# Anthony G Greenwald

## List of Publications by Citations

Source: https://exaly.com/author-pdf/892876/anthony-g-greenwald-publications-by-citations.pdf

Version: 2024-04-25

This document has been generated based on the publications and citations recorded by exaly.com. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

184 76 191 41,992 h-index g-index citations papers 46,257 7.65 191 5.3 L-index avg, IF ext. citations ext. papers

#	Paper	IF	Citations
184	Measuring individual differences in implicit cognition: The implicit association test <i>Journal of Personality and Social Psychology</i> , <b>1998</b> , 74, 1464-1480	6.5	7039
183	Implicit social cognition: attitudes, self-esteem, and stereotypes. <i>Psychological Review</i> , <b>1995</b> , 102, 4-27	6.3	4023
182	Understanding and using the implicit association test: I. An improved scoring algorithm. <i>Journal of Personality and Social Psychology</i> , <b>2003</b> , 85, 197-216	6.5	3496
181	Understanding and using the Implicit Association Test: III. Meta-analysis of predictive validity. Journal of Personality and Social Psychology, <b>2009</b> , 97, 17-41	6.5	1882
180	The totalitarian ego: Fabrication and revision of personal history American Psychologist, 1980, 35, 603-	6 <b>9</b> .8 <del>5</del>	1476
179	Redefine statistical significance. <i>Nature Human Behaviour</i> , <b>2018</b> , 2, 6-10	12.8	1168
178	A unified theory of implicit attitudes, stereotypes, self-esteem, and self-concept. <i>Psychological Review</i> , <b>2002</b> , 109, 3-25	6.3	1052
177	Using the Implicit Association Test to measure self-esteem and self-concept <i>Journal of Personality and Social Psychology</i> , <b>2000</b> , 79, 1022-1038	6.5	1004
176	Consequences of prejudice against the null hypothesis <i>Psychological Bulletin</i> , <b>1975</b> , 82, 1-20	19.1	782
175	Harvesting implicit group attitudes and beliefs from a demonstration web site <i>Group Dynamics</i> , <b>2002</b> , 6, 101-115	3.4	756
174	Understanding and using the Implicit Association Test: II. Method variables and construct validity. <i>Personality and Social Psychology Bulletin</i> , <b>2005</b> , 31, 166-80	4.1	702
173	On the malleability of automatic attitudes: Combating automatic prejudice with images of admired and disliked individuals <i>Journal of Personality and Social Psychology</i> , <b>2001</b> , 81, 800-814	6.5	687
172	Audience Involvement in Advertising: Four Levels. <i>Journal of Consumer Research</i> , <b>1984</b> , 11, 581	6.3	68o
171	Sensory feedback mechanisms in performance control: with special reference to the ideo-motor mechanism. <i>Psychological Review</i> , <b>1970</b> , 77, 73-99	6.3	655
170	Pervasiveness and correlates of implicit attitudes and stereotypes. <i>European Review of Social Psychology</i> , <b>2007</b> , 18, 36-88	5.5	641
169	New look 3. Unconscious cognition reclaimed. <i>American Psychologist</i> , <b>1992</b> , 47, 766-79	9.5	591
168	Math = male, me = female, therefore math Ime <i>Journal of Personality and Social Psychology</i> , <b>2002</b> , 83, 44-59	6.5	587

## (2001-2009)

167	math achievement. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , <b>2009</b> , 106, 10593-7	11.5	552
166	Three cognitive markers of unconscious semantic activation. <i>Science</i> , <b>1996</b> , 273, 1699-702	33.3	518
165	Under what conditions does theory obstruct research progress?. <i>Psychological Review</i> , <b>1986</b> , 93, 216-22	96.3	494
164	Replicable unconscious semantic priming Journal of Experimental Psychology: General, 1998, 127, 286-3	1Q3 <sub>7</sub>	440
163	The associations of clinicians' implicit attitudes about race with medical visit communication and patient ratings of interpersonal care. <i>American Journal of Public Health</i> , <b>2012</b> , 102, 979-87	5.1	439
162	Implicit Bias: Scientific Foundations. <i>California Law Review</i> , <b>2006</b> , 94, 945		395
161	Math-gender stereotypes in elementary school children. Child Development, 2011, 82, 766-79	4.9	380
160	Cognitive Learning, Cognitive Response to Persuasion, and Attitude Change <b>1968</b> , 147-170		376
159	Statistically small effects of the Implicit Association Test can have societally large effects. <i>Journal of Personality and Social Psychology</i> , <b>2015</b> , 108, 553-61	6.5	327
158	The Brief Implicit Association Test. Experimental Psychology, 2009, 56, 283-94	1.5	307
157	Grading leniency is a removable contaminant of student ratings American Psychologist, 1997, 52, 1209-	1929 7	300
156	Physicians' implicit and explicit attitudes about race by MD race, ethnicity, and gender. <i>Journal of Health Care for the Poor and Underserved</i> , <b>2009</b> , 20, 896-913	1.4	277
155	The influence of implicit bias on treatment recommendations for 4 common pediatric conditions: pain, urinary tract infection, attention deficit hyperactivity disorder, and asthma. <i>American Journal of Public Health</i> , <b>2012</b> , 102, 988-95	5.1	274
154	Effect sizes and p values: what should be reported and what should be replicated?. <i>Psychophysiology</i> , <b>1996</b> , 33, 175-83	4.1	258
153	Within-subjects designs: To use or not to use?. <i>Psychological Bulletin</i> , <b>1976</b> , 83, 314-320	19.1	257
152	Implicit gender stereotyping in judgments of fame <i>Journal of Personality and Social Psychology</i> , <b>1995</b> , 68, 181-198	6.5	253
151	Automatic Preference for White Americans: Eliminating the Familiarity Explanation. <i>Journal of Experimental Social Psychology</i> , <b>2000</b> , 36, 316-328	2.6	239
150	Implicit Self-Concept and Evaluative Implicit Gender Stereotypes: Self and Ingroup Share Desirable Traits. <i>Personality and Social Psychology Bulletin</i> . <b>2001</b> , 27, 1164-1178	4.1	235

149	Health of the Implicit Association Test at age 3. Experimental Psychology, 2001, 48, 85-93	1.5	229
148	Activation by marginally perceptible ("subliminal") stimuli: Dissociation of unconscious from conscious cognition <i>Journal of Experimental Psychology: General</i> , <b>1995</b> , 124, 22-42	4.7	218
147	Predictive Validity of the Implicit Association Test in Studies of Brands, Consumer Attitudes, and Behavior. <i>Journal of Consumer Psychology</i> , <b>2004</b> , 14, 405-415	3.1	216
146	On doing two things at once. II. Elimination of the psychological refractory period effect. <i>Journal of Experimental Psychology</i> , <b>1973</b> , 101, 70-6		210
145	Validity concerns and usefulness of student ratings of instruction American Psychologist, <b>1997</b> , 52, 118	29:1518	6 207
144	Parts outweigh the whole (word) in unconscious analysis of meaning. <i>Psychological Science</i> , <b>2000</b> , 11, 118-24	7.9	207
143	Physician implicit attitudes and stereotypes about race and quality of medical care. <i>Medical Care</i> , <b>2008</b> , 46, 678-85	3.1	202
142	Increasing voting behavior by asking people if they expect to vote <i>Journal of Applied Psychology</i> , <b>1987</b> , 72, 315-318	7.4	193
141	Apparent universality of positive implicit self-esteem. <i>Psychological Science</i> , <b>2007</b> , 18, 498-500	7.9	191
140	With malice toward none and charity for some: ingroup favoritism enables discrimination. <i>American Psychologist</i> , <b>2014</b> , 69, 669-84	9.5	190
139	On doing two things at once: time sharing as a function of ideomotor compatibility. <i>Journal of Experimental Psychology</i> , <b>1972</b> , 94, 52-7		186
138	Is the Implicit Association Test a Valid and Valuable Measure of Implicit Consumer Social Cognition?. <i>Journal of Consumer Psychology</i> , <b>2004</b> , 14, 385-404	3.1	183
137	E-Research: Ethics, Security, Design, and Control in Psychological Research on the Internet. <i>Journal of Social Issues</i> , <b>2002</b> , 58, 161-176	3.2	182
136	Measuring the Automatic Components of Prejudice: Flexibility and Generality of the Implicit Association Test. <i>Social Cognition</i> , <b>1999</b> , 17, 437-465	1.2	180
135	Unconscious processing of dichoptically masked words. <i>Memory and Cognition</i> , <b>1989</b> , 17, 35-47	2.2	178
134	Twenty years of cognitive dissonance: Case study of the evolution of a theory <i>Psychological Review</i> , <b>1978</b> , 85, 53-57	6.3	167
133	Relationship between the Implicit Association Test and intergroup behavior: A meta-analysis. <i>American Psychologist</i> , <b>2019</b> , 74, 569-586	9.5	161
132	There Is Nothing So Theoretical as a Good Method. <i>Perspectives on Psychological Science</i> , <b>2012</b> , 7, 99-108	<b>8</b> 9.8	160

## (2008-2002)

Using the implicit association test to measure age differences in implicit social cognitions <i>Psychology and Aging</i> , <b>2002</b> , 17, 482-495	3.6	148
Implicit Racial Bias in Medical School Admissions. <i>Academic Medicine</i> , <b>2017</b> , 92, 365-369	3.9	145
No pain, no gain? The importance of measuring course workload in student ratings of instruction <i>Journal of Educational Psychology</i> , <b>1997</b> , 89, 743-751	5.3	145
Using the Implicit Association Test to investigate attitude-behaviour consistency for stigmatised behaviour. <i>Cognition and Emotion</i> , <b>2001</b> , 15, 207-230	2.3	140
In search of reliable persuasion effects: III. The sleeper effect is dead: Long live the sleeper effect Journal of Personality and Social Psychology, 1988, 54, 203-218	6.5	139
Using the implicit association test to measure self-esteem and self-concept. <i>Journal of Personality and Social Psychology</i> , <b>2000</b> , 79, 1022-38	6.5	133
Using the Implicit Association Test to investigate attitude-behaviour consistency for stigmatised behaviour. <i>Cognition and Emotion</i> , <b>2001</b> , 15, 207-230	2.3	132
Subgroup Prejudice Based on Skin Color Among Hispanics in the United States and Latin America. <i>Social Cognition</i> , <b>2002</b> , 20, 198-226	1.2	127
Implicit Race Attitudes Predicted Vote in the 2008 U.S. Presidential Election. <i>Analyses of Social Issues and Public Policy</i> , <b>2009</b> , 9, 241-253	0.9	124
Targets of discrimination: Effects of race on responses to weapons holders. <i>Journal of Experimental Social Psychology</i> , <b>2003</b> , 39, 399-405	2.6	121
The self as a memory system: Powerful, but ordinary <i>Journal of Personality and Social Psychology</i> , <b>1989</b> , 57, 41-54	6.5	118
Long-term semantic memory versus contextual memory in unconscious number processing. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , <b>2003</b> , 29, 235-47	2.2	114
I drink therefore I am: validating alcohol-related implicit association tests. <i>Psychology of Addictive Behaviors</i> , <b>2013</b> , 27, 1-13	3.4	104
Words high and low in pleasantness as rated by male and female college students. <i>Behavior Research Methods</i> , <b>1986</b> , 18, 299-303		94
Is Self-Esteem a Central Ingredient of the Self-Concept?. <i>Personality and Social Psychology Bulletin</i> , <b>1988</b> , 14, 34-45	4.1	93
Double-Blind Tests of Subliminal Self-Help Audiotapes. <i>Psychological Science</i> , <b>1991</b> , 2, 119-122	7.9	92
Understanding and using the brief Implicit Association Test: recommended scoring procedures. <i>PLoS ONE</i> , <b>2014</b> , 9, e110938	3.7	85
Drinking without thinking: an implicit measure of alcohol motivation predicts failure to control alcohol use. <i>Behaviour Research and Therapy</i> , <b>2008</b> , 46, 1210-9	5.2	84
	Implicit Racial Bias in Medical School Admissions. Academic Medicine, 2017, 92, 365-369  No pain, no gain? The importance of measuring course workload in student ratings of instruction Journal of Educational Psychology, 1997, 89, 743-751  Using the Implicit Association Test to investigate attitude-behaviour consistency for stigmatised behaviour. Cognition and Emotion, 2001, 15, 207-230  In search of reliable persuasion effects: Ill. The sleeper effect is dead: Long live the sleeper effect Journal of Personality and Social Psychology, 1988, 54, 203-218  Using the implicit association test to measure self-esteem and self-concept. Journal of Personality and Social Psychology, 2000, 79, 1022-38  Using the Implicit Association Test to investigate attitude-behaviour consistency for stigmatised behaviour. Cognition and Emotion, 2001, 15, 207-230  Subgroup Prejudice Based on Skin Color Among Hispanics in the United States and Latin America. Social Cognition, 2002, 20, 198-226  Implicit Race Attitudes Predicted Vote in the 2008 U.S. Presidential Election. Analyses of Social Issues and Public Policy, 2009, 9, 241-253  Targets of discrimination: Effects of race on responses to weapons holders. Journal of Experimental Social Psychology, 2003, 39, 399-405  The self as a memory system: Powerful, but ordinary Journal of Personality and Social Psychology, 1989, 57, 41-54  Long-term semantic memory versus contextual memory in unconscious number processing. Journal of Experimental Psychology: Learning Memory and Cognition, 2003, 29, 235-47  Idrink therefore I am: validating alcohol-related implicit association tests. Psychology of Addictive Behaviors, 2013, 27, 1-13  Words high and low in pleasantness as rated by male and female college students. Behavior Research Methods, 1986, 18, 299-303  Is Self-Esteem a Central Ingredient of the Self-Concept?. Personality and Social Psychology Bulletin, 1988, 14, 34-45  Double-Blind Tests of Subliminal Self-Help Audiotapes. Psychological Science, 1991, 2, 119-122  Understanding and	Implicit Racial Blas in Medical School Admissions. Academic Medicine, 2017, 92, 365-369  No pain, no gain? The importance of measuring course workload in student ratings of instruction Journal of Educational Psychology, 1997, 89, 743-751  Using the Implicit Association Test to investigate attitude-behaviour consistency for stigmatised behaviour. Cognition and Emotion, 2001, 15, 207-230  In search of reliable persuasion effects: Ill. The sleeper effect is dead: Long live the sleeper effect Journal of Personality and Social Psychology, 1988, 54, 203-218  Using the implicit association test to measure self-esteem and self-concept. Journal of Personality and Social Psychology, 2000, 79, 1022-38  Using the implicit Association Test to investigate attitude-behaviour consistency for stigmatised behaviour. Cognition and Emotion, 2001, 15, 207-230  Subgroup Prejudice Based on Skin Color Among Hispanics in the United States and Latin America. Social Cognition, 2002, 20, 198-226  Implicit Race Attitudes Predicted Vote in the 2008 U.S. Presidential Election. Analyses of Social Issues and Public Policy, 2009, 9, 241-253  Targets of discrimination: Effects of race on responses to weapons holders. Journal of Experimental Social Psychology, 2003, 39, 399-405  The self as a memory system: Powerful, but ordinary Journal of Personality and Social Psychology, 1989, 57, 41-54  Long-term semantic memory versus contextual memory in unconscious number processing. Journal of Experimental Psychology, Learning Memory and Cognition, 2003, 29, 235-47  I drink therefore I am: validating alcohol-related implicit association tests. Psychology of Addictive Behaviors, 2013, 27, 1-13  Words high and low in pleasantness as rated by male and female college students. Behavior Research Methods, 1986, 18, 299-303  Is Self-Esteem a Central Ingredient of the Self-Concept?. Personality and Social Psychology Bulletin, 1988, 14, 34-45  Double-Blind Tests of Subliminal Self-Help Audiotapes. Psychological Science, 1991, 2, 119-122  Understanding and

113	The implicit revolution: Reconceiving the relation between conscious and unconscious. <i>American Psychologist</i> , <b>2017</b> , 72, 861-871	9.5	84
112	Measuring implicit attitudes of 4-year-olds: the preschool implicit association test. <i>Journal of Experimental Child Psychology</i> , <b>2011</b> , 109, 187-200	2.3	80
111	Subliminal words activate semantic categories (not automated motor responses). <i>Psychonomic Bulletin and Review</i> , <b>2002</b> , 9, 100-6	4.1	77
110	A double stimulation test of ideomotor theory with implications for selective attention <i>Journal of Experimental Psychology</i> , <b>1970</b> , 84, 392-398		76
109	Consequential validity of the implicit association test: comment on Blanton and Jaccard (2006). <i>American Psychologist</i> , <b>2006</b> , 61, 56-61; discussion 62-71	9.5	76
108	A choice reaction time test of ideomotor theory. <i>Journal of Experimental Psychology</i> , <b>1970</b> , 86, 20-5		74
107	Assessment of Individual Differences in Implicit Cognition. <i>European Journal of Psychological Assessment</i> , <b>2008</b> , 24, 210-217	2.2	69
106	Priming of semantic classifications by novel subliminal prime words. <i>Consciousness and Cognition</i> , <b>2007</b> , 16, 63-83	2.6	69
105	Faking of the Implicit Association Test Is Statistically Detectable and Partly Correctable. <i>Basic and Applied Social Psychology</i> , <b>2010</b> , 32, 302-314	1.1	67
104	Math = male, me = female, therefore math not = me. <i>Journal of Personality and Social Psychology</i> , <b>2002</b> , 83, 44-59	6.5	63
103	Clarifying the role of the "other" category in the self-esteem IAT. <i>Experimental Psychology</i> , <b>2005</b> , 52, 74-9	1.5	61
102	Acceptance and recall of improvised arguments. <i>Journal of Personality and Social Psychology</i> , <b>1968</b> , 8, 31-4	6.5	60
101	Implicit Social Cognition. Annual Review of Psychology, 2020, 71, 419-445	26.1	60
100	On the inconclusiveness of BrucialLognitive tests of dissonance versus self-perception theories. Journal of Experimental Social Psychology, <b>1975</b> , 11, 490-499	2.6	58
99	Implicit partisanship: Taking sides for no reason <i>Journal of Personality and Social Psychology</i> , <b>2002</b> , 83, 367-379	6.5	56
98	Social Influence by Requesting Self-Prophecy. <i>Journal of Consumer Psychology</i> , <b>1999</b> , 8, 61-89	3.1	55
97	Overweight people have low levels of implicit weight bias, but overweight nations have high levels of implicit weight bias. <i>PLoS ONE</i> , <b>2013</b> , 8, e83543	3.7	54
96	The open-mindedness of the counterattitudinal role player. <i>Journal of Experimental Social Psychology</i> , <b>1969</b> , 5, 375-388	2.6	54

## (2010-2005)

95	Validity of the salience asymmetry interpretation of the implicit association test: comment on Rothermund and Wentura (2004). <i>Journal of Experimental Psychology: General</i> , <b>2005</b> , 134, 420-5; author reply 426-30	4.7	53	
94	The Implicit Association Test'sDMeasure Can Minimize a Cognitive Skill Confound: Comment on McFarland and Crouch (2002). <i>Social Cognition</i> , <b>2004</b> , 22, 673-684	1.2	51	
93	Implicit measures for preschool children confirm self-esteem's role in maintaining a balanced identity. <i>Journal of Experimental Social Psychology</i> , <b>2016</b> , 62, 50-57	2.6	50	
92	Is it time to lay the sleeper effect to rest?. Journal of Personality and Social Psychology, <b>1974</b> , 29, 132-13	<b>3%</b> .5	48	
91	"Understanding and using the Implicit Association Test: I. An improved scoring algorithm": Correction to Greenwald et al. (2003) <i>Journal of Personality and Social Psychology</i> , <b>2003</b> , 85, 481-481	6.5	42	
90	Attitude and selective learning: where are the phenomena of yesteryear?. <i>Journal of Personality and Social Psychology</i> , <b>1967</b> , 7, 387-97	6.5	42	
89	On doing two things at once: III. Confirmation of perfect timesharing when simultaneous tasks are ideomotor compatible. <i>Journal of Experimental Psychology: Human Perception and Performance</i> , <b>2003</b> , 29, 859-68	2.6	40	
88	Self and Memory. <i>Psychology of Learning and Motivation - Advances in Research and Theory</i> , <b>1981</b> , 15, 201-236	1.4	38	
87	In perfect harmony: synchronizing the self to activated social categories. <i>Journal of Personality and Social Psychology</i> , <b>2012</b> , 102, 562-75	6.5	35	
86	Evidence of both perceptual filtering and response suppression for rejected messages in selective attention. <i>Journal of Experimental Psychology</i> , <b>1972</b> , 94, 58-67		35	
85	Using the implicit association test to measure age differences in implicit social cognitions. <i>Psychology and Aging</i> , <b>2002</b> , 17, 482-95	3.6	34	
84	Asking about well-being gets you half an answer: Intra-individual processes of implicit and explicit job attitudes. <i>Journal of Organizational Behavior</i> , <b>2011</b> , 32, 672-687	6.9	32	
83	What cognitive representations underlie social attitudes?. <i>Bulletin of the Psychonomic Society</i> , <b>1990</b> , 28, 254-260		31	
82	In search of reliable persuasion effects: I. A computer-controlled procedure for studying persuasion <i>Journal of Personality and Social Psychology</i> , <b>1977</b> , 35, 548-569	6.5	31	
81	Consumer involvement, message attention, and the persistence of persuasive impact in a message-dense environment. <i>Psychology and Marketing</i> , <b>1993</b> , 10, 321-332	3.9	29	
80	Why so little faith? A reply to Blanton and Jaccard's (2006) skeptical view of testing pure multiplicative theories <i>Psychological Review</i> , <b>2006</b> , 113, 170-180	6.3	27	
79	Recent perspectives on unconscious processing: Still no marketing applications. <i>Psychology and Marketing</i> , <b>1988</b> , 5, 337-353	3.9	27	
78	Using the Implicit Association Test to Assess Children's Implicit Attitudes toward Smoking. <i>Journal of Applied Social Psychology</i> , <b>2010</b> , 40, 2387-2406	2.1	26	

77	An unbiased errors-in-variables approach to detecting unconscious cognition. <i>British Journal of Mathematical and Statistical Psychology</i> , <b>1998</b> , 51 ( Pt 2), 253-67	2.8	26
76	Understanding and using the implicit association test: V. measuring semantic aspects of trait self-concepts. <i>European Journal of Personality</i> , <b>2008</b> , 22, 695-706	5.1	26
75	Unconscious priming of association judgments <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , <b>1995</b> , 21, 569-581	2.2	26
74	An ethnic bias in scientific citations. European Journal of Social Psychology, 1994, 24, 623-639	2.9	24
73	A Sociocognitive Model of Attitude Structure and Function. <i>Advances in Experimental Social Psychology</i> , <b>1989</b> , 22, 245-285	4.2	24
72	The generation effect extended: memory enhancement for generation cues. <i>Memory and Cognition</i> , <b>1989</b> , 17, 673-81	2.2	24
71	Using Implicit Association Tests for the Assessment of Implicit Personality Self-Concept508-528		24
70	God and Country: The Partisan Psychology of the Presidency, Religion, and Nation. <i>Political Psychology</i> , <b>2011</b> , 32, 459-484	3.6	23
69	(Part of) the case for a pragmatic approach to validity: comment on De Houwer, Teige-Mocigemba, Spruyt, and Moors (2009). <i>Psychological Bulletin</i> , <b>2009</b> , 135, 373-376	19.1	23
68	Will you read this article's abstract? Theories of the question <b>B</b> ehavior effect. <i>Journal of Consumer Psychology</i> , <b>2008</b> , 18, 102-106	3.1	23
67	Correcting for measurement error in detecting unconscious cognition: Comment on Draine and Greenwald (1998) <i>Journal of Experimental Psychology: General</i> , <b>1998</b> , 127, 318-319	4.7	23
66	On Defining Attitude and Attitude Theory <b>1968</b> , 361-388		23
65	The First Ontological Challenge to the IAT: Attitude or Mere Familiarity?. <i>Psychological Inquiry</i> , <b>2003</b> , 14, 238-243	2	22
64	Distinguishing unconscious from conscious cognitionReasonable assumptions and replicable findings: Reply to Merikle and Reingold (1998) and Dosher (1998) <i>Journal of Experimental Psychology: General</i> , <b>1998</b> , 127, 320-324	4.7	22
63	Cognitive Responses to Persuasion as Mediators of Opinion Change. <i>Journal of Social Psychology</i> , <b>1978</b> , 104, 231-241	2.3	22
62	How Shall the Self be Conceived?1. <i>Journal for the Theory of Social Behaviour</i> , <b>1985</b> , 15, 311-329	1.2	21
61	On the Conceptual Disconfirmation of Theories. Personality and Social Psychology Bulletin, 1981, 7, 131-	1,3,7	21
60	Does the Good Samaritan parable increase helping? A comment on Darley and Batson's no-effect conclusion <i>Journal of Personality and Social Psychology</i> , <b>1975</b> , 32, 578-583	6.5	21

59	Transhistorical Lawfulness of Behavior: A Comment on Two Papers. <i>Personality and Social Psychology Bulletin</i> , <b>1976</b> , 2, 391-391	4.1	21	
58	Behavior change following a persuasive communication. <i>Journal of Personality</i> , <b>1965</b> , 33, 370-91	4-4	21	
57	Using statistical adjustment to reduce biases in student ratings American Psychologist, <b>1999</b> , 54, 518-519	<b>9</b> .5	20	
56	Preferences Need No Inferences?: The Cognitive Basis of Unconscious Mere Exposure Effects <b>1994</b> , 67-8	5	19	
55	Observational learning: a technique for elucidating S-R mediation processes. <i>Journal of Experimental Psychology</i> , <b>1968</b> , 76, 267-72		19	
54	In search of reliable persuasion effects: II. Associative interference and persistence of persuasion in a message-dense environment <i>Journal of Personality and Social Psychology</i> , <b>1983</b> , 45, 524-537	6.5	18	
53	Effects of Prior Commitment on Behavior Change After a Persuasive Communication. <i>Public Opinion Quarterly</i> , <b>1965</b> , 29, 595	2.5	17	
52	Redefine statistical significance		17	
51	Personality and implicit social cognition research: past, present and future. <i>European Journal of Personality</i> , <b>2007</b> , 21, 371-382	5.1	16	
50	Correlational biases in mean response latency differences. <i>Statistical Methodology</i> , <b>2010</b> , 7, 277-291		15	
49	Unconscious conditioning: Demonstration of existence and difference from conscious conditioning. Journal of Experimental Psychology: General, <b>2017</b> , 146, 1705-1721	4.7	15	
48	The First Ontological Challenge to the IAT: Attitude or Mere Familiarity?. <i>Psychological Inquiry</i> , <b>2003</b> , 14, 238-243	2	14	
47	Selective attention as a function of signal rate Journal of Experimental Psychology, 1970, 86, 48-52		13	
46	Process evidence for the questionBehavior effect: Influencing socially normative behaviors. <i>Social Influence</i> , <b>2012</b> , 7, 211-228	0.5	12	
45	Exploring Implicit Partisanship: Enigmatic (But Genuine) Group Identification and Attraction. <i>Group Processes and Intergroup Relations</i> , <b>2004</b> , 7, 283-296	1.9	12	
44	What You Expect Is What You Believe (But Not Necessarily What You Get): A Test of the Effectiveness of Subliminal Self-Help Audiotapes. <i>Basic and Applied Social Psychology</i> , <b>1994</b> , 15, 251-276	1.1	12	
43	A Social-Cognitive Account of the Self日 Development <b>1988</b> , 30-42		11	
42	An Al stereotype catcher. <i>Science</i> , <b>2017</b> , 356, 133-134	33.3	10	

41	Distinguishing unconscious from conscious cognitionreasonable assumptions and replicable findings: reply to Merikle and Reingold (1998) and Dosher (1998). <i>Journal of Experimental Psychology: General</i> , <b>1998</b> , 127, 320-4	4.7	10
40	Meta-Analytic Use of Balanced Identity Theory to Validate the Implicit Association Test. <i>Personality and Social Psychology Bulletin</i> , <b>2021</b> , 47, 185-200	4.1	10
39	Implicit partisanship: taking sides for no reason. <i>Journal of Personality and Social Psychology</i> , <b>2002</b> , 83, 367-79	6.5	10
38	On doing two things at once: IV. Necessary and sufficient conditions: Rejoinder to Lien, Proctor, and Ruthruff (2003). <i>Journal of Experimental Psychology: Human Perception and Performance</i> , <b>2004</b> , 30, 632-	6 <sup>2.6</sup>	9
37	A reminder about procedures needed to reliably produce perfect timesharing: comment on Lien, McCann, Ruthruff, and Proctor (2005). <i>Journal of Experimental Psychology: Human Perception and Performance</i> , <b>2005</b> , 31, 221-5	2.6	9
36	"Measurement error in subliminal perception experiments: Simulation analyses of two regression methods"Bomment on Miller (2000) <i>Journal of Experimental Psychology: Human Perception and Performance</i> , <b>2000</b> , 26, 1506-1508	2.6	9
35	Attention, Rehearsal, and Memory for Serial Order. American Journal of Psychology, 1988, 101, 259	0.5	9
34	When does role playing produce attitude change? Toward an answer <i>Journal of Personality and Social Psychology</i> , <b>1970</b> , 16, 214-219	6.5	9
33	On the use of "theory" and the usefulness of theory Psychological Review, 1988, 95, 575-579	6.3	8
32	Dissonance theory revised again: Comment on the paper by Fazio, Zanna, and Cooper. <i>Journal of Experimental Social Psychology</i> , <b>1979</b> , 15, 62-69	2.6	8
31	The Implicit Association Test at age 20: What is known and what is not known about implicit bias		8
30	How useful are student ratings? Reactions to comments on the current issues section <i>American Psychologist</i> , <b>1998</b> , 53, 1228-1229	9.5	8
29	Best research practices for using the Implicit Association Test. Behavior Research Methods, 2021, 1	6.1	8
28	Implicit-Bias Remedies: Treating Discriminatory Bias as a Public-Health Problem <i>Psychological Science in the Public Interest: A Journal of the American Psychological Society</i> , <b>2022</b> , 23, 7-40	18.6	8
27	Persons or Situations? Individual Differences Explain Variance in Aggregated Implicit Race Attitudes. <i>Psychological Inquiry</i> , <b>2017</b> , 28, 297-300	2	7
26	Landy Is Correct: Stereotyping Can Be Moderated by Individuating the Out-Group and by Being Accountable. <i>Industrial and Organizational Psychology</i> , <b>2008</b> , 1, 430-435	0.5	7
25	No measure is perfect, but some measures can be quite useful. Experimental Psychology, 2010, 57, 238-	4 <b>2</b> .5	7
24	Delayed Persuasion as a Consequence of: Associative Interference: A Context Confusion Effect. <i>Personality and Social Psychology Bulletin</i> , <b>1982</b> , 8, 644-650	4.1	6

#### (2005-1975)

23	Significance, nonsignificance, and interpretation of an ESP experiment. <i>Journal of Experimental Social Psychology</i> , <b>1975</b> , 11, 180-191	2.6	6
22	Early implicit-explicit discrepancies in self-esteem as correlates of childhood depressive symptoms. Journal of Experimental Child Psychology, <b>2020</b> , 200, 104962	2.3	6
21	Consumer-Product and Sociopolitical Messages for Use in Studies of Persuasion. <i>Personality and Social Psychology Bulletin</i> , <b>1986</b> , 12, 536-538	4.1	5
20	Understanding and Using the Brief Implicit Association Test: I. Recommended Scoring Procedures. <i>SSRN Electronic Journal</i> , <b>2013</b> ,	1	4
19	Unintentional covert motor activations predict behavioral effects: Multilevel modeling of trial-level electrophysiological motor activations. <i>Psychophysiology</i> , <b>2011</b> , 48, 208-17	4.1	4
18	Scale Invariant Contrasts of Response Latency Distributions. SSRN Electronic Journal, 2006,	1	4
17	Modeling unconscious gender bias in fame judgments: finding the proper branch of the correct (multinomial) tree. <i>Consciousness and Cognition</i> , <b>1996</b> , 5, 221-5	2.6	4
16	The resting parrot, the dessert stomach, and other perfectly defensible theories.275-285		4
15	What (and Where) Is the Ethical Code Concerning Researcher Conflict of Interest?. <i>Perspectives on Psychological Science</i> , <b>2009</b> , 4, 32-5	9.8	3
14	Dissonance and Self-Theory: Fifteen More Years. <i>Psychological Inquiry</i> , <b>1992</b> , 3, 329-331	2	3
13	Visual masking and unconscious processing: differences between backward and simultaneous masking?. <i>Memory and Cognition</i> , <b>1990</b> , 18, 430-5	2.2	3
12	A Field Test of Subliminal Self-Help Audiotapes: The Power of Expectancies. <i>Journal of Public Policy and Marketing</i> , <b>1992</b> , 11, 26-36	3.8	2
11	"Does the Good Samaritan Parable Increase Helping? A Comment on Barley and Batson's No-Effect Conclusion": Erratum <i>Journal of Personality and Social Psychology</i> , <b>1976</b> , 33, 54-54	6.5	2
10	Implicit Indicators of Women's Persistence in Math, Science, and Engineering. <i>Psi Chi Journal of Undergraduate Research</i> ,145-152		2
9	Mental ownership: Does mental rehearsal transform novel stimuli into mental possessions?. <i>Journal of Experimental Social Psychology</i> , <b>2017</b> , 73, 125-135	2.6	1
8	Providers[Implicit and Explicit Stereotypes About Mental Illnesses and Clinical Competencies in Recovery. <i>Social Work in Mental Health</i> , <b>2015</b> , 13, 495-513	0.8	1
7	Measuring the Nonconscious		1
6	Explorer les attitudes et croyances implicites : lancement d'un site internet en langue franBise. <i>Les Cahiers Internationaux De Psychologie Sociale</i> , <b>2005</b> , NumEo 66, 81	0.3	O

5	multiplicative theories: Postcript <i>Psychological Review</i> , <b>2006</b> , 113, 180-180	6.3
4	SKILL AND MOTIVATION AS SEPARABLE COMPONENTS OF PERFORMANCE. <i>Perceptual and Motor Skills</i> , <b>1965</b> , 20, 239-46	2.2
3	Self-esteem, Expressions of <b>2020</b> , 399-404	
2	Earl Busby Hunt (1933-2016). <i>American Psychologist</i> , <b>2017</b> , 72, 183	9.5

Self-esteem, Expressions of **2020**, 399-404