

# Cynthia S Wang

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/9039092/publications.pdf>

Version: 2024-02-01

38  
papers

2,135  
citations

361296

20  
h-index

501076

28  
g-index

38  
all docs

38  
docs citations

38  
times ranked

1764  
citing authors

#	ARTICLE	IF	CITATIONS
1	Social Movements, Collective Identity, and Workplace Allies: The Labeling of Gender Equity Policy Changes. <i>Organization Science</i> , 2023, 34, 2508-2525.	3.0	6
2	Managing my shame: Examining the effects of parental identity threat and emotional stability on work productivity and investment in parenting.. <i>Journal of Applied Psychology</i> , 2022, 107, 1479-1497.	4.2	10
3	Teaching Entrepreneurial Negotiation. <i>Negotiation Journal</i> , 2022, 38, 93-110.	0.3	0
4	Sense of control and conspiracy perceptions: Generative directions on a well-worn path. <i>Current Opinion in Psychology</i> , 2022, 47, 101389.	2.5	3
5	Culture and Patterns of Reciprocity: The Role of Exchange Type, Regulatory Focus, and Emotions. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 20-41.	1.9	9
6	The COVID-19 pandemic and the search for structure: Social media and conspiracy theories. <i>Social and Personality Psychology Compass</i> , 2021, 15, e12636.	2.0	39
7	Political sectarianism in America. <i>Science</i> , 2020, 370, 533-536.	6.0	313
8	Regulatory Focus and Conspiratorial Perceptions: The Importance of Personal Control. <i>Personality and Social Psychology Bulletin</i> , 2019, 45, 3-15.	1.9	27
9	Why sabotage customers who mistreat you? Activated hostility and subsequent devaluation of targets as a moral disengagement mechanism.. <i>Journal of Applied Psychology</i> , 2019, 104, 495-510.	4.2	53
10	An eye for an eye? A meta-analysis of negative reciprocity in organizations.. <i>Journal of Applied Psychology</i> , 2019, 104, 1117-1143.	4.2	49
11	The Cultural Boundaries of Perspective-Taking: When and Why Perspective-Taking Reduces Stereotyping. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 928-943.	1.9	13
12	Challenge Your Stigma. <i>Current Directions in Psychological Science</i> , 2017, 26, 75-80.	2.8	28
13	Navigating Stigma and Group Conflict: Group Identification as a Cause and Consequence of Self-Labeling. <i>Negotiation and Conflict Management Research</i> , 2017, 10, 88-106.	1.0	11
14	Inclusion Strategies: The Effect of Blacks' Perspective-Taking in White- Dominated Spaces. <i>Proceedings - Academy of Management</i> , 2017, 2017, 15961.	0.0	0
15	Punishment Contingency and Unethical Behavior: The Role of Uncertainty and Justice Perceptions. <i>Proceedings - Academy of Management</i> , 2016, 2016, 16910.	0.0	0
16	Culture and the Elicitation, Experience, and Expression of Envy. , 2016, , 243-266.		2
17	Done But Not Published: The Dissertation Journeys of Roy J. Lewicki and J. Keith Murnighan. <i>Negotiation and Conflict Management Research</i> , 2015, 8, 261-271.	1.0	3
18	Responses to normative and norm-violating behavior: Culture, job mobility, and social inclusion and exclusion. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 129, 24-35.	1.4	20

#	ARTICLE	IF	CITATIONS
19	How, when, and why recipients and observers reward good deeds and punish bad deeds. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 128, 84-95.	1.4	18
20	The promise and perversity of perspective-taking in organizations. <i>Research in Organizational Behavior</i> , 2015, 35, 79-102.	0.9	134
21	Perspective-Taking Increases Willingness to Engage in Intergroup Contact. <i>PLoS ONE</i> , 2014, 9, e85681.	1.1	51
22	Stupid Doctors and Smart Construction Workers. <i>Social Psychological and Personality Science</i> , 2014, 5, 430-436.	2.4	31
23	Social Category Diversity Promotes Premeeting Elaboration: The Role of Relationship Focus. <i>Organization Science</i> , 2013, 24, 757-772.	3.0	116
24	The Reappropriation of Stigmatizing Labels. <i>Psychological Science</i> , 2013, 24, 2020-2029.	1.8	99
25	Culture, Control, and Illusory Pattern Perception. <i>Social Psychological and Personality Science</i> , 2012, 3, 630-638.	2.4	25
26	Starting high and ending with nothing: The role of anchors and power in negotiations. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 226-231.	1.3	55
27	The effects of culture and friendship on rewarding honesty and punishing deception. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 1295-1299.	1.3	36
28	Retribution and emotional regulation: The effects of time delay in angry economic interactions. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 116, 46-54.	1.4	55
29	Understanding Negotiation Ethics. , 2011, , 261-275.		0
30	The Cultural Dynamics of Rewarding Honesty and Punishing Deception. <i>Personality and Social Psychology Bulletin</i> , 2010, 36, 1529-1542.	1.9	43
31	Perception through a perspective-taking lens: Differential effects on judgment and behavior. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 792-798.	1.3	74
32	Bad Drives Psychological Reactions, but Good Propels Behavior. <i>Psychological Science</i> , 2009, 20, 634-644.	1.8	64
33	Perspective-takers behave more stereotypically.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 404-419.	2.6	154
34	Perspective-Taking and Self-Other Overlap: Fostering Social Bonds and Facilitating Social Coordination. <i>Group Processes and Intergroup Relations</i> , 2005, 8, 109-124.	2.4	585
35	The negative and positive psychology of leadership and group research. <i>Advances in Group Processes</i> , 0, , 31-61.	0.1	4
36	Punishing Deception and Rewarding Honesty. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3

#	ARTICLE	IF	CITATIONS
37	The Defecting Perspective-Taker: The Impact of Stereotypes and Perspective-Taking in a Prisoner's Dilemma. SSRN Electronic Journal, 0, , .	0.4	1
38	Mitigating and managing COVID-19 conspiratorial beliefs. BMJ Leader, 0, , leader-2022-000600.	0.8	1