Colin F Camerer

List of Publications by Year
in descending order

112	34,882	23544 58	32815 100
papers	citations	h-index	g-index

123	123	123	21851
all docs	docs citations	times ranked	citing authors

#	Article	IF	Citations
1	Physiological Responses to a Haunted-House Threat Experience: Distinct Tonic and Phasic Effects. Psychological Science, 2022, 33, 236-248.	1.8	7
2	Reading between the lines: Listenerâ€™s vmPFC simulates speaker cooperative choices in communication games. Science Advances, 2021, 7, .	4.7	10
3	Neural autopilot and context-sensitivity of habits. Current Opinion in Behavioral Sciences, 2021, 41, 185-190.	2.0	3
4	The golden age of social science. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	3.3	49
5	Megastudies improve the impact of applied behavioural science. Nature, 2021, 600, 478-483.	13.7	80
6	Evidence of general economic principles of bargaining and trade from 2,000 classroom experiments. Nature Human Behaviour, 2020, 4, 917-927.	6.2	18
7	Variability in the analysis of a single neuroimaging dataset by many teams. Nature, 2020, 582, 84-88.	13.7	634
8	Reflecting on the Evidence: A Reply to Knight, McShane, et al. (2020). Psychological Science, 2020, 31, 898-900.	1.8	1
9	Dynamic Unstructured Bargaining with Private Information: Theory, Experiment, and Outcome Prediction via Machine Learning. Management Science, 2019, 65, 1867-1890.	2.4	45
10	fMRI data of mixed gambles from the Neuroimaging Analysis Replication and Prediction Study. Scientific Data, 2019, 6, 106.	2.4	30
11	When the eyes say buy: visual fixations during hypothetical consumer choice improve prediction of actual purchases. Journal of the Economic Science Association, 2019, 5, 112-122.	1.8	4
12	Does testosterone impair men's cognitive empathy? Evidence from two large-scale randomized controlled trials. Proceedings of the Royal Society B: Biological Sciences, 2019, 286, 20191062.	1.2	30
13	Predicting the replicability of social science lab experiments. PLoS ONE, 2019, 14, e0225826.	1.1	43
14	A Collaborator's Reputation Can Bias Decisions and Anxiety under Uncertainty. Journal of Neuroscience, 2018, 38, 2262-2269.	1.7	18
15	Redefine statistical significance. Nature Human Behaviour, 2018, 2, 6-10.	6.2	1,763
16	Choice overload reduces neural signatures of choice set value in dorsal striatum and anterior cingulate cortex. Nature Human Behaviour, 2018, 2, 925-935.	6.2	29
17	Evaluating the replicability of social science experiments in Nature and Science between 2010 and 2015. Nature Human Behaviour, 2018, 2, 637-644.	6.2	845
18	Itâ€™s all about gains: Risk preferences in problem gambling.. Journal of Experimental Psychology: General, 2018, 147, 1241-1255.	1.5	13

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19	Behavioural Game Theory. , 2018, , 867-874.		1
20	Differences in Behavior and Brain Activity during Hypothetical and Real Choices. Trends in Cognitive Sciences, 2017, 21, 46-56.	4.0	103
21	Single-Dose Testosterone Administration Impairs Cognitive Reflection in Men. Psychological Science, 2017, 28, 1398-1407.	1.8	69
22	Neural mechanisms and personality correlates of the sunk cost effect. Scientific Reports, 2016, 6, 33171.	1.6	25
23	The Psychology and Neuroscience of Financial Decision Making. Trends in Cognitive Sciences, 2016, 20, 661-675.	4.0	128
24	Trait perceptions influence economic out-group bias: lab and field evidence from Vietnam. Experimental Economics, 2016, 19, 513-534.	1.0	21
25	Evaluating replicability of laboratory experiments in economics. Science, 2016, 351, 1433-1436.	6.0	789
26	Vasopressin increases human risky cooperative behavior. Proceedings of the National Academy of Sciences of the United States of America, 2016, 113, 2051-2056.	3.3	62
27	Standing United or Falling Divided? High Stakes Bargaining in a TV Game Show. American Economic Review, 2015, 105, 402-407.	4.0	16
28	A psychological approach to strategic thinking in games. Current Opinion in Behavioral Sciences, 2015, 3, 157-162.	2.0	30
29	Determinants of Propranololâ€™s Selective Effect on Loss Aversion. Psychological Science, 2015, 26, 1123-1130.	1.8	38
30	Does Oxytocin Increase Trust in Humans? A Critical Review of Research. Perspectives on Psychological Science, 2015, 10, 772-789.	5.2	229
31	Behavioral Game Theory Experiments and Modeling. Handbook of Game Theory With Economic Applications, 2015, , 517-573.	1.3	20
32	Using Neural Data to Test a Theory of Investor Behavior: An Application to Realization Utility. Journal of Finance, 2014, 69, 907-946.	3.2	174
33	Irrational exuberance and neural crash warning signals during endogenous experimental market bubbles. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 10503-10508.	3.3	71
34	Behavioral economics. Current Biology, 2014, 24, R867-R871.	1.8	23
35	Imperfect Choice or Imperfect Attention? Understanding Strategic Thinking in Private Information Games. Review of Economic Studies, 2014, 81, 944-970.	2.9	108
36	The Neural Basis of Strategic Choice. , 2014, , 479-492.		7

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37	Neural Activity Reveals Preferences without Choices. American Economic Journal: Microeconomics, 2014, 6, 1-36.	0.7	104
38	Chimpanzee choice rates in competitive games match equilibrium game theory predictions. Scientific Reports, 2014, 4, 5182.	1.6	61
39	Experimental, cultural, and neural evidence of deliberate prosociality. Trends in Cognitive Sciences, 2013, 17, 106-108.	4.0	22
40	Goals, Methods, and Progress in Neuroeconomics. Annual Review of Economics, 2013, 5, 425-455.	2.4	55
41	How psychological framing affects economic market prices in the lab and field. Proceedings of the National Academy of Sciences of the United States of America, 2013, 110, 11779-11784.	3.3	53
42	Distinct contributions of the amygdala and parahippocampal gyrus to suspicion in a repeated bargaining game. Proceedings of the National Academy of Sciences of the United States of America, 2012, 109, 8728-8733.	3.3	31
43	Neural circuits in the brain that are activated when mitigating criminal sentences. Nature Communications, 2012, 3, 759.	5.8	37
44	To Review or Not to Review? Limited Strategic Thinking at the Movie Box Office. American Economic Journal: Microeconomics, 2012, 4, 1-26.	0.7	86
45	The Attentional Drift-Diffusion Model Extends to Simple Purchasing Decisions. Frontiers in Psychology, 2012, 3, 193.	1.1	225
46	Search Dynamics in Consumer Choice under Time Pressure: An Eye-Tracking Study. American Economic Review, 2011, 101, 900-926.	4.0	393
47	The Cognitive Neuroscience of Strategic Thinking. , 2011, , .		2
48	Stationary Concepts for Experimental 2 Ã— 2 Games: Comment. American Economic Review, 2011, 101, 1029-1040.	4.0	29
49	Testing Game Theory in the Field: Swedish LUPI Lottery Games. American Economic Journal: Microeconomics, 2011, 3, 1-33.	0.7	55
50	Hypothetical and Real Choice Differentially Activate Common Valuation Areas. Journal of Neuroscience, 2011, 31, 461-468.	1.7	139
51	Neural evidence for inequality-averse social preferences. Nature, 2010, 463, 1089-1091.	13.7	370
52	CODE CREATION IN ENDOGENOUS MERGER EXPERIMENTS. Economic Inquiry, 2010, 48, 337-352.	1.0	16
53	Amygdala damage eliminates monetary loss aversion. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, 3788-3792.	3.3	342
54	Removing financial incentives demotivates the brain. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, 20849-20850.	3.3	16

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55	Risk and Time Preferences: Linking Experimental and Household Survey Data from Vietnam. American Economic Review, 2010, 100, 557-571.	4.0	743
56	Neural signatures of strategic types in a two-person bargaining game. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, 19720-19725.	3.3	104
57	Pinocchio's Pupil: Using Eyetracking and Pupil Dilation to Understand Truth Telling and Deception in Sender-Receiver Games. American Economic Review, 2010, 100, 984-1007.	4.0	274
58	behavioural game theory. , 2010, , 42-50.		12
59	Behavioral Game Theory and the Neural Basis of Strategic Choice. , 2009, , 193-206.		15
60	The Wick in the Candle of Learning. Psychological Science, 2009, 20, 963-973.	1.8	580
61	Economic Games Quantify Diminished Sense of Guilt in Patients with Damage to the Prefrontal Cortex. Journal of Neuroscience, 2009, 29, 2188-2192.	1.7	252
62	Using Neural Measures of Economic Value to Solve the Public Goods Free-Rider Problem. Science, 2009, 326, 596-599.	6.0	59
63	Learning and Visceral Temptation in Dynamic Saving Experiments[*]. Quarterly Journal of Economics, 2009, 124, 197-231.	3.9	119
64	Studying Learning in Games Using Eye-Tracking. Journal of the European Economic Association, 2009, 7, 388-398.	1.9	69
65	Self-Control in Decision-Making Involves Modulation of the vmPFC Valuation System. Science, 2009, 324, 646-648.	6.0	1,625
66	Individual Differences in EWA Learning With Partial Payoff Information. Economic Journal, 2008, 118, 37-59.	1.9	61
67	Neuroeconomics: Opening the Gray Box. Neuron, 2008, 60, 416-419.	3.8	66
68	Chapter 76 Asset Market Manipulation: A Field Experiment with Racetrack Betting. Handbook of Experimental Economics Results, 2008, 1, 720-724.	0.2	0
69	Behavioural Game Theory. , 2008, , 1-8.		2
70	Chapter 21 Experimental Study of Law. Handbook of Law and Economics, 2007, 2, 1619-1650.	0.4	15
71	Social neuroeconomics: the neural circuitry of social preferences. Trends in Cognitive Sciences, 2007, 11, 419-427.	4.0	614
72	Neuroeconomics: Using Neuroscience to Make Economic Predictions. , 2007, , 356-377.		5

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73	Neuroeconomics: Using Neuroscience to Make Economic Predictions. Economic Journal, 2007, 117, C26-C42.	1.9	143
74	Self-tuning experience weighted attraction learning in games. Journal of Economic Theory, 2007, 133, 177-198.	0.5	152
75	When Does "Economic Man" Dominate Social Behavior?. Science, 2006, 311, 47-52.	6.0	573
76	A learning-based model of repeated games with incomplete information. Games and Economic Behavior, 2006, 55, 340-371.	0.4	47
77	â€œBehavioral experimentsâ€•in economics. Experimental Economics, 2006, 9, 187-192.	1.0	15
78	How â€œPsychologicalâ€•Should Economic and Marketing Models Be?. Journal of Marketing Research, 2006, 43, 341-344.	3.0	25
79	Agent-Specific Responses in the Cingulate Cortex During Economic Exchanges. Science, 2006, 312, 1047-1050.	6.0	1,026
80	Cognitive Hierarchy: A Limited Thinking Theory in Games. , 2005, , 203-228.		16
81	â€œEconomic manâ€•in cross-cultural perspective: Behavioral experiments in 15 small-scale societies. Behavioral and Brain Sciences, 2005, 28, 795-815.	0.4	1,625
82	Models of decision-making and the coevolution of social preferences. Behavioral and Brain Sciences, 2005, 28, 838-855.	0.4	51
83	Neural Systems Responding to Degrees of Uncertainty in Human Decision-Making. Science, 2005, 310, 1680-1683.	6.0	1,909
84	Aging and decision making: a comparison between neurologically healthy elderly and young individuals. Journal of Economic Behavior and Organization, 2005, 58, 79-94.	1.0	161
85	Self-referential thinking and equilibrium as states of mind in games: fMRI evidence. Games and Economic Behavior, 2005, 52, 424-459.	0.4	167
86	Neuroeconomics: How Neuroscience Can Inform Economics. Journal of Economic Literature, 2005, 43, 9-64.	4.5	1,533
87	A Cognitive Hierarchy Model of Games. Quarterly Journal of Economics, 2004, 119, 861-898.	3.9	1,131
88	Neuroeconomics: Why Economics Needs Brains. Scandinavian Journal of Economics, 2004, 106, 555-579.	0.7	236
89	Timing and Virtual Observability in Ultimatum Bargaining and â€œWeak Linkâ€•Coordination Games. Experimental Economics, 2004, 7, 25-48.	1.0	75
90	Measuring Social Norms and Preferences Using Experimental Games: A Guide for Social Scientists. , 2004, , 55-95.		241

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91	PSYCHOLOGY AND ECONOMICS: Enhanced: Strategizing in the Brain. Science, 2003, 300, 1673-1675.	6.0	162
92	Regulation for Conservatives: Behavioral Economics and the Case for "Asymmetric Paternalism". University of Pennsylvania Law Review, 2003, 151, 1211.	0.3	849
93	Behavioral game theory: Plausible formal models that predict accurately. Behavioral and Brain Sciences, 2003, 26, .	0.4	23
94	Detecting Failures of Backward Induction: Monitoring Information Search in Sequential Bargaining. Journal of Economic Theory, 2002, 104, 16-47.	0.5	333
95	Sophisticated Experience-Weighted Attraction Learning and Strategic Teaching in Repeated Games. Journal of Economic Theory, 2002, 104, 137-188.	0.5	270
96	In Search of Homo Economicus: Behavioral Experiments in 15 Small-Scale Societies. American Economic Review, 2001, 91, 73-78.	4.0	2,060
97	Overconfidence and Excess Entry: An Experimental Approach. American Economic Review, 1999, 89, 306-318.	4.0	1,594
98	Experience-weighted Attraction Learning in Normal Form Games. Econometrica, 1999, 67, 827-874.	2.6	1,312
99	The Effects of Financial Incentives in Experiments: A Review and Capital-Labor-Production Framework. Journal of Risk and Uncertainty, 1999, 19, 7-42.	0.8	1,293
100	Bounded Rationality in Individual Decision Making. Experimental Economics, 1998, 1, 163-183.	1.0	138
101	Bounded rationality in individual decision making. Experimental Economics, 1998, 1, 163-183.	1.0	166
102	Progress in Behavioral Game Theory. Journal of Economic Perspectives, 1997, 11, 167-188.	2.7	364
103	Anomalies: Ultimatums, Dictators and Manners. Journal of Economic Perspectives, 1995, 9, 209-219.	2.7	1,146
104	Creating Expectational Assets in the Laboratory: Coordination in â€˜Weakest-Linkâ€™ Games. Strategic Management Journal, 1994, 15, 101-119.	4.7	176
105	The Predictive Utility of Generalized Expected Utility Theories. Econometrica, 1994, 62, 1251.	2.6	552
106	Recent developments in modeling preferences: Uncertainty and ambiguity. Journal of Risk and Uncertainty, 1992, 5, 325-370.	0.8	1,440
107	An experimental test of several generalized utility theories. Journal of Risk and Uncertainty, 1989, 2, 61-104.	0.8	441
108	Experimental markets for insurance. Journal of Risk and Uncertainty, 1989, 2, 265.	0.8	83

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109	The Curse of Knowledge in Economic Settings: An Experimental Analysis. Journal of Political Economy, 1989, 97, 1232-1254.	3.3	572
110	Experimental Tests of a Sequential Equilibrium Reputation Model. Econometrica, 1988, 56, 1.	2.6	469
111	Behavioral Economics. , 0, , 181-214.		26
112	Partition-Dependent Framing Effects in Lab and Field Prediction Markets. SSRN Electronic Journal, 0, , .	0.4	10