

# David L Dickinson

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/9047744/publications.pdf>

Version: 2024-02-01

69  
papers

1,620  
citations

361413  
20  
h-index

345221  
36  
g-index

70  
all docs

70  
docs citations

70  
times ranked

1448  
citing authors

#	ARTICLE	IF	CITATIONS
1	Traceability in the Canadian Red Meat Sector: Do Consumers Care?. Canadian Journal of Agricultural Economics, 2005, 53, 47-65.	2.1	207
2	The effects of one night of sleep deprivation on known-risk and ambiguous-risk decisions. Journal of Sleep Research, 2007, 16, 245-252.	3.2	196
3	Bargaining and trust: the effects of 36h total sleep deprivation on socially interactive decisions. Journal of Sleep Research, 2010, 19, 54-63.	3.2	114
4	An Experimental Examination of Labor Supply and Work Intensities. Journal of Labor Economics, 1999, 17, 638-670.	2.8	106
5	Experimental Evidence on Willingness to Pay for Red Meat Traceability in the United States, Canada, the United Kingdom, and Japan. Journal of Agricultural & Applied Economics, 2005, 37, 537-548.	1.4	76
6	The voluntary contributions mechanism with uncertain group payoffs. Journal of Economic Behavior and Organization, 1998, 35, 517-533.	2.0	59
7	Sleep restriction and circadian effects on social decisions. European Economic Review, 2017, 97, 57-71.	2.3	50
8	The Carrot vs. the Stick in Work Team Motivation. Experimental Economics, 2001, 4, 107-124.	2.1	49
9	Personal sleep debt and daytime sleepiness mediate the relationship between sleep and mental health outcomes in young adults. Depression and Anxiety, 2018, 35, 775-783.	4.1	45
10	The carrot vs. the stick in work team motivation. Experimental Economics, 2001, 4, 107-124.	2.1	42
11	Statistical Discrimination in Labor Markets: An Experimental Analysis. Southern Economic Journal, 2009, 76, 16-31.	2.1	41
12	Insufficient sleep reduces voting and other prosocial behaviours. Nature Human Behaviour, 2019, 3, 492-500.	12.0	34
13	A Comparison of Conventional, Final-Offer, and "Combined" Arbitration for Dispute Resolution. ILR Review, 2004, 57, 288.	2.3	31
14	A practical validation study of a commercial accelerometer using good and poor sleepers. Health Psychology Open, 2016, 3, 205510291667901.	1.4	31
15	Bargaining Outcomes with Double-Offer Arbitration. Experimental Economics, 2005, 8, 145-166.	2.1	30
16	Emotion venting and punishment in public good experiments. Journal of Public Economics, 2015, 122, 55-67.	4.3	30
17	Ultimatum decision-making: A test of reciprocal kindness. Theory and Decision, 2000, 48, 151-177.	1.0	25
18	Circadian effects on strategic reasoning. Experimental Economics, 2012, 15, 444-459.	2.1	25

#	ARTICLE	IF	CITATIONS
19	Sleepiness, choice consistency, and risk preferences. <i>Theory and Decision</i> , 2017, 82, 41-73.	1.0	25
20	Effects of exercise timing on sleep architecture and nocturnal blood pressure in prehypertensives. <i>Vascular Health and Risk Management</i> , 2014, 10, 691.	2.3	24
21	The chilling effect of optimism: The case of final-offer arbitration. <i>Journal of Socio-Economics</i> , 2006, 35, 17-30.	1.0	21
22	The Effects of Beliefs Versus Risk Attitude on Bargaining Outcomes. <i>Theory and Decision</i> , 2009, 66, 69-101.	1.0	19
23	Norm enforcement in social dilemmas: An experiment with police commissioners. <i>Journal of Public Economics</i> , 2015, 126, 74-85.	4.3	19
24	Rationality around the clock: Sleep and time-of-day effects on guessing game responses. <i>Economics Letters</i> , 2010, 108, 245-248.	1.9	18
25	Discrimination as favoritism: The private benefits and social costs of in-group favoritism in an experimental labor market. <i>European Economic Review</i> , 2018, 104, 220-236.	2.3	17
26	A Bargaining Experiment to Motivate Discussion on Fairness. <i>Journal of Economic Education</i> , 2002, 33, 136-151.	1.3	16
27	Cognitive dissonance, pessimism, and behavioral spillover effects. <i>Journal of Economic Psychology</i> , 2011, 32, 295-306.	2.2	16
28	Voluntary Sleep Choice and Its Effects on Bayesian Decisions. <i>Behavioral Sleep Medicine</i> , 2016, 14, 501-513.	2.1	16
29	Using ethical dilemmas to predict antisocial choices with real payoff consequences: An experimental study. <i>Journal of Economic Behavior and Organization</i> , 2019, 166, 195-215.	2.0	16
30	DOES FACT-FINDING PROMOTE SETTLEMENT? THEORY AND A TEST. <i>Economic Inquiry</i> , 2005, 43, 401-416.	1.8	13
31	Bayesian versus heuristic-based choice under sleep restriction and suboptimal times of day. <i>Games and Economic Behavior</i> , 2019, 115, 48-59.	0.8	13
32	Knowledge Management and Comparative International Strategies on Vertical Information Flow in the Global Food System. <i>American Journal of Agricultural Economics</i> , 2002, 84, 1337-1344.	4.3	12
33	WAGES, EMPLOYMENT, AND STATISTICAL DISCRIMINATION: EVIDENCE FROM THE LABORATORY. <i>Economic Inquiry</i> , 2014, 52, 1380-1391.	1.8	12
34	Neural correlates of decision-making during a Bayesian choice task. <i>NeuroReport</i> , 2017, 28, 193-199.	1.2	12
35	The viability of an ecologically valid chronic sleep restriction and circadian timing protocol: An examination of sample attrition, compliance, and effectiveness at impacting sleepiness and mood. <i>PLoS ONE</i> , 2017, 12, e0174367.	2.5	12
36	Further from the truth: The impact of moving from in-person to online settings on dishonest behavior. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 90, 101649.	1.2	12

#	ARTICLE	IF	CITATIONS
37	Wage Differentials Between College Graduates With and Without Learning Disabilities. Journal of Learning Disabilities, 2002, 35, 175-184.	2.2	11
38	What Is Fair? Experimental Evidence. Southern Economic Journal, 2002, 69, 414-428.	2.1	11
39	Impact of glucose on Bayesian versus heuristic-based decision making.. Journal of Neuroscience, Psychology, and Economics, 2014, 7, 237-247.	1.0	10
40	Nonbinding recommendations: the relative effects of focal points versus uncertainty reduction on bargaining outcomes. Theory and Decision, 2010, 69, 615-634.	1.0	9
41	Experiment timing and preferences for fairness. Journal of Socio-Economics, 2009, 38, 89-95.	1.0	8
42	DUBIOUS AND DUBIOUSER: CONTINGENT VALUATION AND THE TIME OF DAY. Economic Inquiry, 2015, 53, 1396-1400.	1.8	7
43	Observed punishment spillover effects: a laboratory investigation of behavior in a social dilemma. Experimental Economics, 2015, 18, 136-153.	2.1	7
44	Thinking about complex decisions: How sleep and time-of-day influence complex choices. Consciousness and Cognition, 2019, 76, 102824.	1.5	6
45	Thinking about decisions: An integrative approach of person and task factors. Journal of Behavioral Decision Making, 2020, 33, 538-555.	1.7	6
46	The impact of self-selected short sleep on monetary risk taking. Journal of Sleep Research, 2021, , e13529.	3.2	6
47	Illustrated Examples of the Effects of Risk Preferences and Expectations on Bargaining Outcomes. Journal of Economic Education, 2003, 34, 169-180.	1.3	5
48	Deliberation Enhances the Confirmation Bias in Politics. Games, 2020, 11, 57.	0.6	5
49	Seeking confirmation? Biased information search and deliberation in the food domain. Food Quality and Preference, 2021, 91, 104189.	4.6	5
50	Job Allocation Rules and Sorting Efficiency: Experimental Outcomes in a Peter Principle Environment. Southern Economic Journal, 2012, 78, 842-859.	2.1	4
51	The physical sacrifice of thinking: Investigating the relationship between thinking and physical activity in everyday life. Journal of Health Psychology, 2016, 21, 1750-1757.	2.3	4
52	Trading while sleepy? Circadian mismatch and mispricing in a global experimental asset market. Experimental Economics, 2020, 23, 526-553.	2.1	4
53	Sex moderates the effects of total sleep deprivation and sleep restriction on risk preference. Sleep, 2022, 45, .	1.1	4
54	Symmetric experimental designs: conditions for equivalence of panel data estimators. Journal of the Economic Science Association, 2016, 2, 85-95.	2.3	3

#	ARTICLE	IF	CITATIONS
55	The impact of sleep restriction on interpersonal conflict resolution and the narcotic effect. Journal of Economic Behavior and Organization, 2022, 194, 71-90.	2.0	3
56	On-the-job leisure as a cause of asymmetric observed-effort distributions. Managerial and Decision Economics, 2006, 27, 435-444.	2.5	1
57	The influence of dietary patterns on outcomes in a Bayesian choice task. Health Science Reports, 2021, 4, e369.	1.5	1
58	Sleep restriction and strategy choice in cooperation and coordination games. Economics Letters, 2021, 208, 110049.	1.9	1
59	Cognitive Dissonance, Pessimism, and Behavioral Spillover Effects. SSRN Electronic Journal, 0, , .	0.4	1
60	Labor Negotiations, Conflicts, and Arbitration. , 2020, , 1-20.		0
61	An Examination of Circadian Impacts on Judgments. Social Psychology, 2020, 51, 341-353.	0.7	0
62	The effect of sleep on public good contributions and punishment: Experimental evidence. PLoS ONE, 2020, 15, e0240324.	2.5	0
63	The effect of sleep on public good contributions and punishment: Experimental evidence. , 2020, 15, e0240324.		0
64	The effect of sleep on public good contributions and punishment: Experimental evidence. , 2020, 15, e0240324.		0
65	The effect of sleep on public good contributions and punishment: Experimental evidence. , 2020, 15, e0240324.		0
66	The effect of sleep on public good contributions and punishment: Experimental evidence. , 2020, 15, e0240324.		0
67	The effect of sleep on public good contributions and punishment: Experimental evidence. , 2020, 15, e0240324.		0
68	The effect of sleep on public good contributions and punishment: Experimental evidence. , 2020, 15, e0240324.		0
69	Sleep restriction increases coordination failure. Journal of Economic Behavior and Organization, 2022, 200, 358-370.	2.0	0