

# David K Sherman

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

55  
papers

4,897  
citations

30  
h-index

55  
g-index

55  
ext. papers

5,593  
ext. citations

4.7  
avg, IF

6.08  
L-index

#	Paper	IF	Citations
55	The psychology of change: self-affirmation and social psychological intervention. <i>Annual Review of Psychology</i> , <b>2014</b> , 65, 333-71	26.1	592
54	The Psychology of Self-defense: Self-Affirmation Theory. <i>Advances in Experimental Social Psychology</i> , <b>2006</b> , 183-242	4.2	588
53	Accepting Threatening Information: Self-Affirmation and the Reduction of Defensive Biases. <i>Current Directions in Psychological Science</i> , <b>2002</b> , 11, 119-123	6.5	288
52	Are self-enhancing cognitions associated with healthy or unhealthy biological profiles?. <i>Journal of Personality and Social Psychology</i> , <b>2003</b> , 85, 605-15	6.5	268
51	Affirmation of personal values buffers neuroendocrine and psychological stress responses. <i>Psychological Science</i> , <b>2005</b> , 16, 846-51	7.9	260
50	"Express yourself": culture and the effect of self-expression on choice. <i>Journal of Personality and Social Psychology</i> , <b>2007</b> , 92, 1-11	6.5	245
49	Deflecting the trajectory and changing the narrative: how self-affirmation affects academic performance and motivation under identity threat. <i>Journal of Personality and Social Psychology</i> , <b>2013</b> , 104, 591-618	6.5	213
48	The cultural congruency effect: Culture, regulatory focus, and the effectiveness of gain- vs. loss-framed health messages. <i>Journal of Experimental Social Psychology</i> , <b>2009</b> , 45, 535-541	2.6	178
47	Affirmed yet unaware: exploring the role of awareness in the process of self-affirmation. <i>Journal of Personality and Social Psychology</i> , <b>2009</b> , 97, 745-64	6.5	169
46	Dispositional motivations and message framing: a test of the congruency hypothesis in college students. <i>Health Psychology</i> , <b>2004</b> , 23, 330-4	5	166
45	Bridging the partisan divide: Self-affirmation reduces ideological closed-mindedness and inflexibility in negotiation. <i>Journal of Personality and Social Psychology</i> , <b>2007</b> , 93, 415-30	6.5	159
44	Psychological vulnerability and stress: the effects of self-affirmation on sympathetic nervous system responses to naturalistic stressors. <i>Health Psychology</i> , <b>2009</b> , 28, 554-62	5	135
43	Does self-affirmation, cognitive processing, or discovery of meaning explain cancer-related health benefits of expressive writing?. <i>Personality and Social Psychology Bulletin</i> , <b>2007</b> , 33, 238-50	4.1	130
42	Approach/Avoidance Motivation, Message Framing, and Health Behavior: Understanding the Congruency Effect. <i>Motivation and Emotion</i> , <b>2006</b> , 30, 165-169	2.5	118
41	The effects of message quality and congruency on perceptions of tailored health communications. <i>Journal of Experimental Social Psychology</i> , <b>2007</b> , 43, 249-257	2.6	117
40	Self-Affirmation: Understanding the Effects. <i>Social and Personality Psychology Compass</i> , <b>2013</b> , 7, 834-845		100
39	Fear of Ebola: The Influence of Collectivism on Xenophobic Threat Responses. <i>Psychological Science</i> , <b>2016</b> , 27, 935-44	7.9	100

38	Cultural Variability in the Link Between Environmental Concern and Support for Environmental Action. <i>Psychological Science</i> , <b>2016</b> , 27, 1331-1339	7.9	99
37	Gene-Culture Interaction: Oxytocin Receptor Polymorphism (OXTR) and Emotion Regulation. <i>Social Psychological and Personality Science</i> , <b>2011</b> , 2, 665-672	4.3	99
36	The group as a resource: reducing biased attributions for group success and failure via group affirmation. <i>Personality and Social Psychology Bulletin</i> , <b>2007</b> , 33, 1100-12	4.1	99
35	Green to be seen and Brown to keep down: Visibility moderates the effect of identity on pro-environmental behavior. <i>Journal of Environmental Psychology</i> , <b>2017</b> , 51, 226-238	6.7	92
34	Is there an "I" in "team"? The role of the self in group-serving judgments. <i>Journal of Personality and Social Psychology</i> , <b>2005</b> , 88, 108-20	6.5	90
33	Psychological Barriers to Bipartisan Public Support for Climate Policy. <i>Perspectives on Psychological Science</i> , <b>2018</b> , 13, 492-507	9.8	85
32	Self-affirmation facilitates minority middle schoolers' progress along college trajectories. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , <b>2017</b> , 114, 7594-7599	11.5	53
31	Perceived Polarization: Reconciling Ingroup and Intergroup Perceptions Under Uncertainty. <i>Group Processes and Intergroup Relations</i> , <b>2009</b> , 12, 95-109	1.9	48
30	Reducing defensive distancing: Self-affirmation and risk regulation in response to relationship threats. <i>Journal of Experimental Social Psychology</i> , <b>2011</b> , 47, 264-268	2.6	39
29	Seeing the Other Side: Reducing Political Partisanship via Self-Affirmation in the 2008 Presidential Election. <i>Analyses of Social Issues and Public Policy</i> , <b>2010</b> , 10, 276-292	0.9	36
28	Social class, control, and action: Socioeconomic status differences in antecedents of support for pro-environmental action. <i>Journal of Experimental Social Psychology</i> , <b>2018</b> , 77, 60-75	2.6	35
27	The Role of the Self in Responses to Health Communications: A Cultural Perspective. <i>Self and Identity</i> , <b>2011</b> , 10, 284-294	1.7	33
26	Improving oral health behavior: a social psychological approach. <i>Journal of the American Dental Association</i> , <b>2008</b> , 139, 1382-7	1.9	30
25	Message framing for health: moderation by perceived susceptibility and motivational orientation in a diverse sample of Americans. <i>Health Psychology</i> , <b>2015</b> , 34, 20-9	5	27
24	Going along versus getting it right: The role of self-integrity in political conformity. <i>Journal of Experimental Social Psychology</i> , <b>2015</b> , 56, 73-88	2.6	23
23	Culture and social support: neural bases and biological impact. <i>Progress in Brain Research</i> , <b>2009</b> , 178, 227-37	2.9	22
22	Self-Affirmation and Prejudice Reduction: When and Why?. <i>Current Directions in Psychological Science</i> , <b>2019</b> , 28, 40-46	6.5	18
21	Embodied cognition and health persuasion: Facilitating intention-behavior consistency via motor manipulations. <i>Journal of Experimental Social Psychology</i> , <b>2010</b> , 46, 461-464	2.6	15

20	The Psychology of Proenvironmental Support: In Search of Global Solutions for a Global Problem. <i>Current Directions in Psychological Science</i> , <b>2019</b> , 28, 490-495	6.5	13
19	Intergroup conflict and barriers to common ground: A self-affirmation perspective. <i>Social and Personality Psychology Compass</i> , <b>2017</b> , 11, e12364	3	13
18	Impact of Cultural Exposure and Message Framing on Oral Health Behavior: Exploring the Role of Message Memory. <i>Medical Decision Making</i> , <b>2016</b> , 36, 834-43	2.5	12
17	Bolstering trust and reducing discipline incidents at a diverse middle school: How self-affirmation affects behavioral conduct during the transition to adolescence. <i>Journal of School Psychology</i> , <b>2019</b> , 75, 74-88	4.5	11
16	Train in vain: the role of the self in claimed self-handicapping strategies. <i>Journal of Sport and Exercise Psychology</i> , <b>2012</b> , 34, 600-20	1.5	11
15	Integrating Self-Affirmation and Implementation Intentions: Effects on College Student Drinking. <i>Annals of Behavioral Medicine</i> , <b>2018</b> , 52, 633-644	4.5	10
14	Self-affirmation theory in educational contexts. <i>Journal of Social Issues</i> , <b>2021</b> , 77, 683-701	3.2	9
13	Self-affirmation and motivational interviewing: integrating perspectives to reduce resistance and increase efficacy of alcohol interventions. <i>Health Psychology Review</i> , <b>2015</b> , 9, 83-102	7.1	7
12	In the aftermath of terrorism: Effects of self versus group affirmation on support for discriminatory policies. <i>Journal of Experimental Social Psychology</i> , <b>2018</b> , 76, 421-428	2.6	7
11	Self-affirmation and affective forecasting: Affirmation reduces the anticipated impact of negative events. <i>Motivation and Emotion</i> , <b>2016</b> , 40, 750-759	2.5	5
10	Public Policy and Health: A Self-Affirmation Perspective. <i>Policy Insights From the Behavioral and Brain Sciences</i> , <b>2014</b> , 1, 222-230	2.1	5
9	Embodied cognition and skilled health behaviour. <i>Psychology and Health</i> , <b>2011</b> , 26, 1006-17	2.9	5
8	The Challenges of Military Veterans in Their Transition to the Workplace: A Call for Integrating Basic and Applied Psychological Science. <i>Perspectives on Psychological Science</i> , <b>2021</b> , 16, 590-613	9.8	5
7	Elite influence on public attitudes about climate policy. <i>Current Opinion in Behavioral Sciences</i> , <b>2021</b> , 42, 83-88	4	4
6	The exchange between citizens and elected officials: a social psychological framework for citizen climate activists. <i>Behavioural Public Policy</i> , <b>2020</b> , 1-30	2.7	3
5	Securing self-integrity over time: Self-affirmation disrupts a negative cycle between psychological threat and academic performance. <i>Journal of Social Issues</i> , <b>2021</b> , 77, 801-823	3.2	3
4	Wise interventions in organizations. <i>Research in Organizational Behavior</i> , <b>2019</b> , 39, 100125	1	2
3	Conformity to group norms: How group-affirmation shapes collective action. <i>Journal of Experimental Social Psychology</i> , <b>2021</b> , 95, 104153	2.6	2

- 2 Beliefs and Social Norms as Precursors of Environmental Support: The Joint Influence of Collectivism and Socioeconomic Status. *Personality and Social Psychology Bulletin*, **2021**, 1461672211007252 4.1 1
- 1 Psychology and the Threat of Contagion: Feeling Vulnerable to a Disease Moderates the Link Between Xenophobic Thoughts and Support for Ingroup-Protective Actions. *Personality and Social Psychology Bulletin*, **2021**, 1461672211037138 4.1