29	Should a manufacturer give up pricing power in a vertical information-sharing channel?. European Journal of Operational Research, 2019, 276, 910-928.	3.5	55
30	Optimal pricing and advertising policies for a one-time entertainment event. Journal of Economic Dynamics and Control, 2019, 100, 395-416.	0.9	3
31	Equilibria in a two-species fishery. Mathematical Biosciences, 2019, 309, 78-91.	0.9	16
32	The return function: A new computable perspective on Bayesian€"Nash equilibria. European Journal of Operational Research, 2019, 279, 471-485.	3.5	2
33	A fair and time€consistent sharing of the joint exploitation payoff of a fishery. Natural Resource Modelling, 2019, , e12216.	0.8	9
34	Strategic bilateral exchange of a bad. Operations Research Letters, 2019, 47, 235-240.	0.5	2
35	A selective survey of game-theoretic models of closed-loop supply chains. 4or, 2019, 17, 1-44.	1.0	39
36	Optimal quality improvements and pricing strategies with active and passive product returns. Omega, 2019, 88, 248-262.	3.6	56

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37	A mechanism to promote product recovery and environmental performance. European Journal of Operational Research, 2019, 274, 601-614.	3.5	37
38	Existence and uniqueness of optimal dynamic pricing and advertising controls without concavity. Operations Research Letters, 2018, 46, 199-204.	0.5	13
39	Adaptation and International Environmental Agreements. Environmental and Resource Economics, 2018, 71, 1-21.	1.5	18
40	Optimal Marketing Strategies for the Acquisition and Retention of Service Subscribers. Management Science, 2018, 64, 2609-2627.	2.4	16
41	Strategic technology licensing in a supply chain. European Journal of Operational Research, 2018, 267, 162-175.	3.5	32
42	When should a retailer invest in brand advertising?. European Journal of Operational Research, 2018, 267, 754-764.	3.5	27
43	A Survey of Applications of Viability Theory to the Sustainable Exploitation of Renewable Resources. Ecological Economics, 2018, 145, 346-367.	2.9	48
44	The Strategic Impact of Adaptation in a Transboundary Pollution Dynamic Game. Environmental Modeling and Assessment, 2018, 23, 653-669.	1.2	18
45	Brand imitation: A dynamic-game approach. International Journal of Production Economics, 2018, 205, 139-155.	5.1	13
46	Cooperative Differential Games with Transferable Payoffs. , 2018, , 595-632.		8
47	Infinite Horizon Concave Games with Coupled Constraints. , 2018, , 111-155.		1
48	Nonzero-Sum Differential Games. , 2018, , 61-110.		8
49	Feedback Nash Equilibria in Linear-Quadratic Difference Games With Constraints. IEEE Transactions on Automatic Control, 2017, 62, 590-604.	3.6	24
50	Adapting to climate change: Is cooperation good for the environment?. Economics Letters, 2017, 153, 1-5.	0.9	22
51	Assessing the profitability of cooperative advertising programs in competing channels. International Journal of Production Economics, 2017, 187, 142-158.	5.1	20
52	Dynamics in research joint ventures and R&D collaborations. Journal of Economic Dynamics and Control, 2017, 77, 70-92.	0.9	8
53	Hierarchical Game Theory for System-Optimal Control: Applications of Reverse Stackelberg Games in Regulating Marketing Channels and Traffic Routing. IEEE Control Systems, 2017, 37, 129-152.	1.0	25
54	Should civil society organizations cooperate or compete in fighting a corrupt government?. Mathematical Social Sciences, 2017, 85, 30-36.	0.3	2

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55	Sustainability of Cooperation in Dynamic Games Played over Event Trees. Fields Institute Communications, 2017, , 419-437.	0.6	3
56	Cross-country differences in private-label success: An exploratoryÂapproach. Journal of Business Research, 2017, 80, 116-126.	5.8	26
57	Node-Consistent Shapley Value for Games Played over Event Trees with Random Terminal Time. Journal of Optimization Theory and Applications, 2017, 175, 236-254.	0.8	16
58	Estimating umbrella-branding spillovers: a retailer perspective. European Journal of Marketing, 2017, 51, 1695-1712.	1.7	6
59	Price of anarchy in a linear-state stochastic dynamic game. European Journal of Operational Research, 2017, 258, 790-800.	3.5	6
60	Dynamics in Research Joint Ventures and R&D Collaborations. SSRN Electronic Journal, 2016, , .	0.4	1
61	Measuring unfairness feeling in allocation problems. Omega, 2016, 65, 138-147.	3.6	3
62	A friendly computable characteristic function. Mathematical Social Sciences, 2016, 82, 18-25.	0.3	22
63	Strategic Support of Node-Consistent Cooperative Outcomes in Dynamic Games Played Over Event Trees. International Game Theory Review, 2016, 18, 1640002.	0.3	5
64	Incentive equilibrium strategies in dynamic games played over event trees. Automatica, 2016, 71, 50-56.	3.0	4
65	Quality effects in different advertising models - An impulse control approach. European Journal of Operational Research, 2016, 255, 984-995.	3.5	30
66	A heuristic optimization of Bayesian incentive-compatible cake-cutting. Computers and Operations Research, 2016, 75, 76-82.	2.4	0
67	A Dynamic Game of Emissions Pollution with Uncertainty and Learning. Environmental and Resource Economics, 2016, 64, 349-372.	1.5	10
68	Strategic pricing and advertising in the presence of a counterfeiter. IMA Journal of Management Mathematics, 2016, 27, 397-418.	1.1	13
69	Incentive strategies for an optimal recovery program in a closed-loop supply chain. European Journal of Operational Research, 2016, 249, 605-617.	3.5	142
70	Cooperative Differential Games with Transferable Payoffs. , 2016, , 1-38.		2
71	Strategic investments in R&D and efficiency in the presence of free riders. RAIRO - Operations Research, 2016, 50, 611-625.	1.0	5
72	Infinite Horizon Concave Games with Coupled Constraints. , 2016, , 1-44.		1

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73	Inverted-U aggregate investment curves in a dynamic game of advertising. Economics Letters, 2015, 132, 34-38.	0.9	8
74	Approximated cooperative equilibria for games played over event trees. Operations Research Letters, 2015, 43, 507-513.	0.5	17
75	S-adapted Equilibria in Games Played Over Event Trees with Coupled Constraints. Journal of Optimization Theory and Applications, 2015, 166, 644-658.	0.8	1
76	Cooperation for sustainable forest management: An empirical differential game approach. Ecological Economics, 2015, 117, 118-128.	2.9	14
77	Node-consistent core for games played over event trees. Automatica, 2015, 53, 304-311.	3.0	31
78	Open-Loop Nash Equilibria in a Class of Linear-Quadratic Difference Games With Constraints. IEEE Transactions on Automatic Control, 2015, 60, 2559-2564.	3.6	16
79	Special issue on computational techniques and applications. Computational Management Science, 2015, 12, 1-3.	0.8	0
80	A Dynamic Game of Emissions Pollution with Uncertainty and Learning. SSRN Electronic Journal, 2014, , .	0.4	0
81	Branding Decisions for Retailers' Private Labels. Journal of Marketing Channels, 2014, 21, 100-115.	0.4	13
82	Which business model for e-book pricing?. Economics Letters, 2014, 125, 126-129.	0.9	14
83	Downstream horizontal integration and multiunit dealership. International Transactions in Operational Research, 2014, 21, 81-101.	1.8	5
84	A two-period game of a closed-loop supply chain. European Journal of Operational Research, 2014, 232, 22-40.	3.5	215
85	Carbon tariffs and cooperative outcomes. Energy Policy, 2014, 65, 718-728.	4.2	39
86	Emissions control policies under uncertainty and rational learning in a linear-state dynamic model. Automatica, 2014, 50, 719-726.	3.0	11
87	A survey of game-theoretic models of cooperative advertising. European Journal of Operational Research, 2014, 237, 1-14.	3.5	209
88	Editorial: collaborative environmental management and modelling. Annals of Operations Research, 2014, 220, 1-3.	2.6	4
89	Quantity–quality management of a groundwater resource by a water agency. Environmental Science and Policy, 2014, 44, 201-214.	2.4	15
90	Strategic price subsidies for new technologies. Automatica, 2014, 50, 1999-2006.	3.0	23

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91	Sustainability of the Dry Forest in Androy: A Viability Analysis. Ecological Economics, 2014, 104, 33-49.	2.9	6
92	Cooperating and Non-cooperating Firms in Inventive and Absorptive Research. Journal of Optimization Theory and Applications, 2013, 157, 229-251.	0.8	13
93	Time-consistent Shapley value for games played over event trees. Automatica, 2013, 49, 1521-1527.	3.0	27
94	A differential game of international pollution control with evolving environmental costs. Environment and Development Economics, 2013, 18, 680-700.	1.3	22
95	Capacity investments in a stochastic dynamic game: Equilibrium characterization. Operations Research Letters, 2013, 41, 482-485.	0.5	13
96	Fighting corruption: To precommit or not?. Economics Letters, 2013, 120, 149-154.	0.9	6
97	Strategic behaviour and environmental commons. Environment and Development Economics, 2013, 18, 1-5.	1.3	4
98	Costâ€"Revenue Sharing in a Closed-Loop Supply Chain. , 2013, , 395-421.		24
99	STRATEGIC EFFECTS OF A BORDER TAX ADJUSTMENT. International Game Theory Review, 2012, 14, 1250016.	0.3	15
100	An empirical investigation of late bidding in online auctions. Economics Letters, 2012, 117, 715-717.	0.9	2
101	Game-Theoretic Coordination Mechanisms in Distribution Channels: Integration and Extensions for Models Without Competition. Journal of Retailing, 2012, 88, 476-496.	4.0	49
102	Dual role of price and myopia in a marketing channel. European Journal of Operational Research, 2012, 219, 284-295.	3.5	48
103	Games and Dynamic Games. World Scientific-Now Publishers Series in Business, 2012, , .	0.0	112
104	When Should a Firm Open its Source Code: A Strategic Analysis. Production and Operations Management, 2011, 20, 877-888.	2.1	14
105	Forest Conservation and CO2 Emissions: A Viable Approach. Environmental Modeling and Assessment, 2011, 16, 519-539.	1.2	11
106	Temporal flexibility of permit trading when pollutants are correlated. Automatica, 2011, 47, 909-919.	3.0	13
107	Strategic interactions in traditional franchise systems: Are franchisors always better off?. European Journal of Operational Research, 2011, 213, 526-537.	3.5	20
108	Public Disclosure Programs vs. traditional approaches for environmental regulation: Green goodwill and the policies of the firm. European Journal of Operational Research, 2011, 212, 199-212.	3.5	29

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109	Impact of some parameters on investments in oligopolistic electricity markets. European Journal of Operational Research, 2011, 213, 180-195.	3.5	37
110	Buying cooperation in an asymmetric environmental differential game. Journal of Economic Dynamics and Control, 2011, 35, 935-946.	0.9	19
111	A Dynamic Oligopolistic Electricity Market with Interdependent Market Segments. Energy Journal, 2011, 32, 183-218.	0.9	13
112	Renewable Portfolio Standard Policy: A Game-theoretic Analysis. Infor, 2010, 48, 251-260.	0.5	10
113	A Dynamic Model for International Environmental Agreements. Environmental and Resource Economics, 2010, 45, 25-48.	1.5	96
114	Dynamic Games in the Economics and Management of Pollution. Environmental Modeling and Assessment, 2010, 15, 433-467.	1.2	159
115	The Dilemma of Pull and Push-Price Promotionsâ˜†. Journal of Retailing, 2010, 86, 51-68.	4.0	48
116	The Leitmannâ€"Schmitendorf advertising differential game. Applied Mathematics and Computation, 2010, 217, 1110-1116.	1.4	14
117	A differential environmental game with coupling constraints. Optimal Control Applications and Methods, 2009, 30, 197-207.	1.3	16
118	Advertising Strategies in a Differential Game withÂNegative Competitorâ€™s Interference. Journal of Optimization Theory and Applications, 2009, 140, 153-170.	0.8	33
119	Coordination of Advertising Strategies in a Fashion Licensing Contract. Journal of Optimization Theory and Applications, 2009, 142, 31-53.	0.8	27
120	A shelf-space-dependent wholesale price when manufacturer and retailer brands compete. OR Spectrum, 2009, 31, 361-383.	2.1	19
121	<scp>Investment in Tourism Market and Reputation</scp>. Journal of Public Economic Theory, 2009, 11, 797-817.	0.6	12
122	Stability of international environmental agreements: an illustration with asymmetrical countries. International Transactions in Operational Research, 2009, 16, 307-324.	1.8	34
123	Optimal pricing and advertising policies for an entertainment event. Journal of Economic Dynamics and Control, 2009, 33, 583-596.	0.9	13
124	An exploratory game-theoretic analysis of biomass electricity generation supply chain. Energy Policy, 2009, 37, 4514-4522.	4.2	57
125	Credible Linear-Incentive Equilibrium Strategies in Linear-Quadratic Differential Games. Annals of the International Society of Dynamic Games, 2009, , 1-31.	0.3	8
126	R&D Equilibrium Strategies with Surfers. Journal of Optimization Theory and Applications, 2008, 136, 1-13.	0.8	15

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127	Pricing and Advertising of Private and National Brands in a Dynamic Marketing Channel. Journal of Optimization Theory and Applications, 2008, 137, 465-483.	0.8	42
128	Feedback Stackelberg equilibrium strategies when theÂprivate label competes with the national brand. Annals of Operations Research, 2008, 164, 79-95.	2.6	43
129	On the coordination of dynamic marketing channels and two-part tariffs. Automatica, 2008, 44, 1233-1239.	3.0	61
130	Competing for consumer's attention. Automatica, 2008, 44, 361-370.	3.0	14
131	Incentive equilibrium in an overlapping-generations environmental game. European Journal of Operational Research, 2008, 185, 687-699.	3.5	27
132	Horizontal cooperation among freight carriers: request allocation and profit sharing. Journal of the Operational Research Society, 2008, 59, 1483-1491.	2.1	257
133	Time Consistency in Cooperative Differential Games: A Tutorial. Infor, 2008, 46, 81-92.	0.5	34
134	EFFECTIVENESS OF COOP ADVERTISING PROGRAMS IN COMPETITIVE DISTRIBUTION CHANNELS. International Game Theory Review, 2007, 09, 151-167.	0.3	74
135	Shelf-space allocation of national and private brands. European Journal of Operational Research, 2007, 180, 648-663.	3.5	91
136	Special issue on dynamic games. Computational Management Science, 2007, 4, 87-88.	0.8	0
137	Developments in differential game theory and numerical methods: economic and management applications. Computational Management Science, 2007, 4, 159-181.	0.8	51
138	A Differential Game of a Dual Distribution Channel. Annals of the International Society of Dynamic Games, 2007, , 547-568.	0.3	8
139	An Oligopolistic Electricity Market Model with Interdependent Segments. Energy Journal, 2007, 28, 165-186.	0.9	9
140	Could co-op advertising be a manufacturer's counterstrategy to store brands?. Journal of Business Research, 2006, 59, 1008-1015.	5.8	140
141	INTERNATIONAL COOPERATION, COALITIONS STABILITY AND FREE RIDING IN A GAME OF POLLUTION CONTROL. Manchester School, 2006, 74, 103-122.	0.4	13
142	The Impact of Manufacturers' Wholesale Prices on a Retailer's Shelf-Space and Pricing Decisions*. Decision Sciences, 2006, 37, 71-90.	3.2	40
143	Special issue on game theory: Numerical methods and applications. Computers and Operations Research, 2006, 33, 285.	2.4	1
144	Dynamic R&D with strategic behavior. Computers and Operations Research, 2006, 33, 426-437.	2.4	12

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145	A game-theoretic formulation of joint implementation of environmental projects. European Journal of Operational Research, 2006, 168, 221-239.	3.5	64
146	Advertising an event. Automatica, 2006, 42, 1349-1355.	3.0	14
147	Incentive mechanisms to enforce sustainable forest exploitation. Environmental Modeling and Assessment, 2006, 11, 145-156.	1.2	9
148	Equilibrium Investment Strategies in Foreign Environmental Projects. Journal of Optimization Theory and Applications, 2006, 130, 23-40.	0.8	17
149	A Note on Feedback Sequential Equilibria in a Lanchester Model with Empirical Application. Management Science, 2006, 52, 804-811.	2.4	32
150	Incentives for Retailer Promotion in a Marketing Channel. Annals of the International Society of Dynamic Games, 2006, , 365-378.	0.3	22
151	S-Adapted Equilibria in Games Played over Event Trees: An Overview. , 2005, , 417-444.		13
152	A time-consistent open-loop Stackelberg equilibrium of shelf-space allocation. Automatica, 2005, 41, 971-982.	3.0	33
153	A differential game of joint implementation of environmental projects. Automatica, 2005, 41, 1737-1749.	3.0	75
154	Credibility of Incentive Equilibrium Strategies in Linear-State Differential Games. Journal of Optimization Theory and Applications, 2005, 126, 367-389.	0.8	27
155	An environmental game with coupling constraints. Environmental Modeling and Assessment, 2005, 10, 153-158.	1.2	23
156	SUSTAINABILITY OF COOPERATION OVERTIME IN LINEAR-QUADRATIC DIFFERENTIAL GAMES. International Game Theory Review, 2005, 07, 395-406.	0.3	27
157	A Differential Game of Advertising for National and Store Brands. , 2005, , 213-229.		36
158	Dynamic Model of R&D, Spillovers, and Efficiency of Bertrand and Cournot Equilibria. Journal of Optimization Theory and Applications, 2004, 123, 1-25.	0.8	23
159	Differential Games in Marketing. International Series in Quantitative Marketing, 2004, , .	0.5	184
160	Markov Perfect Equilibrium Advertising Strategies of Lanchester Duopoly Model: A Technical Note. Management Science, 2004, 50, 995-1000.	2.4	32
161	Slowing deforestation pace through subsidies: a differential game. Automatica, 2004, 40, 301-309.	3.0	26
162	Computation of Characteristic Function Values for Linear-State Differential Games. Journal of Optimization Theory and Applications, 2003, 117, 183-194.	0.8	17

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163	Agreeability and Time Consistency in Linear-State Differential Games. Journal of Optimization Theory and Applications, 2003, 119, 49-63.	0.8	45
164	A differential game of retailer promotions. Automatica, 2003, 39, 1145-1155.	3.0	66
165	Time-consistent Shapley value allocation of pollution cost reduction. Journal of Economic Dynamics and Control, 2003, 27, 381-398.	0.9	225
166	Channel coordination over time: incentive equilibria and credibility. Journal of Economic Dynamics and Control, 2003, 27, 801-822.	0.9	98
167	Retail promotions with negative brand image effects: Is cooperation possible?. European Journal of Operational Research, 2003, 150, 395-405.	3.5	170
168	Impact of Retailer's Myopia on Channel's Strategies. Advances in Computational Management Science, 2002, , 179-192.	1.0	13
169	Time Consistency in Cooperative Differential Games. Advances in Computational Management Science, 2002, , 349-366.	1.0	17
170	Time consistent side payments in a dynamic game of downstream pollution. Journal of Economic Dynamics and Control, 2001, 25, 1973-1987.	0.9	102
171	Equilibria in an asymmetric duopoly facing a security constraint. Energy Economics, 2001, 23, 457-475.	5.6	17
172	Incentive equilibrium strategies and welfare allocation in a dynamic game of pollution control. Automatica, 2001, 37, 29-36.	3.0	61
173	Cooperative Advertising in a Marketing Channel. Journal of Optimization Theory and Applications, 2001, 110, 145-158.	0.8	133
174	STACKELBERG LEADERSHIP IN A MARKETING CHANNEL. International Game Theory Review, 2001, 03, 13-26.	0.3	86
175	Dynamic cooperative advertising in a channel. Journal of Retailing, 2000, 76, 71-92.	4.0	221
176	A Multistage Supergame of Downstream Pollution. , 2000, , 387-403.		2
177	Price subsidies and guaranteed buys of a new technology. European Journal of Operational Research, 1999, 114, 338-345.	3.5	30
178	Production, inventory, and pricing under cost and demand learning effects. European Journal of Operational Research, 1999, 117, 382-395.	3.5	59
179	Learing from each other in a duopoly: Numerical approach. Journal of Optimization Theory and Applications, 1995, 84, 617-633.	0.8	3
180	Stochastic equilibrium programming for dynamic oligopolistic markets. Journal of Optimization Theory and Applications, 1990, 66, 243-253.	0.8	65

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181	Methods in the Analysis of Multistage Commodity Markets. Control and Dynamic Systems, 1990, 36, 75-105.	0.1	1
182	A Differential Game of a Dual Distribution Channel. SSRN Electronic Journal, 0, , .	0.4	0