

Gary Charness

List of Publications by Year in descending order

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35
papers

4,370
citations

279701

23
h-index

360920

35
g-index

35
all docs

35
docs citations

35
times ranked

3329
citing authors

#	ARTICLE	IF	CITATIONS
1	Strong Evidence for Gender Differences in Risk Taking. Journal of Economic Behavior and Organization, 2012, 83, 50-58.	1.0	1,080
2	Experimental methods: Eliciting risk preferences. Journal of Economic Behavior and Organization, 2013, 87, 43-51.	1.0	558
3	The strategy versus the direct-response method: a first survey of experimental comparisons. Experimental Economics, 2011, 14, 375-398.	1.0	545
4	Incentives to Exercise. Econometrica, 2009, 77, 909-931.	2.6	502
5	Relative payoffs and happiness: an experimental study. Journal of Economic Behavior and Organization, 2001, 45, 301-328.	1.0	167
6	Social distance and reciprocity: An Internet experiment. Journal of Economic Behavior and Organization, 2007, 63, 88-103.	1.0	136
7	On the conjunction fallacy in probability judgment: New experimental evidence regarding Linda. Games and Economic Behavior, 2010, 68, 551-556.	0.4	124
8	Deception: The role of guilt. Journal of Economic Behavior and Organization, 2013, 93, 227-232.	1.0	109
9	Gender differences in cooperation with group membership. Games and Economic Behavior, 2011, 72, 77-85.	0.4	92
10	Ambiguity attitudes and social interactions: An experimental investigation. Journal of Risk and Uncertainty, 2013, 46, 1-25.	0.8	88
11	Trust and trustworthiness reputations in an investment game. Games and Economic Behavior, 2011, 72, 361-375.	0.4	84
12	Do measures of risk attitude in the laboratory predict behavior under risk in and outside of the laboratory?. Journal of Risk and Uncertainty, 2020, 60, 99-123.	0.8	72
13	Continuous time and communication in a public-goods experiment. Journal of Economic Behavior and Organization, 2014, 108, 212-223.	1.0	70
14	Identities, selection, and contributions in a public-goods game. Games and Economic Behavior, 2014, 87, 322-338.	0.4	70
15	Self-confidence and strategic behavior. Experimental Economics, 2018, 21, 72-98.	1.0	63
16	Bargaining and network structure: An experiment. Journal of Economic Theory, 2007, 136, 28-65.	0.5	58
17	Experimental Games on Networks: Underpinnings of Behavior and Equilibrium Selection. Econometrica, 2014, 82, 1615-1670.	2.6	54
18	Deterrence, expected cost, uncertainty and voting: Experimental evidence. Journal of Risk and Uncertainty, 2012, 44, 73-100.	0.8	47

#	ARTICLE	IF	CITATIONS
19	The effect of charitable giving on workersâ€™ performance: Experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 61-74.	1.0	46
20	Social surplus determines cooperation rates in the one-shot Prisoner's Dilemma. <i>Games and Economic Behavior</i> , 2016, 100, 113-124.	0.4	42
21	Cheating, incentives, and money manipulation. <i>Experimental Economics</i> , 2019, 22, 155-177.	1.0	42
22	Charity in the Laboratory: Matching, Competition, and Group Identity. <i>Management Science</i> , 2019, 65, 1398-1407.	2.4	39
23	Experimental methods: Eliciting beliefs. <i>Journal of Economic Behavior and Organization</i> , 2021, 189, 234-256.	1.0	35
24	Complexity in risk elicitation may affect the conclusions: A demonstration using gender differences. <i>Journal of Risk and Uncertainty</i> , 2018, 56, 1-17.	0.8	30
25	Social comparisons in wage delegation: experimental evidence. <i>Experimental Economics</i> , 2016, 19, 433-459.	1.0	24
26	Promises in contract design. <i>European Economic Review</i> , 2013, 64, 194-208.	1.2	23
27	Opportunistic conformism. <i>Journal of Economic Theory</i> , 2019, 180, 100-134.	0.5	23
28	Changes in the employment contract?. <i>Journal of Economic Behavior and Organization</i> , 2002, 47, 391-405.	1.0	22
29	Hidden information, bargaining power, and efficiency: an experiment. <i>Experimental Economics</i> , 2011, 14, 133-159.	1.0	21
30	How do People Choose Between Biased Information Sources? Evidence from a Laboratory Experiment. <i>Journal of the European Economic Association</i> , 2021, 19, 1656-1691.	1.9	21
31	Forward induction and entry deterrence: an experiment. <i>Economic Theory</i> , 2007, 33, 183-209.	0.5	20
32	A restaurant field experiment in charitable contributions. <i>Economics Letters</i> , 2013, 119, 48-49.	0.9	20
33	Merit pay and wage compression with productivity differences and uncertainty. <i>Journal of Economic Behavior and Organization</i> , 2015, 117, 233-247.	1.0	17
34	Optimal contracts with team production and hidden information: An experiment. <i>Journal of Economic Behavior and Organization</i> , 2011, 77, 163-176.	1.0	14
35	Anticipated Discrimination, Choices, and Performance: Experimental Evidence. <i>European Economic Review</i> , 2020, 127, 103473.	1.2	12