

Tore Nilssen

List of Publications by Year in descending order

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42
papers

678
citations

840776

11
h-index

642732

23
g-index

44
all docs

44
docs citations

44
times ranked

297
citing authors

#	ARTICLE	IF	CITATIONS
1	Two Kinds of Consumer Switching Costs. RAND Journal of Economics, 1992, 23, 579.	2.3	115
2	Business Models for Media Firms: Does Competition Matter for How They Raise Revenue?. Marketing Science, 2009, 28, 1112-1128.	4.1	113
3	Sequential horizontal mergers. European Economic Review, 1998, 42, 1683-1702.	2.3	78
4	Competition for Viewers and Advertisers in a TV Oligopoly. Journal of Media Economics, 2007, 20, 211-233.	0.8	63
5	Consumer lock-in with asymmetric information. International Journal of Industrial Organization, 2000, 18, 641-666.	1.2	36
6	Non-discriminating renegotiation in a competitive insurance market. European Economic Review, 1996, 40, 1717-1736.	2.3	33
7	Learning by doing in contests. Public Choice, 2013, 156, 329-343.	1.7	29
8	Genetic testing in competitive insurance markets with repulsion from chance: A welfare analysis. Journal of Health Economics, 2006, 25, 847-860.	2.7	26
9	Sequential location when transportation costs are asymmetric. Economics Letters, 1997, 54, 191-201.	1.9	23
10	A public firm challenged by entry: duplication or diversity?. Regional Science and Urban Economics, 2002, 32, 259-274.	2.6	19
11	Industrial Policy and Firm Heterogeneity. Scandinavian Journal of Economics, 1999, 101, 597-616.	1.4	15
12	On the Consistency of Merger Policy. Journal of Industrial Economics, 2003, 45, 89-100.	1.3	15
13	Keep on fighting: The dynamics of head starts in all-pay auctions. Games and Economic Behavior, 2018, 110, 258-272.	0.8	13
14	Inter-firm price coordination in a two-sided market. International Journal of Industrial Organization, 2016, 44, 101-112.	1.2	12
15	Creating balance in dynamic competitions. International Journal of Industrial Organization, 2020, 69, 102578.	1.2	12
16	Time Schedule and Program Profile: TV News in Norway and Denmark. Journal of Economics and Management Strategy, 1998, 7, 209-235.	0.8	10
17	Time Schedule and Program Profile: TV News in Norway and Denmark. Journal of Economics and Management Strategy, 1998, 7, 209-235.	0.8	9
18	Optimum exploration and extraction in a petroleum basin. Resources and Energy, 1986, 8, 219-230.	0.4	7

#	ARTICLE	IF	CITATIONS
19	The Economics of Retailing Formats: Competition Versus Bargaining. <i>Journal of Industrial Economics</i> , 2016, 64, 109-134.	1.3	7
20	Competitive balance when winning breeds winners. <i>Social Choice and Welfare</i> , 2021, 56, 363-384.	0.8	5
21	Insurance monopoly and renegotiation. <i>Economic Theory</i> , 1997, 9, 341-354.	0.9	4
22	Deductibles in health insurance: pay or pain?. <i>International Journal of Health Care Finance and Economics</i> , 2003, 3, 253-266.	1.2	4
23	Delegation of Regulation*. <i>Journal of Industrial Economics</i> , 2020, 68, 445-482.	1.3	4
24	Gaining advantage by winning contests. <i>Review of Economic Design</i> , 2020, 24, 23-38.	0.3	4
25	Majority voting leads to unanimity. <i>International Journal of Game Theory</i> , 2006, 35, 91-110.	0.5	3
26	Media competition enhances new-product entry: On the market for fake observations. <i>Information Economics and Policy</i> , 2015, 31, 59-66.	3.5	3
27	Waiting to Merge. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
28	Dynamic Win Effects in Sequential Contests. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
29	Cream Skimming, Dregs Skimming, and Pooling: On the Dynamics of Competitive Screening. <i>Geneva Papers on Risk and Insurance Theory</i> , 2004, 29, 23-41.	0.4	2
30	Beating the Matthew Effect: Head Starts and Catching Up in a Dynamic All-Pay Auction. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
31	Health insurance: Medical treatment vs disability payment. <i>Research in Economics</i> , 2010, 64, 137-145.	0.8	1
32	Sweetening the Pill: a Theory of Waiting to Merge. <i>Journal of Industry, Competition and Trade</i> , 2019, 19, 351-388.	0.7	1
33	Insurance monopoly and renegotiation. <i>Economic Theory</i> , 1997, 9, 341-354.	0.9	1
34	Delegating Pollution Permits. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
35	Delegating pollution permits. <i>Scandinavian Journal of Economics</i> , 0, , .	1.4	1
36	The Television Industry as a Market of Attention. <i>Nordicom Review</i> , 2010, 31, 115-123.	1.5	0

#	ARTICLE	IF	CITATIONS
37	Risk externalities in a payments oligopoly. Portuguese Economic Journal, 2011, 10, 211-234.	1.0	0
38	Fatter or fitter? On rewarding and training in a contest. Economic Inquiry, 0, , .	1.8	0
39	Keep on Fighting: Dynamic Win Effects in an All-Pay Auction. SSRN Electronic Journal, 0, , .	0.4	0
40	Creating Balance in Dynamic Competitions. SSRN Electronic Journal, 0, , .	0.4	0
41	Fatter or Fitter? On rewarding and training in a contest. SSRN Electronic Journal, 0, , .	0.4	0
42	Fatter or Fitter? On rewarding and training in a contest. Working Paper in Economics, 2020, , .	0.0	0