

Barry Schwartz

List of Publications by Year in descending order

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Version: 2024-02-01

43
papers

5,699
citations

361296
20
h-index

330025
37
g-index

44
all docs

44
docs citations

44
times ranked

3656
citing authors

#	ARTICLE	IF	CITATIONS
1	Maximizing versus satisficing: Happiness is a matter of choice.. Journal of Personality and Social Psychology, 2002, 83, 1178-1197.	2.6	1,186
2	Jobs, Careers, and Callings: People's Relations to Their Work. Journal of Research in Personality, 1997, 31, 21-33.	0.9	1,147
3	Self-determination: The tyranny of freedom.. American Psychologist, 2000, 55, 79-88.	3.8	592
4	Too Much of a Good Thing. Perspectives on Psychological Science, 2011, 6, 61-76.	5.2	478
5	Doing Better but Feeling Worse: Looking for the "Best" Job Undermines Satisfaction. Psychological Science, 2006, 17, 143-150.	1.8	400
6	Maximizing versus satisficing: Happiness is a matter of choice.. Journal of Personality and Social Psychology, 2002, 83, 1178-1197.	2.6	361
7	Practical Wisdom: Aristotle meets Positive Psychology. Journal of Happiness Studies, 2006, 7, 377-395.	1.9	237
8	Does Choice Mean Freedom and Well-Being?. Journal of Consumer Research, 2010, 37, 344-355.	3.5	210
9	The Tyranny of Choice. Scientific American, 2004, 290, 70-75.	1.0	184
10	Reinforcement-induced behavioral stereotypy: How not to teach people to discover rules.. Journal of Experimental Psychology: General, 1982, 111, 23-59.	1.5	125
11	Explaining Away Responsibility: Effects of Scientific Explanation on Perceived Culpability. Ethics and Behavior, 2005, 15, 139-158.	1.3	92
12	The creation and destruction of value.. American Psychologist, 1990, 45, 7-15.	3.8	82
13	Practical wisdom and organizations. Research in Organizational Behavior, 2011, 31, 3-23.	0.9	78
14	“Leaky” Rationality: How Research on Behavioral Decision Making Challenges Normative Standards of Rationality. Perspectives on Psychological Science, 2007, 2, 162-180.	5.2	74
15	Multiple types of motives don't multiply the motivation of West Point cadets. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 10990-10995.	3.3	74
16	What Makes a Good Decision? Robust Satisficing as a Normative Standard of Rational Decision Making. Journal for the Theory of Social Behaviour, 2011, 41, 209-227.	0.8	57
17	Mind, rationality, and cognition: An interdisciplinary debate. Psychonomic Bulletin and Review, 2018, 25, 793-826.	1.4	48
18	In defence of organology: A review ofThe modularity of mindby J. A. Fodor. Cambridge, Mass.: The MIT Press/Bradford, 1983, pp. 145. Cognitive Neuropsychology, 1984, 1, 25-42.	0.4	41

#	ARTICLE	IF	CITATIONS
19	Psychology, Idea Technology, and Ideology. <i>Psychological Science</i> , 1997, 8, 21-27.	1.8	35
20	Choice, freedom, and well-being: considerations for public policy. <i>Behavioural Public Policy</i> , 2017, 1, 106-121.	1.6	26
21	Behavioral contrast in the pigeon depends upon the location of the stimulus. <i>Bulletin of the Psychonomic Society</i> , 1974, 3, 365-368.	0.2	20
22	What does it mean to be a Rational Decision Maker?. <i>Journal of Marketing Behavior</i> , 2015, 1, 113-145.	0.4	19
23	Effects of treadle training on autoshaped keypecking: Learned laziness and learned industriousness or response competition?. <i>Bulletin of the Psychonomic Society</i> , 1974, 3, 369-372.	0.2	18
24	The Moral Foundations of Needle Exchange Attitudes. <i>Social Cognition</i> , 2019, 37, 229-246.	0.5	16
25	Incentives, choice, education and well-being. <i>Oxford Review of Education</i> , 2009, 35, 391-403.	1.4	15
26	There Must Be An Alternative. <i>Psychological Inquiry</i> , 2007, 18, 48-51.	0.4	12
27	Balancing the Freedom-Security Trade-Off During Crises and Disasters. <i>Perspectives on Psychological Science</i> , 2022, 17, 1024-1049.	5.2	11
28	The Limits of Cost-Benefit Calculation: Commentary on Bennis, Medin, & Bartels (2010). <i>Perspectives on Psychological Science</i> , 2010, 5, 203-205.	5.2	9
29	Common Sense Beliefs about the Central Self, Moral Character, and the Brain. <i>Frontiers in Psychology</i> , 2015, 6, 2007.	1.1	9
30	Reconceptualizing Intrinsic Motivation. , 2019, , 373-394.		8
31	A New Veil of Ignorance? Commentary on Norton and Ariely (2011). <i>Perspectives on Psychological Science</i> , 2011, 6, 19-20.	5.2	5
32	Practical Wisdom and Health Care. , 2019, , 381-406.		5
33	Addiction science and the perception of freewill. <i>Journal for the Theory of Social Behaviour</i> , 2020, 50, 373-390.	0.8	5
34	Science, scholarship, and intellectual virtues: A guide to what higher education should be like. <i>Journal of Moral Education</i> , 2022, 51, 61-72.	0.9	5
35	What is Rationality?. <i>Journal of Marketing Behavior</i> , 2015, 1, 175-185.	0.4	4
36	On Klatzky and Creswell (2014). <i>Perspectives on Psychological Science</i> , 2015, 10, 404-407.	5.2	4

#	ARTICLE	IF	CITATIONS
37	The ecology of learning: The right answer to the wrong question. Behavioral and Brain Sciences, 1981, 4, 159-160.	0.4	2
38	Crowding Out Morality: How the Ideology of Self-Interest Can Be Self-Fulfilling. , 2012, , 160-184.		2
39	Idea Technology and Ideology. Culture, Medicine and Psychiatry, 2021, , 1.	0.7	1
40	Analyzing Free-Operant Behavior Reinforcement and the Organization of Behaviour Michael D. Zeiler Peter Harzem. BioScience, 1981, 31, 686-686.	2.2	0
41	Behavior theory's econometric garb: The emperor's new clothes. Behavioral and Brain Sciences, 1983, 6, 327-328.	0.4	0
42	Organic insight into mental organs. Behavioral and Brain Sciences, 1985, 8, 30-31.	0.4	0
43	Security: Tradeoffs between efficiency and friction, freedom and constraint. Journal of Positive Psychology, 0, , 1-6.	2.6	0