

Roos Vonk

List of Publications by Year in descending order

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Version: 2024-02-01

41
papers

2,413
citations

304368

22
h-index

288905

40
g-index

43
all docs

43
docs citations

43
times ranked

2100
citing authors

#	ARTICLE	IF	CITATIONS
1	An exploration of spiritual superiority: The paradox of self-enhancement. <i>European Journal of Social Psychology</i> , 2021, 51, 152-165.	1.5	8
2	Ironic effects of feedback on contingency of self-worth: Why self-reports of contingency are biased. <i>Self and Identity</i> , 2019, 18, 183-200.	1.0	5
3	Forming Impressions of Personality. <i>Social Psychology</i> , 2014, 45, 153-163.	0.3	24
4	Not all rejections are alike; competence and warmth as a fundamental distinction in social rejection. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 635-642.	1.3	25
5	Optimal Self-esteem is Contingent: Intrinsic versus Extrinsic and Upward versus Downward Contingencies. <i>European Journal of Personality</i> , 2012, 26, 182-193.	1.9	34
6	The automatic and co-occurring activation of multiple social inferences. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 37-49.	1.3	44
7	Impressions of impression management: Evidence of spontaneous suspicion of ulterior motivation. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 466-471.	1.3	24
8	Augmentation and Discounting in Impressions of Targets Described by Third Parties with Ulterior Motives. <i>Social Cognition</i> , 2011, 29, 210-220.	0.5	11
9	Mimicking disliked others: Effects of <i>a priori</i> liking on the mimicry-liking link. <i>European Journal of Social Psychology</i> , 2010, 40, 867-880.	1.5	29
10	Mimicry in social interaction: Benefits for mimickers, mimicked, and their interaction. <i>British Journal of Psychology</i> , 2010, 101, 311-323.	1.2	187
11	Effects of <i>a priori</i> Liking on the Elicitation of Mimicry. <i>Experimental Psychology</i> , 2010, 57, 412-418.	0.3	56
12	Empathizing via Mimicry Depends on Whether Emotional Expressions Are Seen as Real. <i>European Psychologist</i> , 2009, 14, 342-350.	1.8	22
13	The Source Effect: Person Descriptions by Self versus Others Have Differential Effects on Impression Formation. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 965-977.	1.9	16
14	Self-Compassion Versus Global Self-Esteem: Two Different Ways of Relating to Oneself. <i>Journal of Personality</i> , 2009, 77, 23-50.	1.8	768
15	Effects of mimicking: acting prosocially by being emotionally moved. <i>European Journal of Social Psychology</i> , 2008, 38, 965-976.	1.5	169
16	The Process of Becoming Suspicious of Ulterior Motives. <i>Social Cognition</i> , 2005, 23, 242-256.	0.5	22
17	Dispositional attribution: Multiple inferences about motive-related traits. <i>Journal of Personality and Social Psychology</i> , 2004, 86, 530-544.	2.6	117
18	Thinking about gender types: Cognitive organization of female and male types. <i>British Journal of Social Psychology</i> , 2003, 42, 257-280.	1.8	26

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19	Effects of Behavioral Causes and Consequences on Perceived Competence of Leaders and Subordinates. <i>Journal of Applied Social Psychology</i> , 2003, 33, 1684-1692.	1.3	2
20	Smart and easy: Co-occurring activation of spontaneous trait inferences and spontaneous situational inferences. <i>Journal of Experimental Social Psychology</i> , 2003, 39, 434-447.	1.3	88
21	Self-serving interpretations of flattery: Why ingratiation works.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 515-526.	2.6	114
22	Effects of stereotypes on attitude inference: Outgroups are black and white, ingroups are shaded. <i>British Journal of Social Psychology</i> , 2002, 41, 157-167.	1.8	20
23	Aversive self-presentations.. , 2001, , 79-115.		7
24	Effects of Outcome Dependency on Correspondence Bias. <i>Personality and Social Psychology Bulletin</i> , 1999, 25, 382-389.	1.9	30
25	Differential evaluations of likeable and dislikeable behaviours enacted towards superiors and subordinates. <i>European Journal of Social Psychology</i> , 1999, 29, 139-146.	1.5	29
26	Effects of other-profitability and self-profitability on evaluative judgements of behaviours. <i>European Journal of Social Psychology</i> , 1999, 29, 833-842.	1.5	22
27	Inferences about causes and consequences of behavior of leaders and subordinates. <i>Journal of Organizational Behavior</i> , 1999, 20, 261-271.	2.9	20
28	Impression Formation and Impression Management: Motives, Traits, and Likeability Inferred from Self-Promoting and Self-Deprecating Behavior. <i>Social Cognition</i> , 1999, 17, 390-412.	0.5	52
29	Comment on Wagner, Elejabarrieta and Lahnsteiner (1995): From sperm and ovum to gender stereotypes. <i>European Journal of Social Psychology</i> , 1998, 28, 115-121.	1.5	1
30	Gender subgroups: intergroup bias within the sexes. <i>European Journal of Social Psychology</i> , 1998, 28, 37-47.	1.5	32
31	Intergroup bias and correspondence bias: People engage in situational correction when it suits them. <i>British Journal of Social Psychology</i> , 1998, 37, 379-385.	1.8	9
32	Effects of Cooperative and Competitive Outcome Dependency on Attention and Impression Preferences. <i>Journal of Experimental Social Psychology</i> , 1998, 34, 265-288.	1.3	21
33	Effects of Behavioral Causes and Consequences on Person Judgments. <i>Personality and Social Psychology Bulletin</i> , 1998, 24, 1065-1074.	1.9	13
34	The slime effect: Suspicion and dislike of likeable behavior toward superiors.. <i>Journal of Personality and Social Psychology</i> , 1998, 74, 849-864.	2.6	117
35	Negativity and potency effects in impression formation. <i>European Journal of Social Psychology</i> , 1996, 26, 851-865.	1.5	76
36	Negativity and potency effects in impression formation. , 1996, 26, 851.		2

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37	Processing attitude statements from in-group and out-group members: Effects of within-group and within-person inconsistencies on reading times.. <i>Journal of Personality and Social Psychology</i> , 1995, 68, 215-227.	2.6	30
38	The Sovereignty of Negative Inferences: Suspicion of Ulterior Motives Does Not Reduce the Negativity Effect. <i>Social Cognition</i> , 1994, 12, 169-186.	0.5	29
39	Trait Inferences, Impression Formation, and Person Memory: Strategies in Processing Inconsistent Information about Persons. <i>European Review of Social Psychology</i> , 1994, 5, 111-149.	5.8	30
40	The Negativity Effect in Trait Ratings and in Open-Ended Descriptions of Persons. <i>Personality and Social Psychology Bulletin</i> , 1993, 19, 269-278.	1.9	63
41	Individual differences and common dimensions in Implicit Personality Theory. <i>British Journal of Social Psychology</i> , 1993, 32, 209-226.	1.8	12