

Michael C Jensen

List of Publications by Year in descending order

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Version: 2024-02-01

78
papers

96,510
citations

61984

43
h-index

76900

74
g-index

82
all docs

82
docs citations

82
times ranked

20722
citing authors

#	ARTICLE	IF	CITATIONS
1	Theory of the firm: Managerial behavior, agency costs and ownership structure. Journal of Financial Economics, 1976, 3, 305-360.	9.0	46,269
2	Separation of Ownership and Control. Journal of Law and Economics, 1983, 26, 301-325.	1.4	12,590
3	The Modern Industrial Revolution, Exit, and the Failure of Internal Control Systems. Journal of Finance, 1993, 48, 831-880.	5.1	5,857
4	Performance Pay and Top-Management Incentives. Journal of Political Economy, 1990, 98, 225-264.	4.5	4,678
5	The market for corporate control. Journal of Financial Economics, 1983, 11, 5-50.	9.0	3,423
6	Agency Problems and Residual Claims. Journal of Law and Economics, 1983, 26, 327-349.	1.4	3,123
7	The Adjustment of Stock Prices to New Information. International Economic Review, 1969, 10, 1.	1.3	2,645
8	Theory of the Firm: Managerial Behavior, Agency Costs and Ownership Structure. SSRN Electronic Journal, 1998, , .	0.4	1,874
9	Value Maximization, Stakeholder Theory, and the Corporate Objective Function. Business Ethics Quarterly, 2002, 12, 235-256.	1.5	1,527
10	Compensation and Incentives: Practice vs. Theory. Journal of Finance, 1988, 43, 593-616.	5.1	1,180
11	The Performance of Mutual Funds in the Period 1945-1964. Journal of Finance, 1968, 23, 389.	5.1	1,142
12	Some anomalous evidence regarding market efficiency. Journal of Financial Economics, 1978, 6, 95-101.	9.0	1,016
13	Takeovers: Their Causes and Consequences. Journal of Economic Perspectives, 1988, 2, 21-48.	5.9	976
14	The Modern Industrial Revolution, Exit, and the Failure of Internal Control Systems. Journal of Finance, 1993, 48, 831.	5.1	877
15	Risk, The Pricing of Capital Assets, and The Evaluation of Investment Portfolios. The Journal of Business, 1969, 42, 167.	2.1	751
16	Rights and Production Functions: An Application to Labor-Managed Firms and Codetermination. The Journal of Business, 1979, 52, 469.	2.1	662
17	Agency Costs of Overvalued Equity. Financial Management, 2005, 34, 5-19.	2.7	646
18	Separation of Ownership and Control. SSRN Electronic Journal, 1998, , .	0.4	562

#	ARTICLE	IF	CITATIONS
19	Remuneration: Where We've Been, How We Got to Here, What are the Problems, and How to Fix Them. SSRN Electronic Journal, 2004, , .	0.4	429
20	Eclipse of the Public Corporation. SSRN Electronic Journal, 1999, , .	0.4	387
21	Agency Cost Of Free Cash Flow, Corporate Finance, and Takeovers. SSRN Electronic Journal, 1999, , .	0.4	383
22	THE NATURE OF MAN*. Journal of Applied Corporate Finance, 1994, 7, 4-19.	0.8	378
23	Organizational forms and investment decisions. Journal of Financial Economics, 1985, 14, 101-119.	9.0	377
24	Corporate elites and corporate strategy: how demographic preferences and structural position shape the scope of the firm. Strategic Management Journal, 2004, 25, 507-524.	7.3	352
25	The distribution of power among corporate managers, shareholders, and directors. Journal of Financial Economics, 1988, 20, 3-24.	9.0	339
26	Dialogue: Toward Superior Stakeholder Theory. Business Ethics Quarterly, 2008, 18, 153-190.	1.5	328
27	Modern Industrial Revolution, Exit, and the Failure of Internal Control Systems. SSRN Electronic Journal, 1999, , .	0.4	313
28	The Market for Corporate Control: The Scientific Evidence. SSRN Electronic Journal, 2002, , .	0.4	277
29	The Performance of Mutual Funds in the Period 1945-1964. SSRN Electronic Journal, 2002, , .	0.4	243
30	Science, specific knowledge, and total quality management. Journal of Accounting and Economics, 1994, 18, 247-287.	3.4	228
31	Compensation and Incentives: Practice vs. Theory. Journal of Finance, 1988, 43, 593.	5.1	227
32	Staging Exchange Partner Choices: When Do Status and Reputation Matter?. Academy of Management Journal, 2008, 51, 495-516.	6.3	223
33	Should We Stay or Should We Go? Accountability, Status Anxiety, and Client Defections. Administrative Science Quarterly, 2006, 51, 97-128.	6.9	216
34	Capital Markets: Theory and Evidence. The Bell Journal of Economics and Management Science, 1972, 3, 357.	1.1	208
35	Specific and General Knowledge and Organizational Structure. SSRN Electronic Journal, 1995, , .	0.4	141
36	Organization Theory and Methodology. SSRN Electronic Journal, 1998, , .	0.4	137

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37	CEO Incentives: It's Not How Much You Pay, But How. SSRN Electronic Journal, 1999, , .	0.4	134
38	Agency Problems and Residual Claims. SSRN Electronic Journal, 1998, , .	0.4	126
39	Performance Pay and Top Management Incentives. SSRN Electronic Journal, 2001, , .	0.4	110
40	Capital Markets: Theory and Evidence. SSRN Electronic Journal, 2003, , .	0.4	109
41	Stockholder, Manager, and Creditor Interests: Applications of Agency Theory. SSRN Electronic Journal, 2000, , .	0.4	104
42	Theory of the Firm: Managerial Behavior, Agency Costs, and Ownership Structure. Rochester Studies in Economics and Policy Issues, 1979, , 163-231.	0.2	100
43	Corporate Investment under Uncertainty and Pareto Optimality in the Capital Markets. The Bell Journal of Economics and Management Science, 1972, 3, 151.	1.1	91
44	Management compensation and the managerial labor market. Journal of Accounting and Economics, 1985, 7, 3-9.	3.4	77
45	THE MODERN INDUSTRIAL REVOLUTION, EXIT, AND THE FAILURE OF INTERNAL CONTROL SYSTEMS. Journal of Applied Corporate Finance, 1994, 6, 4-23.	0.8	65
46	The Takeover Controversy: Analysis and Evidence. SSRN Electronic Journal, 2003, , .	0.4	56
47	Compensation and Incentives: Practice vs. Theory. SSRN Electronic Journal, 1998, , .	0.4	46
48	Takeovers: Their Causes and Consequences. SSRN Electronic Journal, 2003, , .	0.4	46
49	Random Walks and Technical Theories: Some Additional Evidence. Journal of Finance, 1970, 25, 469.	5.1	42
50	The Two Key Principles Behind Effective TQM Programs. European Financial Management, 1998, 4, 401-423.	2.9	41
51	Rights and Production Functions: An Application to Labor Managed Firms and Codetermination. SSRN Electronic Journal, 2000, , .	0.4	31
52	Optimal Utilization Of Market Forecasts And The Evaluation Of Investment Performance. SSRN Electronic Journal, 2003, , .	0.4	29
53	Clinical papers and their role in the development of financial economics. Journal of Financial Economics, 1989, 24, 3-6.	9.0	28
54	The Politics of Pay: The Unintended Consequences of Regulating Executive Compensation. Journal of Law, Finance, and Accounting, 2018, 3, 189-242.	0.2	26

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55	Random Walks and Technical Theories: Some Additional Evidence. SSRN Electronic Journal, 2002, , .	0.4	25
56	Risk and the Discount Rate for Public Investment. SSRN Electronic Journal, 2003, , .	0.4	25
57	Organizational Forms and Investment Decisions. SSRN Electronic Journal, 2000, , .	0.4	22
58	Specific and General Knowledge, and Organizational Structure. , 1996, , 17-38.		19
59	The Theory of Corporate Finance: A Historical Overview. SSRN Electronic Journal, 2000, , .	0.4	19
60	The Nature of Man. SSRN Electronic Journal, 1994, , .	0.4	15
61	Science, Specific Knowledge and Total Quality Management. SSRN Electronic Journal, 1994, , .	0.4	14
62	Self Interest, Altruism, Incentives, and Agency Theory. SSRN Electronic Journal, 1994, , .	0.4	14
63	Divisional Performance Measurement. SSRN Electronic Journal, 1998, , .	0.4	11
64	The Politics of Pay: The Unintended Consequences of Regulating Executive Compensation. SSRN Electronic Journal, 0, , .	0.4	10
65	Effects of LBOs on Tax Revenues of the U.S. Treasury. SSRN Electronic Journal, 0, , .	0.4	8
66	The Foundations and Current State of Capital Market Theory. SSRN Electronic Journal, 2003, , .	0.4	7
67	Tests Of Capital Market Theory And Implications Of The Evidence. SSRN Electronic Journal, 0, , .	0.4	6
68	The Free Cash Flow Theory of Takeovers: A Financial Perspective on Mergers and Acquisitions and the Economy. SSRN Electronic Journal, 2003, , .	0.4	5
69	Discussion of Corporate Financial Reporting: A Methodological Review of Empirical Research. Journal of Accounting Research, 1982, 20, 239.	4.5	4
70	Reflections on the Corporation as a Social Invention. SSRN Electronic Journal, 2003, , .	0.4	4
71	The Paradox of Awards: How Status Ripples Affect Who Benefits from CEO Awards. Organization Science, 0, , .	4.5	4
72	ECONOMICS AND ORGANIZATIONAL INNOVATION. Contemporary Economic Policy, 1994, 12, 1-20.	1.7	2

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73	Changes in the management structure of the JFE. Journal of Financial Economics, 1996, 42, 291.	9.0	2
74	SCIENCE, SPECIFIC KNOWLEDGE, AND TOTAL QUALITY MANAGEMENT. Journal of Applied Corporate Finance, 1997, 10, 8-23.	0.8	2
75	Science, Specific Knowledge, and Total Quality Management. SSRN Electronic Journal, 1998, , .	0.4	1
76	Freedom, Capitalism and Human Behavior Chapter 4: Capitalism. SSRN Electronic Journal, 1999, , .	0.4	0
77	The Case For Restricting Access To Courts. SSRN Electronic Journal, 0, , .	0.4	0
78	Freedom, Capitalism and Human Behavior Chapter 1. Introduction And Overview. SSRN Electronic Journal, 0, , .	0.4	0