

Colin F Camerer

List of Publications by Year in descending order

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112
papers

34,882
citations

23544

58
h-index

32815

100
g-index

123
all docs

123
docs citations

123
times ranked

21851
citing authors

#	ARTICLE	IF	CITATIONS
1	In Search of Homo Economicus: Behavioral Experiments in 15 Small-Scale Societies. <i>American Economic Review</i> , 2001, 91, 73-78.	4.0	2,060
2	Neural Systems Responding to Degrees of Uncertainty in Human Decision-Making. <i>Science</i> , 2005, 310, 1680-1683.	6.0	1,909
3	Redefine statistical significance. <i>Nature Human Behaviour</i> , 2018, 2, 6-10.	6.2	1,763
4	“Economic man” in cross-cultural perspective: Behavioral experiments in 15 small-scale societies. <i>Behavioral and Brain Sciences</i> , 2005, 28, 795-815.	0.4	1,625
5	Self-Control in Decision-Making Involves Modulation of the vmPFC Valuation System. <i>Science</i> , 2009, 324, 646-648.	6.0	1,625
6	Overconfidence and Excess Entry: An Experimental Approach. <i>American Economic Review</i> , 1999, 89, 306-318.	4.0	1,594
7	Neuroeconomics: How Neuroscience Can Inform Economics. <i>Journal of Economic Literature</i> , 2005, 43, 9-64.	4.5	1,533
8	Recent developments in modeling preferences: Uncertainty and ambiguity. <i>Journal of Risk and Uncertainty</i> , 1992, 5, 325-370.	0.8	1,440
9	Experience-weighted Attraction Learning in Normal Form Games. <i>Econometrica</i> , 1999, 67, 827-874.	2.6	1,312
10	The Effects of Financial Incentives in Experiments: A Review and Capital-Labor-Production Framework. <i>Journal of Risk and Uncertainty</i> , 1999, 19, 7-42.	0.8	1,293
11	Anomalies: Ultimatums, Dictators and Manners. <i>Journal of Economic Perspectives</i> , 1995, 9, 209-219.	2.7	1,146
12	A Cognitive Hierarchy Model of Games. <i>Quarterly Journal of Economics</i> , 2004, 119, 861-898.	3.9	1,131
13	Agent-Specific Responses in the Cingulate Cortex During Economic Exchanges. <i>Science</i> , 2006, 312, 1047-1050.	6.0	1,026
14	Regulation for Conservatives: Behavioral Economics and the Case for "Asymmetric Paternalism". <i>University of Pennsylvania Law Review</i> , 2003, 151, 1211.	0.3	849
15	Evaluating the replicability of social science experiments in <i>Nature</i> and <i>Science</i> between 2010 and 2015. <i>Nature Human Behaviour</i> , 2018, 2, 637-644.	6.2	845
16	Evaluating replicability of laboratory experiments in economics. <i>Science</i> , 2016, 351, 1433-1436.	6.0	789
17	Risk and Time Preferences: Linking Experimental and Household Survey Data from Vietnam. <i>American Economic Review</i> , 2010, 100, 557-571.	4.0	743
18	Variability in the analysis of a single neuroimaging dataset by many teams. <i>Nature</i> , 2020, 582, 84-88.	13.7	634

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19	Social neuroeconomics: the neural circuitry of social preferences. Trends in Cognitive Sciences, 2007, 11, 419-427.	4.0	614
20	The Wick in the Candle of Learning. Psychological Science, 2009, 20, 963-973.	1.8	580
21	When Does "Economic Man" Dominate Social Behavior?. Science, 2006, 311, 47-52.	6.0	573
22	The Curse of Knowledge in Economic Settings: An Experimental Analysis. Journal of Political Economy, 1989, 97, 1232-1254.	3.3	572
23	The Predictive Utility of Generalized Expected Utility Theories. Econometrica, 1994, 62, 1251.	2.6	552
24	Experimental Tests of a Sequential Equilibrium Reputation Model. Econometrica, 1988, 56, 1.	2.6	469
25	An experimental test of several generalized utility theories. Journal of Risk and Uncertainty, 1989, 2, 61-104.	0.8	441
26	Search Dynamics in Consumer Choice under Time Pressure: An Eye-Tracking Study. American Economic Review, 2011, 101, 900-926.	4.0	393
27	Neural evidence for inequality-averse social preferences. Nature, 2010, 463, 1089-1091.	13.7	370
28	Progress in Behavioral Game Theory. Journal of Economic Perspectives, 1997, 11, 167-188.	2.7	364
29	Amygdala damage eliminates monetary loss aversion. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, 3788-3792.	3.3	342
30	Detecting Failures of Backward Induction: Monitoring Information Search in Sequential Bargaining. Journal of Economic Theory, 2002, 104, 16-47.	0.5	333
31	Pinocchio's Pupil: Using Eyetracking and Pupil Dilation to Understand Truth Telling and Deception in Sender-Receiver Games. American Economic Review, 2010, 100, 984-1007.	4.0	274
32	Sophisticated Experience-Weighted Attraction Learning and Strategic Teaching in Repeated Games. Journal of Economic Theory, 2002, 104, 137-188.	0.5	270
33	Economic Games Quantify Diminished Sense of Guilt in Patients with Damage to the Prefrontal Cortex. Journal of Neuroscience, 2009, 29, 2188-2192.	1.7	252
34	Measuring Social Norms and Preferences Using Experimental Games: A Guide for Social Scientists. , 2004, , 55-95.		241
35	Neuroeconomics: Why Economics Needs Brains. Scandinavian Journal of Economics, 2004, 106, 555-579.	0.7	236
36	Does Oxytocin Increase Trust in Humans? A Critical Review of Research. Perspectives on Psychological Science, 2015, 10, 772-789.	5.2	229

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37	The Attentional Drift-Diffusion Model Extends to Simple Purchasing Decisions. <i>Frontiers in Psychology</i> , 2012, 3, 193.	1.1	225
38	Creating Expectational Assets in the Laboratory: Coordination in "Weakest-Link"™ Games. <i>Strategic Management Journal</i> , 1994, 15, 101-119.	4.7	176
39	Using Neural Data to Test a Theory of Investor Behavior: An Application to Realization Utility. <i>Journal of Finance</i> , 2014, 69, 907-946.	3.2	174
40	Self-referential thinking and equilibrium as states of mind in games: fMRI evidence. <i>Games and Economic Behavior</i> , 2005, 52, 424-459.	0.4	167
41	Bounded rationality in individual decision making. <i>Experimental Economics</i> , 1998, 1, 163-183.	1.0	166
42	PSYCHOLOGY AND ECONOMICS: Enhanced: Strategizing in the Brain. <i>Science</i> , 2003, 300, 1673-1675.	6.0	162
43	Aging and decision making: a comparison between neurologically healthy elderly and young individuals. <i>Journal of Economic Behavior and Organization</i> , 2005, 58, 79-94.	1.0	161
44	Self-tuning experience weighted attraction learning in games. <i>Journal of Economic Theory</i> , 2007, 133, 177-198.	0.5	152
45	Neuroeconomics: Using Neuroscience to Make Economic Predictions. <i>Economic Journal</i> , 2007, 117, C26-C42.	1.9	143
46	Hypothetical and Real Choice Differentially Activate Common Valuation Areas. <i>Journal of Neuroscience</i> , 2011, 31, 461-468.	1.7	139
47	Bounded Rationality in Individual Decision Making. <i>Experimental Economics</i> , 1998, 1, 163-183.	1.0	138
48	The Psychology and Neuroscience of Financial Decision Making. <i>Trends in Cognitive Sciences</i> , 2016, 20, 661-675.	4.0	128
49	Learning and Visceral Temptation in Dynamic Saving Experiments [*] . <i>Quarterly Journal of Economics</i> , 2009, 124, 197-231.	3.9	119
50	Imperfect Choice or Imperfect Attention? Understanding Strategic Thinking in Private Information Games. <i>Review of Economic Studies</i> , 2014, 81, 944-970.	2.9	108
51	Neural signatures of strategic types in a two-person bargaining game. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2010, 107, 19720-19725.	3.3	104
52	Neural Activity Reveals Preferences without Choices. <i>American Economic Journal: Microeconomics</i> , 2014, 6, 1-36.	0.7	104
53	Differences in Behavior and Brain Activity during Hypothetical and Real Choices. <i>Trends in Cognitive Sciences</i> , 2017, 21, 46-56.	4.0	103
54	To Review or Not to Review? Limited Strategic Thinking at the Movie Box Office. <i>American Economic Journal: Microeconomics</i> , 2012, 4, 1-26.	0.7	86

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55	Experimental markets for insurance. <i>Journal of Risk and Uncertainty</i> , 1989, 2, 265.	0.8	83
56	Megastudies improve the impact of applied behavioural science. <i>Nature</i> , 2021, 600, 478-483.	13.7	80
57	Timing and Virtual Observability in Ultimatum Bargaining and "Weak Link" Coordination Games. <i>Experimental Economics</i> , 2004, 7, 25-48.	1.0	75
58	Irrational exuberance and neural crash warning signals during endogenous experimental market bubbles. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2014, 111, 10503-10508.	3.3	71
59	Studying Learning in Games Using Eye-Tracking. <i>Journal of the European Economic Association</i> , 2009, 7, 388-398.	1.9	69
60	Single-Dose Testosterone Administration Impairs Cognitive Reflection in Men. <i>Psychological Science</i> , 2017, 28, 1398-1407.	1.8	69
61	Neuroeconomics: Opening the Gray Box. <i>Neuron</i> , 2008, 60, 416-419.	3.8	66
62	Vasopressin increases human risky cooperative behavior. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 2051-2056.	3.3	62
63	Individual Differences in EWA Learning With Partial Payoff Information. <i>Economic Journal</i> , 2008, 118, 37-59.	1.9	61
64	Chimpanzee choice rates in competitive games match equilibrium game theory predictions. <i>Scientific Reports</i> , 2014, 4, 5182.	1.6	61
65	Using Neural Measures of Economic Value to Solve the Public Goods Free-Rider Problem. <i>Science</i> , 2009, 326, 596-599.	6.0	59
66	Testing Game Theory in the Field: Swedish LUPU Lottery Games. <i>American Economic Journal: Microeconomics</i> , 2011, 3, 1-33.	0.7	55
67	Goals, Methods, and Progress in Neuroeconomics. <i>Annual Review of Economics</i> , 2013, 5, 425-455.	2.4	55
68	How psychological framing affects economic market prices in the lab and field. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2013, 110, 11779-11784.	3.3	53
69	Models of decision-making and the coevolution of social preferences. <i>Behavioral and Brain Sciences</i> , 2005, 28, 838-855.	0.4	51
70	The golden age of social science. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	49
71	A learning-based model of repeated games with incomplete information. <i>Games and Economic Behavior</i> , 2006, 55, 340-371.	0.4	47
72	Dynamic Unstructured Bargaining with Private Information: Theory, Experiment, and Outcome Prediction via Machine Learning. <i>Management Science</i> , 2019, 65, 1867-1890.	2.4	45

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73	Predicting the replicability of social science lab experiments. PLoS ONE, 2019, 14, e0225826.	1.1	43
74	Determinants of Propranolol's Selective Effect on Loss Aversion. Psychological Science, 2015, 26, 1123-1130.	1.8	38
75	Neural circuits in the brain that are activated when mitigating criminal sentences. Nature Communications, 2012, 3, 759.	5.8	37
76	Distinct contributions of the amygdala and parahippocampal gyrus to suspicion in a repeated bargaining game. Proceedings of the National Academy of Sciences of the United States of America, 2012, 109, 8728-8733.	3.3	31
77	A psychological approach to strategic thinking in games. Current Opinion in Behavioral Sciences, 2015, 3, 157-162.	2.0	30
78	fMRI data of mixed gambles from the Neuroimaging Analysis Replication and Prediction Study. Scientific Data, 2019, 6, 106.	2.4	30
79	Does testosterone impair men's cognitive empathy? Evidence from two large-scale randomized controlled trials. Proceedings of the Royal Society B: Biological Sciences, 2019, 286, 20191062.	1.2	30
80	Stationary Concepts for Experimental 2-2 Games: Comment. American Economic Review, 2011, 101, 1029-1040.	4.0	29
81	Choice overload reduces neural signatures of choice set value in dorsal striatum and anterior cingulate cortex. Nature Human Behaviour, 2018, 2, 925-935.	6.2	29
82	Behavioral Economics. , 0, , 181-214.		26
83	How "Psychological" Should Economic and Marketing Models Be?. Journal of Marketing Research, 2006, 43, 341-344.	3.0	25
84	Neural mechanisms and personality correlates of the sunk cost effect. Scientific Reports, 2016, 6, 33171.	1.6	25
85	Behavioral game theory: Plausible formal models that predict accurately. Behavioral and Brain Sciences, 2003, 26, .	0.4	23
86	Behavioral economics. Current Biology, 2014, 24, R867-R871.	1.8	23
87	Experimental, cultural, and neural evidence of deliberate prosociality. Trends in Cognitive Sciences, 2013, 17, 106-108.	4.0	22
88	Trait perceptions influence economic out-group bias: lab and field evidence from Vietnam. Experimental Economics, 2016, 19, 513-534.	1.0	21
89	Behavioral Game Theory Experiments and Modeling. Handbook of Game Theory With Economic Applications, 2015, , 517-573.	1.3	20
90	A Collaborator's Reputation Can Bias Decisions and Anxiety under Uncertainty. Journal of Neuroscience, 2018, 38, 2262-2269.	1.7	18

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91	Evidence of general economic principles of bargaining and trade from 2,000 classroom experiments. <i>Nature Human Behaviour</i> , 2020, 4, 917-927.	6.2	18
92	Cognitive Hierarchy: A Limited Thinking Theory in Games. , 2005, , 203-228.		16
93	CODE CREATION IN ENDOGENOUS MERGER EXPERIMENTS. <i>Economic Inquiry</i> , 2010, 48, 337-352.	1.0	16
94	Removing financial incentives demotivates the brain. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2010, 107, 20849-20850.	3.3	16
95	Standing United or Falling Divided? High Stakes Bargaining in a TV Game Show. <i>American Economic Review</i> , 2015, 105, 402-407.	4.0	16
96	“Behavioral experiments” in economics. <i>Experimental Economics</i> , 2006, 9, 187-192.	1.0	15
97	Chapter 21 Experimental Study of Law. <i>Handbook of Law and Economics</i> , 2007, 2, 1619-1650.	0.4	15
98	Behavioral Game Theory and the Neural Basis of Strategic Choice. , 2009, , 193-206.		15
99	It’s all about gains: Risk preferences in problem gambling.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 1241-1255.	1.5	13
100	behavioural game theory. , 2010, , 42-50.		12
101	Partition-Dependent Framing Effects in Lab and Field Prediction Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	10
102	Reading between the lines: Listener’s vmPFC simulates speaker cooperative choices in communication games. <i>Science Advances</i> , 2021, 7, .	4.7	10
103	The Neural Basis of Strategic Choice. , 2014, , 479-492.		7
104	Physiological Responses to a Haunted-House Threat Experience: Distinct Tonic and Phasic Effects. <i>Psychological Science</i> , 2022, 33, 236-248.	1.8	7
105	Neuroeconomics: Using Neuroscience to Make Economic Predictions. , 2007, , 356-377.		5
106	When the eyes say buy: visual fixations during hypothetical consumer choice improve prediction of actual purchases. <i>Journal of the Economic Science Association</i> , 2019, 5, 112-122.	1.8	4
107	Neural autopilot and context-sensitivity of habits. <i>Current Opinion in Behavioral Sciences</i> , 2021, 41, 185-190.	2.0	3
108	The Cognitive Neuroscience of Strategic Thinking. , 2011, , .		2

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109	Behavioural Game Theory. , 2008, , 1-8.		2
110	Reflecting on the Evidence: A Reply to Knight, McShane, et al. (2020). Psychological Science, 2020, 31, 898-900.	1.8	1
111	Behavioural Game Theory. , 2018, , 867-874.		1
112	Chapter 76 Asset Market Manipulation: A Field Experiment with Racetrack Betting. Handbook of Experimental Economics Results, 2008, 1, 720-724.	0.2	0