

# Philip Johnson Grossman

## List of Publications by Year in descending order

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Version: 2024-02-01

70  
papers

7,063  
citations

172386

29  
h-index

128225

60  
g-index

72  
all docs

72  
docs citations

72  
times ranked

3974  
citing authors

#	ARTICLE	IF	CITATIONS
1	Altruism in Anonymous Dictator Games. <i>Games and Economic Behavior</i> , 1996, 16, 181-191.	0.4	895
2	Chapter 113 Men, Women and Risk Aversion: Experimental Evidence. <i>Handbook of Experimental Economics Results</i> , 2008, 1, 1061-1073.	0.2	714
3	Are Women Less Selfish Than Men?: Evidence From Dictator Experiments. <i>Economic Journal</i> , 1998, 108, 726-735.	1.9	711
4	Sex differences and statistical stereotyping in attitudes toward financial risk. <i>Evolution and Human Behavior</i> , 2002, 23, 281-295.	1.4	692
5	Forecasting risk attitudes: An experimental study using actual and forecast gamble choices. <i>Journal of Economic Behavior and Organization</i> , 2008, 68, 1-17.	1.0	578
6	Managing diversity by creating team identity. <i>Journal of Economic Behavior and Organization</i> , 2005, 58, 371-392.	1.0	307
7	Rebate versus matching: does how we subsidize charitable contributions matter?. <i>Journal of Public Economics</i> , 2003, 87, 681-701.	2.2	295
8	Status in Markets. <i>Quarterly Journal of Economics</i> , 2001, 116, 161-188.	3.9	266
9	Chapter 57 Differences in the Economic Decisions of Men and Women: Experimental Evidence. <i>Handbook of Experimental Economics Results</i> , 2008, 1, 509-519.	0.2	249
10	An experimental test of warm glow giving. <i>Journal of Public Economics</i> , 2008, 92, 1011-1021.	2.2	235
11	An experimental test of the crowding out hypothesis. <i>Journal of Public Economics</i> , 2005, 89, 1543-1560.	2.2	169
12	The relative price of fairness: gender differences in a punishment game. <i>Journal of Economic Behavior and Organization</i> , 1996, 30, 143-158.	1.0	163
13	A political theory of intergovernmental grants. <i>Public Choice</i> , 1994, 78, 295-303.	1.0	153
14	Subsidizing charitable contributions: a natural field experiment comparing matching and rebate subsidies. <i>Experimental Economics</i> , 2008, 11, 234-252.	1.0	135
15	Fiscal decentralization and government size: An extension. <i>Public Choice</i> , 1989, 62, 63.	1.0	95
16	Gender and Negotiation in the Small: Are Women (Perceived to Be) More Cooperative than Men?. <i>Negotiation Journal</i> , 2008, 24, 429-445.	0.3	85
17	Public Sector Technical Inefficiency in Large U.S. Cities. <i>Journal of Urban Economics</i> , 1999, 46, 278-299.	2.4	80
18	Giving to government: Voluntary taxation in the lab. <i>Journal of Public Economics</i> , 2011, 95, 1190-1201.	2.2	73

#	ARTICLE	IF	CITATIONS
19	Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina. <i>Southern Economic Journal</i> , 2007, 74, 388-411.	1.3	73
20	Government and economic growth: A non-linear relationship. <i>Public Choice</i> , 1988, 56, 193-200.	1.0	67
21	Federalism and the growth of government revisited. <i>Public Choice</i> , 1994, 79, 19-32.	1.0	66
22	School environment and risk preferences: Experimental evidence. <i>Journal of Risk and Uncertainty</i> , 2012, 45, 265-292.	0.8	60
23	Religion and prosocial behaviour: a field test. <i>Applied Economics Letters</i> , 2011, 18, 523-526.	1.0	55
24	Volunteers and Pseudo-Volunteers: The Effect of Recruitment Method in Dictator Experiments. <i>Experimental Economics</i> , 2000, 3, 107-120.	1.0	45
25	Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence. <i>Southern Economic Journal</i> , 2006, 72, 794.	1.3	42
26	The Impact of Federal and State Grants on Local Government Spending: a Test of the Fiscal Illusion Hypothesis. <i>Public Finance Review</i> , 1990, 18, 313-327.	0.1	41
27	Giving versus taking for a cause. <i>Economics Letters</i> , 2015, 132, 28-30.	0.9	40
28	The optimal size of government. <i>Public Choice</i> , 1987, 53, 131-147.	1.0	38
29	Loving the long shot: Risk taking with skewed lotteries. <i>Journal of Risk and Uncertainty</i> , 2015, 51, 195-217.	0.8	37
30	Government and growth: Cross-sectional evidence. <i>Public Choice</i> , 1990, 65, 217.	1.0	35
31	Volunteers and pseudo-volunteers: The effect of recruitment method in dictator experiments. <i>Experimental Economics</i> , 2000, 3, 107-120.	1.0	35
32	It pays to be a man: Rewards for leaders in a coordination game. <i>Journal of Economic Behavior and Organization</i> , 2019, 161, 197-215.	1.0	27
33	Leadership and gender in groups: An experiment. <i>Canadian Journal of Economics</i> , 2015, 48, 368-388.	0.6	26
34	How does the effect of pre-play suggestions vary with group size? Experimental evidence from a threshold public-good game. <i>European Economic Review</i> , 2015, 79, 263-280.	1.2	25
35	Comparing rebate and matching subsidies controlling for donors' awareness: Evidence from the field. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 66, 88-95.	0.5	25
36	WARM-GLOW GIVING: EARNED MONEY AND THE OPTION TO TAKE. <i>Economic Inquiry</i> , 2017, 55, 996-1006.	1.0	25

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37	Social norms of sharing in high school: Teen giving in the dictator game. <i>Journal of Economic Behavior and Organization</i> , 2011, 80, 603-612.	1.0	24
38	HOLDING FAST: THE PERSISTENCE AND DOMINANCE OF GENDER STEREOTYPES. <i>Economic Inquiry</i> , 2013, 51, 747-763.	1.0	23
39	Explaining intergovernmental grants: Australian evidence. <i>Applied Economics</i> , 1991, 23, 659-668.	1.2	22
40	Paternalistic giving: Restricting recipient choice. <i>Journal of Economic Behavior and Organization</i> , 2018, 151, 143-170.	1.0	21
41	Federalism and the Size of Government. <i>Southern Economic Journal</i> , 1989, 55, 580.	1.3	19
42	Leadership and group size: An experiment. <i>Economics Letters</i> , 2009, 105, 20-22.	0.9	18
43	Leadership, information, and risk attitude: A game theoretic approach. <i>Leadership Quarterly</i> , 2013, 24, 349-362.	3.6	18
44	Directed giving enhances voluntary giving to government. <i>Economics Letters</i> , 2015, 133, 51-54.	0.9	15
45	AN EXPERIMENTAL TEST OF THE PERSISTENCE OF GENDER-BASED STEREOTYPES. <i>Economic Inquiry</i> , 2011, 49, 598-611.	1.0	14
46	Impact of social identity and inequality on antisocial behaviour. <i>European Economic Review</i> , 2019, 119, 199-215.	1.2	14
47	Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence. <i>Southern Economic Journal</i> , 2006, 72, 794-807.	1.3	14
48	Do Donors Care about Subsidy Type? An Experimental Study. <i>Research in Experimental Economics</i> , 0, , 157-175.	0.2	13
49	On the Development of Risk Preferences: Experimental Evidence. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	10
50	Gender Bias in Parental Attitude: An Experimental Approach. <i>Demography</i> , 2018, 55, 1641-1662.	1.2	8
51	(Im)Patience Among Adolescents: A Methodological Note. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
52	Giving to poverty relief charities: the impact of beliefs and misperceptions toward income redistribution in a real donation experiment. <i>Social Choice and Welfare</i> , 2017, 49, 387-409.	0.4	7
53	Giving to Government: Voluntary Taxation in the Lab. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
54	Leadership and information in a single-shot collective action game: An experimental study. <i>Managerial and Decision Economics</i> , 2010, 32, n/a-n/a.	1.3	6

#	ARTICLE	IF	CITATIONS
55	Subsidizing unit donations: matches, rebates, and discounts compared. <i>Experimental Economics</i> , 2022, 25, 734-758.	1.0	5
56	Who's in Charge? Donor Targeting Enhances Voluntary Giving to Government. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	4
57	Gender differences in the stability of risk attitudes. <i>Journal of Risk and Uncertainty</i> , 2021, 63, 169.	0.8	4
58	Paradise to parking lots: Creation versus maintenance of a public good. <i>Journal of Socio-Economics</i> , 2007, 36, 523-536.	1.0	3
59	Leadership and the effective choice of information regime. <i>Theory and Decision</i> , 2017, 82, 117-129.	0.5	3
60	The Ring of Gyges in the Laboratory: The Effect of Tangibility and Earned Money on Giving and Taking. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	3
61	Encouraging Giving: Subsidies in the Field. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
62	Social Norms of Sharing in High School: Teen Giving in the Dictator Game. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
63	Gender differences in giving and the anticipation regarding giving in dictator games*. <i>Oxford Economic Papers</i> , 2020, 72, 772-779.	0.7	2
64	Moving on up: The impact of income mobility on antisocial behaviour. <i>European Economic Review</i> , 2021, 134, 103686.	1.2	2
65	Antisocial Behavior in the Workplace. , 2020, , 1-26.		1
66	Warm-Glow Giving: Earned Money and the Option to Take. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	0
67	Charity. , 2021, , 962-967.		0
68	Public Sector Inefficiency in Large U.S. Cities. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
69	Charity. , 2017, , 1-7.		0
70	A New Mechanism to Alleviate the Crises of Confidence in Science With An Application to the Public Goods Game. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0