

Ying-yi Hong

List of Publications by Year in descending order

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Version: 2024-02-01

142
papers

11,232
citations

53794

45
h-index

31849

101
g-index

148
all docs

148
docs citations

148
times ranked

6365
citing authors

#	ARTICLE	IF	CITATIONS
1	Implicit Theories and Their Role in Judgments and Reactions: A Word From Two Perspectives. <i>Psychological Inquiry</i> , 1995, 6, 267-285.	0.9	1,680
2	Multicultural minds: A dynamic constructivist approach to culture and cognition.. <i>American Psychologist</i> , 2000, 55, 709-720.	4.2	1,638
3	Implicit theories, attributions, and coping: A meaning system approach.. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 588-599.	2.8	899
4	Lay dispositionism and implicit theories of personality.. <i>Journal of Personality and Social Psychology</i> , 1997, 73, 19-30.	2.8	710
5	Implicit Theories: Elaboration and Extension of the Model. <i>Psychological Inquiry</i> , 1995, 6, 322-333.	0.9	310
6	Culture and the construal of agency: Attribution to individual versus group dispositions.. <i>Journal of Personality and Social Psychology</i> , 1999, 76, 701-717.	2.8	283
7	Motivated cultural cognition: The impact of implicit cultural theories on dispositional attribution varies as a function of need for closure.. <i>Journal of Personality and Social Psychology</i> , 2000, 78, 247-259.	2.8	255
8	Normology: Integrating insights about social norms to understand cultural dynamics. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 129, 1-13.	2.5	230
9	Dynamic Influences of Culture on Cooperation in the Prisoner's Dilemma. <i>Psychological Science</i> , 2005, 16, 429-434.	3.3	184
10	Toward a Paradigm Shift: From Cross-Cultural Differences in Social Cognition to Social-Cognitive Mediation of Cultural Differences. <i>Social Cognition</i> , 2001, 19, 181-196.	0.9	181
11	Epistemic motives and cultural conformity: Need for closure, culture, and context as determinants of conflict judgments.. <i>Journal of Personality and Social Psychology</i> , 2007, 92, 191-207.	2.8	166
12	Lay theory of race affects and moderates Asian Americans' responses toward American culture.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 991-1004.	2.8	162
13	Social Representations of Events and People in World History Across 12 Cultures. <i>Journal of Cross-Cultural Psychology</i> , 2005, 36, 171-191.	1.6	148
14	Cultural Identity and Dynamic Construction of the Self: Collective Duties and Individual Rights in Chinese and American Cultures. <i>Social Cognition</i> , 2001, 19, 251-268.	0.9	147
15	Static Versus Dynamic Theories and the Perception of Groups: Different Routes to Different Destinations. <i>Personality and Social Psychology Review</i> , 2001, 5, 156-168.	6.0	143
16	Lay Theories and Intergroup Relations. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 5-24.	3.9	142
17	The Motivated Gatekeeper of Our Minds. <i>Advances in Experimental Social Psychology</i> , 2015, , 221-283.	3.3	140
18	The Contribution of the Lay Theories Approach to the Study of Groups. <i>Personality and Social Psychology Review</i> , 2001, 5, 98-106.	6.0	129

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19	Culture and the Process of Person Perception: Evidence for Automaticity among East Asians in Correcting for Situational Influences on Behavior. <i>Personality and Social Psychology Bulletin</i> , 2001, 27, 1344-1356.	3.0	129
20	Multicultural experiences reduce intergroup bias through epistemic unfreezing.. <i>Journal of Personality and Social Psychology</i> , 2012, 103, 750-772.	2.8	122
21	Cultural differences in the lateral occipital complex while viewing incongruent scenes. <i>Social Cognitive and Affective Neuroscience</i> , 2010, 5, 236-241.	3.0	116
22	How USA-Centric Is Psychology? An Archival Study of Implicit Assumptions of Generalizability of Findings to Human Nature Based on Origins of Study Samples. <i>Social Psychological and Personality Science</i> , 2020, 11, 928-937.	3.9	115
23	Mere experience of low subjective socioeconomic status stimulates appetite and food intake. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 72-77.	7.1	113
24	When Academic Achievement Is an Obligation. <i>Journal of Cross-Cultural Psychology</i> , 2014, 45, 110-136.	1.6	111
25	Integrated vaccination and physical distancing interventions to prevent future COVID-19 waves in Chinese cities. <i>Nature Human Behaviour</i> , 2021, 5, 695-705.	12.0	111
26	Differential Use of Person Information in Decisions about Guilt Versus Innocence: The Role of Implicit Theories. <i>Personality and Social Psychology Bulletin</i> , 1999, 25, 17-27.	3.0	105
27	Beyond nature and nurture: The influence of lay gender theories on self-stereotyping. <i>Self and Identity</i> , 2008, 7, 34-53.	1.6	101
28	Culture, essentialism, and agency: are individuals universally believed to be more real entities than groups?. <i>European Journal of Social Psychology</i> , 2005, 35, 147-169.	2.4	100
29	Implicit Theories and Evaluative Processes in Person Cognition. <i>Journal of Experimental Social Psychology</i> , 1997, 33, 296-323.	2.2	99
30	Essentializing Race: Implications for Bicultural Individuals' Cognition and Physiological Reactivity. <i>Psychological Science</i> , 2007, 18, 341-348.	3.3	92
31	“Our Country Needs a Strong Leader Right Now” Economic Inequality Enhances the Wish for a Strong Leader. <i>Psychological Science</i> , 2019, 30, 1625-1637.	3.3	83
32	Essentializing race: Its implications on racial categorization.. <i>Journal of Personality and Social Psychology</i> , 2013, 104, 619-634.	2.8	81
33	A dynamic constructivist approach to culture: Lessons learned from personality psychology. <i>Journal of Research in Personality</i> , 2004, 38, 59-67.	1.7	72
34	Predicting Intergroup Bias: The Interactive Effects of Implicit Theory and Social Identity. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 1035-1047.	3.0	66
35	Not Just for Stereotyping Anymore. <i>Psychological Science</i> , 2013, 24, 99-105.	3.3	62
36	Language use as a carrier of social identity. <i>International Journal of Intercultural Relations</i> , 1999, 23, 281-296.	2.0	61

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37	Culture and accountability in negotiation: Recognizing the importance of in-group relations. <i>Organizational Behavior and Human Decision Processes</i> , 2012, 117, 221-234.	2.5	61
38	Discriminative Facility in Social Competence: Conditional Versus Dispositional Encoding and Monitoring-Blunting of Information. <i>Social Cognition</i> , 1995, 13, 49-70.	0.9	60
39	Re-examining diversity as a double-edged sword for innovation process. <i>Journal of Organizational Behavior</i> , 2015, 36, 1026-1049.	4.7	59
40	Dynamic cultural modulation of neural responses to one's own and friend's faces. <i>Social Cognitive and Affective Neuroscience</i> , 2013, 8, 326-332.	3.0	57
41	Social comparison during political transition: interaction of entity versus incremental beliefs and social identities. <i>International Journal of Intercultural Relations</i> , 1999, 23, 257-279.	2.0	56
42	Sex, Locus of Control, and Illusion of Control in Hong Kong as Correlates of Gambling Involvement. <i>Journal of Social Psychology</i> , 1988, 128, 667-673.	1.5	55
43	Culture, attention, and emotion.. <i>Journal of Experimental Psychology: General</i> , 2012, 141, 31-36.	2.1	50
44	Social Psychology of Culture. , 0, , .		50
45	How Are Social Identities Linked to Self-Conception and Intergroup Orientation? The Moderating Effect of Implicit Theories.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 1147-1160.	2.8	48
46	Differential emphases on modernity and confucian values in social categorization: the case of hong kong adolescents in political transition. <i>International Journal of Intercultural Relations</i> , 1999, 23, 237-256.	2.0	47
47	Blazing the trail versus trailing the group: Culture and perceptions of the leader's position. <i>Organizational Behavior and Human Decision Processes</i> , 2010, 113, 51-61.	2.5	45
48	Chinese Students' and Teachers' Inferences of Effort and Ability. , 2001, , 105-120.		45
49	Cultural Attachment. <i>Journal of Cross-Cultural Psychology</i> , 2013, 44, 1024-1044.	1.6	41
50	Cross-cultural management and bicultural identity integration: When does experience abroad lead to appropriate cultural switching?. <i>International Journal of Intercultural Relations</i> , 2012, 36, 130-139.	2.0	40
51	Multicultural identity processes. <i>Current Opinion in Psychology</i> , 2016, 8, 49-53.	4.9	38
52	Dynamic Interracial/Intercultural Processes: The Role of Lay Theories of Race. <i>Journal of Personality</i> , 2009, 77, 1283-1310.	3.2	36
53	Disgust Associated With Culture Mixing. <i>Journal of Cross-Cultural Psychology</i> , 2016, 47, 1268-1285.	1.6	36
54	How Does Culture Matter in the Face of Globalization?. <i>Perspectives on Psychological Science</i> , 2017, 12, 810-823.	9.0	36

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55	Social identification in a political transition: the role of implicit beliefs. <i>International Journal of Intercultural Relations</i> , 1999, 23, 297-318.	2.0	35
56	The Quest for Multicultural Competence: Challenges and Lessons Learned from Clinical and Organizational Research. <i>Social and Personality Psychology Compass</i> , 2011, 5, 263-274.	3.7	35
57	Pathway to neural resilience: Self-esteem buffers against deleterious effects of poverty on the hippocampus. <i>Human Brain Mapping</i> , 2016, 37, 3757-3766.	3.6	34
58	I Know What You Know: Assumptions About Others' Knowledge and Their Effects on Message Construction. <i>Social Cognition</i> , 2001, 19, 587-600.	0.9	29
59	The future of human behaviour research. <i>Nature Human Behaviour</i> , 2022, 6, 15-24.	12.0	28
60	Latent profile analysis of students'™ motivation and outcomes in mathematics: an organismic integration theory perspective. <i>Heliyon</i> , 2017, 3, e00308.	3.2	27
61	Is individual bribery or organizational bribery more intolerable in China (versus in the United States)? Advancing theory on the perception of corrupt acts. <i>Organizational Behavior and Human Decision Processes</i> , 2017, 143, 111-128.	2.5	26
62	The Effects of Intentionality and Validation on Individual and Collective Responsibility Attribution Among Hong Kong Chinese. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1992, 126, 291-300.	1.6	25
63	Gene × environment interaction on intergroup bias: the role of 5-HTTLPR and perceived outgroup threat. <i>Social Cognitive and Affective Neuroscience</i> , 2014, 9, 1268-1275.	3.0	25
64	Cultural Processes: An Overview. , 2010, , 3-22.		24
65	One world, One dream? Intergroup consequences of the 2008 Beijing Olympics. <i>International Journal of Intercultural Relations</i> , 2011, 35, 296-306.	2.0	24
66	The Racial Divide in Response to the Aftermath of Katrina: A Boundary Condition for Common Ingroup Identity Model. <i>Analyses of Social Issues and Public Policy</i> , 2006, 6, 125-141.	1.7	22
67	Stereotyping and Self-Presentation: Effects of Gender Stereotype Activation. <i>Group Processes and Intergroup Relations</i> , 1998, 1, 81-96.	3.9	21
68	Intergroup Perceptual Accuracy Predicts Real-Life Intergroup Interactions. <i>Group Processes and Intergroup Relations</i> , 2001, 4, 341-354.	3.9	20
69	A Model of Cultural Attachment: A New Approach for Studying Bicultural Experience. , 2006, , 135-170.		20
70	Not-so-straightforward links between believing in COVID-19-related conspiracy theories and engaging in disease-preventive behaviours. <i>Humanities and Social Sciences Communications</i> , 2021, 8, .	2.9	19
71	War Against COVID-19: How Is National Identification Linked With the Adoption of Disease-Preventive Behaviors in China and the United States?. <i>Political Psychology</i> , 2021, 42, 767-793.	3.6	18
72	Kiasu and Creativity in Singapore: An Empirical Test of the Situated Dynamics Framework. <i>Management and Organization Review</i> , 2017, 13, 871-894.	2.1	17

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73	Unresolved World War II Animosity Dampens Empathy Toward 2011 Japanese Earthquake and Tsunami. <i>Journal of Cross-Cultural Psychology</i> , 2014, 45, 171-191.	1.6	16
74	Bicultural and Generalized Identity Integration Predicts Interpersonal Tolerance. <i>Journal of Cross-Cultural Psychology</i> , 2017, 48, 644-666.	1.6	16
75	Temporal Causal Links Between Outgroup Attitudes and Social Categorization: The Case of Hong Kong 1997 Transition. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 265-288.	3.9	15
76	One World, Just a Dream? Effects of the Beijing Olympic icon on perceived differences between Eastern and Western culture. <i>Asian Journal of Social Psychology</i> , 2010, 13, 139-151.	2.1	15
77	Effects of Appearance and Functions on Likability and Perceived Occupational Suitability of Robots. <i>Journal of Cognitive Engineering and Decision Making</i> , 2011, 5, 232-250.	2.3	15
78	Claiming the Validity of Negative In-group Stereotypes When Foreseeing a Challenge: A Self-handicapping Account. <i>Self and Identity</i> , 2012, 11, 285-303.	1.6	15
79	Hiring of Personal Ties: A Cultural Consensus Analysis of China and the United States. <i>Management and Organization Review</i> , 2015, 11, 145-169.	2.1	15
80	The tolerance benefits of multicultural experiences depend on the perception of available mental resources.. <i>Journal of Personality and Social Psychology</i> , 2018, 115, 398-426.	2.8	15
81	A Study of the Comparative Structure of Guilt and Shame in a Chinese Society. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1992, 126, 171-179.	1.6	14
82	Setting the frame of mind for social identity. <i>International Journal of Intercultural Relations</i> , 1999, 23, 199-214.	2.0	14
83	Missing the Forest for the Trees: Prior Entrepreneurial Experience, Role Identity, and Entrepreneurial Creativity. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 1469-1499.	10.2	14
84	Perception of Subtle Racism. <i>Counseling Psychologist</i> , 2016, 44, 237-266.	1.2	13
85	Toward an Understanding of Dynamic Moral Decision Making: Model-Free and Model-Based Learning. <i>Journal of Business Ethics</i> , 2017, 144, 699-715.	6.0	13
86	Physiological responses associated with cultural attachment. <i>Behavioural Brain Research</i> , 2017, 325, 214-222.	2.2	13
87	The Impact of Culture on Reactions to Promise Breaches: Differences Between East and West in Behavioral Integrity Perceptions. <i>Group and Organization Management</i> , 2018, 43, 273-315.	4.4	13
88	Implicit Theories of the World and Implicit Theories of the Self as Moderators of Self-Stereotyping. <i>Social Cognition</i> , 2010, 28, 251-261.	0.9	12
89	Different Ways to Resolve Discrepancy Between Descriptive and Injunctive Norms Across Cultures. <i>Journal of Cross-Cultural Psychology</i> , 2015, 46, 1316-1319.	1.6	11
90	Norm, gender, and bribe-giving: Insights from a behavioral game. <i>PLoS ONE</i> , 2017, 12, e0189995.	2.5	11

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91	Chinese working in groups: Effort dispensability versus normative influence. <i>Asian Journal of Social Psychology</i> , 2008, 11, 187-195.	2.1	10
92	The Dynamic Nature of Being Jewish. <i>Journal of Cross-Cultural Psychology</i> , 2011, 42, 1341-1355.	1.6	10
93	How do consumers from developed regions evaluate global brands from emerging countries? An investigation from the perspective of globalâ€œlocal identity. <i>Journal of Contemporary Marketing Science</i> , 2018, 1, 2-21.	1.1	10
94	Turning Two Uninvited Guests Into Prominent Speakers: Toward a Dynamic Culture Neuroscience. <i>Psychological Inquiry</i> , 2013, 24, 20-25.	0.9	9
95	Regret Causes Ego-Depletion and Finding Benefits in the Regrettable Events Alleviates Ego-Depletion. <i>Journal of General Psychology</i> , 2014, 141, 169-206.	2.8	9
96	COVID-19-related conspiracy theories in China. <i>Journal of Pacific Rim Psychology</i> , 2021, 15, 183449092110349.	1.7	9
97	The feeling of throwing good money after bad: The role of affective reaction in the sunk-cost fallacy. <i>PLoS ONE</i> , 2019, 14, e0209900.	2.5	8
98	Emotional Aperture Across East and West: How Culture Shapes the Perception of Collective Affect. <i>Journal of Cross-Cultural Psychology</i> , 2019, 50, 751-762.	1.6	8
99	Understanding consumer ethics in Chinaâ€™s demographic shift and social reforms. <i>Asia Pacific Journal of Marketing and Logistics</i> , 2019, 31, 627-646.	3.2	8
100	Aversive Response Towards Culture Fusion Is Moderated by the Source of Foreign Cultural Inflow. <i>Journal of Cross-Cultural Psychology</i> , 2020, 51, 370-386.	1.6	8
101	Perceiving high social mobility breeds materialism: The mediating role of socioeconomic status uncertainty. <i>Journal of Business Research</i> , 2022, 139, 629-638.	10.2	8
102	Economic Value of Vaccines to Address the COVID-19 Pandemic in Hong Kong: A Cost-Effectiveness Analysis. <i>Vaccines</i> , 2022, 10, 495.	4.4	8
103	Psychosocial ramifications of the 2008 Beijing Olympic Games. <i>Asian Journal of Social Psychology</i> , 2010, 13, 102-108.	2.1	7
104	The Cultural Neuroscience of Intergroup Bias. , 0, , 249-270.		7
105	Toward an Integrative CAPS Approach to Racial/Ethnic Relations. <i>Journal of Personality</i> , 2009, 77, 1365-1380.	3.2	6
106	Multicultural Experience Fosters Creative Conceptual Expansion. , 2010, , 263-285.		6
107	Contribution of serotonin transporter polymorphism (5-HTTLPR) to automatic racial bias. <i>Personality and Individual Differences</i> , 2015, 79, 35-38.	2.9	6
108	Beyond Black and White: Three Decision Frames of Bribery. , 2017, , .		6

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109	Reduction of Socially Desirable Responses in Attitude Assessment Through the Enlightenment Effect. <i>Journal of Social Psychology</i> , 1991, 131, 585-587.	1.5	4
110	The Pain-Buffering Functions of Money and Social Support: A Motivational Account. <i>Psychological Inquiry</i> , 2008, 19, 196-198.	0.9	4
111	Cultural Attachment: From Behavior to Computational Neuroscience. <i>Frontiers in Human Neuroscience</i> , 2019, 13, 209.	2.0	4
112	Move more and bribe more? The impact of residential mobility on bribery-giving. <i>Asian Journal of Social Psychology</i> , 0, , .	2.1	4
113	What is Chinese about Chinese psychology? Who are the Chinese in Chinese psychology?. , 0, , 19-30.		4
114	The Effects of Dangerous World Beliefs on COVID-19 Preventive Behaviors in Singapore: The Moderating Role of Public Health Communication. <i>International Journal of Strategic Communication</i> , 2022, 16, 485-498.	2.0	4
115	Western Exposure: the Effects of Foreign Experience on Taiwanese Managers' Cognition. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	3
116	Self-Definitional Functions of Culture. , 2010, , 111-136.		3
117	Multicultural Experiences and Intercultural Communication. , 0, , 242-262.		3
118	Effects of bonding with parents and home culture on intercultural adaptations and the moderating role of genes. <i>Behavioural Brain Research</i> , 2017, 325, 223-236.	2.2	3
119	Cultural Values Differentially Moderate the Benefits of Basic Education on Two Types of National Innovation Outputs. <i>Journal of Cross-Cultural Psychology</i> , 2018, 49, 199-222.	1.6	3
120	Beneath the Surface of the 'Ripple Effect': Understanding the Underlying Nature of Cultural Differences in Perceptions of Event Consequences. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
121	In search of culture's role in influencing individual social behaviour. <i>Asian Journal of Social Psychology</i> , 2013, 16, 26-29.	2.1	2
122	Sleep deprivation undermines the link between identity and intergroup bias. <i>Sleep</i> , 2019, 43, .	1.1	2
123	Culture, Accountability and Group Membership: A Dynamic Constructivist Approach to Cross-Cultural Negotiation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
124	Bicultural Identity Negotiation. , 0, , 213-241.		1
125	Culture as Norm Representations: The Case of Collective Responsibility Attribution. , 0, , 65-78.		1
126	Emotional reactions to scandals: When does moral character make a difference?. <i>Asian Journal of Social Psychology</i> , 2011, 14, 207-216.	2.1	1

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127	Gene Ã— Environment Interaction in Social Cognition. , 0 , 516-534.		1
128	Building and Testing Theories: Experiences from Conducting Social Identity Research. Acta Psychologica Sinica, 2010, 42, 22-36.	0.7	1
129	The Role of Decision Frame on Decision-Making regarding Bribe Giving. Proceedings - Academy of Management, 2014, 2014, 16680.	0.1	1
130	Bicultural and Generalized Identity Integration Predicts Interpersonal Tolerance. Proceedings - Academy of Management, 2017, 2017, 10761.	0.1	1
131	Conspiracy Theories about Infectious Diseases: An Introduction. Journal of Pacific Rim Psychology, 2021, 15, 183449092110576.	1.7	1
132	Double standards in the COVID-19 pandemic: The moderation of perceived threat. European Journal of Social Psychology, 2022, 52, 515-527.	2.4	1
133	The effect of implicit theories of human beauty and perceived pressure on cosmetic consumption.. Psychology of Aesthetics, Creativity, and the Arts, 2024, 18, 43-58.	1.3	1
134	Epistemic Functions of Culture. , 0 , 81-95.		0
135	Culture as Lay Personal Beliefs. , 0 , 25-39.		0
136	Lay Theories of Racial Difference Make a Difference. Psychological Inquiry, 2010, 21, 160-163.	0.9	0
137	Are Primetime Diets Congruent With Dietary Recommendations? Content Analyses of Food Advertisements in the United States, China, and Singapore. Global Health Communication, 2016, 2, 30-38.	0.5	0
138	Daniel Kelly, Yuck! The Nature and Moral Significance of Disgust (Cambridge, MA: MIT Press, 2011). 194 pages. ISBN: 9780262015585. Paperback \$19.95.. Politics and the Life Sciences, 2020, 39, 239-240.	0.7	0
139	Perceiving Society as Highly Mobile Leads to Materialism the Moderation of Socioeconomic Status Uncertainty. SSRN Electronic Journal, 0 , .	0.4	0
140	Materialist and post-materialist concerns and the wish for a strong leader in 27 countries. Journal of Social and Political Psychology, 2021, 9, 207-220.	1.1	0
141	Ideals of Human Development. PsycCritiques, 1999, 44, 83-84.	0.0	0
142	The multicultural mind as an epistemological test and extension for the thinking through other minds approach. Behavioral and Brain Sciences, 2020, 43, e97.	0.7	0