

Antonio Pierro

List of Publications by Year in descending order

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Version: 2024-02-01

82
papers

3,138
citations

218592

26
h-index

175177

52
g-index

83
all docs

83
docs citations

83
times ranked

2207
citing authors

#	ARTICLE	IF	CITATIONS
1	Natives with a need for cognitive closure can approve of immigrants's economic effect when they trust pro-immigrant epistemic authorities. <i>Journal of Social Psychology</i> , 2024, 164, 76-91.	1.0	2
2	The mediating role of narcissism in the effects of regulatory mode on positivity. <i>Current Psychology</i> , 2023, 42, 6768-6777.	1.7	3
3	Intentions to be Vaccinated Against COVID-19: The Role of Prosociality and Conspiracy Beliefs across 20 Countries. <i>Health Communication</i> , 2023, 38, 1530-1539.	1.8	27
4	Men and women who want epistemic certainty are at-risk for hostility towards women leaders. <i>Journal of Social Psychology</i> , 2022, 162, 549-565.	1.0	5
5	How the mere desire for certainty can lead to a preference for men in authority (particularly among)	1.3	4
6	"We are all in the same boat": How societal discontent affects intention to help during the COVID-19 pandemic. <i>Journal of Community and Applied Social Psychology</i> , 2022, 32, 332-347.	1.4	6
7	Concern with COVID-19 pandemic threat and attitudes towards immigrants: The mediating effect of the desire for tightness. <i>Current Research in Ecological and Social Psychology</i> , 2022, 3, 100028.	0.9	16
8	It's All About Significance: A Reframing in Response to Commentaries. <i>Psychological Inquiry</i> , 2022, 33, 54-57.	0.4	0
9	People Who Need People (and Some Who Think They Don't): On Compensatory Personal and Social Means of Goal Pursuit. <i>Psychological Inquiry</i> , 2022, 33, 1-22.	0.4	6
10	Perceived COVID-19 Threat and Reactions to Noncompliant Health-Protective Behaviors: The Mediating Role of Desired Cultural Tightness and the Moderating Role of Age. <i>International Journal of Environmental Research and Public Health</i> , 2022, 19, 2364.	1.2	9
11	Marie Curie vs. Serena Williams: ambition leads to extremism through obsessive (but not harmonious) passion. <i>Motivation and Emotion</i> , 2022, 46, 382-393.	0.8	7
12	Using machine learning to identify important predictors of COVID-19 infection prevention behaviors during the early phase of the pandemic. <i>Patterns</i> , 2022, 3, 100482.	3.1	14
13	COVID-19 stressors and health behaviors: A multilevel longitudinal study across 86 countries. <i>Preventive Medicine Reports</i> , 2022, 27, 101764.	0.8	10
14	The Moral Foundations of Desired Cultural Tightness. <i>Frontiers in Psychology</i> , 2022, 13, 739579.	1.1	6
15	By all means necessary: Closed mindedness, ingroup morality, and weapon ownership. <i>European Journal of Social Psychology</i> , 2022, 52, 881-894.	1.5	2
16	I don't feel positive, but you are: Every issue can be settled! The role of self and others' positivity in the perception of intragroup conflict at work. <i>Current Psychology</i> , 2021, 40, 5370-5378.	1.7	1
17	The hopeful dimension of locomotion orientation: Implications for psychological well-being. <i>Journal of Social Psychology</i> , 2021, 161, 233-244.	1.0	4
18	The Unique Role of Regulatory Mode Orientations in Implicit and Explicit Self-Forgiveness. <i>Social Psychology</i> , 2021, 52, 36-50.	0.3	1

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19	On the psychology of extremism: How motivational imbalance breeds intemperance.. Psychological Review, 2021, 128, 264-289.	2.7	21
20	Intergenerational conflicts of interest and prosocial behavior during the COVID-19 pandemic. Personality and Individual Differences, 2021, 171, 110535.	1.6	35
21	COVID-19 and prejudice against migrants: the mediating roles of need for cognitive closure and binding moral foundations. A comparative study. Journal of Social Psychology, 2021, 161, 477-491.	1.0	11
22	The Motivational Underpinnings of Intentions to Use Doping in Sport: A Sample of Young Non-Professional Athletes. International Journal of Environmental Research and Public Health, 2021, 18, 5411.	1.2	6
23	Lives versus Livelihoods? Perceived economic risk has a stronger association with support for COVID-19 preventive measures than perceived health risk. Scientific Reports, 2021, 11, 9669.	1.6	30
24	The Mediational Role of Desire for Cultural Tightness on Concern With COVID-19 and Perceived Self-Control. Frontiers in Psychology, 2021, 12, 713952.	1.1	9
25	How people feel about their job: effects of regulatory mode on positivity and job satisfaction (<i>¿Cómo se sienten las personas sobre su trabajo?: los efectos del modo regulatorio en la Tj ETQq1 1 0.784314.3gBT /Overlock 10	1.0	10
26	Politicization of COVID-19 health-protective behaviors in the United States: Longitudinal and cross-national evidence. PLoS ONE, 2021, 16, e0256740.	1.1	55
27	A Multilevel Analysis of the Impact of Unit Tightness vs. Looseness Culture on Attitudes and Behaviors in the Workplace. Frontiers in Psychology, 2021, 12, 652068.	1.1	4
28	Does inconsistency always lead to negative affect? The influence of need for closure on affective reactions to cognitive inconsistency. International Journal of Psychology, 2020, 55, 882-890.	1.7	9
29	The relationship between need for closure and compliance to harsh power tactics in high demanding jobs: A study conducted among firefighters and social workers. Journal of Applied Social Psychology, 2020, 50, 599-606.	1.3	1
30	Sympathy as knowledge of the other in need: An investigation into the roles of need for closure and the moral foundations on sympathy toward immigrants. Journal of Applied Social Psychology, 2020, 50, 240-252.	1.3	9
31	Group dominance in hierarchy-attenuating and hierarchy-enhancing organizations: The role of social dominance orientation, need for cognitive closure, and power tactics in a personâ€“environment (mis)fit perspective.. Group Dynamics, 2020, 24, 102-114.	0.7	16
32	Need for closure effect on collective action intentions and behavior toward immigrants in Italy: The mediation of binding foundations and political conservatism. Journal of Applied Social Psychology, 2019, 49, 611-622.	1.3	16
33	Tracking the Leader: Gaze Behavior in Group Interactions. IScience, 2019, 16, 242-249.	1.9	31
34	How stressful is retirement! Antecedents of stress linked to athletesâ€™™ career termination. Journal of Applied Social Psychology, 2019, 49, 488-497.	1.3	4
35	Which people are willing to maintain their subordinated position? Social dominance orientation as antecedent to compliance to harsh power tactics in a higher education setting. Personality and Individual Differences, 2019, 151, 109390.	1.6	10
36	Motivated prejudice: The effect of need for closure on anti-immigrant attitudes in the United States and Italy and the mediating role of binding moral foundations. International Journal of Intercultural Relations, 2019, 70, 53-66.	1.0	25

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37	The Trials of Women Leaders in the Workforce: How a Need for Cognitive Closure can Influence Acceptance of Harmful Gender Stereotypes. <i>Sex Roles</i> , 2019, 80, 565-577.	1.4	24
38	Effect of regulatory modes on work performance: the moderating role of job familiarity and job complexity / El efecto del modo de regulaci3n en el rendimiento laboral: el rol moderador de la familiaridad con el trabajo y la complejidad de la tarea. <i>Revista De Psicologia Social</i> , 2019, 34, 1-25.	0.3	2
39	Social dominance and interpersonal power: Asymmetrical relationships within hierarchyâ€enhancing and hierarchyâ€attenuating work environments. <i>Journal of Applied Social Psychology</i> , 2018, 48, 35-45.	1.3	17
40	A â€œbridgeâ€over troubled water: Implications of the effect of locomotion mode on hopelessness. <i>Journal of Applied Social Psychology</i> , 2018, 48, 675-682.	1.3	7
41	Cognitive Consistency Theory in Social Psychology: A Paradigm Reconsidered. <i>Psychological Inquiry</i> , 2018, 29, 45-59.	0.4	57
42	All About Cognitive Consistency: A Reply to Commentaries. <i>Psychological Inquiry</i> , 2018, 29, 109-116.	0.4	7
43	When and Why Do Liberals and Conservatives Think Alike?. <i>Social Psychology</i> , 2018, 49, 360-368.	0.3	9
44	A structural model of intrinsic motivation: On the psychology of means-ends fusion.. <i>Psychological Review</i> , 2018, 125, 165-182.	2.7	60
45	A multilevel analysis of personâ€group regulatory-mode complementarity: The moderating role of groupâ€task interdependence.. <i>Group Dynamics</i> , 2017, 21, 108-120.	0.7	5
46	Different strokes for different folks: Effects of regulatory mode complementarity and task complexity on performance. <i>Personality and Individual Differences</i> , 2016, 89, 134-142.	1.6	19
47	Practice Benefits Locomotors. <i>Social Psychological and Personality Science</i> , 2016, 7, 358-365.	2.4	11
48	Itâ€™s About Time: The Role of Locomotion in Withdrawal Behavior. <i>Journal of Business and Psychology</i> , 2016, 31, 265-278.	2.5	7
49	One size doesnâ€™t fit all: the influence of supervisorsâ€™ power tactics and subordinatesâ€™ need for cognitive closure on burnout and stress. <i>European Journal of Work and Organizational Psychology</i> , 2016, 25, 287-300.	2.2	19
50	Experience of Time by People on the Go. <i>Personality and Social Psychology Review</i> , 2016, 20, 100-117.	3.4	45
51	The rocky road from attitudes to behaviors: Charting the goal systemic course of actions.. <i>Psychological Review</i> , 2015, 122, 598-620.	2.7	78
52	On feeling good at work: the role of regulatory mode and passion in psychological adjustment. <i>Journal of Applied Social Psychology</i> , 2015, 45, 319-329.	1.3	31
53	Regulatory Mode and Risk-Taking: The Mediating Role of Anticipated Regret. <i>PLoS ONE</i> , 2015, 10, e0143147.	1.1	23
54	Handling conflict at work. <i>International Journal of Conflict Management</i> , 2015, 26, 25-43.	1.0	11

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55	The Motivated Gatekeeper of Our Minds. <i>Advances in Experimental Social Psychology</i> , 2015, , 221-283.	2.0	140
56	Epistemic motivation and perpetuation of group culture: Effects of need for cognitive closure on trans-generational norm transmission. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 129, 105-112.	1.4	41
57	Positivity within teamwork: Cross-level effects of positivity on performance. <i>Personality and Individual Differences</i> , 2015, 85, 230-235.	1.6	20
58	Individual Differences Underlying Punishment Motivation. <i>Social Psychology</i> , 2014, 45, 449-457.	0.3	8
59	Regulatory mode orientations and well-being in an organizational setting: the differential mediating roles of workaholism and work engagement. <i>Journal of Applied Social Psychology</i> , 2014, 44, 725-738.	1.3	75
60	Follower need for cognitive closure as moderator of the effectiveness of leader procedural fairness. <i>European Journal of Work and Organizational Psychology</i> , 2014, 23, 582-595.	2.2	9
61	Looking back or moving on: How regulatory modes affect nostalgia. <i>Motivation and Emotion</i> , 2013, 37, 653-660.	0.8	27
62	Locomotion and the preference for multi-tasking: Implications for well-being. <i>Motivation and Emotion</i> , 2013, 37, 213-223.	0.8	40
63	Bases of social power, leadership styles, and organizational commitment. <i>International Journal of Psychology</i> , 2013, 48, 1122-1134.	1.7	68
64	Framing Social Dominance Orientation and Power in Organizational Context. <i>Basic and Applied Social Psychology</i> , 2013, 35, 487-495.	1.2	32
65	Leaders as Planners and Movers: Supervisors' Regulatory Modes and Subordinates' Performance. <i>Journal of Applied Social Psychology</i> , 2012, 42, 2564-2582.	1.3	10
66	Motivational underpinnings of social influence in work settings: Bases of social power and the need for cognitive closure. <i>European Journal of Social Psychology</i> , 2012, 42, 41-52.	1.5	35
67	Persistence of attitude change and attitude-behavior correspondence based on extensive processing of source information. <i>European Journal of Social Psychology</i> , 2012, 42, 103-111.	1.5	17
68	On the psychology of time in action: Regulatory mode orientations and procrastination.. <i>Journal of Personality and Social Psychology</i> , 2011, 101, 1317-1331.	2.6	75
69	Motivated Compliance With Bases of Social Power. <i>Journal of Applied Social Psychology</i> , 2008, 38, 1921-1944.	1.3	45
70	Regulatory mode effects on counterfactual thinking and regret. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 321-329.	1.3	90
71	Seizing and Freezing on a Significant-Person Schema: Need for Closure and the Transference Effect in Social Judgment. <i>Personality and Social Psychology Bulletin</i> , 2008, 34, 1492-1503.	1.9	43
72	"On the Move" or "Staying Put": Locomotion, Need for Closure, and Reactions to Organizational Change. <i>Journal of Applied Social Psychology</i> , 2007, 37, 1305-1340.	1.3	92

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73	Groups as epistemic providers: Need for closure and the unfolding of group-centrism.. Psychological Review, 2006, 113, 84-100.	2.7	373
74	Leader group prototypicality and leadership effectiveness: The moderating role of need for cognitive closure. Leadership Quarterly, 2005, 16, 503-516.	3.6	91
75	Relevance Override: On the Reduced Impact of "Cues" Under High-Motivation Conditions of Persuasion Studies.. Journal of Personality and Social Psychology, 2004, 86, 251-264.	2.6	46
76	Regulatory Mode: Locomotion and Assessment as Distinct Orientations. Advances in Experimental Social Psychology, 2003, , 293-344.	2.0	209
77	When similarity breeds content: Need for closure and the allure of homogeneous and self-resembling groups.. Journal of Personality and Social Psychology, 2002, 83, 648-662.	2.6	121
78	Construct validity and generalizability of the Carver's "White behavioural inhibition system/behavioural activation system scales. European Journal of Personality, 2001, 15, 373-390.	1.9	101
79	To "do the right thing" or to "just do it": Locomotion and assessment as distinct self-regulatory imperatives.. Journal of Personality and Social Psychology, 2000, 79, 793-815.	2.6	428
80	Determinants of intentions to practise safe sex among 16-25 year-olds. Journal of Community and Applied Social Psychology, 1997, 7, 345-360.	1.4	16
81	The mediating role of national identification, binding foundations and perceived threat on the relationship between need for cognitive closure and prejudice against migrants in Malta. Journal of Community and Applied Social Psychology, 0, , .	1.4	2
82	When diversity leads to closed-mindedness: Cognitive factors explain the effects of perceived diversity. Current Psychology, 0, , 1.	1.7	0