

# Gary Charness

## List of Publications by Year in descending order

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Version: 2024-02-01

35  
papers

4,370  
citations

279701

23  
h-index

360920

35  
g-index

35  
all docs

35  
docs citations

35  
times ranked

3329  
citing authors

#	ARTICLE	IF	CITATIONS
1	How do People Choose Between Biased Information Sources? Evidence from a Laboratory Experiment. <i>Journal of the European Economic Association</i> , 2021, 19, 1656-1691.	1.9	21
2	Experimental methods: Eliciting beliefs. <i>Journal of Economic Behavior and Organization</i> , 2021, 189, 234-256.	1.0	35
3	Do measures of risk attitude in the laboratory predict behavior under risk in and outside of the laboratory?. <i>Journal of Risk and Uncertainty</i> , 2020, 60, 99-123.	0.8	72
4	Anticipated Discrimination, Choices, and Performance: Experimental Evidence. <i>European Economic Review</i> , 2020, 127, 103473.	1.2	12
5	Cheating, incentives, and money manipulation. <i>Experimental Economics</i> , 2019, 22, 155-177.	1.0	42
6	Opportunistic conformism. <i>Journal of Economic Theory</i> , 2019, 180, 100-134.	0.5	23
7	Charity in the Laboratory: Matching, Competition, and Group Identity. <i>Management Science</i> , 2019, 65, 1398-1407.	2.4	39
8	Complexity in risk elicitation may affect the conclusions: A demonstration using gender differences. <i>Journal of Risk and Uncertainty</i> , 2018, 56, 1-17.	0.8	30
9	Self-confidence and strategic behavior. <i>Experimental Economics</i> , 2018, 21, 72-98.	1.0	63
10	Social comparisons in wage delegation: experimental evidence. <i>Experimental Economics</i> , 2016, 19, 433-459.	1.0	24
11	Social surplus determines cooperation rates in the one-shot Prisoner's Dilemma. <i>Games and Economic Behavior</i> , 2016, 100, 113-124.	0.4	42
12	The effect of charitable giving on workers' performance: Experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 61-74.	1.0	46
13	Merit pay and wage compression with productivity differences and uncertainty. <i>Journal of Economic Behavior and Organization</i> , 2015, 117, 233-247.	1.0	17
14	Continuous time and communication in a public-goods experiment. <i>Journal of Economic Behavior and Organization</i> , 2014, 108, 212-223.	1.0	70
15	Experimental Games on Networks: Underpinnings of Behavior and Equilibrium Selection. <i>Econometrica</i> , 2014, 82, 1615-1670.	2.6	54
16	Identities, selection, and contributions in a public-goods game. <i>Games and Economic Behavior</i> , 2014, 87, 322-338.	0.4	70
17	Promises in contract design. <i>European Economic Review</i> , 2013, 64, 194-208.	1.2	23
18	Ambiguity attitudes and social interactions: An experimental investigation. <i>Journal of Risk and Uncertainty</i> , 2013, 46, 1-25.	0.8	88

#	ARTICLE	IF	CITATIONS
19	A restaurant field experiment in charitable contributions. <i>Economics Letters</i> , 2013, 119, 48-49.	0.9	20
20	Experimental methods: Eliciting risk preferences. <i>Journal of Economic Behavior and Organization</i> , 2013, 87, 43-51.	1.0	558
21	Deception: The role of guilt. <i>Journal of Economic Behavior and Organization</i> , 2013, 93, 227-232.	1.0	109
22	Strong Evidence for Gender Differences in Risk Taking. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 50-58.	1.0	1,080
23	Deterrence, expected cost, uncertainty and voting: Experimental evidence. <i>Journal of Risk and Uncertainty</i> , 2012, 44, 73-100.	0.8	47
24	Gender differences in cooperation with group membership. <i>Games and Economic Behavior</i> , 2011, 72, 77-85.	0.4	92
25	Trust and trustworthiness reputations in an investment game. <i>Games and Economic Behavior</i> , 2011, 72, 361-375.	0.4	84
26	Optimal contracts with team production and hidden information: An experiment. <i>Journal of Economic Behavior and Organization</i> , 2011, 77, 163-176.	1.0	14
27	Hidden information, bargaining power, and efficiency: an experiment. <i>Experimental Economics</i> , 2011, 14, 133-159.	1.0	21
28	The strategy versus the direct-response method: a first survey of experimental comparisons. <i>Experimental Economics</i> , 2011, 14, 375-398.	1.0	545
29	On the conjunction fallacy in probability judgment: New experimental evidence regarding Linda. <i>Games and Economic Behavior</i> , 2010, 68, 551-556.	0.4	124
30	Incentives to Exercise. <i>Econometrica</i> , 2009, 77, 909-931.	2.6	502
31	Social distance and reciprocity: An Internet experiment. <i>Journal of Economic Behavior and Organization</i> , 2007, 63, 88-103.	1.0	136
32	Bargaining and network structure: An experiment. <i>Journal of Economic Theory</i> , 2007, 136, 28-65.	0.5	58
33	Forward induction and entry deterrence: an experiment. <i>Economic Theory</i> , 2007, 33, 183-209.	0.5	20
34	Changes in the employment contract?. <i>Journal of Economic Behavior and Organization</i> , 2002, 47, 391-405.	1.0	22
35	Relative payoffs and happiness: an experimental study. <i>Journal of Economic Behavior and Organization</i> , 2001, 45, 301-328.	1.0	167