

# Philippe Jehiel

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8295176/publications.pdf>

Version: 2024-02-01

63  
papers

2,986  
citations

218677  
26  
h-index

206112  
48  
g-index

65  
all docs

65  
docs citations

65  
times ranked

1105  
citing authors

#	ARTICLE	IF	CITATIONS
1	Non-Bayesian updating in a social learning experiment. Journal of Economic Theory, 2022, 199, 105188.	1.1	14
2	An experiment on deception, reputation and trust. Experimental Economics, 2021, 24, 821-853.	2.1	1
3	Communication with forgetful liars. Theoretical Economics, 2021, 16, 605-638.	0.8	6
4	Information Redundancy Neglect versus Overconfidence: A Social Learning Experiment. American Economic Journal: Microeconomics, 2021, 13, 163-197.	1.2	2
5	Multi-state choices with aggregate feedback on unfamiliar alternatives. Games and Economic Behavior, 2021, 130, 1-24.	0.8	0
6	On the Benefits of Set-Asides. Journal of the European Economic Association, 2020, 18, 1655-1696.	3.5	6
7	Selective Sampling with Information-Storage Constraints. Economic Journal, 2020, 130, 1753-1781.	3.6	2
8	Bundlers' dilemmas in financial markets with sampling investors. Theoretical Economics, 2020, 15, 545-582.	0.8	3
9	A Mechanism Design Approach to the Tiebout Hypothesis. Journal of Political Economy, 2018, 126, 735-760.	4.5	6
10	Investment Strategy and Selection Bias: An Equilibrium Perspective on Overoptimism. American Economic Review, 2018, 108, 1582-1597.	8.5	48
11	Public Statistics and Private Experience: Varying Feedback Information in a Take-or-Pass Game. German Economic Review, 2016, 17, 359-377.	1.1	4
12	On Discrimination in Auctions with Endogenous Entry. American Economic Review, 2015, 105, 2595-2643.	8.5	31
13	On absolute auctions and secret reserve prices. RAND Journal of Economics, 2015, 46, 241-270.	2.3	20
14	Financial reporting and market efficiency with extrapolative investors. Journal of Economic Theory, 2015, 157, 842-878.	1.1	12
15	On Transparency in Organizations. Review of Economic Studies, 2015, 82, 736-761.	5.4	54
16	Social Learning with Coarse Inference. American Economic Journal: Microeconomics, 2013, 5, 147-174.	1.2	28
17	Reputation with Analogical Reasoning*. Quarterly Journal of Economics, 2012, 127, 1927-1969.	8.6	17
18	Locally robust implementation and its limits. Journal of Economic Theory, 2012, 147, 2439-2452.	1.1	18

#	ARTICLE	IF	CITATIONS
19	Manipulative auction design. Theoretical Economics, 2011, 6, 185-217.	0.8	22
20	Feedback spillover and analogy-based expectations: A multi-game experiment. Games and Economic Behavior, 2011, 71, 351-365.	0.8	47
21	A Theory of Deception. American Economic Journal: Microeconomics, 2010, 2, 1-20.	1.2	42
22	The Coalitional Nash Bargaining Solution. Econometrica, 2010, 78, 1593-1623.	4.2	60
23	Smoking Today and Stopping Tomorrow: a Limited Foresight Perspective. CESifo Economic Studies, 2010, 56, 141-164.	0.5	9
24	Bargaining and Majority Rules: A Collective Search Perspective. Journal of Political Economy, 2010, 118, 189-221.	4.5	57
25	Veto Constraint in Mechanism Design: Inefficiency with Correlated Types. American Economic Journal: Microeconomics, 2009, 1, 182-206.	1.2	19
26	Ex-post implementation and preference aggregation via potentials. Economic Theory, 2008, 37, 469-490.	0.9	16
27	Gathering information before signing a contract: A screening perspective. International Journal of Industrial Organization, 2008, 26, 206-212.	1.2	9
28	Revisiting games of incomplete information with analogy-based expectations. Games and Economic Behavior, 2008, 62, 533-557.	0.8	103
29	On Quitting Rights in Mechanism Design. American Economic Review, 2007, 97, 137-141.	8.5	12
30	Posterior implementation vs ex-post implementation. Economics Letters, 2007, 97, 70-73.	1.9	6
31	Auctions and information acquisition: sealed bid or dynamic formats?. RAND Journal of Economics, 2007, 38, 355-372.	2.3	73
32	Mixed bundling auctions. Journal of Economic Theory, 2007, 134, 494-512.	1.1	47
33	Partnership dissolution with interdependent values. RAND Journal of Economics, 2006, 37, 1-22.	2.3	66
34	The Limits of ex post Implementation. Econometrica, 2006, 74, 585-610.	4.2	125
35	License Auctions and Market Structure. Journal of Economics and Management Strategy, 2006, 15, 371-396.	0.8	59
36	Analogy-based expectation equilibrium. Journal of Economic Theory, 2005, 123, 81-104.	1.1	300

#	ARTICLE	IF	CITATIONS
37	Learning to play games in extensive form by valuation. Journal of Economic Theory, 2005, 124, 129-148.	1.1	28
38	How to win a decision in a confederation. Journal of Public Economics, 2005, 89, 1191-1210.	4.3	2
39	Dynamic Processes of Social and Economic Interactions: On the Persistence of Inefficiencies. Journal of Political Economy, 2005, 113, 626-667.	4.5	122
40	Gradualism in Bargaining and Contribution Games. Review of Economic Studies, 2004, 71, 975-1000.	5.4	74
41	The Wait-and-See Option in Ascending Price Auctions. Journal of the European Economic Association, 2004, 2, 494-503.	3.5	15
42	The Design of an Efficient Private Industry. Journal of the European Economic Association, 2004, 2, 516-525.	3.5	11
43	Voluntary contributions to a joint project with asymmetric agents. Journal of Economic Theory, 2003, 112, 334-342.	1.1	25
44	On the Value of Competition in Procurement Auctions. Econometrica, 2002, 70, 343-355.	4.2	22
45	On the Role of Outside Options in Bargaining with Obstinate Parties. Econometrica, 2002, 70, 1477-1517.	4.2	60
46	Limited Foresight May Force Cooperation. Review of Economic Studies, 2001, 68, 369-391.	5.4	36
47	Constitutional Rules of Exclusion in Jurisdiction Formation. Review of Economic Studies, 2001, 68, 393-413.	5.4	63
48	Efficient Design with Interdependent Valuations. Econometrica, 2001, 69, 1237-1259.	4.2	358
49	Auctions with Downstream Interaction among Buyers. RAND Journal of Economics, 2000, 31, 768.	2.3	184
50	Information Aggregation and Communication in Organizations. Management Science, 1999, 45, 659-669.	4.1	21
51	Resale Markets and the Assignment of Property Rights. Review of Economic Studies, 1999, 66, 971-991.	5.4	54
52	Multidimensional Mechanism Design for Auctions with Externalities. Journal of Economic Theory, 1999, 85, 258-293.	1.1	209
53	Bargaining while searching for outside options: A potential role for unions. European Economic Review, 1998, 42, 909-918.	2.3	1
54	Repeated games and limited forecasting. European Economic Review, 1998, 42, 543-551.	2.3	6

#	ARTICLE	IF	CITATIONS
55	Collusion in Auctions with Externalities. RAND Journal of Economics, 1998, 29, 680.	2.3	50
56	Learning to Play Limited Forecast Equilibria. Games and Economic Behavior, 1998, 22, 274-298.	0.8	24
57	Strategic Nonparticipation. RAND Journal of Economics, 1996, 27, 84.	2.3	114
58	COLLUSION AND ANTITRUST DETECTION. Japanese Economic Review, 1995, 46, 226-246.	1.3	4
59	Negative Externalities May Cause Delay in Negotiation. Econometrica, 1995, 63, 1321.	4.2	63
60	Equilibrium on a Traffic Corridor with Several Congested Modes. Transportation Science, 1993, 27, 16-24.	4.4	17
61	Product differentiation and price collusion. International Journal of Industrial Organization, 1992, 10, 633-641.	1.2	75
62	Polycentric spatial development, externalities and cost-benefit analysis. Annals of Regional Science, 1991, 25, 193-208.	2.1	3
63	Selective Sampling with Information-Storage Constraints. SSRN Electronic Journal, 0, , .	0.4	1