

# Leaf Van Boven

## List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

73  
papers

4,734  
citations

30  
h-index

68  
g-index

79  
ext. papers

5,700  
ext. citations

4.3  
avg, IF

5.89  
L-index

#	Paper	IF	Citations
73	Politicians polarize and experts depolarize public support for COVID-19 management policies across countries.. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , <b>2022</b> , 119,	11.5	9
72	When election expectations fail: Polarized perceptions of election legitimacy increase with accumulating evidence of election outcomes and with polarized media. <i>PLoS ONE</i> , <b>2021</b> , 16, e0259473	3.7	1
71	Attention increases environmental risk perception. <i>Journal of Experimental Psychology: General</i> , <b>2021</b> , 150, 83-102	4.7	5
70	Elite influence on public attitudes about climate policy. <i>Current Opinion in Behavioral Sciences</i> , <b>2021</b> , 42, 83-88	4	4
69	False polarization: Cognitive mechanisms and potential solutions. <i>Current Opinion in Psychology</i> , <b>2021</b> , 43, 1-6	6.2	4
68	Behavioural frameworks to understand public perceptions of and risk response to carbon dioxide removal. <i>Interface Focus</i> , <b>2020</b> , 10, 20200002	3.9	8
67	Above and beyond the content: Feelings influence mental simulations. <i>Behavioral and Brain Sciences</i> , <b>2020</b> , 43, e139	0.9	1
66	Salience theory of mere exposure: Relative exposure increases liking, extremity, and emotional intensity. <i>Journal of Personality and Social Psychology</i> , <b>2020</b> , 118, 1118-1145	6.5	13
65	Using Augmented Virtuality to Examine How Emotions Influence Construction-Hazard Identification, Risk Assessment, and Safety Decisions. <i>Journal of Construction Engineering and Management - ASCE</i> , <b>2020</b> , 146, 04019102	4.2	16
64	The exchange between citizens and elected officials: a social psychological framework for citizen climate activists. <i>Behavioural Public Policy</i> , <b>2020</b> , 1-30	2.7	3
63	Behavioural climate policy. <i>Behavioural Public Policy</i> , <b>2020</b> , 1-9	2.7	2
62	Attention Drives Emotion: Voluntary Visual Attention Increases Perceived Emotional Intensity. <i>Psychological Science</i> , <b>2019</b> , 30, 942-954	7.9	10
61	It depends: Partisan evaluation of conditional probability importance. <i>Cognition</i> , <b>2019</b> , 188, 51-63	3.5	6
60	Partisan Barriers to Bipartisanship: Understanding Climate Policy Polarization. <i>Social Psychological and Personality Science</i> , <b>2018</b> , 9, 308-318	4.3	54
59	Consumer Choice and Autonomy in the Age of Artificial Intelligence and Big Data. <i>Customer Needs and Solutions</i> , <b>2018</b> , 5, 28-37	0.8	82
58	Using Augmented Virtuality to Understand the Situational Awareness Model <b>2018</b> ,		3
57	Simulational fluency reduces feelings of psychological distance. <i>Journal of Experimental Psychology: General</i> , <b>2018</b> , 147, 354-376	4.7	11

56	Psychological Barriers to Bipartisan Public Support for Climate Policy. <i>Perspectives on Psychological Science</i> , <b>2018</b> , 13, 492-507	9.8	85
55	Toward Surmounting the Psychological Barriers to Climate Policy-Appreciating Contexts and Acknowledging Challenges: A Reply to Weber (2018). <i>Perspectives on Psychological Science</i> , <b>2018</b> , 13, 512-517	9.8	2
54	Attentional accounting: Voluntary spatial attention increases budget category prioritization. <i>Journal of Experimental Psychology: General</i> , <b>2017</b> , 146, 1296-1306	4.7	9
53	Emotional States and Their Impact on Hazard Identification Skills <b>2016</b> ,		8
52	Partisan underestimation of the polarizing influence of group discussion. <i>Journal of Experimental Social Psychology</i> , <b>2016</b> , 65, 52-58	2.6	10
51	Perceiving political polarization in the United States: party identity strength and attitude extremity exacerbate the perceived partisan divide. <i>Perspectives on Psychological Science</i> , <b>2015</b> , 10, 145-58	9.8	151
50	The Tripartite Foundations of Temporal Psychological Distance: Metaphors, Ecology, and Teleology. <i>Social and Personality Psychology Compass</i> , <b>2015</b> , 9, 593-605	3	17
49	Seeing Red: Anger Increases How Much Republican Identification Predicts Partisan Attitudes and Perceived Polarization. <i>PLoS ONE</i> , <b>2015</b> , 10, e0139193	3.7	12
48	Abstract construals make the emotional rewards of prosocial behavior more salient. <i>Journal of Positive Psychology</i> , <b>2015</b> , 10, 458-462	3.2	6
47	Stumbling in Their Shoes: Disability Simulations Reduce Judged Capabilities of Disabled People. <i>Social Psychological and Personality Science</i> , <b>2015</b> , 6, 464-471	4.3	38
46	Moral Violations Reduce Oral Consumption. <i>Journal of Consumer Psychology</i> , <b>2014</b> , 24, 381-386	3.1	26
45	Too much experience: a desensitization bias in emotional perspective taking. <i>Journal of Personality and Social Psychology</i> , <b>2014</b> , 106, 272-85	6.5	34
44	Psychological Antecedents of Risk-Taking Behavior in Construction. <i>Journal of Construction Engineering and Management - ASCE</i> , <b>2014</b> , 140, 04014052	4.2	74
43	The Secrecy Heuristic: Inferring Quality from Secrecy in Foreign Policy Contexts. <i>Political Psychology</i> , <b>2014</b> , 35, 97-111	3.6	8
42	Self-Identity and Consumer Behavior Dissociative versus Associative Responses to Social Identity Threat: The Role of Consumer Self-Construal Self-Affirmation through the Choice of Highly Aesthetic Products It's Not Me, It's You: How Gift Giving Creates Giver Identity Threat as a Function of Social Closeness Identifiable but Not Identical: Combining Social Identity and Uniqueness	6.3	17
41	The temporal Doppler effect: when the future feels closer than the past. <i>Psychological Science</i> , <b>2013</b> , 24, 530-6	7.9	49
40	entity An Interpretive F. <i>Journal of Consumer Research</i> , <b>2013</b> , 39, xv-xviii		
40	Changing Places. <i>Advances in Experimental Social Psychology</i> , <b>2013</b> , 48, 117-171	4.2	26
39	Judgment and Decision Making <b>2013</b> ,		1

38	The illusion of courage in self-predictions: Mispredicting one's own behavior in embarrassing situations. <i>Journal of Behavioral Decision Making</i> , <b>2012</b> , 25, 1-12	2.4	25
37	Immediacy bias in social-emotional comparisons. <i>Emotion</i> , <b>2012</b> , 12, 737-47	4.1	4
36	Identifiable but Not Identical: Combining Social Identity and Uniqueness Motives in Choice. <i>Journal of Consumer Research</i> , <b>2012</b> , 39, 561-573	6.3	179
35	Boys don't cry: Cognitive load and priming increase stereotypic sex differences in emotion memory. <i>Journal of Experimental Social Psychology</i> , <b>2012</b> , 48, 303-309	2.6	48
34	Prototypical prospection: future events are more prototypically represented and simulated than past events. <i>European Journal of Social Psychology</i> , <b>2012</b> , 42, 354-362	2.9	25
33	Political polarization projection: social projection of partisan attitude extremity and attitudinal processes. <i>Journal of Personality and Social Psychology</i> , <b>2012</b> , 103, 84-100	6.5	64
32	Whom to help? Immediacy bias in judgments and decisions about humanitarian aid. <i>Organizational Behavior and Human Decision Processes</i> , <b>2011</b> , 115, 283-293	4	28
31	Values and preferences: defining preference construction. <i>Wiley Interdisciplinary Reviews: Cognitive Science</i> , <b>2011</b> , 2, 193-205	4.5	67
30	Similarity on the rebound: inhibition of similarity assessment leads to an ironic postsuppressional rebound. <i>Quarterly Journal of Experimental Psychology</i> , <b>2011</b> , 64, 1788-96	1.8	1
29	Feeling Close: Emotional Intensity Reduces Perceived Psychological Distance. <i>SSRN Electronic Journal</i> , <b>2010</b> ,	1	3
28	Stigmatizing materialism: on stereotypes and impressions of materialistic and experiential pursuits. <i>Personality and Social Psychology Bulletin</i> , <b>2010</b> , 36, 551-63	4.1	113
27	Feelings not forgone: underestimating affective reactions to what does not happen. <i>Psychological Science</i> , <b>2010</b> , 21, 706-11	7.9	15
26	Feeling close: emotional intensity reduces perceived psychological distance. <i>Journal of Personality and Social Psychology</i> , <b>2010</b> , 98, 872-85	6.5	192
25	What's next? Judging sequences of binary events. <i>Psychological Bulletin</i> , <b>2009</b> , 135, 262-85	19.1	162
24	Immediacy bias in emotion perception: current emotions seem more intense than previous emotions. <i>Journal of Experimental Psychology: General</i> , <b>2009</b> , 138, 368-82	4.7	27
23	Looking forward, looking back: anticipation is more evocative than retrospection. <i>Journal of Experimental Psychology: General</i> , <b>2007</b> , 136, 289-300	4.7	143
22	Predicting Feelings Versus Choices <b>2006</b> , 67-81		3
21	The unpacking effect in allocations of responsibility for group tasks. <i>Journal of Experimental Social Psychology</i> , <b>2005</b> , 41, 447-457	2.6	58

20	The illusion of courage in social predictions: Underestimating the impact of fear of embarrassment on other people. <i>Organizational Behavior and Human Decision Processes</i> , <b>2005</b> , 96, 130-141	4	102
19	Experientialism, Materialism, and the Pursuit of Happiness. <i>Review of General Psychology</i> , <b>2005</b> , 9, 132-142	3.2	165
18	Balance where it really counts. <i>Behavioral and Brain Sciences</i> , <b>2004</b> , 27, 333-333	0.9	2
17	Perspective taking as egocentric anchoring and adjustment. <i>Journal of Personality and Social Psychology</i> , <b>2004</b> , 87, 327-39	6.5	716
16	The effort heuristic. <i>Journal of Experimental Social Psychology</i> , <b>2004</b> , 40, 91-98	2.6	179
15	Learning Negotiation Skills: Four Models of Knowledge Creation and Transfer. <i>Management Science</i> , <b>2003</b> , 49, 529-540	3.9	171
14	To do or to have? That is the question. <i>Journal of Personality and Social Psychology</i> , <b>2003</b> , 85, 1193-202	6.5	577
13	Intuitions about situational correction in self and others. <i>Journal of Personality and Social Psychology</i> , <b>2003</b> , 85, 249-58	6.5	18
12	The Illusion of Transparency in Negotiations. <i>Negotiation Journal</i> , <b>2003</b> , 19, 117-131	0.3	29
11	The unpacking effect in evaluative judgments: When the whole is less than the sum of its parts. <i>Journal of Experimental Social Psychology</i> , <b>2003</b> , 39, 263-269	2.6	37
10	Mispredicting the endowment effect:: Underestimation of owners' selling prices by buyers' agents. <i>Journal of Economic Behavior and Organization</i> , <b>2003</b> , 51, 351-365	1.6	53
9	Social projection of transient drive states. <i>Personality and Social Psychology Bulletin</i> , <b>2003</b> , 29, 1159-68	4.1	266
8	The Illusion of Transparency in Negotiations <b>2003</b> , 19, 117		3
7	Mispredicting the Endowment Effect: Underestimation of Owners' Selling Prices by Buye's Agents. <i>SSRN Electronic Journal</i> , <b>2002</b> ,	1	3
6	Contingent social utility in the prisoners' dilemma. <i>Journal of Economic Behavior and Organization</i> , <b>2001</b> , 45, 1-17	1.6	6
5	Egocentric empathy gaps between owners and buyers: Misperceptions of the endowment effect.. <i>Journal of Personality and Social Psychology</i> , <b>2000</b> , 79, 66-76	6.5	229
4	Pluralistic Ignorance and Political Correctness: The Case of Affirmative Action. <i>Political Psychology</i> , <b>2000</b> , 21, 267-276	3.6	50
3	When Social Worlds Collide: Overconfidence in the Multiple Audience Problem. <i>Personality and Social Psychology Bulletin</i> , <b>2000</b> , 26, 619-628	4.1	16

2	The perceiver as perceived: Everyday intuitions about the correspondence bias.. <i>Journal of Personality and Social Psychology</i> , <b>1999</b> , 77, 1188-1199	6.5	81
1	Egocentric empathy gaps in social interaction and exchange. <i>Advances in Group Processes</i> ,65-97	0.4	6