

Lata Gangadharan

List of Publications by Year in descending order

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Version: 2024-02-01

77
papers

2,857
citations

201385

27
h-index

205818

48
g-index

78
all docs

78
docs citations

78
times ranked

1940
citing authors

#	ARTICLE	IF	CITATIONS
1	Relative Earnings and Giving in a Real-Effort Experiment. <i>American Economic Review</i> , 2011, 101, 3330-3348.	4.0	195
2	Propensities to engage in and punish corrupt behavior: Experimental evidence from Australia, India, Indonesia and Singapore. <i>Journal of Public Economics</i> , 2009, 93, 843-851.	2.2	184
3	Gender, Culture, and Corruption: Insights from an Experimental Analysis. <i>Southern Economic Journal</i> , 2009, 75, 663-680.	1.3	177
4	Environmental Labeling and Incomplete Consumer Information in Laboratory Markets. <i>Journal of Environmental Economics and Management</i> , 2002, 43, 113-134.	2.1	146
5	An Experimental Analysis of Trust and Trustworthiness. <i>Southern Economic Journal</i> , 2007, 73, 959-985.	1.3	146
6	Interrelationships between income, health and the environment: extending the Environmental Kuznets Curve hypothesis. <i>Ecological Economics</i> , 2001, 36, 513-531.	2.9	141
7	A laboratory study of auctions for reducing non-point source pollution. <i>Journal of Environmental Economics and Management</i> , 2003, 46, 446-471.	2.1	101
8	Auction Design for Voluntary Conservation Programs. <i>American Journal of Agricultural Economics</i> , 2004, 86, 1211-1217.	2.4	96
9	Letting the briber go free: An experiment on mitigating harassment bribes. <i>Journal of Public Economics</i> , 2014, 111, 17-28.	2.2	95
10	Subject pool effects in a corruption experiment: A comparison of Indonesian public servants and Indonesian students. <i>Experimental Economics</i> , 2009, 12, 113-132.	1.0	93
11	Transaction Costs in Pollution Markets: An Empirical Study. <i>Land Economics</i> , 2000, 76, 601.	0.5	83
12	Emissions variability in tradable permit markets with imperfect enforcement and banking. <i>Journal of Economic Behavior and Organization</i> , 2006, 61, 199-216.	1.0	76
13	EXPERIMENTAL ANALYSIS OF RISK AND UNCERTAINTY IN PROVISIONING PRIVATE AND PUBLIC GOODS. <i>Economic Inquiry</i> , 2009, 47, 146-164.	1.0	76
14	Transactions Costs in Tradable Permit Markets: An Experimental Study of Pollution Market Designs. <i>Journal of Regulatory Economics</i> , 2003, 23, 145-165.	0.8	74
15	Individual level evidence of dishonesty and the gender effect. <i>Economics Letters</i> , 2012, 117, 624-626.	0.9	72
16	Social identity and governance: The behavioral response to female leaders. <i>European Economic Review</i> , 2016, 90, 302-325.	1.2	61
17	Market power in tradable emission markets: a laboratory testbed for emission trading in Port Phillip Bay, Victoria. <i>Ecological Economics</i> , 2003, 46, 469-491.	2.9	52
18	Environmental compliance by firms in the manufacturing sector in Mexico. <i>Ecological Economics</i> , 2006, 59, 477-486.	2.9	51

#	ARTICLE	IF	CITATIONS
19	Selection, tournaments, and dishonesty. <i>Journal of Economic Behavior and Organization</i> , 2015, 110, 160-175.	1.0	50
20	Peer punishment promotes enforcement of bad social norms. <i>Nature Communications</i> , 2017, 8, 609.	5.8	48
21	Promoting cooperation in nonlinear social dilemmas through peer punishment. <i>Experimental Economics</i> , 2015, 18, 66-88.	1.0	46
22	Monetary and non-monetary incentives in real-effort tournaments. <i>European Economic Review</i> , 2018, 101, 528-545.	1.2	44
23	AN EXPERIMENTAL STUDY OF COMPLIANCE AND LEVERAGE IN AUDITING AND REGULATORY ENFORCEMENT. <i>Economic Inquiry</i> , 2006, 44, 352-366.	1.0	43
24	Designing self-reporting regimes to encourage truth telling: An experimental study. <i>Journal of Economic Behavior and Organization</i> , 2013, 94, 90-102.	1.0	42
25	COOPERATION SPILLOVERS AND PRICE COMPETITION IN EXPERIMENTAL MARKETS. <i>Economic Inquiry</i> , 2013, 51, 1715-1730.	1.0	39
26	Valuing environmental services provided by local stormwater management. <i>Water Resources Research</i> , 2017, 53, 4907-4921.	1.7	38
27	Regulatory performance of audit tournaments and compliance observability. <i>European Economic Review</i> , 2016, 85, 288-306.	1.2	37
28	Moral hazard and peer monitoring in a laboratory microfinance experiment. <i>Journal of Economic Behavior and Organization</i> , 2012, 82, 192-209.	1.0	36
29	Normative conflict and the limits of self-governance in heterogeneous populations. <i>European Economic Review</i> , 2017, 100, 143-156.	1.2	33
30	The Effect of Social Norms on Bribe Offers. <i>Journal of Law, Economics, and Organization</i> , 2018, 34, 457-474.	0.8	30
31	An Experimental Study of Electronic Bulletin Board Trading for Emission Permits. <i>Journal of Regulatory Economics</i> , 1998, 14, 55-73.	0.8	28
32	ENVIRONMENTAL MARKETS: WHAT DO WE LEARN FROM THE LAB?. <i>Journal of Economic Surveys</i> , 2013, 27, 515-535.	3.7	27
33	Empowering neighbors versus imposing regulations: An experimental analysis of pollution reduction schemes. <i>Journal of Environmental Economics and Management</i> , 2013, 65, 469-484.	2.1	26
34	Do Security-Differentiated Water Rights Improve the Performance of Water Markets?. <i>American Journal of Agricultural Economics</i> , 2012, 94, 1113-1135.	2.4	25
35	Stars and standards: Energy efficiency in rental markets. <i>Journal of Environmental Economics and Management</i> , 2012, 64, 153-168.	2.1	25
36	Choosing to be trained: Do behavioral traits matter?. <i>Journal of Economic Behavior and Organization</i> , 2015, 110, 145-159.	1.0	24

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37	Cultural integration: Experimental evidence of convergence in immigrants' preferences. <i>Journal of Economic Behavior and Organization</i> , 2015, 111, 38-58.	1.0	24
38	Paternalistic giving: Restricting recipient choice. <i>Journal of Economic Behavior and Organization</i> , 2018, 151, 143-170.	1.0	21
39	Analysis of prices in tradable emission markets: an empirical study of the regional clean air incentives market in Los Angeles. <i>Applied Economics</i> , 2004, 36, 1569-1582.	1.2	20
40	Price discovery and intermediation in linked emissions trading markets: A laboratory study. <i>Ecological Economics</i> , 2011, 70, 1424-1433.	2.9	20
41	Replication: Belief elicitation with quadratic and binarized scoring rules. <i>Journal of Economic Psychology</i> , 2020, 81, 102315.	1.1	18
42	The Effect of Education on the Timing of Marriage and First Birth in Pakistan. <i>Journal of Quantitative Economics</i> , 2003, 1, 114-133.	0.2	16
43	Does the size of the action set matter for cooperation?. <i>Economics Letters</i> , 2009, 104, 115-117.	0.9	16
44	Searching for preference stability in a state dependent world. <i>Journal of Economic Psychology</i> , 2017, 62, 17-32.	1.1	15
45	Behavioral Insights from Field Experiments in Environmental Economics. <i>International Review of Environmental and Resource Economics</i> , 2017, 10, 95-143.	1.5	14
46	Swords without covenants do not lead to self-governance. <i>Journal of Theoretical Politics</i> , 2016, 28, 44-73.	0.3	13
47	Female leaders and their response to the social environment. <i>Journal of Economic Behavior and Organization</i> , 2019, 164, 256-272.	1.0	13
48	Leadership selection: Can changing the default break the glass ceiling?. <i>Leadership Quarterly</i> , 2022, 33, 101563.	3.6	13
49	Repayment and exclusion in a microfinance experiment. <i>Journal of Economic Behavior and Organization</i> , 2017, 137, 176-190.	1.0	12
50	Taxation, redistribution, and observability in social dilemmas. <i>Journal of Public Economic Theory</i> , 2019, 21, 826-846.	0.6	11
51	Salinity in water markets: An experimental investigation of the Sunraysia Salinity Levy in Australia. <i>Ecological Economics</i> , 2008, 68, 486-503.	2.9	8
52	Letting the Briber Go Free: An Experiment on Mitigating Harassment Bribes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
53	By chance or by choice? Biased attribution of others' outcomes when social preferences matter. <i>Experimental Economics</i> , 2021, , 1-31.	1.0	7
54	Mind your Ps and Qs! Variable allowance supply in the US Regional Greenhouse Gas Initiative. <i>Journal of Environmental Economics and Management</i> , 2022, 112, 102620.	2.1	7

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55	Can real-effort investments inhibit the convergence of experimental markets?. International Journal of Industrial Organization, 2011, 29, 97-103.	0.6	6
56	Little Emperors Pose Behavioral Challenges. Science, 2013, 340, 272-273.	6.0	6
57	The Fairer Sex? Affirmative Action, Women Leaders and Strategic Deception. SSRN Electronic Journal, 2016, , .	0.4	4
58	An Experimental Study of Electronic Bulletin Board Trading for Emission Permits. SSRN Electronic Journal, 0, , .	0.4	4
59	Two Aspects of Fertility Behavior in South Africa. Economic Development and Cultural Change, 2001, 50, 183-199.	0.8	3
60	Compliance in environmental markets. Applied Economics Letters, 2001, 8, 641-644.	1.0	3
61	Regulation in Environmental Markets: What Can We Learn from Experiments to Reduce Salinity?. Australian Economic Review, 2005, 38, 459-469.	0.4	3
62	Lab-in-the-field experiments: perspectives from research on gender. Japanese Economic Review, 2022, 73, 31-59.	0.8	3
63	Editorsâ€™ note regarding citations of other work. Experimental Economics, 2017, 20, 276-277.	1.0	2
64	Moving on up: The impact of income mobility on antisocial behaviour. European Economic Review, 2021, 134, 103686.	1.2	2
65	Equality Concerns and the Limits of Self-Governance in Heterogeneous Populations. SSRN Electronic Journal, 2015, , .	0.4	1
66	Equality Concerns and the Limits of Self-Governance in Heterogeneous Populations. SSRN Electronic Journal, 2015, , .	0.4	1
67	Inter-firm social dilemmas with agency risk. European Economic Review, 2020, 129, 103570.	1.2	1
68	Antisocial Behavior in the Workplace. , 2020, , 1-26.		1
69	Deterrence Using Peer Information. SSRN Electronic Journal, 0, , .	0.4	1
70	Choosing to Be Trained: Evidence from a Field Experiment. SSRN Electronic Journal, 2012, , .	0.4	0
71	Introduction by this Special Issue's Editors. Economic Record, 2013, 89, 1-1.	0.2	0
72	Erratum to "Empowering neighbors versus imposing regulations: An experimental analysis of pollution reduction schemes" [J. Environ. Econ. Manag. 65 (2013) 469-484]. Journal of Environmental Economics and Management, 2017, 83, 231.	2.1	0

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73	Taxation, Redistribution and Observability in Social Dilemmas. SSRN Electronic Journal, 2017, , .	0.4	0
74	Monetary and Non-Monetary Incentives in Real-Effort Tournaments. SSRN Electronic Journal, 2017, , .	0.4	0
75	Introduction to the special issue in honor of Professor Charles R. Plott. Experimental Economics, 2019, 22, 577-584.	1.0	0
76	Taxation, Redistribution and Observability in Social Dilemmas. SSRN Electronic Journal, 0, , .	0.4	0
77	Reducing bias in preference elicitation for environmental public goods*. Australian Journal of Agricultural and Resource Economics, 0, , .	1.3	0