

Martin Kilduff

List of Publications by Year in descending order

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76
papers

9,968
citations

50276

46
h-index

82547

72
g-index

88
all docs

88
docs citations

88
times ranked

5323
citing authors

#	ARTICLE	IF	CITATIONS
1	One tie to capture advice and friendship: Leader multiplex centrality effects on team performance change.. Journal of Applied Psychology, 2022, 107, 968-986.	5.3	7
2	Network Agency. Academy of Management Annals, 2021, 15, 68-110.	9.6	109
3	The Integration of People and Networks. Annual Review of Organizational Psychology and Organizational Behavior, 2020, 7, 155-179.	9.9	28
4	Making connections: Social networks in international business. Journal of International Business Studies, 2020, 51, 714-736.	7.3	56
5	Self-Monitoring. , 2019, , 155-177.		2
6	Personality Change: Implications for Organizational Behavior. Academy of Management Annals, 2018, 12, 467-493.	9.6	59
7	When Brokerage Between Friendship Cliques Endangers Trust: A Personalityâ€“Network Fit Perspective. Academy of Management Journal, 2018, 61, 802-825.	6.3	45
8	The paradox of agency: Feeling powerful reduces brokerage opportunity recognition yet increases willingness to broker.. Journal of Applied Psychology, 2018, 103, 929-938.	5.3	22
9	Brokering Trust to Enhance Leadership: A Self-Monitoring Approach to Leadership Emergence. Knowledge and Space, 2017, , 221-240.	0.3	6
10	Magnification and Correction of the Acolyte Effect: Initial Benefits and <i>Ex Post</i> Settling up in NFL Coaching Careers. Academy of Management Journal, 2016, 59, 352-375.	6.3	26
11	Group Emotions: Cutting the Gordian Knots Concerning Terms, Levels of Analysis, and Processes. Academy of Management Annals, 2015, 9, 845-928.	9.6	74
12	The Microfoundations of Organizational Social Networks. Journal of Management, 2015, 41, 1361-1387.	9.3	218
13	Making a meaningful contribution to theory. International Journal of Operations and Production Management, 2015, 35, 1231-1252.	5.9	73
14	The awestruck effect: Followers suppress emotion expression in response to charismatic but not individually considerate leadership. Leadership Quarterly, 2015, 26, 626-640.	5.8	25
15	Group Emotions: Cutting the Gordian Knots Concerning Terms, Levels of Analysis, and Processes. Academy of Management Annals, 2015, 9, 845-928.	9.6	63
16	Integrating Personality and Social Networks: A Meta-Analysis of Personality, Network Position, and Work Outcomes in Organizations. Organization Science, 2015, 26, 1243-1260.	4.5	301
17	The Leader-in-Social-Network Schema: Perceptions of Network Structure Affect Gendered Attributions of Charisma. Organization Science, 2015, 26, 1210-1225.	4.5	58
18	Just Like a Woman? Effects of Gender-Biased Perceptions of Friendship Network Brokerage on Attributions and Performance. Organization Science, 2014, 25, 1530-1548.	4.5	72

#	ARTICLE	IF	CITATIONS
19	The Two-Pipe Problem: Analysing and Theorizing about 2-Mode Networks. <i>Research in the Sociology of Organizations</i> , 2014, , 337-354.	0.8	4
20	Relational Pluralism Within and Between Organizations. <i>Academy of Management Journal</i> , 2014, 57, 449-459.	6.3	118
21	Social Network Analysis: Foundations and Frontiers on Advantage. <i>Annual Review of Psychology</i> , 2013, 64, 527-547.	17.7	472
22	Emotion Helping by Managers: An Emergent Understanding of Discrepant Role Expectations and Outcomes. <i>Academy of Management Journal</i> , 2013, 56, 334-357.	6.3	90
23	Bridging the Gap between Research and Practice in Organizational Network Analysis: A Conversation between Rob Cross and Martin Kilduff. <i>Human Resource Management</i> , 2013, 52, 627-644.	5.8	20
24	Binoculars and Blinders: Anticipating Trends and Breakthroughs in Communities. <i>Proceedings - Academy of Management</i> , 2013, 2013, 17165.	0.1	0
25	From Blue Sky Research to Problem Solving: A Philosophy of Science Theory of New Knowledge Production. <i>Academy of Management Review</i> , 2011, 36, 297-317.	11.7	57
26	Centrality and charisma: Comparing how leader networks and attributions affect team performance.. <i>Journal of Applied Psychology</i> , 2011, 96, 1209-1222.	5.3	88
27	Job design: A social network perspective. <i>Journal of Organizational Behavior</i> , 2010, 31, 309-318.	4.7	60
28	Organizational Social Network Research: Core Ideas and Key Debates. <i>Academy of Management Annals</i> , 2010, 4, 317-357.	9.6	277
29	Strategic use of emotional intelligence in organizational settings: Exploring the dark side. <i>Research in Organizational Behavior</i> , 2010, 30, 129-152.	1.2	122
30	Organizational Social Network Research: Core Ideas and Key Debates. <i>Academy of Management Annals</i> , 2010, 4, 317-357.	9.6	313
31	Organizational network perceptions versus reality: A small world after all?. <i>Organizational Behavior and Human Decision Processes</i> , 2008, 107, 15-28.	2.5	109
32	The ripple effect of personality on social structure: Self-monitoring origins of network brokerage.. <i>Journal of Applied Psychology</i> , 2008, 93, 1155-1164.	5.3	144
33	Using Technology to Improve the Editorial Process. , 2008, , 97-103.		0
34	Editor's comments: The top ten reasons why your paper might not be sent out for review. <i>Academy of Management Review</i> , 2007, 32, 700-702.	11.7	43
35	Demographic antecedents and performance consequences of structural holes in work teams. <i>Journal of Organizational Behavior</i> , 2007, 28, 241-260.	4.7	112
36	EMOTION HELPERS: THE ROLE OF HIGH POSITIVE AFFECTIVITY AND HIGH SELF-MONITORING MANAGERS. <i>Personnel Psychology</i> , 2007, 60, 337-365.	2.8	63

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37	Celebrating Thirty Years of Theory Publishing in Amr: Award-Winning Articles from the First Two Decades Revisited. <i>Academy of Management Review</i> , 2007, 32, 332-333.	11.7	7
38	Networks (volumes I and II) Networks (Volumes I and II), edited by Grabher Gemot and Powell Walter W. Cheltenham, UK: Edward Elgar, 2004.. <i>Academy of Management Review</i> , 2007, 32, 993-994.	11.7	0
39	Erratum to "The ties that lead: A social network approach to leadership" [The Leadership Quarterly 16 (2005) 941-961]. <i>Leadership Quarterly</i> , 2006, 17, 418.	5.8	2
40	Editor's Comments: Publishing Theory. <i>Academy of Management Review</i> , 2006, 31, 252-255.	11.7	131
41	A Paradigm Too Far? A Dynamic Stability Reconsideration of the Social Network Research Program. <i>Academy of Management Review</i> , 2006, 31, 1031-1048.	11.7	167
42	Deconstructing Diffusion. <i>Organizational Research Methods</i> , 2006, 9, 432-455.	9.1	22
43	Editor's Comments: Change, Development, And Challenge At Amr. <i>Academy of Management Review</i> , 2006, 31, 8-9.	11.7	0
44	The ties that lead: A social network approach to leadership. <i>Leadership Quarterly</i> , 2005, 16, 941-961.	5.8	257
45	Zooming In and Out: Connecting Individuals and Collectivities at the Frontiers of Organizational Network Research. <i>Organization Science</i> , 2005, 16, 359-371.	4.5	413
46	Deconstructing Discourse. , 2004, , 259-273.		13
47	Structure, culture and Simmelian ties in entrepreneurial firms. <i>Social Networks</i> , 2002, 24, 279-290.	2.1	127
48	The Social Networks of High and Low Self-Monitors: Implications for Workplace Performance. <i>Administrative Science Quarterly</i> , 2001, 46, 121.	6.9	898
49	The Consolations of Organization Theory. <i>British Journal of Management</i> , 2001, 12, S55-S59.	5.0	42
50	Change and Development in a Pluralistic World: the View From the Classics. <i>Academy of Management Review</i> , 2000, 25, 777-782.	11.7	38
51	Resisting the Discourse of Modernity: Rationality Versus Emotion in Hazardous Waste Siting. <i>Human Relations</i> , 2000, 53, 1175-1205.	5.4	23
52	Top Management-Team Diversity and Firm Performance: Examining the Role of Cognitions. <i>Organization Science</i> , 2000, 11, 21-34.	4.5	499
53	Change and Development in a Pluralistic World: The View from the Classics. <i>Academy of Management Review</i> , 2000, 25, 777.	11.7	7
54	Whether close or far: Social distance effects on perceived balance in friendship networks.. <i>Journal of Personality and Social Psychology</i> , 1999, 76, 770-782.	2.8	266

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55	AT THE MARGINS: A DISTINCTIVENESS APPROACH TO THE SOCIAL IDENTITY AND SOCIAL NETWORKS OF UNDERREPRESENTED GROUPS.. Academy of Management Journal, 1998, 41, 441-452.	6.3	355
56	At the Margins: A Distinctiveness Approach to the Social Identity and Social Networks of Underrepresented Groups. Academy of Management Journal, 1998, 41, 441-452.	6.3	92
57	Engineering Identity in a Japanese Factory. Organization Science, 1997, 8, 579-592.	4.5	34
58	Postmodernism and Organizational Research. Academy of Management Review, 1997, 22, 453.	11.7	32
59	Postmodernism and Organizational Research. Academy of Management Review, 1997, 22, 453-481.	11.7	193
60	Making Sense of Sense Making. Journal of Management Inquiry, 1996, 5, 246-249.	3.9	3
61	Bringing the Individual Back in: A Structural Analysis of the Internal Market for Reputation in Organizations. Academy of Management Journal, 1994, 37, 87-108.	6.3	35
62	DO CHAMELEONS GET AHEAD? THE EFFECTS OF SELF-MONITORING ON MANAGERIAL CAREERS.. Academy of Management Journal, 1994, 37, 1047-1060.	6.3	215
63	BRINGING THE INDIVIDUAL BACK IN: A STRUCTURAL ANALYSIS OF THE INTERNAL MARKET FOR REPUTATION IN ORGANIZATIONS.. Academy of Management Journal, 1994, 37, 87-108.	6.3	482
64	Do Chameleons Get Ahead? The Effects of Self-Monitoring on Managerial Careers. Academy of Management Journal, 1994, 37, 1047-1060.	6.3	48
65	Deconstructing Organizations. Academy of Management Review, 1993, 18, 13.	11.7	26
66	Deconstructing Organizations. Academy of Management Review, 1993, 18, 13-31.	11.7	177
67	The friendship network as a decision-making resource: Dispositional moderators of social influences on organizational choice.. Journal of Personality and Social Psychology, 1992, 62, 168-180.	2.8	101
68	Performance and Interaction Routines in Multinational Corporation. Journal of International Business Studies, 1992, 23, 133-145.	7.3	48
69	Friendship Patterns and Culture: The Control of Organizational Diversity. American Anthropologist, 1990, 92, 142-154.	1.4	158
70	The interpersonal structure of decision making: A social comparison approach to organizational choice. Organizational Behavior and Human Decision Processes, 1990, 47, 270-288.	2.5	133
71	What people say and what they do: The differential effects of informational cues and task design. Organizational Behavior and Human Decision Processes, 1988, 41, 83-97.	2.5	18
72	Enacting Market Crisis: The Social Construction of a Speculative Bubble. Administrative Science Quarterly, 1988, 33, 177.	6.9	115

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73	Optimism about Elections: Dissonance Reduction at the Ballot Box. Political Psychology, 1988, 9, 101.	3.6	51
74	Organizational Symbolism.. Administrative Science Quarterly, 1986, 31, 159.	6.9	0
75	BRINGING IDEAS BACK IN: ECLECTICISM AND DISCOVERY IN ORGANIZATIONAL STUDIES. Research in the Sociology of Organizations, 0, , 89-109.	0.8	1
76	Philosophy as Core Competence. , 0, , 79-81.		1