Tom Pyszczynski

List of Publications by Year in Descending Order

Source: https://exaly.com/author-pdf/9100122/tom-pyszczynski-publications-by-year.pdf

Version: 2024-04-28

This document has been generated based on the publications and citations recorded by exaly.com. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

20,296 141 179 72 h-index g-index citations papers 180 6.5 22,155 4.5 L-index avg, IF ext. citations ext. papers

#	Paper	IF	Citations
179	Pandemic reminders as psychological threat: thinking about COVID-19 lowers coping self-Efficacy among trauma-exposed adults <i>Cognition and Emotion</i> , 2021 , 1-8	2.3	1
178	Terror Management Theory and the COVID-19 Pandemic. <i>Journal of Humanistic Psychology</i> , 2021 , 61, 173-189	0.9	93
177	Will Life Extension Affect Our Social Judgments? Evidence That the Possibility of Indefinite Life Extension Increases Harshness Toward Social Transgressors. <i>Psychological Reports</i> , 2021 , 332941219889	999	1
176	The role of perceived level of threat, reactance proneness, political orientation, and coronavirus salience on health behavior intentions. <i>Psychology and Health</i> , 2021 , 1-20	2.9	1
175	Psychological Science in the Wake of COVID-19: Social, Methodological, and Metascientific Considerations. <i>Perspectives on Psychological Science</i> , 2021 , 1745691621999374	9.8	7
174	In his own image: an existential evolutionary perspective on the origins and function of religion 2020 , 307-323		
173	Terror Management Theory and Psychological Disorder: Ineffective Anxiety-Buffer Functioning as a Transdiagnostic Vulnerability Factor for Psychopathology 2019 , 417-447		11
172	The Role of Death in Life: Exploring the Interface Between Terror Management Theory and Evolutionary Psychology. <i>Evolutionary Psychology</i> , 2019 , 1-24	0.2	1
171	Women Want the Heavens, Men Want the Earth. <i>Journal of Individual Differences</i> , 2019 , 40, 156-167	1.8	3
170	Reducing defensive responses to thoughts of death: Meditation, mindfulness, and Buddhism. <i>Journal of Personality and Social Psychology</i> , 2019 , 116, 101-118	6.5	8
169	Mortality salience, religiosity, and indefinite life extension: evidence of a reciprocal relationship between afterlife beliefs and support for forestalling death. <i>Religion, Brain and Behavior</i> , 2018 , 8, 31-43	0.6	16
168	Collective Trauma From the Lab to the Real World: The Effects of the Holocaust on Contemporary Israeli Political Cognitions. <i>Political Psychology</i> , 2018 , 39, 3-21	3.6	19
167	Being oneself through time: Bases of self-continuity across 55 cultures*. Self and Identity, 2018, 17, 276	- 2 9⁄3	23
166	Dysphoria, Failure, and Suicide: Level of Depressive Symptoms Moderates Effects of Failure on Implicit Thoughts of Suicide and Death. <i>Journal of Social and Clinical Psychology</i> , 2017 , 36, 1-21	1.6	7
165	When criticism is ineffective: The case of historical trauma and unsupportive allies. <i>European Journal of Social Psychology</i> , 2017 , 47, 304-319	2.9	6
164	Age Differences in the Effects of Mortality Salience on the Correspondence Bias. <i>International Journal of Aging and Human Development</i> , 2017 , 84, 329-342	1.8	4
163	Burnout Disrupts Anxiety Buffer Functioning Among Nurses: A Three-Way Interaction Model. <i>Frontiers in Psychology</i> , 2017 , 8, 1362	3.4	13

(2013-2016)

A March to a Better World? Religiosity and the Existential Function of Belief in Social-Moral Progress. <i>International Journal for the Psychology of Religion, The</i> , 2016 , 26, 1-18	1.8	11
When the Buffer Breaks: Disrupted Terror Management in Posttraumatic Stress Disorder. <i>Current Directions in Psychological Science</i> , 2016 , 25, 286-290	6.5	18
Nuclear accident reminders and support for nuclear energy: Paradoxical effect. <i>Journal of Environmental Psychology</i> , 2016 , 48, 87-100	6.7	6
Fear of death amplifies retributive justice motivations and encourages political violence <i>Peace and Conflict</i> , 2016 , 22, 67-74	1.8	13
Beyond the 'east-west' dichotomy: Global variation in cultural models of selfhood. <i>Journal of Experimental Psychology: General</i> , 2016 , 145, 966-1000	4.7	240
Individual and culture-level components of survey response styles: A multi-level analysis using cultural models of selfhood. <i>International Journal of Psychology</i> , 2016 , 51, 453-463	1.9	26
Why does Existential Threat Promote Intergroup Violence? Examining the Role of Retributive Justice and Cost-Benefit Utility Motivations. <i>Frontiers in Psychology</i> , 2015 , 6, 1761	3.4	4
Thirty Years of Terror Management Theory: From Genesis to Revelation. <i>Advances in Experimental Social Psychology</i> , 2015 , 52, 1-70	4.2	180
Terror Management Theory and Research: How the Desire for Death Transcendence Drives Our Strivings for Meaning and Significance. <i>Advances in Motivation Science</i> , 2014 , 85-134	5	41
A terror management perspective on the role of death-related anxiety in psychological dysfunction <i>Humanistic Psychologist</i> , 2014 , 42, 35-53	1.2	55
Profound Versus Superficial Coping With Mortality Threats: Action Orientation Moderates Implicit but Not Explicit Outgroup Prejudice. <i>Personality and Social Psychology Bulletin</i> , 2014 , 40, 1132-1147	4.1	10
Increases in Generative Concern among Older Adults following Reminders of Mortality. International Journal of Aging and Human Development, 2014 , 79, 1-21	1.8	34
Meaning as a Buffer for Existential Anxiety 2014 , 53-64		5
Contextualism as an Important Facet of Individualism-Collectivism: Personhood Beliefs Across 37 National Groups. <i>Journal of Cross-Cultural Psychology</i> , 2013 , 44, 24-45	1.9	51
Creatureliness priming reduces aggression and support for war. <i>British Journal of Social Psychology</i> , 2013 , 52, 648-66	6.8	6
Money and the fear of death: The symbolic power of money as an existential anxiety buffer. <i>Journal of Economic Psychology</i> , 2013 , 36, 55-67	2.5	53
Reliving history: Using priming to assess the effects of world events on public opinion <i>Peace and Conflict</i> , 2013 , 19, 51-68	1.8	5
Ideological Consistency across the Political Spectrum: Liberals are More Consistent but Conservatives Become More Consistent When Coping with Existential Threat. SSRN Electronic Journal, 2013,	1	4
	Progress. International Journal for the Psychology of Religion, The, 2016, 26, 1-18 When the Buffer Breaks: Disrupted Terror Management in Posttraumatic Stress Disorder. Current Directions in Psychological Science, 2016, 25, 286-290 Nuclear accident reminders and support for nuclear energy: Paradoxical effect. Journal of Environmental Psychology, 2016, 48, 87-100 Fear of death amplifies retributive justice motivations and encourages political violence Peace and Conflict, 2016, 22, 67-74 Beyond the 'east-west' dichotomy: Global variation in cultural models of selfhood. Journal of Experimental Psychology: General, 2016, 145, 966-1000 Individual and culture-level components of survey response styles: A multi-level analysis using cultural models of selfhood. International Journal of Psychology, 2016, 51, 453-463 Why does Existential Threat Promote Intergroup Violence? Examining the Role of Retributive Justice and Cost-Benefit Utility Motivations. Frontiers in Psychology, 2015, 6, 1761 Thirty Years of Terror Management Theory: From Genesis to Revelation. Advances in Experimental Social Psychology, 2015, 52, 1-70 Terror Management Theory and Research: How the Desire for Death Transcendence Drives Our Strivings for Meaning and Significance. Advances in Motivation Science, 2014, 85-134 A terror management perspective on the role of death-related anxiety in psychological dysfunction. Humanistic Psychologist, 2014, 42, 35-53 Profound Versus Superficial Coping With Mortality Threats: Action Orientation Moderates Implicit but Not Explicit Outgroup Prejudice. Personality and Social Psychology Bulletin, 2014, 40, 1132-1147 Increases in Generative Concern among Older Adults following Reminders of Mortality. International Journal of Aging and Human Development, 2014, 79, 1-21 Meaning as a Buffer for Existential Anxiety 2014, 53-64 Contextualism as an Important Facet of Individualism-Collectivism: Personhood Beliefs Across 37 National Groups. Journal of Cross-Cultural Psychology, 2013, 44, 24-45 Creatureliness	Progress. International Journal for the Psychology of Religion, The, 2016, 26, 1-18 When the Buffer Breaks: Disrupted Terror Management in Posttraumatic Stress Disorder. Current Directions in Psychological Science, 2016, 25, 286-290 Nuclear accident reminders and support for nuclear energy: Paradoxical effect. Journal of Environmental Psychology, 2016, 48, 87-100 Fear of death amplifies retributive justice motivations and encourages political violence. Peace and conflict, 2016, 22, 67-74 Beyond the 'east-west' dichotomy: Clobal variation in cultural models of selfhood. Journal of Experimental Psychology: General, 2016, 145, 966-1000 Individual and culture-level components of survey response styles: A multi-level analysis using cultural models of selfhood. International Journal of Psychology, 2016, 51, 453-463 Why does Existential Threat Promote Intergroup Violence? Examining the Role of Retributive Justice and Cost-Benefit Utility Motivations. Frontiers in Psychology, 2015, 6, 1761 Thirty Years of Terror Management Theory: From Genesis to Revelation. Advances in Experimental Social Psychology, 2015, 52, 1-70 Terror Management Theory and Research: How the Desire for Death Transcendence Drives Our Strivings for Meaning and Significance. Advances in Motivation Science, 2014, 85-134 A terror management perspective on the role of death-related anxiety in psychological dysfunction. Humanistic Psychologist, 2014, 42, 35-53 Profound Versus Superficial Coping With Mortality Threats: Action Orientation Moderates Implicit but Not Explicit Outgroup Prejudice. Personality and Social Psychology Bulletin, 2014, 40, 1132-1147 Increases in Generative Concern among Older Adults following Reminders of Mortality. International Journal of Aging and Human Development, 2014, 79, 1-21 Meaning as a Buffer for Existential Anxiety 2014, 53-64 Contextualism as an Important Facet of Individualism-Collectivism: Personhood Beliefs Across 37 National Groups. Journal of Cross-Cultural Psychology, 2013, 44, 24-45 Creatureliness p

144	Extent of trauma exposure and PTSD symptom severity as predictors of anxiety-buffer functioning <i>Psychological Trauma: Theory, Research, Practice, and Policy</i> , 2012 , 4, 47-55	7.8	32
143	Drawing attention to global climate change decreases support for war <i>Peace and Conflict</i> , 2012 , 18, 354-368	1.8	21
142	The aftermath of destruction: Images of destroyed buildings increase support for war, dogmatism, and death thought accessibility. <i>Journal of Experimental Social Psychology</i> , 2012 , 48, 1069-1081	2.6	69
141	The moderating role of executive functioning in older adults' responses to a reminder of mortality. <i>Psychology and Aging</i> , 2012 , 27, 256-63	3.6	20
140	The Role of Death in Life: Existential Aspects of Human Motivation 2012 , 42-64		6
139	Terror Management and Attitudes Toward Immigrants. European Psychologist, 2012, 17, 63-72	4.4	37
138	Subtle priming of shared human experiences eliminates threat-induced negativity toward Arabs, immigrants, and peace-making. <i>Journal of Experimental Social Psychology</i> , 2011 , 47, 1179-1184	2.6	39
137	Posttraumatic stress reactions as a disruption in anxiety-buffer functioning: Dissociation and responses to mortality salience as predictors of severity of posttraumatic symptoms <i>Psychological Trauma: Theory, Research, Practice, and Policy,</i> 2011 , 3, 329-341	7.8	39
136	A Moral-Existential Account of the Psychological Factors Fostering Intergroup Conflict. <i>Social and Personality Psychology Compass</i> , 2011 , 5, 878-890	3	18
135	Anxiety buffer disruption theory: a terror management account of posttraumatic stress disorder. <i>Anxiety, Stress and Coping</i> , 2011 , 24, 3-26	3.1	91
134	Posttraumatic Stress Disorder Involves Disrupted Anxiety-Buffer Mechanisms. <i>Journal of Social and Clinical Psychology</i> , 2011 , 30, 819-841	1.6	29
133	Terror management in times of war: Mortality salience effects on self-esteem and governmental and army support. <i>Journal of Peace Research</i> , 2011 , 48, 225-234	3	16
132	An existential perspective on violent solutions to ethnopolitical conflict. 2011 , 297-314		4
131	Experimental peace psychology: Priming consensus mitigates aggression against outgroups under mortality salience. <i>Behavioral Sciences of Terrorism and Political Aggression</i> , 2010 , 2, 30-37	1.2	9
130	Mortality salience effects on the life expectancy estimates of older adults as a function of neuroticism. <i>Journal of Aging Research</i> , 2010 , 2010, 260123	2.3	10
129	Experimental Existential Psychology 2010 ,		24
128	Loss Shapes Political Views? Terror Management, Political Ideology, and the Death of Close Others. <i>Basic and Applied Social Psychology</i> , 2010 , 32, 2-7	1.1	15
127	When animals attack: The effects of mortality salience, infrahumanization of violence, and authoritarianism on support for war. <i>Journal of Experimental Social Psychology</i> , 2010 , 46, 200-203	2.6	29

(2007-2010)

126	Is Obama the Anti-Christ? Racial priming, extreme criticisms of Barack Obama, and attitudes toward the 2008 US presidential candidates. <i>Journal of Experimental Social Psychology</i> , 2010 , 46, 863-866	2.6	15
125	A terror management analysis of the psychological functions of religion. <i>Personality and Social Psychology Review</i> , 2010 , 14, 84-94	13.4	348
124	An ever-dying people: The existential underpinnings of Israelis' perceptions of war and conflict. <i>Les Cahiers Internationaux De Psychologie Sociale</i> , 2010 , NumEo 87, 443	0.3	5
123	Vulnerability and vigilance: threat awareness and perceived adversary intent moderate the impact of mortality salience on intergroup violence. <i>Personality and Social Psychology Bulletin</i> , 2009 , 35, 597-60	074.1	31
122	Compassionate Values and Presidential Politics: Mortality Salience, Compassionate Values, and Support for Barack Obama and John McCain in the 2008 Presidential Election. <i>Analyses of Social Issues and Public Policy</i> , 2009 , 9, 255-268	0.9	25
121	Does peace have a prayer? The effect of mortality salience, compassionate values, and religious fundamentalism on hostility toward out-groups. <i>Journal of Experimental Social Psychology</i> , 2009 , 45, 816-827	2.6	111
120	The cycle of violence and pathways to peace. <i>Journal of Organisational Transformation and Social Change</i> , 2009 , 6, 153-170		11
119	Righteous violence: killing for God, country, freedom and justice. <i>Behavioral Sciences of Terrorism and Political Aggression</i> , 2009 , 1, 12-39	1.2	19
118	Political Ideology in the 21st Century: A Terror Management Perspective on Maintenance and Change of the Status Quo 2009 , 210-240		15
117	Waging Terror: Psychological Motivation in Cultural Violence and Peacemaking 2009 , 23-36		1
116	Terrorism, Violence, and Hope for Peace: A Terror Management Perspective. <i>Current Directions in Psychological Science</i> , 2008 , 17, 318-322	6.5	56
115	Interpersonal politics: the role of terror management and attachment processes in shaping political preferences. <i>Psychological Science</i> , 2008 , 19, 448-55	7.9	84
114	Terror management and adults' attachment to their parents: the safe haven remains. <i>Journal of Personality and Social Psychology</i> , 2008 , 94, 696-717	6.5	81
113	Terror mismanagement: evidence that mortality salience exacerbates phobic and compulsive behaviors. <i>Personality and Social Psychology Bulletin</i> , 2007 , 33, 1137-51	4.1	106
112	Disgust, creatureliness and the accessibility of death-related thoughts. <i>European Journal of Social Psychology</i> , 2007 , 37, 494-507	2.9	59
111	Mother's milk: an existential perspective on negative reactions to breast-feeding. <i>Personality and Social Psychology Bulletin</i> , 2007 , 33, 110-22	4.1	70
110	On the Compatibility of Terror Management Theory and Perspectives on Human Evolution. <i>Evolutionary Psychology</i> , 2007 , 5, 147470490700500	1.5	26
109	Age-related differences in responses to thoughts of one's own death: mortality salience and judgments of moral transgressions. <i>Psychology and Aging</i> , 2007 , 22, 341-53	3.6	110

108	Fatal Distraction: The Impact of Mortality Salience on Dissociative Responses to 9/11 and Subsequent Anxiety Sensitivity. <i>Basic and Applied Social Psychology</i> , 2006 , 28, 349-356	1.1	28
107	Mortality salience, martyrdom, and military might: the great satan versus the axis of evil. <i>Personality and Social Psychology Bulletin</i> , 2006 , 32, 525-37	4.1	308
106	Ambivalence toward the body: death, neuroticism, and the flight from physical sensation. <i>Personality and Social Psychology Bulletin</i> , 2006 , 32, 1264-77	4.1	65
105	Introducing Science to the Psychology of the Soul: Experimental Existential Psychology. <i>Current Directions in Psychological Science</i> , 2006 , 15, 212-216	6.5	80
104	On the Unique Psychological Import of the Human Awareness of Mortality: Theme and Variations. <i>Psychological Inquiry</i> , 2006 , 17, 328-356	2	85
103	The siren's call: terror management and the threat of men's sexual attraction to women. <i>Journal of Personality and Social Psychology</i> , 2006 , 90, 129-46	6.5	71
102	Seeing I to I: a pathway to interpersonal connectedness. <i>Journal of Personality and Social Psychology</i> , 2006 , 90, 243-57	6.5	109
101	Windows into nothingness: terror management, meaninglessness, and negative reactions to modern art. <i>Journal of Personality and Social Psychology</i> , 2006 , 90, 879-92	6.5	153
100	American Roulette: The Effect of Reminders of Death on Support for George W. Bush in the 2004 Presidential Election. <i>Analyses of Social Issues and Public Policy</i> , 2005 , 5, 177-187	0.9	93
99	Fatal attraction: the effects of mortality salience on evaluations of charismatic, task-oriented, and relationship-oriented leaders. <i>Psychological Science</i> , 2004 , 15, 846-51	7.9	122
98	Deliver us from evil: the effects of mortality salience and reminders of 9/11 on support for President George W. Bush. <i>Personality and Social Psychology Bulletin</i> , 2004 , 30, 1136-50	4.1	391
97	Why do people need self-esteem? A theoretical and empirical review. <i>Psychological Bulletin</i> , 2004 , 130, 435-68	19.1	807
96	A function of form: terror management and structuring the social world. <i>Journal of Personality and Social Psychology</i> , 2004 , 87, 190-210	6.5	212
95	Can we really do without self-esteem? Comment on Crocker and Park (2004). <i>Psychological Bulletin</i> , 2004 , 130, 425-9; discussion 430-4	19.1	19
94	Converging Toward an Integrated Theory of Self-Esteem: Reply to Crocker and Nuer (2004), Ryan and Deci (2004), and Leary (2004) <i>Psychological Bulletin</i> , 2004 , 130, 483-488	19.1	17
93	The Machine in the Ghost: A Dual Process Model of Defense Against Conscious and Unconscious Death-Related Thought 2004 , 40-54		1
92	Fear of death and human destructiveness. <i>Psychoanalytic Review</i> , 2003 , 90, 457-74	0.2	7
91	Gender-typical responses to sexual and emotional infidelity as a function of mortality salience induced self-esteem striving. <i>Personality and Social Psychology Bulletin</i> , 2003 , 29, 1585-95	4.1	40

(2000-2003)

90	Literal and symbolic immortality: the effect of evidence of literal immortality on self-esteem striving in response to mortality salience. <i>Journal of Personality and Social Psychology</i> , 2003 , 84, 722-37	6.5	336
89	Psychological defense in anticipation of anxiety: eliminating the potential for anxiety eliminates the effect of mortality salience on worldview defense. <i>Psychological Science</i> , 2003 , 14, 516-9	7.9	140
88	In the wake of 9/11: The psychology of terror. 2003 ,		319
87	Heminine Protection The Effects of Menstruation on Attitudes Towards Women. <i>Psychology of Women Quarterly</i> , 2002 , 26, 131-139	3.2	115
86	The Scrooge Effect: Evidence that Mortality Salience Increases Prosocial Attitudes and Behavior. <i>Personality and Social Psychology Bulletin</i> , 2002 , 28, 1342-1353	4.1	268
85	To belong or not to belong, that is the question: Terror management and identification with gender and ethnicity <i>Journal of Personality and Social Psychology</i> , 2002 , 83, 26-43	6.5	148
84	Gender differences in the willingness to engage in risky behavior: a terror management perspective. <i>Death Studies</i> , 2002 , 26, 117-41	3.9	72
83	Understanding human ambivalence about sex: the effects of stripping sex of meaning. <i>Journal of Sex Research</i> , 2002 , 39, 310-20	4	88
82	The Intrinsic Self and Defensiveness: Evidence that Activating the Intrinsic Self Reduces Self-Handicapping and Conformity. <i>Personality and Social Psychology Bulletin</i> , 2002 , 28, 671-683	4.1	83
81	To belong or not to belong, that is the question: terror management and identification with gender and ethnicity. <i>Journal of Personality and Social Psychology</i> , 2002 , 83, 26-43	6.5	7
80	Being accepted for who we are: Evidence that social validation of the intrinsic self reduces general defensiveness <i>Journal of Personality and Social Psychology</i> , 2001 , 80, 35-52	6.5	100
79	I am not an animal: Mortality salience, disgust, and the denial of human creatureliness <i>Journal of Experimental Psychology: General</i> , 2001 , 130, 427-435	4.7	202
78	Clarifying the Function of Mortality Salience-Induced Worldview Defense: Renewed Suppression or Reduced Accessibility of Death-Related Thoughts?. <i>Journal of Experimental Social Psychology</i> , 2001 , 37, 70-76	2.6	79
77	The body as a source of self-esteem: The effect of mortality salience on identification with one's body, interest in sex, and appearance monitoring <i>Journal of Personality and Social Psychology</i> , 2000 , 79, 118-130	6.5	189
76	Running from the shadow: Psychological distancing from others to deny characteristics people fear in themselves <i>Journal of Personality and Social Psychology</i> , 2000 , 78, 446-462	6.5	49
75	Proximal and Distal Defenses in Response to Reminders of Onell Mortality: Evidence of a Temporal Sequence. <i>Personality and Social Psychology Bulletin</i> , 2000 , 26, 91-99	4.1	194
74	Fleeing the Body: A Terror Management Perspective on the Problem of Human Corporeality. <i>Personality and Social Psychology Review</i> , 2000 , 4, 200-218	13.4	176
73	Pride and Prejudice: Fear of Death and Social Behavior. <i>Current Directions in Psychological Science</i> , 2000 , 9, 200-204	6.5	98

72	Proximal and Distal Defense: A New Perspective on Unconscious Motivation. <i>Current Directions in Psychological Science</i> , 2000 , 9, 156-160	6.5	49
71	Creativity and terror management: Evidence that creative activity increases guilt and social projection following mortality salience <i>Journal of Personality and Social Psychology</i> , 1999 , 77, 19-32	6.5	112
70	A dual-process model of defense against conscious and unconscious death-related thoughts: an extension of terror management theory. <i>Psychological Review</i> , 1999 , 106, 835-45	6.3	861
69	Stereotypes and terror management: Evidence that mortality salience enhances stereotypic thinking and preferences <i>Journal of Personality and Social Psychology</i> , 1999 , 77, 905-926	6.5	231
68	Death, sex, love, and neuroticism: Why is sex such a problem?. <i>Journal of Personality and Social Psychology</i> , 1999 , 77, 1173-1187	6.5	150
67	The Appeal of Tragedy: A Terror Management Perspective. <i>Media Psychology</i> , 1999 , 1, 313-329	2.9	72
66	Tales from the Crypt: On the Role of Death in Life. Zygon, 1998, 33, 9-43	0.3	37
65	Terror management and meaning: evidence that the opportunity to defend the worldview in response to mortality salience increases the meaningfulness of life in the mildly depressed. <i>Journal of Personality</i> , 1998 , 66, 359-82	4.4	78
64	Terror Management and Self-Awareness: Evidence that Mortality Salience Provokes Avoidance of the Self-Focused State. <i>Personality and Social Psychology Bulletin</i> , 1998 , 24, 1216-1227	4.1	95
63	Terror management and aggression: Evidence that mortality salience motivates aggression against worldview-threatening others <i>Journal of Personality and Social Psychology</i> , 1998 , 74, 590-605	6.5	427
62	A Terror Management Perspective on the Psychology of Control 1998 , 85-108		8
61	Perceived Consensus, Uniqueness, and Terror Management: Compensatory Responses to Threats to Inclusion and Distinctiveness Following Mortality Salience. <i>Personality and Social Psychology Bulletin</i> , 1997 , 23, 1055-1065	4.1	76
60	Return of the Living Dead. <i>Psychological Inquiry</i> , 1997 , 8, 59-71	2	17
59	Suppression, accessibility of death-related thoughts, and cultural worldview defense: Exploring the psychodynamics of terror management <i>Journal of Personality and Social Psychology</i> , 1997 , 73, 5-18	6.5	285
58	Terror management and cognitive-experiential self-theory: Evidence that terror management occurs in the experiential system <i>Journal of Personality and Social Psychology</i> , 1997 , 72, 1132-1146	6.5	109
57	Terror management theory and self-esteem: Evidence that increased self-esteem reduced mortality salience effects <i>Journal of Personality and Social Psychology</i> , 1997 , 72, 24-36	6.5	463
56	Why Do We Need What We Need? A Terror Management Perspective on the Roots of Human Social Motivation. <i>Psychological Inquiry</i> , 1997 , 8, 1-20	2	331
55	Subliminal Exposure to Death-Related Stimuli Increases Defense of the Cultural Worldview. <i>Psychological Science</i> , 1997 , 8, 379-385	7.9	224

54	Terror Management Theory of Self-Esteem and Cultural Worldviews: Empirical Assessments and Conceptual Refinements. <i>Advances in Experimental Social Psychology</i> , 1997 , 61-139	4.2	523
53	Whistling in the Dark: Exaggerated Consensus Estimates in Response to Incidental Reminders of Mortality. <i>Psychological Science</i> , 1996 , 7, 332-336	7.9	156
52	Reducing Depressive Affect through External Focus of Attention. <i>Journal of Social and Clinical Psychology</i> , 1995 , 14, 36-52	1.6	33
51	Evidence of a Terror Management Function of Cultural Icons: The Effects of Mortality Salience on the Inappropriate Use of Cherished Cultural Symbols. <i>Personality and Social Psychology Bulletin</i> , 1995 , 21, 1221-1228	4.1	265
50	Defensive Distancing from Victims of Serious Illness: The Role of Delay. <i>Personality and Social Psychology Bulletin</i> , 1995 , 21, 13-20	4.1	55
49	Testing alternative explanations for mortality salience effects: Terror management, value accessibility, or worrisome thoughts?. <i>European Journal of Social Psychology</i> , 1995 , 25, 417-433	2.9	127
48	Toward a Dual-Motive Depth Psychology of Self and Social Behavior 1995 , 73-99		17
47	The Liberating and Constraining Aspects of Self: Why the Freed Bird Finds a New Cage 1995 , 357-373		4
46	A prognostic utility bias in judgments of similarity between past and present instances: How available information is deemed useful for prediction. <i>European Journal of Social Psychology</i> , 1994 , 24, 593-610	2.9	2
45	Role of consciousness and accessibility of death-related thoughts in mortality salience effects Journal of Personality and Social Psychology, 1994 , 67, 627-637	6.5	610
44	Effects of Self-Esteem on Vulnerability-Denying Defensive Distortions: Further Evidence of an Anxiety-Buffering Function of Self-Esteem. <i>Journal of Experimental Social Psychology</i> , 1993 , 29, 229-251	2.6	179
43	A self-regulatory perspective on psychopathology and psychotherapy <i>Journal of Psychotherapy Integration</i> , 1993 , 3, 205-248	6.9	14
42	Emotional expression and the reduction of motivated cognitive bias: Evidence from cognitive dissonance and distancing from victims' paradigms <i>Journal of Personality and Social Psychology</i> , 1993 , 64, 177-186	6.5	50
41	Why do people need self-esteem? Converging evidence that self-esteem serves an anxiety-buffering function <i>Journal of Personality and Social Psychology</i> , 1992 , 63, 913-922	6.5	536
40	Putting Cognitive Constructs in Their Place: Is Depression Really Just a Matter of Interpretation?. <i>Psychological Inquiry</i> , 1992 , 3, 255-258	2	1
39	Depression, self-focused attention, and the self-serving attributional bias. <i>Personality and Individual Differences</i> , 1992 , 13, 959-965	3.3	28
38	Terror management and tolerance: Does mortality salience always intensify negative reactions to others who threaten one's worldview?. <i>Journal of Personality and Social Psychology</i> , 1992 , 63, 212-220	6.5	407
37	Hanging On and Letting Go 1992 ,		19

36	On the relationship between self-focused attention and psychological disorder: a critical reappraisal. <i>Psychological Bulletin</i> , 1991 , 110, 538-43; discussion 544-50	19.1	42
35	A Terror Management Theory of Social Behavior: The Psychological Functions of Self-Esteem and Cultural Worldviews. <i>Advances in Experimental Social Psychology</i> , 1991 , 93-159	4.2	453
34	Evidence for terror management theory II: The effects of mortality salience on reactions to those who threaten or bolster the cultural worldview <i>Journal of Personality and Social Psychology</i> , 1990 , 58, 308-318	6.5	781
33	Anxiety Concerning Social Exclusion: Innate Response or One Consequence of the Need for Terror Management?. <i>Journal of Social and Clinical Psychology</i> , 1990 , 9, 202-213	1.6	19
32	A terror management analysis of self-awareness and anxiety: The hierarchy of terror. <i>Anxiety Research</i> , 1990 , 2, 177-195		47
31	Biased Information Search in the Interpersonal Domain. <i>Personality and Social Psychology Bulletin</i> , 1989 , 15, 42-51	4.1	38
30	Evidence for terror management theory: I. The effects of mortality salience on reactions to those who violate or uphold cultural values <i>Journal of Personality and Social Psychology</i> , 1989 , 57, 681-690	6.5	874
29	Depression, self-focused attention, and the negative memory bias <i>Journal of Personality and Social Psychology</i> , 1989 , 57, 351-357	6.5	75
28	A reaction to Greenwald, Pratkanis, Leippe, and Baumgardner (1986): Under what conditions does research obstruct theory progress?. <i>Psychological Review</i> , 1988 , 95, 566-571	6.3	13
27	Depression and the Self-Serving Search for Consensus After Success and Failure. <i>Journal of Social and Clinical Psychology</i> , 1988 , 6, 235-244	1.6	15
26	Toward an Integration of Cognitive and Motivational Perspectives on Social Inference: A Biased Hypothesis-Testing Model. <i>Advances in Experimental Social Psychology</i> , 1987 , 20, 297-340	4.2	266
25	Depression, self-focused attention, and expectancies for positive and negative future life events for self and others <i>Journal of Personality and Social Psychology</i> , 1987 , 52, 994-1001	6.5	210
24	Self-regulatory perseveration and the depressive self-focusing style: A self-awareness theory of reactive depression <i>Psychological Bulletin</i> , 1987 , 102, 122-138	19.1	584
23	Encoding and Retrieval Effects of General Person Characterizations on Memory for Incongruent and Congruent Information. <i>Personality and Social Psychology Bulletin</i> , 1987 , 13, 556-567	4.1	15
22	Further Evidence of the Deleterious Effects of Overheard Derogatory Ethnic Labels: Derogation Beyond the Target. <i>Personality and Social Psychology Bulletin</i> , 1987 , 13, 216-227	4.1	35
21	Depression, Self-Focused Attention, and Self-Regulatory Perseveration 1987 , 105-129		8
20	Persistent high self-focus after failure and low self-focus after success: The depressive self-focusing style <i>Journal of Personality and Social Psychology</i> , 1986 , 50, 1039-1044	6.5	112
19	Evidence for a depressive self-focusing style. <i>Journal of Research in Personality</i> , 1986 , 20, 95-106	2.8	36

18	The Causes and Consequences of a Need for Self-Esteem: A Terror Management Theory 1986 , 189-217	2	952
17	Compensatory self-inflation: A response to the threat to self-regard of public failure <i>Journal of Personality and Social Psychology</i> , 1985 , 49, 273-280	6.5	150
16	Proneness to romantic jealousy and responses to jealousy in others. <i>Journal of Personality</i> , 1985 , 53, 468-479	4.4	6
15	Social anxiety and anticipation of future interaction as determinants of the favorability of self-presentation. <i>Journal of Research in Personality</i> , 1985 , 19, 1-11	2.8	15
14	Maintaining Consistency between Self-Serving Beliefs and Available Data: A Bias in Information Evaluation. <i>Personality and Social Psychology Bulletin</i> , 1985 , 11, 179-190	4.1	78
13	The effect of an overheard ethnic slur on evaluations of the target: How to spread a social disease. <i>Journal of Experimental Social Psychology</i> , 1985 , 21, 61-72	2.6	91
12	Social comparison after success and failure: Biased search for information consistent with a self-serving conclusion. <i>Journal of Experimental Social Psychology</i> , 1985 , 21, 195-211	2.6	124
11	Depression and preference for self-focusing stimuli after success and failure <i>Journal of Personality and Social Psychology</i> , 1985 , 49, 1066-1075	6.5	40
10	Effect of extrinsic incentives on use of test anxiety as an anticipatory attributional defense: Playing it cool when the stakes are high <i>Journal of Personality and Social Psychology</i> , 1984 , 47, 1136-1145	6.5	39
9	An Item Response Theory for Personality and Attitude Scales: Item Analysis Using Restricted Factor Analysis. <i>Applied Psychological Measurement</i> , 1983 , 7, 211-226	1.5	41
8	Determinants of reduction in intended effort as a strategy for coping with anticipated failure. Journal of Research in Personality, 1983 , 17, 412-422	2.8	107
7	The self-serving attributional bias: Beyond self-presentation. <i>Journal of Experimental Social Psychology</i> , 1982 , 18, 56-67	2.6	113
6	Cognitive strategies for coping with uncertain outcomes. <i>Journal of Research in Personality</i> , 1982 , 16, 386-399	2.8	33
5	The Effects of Opening Statements on Mock Jurors' Verdicts in a Simulated Criminal Trial1. <i>Journal of Applied Social Psychology</i> , 1981 , 11, 301-313	2.1	32
4	Opening Statements in a Jury Trial: The Effect of Promising More Than the Evidence Can Show1. Journal of Applied Social Psychology, 1981, 11, 434-444	2.1	21
3	Role of disconfirmed expectancies in the instigation of attributional processing <i>Journal of Personality and Social Psychology</i> , 1981 , 40, 31-38	6.5	229
2	Effects of erotica upon men's loving and liking responses for women they love <i>Journal of Personality and Social Psychology</i> , 1978 , 36, 1302-1309	6.5	23
1	The cycle of righteous destruction: a Terror Management Theory perspective on terrorist and counter-terrorist violence154-178		