Lata Gangadharan

List of Publications by Year in descending order

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77 papers

2,857 citations

201385 27 h-index 205818 48 g-index

78 all docs 78 docs citations 78 times ranked 1940 citing authors

#	Article	IF	CITATIONS
1	Lab-in-the-field experiments: perspectives from research on gender. Japanese Economic Review, 2022, 73, 31-59.	0.8	3
2	Leadership selection: Can changing the default break the glass ceiling?. Leadership Quarterly, 2022, 33, 101563.	3.6	13
3	Mind your Ps and Qs! Variable allowance supply in the US Regional Greenhouse Gas Initiative. Journal of Environmental Economics and Management, 2022, 112, 102620.	2.1	7
4	Moving on up: The impact of income mobility on antisocial behaviour. European Economic Review, 2021, 134, 103686.	1.2	2
5	By chance or by choice? Biased attribution of others' outcomes when social preferences matter. Experimental Economics, 2021, , 1-31.	1.0	7
6	Replication: Belief elicitation with quadratic and binarized scoring rules. Journal of Economic Psychology, 2020, 81, 102315.	1.1	18
7	Inter-firm social dilemmas with agency risk. European Economic Review, 2020, 129, 103570.	1.2	1
8	Antisocial Behavior in the Workplace. , 2020, , 1-26.		1
9	Female leaders and their response to the social environment. Journal of Economic Behavior and Organization, 2019, 164, 256-272.	1.0	13
10	Introduction to the special issue in honor of Professor Charles R. Plott. Experimental Economics, 2019, 22, 577-584.	1.0	0
11	Taxation, redistribution, and observability in social dilemmas. Journal of Public Economic Theory, 2019, 21, 826-846.	0.6	11
12	Paternalistic giving: Restricting recipient choice. Journal of Economic Behavior and Organization, 2018, 151, 143-170.	1.0	21
13	Monetary and non-monetary incentives in real-effort tournaments. European Economic Review, 2018, 101, 528-545.	1.2	44
14	The Effect of Social Norms on Bribe Offers. Journal of Law, Economics, and Organization, 2018, 34, 457-474.	0.8	30
15	Behavioral Insights from Field Experiments in Environmental Economics. International Review of Environmental and Resource Economics, 2017, 10, 95-143.	1.5	14
16	Searching for preference stability in a state dependent world. Journal of Economic Psychology, 2017, 62, 17-32.	1.1	15
17	Repayment and exclusion in a microfinance experiment. Journal of Economic Behavior and Organization, 2017, 137, 176-190.	1.0	12
18	Erratum to "Empowering neighbors versus imposing regulations: An experimental analysis of pollution reduction schemes―[J. Environ. Econ. Manag. 65 (2013) 469–484]. Journal of Environmental Economics and Management, 2017, 83, 231.	2.1	0

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19	Normative conflict and the limits of self-governance in heterogeneous populations. European Economic Review, 2017, 100, 143-156.	1.2	33
20	Peer punishment promotes enforcement of bad social norms. Nature Communications, 2017, 8, 609.	5.8	48
21	Editors' note regarding citations of other work. Experimental Economics, 2017, 20, 276-277.	1.0	2
22	Valuing environmental services provided by local stormwater management. Water Resources Research, 2017, 53, 4907-4921.	1.7	38
23	Taxation, Redistribution and Observability in Social Dilemmas. SSRN Electronic Journal, 2017, , .	0.4	0
24	Monetary and Non-Monetary Incentives in Real-Effort Tournaments. SSRN Electronic Journal, 2017, , .	0.4	0
25	The Fairer Sex? Affirmative Action, Women Leaders and Strategic Deception. SSRN Electronic Journal, 2016, , .	0.4	4
26	Regulatory performance of audit tournaments and compliance observability. European Economic Review, 2016, 85, 288-306.	1.2	37
27	Social identity and governance: The behavioral response to female leaders. European Economic Review, 2016, 90, 302-325.	1.2	61
28	Swords without covenants do not lead to self-governance. Journal of Theoretical Politics, 2016, 28, 44-73.	0.3	13
29	Equality Concerns and the Limits of Self-Governance in Heterogeneous Populations. SSRN Electronic Journal, 2015, , .	0.4	1
30	Equality Concerns and the Limits of Self-Governance in Heterogeneous Populations. SSRN Electronic Journal, 2015, , .	0.4	1
31	Choosing to be trained: Do behavioral traits matter?. Journal of Economic Behavior and Organization, 2015, 110, 145-159.	1.0	24
32	Cultural integration: Experimental evidence of convergence in immigrants' preferences. Journal of Economic Behavior and Organization, 2015, 111, 38-58.	1.0	24
33	Selection, tournaments, and dishonesty. Journal of Economic Behavior and Organization, 2015, 110, 160-175.	1.0	50
34	Promoting cooperation in nonlinear social dilemmas through peer punishment. Experimental Economics, 2015, 18, 66-88.	1.0	46
35	Letting the briber go free: An experiment on mitigating harassment bribes. Journal of Public Economics, 2014, 111, 17-28.	2.2	95
36	ENVIRONMENTAL MARKETS: WHAT DO WE LEARN FROM THE LAB?. Journal of Economic Surveys, 2013, 27, 515-535.	3.7	27

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37	Designing self-reporting regimes to encourage truth telling: An experimental study. Journal of Economic Behavior and Organization, 2013, 94, 90-102.	1.0	42
38	Empowering neighbors versus imposing regulations: An experimental analysis of pollution reduction schemes. Journal of Environmental Economics and Management, 2013, 65, 469-484.	2.1	26
39	Little Emperors Pose Behavioral Challenges. Science, 2013, 340, 272-273.	6.0	6
40	Introduction by this Special Issue's Editors. Economic Record, 2013, 89, 1-1.	0.2	0
41	COOPERATION SPILLOVERS AND PRICE COMPETITION IN EXPERIMENTAL MARKETS. Economic Inquiry, 2013, 51, 1715-1730.	1.0	39
42	Do Securityâ€Differentiated Water Rights Improve the Performance of Water Markets?. American Journal of Agricultural Economics, 2012, 94, 1113-1135.	2.4	25
43	Moral hazard and peer monitoring in a laboratory microfinance experiment. Journal of Economic Behavior and Organization, 2012, 82, 192-209.	1.0	36
44	Stars and standards: Energy efficiency in rental markets. Journal of Environmental Economics and Management, 2012, 64, 153-168.	2.1	25
45	Individual level evidence of dishonesty and the gender effect. Economics Letters, 2012, 117, 624-626.	0.9	72
46	Choosing to Be Trained: Evidence from a Field Experiment. SSRN Electronic Journal, 2012, , .	0.4	0
47	Can real-effort investments inhibit the convergence of experimental markets?. International Journal of Industrial Organization, 2011, 29, 97-103.	0.6	6
48	Relative Earnings and Giving in a Real-Effort Experiment. American Economic Review, 2011, 101, 3330-3348.	4.0	195
49	Price discovery and intermediation in linked emissions trading markets: A laboratory study. Ecological Economics, 2011, 70, 1424-1433.	2.9	20
50	Propensities to engage in and punish corrupt behavior: Experimental evidence from Australia, India, Indonesia and Singapore. Journal of Public Economics, 2009, 93, 843-851.	2.2	184
51	Subject pool effects in a corruption experiment: AÂcomparison of Indonesian public servants and Indonesian students. Experimental Economics, 2009, 12, 113-132.	1.0	93
52	EXPERIMENTAL ANALYSIS OF RISK AND UNCERTAINTY IN PROVISIONING PRIVATE AND PUBLIC GOODS. Economic Inquiry, 2009, 47, 146-164.	1.0	76
53	Does the size of the action set matter for cooperation?. Economics Letters, 2009, 104, 115-117.	0.9	16
54	Gender, Culture, and Corruption: Insights from an Experimental Analysis. Southern Economic Journal, 2009, 75, 663-680.	1.3	177

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55	Salinity in water markets: An experimental investigation of the Sunraysia Salinity Levy in Australia. Ecological Economics, 2008, 68, 486-503.	2.9	8
56	An Experimental Analysis of Trust and Trustworthiness. Southern Economic Journal, 2007, 73, 959-985.	1.3	146
57	Emissions variability in tradable permit markets with imperfect enforcement and banking. Journal of Economic Behavior and Organization, 2006, 61, 199-216.	1.0	76
58	AN EXPERIMENTAL STUDY OF COMPLIANCE AND LEVERAGE IN AUDITING AND REGULATORY ENFORCEMENT. Economic Inquiry, 2006, 44, 352-366.	1.0	43
59	Environmental compliance by firms in the manufacturing sector in Mexico. Ecological Economics, 2006, 59, 477-486.	2.9	51
60	Regulation in Environmental Markets: What Can We Learn from Experiments to Reduce Salinity?. Australian Economic Review, 2005, 38, 459-469.	0.4	3
61	Auction Design for Voluntary Conservation Programs. American Journal of Agricultural Economics, 2004, 86, 1211-1217.	2.4	96
62	Analysis of prices in tradable emission markets: an empirical study of the regional clean air incentives market in Los Angeles. Applied Economics, 2004, 36, 1569-1582.	1.2	20
63	Transactions Costs in Tradable Permit Markets: An Experimental Study of Pollution Market Designs. Journal of Regulatory Economics, 2003, 23, 145-165.	0.8	74
64	Market power in tradable emission markets: a laboratory testbed for emission trading in Port Phillip Bay, Victoria. Ecological Economics, 2003, 46, 469-491.	2.9	52
65	A laboratory study of auctions for reducing non-point source pollution. Journal of Environmental Economics and Management, 2003, 46, 446-471.	2.1	101
66	The Effect of Education on the Timing of Marriage and First Birth in Pakistan. Journal of Quantitative Economics, 2003, 1, 114-133.	0.2	16
67	Environmental Labeling and Incomplete Consumer Information in Laboratory Markets. Journal of Environmental Economics and Management, 2002, 43, 113-134.	2.1	146
68	Two Aspects of Fertility Behavior in South Africa. Economic Development and Cultural Change, 2001, 50, 183-199.	0.8	3
69	Compliance in environmental markets. Applied Economics Letters, 2001, 8, 641-644.	1.0	3
70	Interrelationships between income, health and the environment: extending the Environmental Kuznets Curve hypothesis. Ecological Economics, 2001, 36, 513-531.	2.9	141
71	Transaction Costs in Pollution Markets: An Empirical Study. Land Economics, 2000, 76, 601.	0.5	83
72	An Experimental Study of Electronic Bulletin Board Trading for Emission Permits. Journal of Regulatory Economics, 1998, 14, 55-73.	0.8	28

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73	Letting the Briber Go Free: An Experiment on Mitigating Harassment Bribes. SSRN Electronic Journal, 0,	0.4	8
74	An Experimental Study of Electronic Bulletin Board Trading for Emission Permits. SSRN Electronic Journal, $0, , .$	0.4	4
75	Taxation, Redistribution and Observability in Social Dilemmas. SSRN Electronic Journal, 0, , .	0.4	0
76	Deterrence Using Peer Information. SSRN Electronic Journal, 0, , .	0.4	1
77	Reducing bias in preference elicitation for environmental public goods*. Australian Journal of Agricultural and Resource Economics, 0, , .	1.3	0