

Kai N Hockerts

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8398747/publications.pdf>

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36
papers

5,196
citations

394421
19
h-index

526287
27
g-index

36
all docs

36
docs citations

36
times ranked

3738
citing authors

#	ARTICLE	IF	CITATIONS
1	Beyond the business case for corporate sustainability. <i>Business Strategy and the Environment</i> , 2002, 11, 130-141.	14.3	2,590
2	Greening Goliaths versus emerging Davids – Theorizing about the role of incumbents and new entrants in sustainable entrepreneurship. <i>Journal of Business Venturing</i> , 2010, 25, 481-492.	6.3	876
3	Determinants of Social Entrepreneurial Intentions. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 105-130.	10.2	363
4	Corporate Social Responsibility and Sustainability in Scandinavia: An Overview. <i>Journal of Business Ethics</i> , 2015, 127, 1-15.	6.0	201
5	Communicating Corporate Responsibility to Investors: The Changing Role of The Investor Relations Function. <i>Journal of Business Ethics</i> , 2004, 52, 85-98.	6.0	141
6	A Cognitive Perspective on the Business Case for Corporate Sustainability. <i>Business Strategy and the Environment</i> , 2015, 24, 102-122.	14.3	137
7	The Social Entrepreneurial Antecedents Scale (SEAS): a validation study. <i>Social Enterprise Journal</i> , 2015, 11, 260-280.	1.8	131
8	The Consolidation of the ESG Rating Industry as an Enactment of Institutional Retrogression. <i>Business Strategy and the Environment</i> , 2017, 26, 316-330.	14.3	101
9	Collaborative entrepreneurship for sustainability. Creating solutions in light of the UN sustainable development goals. <i>International Journal of Entrepreneurial Venturing</i> , 2018, 10, 131.	0.5	84
10	Impact investing: review and research agenda. <i>Journal of Small Business and Entrepreneurship</i> , 2021, 33, 153-181.	4.9	83
11	The Effect of Experiential Social Entrepreneurship Education on Intention Formation in Students. <i>Journal of Social Entrepreneurship</i> , 2018, 9, 234-256.	2.5	79
12	How Hybrid Organizations Turn Antagonistic Assets into Complementarities. <i>California Management Review</i> , 2015, 57, 83-106.	6.3	77
13	Advancing sustainable entrepreneurship through substantive research. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2018, 24, 322-332.	3.8	52
14	Organizational social entrepreneurship: scale development and validation. <i>Social Enterprise Journal</i> , 2019, 15, 290-319.	1.8	51
15	Impact Investing Strategy: Managing Conflicts between Impact Investor and Investee Social Enterprise. <i>Sustainability</i> , 2019, 11, 4117.	3.2	44
16	The greening dutchman: Philips' process of green flagging to drive sustainable innovations. <i>Business Strategy and the Environment</i> , 2011, 20, 394-407.	14.3	36
17	Sustainable entrepreneurship: creating environmental solutions in light of planetary boundaries. <i>International Journal of Entrepreneurial Venturing</i> , 2018, 10, 1.	0.5	34
18	Managerial mindsets and performance measurement systems of CSR-related intangibles. <i>Measuring Business Excellence</i> , 2008, 12, 51-67.	2.4	26

#	ARTICLE	IF	CITATIONS
19	Towards an internal change management perspective of CSR: evidence from project RESPONSE on the sources of cognitive alignment between managers and their stakeholders, and their implications for social performance. Corporate Governance (Bingley), 2009, 9, 355-372.	5.0	23
20	Modeling Collaborative Intentions and Behavior in Digital Environments: The Case of a Massive Open Online Course (MOOC). Academy of Management Learning and Education, 2020, 19, 469-502.	2.5	23
21	Institutional Theory as a Framework for Practitioners of Social Entrepreneurship. , 2013, , 119-129.		13
22	Antecedents of Social Entrepreneurial Intentions: A Validation Study. Proceedings - Academy of Management, 2013, 2013, 16805.	0.1	10
23	Dogmatic, instrumental and paradoxical frames: A pragmatic research framework for studying organizational sustainability. International Journal of Management Reviews, 2022, 24, 501-534.	8.3	10
24	When David Meets Goliath: Sustainable Entrepreneurship and the Evolution of Markets. , 2012, , 268-293.		3
25	Causal maps and the performance measurement of CSR related intangibles: a case study. International Journal of Learning and Intellectual Capital, 2011, 8, 290.	0.3	2
26	From Corporate Sustainability to Organisational Sustainability. Proceedings - Academy of Management, 2019, 2019, 12215.	0.1	2
27	Determinants of Social Entrepreneurial Intentions. SSRN Electronic Journal, 2015, , .	0.4	1
28	Consolidation within the ESG Rating Industry: Motivation and Impact. Proceedings - Academy of Management, 2012, 2012, 16427.	0.1	1
29	Determinants of Social Entrepreneurial Intentions. Proceedings - Academy of Management, 2014, 2014, 12465.	0.1	1
30	Collaborative Intentions in a Massive Open Online Course. Proceedings - Academy of Management, 2018, 2018, 15883.	0.1	1
31	Do they reason the same? - Comparing Intention and Behavior of For-profit and Social Entrepreneurs. Proceedings - Academy of Management, 2013, 2013, 12343.	0.1	0
32	Development of a Scale to Measure the Components of the Social Enterprise Construct. Proceedings - Academy of Management, 2015, 2015, 12843.	0.1	0
33	What is the Effect of Social Entrepreneurship Education on Students Intentions? (WITHDRAWN). Proceedings - Academy of Management, 2016, 2016, 17449.	0.1	0
34	Reported Impacts of Sustainability in Management Education and Engagement. Proceedings - Academy of Management, 2019, 2019, 15372.	0.1	0
35	Perceived Institutional Logics of Responsible Management Education. Proceedings - Academy of Management, 2019, 2019, 11162.	0.1	0
36	Corporate Sustainability and Business Ethics: Towards A Normative Research Agenda. Proceedings - Academy of Management, 2020, 2020, 17551.	0.1	0