

# Sander Heinsalu

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/9161923/publications.pdf>

Version: 2024-02-01

12  
papers

58  
citations

1937685

4  
h-index

1872680

6  
g-index

12  
all docs

12  
docs citations

12  
times ranked

19  
citing authors

#	ARTICLE	IF	CITATIONS
1	Universal type structures with unawareness. <i>Games and Economic Behavior</i> , 2014, 83, 255-266.	0.8	15
2	Equivalence of the information structure with unawareness to the logic of awareness. <i>Journal of Economic Theory</i> , 2012, 147, 2453-2468.	1.1	13
3	Dynamic Noisy Signaling. <i>American Economic Journal: Microeconomics</i> , 2018, 10, 225-249.	1.2	8
4	Competitive pricing despite search costs when lower price signals quality. <i>Economic Theory</i> , 2021, 71, 317-339.	0.9	8
5	Good signals gone bad: Dynamic signalling with switched effort levels. <i>Journal of Mathematical Economics</i> , 2017, 73, 132-141.	0.8	7
6	Investing in Trading Opportunities in Dynamic Adverse Selection. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
7	Investing to access an adverse selection market. <i>International Journal of Industrial Organization</i> , 2020, 72, 102660.	1.2	2
8	Equivalence of the information structure with unawareness to the logic of awareness. , 2011, , .		1
9	Greater search cost reduces prices. <i>Economic Theory</i> , 0, , .	0.9	1
10	Playing for Real Coursepack Edition, by Ken Binmore (Oxford University Press, New York, NY, 2016), pp. xiv + 386.. <i>Economic Record</i> , 2016, 92, 508-509.	0.4	0
11	Reversals of signal-posterior monotonicity imply a bias of screening. <i>Journal of Economic Theory</i> , 2020, 188, 105073.	1.1	0
12	Promotion of (interaction) abstinence increases infection prevalence. <i>Journal of Economic Behavior and Organization</i> , 2021, 186, 94-112.	2.0	0