

Leaf Van Boven

List of Publications by Year in descending order

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Version: 2024-02-01

77
papers

6,646
citations

125106

35
h-index

100535

70
g-index

79
all docs

79
docs citations

79
times ranked

5341
citing authors

#	ARTICLE	IF	CITATIONS
1	False polarization: Cognitive mechanisms and potential solutions. <i>Current Opinion in Psychology</i> , 2022, 43, 1-6.	2.5	32
2	Politicians polarize and experts depolarize public support for COVID-19 management policies across countries. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	3.3	61
3	The exchange between citizens and elected officials: a social psychological framework for citizen climate activists. <i>Behavioural Public Policy</i> , 2021, 5, 576-605.	1.6	10
4	Attention increases environmental risk perception.. <i>Journal of Experimental Psychology: General</i> , 2021, 150, 83-102.	1.5	14
5	Elite influence on public attitudes about climate policy. <i>Current Opinion in Behavioral Sciences</i> , 2021, 42, 83-88.	2.0	21
6	When election expectations fail: Polarized perceptions of election legitimacy increase with accumulating evidence of election outcomes and with polarized media. <i>PLoS ONE</i> , 2021, 16, e0259473.	1.1	5
7	Using Augmented Virtuality to Examine How Emotions Influence Construction-Hazard Identification, Risk Assessment, and Safety Decisions. <i>Journal of Construction Engineering and Management - ASCE</i> , 2020, 146, .	2.0	31
8	Behavioural climate policy. <i>Behavioural Public Policy</i> , 2020, , 1-9.	1.6	7
9	Behavioural frameworks to understand public perceptions of and risk response to carbon dioxide removal. <i>Interface Focus</i> , 2020, 10, 20200002.	1.5	20
10	Above and beyond the content: Feelings influence mental simulations. <i>Behavioral and Brain Sciences</i> , 2020, 43, e139.	0.4	1
11	Saliency theory of mere exposure: Relative exposure increases liking, extremity, and emotional intensity.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 1118-1145.	2.6	40
12	Attention influences emotion, judgment, and decision making to explain mental simulation.. <i>Psychology of Consciousness: Theory Research, and Practice</i> , 2020, 7, 404-422.	0.3	3
13	Attention Drives Emotion: Voluntary Visual Attention Increases Perceived Emotional Intensity. <i>Psychological Science</i> , 2019, 30, 942-954.	1.8	19
14	It depends: Partisan evaluation of conditional probability importance. <i>Cognition</i> , 2019, 188, 51-63.	1.1	12
15	Partisan Barriers to Bipartisanship. <i>Social Psychological and Personality Science</i> , 2018, 9, 308-318.	2.4	82
16	Consumer Choice and Autonomy in the Age of Artificial Intelligence and Big Data. <i>Customer Needs and Solutions</i> , 2018, 5, 28-37.	0.5	152
17	Psychological Barriers to Bipartisan Public Support for Climate Policy. <i>Perspectives on Psychological Science</i> , 2018, 13, 492-507.	5.2	142
18	Toward Surmounting the Psychological Barriers to Climate Policy—Appreciating Contexts and Acknowledging Challenges: A Reply to Weber (2018). <i>Perspectives on Psychological Science</i> , 2018, 13, 512-517.	5.2	3

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19	Using Augmented Virtuality to Understand the Situational Awareness Model. , 2018, , .		5
20	Simulational fluency reduces feelings of psychological distance.. Journal of Experimental Psychology: General, 2018, 147, 354-376.	1.5	20
21	Attentional accounting: Voluntary spatial attention increases budget category prioritization.. Journal of Experimental Psychology: General, 2017, 146, 1296-1306.	1.5	17
22	Emotional States and Their Impact on Hazard Identification Skills. , 2016, , .		14
23	Partisan underestimation of the polarizing influence of group discussion. Journal of Experimental Social Psychology, 2016, 65, 52-58.	1.3	17
24	The Tripartite Foundations of Temporal Psychological Distance: Metaphors, Ecology, and Teleology. Social and Personality Psychology Compass, 2015, 9, 593-605.	2.0	22
25	Seeing Red: Anger Increases How Much Republican Identification Predicts Partisan Attitudes and Perceived Polarization. PLoS ONE, 2015, 10, e0139193.	1.1	19
26	Abstract construals make the emotional rewards of prosocial behavior more salient. Journal of Positive Psychology, 2015, 10, 458-462.	2.6	12
27	Stumbling in Their Shoes. Social Psychological and Personality Science, 2015, 6, 464-471.	2.4	62
28	Perceiving Political Polarization in the United States. Perspectives on Psychological Science, 2015, 10, 145-158.	5.2	227
29	Too much experience: A desensitization bias in emotional perspective taking.. Journal of Personality and Social Psychology, 2014, 106, 272-285.	2.6	46
30	Psychological Antecedents of Risk-Taking Behavior in Construction. Journal of Construction Engineering and Management - ASCE, 2014, 140, .	2.0	103
31	The Secrecy Heuristic: Inferring Quality from Secrecy in Foreign Policy Contexts. Political Psychology, 2014, 35, 97-111.	2.2	9
32	Moral violations reduce oral consumption. Journal of Consumer Psychology, 2014, 24, 381-386.	3.2	39
33	Self-Identity and Consumer Behavior Dissociative versus Associative Responses to Social Identity Threat: The Role of Consumer Self-Construal Self-Affirmation through the Choice of Highly Aesthetic Products It's Not Me, It's You: How Gift Giving Creates Giver Identity Threat as a Function of Social Closeness Identifiable but Not Identical: Combining Social Identity and Uniqueness Motives in Choice The Signature Effect: Signing Influences Consumption-Related Behavior by Priming Self-Identity An Interpretive F. Journal of Consumer Research, 2013, 39, xv-xviii.	3.5	25
34	The Temporal Doppler Effect. Psychological Science, 2013, 24, 530-536.	1.8	67
35	Changing Places. Advances in Experimental Social Psychology, 2013, 48, 117-171.	2.0	43
36	Judgment and Decision Making. , 2013, , .		1

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37	Political polarization projection: Social projection of partisan attitude extremity and attitudinal processes.. Journal of Personality and Social Psychology, 2012, 103, 84-100.	2.6	79
38	Immediacy bias in social-emotional comparisons.. Emotion, 2012, 12, 737-747.	1.5	5
39	Identifiable but Not Identical: Combining Social Identity and Uniqueness Motives in Choice. Journal of Consumer Research, 2012, 39, 561-573.	3.5	247
40	Boys don't cry: Cognitive load and priming increase stereotypic sex differences in emotion memory. Journal of Experimental Social Psychology, 2012, 48, 303-309.	1.3	54
41	Prototypical prospection: future events are more prototypically represented and simulated than past events. European Journal of Social Psychology, 2012, 42, 354-362.	1.5	33
42	The illusion of courage in self-predictions: Mispredicting one's own behavior in embarrassing situations. Journal of Behavioral Decision Making, 2012, 25, 1-12.	1.0	40
43	Whom to help? Immediacy bias in judgments and decisions about humanitarian aid. Organizational Behavior and Human Decision Processes, 2011, 115, 283-293.	1.4	43
44	Values and preferences: defining preference construction. Wiley Interdisciplinary Reviews: Cognitive Science, 2011, 2, 193-205.	1.4	101
45	Similarity on the Rebound: Inhibition of Similarity Assessment Leads to an Ironic Postsuppressional Rebound. Quarterly Journal of Experimental Psychology, 2011, 64, 1788-1796.	0.6	2
46	Feeling close: Emotional intensity reduces perceived psychological distance.. Journal of Personality and Social Psychology, 2010, 98, 872-885.	2.6	257
47	Donate Different: External and Internal Influences on Emotion-Based Donation Decisions. SSRN Electronic Journal, 2010, , .	0.4	1
48	Stigmatizing Materialism: On Stereotypes and Impressions of Materialistic and Experiential Pursuits. Personality and Social Psychology Bulletin, 2010, 36, 551-563.	1.9	155
49	Feelings Not Forgone. Psychological Science, 2010, 21, 706-711.	1.8	16
50	What's next? Judging sequences of binary events.. Psychological Bulletin, 2009, 135, 262-285.	5.5	208
51	Immediacy bias in emotion perception: Current emotions seem more intense than previous emotions.. Journal of Experimental Psychology: General, 2009, 138, 368-382.	1.5	37
52	Temporally Asymmetric Constraints on Mental Simulation: Retrospection is More Constrained than Prospection. SSRN Electronic Journal, 2008, , .	0.4	1
53	Looking forward, looking back: Anticipation is more evocative than retrospection.. Journal of Experimental Psychology: General, 2007, 136, 289-300.	1.5	181
54	Predicting Feelings Versus Choices. , 2006, , 67-81.		6

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55	The illusion of courage in social predictions: Underestimating the impact of fear of embarrassment on other people. <i>Organizational Behavior and Human Decision Processes</i> , 2005, 96, 130-141.	1.4	128
56	Experientialism, Materialism, and the Pursuit of Happiness. <i>Review of General Psychology</i> , 2005, 9, 132-142.	2.1	216
57	The unpacking effect in allocations of responsibility for group tasks. <i>Journal of Experimental Social Psychology</i> , 2005, 41, 447-457.	1.3	70
58	Balance where it really counts. <i>Behavioral and Brain Sciences</i> , 2004, 27, 333-333.	0.4	5
59	Perspective Taking as Egocentric Anchoring and Adjustment.. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 327-339.	2.6	946
60	The effort heuristic. <i>Journal of Experimental Social Psychology</i> , 2004, 40, 91-98.	1.3	248
61	The Illusion of Transparency in Negotiations. <i>Negotiation Journal</i> , 2003, 19, 117-131.	0.3	32
62	The unpacking effect in evaluative judgments: When the whole is less than the sum of its parts. <i>Journal of Experimental Social Psychology</i> , 2003, 39, 263-269.	1.3	50
63	Mispredicting the endowment effect:. <i>Journal of Economic Behavior and Organization</i> , 2003, 51, 351-365.	1.0	68
64	Social Projection of Transient Drive States. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 1159-1168.	1.9	344
65	Learning Negotiation Skills: Four Models of Knowledge Creation and Transfer. <i>Management Science</i> , 2003, 49, 529-540.	2.4	242
66	To Do or to Have? That Is the Question.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 1193-1202.	2.6	771
67	Intuitions about situational correction in self and others.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 249-258.	2.6	23
68	The Illusion of Transparency in Negotiations. , 2003, 19, 117.		3
69	Mispredicting the Endowment Effect: Underestimation of Owners' Selling Prices by Buye's Agents. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	11
70	Contingent social utility in the prisonersâ€™ dilemma. <i>Journal of Economic Behavior and Organization</i> , 2001, 45, 1-17.	1.0	11
71	Egocentric empathy gaps between owners and buyers: Misperceptions of the endowment effect.. <i>Journal of Personality and Social Psychology</i> , 2000, 79, 66-76.	2.6	289
72	Pluralistic Ignorance and Political Correctness: The Case of Affirmative Action. <i>Political Psychology</i> , 2000, 21, 267-276.	2.2	70

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73	When Social Worlds Collide: Overconfidence in the Multiple Audience Problem. <i>Personality and Social Psychology Bulletin</i> , 2000, 26, 619-628.	1.9	21
74	The perceiver as perceived: Everyday intuitions about the correspondence bias.. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 1188-1199.	2.6	97
75	Egocentric empathy gaps in social interaction and exchange. <i>Advances in Group Processes</i> , 0, , 65-97.	0.1	8
76	Feeling Close: Emotional Intensity Reduces Perceived Psychological Distance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
77	Oppositional Projection in Perceived Support for Cap and Trade. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2