Arpita Khare

List of Publications by Year in descending order

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257450 276875 2,534 102 24 41 h-index citations g-index papers 103 103 103 1395 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Green Apparel Buying: Role of Past Behavior, Knowledge and Peer Influence in the Assessment of Green Apparel Perceived Benefits. Journal of International Consumer Marketing, 2023, 35, 109-125.	3.7	46
2	Terminal or instrumental? The impact of values on consumers' preference for organic food products. Journal of Foodservice Business Research, 2023, 26, 793-822.	2.3	6
3	Antecedents to green apparel purchase behavior of Indian consumers. Journal of Global Scholars of Marketing Science, 2022, 32, 222-251.	2.0	14
4	Health insurance policy renewal: an exploration of reputation, performance, and affect to understand customer inertia. Journal of Marketing Analytics, 2022, 10, 261-278.	3.7	8
5	Investigating the moderating role of Al-enabled services on flow and awe experience. International Journal of Information Management, 2022, 66, 102519.	17.5	33
6	Antecedents of sustainable fashion apparel purchase behavior. Journal of Consumer Marketing, 2022, 39, 475-487.	2.3	10
7	Does Cultural Value Influence Consumers' Attitudes toward Mall Events? A Study on Indian Mall Shoppers. Journal of International Consumer Marketing, 2021, 33, 526-542.	3.7	3
8	Influence of values, brand consciousness and behavioral intentions in predicting luxury fashion consumption. Journal of Product and Brand Management, 2021, 30, 513-531.	4.3	43
9	Multi-Item Scale Development for Online Consumption Emotion Construct And Psychometric Evaluation for Relationship Marketing. Journal of Relationship Marketing, 2021, 20, 91-134.	4.4	24
10	Industry and community peers as drivers of corporate social responsibility in India: The contingent role of institutional investors. Journal of Cleaner Production, 2021, 295, 126316.	9.3	20
11	Influence of celebrities and online communities on Indian consumers' green clothing involvement and purchase behavior. Journal of Fashion Marketing and Management, 2021, ahead-of-print, .	2.2	5
12	A meta-analysis of antecedents and consequences of trust in mobile commerce. International Journal of Information Management, 2020, 50, 286-301.	17.5	193
13	Factors affecting website continuance intention: a study of Indian travel websites. Information Technology and Tourism, 2020, 22, 243-271.	5.8	5
14	Investigating the Role of Knowledge, Materialism, Product Availability, and Involvement in Predicting the Organic Clothing Purchase Behavior of Consumers in the Indian Market. Journal of International Consumer Marketing, 2020, 32, 228-242.	3.7	18
15	Why do online retailers succeed? The identification and prioritization of success factors for Indian fashion retailers. Electronic Commerce Research and Applications, 2020, 39, 100906.	5.0	18
16	Cosmopolitanism, self-identity, online communities and green apparel perception. Marketing Intelligence and Planning, 2020, 39, 91-108.	3.5	20
17	Antecedents to Indian consumers' perception of green apparel benefits. Research Journal of Textile and Apparel, 2020, 24, 1-19.	1.1	17
18	Values, sustainability consciousness and intentions for SDG endorsement. Marketing Intelligence and Planning, 2020, 38, 921-939.	3.5	43

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19	Location and agglomeration factors predicting retailers' preference for Indian malls. Journal of Marketing Analytics, 2020, 8, 245-266.	3.7	2
20	Antecedents to Online Travel Purchase: Role of Network Benefits, Pilgrimage Packages, Interactivity, Trust and Customer Reviews. Journal of Quality Assurance in Hospitality and Tourism, 2020, 21, 690-715.	3.0	19
21	Use of mobile apps in online shopping: scale development and validation. International Journal of Indian Culture and Business Management, 2020, 20, 74.	0.1	5
22	Do mall events affect mall traffic and image? A qualitative study of Indian mall retailers. Asia Pacific Journal of Marketing and Logistics, 2019, 32, 343-365.	3.2	7
23	Influence of consumer decision-making styles on use of mobile shopping applications. Benchmarking, 2019, 27, 1-20.	4.6	20
24	Influence of culture, price perception and mall promotions on Indian consumers' commitment towards malls. International Journal of Retail and Distribution Management, 2019, 47, 1093-1124.	4.7	18
25	Influence of Expectation Confirmation, Network Externalities, and Flow on Use of Mobile Shopping Apps. International Journal of Human-Computer Interaction, 2019, 35, 1449-1460.	4.8	48
26	An integrated model for predicting consumer's intention to write online reviews. Journal of Retailing and Consumer Services, 2019, 46, 112-120.	9.4	54
27	Moderating Role of Demographics on Attitude Towards Organic Food Purchase Behavior. , 2019, , 396-413.		0
28	Antecedents to organic cotton clothing purchase behaviour: study on Indian youth. Journal of Fashion Marketing and Management, 2017, 21, 51-69.	2.2	26
29	Green apparel buying behaviour: A study on <scp>I</scp> ndian youth. International Journal of Consumer Studies, 2017, 41, 558-569.	11.6	47
30	Moderating effect of price perception on factors affecting attitude towards online shopping. Journal of Marketing Analytics, 2017, 5, 68-80.	3.7	23
31	Experiential value: A review of research methods. The Marketing Review, 2017, 17, 179-197.	0.1	1
32	Money attitudes, credit card and compulsive buying behaviour: a study on Indian consumers. International Journal of Business Competition and Growth, 2016, 5, 49.	0.1	2
33	Consumer Shopping Styles and Online Shopping: An Empirical Study of Indian Consumers. Journal of Global Marketing, 2016, 29, 40-53.	3.4	24
34	Do consumer shopping styles influence consumer attitudes toward services offered by shopping websites?. Journal of International Consumer Marketing, 2016, 28, 28-41.	3.7	12
35	Mall factors and self-congruence: moderating role of demographics. International Journal of Business Competition and Growth, 2015, 4, 117.	0.1	0
36	Linkages between brand parity, coupon proneness, sales proneness, brand trust and purchase decision involvement: an empirical check. International Journal of Electronic Marketing and Retailing, 2015, 6, 194.	0.2	3

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37	Influence of materialism and money attitudes on credit card use. International Journal of Business Competition and Growth, 2015, 4, 57.	0.1	11
38	Influence of green self-identity, past environmental behaviour and income on Indian consumers' environmentally friendly behaviour. Journal of Global Scholars of Marketing Science, 2015, 25, 379-395.	2.0	19
39	Understanding Credit Card Use Among Indian Consumers: Role of Materialistic Values and Compulsivity. Journal of Asia-Pacific Business, 2015, 16, 247-273.	1.5	13
40	Mediating role of opinion seeking in explaining the relationship between antecedents and organic food purchase intention. Journal of Indian Business Research, 2015, 7, 321-337.	2.1	19
41	Antecedents to local store loyalty: influence of culture, cosmopolitanism and price. International Journal of Retail and Distribution Management, 2015, 43, 5-25.	4.7	33
42	Antecedents to green buying behaviour: a study on consumers in an emerging economy. Marketing Intelligence and Planning, 2015, 33, 309-329.	3.5	224
43	Influence of Cultural Values on Indian Consumers' Local Store Loyalty. Journal of International Consumer Marketing, 2014, 26, 329-343.	3.7	25
44	How cosmopolitan are Indian consumers?: a study on fashion clothing involvement. Journal of Fashion Marketing and Management, 2014, 18, 431-451.	2.2	34
45	Collective Self-Esteem and Online Shopping Attitudes among College Students: Comparison between the U.S. and India. Journal of International Consumer Marketing, 2014, 26, 106-121.	3.7	27
46	Money Attitudes, Materialism, and Compulsiveness: Scale Development and Validation. Journal of Global Marketing, 2014, 27, 30-45.	3.4	33
47	Antecedents to fashion clothing involvement: role of global self-identity, cosmopolitanism, and normative influence. Journal of Global Fashion Marketing, 2014, 5, 39-59.	3.7	17
48	Impact of Culture, Cosmopolitanism, and Price on Local Store Loyalty: An Empirical Study from India. Journal of International Consumer Marketing, 2014, 26, 185-200.	3.7	27
49	Consumers' susceptibility to interpersonal influence as a determining factor of ecologically conscious behaviour. Marketing Intelligence and Planning, 2014, 32, 2-20.	3.5	99
50	Influence of price perception and shopping motives on Indian consumers' attitude towards retailer promotions in malls. Asia Pacific Journal of Marketing and Logistics, 2014, 26, 272-295.	3.2	25
51	Culture and retail service quality perceptions: a study on Indian small retail sector. International Journal of Business Competition and Growth, 2014, 3, 309.	0.1	1
52	Gender as a moderator of the relationship between materialism and fashion clothing involvement among Indian youth. International Journal of Consumer Studies, 2013, 37, 112-120.	11.6	63
53	Credit Card Use and Compulsive Buying Behavior. Journal of Global Marketing, 2013, 26, 28-40.	3.4	35
54	Social influence and green marketing: An exploratory study on Indian consumers. Journal of Customer Behavior, 2013, 12, 361-381.	0.0	29

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55	Culture, small retail stores, and Indian consumer preferences: A moderating role of demographics. International Review of Retail, Distribution and Consumer Research, 2013, 23, 87-109.	2.0	15
56	Collective self-esteem and susceptibility to interpersonal influence: a study on Indian consumers. International Journal of Business Competition and Growth, 2013, 3, 150.	0.1	1
57	Customer behavior toward online insurance services in India. Journal of Database Marketing and Customer Strategy Management, 2012, 19, 120-133.	0.6	8
58	Impact of promotions and value consciousness in online shopping behaviour in India. Journal of Database Marketing and Customer Strategy Management, 2012, 19, 311-320.	0.6	17
59	Exploiting Mobile Technology for Achieving Supply Chain Integration in Indian Retail. Journal of Asia-Pacific Business, 2012, 13, 177-202.	1.5	28
60	Influence of mall attributes and demographics on Indian consumers' mall involvement behavior: An exploratory study. Journal of Targeting, Measurement and Analysis for Marketing, 2012, 20, 192-202.	0.4	27
61	Influence of Culture on Indian Consumers' Preference to Shop at Small Retail Stores. Journal of Global Marketing, 2012, 25, 100-111.	3.4	31
62	Moderating effect of age and gender on consumer style inventory in predicting Indian consumers' local retailer loyalty. International Review of Retail, Distribution and Consumer Research, 2012, 22, 223-239.	2.0	21
63	Influence of normative and informative values on fashion clothing involvement of Indian women. Journal of Customer Behavior, 2012, 11, 9-32.	0.0	17
64	Influence of collective self esteem on fashion clothing involvement among Indian women. Journal of Fashion Marketing and Management, 2012, 16, 42-63.	2.2	43
65	Factors affecting credit card use in India. Asia Pacific Journal of Marketing and Logistics, 2012, 24, 236-256.	3.2	49
66	Mobile marketing in Indian retail: a preliminary investigation of relationship and promotional endeavours through Short Message Service. International Journal of Business Competition and Growth, 2012, 2, 110.	0.1	5
67	Indian customers' attitude towards trust and convenience dimensions of internet banking. International Journal of Services and Operations Management, 2012, 11, 107.	0.2	19
68	Impact of consumer decision-making styles on Indian consumers' mall shopping behaviour. International Journal of Indian Culture and Business Management, 2012, 5, 259.	0.1	22
69	Exploring attitude of Indian customers towards internet banking. International Journal of Business Competition and Growth, 2012, 2, 4.	0.1	1
70	Determinants of Indian retailers' attitude towards using mobile technology for supply chain coordination. International Journal of Logistics Systems and Management, 2012, 11, 473.	0.2	3
71	Attracting Shoppers to Shop Online—Challenges and Opportunities for the Indian Retail Sector. Journal of Internet Commerce, 2012, 11, 161-185.	5.5	68
72	Customer Relationship Management through Mobile Technologies. International Journal of Information Systems and Social Change, 2012, 3, 65-83.	0.1	0

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73	Harnessing Supply Chain Efficiency Through Information Linkages. International Journal of Information Systems and Supply Chain Management, 2012, 5, 86-104.	0.9	5
74	Antecedents of Online Shopping Behavior in India: An Examination. Journal of Internet Commerce, 2011, 10, 227-244.	5.5	108
75	Mall shopping behaviour of Indian small town consumers. Journal of Retailing and Consumer Services, 2011, 18, 110-118.	9.4	86
76	An exploratory research on entertainment facilities in Indian malls and its impact on shopping behaviour of consumers. International Journal of Business and Emerging Markets, 2011, 3, 270.	0.1	4
77	Determinants of Indian customers' preference for online travel services. International Journal of Leisure and Tourism Marketing, 2011, 2, 24.	0.1	1
78	Antecedents to purchase decision of high and low involvement products amongst Indian Youth. International Journal of Business Competition and Growth, 2011, 1, 262.	0.1	1
79	Need for uniqueness as antecedents to purchase behaviour amongst Indian youth. International Journal of Business and Globalisation, 2011, 6, 15.	0.2	1
80	Values and social identity of students and working-class consumers: antecedents to normative and informative brand influences of Indian small-town consumers. International Journal of Indian Culture and Business Management, 2011, 4, 626.	0.1	2
81	Blending Information Technology in Indian Travel and Tourism Sector. Services Marketing Quarterly, 2011, 32, 302-317.	1.1	23
82	Impact of Indian Cultural Values and Lifestyles on Meaning of Branded Products: Study on University Students in India. Journal of International Consumer Marketing, 2011, 23, 365-379.	3.7	35
83	Influence of consumers' susceptibility to interpersonal influence, collective self-esteem and age on fashion clothing involvement: A study on Indian consumers. Journal of Targeting, Measurement and Analysis for Marketing, 2011, 19, 227-242.	0.4	31
84	Influence of hedonic and utilitarian values in determining attitude towards malls: A case of Indian small city consumers. Journal of Retail and Leisure Property, 2011, 9, 429-442.	0.4	18
85	Customers' quality perceptions towards online railway reservation services in India: an exploratory study. International Journal of Services and Operations Management, 2011, 9, 491.	0.2	10
86	Service quality in Indian and foreign banks: Indian customers' perceptions and gender differences. International Journal of Business Competition and Growth, 2011, 1, 298.	0.1	2
87	Customers' perception and attitude towards service quality in multinational banks in India. International Journal of Services and Operations Management, 2011, 10, 199.	0.2	28
88	Retailing in Indian malls: antecedents to retailers' preferences for mall-store space. International Review of Retail, Distribution and Consumer Research, 2011, 21, 187-200.	2.0	17
89	Predictors of fashion clothing involvement among Indian youth. Journal of Targeting, Measurement and Analysis for Marketing, 2010, 18, 209-220.	0.4	56
90	The evolution of retailing in India's small towns. International Journal of Business and Emerging Markets, 2010, 2, 58.	0.1	3

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91	Designing competitive strategy using CRM for Indian primary education. International Journal of Indian Culture and Business Management, 2010, 3, 466.	0.1	1
92	Antecedents to Indian customers attitude towards online insurance services. International Journal of Business Competition and Growth, 2010, 1, 19.	0.1	1
93	Challenges and perspectives of supply chain collaborations in the Indian automobile sector. International Journal of Indian Culture and Business Management, 2010, 3, 138.	0.1	4
94	Need for uniqueness and consumption behaviour for luxury brands amongst Indian youth. International Journal of Indian Culture and Business Management, 2010, 3, 489.	0.1	4
95	Travel and tourism industry yet to exploit the Internet fully in India. Journal of Database Marketing and Customer Strategy Management, 2010, 17, 106-119.	0.6	13
96	Retailer behavior as determinant of service quality in Indian retailing. Journal of Retail and Leisure Property, 2010, 9, 303-317.	0.4	26
97	Role of consumer personality in determining preference for online banking in India. Journal of Database Marketing and Customer Strategy Management, 2010, 17, 174-187.	0.6	15
98	Online banking in India: An approach to establish CRM. Journal of Financial Services Marketing, 2010, 15, 176-188.	3.4	27
99	Retailers in malls: Retailers' preferences for store space in Indian malls. Journal of Retail and Leisure Property, 2010, 9, 125-135.	0.4	12
100	Innovativeness/Novelty-Seeking Behavior as Determinants of Online Shopping Behavior Among Indian Youth. Journal of Internet Commerce, 2010, 9, 164-185.	5.5	49
101	The consumers' predisposition towards enrolling for retail loyalty cards: the Indian retail story. International Journal of Electronic Marketing and Retailing, 2009, 2, 378.	0.2	5
102	Moderating Role of Demographics on Attitude towards Organic Food Purchase Behavior. Advances in Business Information Systems and Analytics Book Series, 0, , 279-295.	0.4	0