

Sonia M Goltz

List of Publications by Year in descending order

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Version: 2024-02-01

31
papers

696
citations

933447

10
h-index

552781

26
g-index

32
all docs

32
docs citations

32
times ranked

434
citing authors

#	ARTICLE	IF	CITATIONS
1	Examining the Joint Roles of Responsibility and Reinforcement History in Recommitment. <i>Decision Sciences</i> , 1993, 24, 977-994.	4.5	102
2	Influences of gendered institutions on women ' s entry into entrepreneurship. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2013, 19, 478-502.	3.8	96
3	A SEQUENTIAL LEARNING ANALYSIS OF DECISIONS IN ORGANIZATIONS TO ESCALATE INVESTMENTS DESPITE CONTINUING COSTS OR LOSSES. <i>Journal of Applied Behavior Analysis</i> , 1992, 25, 561-574.	2.7	92
4	Political Empowerment, Rule of Law, and Women's Entry into Entrepreneurship. <i>Journal of Small Business Management</i> , 2015, 53, 605-626.	4.8	74
5	Recruiter Friendliness and Attraction to the Job: The Mediating Role of Inferences about the Organization. <i>Journal of Vocational Behavior</i> , 1995, 46, 109-118.	3.4	68
6	Teaching Teamwork and Problem Solving Concurrently. <i>Journal of Management Education</i> , 2008, 32, 541-562.	1.1	61
7	Can't Stop on a Dime. <i>Journal of Organizational Behavior Management</i> , 1999, 19, 37-63.	1.2	39
8	Using the Operant and Strategic Contingencies Models of Power to Understand Resistance to Change. <i>Journal of Organizational Behavior Management</i> , 2003, 22, 3-22.	1.2	30
9	Individual Feedback:. <i>Journal of Organizational Behavior Management</i> , 1990, 10, 77-92.	1.2	20
10	Comparison of Allocations by Individuals and Interacting Groups in an Escalation of Commitment Situation1. <i>Journal of Applied Social Psychology</i> , 2001, 31, 134-156.	2.0	15
11	From Academics to Change Agents in a Gender Equity Initiative. <i>Organization Management Journal</i> , 2014, 11, 194-207.	0.9	11
12	Toward an operant model of power in organizations. <i>The Behavior Analyst</i> , 2003, 26, 131-150.	2.5	10
13	Women's appeals for equity at American universities. <i>Human Relations</i> , 2005, 58, 763-797.	5.4	9
14	Spiritual power: the internal, renewable social power source. <i>Journal of Management, Spirituality and Religion</i> , 2011, 8, 341-363.	1.0	9
15	Using Challenge Course Activities to Teach Organizational Ethics. <i>Journal of Management Education</i> , 2006, 30, 220-250.	1.1	7
16	Enhancing Simulation Learning With Team Mental Model Mapping. <i>Management Teaching Review</i> , 2017, 2, 211-224.	0.6	7
17	The Mapping of Contingencies in Mental Models Found in Organizations. <i>Journal of Organizational Behavior Management</i> , 2016, 36, 23-55.	1.2	6
18	On Power and Freedom: Extending the Definition of Coercion. <i>Perspectives on Behavior Science</i> , 2020, 43, 137-156.	1.9	6

#	ARTICLE	IF	CITATIONS
19	Considering political behavior in organizations.. The Behavior Analyst Today: A Context for Science With A Commitment for Change, 2003, 4, 354-366.	0.2	6
20	Escalation research: Providing new frontiers for applying behavior analysis to organizational behavior. The Behavior Analyst, 2000, 23, 203-218.	2.5	5
21	Dynamics of leaders' and subordinates' performance-related discussions following monitoring by leaders in group meetings. Leadership Quarterly, 1993, 4, 173-187.	5.8	4
22	Simulating the variability of actual outcomes. Behavior Research Methods, 1998, 30, 680-689.	1.3	4
23	A Behavior Analysis of Individuals' Use of the Fairness Heuristic When Interacting With Groups and Organizations. Journal of Organizational Behavior Management, 2013, 33, 5-30.	1.2	4
24	Organizational change: insights from Buddhism and Acceptance and Commitment Therapy(ACT). Journal of Management, Spirituality and Religion, 2018, 15, 424-449.	1.0	3
25	Translating the Social Watch Gender Equity Index for University Use. Change, 2013, 45, 66-73.	0.5	2
26	Academic Dual Career as a Lifeworld Orientation: A Phenomenological Inquiry. Review of Higher Education, 2019, 42, 1207-1232.	1.3	2
27	Applied Behavior Analysis as a Development Tool: Examples from Agroforestry. Journal of Sustainable Forestry, 2020, 39, 785-799.	1.4	1
28	Dual Career Concerns from the Perspective of Both Partners and Different Life Stages. Proceedings - Academy of Management, 2017, 2017, 11857.	0.1	1
29	Embodiment and Women in STEM: A Proposal. Proceedings - Academy of Management, 2021, 2021, 16478.	0.1	0
30	Considering the corporeal to facilitate research to practice transitions. Journal of Organizational Change Management, 2021, ahead-of-print, .	2.7	0
31	Gendered Institutions and Women's Persistence in Entrepreneurship. Proceedings - Academy of Management, 2012, 2012, 11462.	0.1	0