

# Tore Nilssen

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8441331/publications.pdf>

Version: 2024-02-01

42  
papers

678  
citations

840776

11  
h-index

642732

23  
g-index

44  
all docs

44  
docs citations

44  
times ranked

297  
citing authors

#	ARTICLE	IF	CITATIONS
1	Competitive balance when winning breeds winners. <i>Social Choice and Welfare</i> , 2021, 56, 363-384.	0.8	5
2	Delegation of Regulation*. <i>Journal of Industrial Economics</i> , 2020, 68, 445-482.	1.3	4
3	Creating balance in dynamic competitions. <i>International Journal of Industrial Organization</i> , 2020, 69, 102578.	1.2	12
4	Gaining advantage by winning contests. <i>Review of Economic Design</i> , 2020, 24, 23-38.	0.3	4
5	Fatter or Fitter? On rewarding and training in a contest. <i>Working Paper in Economics</i> , 2020, , .	0.0	0
6	Sweetening the Pill: a Theory of Waiting to Merge. <i>Journal of Industry, Competition and Trade</i> , 2019, 19, 351-388.	0.7	1
7	Keep on fighting: The dynamics of head starts in all-pay auctions. <i>Games and Economic Behavior</i> , 2018, 110, 258-272.	0.8	13
8	The Economics of Retailing Formats: Competition Versus Bargaining. <i>Journal of Industrial Economics</i> , 2016, 64, 109-134.	1.3	7
9	Inter-firm price coordination in a two-sided market. <i>International Journal of Industrial Organization</i> , 2016, 44, 101-112.	1.2	12
10	Media competition enhances new-product entry: On the market for fake observations. <i>Information Economics and Policy</i> , 2015, 31, 59-66.	3.5	3
11	Learning by doing in contests. <i>Public Choice</i> , 2013, 156, 329-343.	1.7	29
12	Risk externalities in a payments oligopoly. <i>Portuguese Economic Journal</i> , 2011, 10, 211-234.	1.0	0
13	The Television Industry as a Market of Attention. <i>Nordicom Review</i> , 2010, 31, 115-123.	1.5	0
14	Health insurance: Medical treatment vs disability payment. <i>Research in Economics</i> , 2010, 64, 137-145.	0.8	1
15	Business Models for Media Firms: Does Competition Matter for How They Raise Revenue?. <i>Marketing Science</i> , 2009, 28, 1112-1128.	4.1	113
16	Competition for Viewers and Advertisers in a TV Oligopoly. <i>Journal of Media Economics</i> , 2007, 20, 211-233.	0.8	63
17	Genetic testing in competitive insurance markets with repulsion from chance: A welfare analysis. <i>Journal of Health Economics</i> , 2006, 25, 847-860.	2.7	26
18	Majority voting leads to unanimity. <i>International Journal of Game Theory</i> , 2006, 35, 91-110.	0.5	3

#	ARTICLE	IF	CITATIONS
19	Cream Skimming, Dregs Skimming, and Pooling: On the Dynamics of Competitive Screening. Geneva Papers on Risk and Insurance Theory, 2004, 29, 23-41.	0.4	2
20	Deductibles in health insurance: pay or pain?. International Journal of Health Care Finance and Economics, 2003, 3, 253-266.	1.2	4
21	On the Consistency of Merger Policy. Journal of Industrial Economics, 2003, 45, 89-100.	1.3	15
22	A public firm challenged by entry: duplication or diversity?. Regional Science and Urban Economics, 2002, 32, 259-274.	2.6	19
23	Consumer lock-in with asymmetric information. International Journal of Industrial Organization, 2000, 18, 641-666.	1.2	36
24	Industrial Policy and Firm Heterogeneity. Scandinavian Journal of Economics, 1999, 101, 597-616.	1.4	15
25	Time Schedule and Program Profile: TV News in Norway and Denmark. Journal of Economics and Management Strategy, 1998, 7, 209-235.	0.8	10
26	Sequential horizontal mergers. European Economic Review, 1998, 42, 1683-1702.	2.3	78
27	Time Schedule and Program Profile: TV News in Norway and Denmark. Journal of Economics and Management Strategy, 1998, 7, 209-235.	0.8	9
28	Insurance monopoly and renegotiation. Economic Theory, 1997, 9, 341-354.	0.9	4
29	Sequential location when transportation costs are asymmetric. Economics Letters, 1997, 54, 191-201.	1.9	23
30	Insurance monopoly and renegotiation. Economic Theory, 1997, 9, 341-354.	0.9	1
31	Non-discriminating renegotiation in a competitive insurance market. European Economic Review, 1996, 40, 1717-1736.	2.3	33
32	Two Kinds of Consumer Switching Costs. RAND Journal of Economics, 1992, 23, 579.	2.3	115
33	Optimum exploration and extraction in a petroleum basin. Resources and Energy, 1986, 8, 219-230.	0.4	7
34	Fatter or fitter? On rewarding and training in a contest. Economic Inquiry, 0, , .	1.8	0
35	Waiting to Merge. SSRN Electronic Journal, 0, , .	0.4	3
36	Dynamic Win Effects in Sequential Contests. SSRN Electronic Journal, 0, , .	0.4	3

#	ARTICLE	IF	CITATIONS
37	Beating the Matthew Effect: Head Starts and Catching Up in a Dynamic All-Pay Auction. SSRN Electronic Journal, 0, , .	0.4	2
38	Delegating Pollution Permits. SSRN Electronic Journal, 0, , .	0.4	1
39	Keep on Fighting: Dynamic Win Effects in an All-Pay Auction. SSRN Electronic Journal, 0, , .	0.4	0
40	Creating Balance in Dynamic Competitions. SSRN Electronic Journal, 0, , .	0.4	0
41	Fatter or Fitter? On rewarding and training in a contest. SSRN Electronic Journal, 0, , .	0.4	0
42	Delegating pollution permits. Scandinavian Journal of Economics, 0, , .	1.4	1