

# Wim A Van Der Stede

## List of Publications by Year in descending order

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45  
papers

3,453  
citations

257101

24  
h-index

264894

42  
g-index

51  
all docs

51  
docs citations

51  
times ranked

1437  
citing authors

#	ARTICLE	IF	CITATIONS
1	Determinants and Effects of Subjectivity in Incentives. <i>Accounting Review</i> , 2004, 79, 409-436.	1.7	376
2	Practice Developments in Budgeting: An Overview and Research Perspective. <i>Journal of Management Accounting Research</i> , 2003, 15, 95-116.	0.8	296
3	The relationship between two consequences of budgetary controls: budgetary slack creation and managerial short-term orientation. <i>Accounting, Organizations and Society</i> , 2000, 25, 609-622.	1.4	283
4	Assessing the quality of evidence in empirical management accounting research: The case of survey studies. <i>Accounting, Organizations and Society</i> , 2005, 30, 655-684.	1.4	274
5	Multiple facets of budgeting: an exploratory analysis. <i>Management Accounting Research</i> , 2004, 15, 415-439.	1.8	236
6	Strategy, Choice of Performance Measures, and Performance. <i>Behavioral Research in Accounting</i> , 2006, 18, 185-205.	0.2	228
7	The most influential journals in academic accounting. <i>Accounting, Organizations and Society</i> , 2006, 31, 663-685.	1.4	215
8	Disciplinary constraints on the advancement of knowledge: the case of organizational incentive systems. <i>Accounting, Organizations and Society</i> , 2003, 28, 251-286.	1.4	158
9	Measuring the Relationship Between Managerial Competencies and Performance. <i>Journal of Management</i> , 2006, 32, 360-380.	6.3	140
10	Measuring "tight budgetary control"™. <i>Management Accounting Research</i> , 2001, 12, 119-137.	1.8	115
11	Management Accounting Research in the Wake of the Crisis: Some Reflections. <i>European Accounting Review</i> , 2011, 20, 605-623.	2.1	108
12	Earnings Targets and Annual Bonus Incentives. <i>Accounting Review</i> , 2014, 89, 1227-1258.	1.7	107
13	Field-Based Research in Accounting: Accomplishments and Prospects. <i>Behavioral Research in Accounting</i> , 2006, 18, 117-134.	0.2	104
14	The effect of national culture on management control and incentive system design in multi-business firms: evidence of intracorporate isomorphism. <i>European Accounting Review</i> , 2003, 12, 263-285.	2.1	90
15	National differences in incentive compensation practices: The differing roles of financial performance measurement in the United States and the Netherlands. <i>Accounting, Organizations and Society</i> , 2009, 34, 58-84.	1.4	66
16	Management Accounting: A Bibliographic Study. <i>Handbooks of Management Accounting Research</i> , 2006, 1, 3-26.	0.3	64
17	Employment Horizon and the Choice of Performance Measures: Empirical Evidence from Annual Bonus Plans of Loss-Making Entities. <i>Management Science</i> , 2009, 55, 890-905.	2.4	60
18	Performance Measure Properties and Incentive System Design. <i>Industrial Relations</i> , 2009, 48, 237-264.	0.9	54

#	ARTICLE	IF	CITATIONS
19	A manipulationist view of causality in cross-sectional survey research. <i>Accounting, Organizations and Society</i> , 2014, 39, 567-574.	1.4	52
20	Doing Management Accounting Survey Research. <i>Handbooks of Management Accounting Research</i> , 2006, 1, 445-478.	0.3	45
21	Points to Consider When Self-Assessing Your Empirical Accounting Research. <i>Contemporary Accounting Research</i> , 2015, 32, 1162-1192.	1.5	43
22	Real Options in the Motion Picture Industry: Evidence from Film Marketing and Sequels*. <i>Contemporary Accounting Research</i> , 2011, 28, 1438-1466.	1.5	37
23	CFO role and CFO compensation: An empirical analysis of their implications. <i>Journal of Accounting and Public Policy</i> , 2018, 37, 265-281.	1.1	34
24	Fitting Management Control Systems to Competitive Advantage. <i>British Journal of Management</i> , 1993, 4, 205-218.	3.3	31
25	The Effects of Creative Culture on Real Earnings Management*. <i>Contemporary Accounting Research</i> , 2020, 37, 2319-2356.	1.5	30
26	Performance Measurement and Incentive Compensation: An Empirical Analysis and Comparison of Chinese and Western Firms' Practices. <i>European Accounting Review</i> , 2011, 20, 639-667.	2.1	29
27	An Empirical Analysis of Employee Responses to Bonuses and Penalties. <i>Accounting Review</i> , 2020, 95, 395-412.	1.7	24
28	Practice Developments in Budgeting: An Overview and Research Perspective. <i>SSRN Electronic Journal</i> , 2003, , .	0.4	23
29	The Social Structure of Communication in Major Accounting Research Journals <sup>*</sup> . <i>Contemporary Accounting Research</i> , 2012, 29, 869-909.	1.5	20
30	Management Accounting: Where From, Where Now, Where To?. <i>Journal of Management Accounting Research</i> , 2015, 27, 171-176.	0.8	20
31	The effect of corporate diversification and business unit strategy on the presence of slack in business unit budgets. <i>Accounting, Auditing and Accountability Journal</i> , 2001, 14, 30-52.	2.6	17
32	Management accounting in context: Industry, regulation and informatics. <i>Management Accounting Research</i> , 2016, 31, 100-102.	1.8	17
33	â€œGlobalâ€•Management Accounting Research: Some Reflections. <i>Journal of International Accounting Research</i> , 2017, 16, 1-8.	0.5	13
34	The benefits of evaluating performance subjectively. <i>Performance Improvement</i> , 2005, 44, 26-32.	0.4	8
35	Value Creation and the Possibilities for Management Accounting Research in the Entertainment Sector: the United States Motion Picture Industry. <i>Handbooks of Management Accounting Research</i> , 2009, 3, 1337-1352.	0.3	7
36	Corporate Governance Research in â€œThe Rest of the Worldâ€•. <i>Journal of Accounting, Auditing &amp; Finance</i> , 2010, 25, 523-529.	1.0	7

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37	Strategy "control" performance: an empirical analysis in large, independent, Belgian firms. <i>European Accounting Review</i> , 1997, 6, 807-809.	2.1	6
38	Multitasking Academics. <i>Issues in Accounting Education</i> , 2018, 33, 85-94.	0.6	3
39	Setting Performance Targets in Recessionary Times: Survey Evidence of a Discontinuity in the Distribution of Earnings Targets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
40	Discussion of "The Role of Performance Measures in the Intertemporal Decisions of Business Unit Managers" <i>Contemporary Accounting Research</i> , 2013, 30, 962-969.	1.5	2
41	Organization control and management accounting in context: a case study of the US motion picture industry. , 2006, , 407-424.		1
42	FOREWORDS Some Ideas for Further Research in Managerial Accounting. <i>Journal of Management Accounting Research</i> , 2014, 26, 117-118.	0.8	1
43	Financial Projections in Innovation Selection: The Role of Scenario Presentation, Expertise, and Risk. <i>International Journal of Research in Marketing</i> , 2021, , .	2.4	1
44	Academic research for impact. <i>Revista Contabilidade E Financas</i> , 2022, 33, 195-199.	0.2	1
45	Relational contracting and the myth of trust: Control in a co-opetitive setting. <i>Management Accounting Research</i> , 2018, 40, 62.	1.8	0